

October 1st, 2016

SUBMITTED ELECTRONICALLY VIA ECFS

Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, SW Washington, DC 20554

FCC Docket 02-6

Re: Appeal of Greenville Public Schools (BEN: 139862), for denial of FY 2015 Application 1022339 FRN 2774481, FY 2014 Application 957248 FRN 2599984 and FY 2013 Application 898790 FRN 2443221

Pursuant to 47 C.F.R. § 54.719(a), Greenville hereby respectfully submits this appeal of decisions by the Universal Service Administrative Company (USAC) to deny FRN 2774481 for Funding Year 2015, FRN 2599984 for Funding Year 2014 and FRN 2443221 for Funding Year 2013.

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The reason for denial:

“The FRN is denied because you did not select the most cost-effective bid proposal. FCC rules state that in selecting a provider of eligible services, applicants must carefully consider all bids submitted and must select the most cost-effective service offering. The FCC codified in the Ysleta Order, that in evaluating bids from prospective service providers, applicants must select the most cost-effective offering from the bids received. The selected bid must itself be cost-effective compared to the prices available commercially and stated that ‘there may be situations where the price of services is so exorbitant that it cannot, on its face, be cost-effective. For instance, a proposal to sell at prices two to three times greater than the prices available from commercial vendors would not be cost effective, absent extenuating circumstances.’”

Signed:

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I. INTRODUCTION

Greenville Public Schools (Greenville or the District) hereby respectfully requests that the Universal Service Administrative Company (USAC) reverse its decision to deny Schools and Libraries (E-rate) universal service funding to Greenville for its FRN 2774481 on 471 Application Number 1022339 for Funding Year 2015, FRN 2599984 on 471 Application Number 957248 for Funding Year 2014 and FRN 2443221 on 471 Application Number 898790 for Funding Year 2013.

USAC denied the District's request for funding because USAC claims that the District did not select the most cost-effective bidder to provide its Internet access services. To the contrary, as the discussion below will explain, the District satisfied all of the program's competitive bidding rules and selected the most cost-effective services, when it considered price and its other evaluation criteria. USAC's use of a bright-line standard is contrary to Commission precedent stating no such bright-line test exists, and, regardless, *Ysleta* is not applicable here.

Upholding the denials of these applications will preclude a fair and open competitive bidding process in which all bids are fairly evaluated, render the competitive bidding process meaningless and will force schools to select a lower-cost bid, even if not the most cost-effective, contrary to program rules – and possibly their own competitive bidding requirements. For practical purposes, this ruling by USAC will make price the only factor that matters in the E-rate competitive bidding process. That will result in many applicants selecting services that do not provide the best value for them or, therefore, the E-rate program. Such an outcome would not serve the E-rate program or statutory goals. Thus, we respectfully ask USAC to reverse its decision and grant funding to the District for the funding request at issue.

II. BACKGROUND

Greenville is a small, rural school district in southern Oklahoma. The District has approximately 130 students enrolled and the District has no dedicated IT person on staff.¹

For Funding Year 2013 the District filed a 470 requesting bids for Internet access and other unrelated services.² The District also released a Request for Proposal on November 2nd, 2012.³ Included in this RFP were requests for Internet access and other unrelated services.

The District received five bids for the Internet access portion of the RFP: Meet Point Networks, Chickasaw Long Distance Company, Nitel, OCOSA and OneNet.⁴ After carefully evaluating the bids received, the District selected Meet Point Networks to provide their Internet access under a multi-year contract.⁵

On May 20th, 2016 USAC issued a Notification of Commitment Adjustment Letter that denied the funding request for Meet Point services on FRN 2443221.⁶ The reason for the denial states:

“The FRN is denied because you did not select the most cost-effective bid proposal. FCC rules state that in selecting a provider of eligible services, applicants must carefully consider all bids submitted and must select the most cost-effective service offering. The FCC codified in the Ysleta Order, that in evaluating bids from prospective service providers, applicants must select the most cost-effective offering from the bids received. The selected bid must itself be cost-effective compared to the prices available commercially and stated that ‘there may be situations where the price of services is so exorbitant that it cannot, on its face, be cost-effective. For instance, a proposal to sell at prices two to three times greater than the prices available from commercial vendors would not be cost effective, absent extenuating circumstances.’”

¹ Affidavit of Jason Midkiff, paragraph 5

² FCC Form 470 #754030001056110 (FY 2013 Form 470).

³ FY 2013 RFP, Exhibit 1.

⁴ See Exhibit 2, 2013 Bids Received.

⁵ FCC Form 471 # 898790, Exhibit 3. The services also include 24 x 7 troubleshooting and repair, onsite visits to restore Internet access, firewall services, and email and web hosting.

⁶ Exhibit 4, Notification of Commitment Adjustment Letter, dated 5/20/2016.

For Funding Year 2014 the District filed a 470 requesting bids for Internet access and additional, unrelated services.⁷ The District also released an Invitation for Competitive Bids (IFCB – also known as a Request for Proposal or RFP) on November 6th, 2013.⁸ Included in this RFP were requests for Internet access and additional unrelated services.

The District received two bids for the Internet access portion of the RFP: Meet Point Networks and OneNet.⁹ After carefully evaluating the bids received, the District selected Meet Point Networks to provide their Internet access under a multi-year contract.¹⁰ For Funding Year 2015, the District continued their Internet access funding requests through Meet Point Networks on FCC 471 # 1022840.¹¹

On May 20th, 2016 USAC issued a Notification of Commitment Adjustment Letter that denied the funding request for Meet Point services on FRN 2599984.¹² The reason for the denial states:

“The FRN is denied because you did not select the most cost-effective bid proposal. FCC rules state that in selecting a provider of eligible services, applicants must carefully consider all bids submitted and must select the most cost-effective service offering. The FCC codified in the Ysleta Order, that in evaluating bids from prospective service providers, applicants must select the most cost-effective offering from the bids received. The selected bid must itself be cost-effective compared to the prices available commercially and stated that ‘there may be situations where the price of services is so exorbitant that it cannot, on its face, be cost-effective. For instance, a proposal to sell at prices two to three times greater than the prices available from commercial vendors would not be cost effective, absent extenuating circumstances.’”

On April 21st, 2016 USAC issued a Funding Commitment Decision Letter that denied the funding request for Meet Point services on FRN 2774481.¹³ The reason for the denial states:

⁷ FCC Form 470 #675190001161430 (FY 2014 Form 470).

⁸ FY 2014 RFP, Exhibit 5.

⁹ See Exhibit 6, 2014 Bids Received.

¹⁰ FCC Form 471 # 957248, Exhibit 7. The services also include 24 x 7 troubleshooting and repair, onsite visits to restore Internet access, firewall services, and email and web hosting.

¹¹ FCC Form 471 # 1022339, Exhibit 8. The services also include 24 x 7 troubleshooting and repair, onsite visits to restore Internet access, firewall services, and email and web hosting.

¹² Exhibit 9, Notification of Commitment Adjustment Letter, dated 5/20/2016.

¹³ Exhibit 10, Funding Commitment Decision Letter, dated 4/21/2016.

“The FRN is denied because you did not select the most cost-effective bid proposal. FCC rules state that in selecting a provider of eligible services, applicants must carefully consider all bids submitted and must select the most cost-effective service offering. The FCC codified in the Ysleta Order, that in evaluating bids from prospective service providers, applicants must select the most cost-effective offering from the bids received. The selected bid must itself be cost-effective compared to the prices available commercially and stated that ‘there may be situations where the price of services is so exorbitant that it cannot, on its face, be cost-effective. For instance, a proposal to sell at prices two to three times greater than the prices available from commercial vendors would not be cost effective, absent extenuating circumstances.’”

Greenville received USAC Appeal Denial Letters for 2013 on August 5, 2016, for 2014 on August 5, 2016 and for 2015 on August 17, 2016.¹⁴

By this letter, the District appeals USAC’s decision to rescind its funding commitments. Commission rules allow 60 days for the filing of an appeal to the FCC.¹⁵ Because this appeal is filed within 60 days of USAC’s decision, it is timely filed.

III. BECAUSE GREENVILLE SELECTED THE MOST COST-EFFECTIVE SERVICES, ITS E-RATE APPLICATION FOR FY 2013, FY 2014 AND FY 2015 SHOULD BE RE-INSTATED

Federal Communications Commission rules require applicants to seek competitive bids for all services and equipment eligible for E-rate discounts.¹⁶ Applicants are required to “carefully consider all bids submitted” and to select “the most cost-effective service offering” using the price of eligible goods and services as the primary factor.¹⁷ Under section 54.511(a) of the Commission’s rules, an applicant “may consider relevant factors other than the pre-discount

¹⁴ Administrator’s Decision Letters for 2015, 2014 and 2013, Exhibit 11.

¹⁵ 47 C.F.R. § 54.719(a); 47 C.F.R. § 54.720(b).

¹⁶ See 47 C.F.R. § 54.503(a)-(b) (2014). See also *In the Matter of Fed.-State Joint Bd. on Universal Service*, CC Docket No. 96-45, Report and Order, FCC 97-157 at ¶ 480 (1997) (*First Universal Service Order*) (finding that “fiscal responsibility compels us to require that eligible schools and libraries seek competitive bids for all services eligible for [E-rate] discounts.”).

¹⁷ *Id.* at § 54.511(a) (2012) and (2014). See also 47 C.F.R. §§ 54.503(c)(2)(vii), 54.504(a)(1)(xi) (2012) (requiring applicants to certify on FCC Forms 470 and 471 respectively that the most cost-effective bid will be or was selected).

prices” submitted by providers to determine which service offering is the most cost-effective, so long as price is the primary factor considered.¹⁸

The Commission’s *Tennessee Order* ruled there is a presumption of cost-effectiveness when the applicant meets all of the requirements of the competitive bidding process and when the applicant pays its share of the costs.¹⁹ Nevertheless, USAC alleges that the District did not select the most cost-effective service offering. USAC claims that the District’s selection of services that cost more than two times another bid violates the Commission’s directive in *Ysleta*.²⁰ The “standard” used by USAC, however, has never been adopted by the Commission as a bright-line standard for cost-effectiveness. USAC is also applying this standard to compare bids that provide different service components (that are eligible). Further, the dicta in *Ysleta* is not applicable to this case.

A. Greenville Followed E-rate Competitive Bidding Rules to Select the Most Cost-Effective Bid, Contrary to USAC’s Allegations.

In the *Universal Service Order* establishing the E-rate program, the Commission agreed with the recommendation of the Federal-State Joint Board on Universal Service that schools and libraries should not be required to choose the lowest-priced service but instead should be allowed the “‘**maximum flexibility**’ to take service quality into account and to choose the offering or offerings that meets their needs ‘most effectively and efficiently.’”²¹ In the *Second Report and*

¹⁸ 47 C.F.R. § 54.511(a).

¹⁹ *Tennessee Order* at ¶¶ 9-12 .

²⁰ See Funding Commitment Decision Letter; *Request for Review of the Decision of the Universal Service Administrator by Ysleta Independent School District El Paso, Texas, et al.*, Order, FCC 03-313, 18 FCC Rcd 26407, n. 138 (2003) (*Ysleta Order*).

²¹ *Federal-State Joint Board on Universal Service*, CC Docket No. 96-45, Report and Order, 12 FCC Rcd 8776, at ¶ 481 (1997) (*Universal Service Order*) (quoting the Joint Board’s recommendation).

Order, the Commission codified the requirement that price must be the primary factor when applicants analyze bids they have received.²²

Significantly, the Commission's rules have never required schools and libraries to select a provider offering a lower price, even among bids for comparable service.²³ Given that price, as a category, only has to be weighted one point higher than any other category,²⁴ however, it is quite likely that a vendor could be awarded fewer points in the cost category yet still win the bid based on points earned in the technical (non-price) categories. In fact, the Commission has stated repeatedly that price cannot be the only factor for the obvious reason that "price cannot be properly evaluated without consideration of what is being offered."²⁵

The District met the Commission's requirements by giving more weight to price than to any other factor it used in the selection process and by appropriately awarding points in the other non-cost factors. The 2013 bid evaluation sheets used by the district allotted a maximum of 25 points for price of eligible goods and services, the other evaluation factors, expertise of the company, understanding of needs/completeness of bids, service history and location of the company were all allotted 20 points or less.²⁶ The 2014 bid evaluation sheets used by the District

²² See *Schools and Libraries Universal Support Mechanism*, CC Docket No. 02-6, Second Report and Order and Further Notice of Proposed Rulemaking, 18 FCC Rcd 9202, FCC 03-101 (2003) (codifying 47 C.F.R. §54.511(a)) (*Second Report and Order*); see also *School and Libraries Universal Support Mechanism*, CC Docket No. 02-6, Fifth Report and Order and Order, 19 FCC Rcd 15808 (2004) (codifying 47 C.F.R. § 54.504(b)(2)(vii) and 47 C.F.R. § 54.504(c)(1)(xi)) (*Fifth Report and Order*).

²³ *Federal-State Joint Board on Universal Service*, CC Docket No. 96-45, Report and Order, 12 FCC Rcd 8776, 9029, para. 481 (1997) (subsequent history omitted) (*Universal Service Order*). See also *Tennessee Order* at ¶ 9 ("Even among bids for comparable services, however, this does not mean that the lowest bid must be selected.").

²⁴ If, for example, a school assigns 10 points to reputation and 10 points to past experience, the school would be required to assign at least 11 points to price. See *Ysleta Order* at ¶ 50, n. 138.

²⁵ *Tennessee Order* at ¶ 8.

²⁶ 2013 Bid Evaluation Sheets, Exhibit 12

allotted a maximum of 40 points for the price of eligible goods and services – more than twice the amount of the other evaluation factor, Service History (weighted at 20 points), for a total of 60 points.²⁷

For Funding Year 2013, Greenville had five bids for Internet access. In addition to the price category, vendors were evaluated on expertise of the company, understanding of needs/completeness of bids, service history and location of the company. USAC points to the OneNet and Chickasaw bid as cost effective bids for 2013. OneNet received 86 points and Chickasaw scored 88 points. The winning bid, Meet Point, received 91 points.

For funding year 2014, Greenville received three bids for its Internet access services. In addition to the price category, as described above, Greenville evaluated bidders based on service history. In the bid evaluation process for FY 2014, OneNet received 39 points, AT&T received 41 points and Meet Point received 58 points.²⁸ Meet Point earned the most points for Service History; AT&T received the maximum point award for Price of Eligible Goods and Services.

Factors that are important to the District when considering their Internet access are: network security, and most importantly: the ability to restore service quickly with minimal staff help.²⁹ The district does not have a dedicated IT person on staff. Greenville is located close to the Oklahoma/Texas border, an area that is very rural. The District has to outsource all IT needs and has contracted for an IT provider to maintain their network, but that contract only provides for site visits once every two weeks.³⁰

²⁷ 2014 Bid Evaluation Sheets, Exhibit 13.

²⁸ *Id.*

²⁹ Midkiff Aff. Para. 9

³⁰ Midkiff Aff. Para. 5

When evaluating the bids under the Service History criteria, the district considered: quality of service, availability of support, and past experience with the company.³¹ Most importantly, Greenville considered the quality of service, as the Commission explicitly recognized in *Tennessee*, and selected the bid that met its needs “most effectively and efficiently.”³² To meet the needs of its students and teachers, Greenville required an Internet access service that provided strong network security, as well as quick response times in the event of outages: “Our main issue though was to make sure our provider in times of disruption would help us locally to get us restored as we did not have trained IT staff available”.³³ For both 2013 and 2014 Meet Point received higher scores for Service History (20 points) because the District has “had excellent service with Meet Point and they have always handled their issues quickly and personally.”³⁴ Meet Point also received higher scores for Service History because “Meet Point provides the cell phone numbers for the principals in their company. If I have an outage with Meet Point, quite often they will call me first, ask me if we have power to the router, and if the answer is ‘yes’ they get to work fixing the problem.”³⁵

In 2013 OneNet and Chickasaw received fewer points for service history than did Meet Point. The same was true in 2014 – although Chickasaw did not bid in 2014 OneNet received fewer points for Service History with the District than did Meet Point. While the district had not had any direct experience with the other bidder, OneNet, the Superintendent of Greenville had “heard from other Superintendents that use OneNet that OneNet’s customer service was

³¹ Midkiff Aff. Para. 14

³² *Tennessee Order* at ¶ 9

³³ Midkiff Aff. Para. 9

³⁴ Midkiff Aff. ¶. 8

³⁵ Midkiff Aff. ¶. 16b

lacking.”³⁶ The Superintendent had heard that when OneNet customers lose service they were required to call into a call center, describe the problem and spend significant time on the phone helping to diagnose that problem.³⁷

In fact, in 2011 OneNet sponsored a K12 conference in Oklahoma: *NetPotential 2011*. During this conference, Von Royal, the Executive Director and CIO of OneNet admitted they had problems with their network, and that they were “not pleased with all the levels of service we were providing, so we undertook a major upgrade.”³⁸ For several years OneNet was oversubscribed (meaning you could order a 100 Mb circuit and only get a portion of that bandwidth) – as Wes Fryer, a respected K12 technology advocate in Oklahoma, writes: “OneNet has historically over-subscribed its k-12 educational network when it comes to bandwidth.”³⁹ OneNet themselves admitted that their network had not been performing to the standards they would have liked. This was common knowledge in the Oklahoma K12 community at the time.

It was not beneficial for the district to have a service that required a lot of staff time in the restoration process. In fact, the reality that there would be less staff time dedicated to fixing a Meet Point outage vs. an OneNet outage was a **significant factor** in Greenville’s decision making process.⁴⁰ Because the District has no IT staff, the ability for the ISP to restore service quickly was paramount. When the Internet is down, the teacher cannot skip a lesson or wait until next week when the Internet is working again. Every minute of classroom time is valuable, especially with the demands upon the education system today. Similarly, online testing cannot

³⁶ Midkiff Aff. ¶, 16b

³⁷ *Id.*

³⁸ *Moving at the Speed of Creativity* October 21, 2011,

<http://www.speedofcreativity.org/2011/10/21/netpotential-2011-conference-notes-netpotential11/>

³⁹ *Moving at the Speed of Creativity*, March 22, 2011,

<http://www.speedofcreativity.org/2011/03/22/iphone-tethering-cellular-bandwidth-consumption-the-home-school-internet-access-divide/>

⁴⁰ *Id.*

be pushed to a different time. Therefore, service quality (and the ability to quickly restore that service) is an essential component of the selection process. Although the District did not have any direct experience with Chickasaw, when the district checked with one other school that uses them, they were not “overwhelmed with their service”⁴¹ – which was not the experience that the District had previously had with the people that staff Meet Point, as the district had previously described as “excellent service.”⁴²

As the Commission has noted, “[A] school should have the flexibility to select different levels of services, to the extent such flexibility is consistent with that school’s technology plan and ability to pay for such services.”⁴³ The quality of service and responsiveness when problems arise are especially important to small districts that have few (or no) employees focusing on technology.

The District had also heard that OneNet’s service was oversubscribed, meaning you don’t get what you pay for.⁴⁴ In fact, in 2011 OneNet sponsored a K12 conference in OK – *NetPotential 2011*. During this conference, Von Royal, the Executive Director and CIO of OneNet admitted they had problems with their network, and that they were “not pleased with all the levels of service we were providing, so we undertook a major upgrade.”⁴⁵ The word in the K12 community at that time was that OneNet was oversubscribed (meaning you could order a 100 Mb circuit and only get a portion of that bandwidth) – as Wes Fryer, a respected K12 technology advocate in Oklahoma, writes: “OneNet has historically over-subscribed its k-12

⁴¹ Midkiff Aff. ¶. 16b

⁴² Midkiff Aff. ¶. 8

⁴³ *Tennessee*, Para. 9

⁴⁴ Midkiff Aff. ¶. 16b

⁴⁵ *Moving at the Speed of Creativity* October 21, 2011,

<http://www.speedofcreativity.org/2011/10/21/netpotential-2011-conference-notes-netpotential11/>

educational network when it comes to bandwidth.⁴⁶ OneNet themselves admitted that their network had not been performing to the standards they would have liked. This was common knowledge in the Oklahoma K12 community at the time.

Additionally, Meet Point offered services that were not listed in either Chickasaw's or OneNet's bids, namely: onsite turn up, onsite visits to restore Internet access, and firewall services. As noted by the Commission, applicants cannot properly consider price without consideration of what services are being offered. Here, Meet Point offered additional services that OneNet did not.

Greenville evaluated the Internet access providers based on the factors that it determined were important. That evaluation led Greenville to select the service provider with the offer that best met the District's needs. It choose Meet Point because Meet Point offered additional (needed) services not included with the other bids and because the District felt that Meet Point's network security features, service history, quality of service and ability to restore service were superior to that of OneNet – as allowed and encouraged by Commission orders and E-rate program rules.

B. The Commission Has Never Established a Bright-Line Standard, as USAC Has Done Here.

After adopting the guidance on cost-effectiveness in *Tennessee*, the Commission declined to adopt a bright-line standard for cost-effectiveness. In the *Third Report and Order* – released two weeks after *Ysleta* – and in a paragraph directly referencing *Ysleta*, the Commission specifically noted it did not have a bright-line test for cost-effectiveness: “**Nor do our rules**

⁴⁶ *Moving at the Speed of Creativity*, March 22, 2011, <http://www.speedofcreativity.org/2011/03/22/iphone-tethering-cellular-bandwidth-consumption-the-home-school-internet-access-divide/>

expressly establish a bright line test for what is a ‘cost effective’ service.”⁴⁷ The Commission has twice sought comment on whether to adopt specific standards or provide additional guidance with respect to this rule, but has so far declined to do so.⁴⁸

Contrary to these Commission declarations, however, USAC points to *Ysleta* as support for stating that Greenville’s services are not cost-effective, by stating that the services selected through Greenville competitive bidding process were more than two times the other bids received. There are several problems with USAC’s reliance upon *Ysleta* here. First, USAC appears to be establishing a bright-line rule even though the Commission has expressly stated that it has not adopted a bright-line standard.⁴⁹ As USAC is aware, USAC cannot interpret

⁴⁷ See, e.g., *Schools and Libraries Universal Service Support Mechanism*, CC Docket No. 02-6, Third Report and Order and Second Further Notice of Proposed Rulemaking, FCC 03-323, at ¶ 87 (*Third Report and Order*) (“Our rules do not expressly require, however, that the applicant consider whether a particular package of services are the most cost effective means of meeting its technology needs. Nor do our rules expressly establish a bright line test for what is a “cost effective” service.”); *Modernizing the E-rate Program for Schools and Libraries*, WC Docket No. 13-184, Notice of Proposed Rulemaking, FCC 13-100, at ¶ 213 (*Modernization NPRM*) (“[W]e seek to refresh the record on whether we should adopt bright line tests, benchmark or formula for determining the most cost-effective means of meeting an applicant’s technology needs.”). It is notable, however, that the Commission appeared to focus on situations where no bid or only one bid was received, and those situations where applicants are selected expensive priority one services simply because they are supported, even though they are unnecessary or when less expensive services would fill the same need. *Modernization NPRM* at ¶¶ 203, 212-213.

⁴⁸ In 2003, in the *Third Report and Order*, the Commission sought comment on whether it should codify additional rules to ensure that applicants make informed and reasonable decisions in deciding for which services they will seek discounts. *Third Report and Order*, at ¶ 87. In the *Modernization NPRM*, the FCC sought comment on adopting new standards for cost-effectiveness. *Modernization Order*, at ¶¶ 211-216. In the *First Modernization Order*, the Commission provided limited guidance related to the showing of cost-effectiveness necessary to receive funding for data plans for wireless devices and wireless air cards providing Internet access. The Commission ruled the wireless services are not cost-effective if they are duplicating service already being provided. *Id.* at ¶ 151.

⁴⁹ See *Third Report and Order* at ¶ 87; *Modernization NPRM* at ¶ 213.

Commission rules.⁵⁰ As such, USAC should not use a bright-line standard of “two times” other bids to determine that services selected through Greenville’s competitive bidding process are not cost-effective. Further, the Commission directed USAC to review its approach to cost-effectiveness reviews and then share information with applicants and services providers before it attempts to implement a new approach, with oversight performed by the Wireline Competition Bureau and the Office of the Managing Director.⁵¹ As of the date of filing this appeal, USAC has not provided this information. It is a potential violation of the Administrative Procedure Act and, at a minimum, fundamentally unfair to applicants to adopt a new standard of review and simply not tell the applicants what the standard is before holding them to it. In fact, the Commission should seek comment in a rulemaking process to establish a new standard, as it has done twice before without adopting such a standard. As the Commission has recognized by seeking comment on this issue, the Commission should adopt an order revising its own precedent if it desires to do so.⁵²

Second, *Ysleta*’s facts are not applicable to this situation. The Commission in *Ysleta* analyzed a competitive bidding process in which the school district received one or no bids.⁵³ Greenville sought bids through the FCC Form 470 process for its E-rate eligible services. In *Ysleta*, the Commission stated – in dicta – that a price for a piece of *equipment* two to three times “the prices available from commercial vendors would not be cost-effective, absent extenuating

⁵⁰ 47 C.F.R. § 54. 702(c).

⁵¹ *Modernizing the E-rate Program for Schools and Libraries*, WC Docket No. 13-184, *Connect America Fund*, WC Docket No. 90-90, Second Report and Order and Order on Reconsideration, FCC 15-189 (2014) at ¶ 126.

⁵² *Third Report and Order*, ¶ 87; *Modernization NPRM*, at ¶¶ 213.

⁵³ *Ysleta* at ¶ 54.

circumstances.”⁵⁴ The example the Commission gave in *Ysleta* was of a piece of equipment. Equipment, unlike services, are commodities and more easily comparable. Even so, people often make purchasing decisions based on the quality of the brand of the product. The same is true – and even more so – for services. Evaluations of competing services are, of course, different than evaluating bids for the same piece of equipment. When evaluating a service, Applicants will have to consider the reliability of the service, the ability of the service provider to restore service in downtimes (including the technical expertise of the staff), and if the service provides the elements the Applicant would be purchasing (for example, are we really getting the amount of Internet access we have ordered?). Accordingly, USAC should not use *Ysleta* to support its analysis when comparing services, especially when the bids are different and include different, eligible services – such as on-site technical support and firewall services. As described above, Greenville compared the quality of services of Meet Point with the services provided by the other carriers and reached the conclusion that Meet Point’s services were superior.

Third, the *Ysleta* decision does not establish a standard that applicants are precluded from selecting bids that are twice as expensive as “the lowest bid.” The standard in *Ysleta* is “two or three times” the prices that are **commercially available** for those services,⁵⁵ which begs the question: *What would have been the pricing of the lower bidders had they included the additional, eligible services that Meet Point provides, or if those lower-priced bidders had the level of expertise of the Meet Point staff?* Of course, the answer to that question is “unknown” which means comparing these two bids using the *Ysleta* standard is a moot exercise and is not a fair evaluation of what is and is not cost effective.

⁵⁴ *Id.*

⁵⁵ *Id.*

Is Meet Point's bid "too expensive" for USAC to fund? We disagree with the conclusion that it is. The only way to determine if the bid is "too expensive" is to compare it to other commercially available services. USAC did not compare Meet Point's bid, which provided for different levels of support (cell phone numbers for the principals, on-site support and turn up) and different services (firewall services) than the other bidders, to other similar, commercially available offerings. USAC, in trying to make that determination could have surveyed local providers to determine what the commercially reasonable local price would be for a similar set of services (both scope and quality), or USAC could have used existing information they have gathered via 471 submissions about similar Internet access services provided in Oklahoma. We believe the price that Meet Point charges, given the level of support, the technical expertise of their staff and additional services offered, is commercially reasonable.

Additionally, we note that USAC funded the 2013 and 2014 FRNs for the District. USAC knew exactly how much they were paying for exactly how much bandwidth. USAC has cost-effectiveness standards before they fund applications to "red flag" funding requests that are out of a normal range. Neither the District's 2013 or 2014 FRNs triggered one of those USAC pre-funding cost effectiveness review. For USAC to fund the FRN, knowing exactly how much they were paying for a specific amount of bandwidth and services and then years later demand that the District repay that funding is patently unfair to the District.

Finally, the Commission in *Ysleta* was also describing a situation in which there was only one bidder, and therefore no competitive bidding, this precluding the applicant from any comparison of services or price.⁵⁶ In such a case, the applicant is at the mercy of the service provider's pricing and does not have a choice as to providers. Greenville was not held hostage to

⁵⁶ *Id.*

one provider. It received multiple bids and made a reasoned judgment regarding the services and comparative costs that met its needs through its competitive bidding process.

The reason that Greenville selected a more expensive service provider – even though funding for schools is tight in Oklahoma – is that a properly functioning Internet service is critical to the success of its students. Internet access services are as important to Greenville as its other utilities, including heat and water. With the way the curriculum is structured, the schools simply cannot function if the Internet is not accessible. It is not cost-effective for either the District or the E-rate program to pay for an Internet service – no matter how inexpensive it is – that does not further the goal of providing students with access to greater educational opportunities. Further, the District believed it was cost-effective for its needs as a small, rural district, to pay extra for a service that included enhanced levels of support and protection (*i.e.*, the firewall). Greenville chose the service provider that was most cost-effective for its needs.

C. USAC’s Decision in This Case Undermines Program Policies and Goals

Application of USAC’s decision on a consistent basis will not further E-rate program policies and goals. First, it will force applicants in some cases to select a provider that does not offer the most cost-effective services for the applicants’ needs – and likely could cause applicants to perform a disingenuous bid review process. Second, this decision could require applicants to weight price more heavily in the bid evaluation process – which is not required by Commission rules – in order to try to meet USAC’s newly created standard. Finally, the District will suffer significant harm if its funding is denied.

First, USAC’s attempt to second-guess the work of the evaluation panel will force applicants to select a lower-priced offering, regardless of quality or other relevant criteria, so they will not be subject to second-guessing months or years after the conclusion of the

competitive bidding process. To prevent this potential denial of funding, applicants will be forced to select a lower-price bidder, notwithstanding their review of the vendors' bids using the other factors important to the individual applicants.

Using such a standard will lead to a disingenuous bidding process. Applicants are required to consider all valid bids received.⁵⁷ Is it really USAC's position that an applicant must evaluate a bid that is two times more expensive than the other bids, but that bid (under USAC's interpretation of *Ysleta*) must always lose? Are applicants supposed to manipulate the evaluation process so that the more expensive vendor receives fewer points, notwithstanding the reviewer's actual analysis of the bid responses? A fair and open competitive bidding process cannot have pre-determined outcomes. Such a result could cause applicants to violate their own competitive bidding requirements. Further, what is the point of allowing the applicant the "maximum flexibility" to consider service history, quality of service, or other reasonable factors of a bid that USAC has pre-determined must always lose? An applicant that follows all of its own state and local procurement rules should not be prohibited from selecting a bid that meets its needs, but for a non-codified standard that USAC has decided to impose. If it is truly the intention that bids that are twice as much as the lowest bid are, on face, not cost-effective and should never win, then the program should explicitly allow applicants to disqualify those bids before the bid evaluation process begins, even if no disqualification factors are listed by the applicant in the FCC Form 470 and/or RFP. As it stands right now, applicants are required by FCC rules to evaluate all bids received and applicants do not have the authority to disqualify bids that are twice as expensive as the lowest bid received.

⁵⁷ 47 C.F.R. § 54.511(a).

Second, USAC's process to determine cost-effectiveness is flawed. USAC's current interpretation of Ysleta places the applicant in an untenable position - the applicant is required to evaluate all bids, required to use specific bid criteria weighted in a specific manner and conduct an open and fair competitive bidding process. Even when an applicant complies with all of these rules and follows all of the approved processes, if a bid is awarded the most points and determined to be the best fit for the applicant's needs, but is twice as much as a lower bid, what can an applicant do? The applicant can't simply throw out the bid or disqualify it - not only would the winning bidder have legal recourse against the applicant should the applicant throw out that bid, but the applicant could very well be in violation of local or state competitive bidding rules for not proceeding with the bid that was awarded the most points. Under USAC's interpretation of Ysleta, that bid should never win, but using the FCC's competitive bidding process and rules it did. What is the point of following all of the competitive bidding rules if it produces an outcome that USAC won't fund?

There are no allegations of competitive bidding rule violations by the District. USAC's concerns about cost-effectiveness seem better directed at the bid evaluation process that produced an outcome that USAC deems too expensive (perhaps the Commission should set more stringent procedures for weighting Price of Eligible Goods and Services at 50% of the total available points) than directing those concerns at the District. How can a winning bid be determined to be "too expensive" by USAC if the applicant properly evaluated price (and correctly awarded points) according to the Commission's rules and procedures?

Third, USAC's denial suggests the price differential should have been weighted more heavily than the District weighted it. To reach such a result, USAC is effectively overruling

Commission precedent that only requires that pricing be given at least one more point than any other individual category.⁵⁸

At a minimum, USAC's decision here substitutes its judgment on the merits of the competitive bidding process for that of the District. When the Commission established the rules for the E-rate program in 1997, it stressed that a fundamental principle would be the determination of local needs by local decision-makers regarding what services would work best for that school or school district.⁵⁹ It did not try to impose a top-down regime where the federal government decided the merits of each service choice of a particular school or district. The idea was that the thousands of schools and districts would know their own technology needs better than the federal government. The Commission has not wavered from this principle. If this decision stands, USAC would be free to evaluate the merits of the respective bidders without the knowledge that applicants have regarding service quality, service history, personnel qualifications, and the value they are receiving for the services purchased. There is simply no way USAC can make a proper evaluation of the bids without that information. In this case, while Greenville has attempted to provide that information in responses to USAC's reviews, it appears that USAC has discounted the information or failed to take it into consideration,

⁵⁸ As described above, USAC appears to be going beyond Commission precedent to establish a new standard without basis in Commission precedent. USAC, however, is not authorized by the Commission to interpret Commission rules. Under the Commission's rules, USAC "may not make policy, interpret unclear provisions of the statute or rules, or interpret the intent of Congress." 47 C.F.R. § 54.702(c). To the extent the Commission's rules are unclear, USAC has no authority to act without first seeking guidance from the Commission. *See id.* Moreover, the District proceeded entirely in accordance with Commission precedent when it evaluated relevant factors other than price. As a result, USAC has acted outside its authority by finding that the District, despite having strictly followed the Commission's rules and precedent, failed to adhere to the Commission's requirements. Furthermore, if the Commission decides that a revision to the rule would advance program goals, such an interpretation should be provided by the Commission before it is applied, and following a notice-and-comment rulemaking.

⁵⁹ *Universal Service Order* at ¶¶ 481, 574.

focusing exclusively on the price of the services.

D. If USAC Still Finds the Services Were Not Cost-Effective, USAC Should Commit Funding for Greenville at a Level That Is Cost-Effective

USAC should, at a minimum, approve part of Greenville’s funding request. There is precedent for such an approach. In the *Fifth Report and Order*, the Commission provided direction for USAC for recovery of funding when it was improperly disbursed.⁶⁰ Cost-effectiveness is not directly addressed in that order.⁶¹ However, some of the other illustrations provide guidance for the cost-effectiveness rule. If a carrier charges the beneficiary “an inflated price,” the *Fifth Report and Order* directs that USAC should recover amounts disbursed in excess of what similar situated customers are normally charged in the marketplace.”⁶² Similarly, here, if the standard is that cost two times other pricing is not cost-effective, then, by implication, a price 1.9 times the cost is cost-effective. As such, USAC could calculate the cost of the eligible service at 1.9 times that of a lower price and fund that amount for Greenville. In addition, the Commission has ruled that, when two providers are providing the same service and one is less expensive, the applicant shall be reimbursed for its Internet connection at the lower

⁶⁰ *Schools and Libraries Universal Service Support Mechanism*, CC Docket No. 02-6, Fifth Report and Order and Order, FCC 04-190 (2004) at ¶¶ 15-44 (*Fifth Report and Order*).

⁶¹ *Id.* The Commission states that full recovery is appropriate for competitive bidding violations. However, this is not a competitive bidding violation. USAC found no issues with the competitive bidding process; it disagreed with the outcome. There are no allegations that the process was not fair and open, price was not the primary factor or that bids were not solicited for at least four weeks.

⁶² *Fifth Report and Order* at ¶ 30. The Commission also discusses situations in which the beneficiary has requested a “clearly excessive” level of support. That situation is not applicable here, as the examples are those when the beneficiary is requesting a number of lines or equipment that is beyond what is necessary. There is no dispute here that the District requires this level of capacity for broadband services, nor are there any allegations that these services are duplicative or redundant.

rate.⁶³ Following that logic, USAC could reimburse the applicant at the rates offered by a different provider. Such an approach would minimize the harm caused by USAC's delay in determining it had an issue with Greenville's selection of Meet Point as its service provider.

* * *

For the reasons stated above, the District respectfully requests that USAC reconsider its initial decision and grant its funding requests for FY 2013, FY 2014 and FY 2015. As the foregoing has demonstrated, the District met the Commission requirements for competitive bidding, and selected the most cost-effective bid available to meet its needs.

⁶³ *Schools and Libraries Universal Service Support Mechanism*, Requests for Review by Macomb Intermediate School District, CC Docket No. 02-6, Order, FCC 07-64 at ¶ 9 (2007). This rule is applicable when the applicant could have purchased all of the services from one provider at the lower rate but chose not to, and when the services provided do not exceed the total capacity required.

List of Exhibits

Exhibit 1: 2013 Request for Proposal

Exhibit 2: 2013 Bids Received

Exhibit 3: 2013 471 Application

Exhibit 4: 2013 COMAD

Exhibit 5: 2014 Invitation for Competitive Bid (aka RFP)

Exhibit 6: 2014 Bids Received

Exhibit 7: 2014 471 Application

Exhibit 8: 2015 471 Application

Exhibit 9: 2014 COMAD

Exhibit 10: 2015 FCDL

Exhibit 11: ADL's

Exhibit 12: 2013 Bid Evaluation Sheets

Exhibit 13: 2014 Bid Evaluation Sheets

Affidavit

**Before the Federal Communications Commission
Washington, D.C.**

In the Matter Of)	
)	
Schools and Libraries)	CC Docket No. 02-6
Universal Service Support Mechanism)	
)	
Request for Review and/or Waiver)	Application Nos. 898790, 957248
By Greenville School District 3)	& 1022339
of the Funding Decisions by the)	
Universal Service Administration Company)	

Affidavit of Greenville School District 3

I, Jason Midkiff, swear:

BACKGROUND

1. Superintendent of Greenville Public Schools. I have served in that capacity for four years.
I oversee all operations both local, state, and federal.
2. I had been a building principal prior to this job with no experience in procurements. My technology background was only in the capacity of sharing with staff, working with local IT personnel.
3. I have a bachelor's degree in social studies education and master's degree in Educational Administration. I have been an educator for 17 years. I have been an administrator for 10 years.
4. Greenville School District is a small rural K-8 district in Oklahoma. We serve 130 students. We have over an 85% Economically Disadvantaged rate. We provide internet for 5 buildings.

5. There are no full time staff members that handle technology. We consult for everything we do and have a network maintenance contract for someone to come by the school once every two weeks. In the four years I have been at Greenville we have moved from one computer lab of outdated computers to a district that is one to one district wide with each student having their own technological device assigned to them. This move has caused the local staff to seek knowledge in technology on our own. We have not increased or added any IT staff. All IT issues are handled by myself or another teacher who has been self-taught as well.

IMPORTANCE OF TECHNOLOGY

6. Greenville is a one to one district so technology is of utmost importance to us. All our financial and student information is online. We do state testing online. Our 4th through 8th grade students are all on Google Classroom and handle assignments online. Every student in our district has their own school email. All Staff shares documents through Google and we have a district calendar online as well. We also maintain and update all our website and parental communication online as well.
7. Greenville currently is totally dependent on available, sufficient, and reliable internet access. It would cripple our school if we did not access available and disruptions settled quickly.
8. We have had excellent service with Meet Point and they have always handled their issues quickly and personally. I have used Meet Point while both a principal and a Superintendent. I had several colleagues tell me they were not getting the same service with other bidders.

THE PROCUREMENT

9. In 2012-2013 & 2013-2014 as Superintendent, I needed our technology to reliable and flexible. We were adding bandwidth and programs as our school made the move to a one to one initiative. We needed our connectivity to have quality as well. If there were disruptions, I needed them handled in a timely manner. While having greater access to online content I also needed our content filtered and appropriate for school use. We needed proficient protections from viruses and spam as we upgraded our use as well. Our main issue though was to make sure our provider in times of disruption would help us locally to get restored as we did not have trained IT staff available locally.
10. Accordingly, I decided what evaluation criteria to use to evaluate the bids received.
11. I received a list of possible categories from our consultant, CRW Consulting, but I determined which categories we would use for evaluation of the bids.
12. The competitive bidding process was fair and open. Meet Point did not have any role in the development of the RFP nor did it have any information not available to any other bidder.

THE EVALUATION PROCESS 2013 (Internet)

13. I decided to use Bid Evaluation Sheet. I felt my request was straight forward and that is all I would need to make my decision. It was a total point system of 100.
- 14 .In the price category I simply went by cost provided on bid sheets. In the service history category I went off of my past experiences with both the provider and personnel working for that provider. Quality of service I would receive. Ability to help locally with disruptions.

15. I did all evaluation sheets by myself. If I had any questions I called my consultant. It took me one day to do all e-rate bid evaluations. I reviewed those documents that were submitted by the companies that bid.
16. In the price category I simply went by cost provided on bid sheets. In the service history category I went off of my past experiences with both the provider and personnel working for that provider. Quality of service I would receive. Ability to help locally with disruptions.
- a. I ranked the companies in order based on price. Giving Chickasaw Long Distance the most points (25) and Meet Point the lowest Points (18)
 - b. I gave Meet Point the highest point total (20) based on past service with the district and relationship built with personnel. Chickasaw and One Net received 15 points. I knew only one superintendent who had ever used Chickasaws. He explained to me that he used them because they were "home town". He wasn't overwhelmed with their service. Specifically, I had heard from other Superintendents that use OneNet that their customer service was lacking. I had heard that OneNet was oversubscribed and that when customers lose service they were required to call into a call center, describe the problem and spend significant time on the phone helping to diagnose the problem. From our previous experience with the people at Meet Point (previously NewNet66), I knew that would not be the case with their service. Meet Point provides the cell phone numbers for the principals in their company. If I have an outage with Meet Point, quite often they will call me first, ask me if we have power to the router, and if the answer is "yes" they get to work fixing the problem. The fact that there would be less staff time

dedicated to fixing a Meet Point outage vs. the OneNet service was a significant factor in my decision making process.

- c. Meet Point Provided 24X 7 phone support and Onsite troubleshooting. Meet Point also provided firewall services. If that was part of your decision making process. . These were important to us with our limited IT staff.

17. The total points awarded were 91.

THE EVALUATION PROCESS 2014 (Internet)

18. I decided to use a short form bid evaluation sheet. I only had a small number of bids.

Total points available were 60, 40 points for Price and 20 points for Service History.

19. In the price category I simply went by cost provided on bid sheets. In the service history category I went off of my past experiences with both the provider and personnel working for that provider. Quality of service I would receive. Ability to help locally with disruptions.

20. I did all evaluations by myself. If I had questions I called my consultant. It took my one day to do all e-rate evaluations. I reviewed the documents that were submitted by each company that had placed a bid.

- a. I gave One Net the highest points in Price Category For a total of 40 points. It had the lowest bid. I lowered the next closest bid by 5 points. Meet Point received 35 points.

- b. I gave Meet Point 20 Points for having had an excellent history of working with my school districts. I gave OneNet 10 points I had no history with them, and had colleagues who stated they were not happy with them and their timely service.

Specifically, I had heard from other Superintendents that use OneNet that their customer service was lacking. I had heard that OneNet was oversubscribed and that when customers lose service they were required to call into a call center, describe the problem and spend significant time on the phone helping to diagnose the problem. From our previous experience with the people at Meet Point (previously NewNet66), I knew that would not be the case with their service. Meet Point provides the cell phone numbers for the principals in their company. If I have an outage with Meet Point, quite often they will call me first, ask me if we have power to the router, and if the answer is “yes” they get to work fixing the problem. The fact that there would be less staff time dedicated to fixing a Meet Point outage vs. the OneNet service was a significant factor in my decision making process.

- c. Meet Point Provided 24X 7 phone support and Onsite troubleshooting. Meet Point also provided firewall services. These were important to us with our limited IT staff.

21. I felt Meet Point’s bid was the most cost-effective for the needs of our district and selected them as our Internet Service Provider.

I certify under penalty of perjury that the foregoing is true and correct.


[Name]
[Address]

Subscribed and sworn to before me this 15th day of July, 2016.



Ashleigh Smedley
Notary Public

Exhibit 1: 2013 RFP



918.445.0048

Request for Proposal
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| Sign In

Home

About Us

Services

e-Rate Info

Testimonials

Contact

RPF Posted

02 November 2012

Greenville School District 3

District Address

RR 1 Box 440, Marietta, OK 73448

RFP ID: 754030001056110**Bid Deadline:**

30 November 2012

Questions Due By:

23 November 2012

RFP Requirements

- All Questions and Bids must be submitted using the on-line RFP system. If for some reason the system is down before the respective deadline, please email your bid to info@crwconsulting.com or fax it to 918.445.0049. Bids or questions submitted in this fashion will be disqualified if the on-line system is active at the time of submission.
- Bidder must agree to participate in USF Program (AKA "E-rate") for the corresponding funding year.
- Please include the correct Service Provider Identification Number (SPIN) on your bid.
- By submitting a bid, bidder certifies that the bidder does have a valid (non-red light status) SPIN for the E-rate program at the time of submission. Should the Applicant discover that the bidder is on red light status, or if the FCC classifies the bidder as on red-light status before work is performed and invoices are paid, the contract will be null and void and the applicant will have no payment obligations to the bidder.
- Bidder is expected to provide the lowest corresponding price per E-rate rules. See <http://www.usac.org/sl/service-providers/step02/lowest-corresponding-price.aspx> for details.
- Contracts should be contingent upon E-rate funding unless stated otherwise.
- Bidder must agree to provide the Applicant the choice of discount methods (SPI or BEAR).
- Bidder will be automatically disqualified if the District determines that the bidding company has offered any employee of the District any individual gift of more than \$20 or gifts totaling more than \$50 within a 12 month period.
- Depending on E-rate funding, the district may choose to proceed with all or part of the projects, at the district's discretion.
- All contracts awarded under this RFP bidding process may be voluntarily renewed by the applicant, upon written notice to the provider, for five consecutive one year terms.
- Maintenance bids listing only an hourly rate will be disqualified. Vendors quoting an hourly rate are required to also a) confirm that you have the ability/expertise to maintain all of the equipment listed and b) propose a number of hours at a particular rate monthly to properly maintain the entire list of equipment. Bids that only contain hourly rates, without confirmation that the company can service the list of equipment, or without a monthly total, will be disqualified.

Services and Equipment Requested

Local and long distance service – Approx. 8 lines

Wireless internet access/data plans for tablet devices – Approx. 3

Web Hosting for district

Internet Access – Minimum 6 Mb bandwidth, considering increasing up to 12 Mb. Terminating point for this circuit is 4671 Wolfpac Rd, Marietta, OK 73448 (580)276.

Basic Maintenance of Internal Connections:

Server maintenance	1 x HP Proliant ML110
Server maintenance	1 x Dell PowerEdge 300
Firewall maintenance	1 x Juniper Netscreen NS-5GT
Router maintenance	1 x Cisco 2600MX
Switch maintenance	2 x Extreme Networks Summit 300-48
WAP maintenance	1 x Orinoco OR500
WAP maintenance	1 x Ornoco AP500
Switch maintenance	12 x Linksys SD205
Wireless Link maintenance	1 x Master-01759, PC24E-H-FC

You need to [login](#) / [register](#) to upload bid.



Questions Received with District Answers:

[Submit a Question](#)

No Data

Home About Us Services e-Rate Info Testimonials Contact

Sign up for our newsletter:

  Your Email [Submit](#)

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P.O. Box 701713
Tulsa, OK 74170-1713
Voice: (918) 445-0048
Fax: (918) 445-0049

Exhibit 2: 2013 Bids Received



Strategic Telecom Partners

November 30, 2012

Greenville School District 3
RR 1, Box 440
Marietta, OK 73448

Dear E-Rate Evaluation Committee:

Thank you for opportunity to compete for your business!

Strategic Telecom Partners specializes in helping Government and Education clients in the Midwest sort through all of the carrier options in order to select vendors with the best technology at the lowest available prices. We represent over 60 carriers but will only quote 1 carrier for your Dedicated Internet business because we believe that Nitel is the best carrier for your service needs.

Price is always a major selection criteria for E-Rate bids. We know from experience that many school districts also weight their selection criteria with a heavy emphasis on carrier reliability, internet peering, reputation and strength of account team. If all of the categories above are important selection criteria for you, then I believe that the attached proposal should merit serious consideration.

Nitel:

Nitel Strengths:

- Nitel leverages wholesale relationships with over 100 carriers to ensure the best local loop pricing.
- Nitel specializes in rural connectivity in Tier 2 and Tier 3 geographic locations while most carriers focus on the Tier 1 top 100 markets.
- E-Rate is one of their core vertical markets <http://www.nitelusa.com/education-pages-274.php>
- Nitel has a national footprint
- Nitel is an award winning Telecommunications provider <http://www.nitelusa.com/awards---recognition-pages-289.php>

Nitel SPIN# 143000093

As a member of one of the largest Authorized Sales Partners with Nitel, I can offer you an exceptional account team experience. I have 14 years of carrier telecom experience. My Nitel Sales Manager has over 10 years of telecom experience. A dedicated Nitel Sales Engineer and a Nitel dedicated Project Manager (Installations) will be assigned to your project if you choose to move forward with an installation. Please take full advantage of the opportunity to ask follow up questions after the bid window closes. I will be happy to pull in resources as necessary to answer any questions that you have about the Nitel proposal or their capabilities to service your needs.

Strategic Telecom Partners:

I want to also let you know that if you choose to move forward with the solution that I have attached that I track the project management / installation project personally to ensure that it stays on track with your assigned carrier project manager. I also provide "white glove" support for invoice reviews and error correction free of charge on all services ordered through me. I do not disappear after an order is processed or after a circuit is installed. I follow up routinely to check in and make sure that you are happy with your service. More details about our dedication to customer service and the services that we offer are available on the following website: <http://www.telecomasaservice.com/telecom-as-a-service.html>

Thanks again for the opportunity to compete for your business!

Sincerely,



Brad Carrell
Managing Partner
Strategic Telecom Partners
[913-735-0499](tel:913-735-0499) Direct
bcarrell@strategictelecompartners.com
www.TelecomAsAService.com

Committed to Service and Reliability

Thousands of clients just like you entrust their network and cloud services to Nitel every day. We are committed to delivering high-performance networks and outstanding client service.

If within 90 days of the commencement of billing you are not completely satisfied with your Nitel service, notify Nitel of the problem in writing. If we do not correct the problem to your reasonable satisfaction within thirty days of receipt of such notice, you may cancel your affected service. Nitel will waive any termination fees that would normally apply.* Please read the terms and conditions for complete details.

*Certain restrictions apply.



Written notices should be sent to:

Nitel office of the CEO
1101 W. Lake St., 6th Floor
Chicago, IL 60607

nitel
www.nitelusa.com

Terms and Conditions

This is an Addendum to your Master Service Agreement. To qualify for cancellation of refund under the Nitel Service Commitment, Customer must have a signed and dated certificate. The certificate must be signed and dated by the Nitel Vice President of Sales and signed and dated by the customer. Customer must also be in good credit standing with Nitel. Additionally, Customer must have reported troubles to Nitel Technical Support in writing, and Technical Support must have verified the trouble back to the customer in writing. Customer must provide reasonable assistance to identify and remedy the reported problem. Reasonable assistance includes, but is not limited to, promptly reporting the problem to Nitel Technical Support, providing Nitel access to premises, and assisting Nitel with identification and resolution of the problem.

The service commitment applies to service quality, outages or interruptions only as a result of a default in Nitel's network. The Service Commitment cannot be invoked as a result of Customer or third party equipment. The Service Commitment cannot be invoked in any other circumstances, such as, but not limited to, the following: Customer is moving from or closing the business location; Customer no longer has business need for services; or Customer becomes aware of an existing contract for services with another provider. In all circumstances, including those in which the Service Commitment is invoked, if the Customer terminates the contract with Nitel prior to the end of the service period, all promotional credits will be reversed to the Customer's account. This includes any waiver of installation fees. Nitel reserves the right to change or modify the program rules and regulations of this limited commitment program at any time without notice.



Nitel
Dedicated Internet Service Level Agreement

SERVICE LEVEL AGREEMENTS (“SLA”). This sets forth the SLAs applicable to the Service and the service credits available to Customer (“Service Credit”). The monthly measured SLA attributes are effective as of the first day of the second month after initial installation of a Service.

COMPONENTS INCLUDED

All relevant components of the Nitel / Underlying Carrier IP Network (e.g., POPs, routers and circuits) are subject to this SLA, and components of other Internet backbone providers (“Off Net”) are subject only to the Latency SLA as described herein. Local access/connection facilities (i.e., the local loop or tail circuits) (“Local Access”) used to access the Nitel / Underlying Carrier IP Network or partner networks and any Customer equipment are not included as components of the Nitel / Underlying Carrier IP Network for purposes of this SLA; provided, however, solely for purposes of the “Network Availability SLA,” the components of the Nitel / Underlying Carrier IP Network shall include any Local Access provided by Nitel / Underlying Carrier, but shall specifically exclude any Local Access furnished or ordered directly by Customer from a third party.

“Intra U.S.” refers to the Nitel / Underlying Carrier’s IP Network. The “Intra U.S. - Off Net” Latency SLA refers to the latency between the Nitel / Underlying Carrier IP Network and Off Net providers.

NETWORK PORT AVAILABILITY

Network Port Availability measures “Network Downtime” versus “Network Uptime.” Network Downtime is based on periods when a particular Intra U.S. DIA port of Customer is unable to transmit and receive data, and Network Uptime includes all other periods. Network Downtime is recorded in the Nitel / Underlying Carrier’s IP Network trouble ticket system, and is measured from the time Customer opens a trouble ticket in the Nitel / Underlying Carrier’s trouble management system to the time the Intra U.S. Affected Service is again able to transmit and receive data according to Nitel / Underlying Carrier’s records. “Affected Service” refers to the DIA port that fails to meet the relevant SLA.

APPLICABLE COMPONENTS	GOAL	AVAILABILITY / REMEDY
Intra U.S.	100%	Each cumulative hour of Network Downtime qualifies Customer for credit equal to [1/720 x Customer Recurring Monthly Charges for applicable service(s)].

LATENCY

The average network delay (“Latency”) will be measured via roundtrip pings on an ongoing basis every five minutes to determine an average monthly performance level for Latency at the relevant POPs.

Latency = Σ (Roundtrip Delay for relevant POP-POP trunks)/(Total Number of relevant POP-POP trunks)

APPLICABLE COMPONENTS	GOAL	LATENCY / REMEDY ^{1,2}	LATENCY / REMEDY	LATENCY / REMEDY
Intra U.S.	50 ms	51 – 60 ms = 10% of MRC	61 – 80 ms = 25% of MRC	Greater than 80 ms = 50% of MRC
Intra U.S. - Off Net	95 ms	96 – 105 ms = 10% of MRC	106 – 115 ms = 25% of MRC	Greater than 115 ms = 50% of MRC

PACKET DELIVERY

Packet Delivery will be measured on an ongoing basis every five minutes to determine an average monthly performance level for packets delivered between the relevant Intra U.S. POPs

APPLICABLE COMPONENTS	GOAL	PACKET DELIVERY / REMEDY	PACKET DELIVERY / REMEDY	PACKET DELIVERY / REMEDY
Intra U.S.	99.50 %	99.01% - 99.49% = 10% of MRC	90.00% - 99.00% = 25% of MRC	less than 90.00% = 50% of MRC

JITTER

Jitter measures the Intra U.S. interpacket delay variance and packet loss in the Nitel / Underlying Carrier IP Network, and is measured on an ongoing basis every five minutes by generating synthetic user datagram protocol (UDP) traffic.

APPLICABLE COMPONENTS	GOAL	PACKET DELIVERY / REMEDY	PACKET DELIVERY / REMEDY	PACKET DELIVERY / REMEDY
Intra U.S.	2 ms	2.1 – 3 ms = 10% of MRC	3.1 – 4 ms = 25% of MRC	Greater than 4 ms = 50% of MRC

¹ The term “ms means milliseconds.

² All MRCs in the SLA tables refer to the MRC of the Affected Service



DISTRIBUTED DENIAL OF SERVICE

A "Distributed Denial of Service" attack ("D/DoS") is characterized by an explicit attempt by attackers to prevent legitimate users of a service from using that service. Examples include attempts to (a) "flood" a network, thereby preventing legitimate network traffic; (b) disrupt connections between two machines, thereby preventing access to a service; and (c) disrupt service to a specific system or person. Not all service outages, even those that result from malicious activity, are necessarily D/DoS. Other types of attack may include a D/DoS as a mere component and may not be included in this SLA.

APPLICABLE COMPONENTS	GOAL	REMEDY
Intra U.S.	15 minutes from moment described in next column	Nitel / Underlying Carrier's failure to implement a null route on an affected destination IP address within the Goal after Nitel / Underlying Carrier concludes that a D/DoS is occurring, and has received permission and all necessary information from Customer to implement a null route, will qualify Customer for 1 days charges pro-rated from the applicable MRC of the Affected Port, at a maximum of one such credit per day.

INSTALLATION GOAL. For Service in the Intra U.S., Nitel / Underlying Carrier's goal is to install related Local Access ordered under a different Nitel / Underlying Carrier Exhibit by Customer within the following timeframes: DS-1 = 30 calendar days, DS-3 = 45 calendar days, OCn = 75 calendar days.

REMEDIES

General. Service Credit requests must be made within fifteen (15) calendar days from the date the outage occurs or date where goals for latency, packet delivery, or jitter are not met, to Nitel at: Nitel Billing Department, disputes@nitelusa.com, and must be accompanied by a Nitel trouble ticket issued by the Nitel Network Operations Center (NOC). A Service Credit shall be applied only to the month in which the event giving rise to the Service Credit occurred. The maximum Service Credits issued in any one calendar month shall not exceed: (a) seven days' charges pro-rated from the MRC of the Affected Service with respect to Network Port Availability, and D/DoS, collectively; or (b) fifty percent (50%) of the MRCs of the Affected Service with respect to the other SLAs. Notwithstanding anything in this Exhibit I to the contrary, under no circumstances shall the total Service Credit, in the aggregate for all Service Credits issued in one month, exceed the equivalent of fifty percent (50%) of the MRCs for the Affected Service.

Exceptions. Service Credits shall not be issued where the Service is not met as a result of: (a) the acts or omissions of Customer, its employees, contractors or agents, or End Users; (b) the failure or malfunction of equipment, applications or systems not owned or controlled by Nitel / Underlying Carrier; (c) Force Majeure Events; (d) scheduled service maintenance, alteration, or implementation; or (e) the unavailability of required Customer personnel, including as a result of failure to provide Nitel / Underlying Carrier with accurate and current contact information.

MAINTENANCE

Normal Maintenance. Nitel / Underlying Carrier will endeavor to perform Normal Maintenance (or nonemergency maintenance) on the Nitel / Underlying Carrier IP Network during pre-established maintenance hours (windows). "Normal Maintenance" refers to: (a) upgrades of hardware or software; (b) upgrades to increase capacity; or (c) other pre-scheduled network activity that may degrade the quality of the Service or cause Service interruptions. Nitel / Underlying Carrier will use reasonable efforts to perform all Normal Maintenance on Sundays, Tuesdays and/or Thursdays between the hours of 12:00 midnight and 6:00 AM Local Time. For purposes of this SLA, "Local Time" refers to the time of day in the time zone in which an affected Service is located; provided, however, that if affected Services are located in multiple time zones, Local Time shall refer to Eastern Time. Nitel / Underlying Carrier may change the maintenance window times upon posting to Nitel / Underlying Carrier's website or other notice to Customer.

Urgent Maintenance. "Urgent Maintenance" refers to efforts to correct Nitel / Underlying Carrier IP Network conditions, requiring immediate attention. Urgent Maintenance, while being conducted, may degrade the quality of Services and may result in total disruption of Service. Nitel / Underlying Carrier may undertake Urgent Maintenance at any time that it deems necessary in its sole discretion. Nitel / Underlying Carrier shall provide Customer notice of Urgent Maintenance as soon as is reasonably practicable under the circumstances.

MTTR

MTTR. Nitel / Underlying Carrier's mean time to repair objectives are (i) 4 hours for SONET equipment; (ii) 12 hours for fiber optic cable (per Bellcore Standard). Nitel / Underlying Carrier's cable cut rate objective is 4.39 cable cuts /year/1,000 sheath miles (per Bellcore Standard).

Nitel Clients



Companies of all sizes benefit from Nitel's ability to ensure the best network at the best price.

Clients We Serve

Service Providers	VAR/Agent	Enterprise
<ul style="list-style-type: none"> ➔ CLECs ➔ ILECs ➔ IXCs ➔ International carriers ➔ ISPs ➔ Wireless providers ➔ Regional utilities ➔ Cable companies ➔ Hosting/content providers 	<ul style="list-style-type: none"> ➔ Master agents ➔ Sub agents ➔ Systems integrators ➔ Hardware providers ➔ IT Consulting Firms 	<ul style="list-style-type: none"> ➔ Banking ➔ Trading ➔ Health care ➔ Government ➔ Education ➔ Hospitality



[Send to Customer](#)

RFQ# 6960085410



Telecom Service Quote For

Chris Webber
 Greenville School District 3
 Office: 918-445-0048

4671 WOLFPAC RD, MARIETTA, OK, 73448
 Email: info@crw consulting.com

Prepared and Presented by

Brad Carrell
 Strategic Telecom Partners
 Office: 913-735-0499
 Mobile: 913-269-9221

Email: bcarrell@strategictelecompartners.com

About Nitel, Inc.

Businesses across the country are choosing Nitel to design, implement and manage their nationwide network services. We are focused on delivering value to our clients through "boutique" customer service, nationwide reach and a robust suite of telecommunications and IT services.

Based in Chicago, Nitel is a telecom management service provider (TMSP) specializing in providing managed security, monitoring and hosted IT applications nationwide via the Nitel cloud. Our clients benefit from reliable, secure telecom services like MPLS, Ethernet, SIP and hosted voice, Internet and private line, managed through the simplicity and convenience of our unique mobile application.

Quote Summary

[Export](#)

Quotes shown here are budgetary and must be confirmed by Nitel at time of order.

Internet

Service Location	Access bandwidth	Port (Mbps)	Router	Term	Monthly (\$)	Install (\$)
4671 WOLFPAC RD, MARIETTA, OK 73448	4xDS-1	6	Yes	12	1,648.03	350.00
4671 WOLFPAC RD, MARIETTA, OK 73448	4xDS-1	6	Yes	24	1,641.03	150.00
4671 WOLFPAC RD, MARIETTA, OK 73448	4xDS-1	6	Yes	36	1,634.03	0.00
4671 WOLFPAC RD, MARIETTA, OK 73448	5xDS-1	7.5	Yes	12	2,044.83	350.00
4671 WOLFPAC RD, MARIETTA, OK 73448	5xDS-1	7.5	Yes	24	2,031.83	150.00
4671 WOLFPAC RD, MARIETTA, OK 73448	5xDS-1	7.5	Yes	36	2,021.83	0.00
4671 WOLFPAC RD, MARIETTA, OK 73448	6xDS-1	9	Yes	12	2,413.62	350.00
4671 WOLFPAC RD, MARIETTA, OK 73448	6xDS-1	9	Yes	24	2,400.62	150.00
4671 WOLFPAC RD, MARIETTA, OK 73448	6xDS-1	9	Yes	36	2,390.62	0.00
4671 WOLFPAC RD, MARIETTA, OK 73448	7xDS-1	10.5	Yes	12	2,778.54	350.00
4671 WOLFPAC RD, MARIETTA, OK 73448	7xDS-1	10.5	Yes	24	2,763.54	150.00
4671 WOLFPAC RD, MARIETTA, OK 73448	7xDS-1	10.5	Yes	36	2,752.54	0.00
4671 WOLFPAC RD, MARIETTA, OK 73448	8xDS-1	12	Yes	12	3,163.18	350.00
4671 WOLFPAC RD, MARIETTA, OK 73448	8xDS-1	12	Yes	24	3,148.18	150.00
4671 WOLFPAC RD, MARIETTA, OK 73448	8xDS-1	12	Yes	36	3,137.18	0.00

The quote information shown is based upon the specific location information, requirements, and terms shown below.

Quote Details

[Export](#)

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012
 Valid Through: 12/30/2012

**Internet
 1 YEAR TERM**

Service Requirements

Product Type: Internet Port: 6

Product Type: Internet
Service Type: Internet
Access: 4xDS-1

Port: 6
Quote router: Yes
Prem Based Firewall: No

Product	Monthly	Install
IP 4xT1, 6.0 Mbps: Loop Install Cost	0.00	350.00
IP 4xT1, 6.0 Mbps: Loop	1,102.60	0.00
IP 4xT1, 6.0 Mbps: Port	495.43	0.00
IP 4xT1, 6.0 Mbps Managed Router	50.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	1,648.03	350.00

[Request Info](#) [Request Order](#)

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012
Valid Through: 12/30/2012

**Internet
 2 YEAR TERM**

Service Requirements

Product Type: Internet **Port:** 6
Service Type: Internet **Quote router:** Yes
Access: 4xDS-1 **Prem Based Firewall:** No

Product	Monthly	Install
IP 4xT1, 6.0 Mbps: Loop	1,102.60	0.00
IP 4xT1, 6.0 Mbps: Loop Install Cost	0.00	150.00
IP 4xT1, 6.0 Mbps: Port	495.43	0.00
IP 4xT1, 6.0 Mbps Managed Router	43.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	1,641.03	150.00

[Request Info](#) [Request Order](#)

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012
Valid Through: 12/30/2012

**Internet
 3 YEAR TERM**

Service Requirements

Product Type: Internet **Port:** 6
Service Type: Internet **Quote router:** Yes
Access: 4xDS-1 **Prem Based Firewall:** No

Product	Monthly	Install
IP 4xT1, 6.0 Mbps: Loop	1,102.60	0.00
IP 4xT1, 6.0 Mbps: Loop Install Cost	0.00	0.00
IP 4xT1, 6.0 Mbps: Port	495.43	0.00
IP 4xT1, 6.0 Mbps Managed Router	36.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	1,634.03	0.00

[Request Info](#) [Request Order](#)

(580276) 4671 WOLFAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012
Valid Through: 12/30/2012

**Internet
1 YEAR TERM**

Service Requirements

Product Type: Internet Port: 7.5
Service Type: Internet Quote router: Yes
Access: 5xDS-1 Prem Based Firewall: No

Product	Monthly	Install
IP 5xT1, 7.5 Mbps: Loop	1,378.25	0.00
IP 5xT1, 7.5 Mbps: Loop Install Cost	0.00	350.00
IP 5xT1, 7.5 Mbps: Port	586.58	0.00
IP 5xT1, 7.5 Mbps Managed Router	80.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	2,044.83	350.00

[Request Info](#) [Request Order](#)

(580276) 4671 WOLFAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012
Valid Through: 12/30/2012

**Internet
2 YEAR TERM**

Service Requirements

Product Type: Internet Port: 7.5
Service Type: Internet Quote router: Yes
Access: 5xDS-1 Prem Based Firewall: No

Product	Monthly	Install
IP 5xT1, 7.5 Mbps: Loop	1,378.25	0.00
IP 5xT1, 7.5 Mbps: Loop Install Cost	0.00	150.00
IP 5xT1, 7.5 Mbps: Port	586.58	0.00
IP 5xT1, 7.5 Mbps Managed Router	67.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	2,031.83	150.00

[Request Info](#) [Request Order](#)

(580276) 4671 WOLFAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012



Valid Through: 12/30/2012

**Internet
3 YEAR TERM**

Service Requirements

Product Type: Internet **Port:** 7.5
Service Type: Internet **Quote router:** Yes
Access: 5xDS-1 **Prem Based Firewall:** No

Product	Monthly	Install
IP 5xT1, 7.5 Mbps: Loop	1,378.25	0.00
IP 5xT1, 7.5 Mbps: Loop Install Cost	0.00	0.00
IP 5xT1, 7.5 Mbps: Port	586.58	0.00
IP 5xT1, 7.5 Mbps Managed Router	57.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	2,021.83	0.00

[Request Info](#) [Request Order](#)

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012
Valid Through: 12/30/2012

**Internet
1 YEAR TERM**

Service Requirements

Product Type: Internet **Port:** 9
Service Type: Internet **Quote router:** Yes
Access: 6xDS-1 **Prem Based Firewall:** No

Product	Monthly	Install
IP 6xT1, 9.0 Mbps: Loop Install Cost	0.00	350.00
IP 6xT1, 9.0 Mbps: Loop	1,653.90	0.00
IP 6xT1, 9.0 Mbps: Port	679.72	0.00
IP 6xT1, 9.0 Mbps Managed Router	80.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	2,413.62	350.00

[Request Info](#) [Request Order](#)

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012
Valid Through: 12/30/2012

**Internet
2 YEAR TERM**

Service Requirements

Product Type: Internet **Port:** 9
Service Type: Internet **Quote router:** Yes
Access: 6xDS-1 **Prem Based Firewall:** No

Product	Monthly	Install
IP 6xT1, 9.0 Mbps: Loop	1,653.90	0.00
IP 6xT1, 9.0 Mbps: Loop Install Cost	0.00	150.00
IP 6xT1, 9.0 Mbps: Port	679.72	0.00
IP 6xT1, 9.0 Mbps Managed Router	67.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	2,400.62	150.00

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012
Valid Through: 12/30/2012

Internet 3 YEAR TERM

Service Requirements

Product Type: Internet	Port: 9
Service Type: Internet	Quote router: Yes
Access: 6xDS-1	Prem Based Firewall: No

Product	Monthly	Install
IP 6xT1, 9.0 Mbps: Loop Install Cost	0.00	0.00
IP 6xT1, 9.0 Mbps: Loop	1,653.90	0.00
IP 6xT1, 9.0 Mbps: Port	679.72	0.00
IP 6xT1, 9.0 Mbps Managed Router	57.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	2,390.62	0.00

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012
Valid Through: 12/30/2012

Internet 1 YEAR TERM

Service Requirements

Product Type: Internet	Port: 10.5
Service Type: Internet	Quote router: Yes
Access: 7xDS-1	Prem Based Firewall: No

Product	Monthly	Install
IP 7xT1, 10.5 Mbps: Loop	1,929.55	0.00
IP 7xT1, 10.5 Mbps: Loop Install Cost	0.00	350.00
IP 7xT1, 10.5 Mbps: Port	758.99	0.00
IP 7xT1, 10.5 Mbps Managed Router	90.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	2,778.54	350.00

Request Info

Request Order

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012

Valid Through: 12/30/2012

**Internet
2 YEAR TERM**

Service Requirements

Product Type: Internet Port: 10.5
 Service Type: Internet Quote router: Yes
 Access: 7xDS-1 Prem Based Firewall: No

Product	Monthly	Install
IP 7xT1, 10.5 Mbps: Loop Install Cost	0.00	150.00
IP 7xT1, 10.5 Mbps: Loop	1,929.55	0.00
IP 7xT1, 10.5 Mbps: Port	758.99	0.00
IP 7xT1, 10.5 Mbps Managed Router	75.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	2,763.54	150.00

Request Info

Request Order

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012

Valid Through: 12/30/2012

**Internet
3 YEAR TERM**

Service Requirements

Product Type: Internet Port: 10.5
 Service Type: Internet Quote router: Yes
 Access: 7xDS-1 Prem Based Firewall: No

Product	Monthly	Install
IP 7xT1, 10.5 Mbps: Loop	1,929.55	0.00
IP 7xT1, 10.5 Mbps: Loop Install Cost	0.00	0.00
IP 7xT1, 10.5 Mbps: Port	758.99	0.00
IP 7xT1, 10.5 Mbps Managed Router	64.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	2,752.54	0.00

Request Info

Request Order

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012

Valid Through: 12/30/2012

Internet

1 YEAR TERM

Service Requirements

Product Type: Internet **Port:** 12
Service Type: Internet **Quote router:** Yes
Access: 8xDS-1 **Prem Based Firewall:** No

Product	Monthly	Install
IP 8xT1, 12.0 Mbps: Loop	2,205.20	0.00
IP 8xT1, 12.0 Mbps: Loop Install Cost	0.00	350.00
IP 8xT1, 12.0 Mbps: Port	867.98	0.00
IP 8xT1, 12.0 Mbps Managed Router	90.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	3,163.18	350.00

[Request Info](#)[Request Order](#)

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012

Valid Through: 12/30/2012

Internet 2 YEAR TERM

Service Requirements

Product Type: Internet **Port:** 12
Service Type: Internet **Quote router:** Yes
Access: 8xDS-1 **Prem Based Firewall:** No

Product	Monthly	Install
IP 8xT1, 12.0 Mbps: Loop	2,205.20	0.00
IP 8xT1, 12.0 Mbps: Loop Install Cost	0.00	150.00
IP 8xT1, 12.0 Mbps: Port	867.98	0.00
IP 8xT1, 12.0 Mbps Managed Router	75.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	3,148.18	150.00

[Request Info](#)[Request Order](#)

(580276) 4671 WOLFPAC RD, MARIETTA, OK 73448



Quote Date: 11/30/2012

Valid Through: 12/30/2012

Internet 3 YEAR TERM

Service Requirements

Product Type: Internet **Port:** 12
Service Type: Internet **Quote router:** Yes
Access: 8xDS-1 **Prem Based Firewall:** No

Product	Monthly	Install
IP 8xT1, 12.0 Mbps: Loop	2,205.20	0.00

IP 8xT1, 12.0 Mbps: Loop Install Cost	0.00	0.00
IP 8xT1, 12.0 Mbps: Port	867.98	0.00
IP 8xT1, 12.0 Mbps Managed Router	64.00	0.00

Site Summary	Monthly (\$)	Install (\$)
Site Total	3,137.18	0.00

Important Notes

* Above prices are budgetary and are subject to verification at time of order.

* Pricing valid for 30 days and subject to capacity and vendor availability.

* IP Services LAN BLOCK requests will be charged as follows:

/29 = 8 IP addresses Free

/28 = 16 IP addresses \$10 MRC

/27 = 32 IP addresses \$15 MRC

/26 = 64 IP addresses \$20 MRC

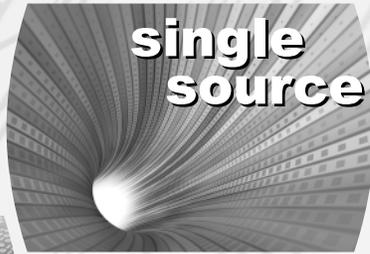
/25 = 128 IP addresses \$25 MRC

/24 = 256 IP addresses = 1 Class C \$50 MRC

This proposal contains confidential and proprietary information.



insight



single source



reach

DISCOVER NITEL

NITEL MAKES THE COMPLEX SIMPLE

If you are tasked with buying telecom services for a living, you know the network landscape in the US is complex. Working with an experienced partner who understands technologies and underlying networks is important to your success.

Founded in 1997, Nitel is a single-source provider of telecommunications network services nationwide.

NATIONAL NETWORK FROM A SINGLE SOURCE

Nitel has streamlined the sourcing of telecom networks through its proprietary intelligence tool, n-Tellisource. n-Tellisource ensures that clients receive the best network option by identifying carriers, networks, availability and routes from over 80 providers. Quotes are returned quickly and accurately, and you are assured of the best price using the best network.

With data on over 80 of the nation's top-tier network providers, n-Tellisource provides the intelligence to design and price the best network solution quickly and efficiently.

Nitel Serves Clients in 3 Segments:

Network service providers

- Int'l & domestic carriers
- ISPs
- Wireless providers
- Cable companies

Channel sales organizations

- Value added resellers
- Telecom agents

Enterprise business markets

- Government
- Finance
- Healthcare
- Education

Nitel Products:

Dedicated Internet Access: T1 through 10Gig

MPLS: Even out of region!

Private Line: Flat rates in 48 contiguous states

Metro Ethernet: Widest nationwide coverage



RURAL CONNECTIVITY EXPERTS

You can certainly partner with Nitel on standard MPLS, internet, private line or even metro ethernet services. Our national reach via relationships with over 80 carriers enables the best coverage you'll find anywhere. But, if you're like most of our partners you will quickly discover that Nitel is the best provider in the nation for:

- Long loops
- Rural IP, MPLS, Private line
- Connections that cross LATAs
- Connections between two ILECs, e.g., AT&T and Verizon
- Unique flat-rate pricing, even in the most remote areas. Call for details!

ELIMINATE PER-MILE LOOP PRICING

Take advantage of our unique flat-rate products, which make per-mile local loop pricing a thing of the past. Flat-rates are available with the following products:

NITEL FLAT-RATE PRODUCTS

- Private line T1
- Internet T1
- MPLS T1

GET THE BEST NETWORKS

Because we leverage networks of the most highly regarded carriers in the country, our customers know the network they get from Nitel meets the highest standards of reliability. As a Nitel client, you receive an industry-leading service level agreement (SLA), guaranteeing the quality of your service.

EXPERIENCE READY TO SERVE YOU

Headquartered in Chicago with offices in Atlanta, Ga., Madison, Wis., and Reno, Nev., Nitel has built a reputation for serving our clients with customized solutions since its founding in 1997. Self-funded, organically grown and profitable, Nitel is a stable, trusted partner to wholesale and enterprise business customers nationwide. Information about Nitel is available via its web site at www.nitelusa.com

LET NITEL HELP YOU...

- **Save time** associated with managing multiple providers
- **Streamline** contract administration, design, pricing, provisioning, billing and maintenance under one provider
- **Reduce cost** with our exclusive nationwide flat-rate products



1101 W. Lake Street, 6th Floor | Chicago, IL 60607
p 888 450 2100 | f 312 243 4172

www.nitelusa.com

Cost Effective Rural Data Connectivity

Long Loops Outside the Metros, Crossing LATAs

Data connectivity outside the metro areas has a unique set of challenges. Any time a customer location is more than 15 miles from the nearest POP, connectivity becomes cost-prohibitive compared to the same service in an area with more dense telecom infrastructure. Because of the distance sensitivity of most local loop pricing, customers in tier 2 and tier 3 cities as well as rural areas find themselves more vulnerable to high connectivity pricing compared with companies in major metropolitan areas. Nitel has changed all that.

Rural Connectivity Experts

Nobody is better than Nitel at providing connectivity outside the metro areas at competitive prices. Our customers get the following services in tier 2 & tier 3 cities as well as rural areas:

Nationwide MPLS: Even where locations are in multiple LEC regions, Nitel provides one low, flat rate for every site

Dedicated Internet Access: Think Nitel for guaranteed bandwidth for your business without exorbitant loop costs.



Give Us Your Toughest Qualifications

If you're like most of our partners, you will quickly discover that Nitel is the best provider for:

- Long loops
- Independent LEC territories
- Rural locations
- Difficult to serve areas

Eliminate Per-Mile Loop Pricing

Take advantage of our unique flat-rate products, which make per-mile local loop pricing a thing of the past. Flat-rates are available on dedicated Internet access and MPLS nationwide.

Get the Best Networks

Because we leverage networks of the most highly regarded carriers in the country, our customers know the network they get from Nitel meets the highest standards of reliability. As a Nitel client, you receive an industry-leading service level agreement (SLA), guaranteeing the quality of your service.

Experience Ready to Serve You

Headquartered in Chicago, Nitel has built a reputation for serving our clients with customized solutions since its founding in 1997. Self-funded, organically grown and profitable, Nitel is a stable, trusted partner to carriers, service providers and business customers nationwide. Information about Nitel is available via its web site at www.nitelusa.com.



November 5, 2012

Greenville School District 3
RR 1 Box 440
Marietta, OK 73448

Re: Form 470 Application No. 754030001056110

Dear Mr. Webber

Please find the Chickasaw Long Distance Company response to your Schools and Libraries Universal Service Form 470 Application for Services which is due no later than November 30, 2012.

Chickasaw Long Distance Company is responding to your request for providing high speed Ethernet Broadband Internet Service for your district. Please see our attached price quote.

We appreciate this opportunity to respond to your telecommunication service requirements. If you should have any questions please feel free to contact me at 580-622-2170 ext. 2294.

Sincerely

Eric Johnson
ERATE Manager

Attachments (1)

C: CRW Consulting
Chris Webber
P.O. Box 701713
Tulsa, OK 74170

Proposed Dedicated Ethernet Broadband Internet Service*

Monthly Rate(s): Incremental Pricing

10Mbps	\$2,000.00
20Mbps	\$2,250.00
30Mbps	\$2,500.00
40Mbps	\$2,750.00

Benefits:

1. Oklahoma owned and operated, with offices in Sulphur, Lone Grove, Stillwater, Oklahoma City, Tulsa, Ardmore, and Lawton
2. Service is delivered by a state of the art fiber optic network
3. Unlimited Faculty/Staff Email accounts (Existing Email account addresses do NOT change!)
4. All email scanned for viruses
5. Domain Name Hosting
6. Seamless/effortless integration from current ISP (Onenet, Cox, AT&T, or other)
7. 24X7X365 Network access and troubleshooting and/or reporting
8. Oklahoma Public School references available upon request

Chickasaw Long Distance Company Spin N0. 143004067
PROPOSAL TO FURNISH: Ethernet Broadband Internet Service
Greenville School District 3
Form 470 Application No. **754030001056110**

OCOSA Communication, LLC
321 S. Boston Ave. Suite LL06
Tulsa, Oklahoma 74103
SPIN #143032242

November 30, 2012

Greenville School District 3
RR 1 Box 440
Marietta, OK 73448
RFP ID: 754030001056110

Dear Greenville School District 3:

Attached is our bid for RFP ID: 754030001056110 for the district Internet access, basic maintenance and web hosting.

Our proposal includes solutions for the request for district web hosting, and basic maintenance for your list of network devices. We are also submitting multi-year agreement options that we believe would be a perfect solution for the district Internet access with a 6 and 12 Meg MPLS Internet port options. We will deliver the Internet service to you via Ethernet.

Thank you for giving us this opportunity. We look forward to hearing from you.

Respectfully,

A handwritten signature in black ink, appearing to read "Otis L. Surratt, Jr.", with a long, sweeping horizontal line extending to the right.

Otis L. Surratt, Jr.
President and Chief Engineer
OCOSA Communication, LLC

Enclosure



Bid Proposal for Greenville School District 3

OCOSA Communications is a locally owned and family operated facilities-based provider in Tulsa, Oklahoma. From hosting to connectivity and data center to IT consulting, we can tailor a solution to fit your needs. For almost a decade we have been tailoring solutions for businesses in almost every vertical market. Upgrade to OCOSA and let us work for you.

For more information visit us online at <http://www.ocosa.com>.

Bid Details	
RFP ID	754030001056110
Service Provider Identification Number	143032242
FCC Federal Registration Number	002131956
Applicant Discount Method	BEAR or SPI
RFP	Web hosting and Internet Service and Basic Maintenance for the district

OCOSA is proposing that Greenville School District 3 select the best Web hosting and Internet Service plan for the district that you are most comfortable with and supports all of your needs.

We've included three bandwidth options and included an MPLS Internet port at your location with a Cisco Router that OCOSA will manage and monitor for you.

We have provided a schedule below with hourly, monthly and blocks of hours for your various needs. We provide a state of the art Client Portal where you can view and manage all of your requests, trouble tickets and pay and/or view invoices. We also have a knowledgebase for clients.

We offer two hosting platforms amongst the most popular Linux hosting and Windows hosting. Both hosting platforms offer the same hosting plans such as disk space, bandwidth, email accounts and etc. Our 5 Gigabytes (GB) of Disk Space plan is generally more than enough for a typical website, however, if you need more space we have the 10 Gigabytes (GB) of Disk Space plan. If 10 GB is just not enough we can tailor a solution for you.



To have a web presence you must have a few things:

1. Domain name (such as ocosa.com)
2. Web site (developed in HTML, PHP, ASP.NET, ASP and etc.)
3. Web hosting (A place for your web site to live)
4. Email hosting (Typically included in Web hosting plan for email accounts)
5. SSL Certificate (If you need)
6. Control Panel (The panel that puts you in control of the entire web presence)

At OCOSA we offer the six above and so much more.



The Linux Hosting Platform

Web Hosting (Linux)	\$5.99	\$10.99
Disk Space GB	5	10
Monthly Transfer Bandwidth GB	100	500
FTP Access	unlimited	unlimited
Support Scripting	included	included
ASP, SSI, PHP, Perl, Python, FastCGI, MIVA, Soap		
MySQL Databases	unlimited	unlimited
phpMyAdmin	included	included
Email Accounts @yourdomain.com	unlimited	unlimited
Email Mailbox Space	2GB	2GB
POP3 & IMAP Support	included	included
Email Auto-responder	included	included
Email Forwarding	included	included
Discussion Lists	included	included
Catch All	included	included
Webmail	included	included
Spam Filter	included	included
Email Defense	included	included
Daily Website Backups	included	included
Domain Name Registration	\$13/yr.	\$13/yr.
Domain Name Renewal	\$13/yr.	\$13/yr.
Domain Name Transfer	\$13/yr.	\$13/yr.
Web-based DNS Management	included	included
WHOIS Privacy	included	included
Web Analytics	included	included
Click Install Automatic Applications (Installatron)	included	included
WordPress, Joomla, Drupal, Gallery		
Advance Poll, Trac, MediaWiki, Moodle		
and more.		
SSL Certificate (req. dedicated IP)	Optional	Optional
QuickSSL	\$69/yr.	\$69/yr.
TrueBusiness ID	\$99/yr.	\$99/yr.
TrueBusiness EV	\$169/yr.	\$169/yr.
Dedicated IP Address	\$1.25	\$1.25



The Windows Hosting Platform

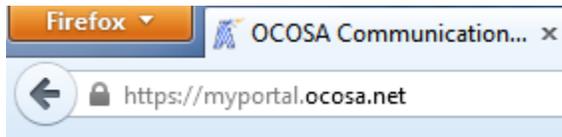
Web Hosting (Windows)	\$5.99	\$10.99
Disk Space GB	5	10
Monthly Transfer Bandwidth GB	100	500
FTP Access	unlimited	unlimited
Support Scripting	included	included
ASP, ASP.NET SSI, PHP, Perl, Python, FastCGI, MIVA, Soap		
MS SQL Databases	unlimited	unlimited
MS SQL Web Manager	included	included
Email Accounts @yourdomain.com	unlimited	unlimited
Email Mailbox Space	2GB	2GB
POP3 & IMAP Support	included	included
Email Auto-responder	included	included
Email Forwarding	included	included
Discussion Lists	included	included
Catch All	included	included
Webmail	included	included
Spam Filter	included	included
Email Defense	included	included
Daily Website Backups	included	included
Domain Name Registration	\$13/yr.	\$13/yr.
Domain Name Renewal	\$13/yr.	\$13/yr.
Domain Name Transfer	\$13/yr.	\$13/yr.
Web-based DNS Management	included	included
WHOIS Privacy	included	included
Web Analytics	included	included
Click Install Automatic Applications (Microsoft App Gallery)	included	included
WordPress, Joomla, Drupal, Gallery		
Advance Poll, Trac, MediaWiki, Moodle		
and more.		
SSL Certificate	Optional	Optional
QuickSSL	\$69/yr.	\$69/yr.
TrueBusiness ID	\$99/yr.	\$99/yr.
TrueBusiness EV	\$169/yr.	\$169/yr.



SSL Certificates

If you are looking to secure the communication between your desktop and the server, the mobile device and server, and or your laptop connected to WIFI at a local coffee shop, then obtaining a SSL certificate is your answer.

If you are surfing a website and checking email you want to be sure you have the pad lock. OCOSA's client portal is encrypted using 2048 bit encryption.



You definitely want to see the <https://>

Having a SSL certificate to secure your email communications lowers your chances for eavesdropping and other malicious techniques to gain your security credentials to your email accounts.

We offer several SSL Certificates brands, however in our opinion GeoTrust is a brand we recommend and use in our organization.

GeoTrust QuickSSL - \$69/yr.

This type of certificate is vetted to the domain name. You can usually obtain a SSL certificate same day.

GeoTrust TrueBusiness ID - \$99/yr.

This type of certificate is vetted to the domain name. This means that when a user visits your email server and you have this type of certificate their browser will show the domain name and list it as trusted. This type of certificate also requires confirmation of legal good standing with your State's Secretary of State's office. You can usually obtain a SSL certificate 3 to 5 business days.

GeoTrust TrueBusiness EV - \$169/yr.

This type of certificate is vetted to the organization. This means that when a user visits your email server and you have this type of certificate their browser will show the organization name and list it as trusted. This type of certificate also requires confirmation of legal good standing with your State's Secretary of State's office. You can usually obtain a SSL certificate 3 to 5 business days.

Note: You do not have to purchase the SSL from OCOSA. Dedicated IP address is required for SSL for web hosting. See chart for additional cost. The Dedicated IP address is included with Standard or Private Hosted Exchange email service.



OCOSA Client Portal

Portal Home

[Portal Home](#)

Welcome to our Support Portal.



Client Area

View & update your account details



Submit Ticket

Submit a trouble ticket



Support Tickets

View and respond to existing tickets



Affiliates

Join our affiliate program or view earnings



Pre-Sales Contact Us

Place any pre-sales enquiries here



Server Status

View live status info for our servers



Announcements

View our latest news & announcements



Downloads

View our library of downloads



Knowledgebase

Browse our KB for answers to FAQs



Order

Place a new order with us



Domain Checker

Check the availability of a domain



Network Issues

Read about current and scheduled network outages

Quick Navigation

- [Portal Home](#)
- [Client Area](#)
- [Announcements](#)
- [Knowledgebase](#)
- [Submit Ticket](#)
- [Downloads](#)
- [Order](#)

Client Login

Email

Password

Remember Me

Login

Search

Knowledgebase

Latest Announcements

This is where you would interact with OCOSA staff and manage your account. We are also available via phone at (918) 585-9882 or 1-866-93-OCOSA and email at support@ocosa.com or billing@ocosa.com.



The Control Panel

By using DirectAdmin you can directly administer any adds, deletions and changes you need without picking up a phone to contact us.

The screenshot shows the DirectAdmin control panel interface. At the top, there is a navigation bar with icons for Home, Webmail, Password, Help, Files, and Logout. The main content area is divided into several sections:

- Your Account**: Includes links for Domain Setup, Change Password, Login History, DNS Management, Support Center, Installed Perl Modules, Create/Restore Backups, Site Summary / Statistics / Logs, FTP Management, Subdomain Management, MySQL Management, Password Protected Directories, and File Manager.
- E-Mail Management**: Includes links for E-Mail Accounts, Catch-All E-Mail, Forwarders, Autoresponders, Vacation Messages, Spamassassin Setup, Mailing Lists, SPAM Filters, Webmail: Squirrelmail, Webmail: UebiMiau, Webmail: Roundcube, and MX Records.
- Advanced Features**: Includes links for SSL Certificates, Cronjobs, Mime Types, Apache Handlers, WiseNav Site Builder, Custom Error Pages, phpMyAdmin, Site Redirection, Domain Pointers, Login Keys, Email Level Installer, and Installatron Applications Installer.
- Web Applications**: A section with a server icon.

On the right side, there is a sidebar with the following information:

- Message System (1 new)
- Your Account**
- Bandwidth**: A progress bar.
- Disk Space**: A progress bar.
- Used** and **Max** columns for various metrics:

	Used	Max
Disk Space (MB)	1731.9	10240
Bandwidth (GB)	0.0083	200.00
E-Mails	10	unlimited
Rtp Accounts	4	unlimited
Databases	5	unlimited

- Current Domain**: surratt.net



Click Automatic Install Applications

Need to install applications with a click of a button? Looking to setup content management system?
Want to deploy a photo gallery for your students and staff? Want to deploy a blog site for your school?

Apps for Content Management

Content Management Systems (CMS) are applications designed to manage dynamic content for websites.

All CMS applications have the ability to manage news or blogs and all include a templating system that allows the appearance/style of web pages to be controlled. The more advanced applications can include a near endless list of additional features, including: categories; commenting; user logins; polls; statistics; file managers; FAQ managers; and so on.

CMS applications generally fit into the following loose categories: Blogs (also known as weblogs), CMSs, Portals (modular features that can be added into a standard three-column page layout), and Frameworks (do-it-yourself systems).

WordPress blog	Drupal cms	Joomla portal	b2evolution blog	PivotX blog	Textpattern blog	concrete5 cms	Contao cms
ImpressPages cms	liveSite cms	Soholaunch cms	TYPO3 cms	WebsiteBaker cms	Moodle education	phpMyFAQ faqs	Code Igniter framework
Coranto framework	MODx framework	e107 portal	Mambo portal	ocPortal portal	PHP-Nuke portal	Tiki Wiki portal	Xoops portal
Zikula portal							

Need input from the parents? Have them fill out a survey.

Apps for Photos and Files

Photos and Files includes image galleries and other applications that assist in the management of website images, music, videos, and other multimedia.

Gallery gallery	ownCloud files	php File M... files	Power File... files	ProjectSend files	Coppermine gallery	Pwigo gallery	Zenphoto gallery
-----------------	----------------	---------------------	---------------------	-------------------	--------------------	---------------	------------------

Apps for Surveys and Statistics

Surveys and Statistics includes different statistical applications that enable website traffic to be monitored and analyzed, and polling and survey applications can be used to query the views of website visitors.

Advanced P... poll/survey	LimeSurvey poll/survey	phpESP poll/survey	Simple Poll poll/survey	Aardark T... statistics	phpMyCounter statistics	Piwik statistics	Seo Panel statistics
---------------------------	------------------------	--------------------	-------------------------	-------------------------	-------------------------	------------------	----------------------

Apps for Miscellaneous

Contact forms, clocks, e-cards, URL shorteners, and other novel applications.

phpLinkDir... bookmarks	PHPLinks bookmarks	SiteBar bookmarks	YOURS bookmarks	ITron Clock clock	WebCards e-cards	Contact Form email	phpFormGen... forms
webtrees genealogy	Feed On Fe... rss	Search Eng... search					



Are you interested in bringing the classroom online?



Moodle

[+ install this application](#) [↓](#)

Moodle is an open source course management application.



Moodle is a course management application designed to help educators create effective online learning communities. Moodle can scale from a single-teacher site to a University with 200,000 students.

-Moodle developer

Application **Moodle**
Current Version **2.3.2**
Released **9 September**
Category **education**

Requirements

Cost **free**
Install Size **200MB**
Requires MySQL Database
License **open source**

Demonstration

[Moodle Demonstration](#)

Support

[Moodle Website](#)
[Documentation](#)
[Support Page](#)
[Installatron Plugin Auto-Installer](#)
[Support](#)

The screenshot shows the Moodle user interface for a user named 'My school'. The page is titled 'My school' and includes a navigation menu on the left. The main content area is titled 'Available courses' and displays 'No courses in this category' with an 'Add a new course' button. A calendar for October 2011 is visible on the right side of the interface.

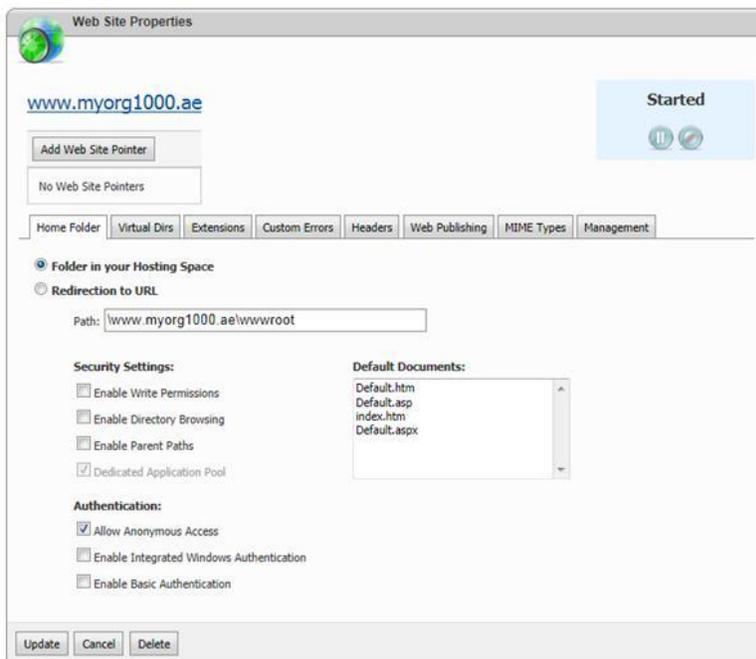


WebsitePanel for Windows Hosting

By using **WebsitePanel** the **Control Panel for Windows hosting** you can directly administer any adds, deletions and changes you need without picking up a phone to contact us



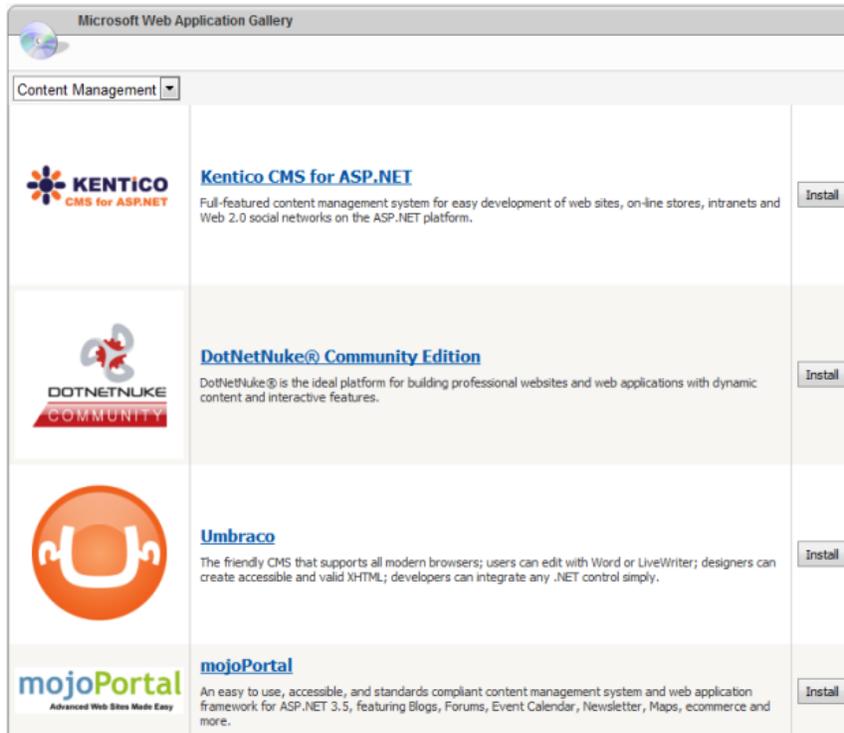
It's super easy to add a website.



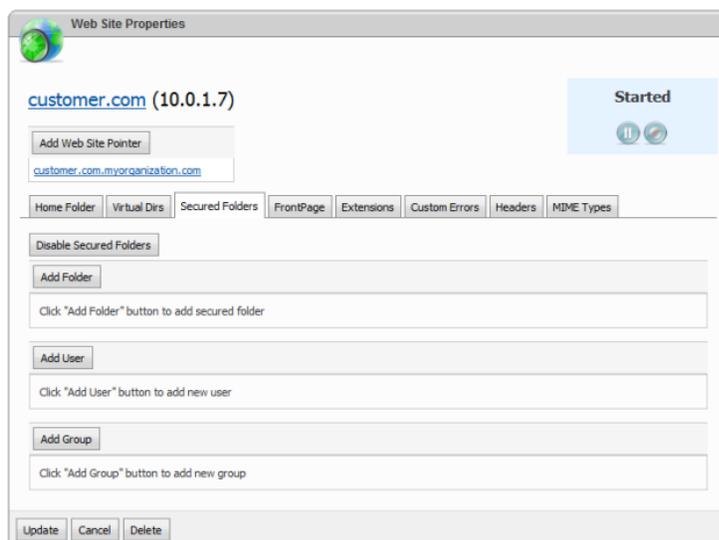
You can manage your website from the control panel. Do you need to redirect your website temporarily while maintenance occurs? Do you need to enable some security settings? No need to call us, you have option to control your website presence from your desktop.



Need to install applications with a click of a button? Looking to setup content management system?
Want to deploy a photo gallery for your students and staff? Want to deploy a blog site for your school?



Need to add a folder to your website directory, no problem.





The Comparison between Linux and Windows

Everything is virtually the same. Linux hosting does not support MS SQL Databases and ASP.NET programming languages. Our Windows hosting does not support MySQL or phpMyAdmin.

Comparison	Linux	Windows
Disk Space GB	Yes	Yes
Monthly Transfer Bandwidth GB	Yes	Yes
FTP Access	Yes	Yes
Support Scripting	Yes	Yes
ASP, SSI, PHP, Perl, Python, FastCGI, MIVA, Soap	Yes	Yes
Support for ASP.NET	No	Yes
MS SQL Databases & Web Manager	No	Yes
MySQL Databases & phpMyAdmin	Yes	No
Email Accounts @yourdomain.com	Yes	Yes
Email Mailbox Space	Yes	Yes
POP3 & IMAP Support	Yes	Yes
Email Auto-responder	Yes	Yes
Email Forwarding	Yes	Yes
Discussion Lists	Yes	Yes
Catch All	Yes	Yes
Webmail	Yes	Yes
Spam Filter	Yes	Yes
Email Defense	Yes	Yes
Daily Website Backups	Yes	Yes
Domain Name Registration	Yes	Yes
Domain Name Renewal	Yes	Yes
Domain Name Transfer	Yes	Yes
Web-based DNS Management	Yes	Yes
WHOIS Privacy	Yes	Yes
Web Analytics	Yes	Yes
Click Install Automatic Applications (Installatron/Microsoft)	Yes	Yes
WordPress, Joomla, Drupal, Gallery	Yes	Yes
Advance Poll, Trac, MediaWiki, Moodle	Yes	Yes
and more.	Yes	Yes
SSL Certificate (req. dedicated IP)	Yes	Yes
QuickSSL	Yes	Yes
TrueBusiness ID	Yes	Yes
TrueBusiness EV	Yes	Yes
Dedicated IP Address	Yes	Yes



Internet Service

OCOSA is proposing that the district select an Internet solution from OCOSA. Our closest Internet point of presence (POP) to your location is downtown Tulsa. We do not have fiber that we own at the location you are proposing service be installed. However, we would utilize an AT&T last mile fiber or copper to cross connect you to one of our two Internet POPs in Tulsa, Oklahoma. OCOSA operates its own network and has BGP peering relationships with several tier 1 providers. We are including options for a multi-year agreement.

OCOSA Dedicated Internet Access (Off-network)				
Internet Port/Type	Managed Service	Term	MRC	NRC
6 Meg T1x4 (MPLS Port)	Included	1 Year	\$1302.40	\$1000
6 Meg T1x4 (MPLS Port)	Included	2 Year	\$1195.90	\$1000
6 Meg T1x4 (MPLS Port)	Included	3 Year	\$1103.80	\$1000

OCOSA Dedicated Internet Access (Off-network)				
Internet Port/Type	Managed Service	Term	MRC	NRC
12 Meg T1x8 (MPLS Port)	Included	1 Year	\$6199.80	\$1000
12 Meg T1x8 (MPLS Port)	Included	2 Year	\$5426.30	\$1000
12 Meg T1x8 (MPLS Port)	Included	3 Year	\$4736.60	\$1000

The service features 5 static IP addresses and proactive Internet service monitoring. If the district is in need of more static IP addresses those can be provided as long as the district can justify the use of the IP addresses per the American Registry of Internet Numbers (ARIN) guidelines and RFC 2050. The district will have access to traffic graphs to show the utilization of your service. If the district is in need of IPv6 addresses those may be requested as well. OCOSA will deliver the Internet service to the district via Ethernet handoff.

OCOSA will install a Cisco router at your location that will connect to the AT&T fiber or copper which will be connected to one of OCOSA’s Internet POPs in Tulsa. OCOSA will be solely responsible for managing and monitoring the router and service. At the point of which connectivity is lost to the router, OCOSA will begin troubleshooting and open a support ticket. OCOSA may also send support personnel on site to verify the status of the router or call the district’s designated IT contact.

If the district would like to upgrade to higher bandwidth during the term, OCOSA will work with the district to achieve the best price possible on a larger connection.



Summary of Costs

Web hosting for district will vary in cost depending on plan selected and additional features requested such as SSL certificates, Dedicated IP address:

\$5.99/mo. for 5 GB of disk space

\$10.99/mo. for 10 GB of disk space

Domain name registration - \$13/year per domain name.

Domain name renewals - \$13/year per domain name.

Domain name transfers - \$13/year per domain name.

Managed Internet service for the district will vary in cost depending on the term selected. However, for a standard one year term it will cost the district **\$1302.40/mo.** for 6 Meg Internet T1 MPLS port a non-recurring charge of **\$1000.00**. The \$1,000 includes professional install of router and service and coordination with AT&T to turn up last mile facilities. We have provided a schedule for upgrading to the 12 Meg T1 Internet services as well.

Basic Maintenance Service for the district will vary in cost depending on service selected:

We will support the items listed on your basic maintenance list of Internal Connections.

Monthly commit - 4 Hours - **\$350/mo.** (Excludes Infrastructure cabling)

Block of 20 Hours - **\$1,900** (Excludes Infrastructure cabling)

Initial inspection of site - **\$150** (One-time fee)

(See basic maintenance charts above)

Support Billing Cycle

We support the following cycles:

- Monthly
- Quarterly
- Semi-Annually
- Annually

**THIS CONCLUDES OUR BID PROPSAL
THANK YOU!**

E-Rate Funding Year 2013



SPIN 143015254
FCC RN 001199307

MTM – INTERNET ACCESS
(Month to Month service -- no contract needed)

Greenville ISD

Proposal Contingent upon E-Rate Funding

Internet Access Service	Monthly\$	Annual\$
10mb	\$2,033.00	\$24,396.00

Establishment Fee \$2,500.00

OneNet Internet services include the connection from your location to our hub site, unlimited email services, web hosting, and related technical support.

Customer will need to provide their own router:

- 10mb will require router with 2 Ethernet Interfaces; one interface for internet connection and one for LAN

Proposed By:

Handwritten signature of Ami Layman in black ink.

Ami Layman

Accounts Receivable Supervisor
OneNet
PO Box 108800
Oklahoma City, OK 73101-8800
(888) 566-3638

Accepted By:

Authorized Signature

Date

If you select OneNet as your provider, please sign and date this with your allowable contract date based on your 470 posting.

Please contact OneNet when you are ready to order services.

RETAIN ORIGINAL FOR YOUR ERATE RECORDS



Meet Point Networks, LLC

Customer Service Proposal

Proposal Date 11-27-2012

Proposal # MPN 1255

SPIN# 143035519

Meet Point Networks Rep: Mike Pennell
Phone Number: 918.633.6896

Meet Point Networks
P.O. Box 339
Bixby, OK 74008
Voice 918.557.0277
www.meetpointnetworks.com

Page one (1) of this document is for Internet access pricing options and is informational only.
Page two (2) through four (4) is the service agreement contract.

Any estimates in this bid based on funding from the Oklahoma Universal Service Fund are subject to application and approval by the Oklahoma Corporation Commission and any difference in actual OUSF funding and the monthly recurring charges shall be the responsibility of the customer.

Customer Information

Customer Name: Greenville School District 3
Street Address: RR 1 Box 440
City/St/Zip: Marietta OK 73448
Federal Tax ID:

Taxes and Fees Not Included

	Service Description	New Qty	Terms (months)	Type	Monthly Recurring Charge	Annual Charge	One Time Activation and Setup
1	6 Mb Internet Access	1	60	New	\$3,475.80	\$41,709.60	\$0.00
2	10 Mb Internet Access	1	60	New	\$6,483.80	\$77,805.60	\$2,340.00
3	20 Mb Internet Access (Pending Availability of Facilities and Construction Charges)	1	60	New	\$7,514.64	\$90,175.68	\$2,340.00
4							
5							
6							

NewNet 66 Services

~ NewNet 66 Services are included in the pricing above.

- ~ 24 x 7 Internet Access Troubleshooting & Repair - NewNet 66 will work to restore functional Internet access – this includes working with all of the necessary telecommunication providers and calling in trouble tickets, if necessary.
- ~ On site visits to restore Internet Access, if necessary.
- ~ Unlimited Email Accounts supporting POP3, Web Mail, and IMAP. (student accounts available on request)
- ~ Web Site Hosting Service - 10 Gigabit of space. This service does not include the creation or modification of content.
- ~ Firewall management to include Juniper Networks and Fortigate firewalls.



Meet Point Networks Service Agreement

11-27-2012

Fax signed copy to 918.512.4400

or email to

contracts@meetpointnetworks.com

SPIN# 143035519

Meet Point Networks, LLC

Customer Name: Greenville School District 3

Meet Point Networks

Street Address: RR 1 Box 440

P.O. Box 339

City/St/Zip: Marietta OK 73448

Bixby, OK 74008

Voice 918.557.0277

Federal Tax ID:

Check the service you want below. Select only one.

	Service Description	New Qty	Unit Price	Terms (months)	Type	Monthly Recurring Charge	Annual Charge	One Time Activation and Installation
1	<input type="checkbox"/> 6 Mb Internet Access	1		60	New	\$3,475.80	\$41,709.60	\$0.00
2	<input type="checkbox"/> 10 Mb Internet Access	1		60	New	\$6,483.80	\$77,805.60	\$2,340.00
3	<input type="checkbox"/> 20 Mb Internet Access (Pending Availability of Facilities and	1		60	New	\$7,514.64	\$90,175.68	\$2,340.00
4	<input type="checkbox"/>							
5								
6								

Any estimates in this bid based on funding from the Oklahoma Universal Service Fund are subject to application and approval by the Oklahoma Corporation Commission and any difference in actual OUSF funding and the monthly recurring charges shall be the responsibility of the customer.

E-Rate Customers E-rate customers: The term of this contract is 60 months. During the term of this contract, the applicant may choose any of the above service levels and upgrade to those levels upon written notice to Meet Point Networks. Meet Point Networks will determine the turn up time after the customer contacts us to begin the process.

Customer Authorized Signature

Meet Point Networks Authorized Signature

Mike Pennell

Signature

Signature

Mike Pennell

Print

Print

President

11-27-2012

Title or Position

Date

Title or Position

Date

By signing this Service Agreement, you represent that you are the authorized Customer representative and the above information is true and correct and you accept this Agreement. Both parties agree that each party may use electronic signatures to sign this Service Agreement.

Meet Point Networks may withdraw the proposal at any time prior to Customer signature. If within (30) days after Customer signature, Meet Point Networks determines that customer location is not serviceable under Meet Point Networks normal installation guidelines, Meet Point Networks may withdraw this Service Agreement without liability. Both parties agree that each party may use electronic signatures to sign this Service Agreement.

1. Tariffs/Service Guide If Customer is purchasing any Services that are regulated by the FCC or any state regulatory body ("Regulated Services"), then Customer's use of such Regulated Services is subject to the regulations of the FCC and the regulatory body of the state in which the Customer location receiving these Regulated Services is located (which regulations are subject to change), as well as the rates, terms, and conditions contained in tariffs on file with state and federal regulatory authorities. Termination fees include, but are not limited to, nonrecurring charges, charges paid to third parties on behalf of Customer, and the monthly recurring charges for the balance of the Term.

2. Service Start Date and Term This Agreement shall be effective upon execution by the parties. The "Initial Term" shall begin upon installation of Service and shall continue for the applicable Term commitment set forth on the Cover Page; provided that if Customer delays installation or is not ready to receive Services on the agreed-upon installation date, Meet Point Networks may begin billing for Services on the date Services would have been installed. Meet Point Networks shall use reasonable efforts to make the Services available by the requested service date. Meet Point Networks shall not be liable for damages resulting from delays in meeting service dates due to construction delays or reasons beyond its control. If Customer delays installation for a period of three (3) months or longer after the parties' execution of this Agreement, Meet Point Networks reserves the right to terminate this Agreement immediately at any time thereafter and Customer shall be responsible for the full amount of construction costs and any other related costs incurred by Meet Point Networks as of the date of termination. AFTER THE INITIAL TERM, THIS AGREEMENT SHALL AUTOMATICALLY RENEW FOR ONE (1) YEAR TERMS (EACH AN "EXTENDED TERM") UNLESS A PARTY GIVES THE OTHER PARTY WRITTEN TERMINATION NOTICE AT LEAST THIRTY (30) DAYS PRIOR TO THE EXPIRATION OF THE INITIAL TERM OR THEN CURRENT EXTENDED TERM. "Term" shall mean the Initial Term and Extended Term (s), if any. Meet Point Networks reserves the right to increase rates for all Services by no more than ten percent (10%) during any Extended Term by providing Customer with at least sixty (60) days written notice of such rate increase. For the avoidance of doubt, promotional rates and promotional discounts provided to Customer will expire at the end of the Initial Term or earlier as set forth in the promotion language. Customer's payment for Service after notice of a rate increase will be deemed to be Customer's acceptance of the new rate.

3. Termination Customer may terminate any Service before the end of the Term selected by Customer on the Cover Page; provided, however, if Customer terminates any such Service before the end of the Term (except for breach by Meet Point Networks), unless otherwise expressly stated in the General Terms, Customer will be obligated to pay a termination fee equal to the nonrecurring charges (if unpaid) and 100% of the monthly recurring charges for the terminated Service(s) multiplied by the number of full months remaining in the Term. This provision survives termination of the Agreement. If Meet Point Networks is delivering Services via wireless network facilities and there is signal interference with any such Service(s), Meet Point Networks may terminate this Agreement without liability if Meet Point Networks cannot resolve the interference by using commercially reasonable efforts.

4. Payment Customer shall pay for all monthly Service charges, plus one-time activation and set up, and/or construction charges. Unless stated otherwise herein, monthly charges for Services shall begin upon installation of Service, and installation charges, if any, shall be due upon completion of installation. Any amount not received by the due date shown on the applicable invoice will be subject to interest or a late charge no greater than the maximum rate allowed by law. Customer acknowledges and agrees that if Customer fails to pay any amounts when due and fails to cure such non-payment upon receipt of written notice of non-payment from Meet Point Networks, Customer will be deemed to have terminated this Agreement and will be obligated to pay the termination fee described in Section 5, above. If applicable to the Service, Customer shall pay sales, use, gross receipts, and excise taxes, access fees and all other fees, universal service fund assessments, bypass or other local, state and Federal taxes or charges, and deposits, imposed on the use of the Services. Taxes will be separately stated on Customer's invoice. No interest will be paid on deposits unless required by law.

5. Service and Installation Meet Point Networks shall provide Customer with the Services identified on the Cover Page and may provide related facilities and equipment, the ownership of which shall be retained by Meet Point Networks (the "Meet Point Networks Equipment"), or for certain Services, Customer, may purchase equipment from Meet Point Networks ("Customer Purchased Equipment"). Customer is responsible for damage to any facilities or equipment installed or provided by Meet Point Networks (the "Meet Point Networks Equipment"). Customer may use the Services for any lawful purpose, provided that such purpose (a) does not interfere or impair the Meet Point Networks network or Meet Point Networks Equipment and (b) complies with the AUP. Customer shall use the Meet Point Networks Equipment only for the purpose of receiving the Services. Customer shall use Customer Purchased Equipment in accordance with the terms of the related equipment purchase agreement. Unless provided otherwise herein, Meet Point Networks shall use commercially reasonable efforts to maintain the Services in accordance with applicable performance standards.

Contract is subject to availability of facilities and construction charges.

6. General Terms The General Terms are hereby incorporated into this Agreement by reference. Meet Point Networks, in its sole discretion, may modify, supplement or remove any of the General Terms from time to time, without additional notice to Customer, and any such changes will be effective upon Meet Point Networks publishing such changes on the Meet Point Networks web site. BY EXECUTING THIS AGREEMENT AND/OR USING OR PAYING FOR THE SERVICES, CUSTOMER ACKNOWLEDGES THAT IT HAS READ, UNDERSTOOD, AND AGREED TO BE BOUND BY THE GENERAL TERMS.

7. LIMITATION OF LIABILITY MEET POINT NETWORKS AND/OR ITS AGENTS SHALL NOT BE LIABLE FOR DAMAGES FOR FAILURE TO FURNISH OR INTERRUPTION OF ANY SERVICES, NOR SHALL MEET POINT NETWORKS OR ITS AGENTS BE RESPONSIBLE FOR FAILURE OR ERRORS IN SIGNAL TRANSMISSION, LOST DATA, FILES OR SOFTWARE DAMAGE REGARDLESS OF THE CAUSE. MEET POINT NETWORKS SHALL NOT BE LIABLE FOR DAMAGE TO PROPERTY OR FOR INJURY TO ANY PERSON ARISING FROM THE INSTALLATION OR REMOVAL OF EQUIPMENT UNLESS CAUSED BY THE NEGLIGENCE OF MEET POINT NETWORKS. UNDER NO CIRCUMSTANCES WILL MEET POINT NETWORKS BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES, INCLUDING LOST PROFITS, ARISING FROM THIS AGREEMENT OR ITS PROVISION OF THE SERVICES.

8. WARRANTIES EXCEPT AS PROVIDED HEREIN, THERE ARE NO OTHER AGREEMENTS, WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, RELATING TO THE SERVICES. SERVICES PROVIDED ARE A BEST EFFORTS SERVICE AND MEET POINT NETWORKS DOES NOT WARRANT THAT THE SERVICES, EQUIPMENT OR SOFTWARE SHALL BE ERROR-FREE OR WITHOUT INTERRUPTION. INTERNET SPEEDS WILL VARY. MEET POINT NETWORKS MAKES NO WARRANTY AS TO TRANSMISSION OR UPSTREAM OR DOWNSTREAM SPEEDS OF THE NETWORK.

9. Public Performance. If Customer engages in a public performance of any copyrighted material contained in any of the Services, Customer, and not Meet Point Networks, shall be responsible for obtaining any public performing licenses at Customer's expense.

Exhibit 3: 2013 471 Application

FCC Form 471

Approval by OMB
3060-0806

**Schools and Libraries Universal Service
Description of Services Ordered and Certification Form 471**

Estimated Average Burden Hours per Response: 4 hours

This form is designed to help schools and libraries to list the eligible services they have ordered and estimate the annual

charges for them so that the Fund Administrator can set aside sufficient support to reimburse providers for services.

Please read instructions before beginning this application. (You can also file online at www.usac.org/sl.)

The instructions include information on the deadlines for filing this application.

Applicant's Form Identifier (Create an identifier for your own reference) Greenville Y16	Form 471 Application #: 898790 (To be assigned by administrator)
---------------------------------------------------------------------------------------------	------------------------------------------------------------------------

Block 1: Billed Entity Address and Identifications

1 Name of Billed Entity
GREENVILLE SCHOOL DISTRICT 3

2 Funding Year 2013

3a Entity Number 139862

3b FCC Registration Number 1333800062

4a Street Address, P.O. Box, or Route Number
RR 1 BOX 440

City MARIETTA State OK Zip Code 73448-

4b Telephone Number (580) 276-2968

4c Fax Number (580) 276-4605

5a Type of Application (check only one)

- Individual School (individual public or non-public school)
- School District (LEA; public or non-public [e.g. diocesan] local district representing multiple schools)
- Library (including library system, library outlet/branch or library consortium as defined under LSTA)
- Consortium (intermediate service agencies, states, state networks, special consortia of schools and/or libraries)
- Statewide application for (enter 2-letter state code) representing (check all that apply)
 - All public schools/districts in the state
 - All non-public schools in the state
 - All libraries in the state

5b Recipient(s) of Services:

- Private Public Charter
- Tribal Head Start State Agency

Entity Number: 139862	Applicant's Form Identifier: Greenville Y16
Contact Person: Chris Webber or Karla Hall	Contact Phone Number: (918) 445-0048

Block 1: Billed Entity Address and Identifications (continued)

6a Contact Person's Name
Chris Webber or Karla Hall

If the Contact Person's Street Address is the same as **Item 4** above, check here. If not, complete Item 6b.

6b Street Address, P.O. Box, or Route Number
NOTE: USAC will use this address to mail correspondence about this form.
PO BOX 701713

City TULSA State OK Zip Code 74170-1713

Check the box next to your preferred mode of contact and provide your contact information. One box **MUST** be checked and an entry provided.

- 6c** Telephone Number (918) 445 - 0048
- 6d** Fax Number (918) 445 - 0049
- 6e** E-Mail Address info@crwconsulting.com
Re-enter E-mail Address info@crwconsulting.com

6f Holiday/vacation/summer contact information: please include name of alternate contact (if applicable) and alternate phone, fax or E-mail address

If a consultant is assisting you with your application process, please complete Item 6g below:

6g Consultant Name Chris Webber
Name of Consultant's Employer CRW Consulting
Consultant's Street Address P.O. Box 701713

City Tulsa State OK Zip Code 74170
Consultant's Telephone Number (918) 445-0048 Ext.
Consultant's Fax Number (918) 445-0049
Consultant's E-mail Address info@crwconsulting.com
Re-enter E-mail Address info@crwconsulting.com
Consultant Registration Number 16024800

Entity Number: 139862		Applicant's Form Identifier: Greenville Y16	
Contact Person: Chris Webber or Karla Hall		Contact Phone Number: (918) 445-0048	
Complete this information on EVERY Form 471 you file for the services requested on that form. Please complete all rows that apply to services for which you are requesting discounts.			
Schools/school districts complete the left-hand column and libraries complete the right-hand column. Consortia complete all that apply.			
Block 2: Impact of Services Ordered for Schools and Libraries from this Form 471			
		Schools	Libraries
7a Number of students or patrons to be served	104	0	0
b Telephone service: Number of classrooms or rooms with phone service	3	0	0
c Direct connections to the Internet: Number of drops	48	0	0
d Number of classrooms or rooms with Internet access	10	0	0
e Number of computers or other devices with Internet access	38	0	0
f Number of dial-up Internet access and other connections of up to 200 kbps :	0	0	0
g High-speed Internet access services: Number of buildings served at the following speeds (please use advertised download speed coming into building, not actual speed in classroom or work area):	At or greater than 200 kbps and less than 1.5 mbps	0	0
	At or greater than 1.5 mbps and less than 3 mbps	0	0
	At or greater than 3 mbps and less than 10 mbps	1	0
	At or greater than 10 mbps and less than 25 mbps	1	0
	At or greater than 25 mbps and less than 50 mbps	0	0
	At or greater than 50 mbps and less than 100 mbps	0	0
	Greater than 100 mbps	0	0
Block 3:			
8 [Reserved]			

Entity Number: 139862						Applicant's Form Identifier: Greenville Y16								
Contact Person: Chris Webber or Karla Hall						Contact Phone Number: (918) 445-0048								
Block 4: Discount Calculation Worksheet											Worksheet - 1536399 Page 1 of 1			
<p>The Block 4 worksheet is used to calculate your discount for services. You will complete one or more worksheets depending on the type of application you are filing. If you file more than one worksheet, please number the completed worksheets to assure that they are all processed correctly. Please refer to the instructions for information specific to the Type of Application you indicated in Block 1, Item 5.</p> <p><input type="checkbox"/> Check here if this worksheet contains all eligible entities in the school district or library system.</p> <p>9a List entities and calculate discount(s): (For Administrator's Use) School District or Library System Name: School District or Library System Entity Number:</p>														
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Name of Eligible Entity	Entity Number AND NCES Code (for Schools) or FSCS Code (for Libraries)	Urban or Rural U or R	Total Number of Students	Number of Students Eligible for NSLP	Percent of Students Eligible for NSLP (Col. 5 / Col. 4)	Disc. from Disc. Matrix	New Constructi on	Admin Entity or NIF	Alt Disc Mech	Weighted Product for Calculating Shared Discount (Col. 4 x Col. 7)	Insert appropriate codes(s): P = pre-K, H = Head Start, A = Adult Education, J = Juvenile Justice, E = ESA, D = Dormatory	Entity Number of School Outlet/Branch is Located	Discount of Member Entity	Shared Discount
ALL ENTITIES			SCHOOLS AND LIBRARIES						Schools with shared services	Schools	Library Outlet/Branch	Consortia		
GREENVILLE ELEMENTARY SCHOOL	83973 40 13380 00622	R	104	91	87.500%	90	N	N	N	9360	P			
9b Shared Services														
SCHOOL DISTRICTS: (Including groups of schools within school districts.) Calculate the totals of Columns 4 and 11. Divide the total of Column 11 by the total of Column 4. Enter the result in Column 15.			104							9360				90%
LIBRARY SYSTEMS: Calculate the total of Column 7. Divide this total by the number of outlets/branches. Enter the result in Column 15.														
CONSORTIA: Calculate the total of Column 14. Divide this total by the number of member entities. Enter the result in Column 15.														

Entity Number: 139862		Applicant's Form Identifier: Greenville Y16																												
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13 SPIN – Service Provider Identification Number 143027725																																											
14 Service Provider Name Gabbart Enterprises LLC																																											
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Entity Number: 139862		Applicant's Form Identifier: Greenville Y16																			
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Entity Number: 139862	Applicant's Form Identifier: Greenville Y16
Contact Person: Chris Webber or Karla Hall	Contact Phone Number: (918) 445-0048

Block 6: Certifications and Signature

- 24 I certify that the entities listed in Block 4 of this application are eligible for support because they are: (Check one or both.)
- a schools under the statutory definitions of elementary and secondary schools found in the **No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801(18) and (38)**, that do not operate as for-profit businesses and do not have endowments exceeding \$50 million; and/or
 - b libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any schools, including, but not limited to, elementary, secondary schools, colleges, or universities.
- 25 I certify that the entity I represent or the entities listed on this application have secured access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity, necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that the entities I represent or the entities listed on this application have secured access to all of the resources to pay the discounted charges for eligible services from funds to which access has been secured in the current funding year. I certify that the Billed Entity will pay the non-discount portion of the cost of the goods and services to the service provider(s).

a Total funding year pre-discount amount on this Form 471 (Add the entries from Items 23l on all Block 5 Discount Funding Requests.)	135406.8
b Total funding commitment request amount on this Form 471 (Add the entries from Items 23K on all Block 5 Discount Funding Requests.)	121866.12
c Total applicant non-discount share (Subtract Item 25b from Item 25a.)	13540.68
d Total budgeted amount allocated to resources not eligible for E-rate support	7500
e Total amount necessary for the applicant to pay the non-discount share of the services requested on this application AND to secure access to the resources necessary to make effective use of the discounts. (Add Items 25c and 25d.)	21040.68
f <input type="checkbox"/> Check this box if you are receiving any of the funds in Item 25e directly from a service provider listed on any of the Forms 471 filed by this Billed Entity for this funding year, or if a service provider listed on any of the Forms 471 filed by this Billed Entity for this funding year assisted you in locating funds in Item 25e.	

- 26 I certify that, if required by Commission rules, all of the individual schools and libraries receiving services under this form are covered by technology plans that do or will cover all 12 months of the funding year, and that have been or will be approved by a state or other authorized body or an SLD-certified technology plan approver prior to the commencement of service.
- Or I certify that no technology plan is required by Commission rules.
- 27 I certify that (if applicable) I posted my Form 470 and (if applicable) made any related RFP available for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted were carefully considered and the most cost-effective service offering was selected, with price being the primary factor considered, and is the most cost-effective means of meeting educational needs and technology plan goals.
- 28 I certify that the entity responsible for selecting the service provider(s) has reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that the entity or entities listed on this application have complied with them.
- 29 I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. §§ 54.500, 54.513. Additionally, I certify that the entity or entities listed on this application have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.
- 30 I certify that I and the entity(ies) I represent have complied with all program rules and I acknowledge that failure to do so may result in denial of discount funding and/or cancellation of funding commitments. There are signed contracts covering all of the services listed on this Form 471 except for those services provided under non-contracted tariffed or month-to-month arrangements. I acknowledge that failure to comply with program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.

Entity Number: 139862	Applicant's Form Identifier: Greenville Y16
Contact Person: Chris Webber or Karla Hall	Contact Phone Number: (918) 445-0048
Block 6: Certification and Signature (Continued)	
<p>31 <input checked="" type="checkbox"/> I acknowledge that the discount level used for shared services is conditional, for future years, upon ensuring that the most disadvantaged schools and libraries that are treated as sharing in the service, receive an appropriate share of benefits from those services.</p> <p>32 <input checked="" type="checkbox"/> I certify that I will retain required documents for a period of at least five years after the last day of service delivered. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the application for, receipt of, and delivery of services receiving schools and libraries discounts, and that if audited, I will make such records available to the Administrator. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.</p> <p>33 <input checked="" type="checkbox"/> I certify that I am authorized to order telecommunications and other supported services for the eligible entity(ies) listed on this application. I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this application, that I have examined this request, that all of the information on this form is true and correct to the best of my knowledge, that the entities that are receiving discounts pursuant to this application have complied with the terms, conditions and purposes of the program, that no kickbacks were paid to anyone and that false statements on this form can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act.</p> <p>34 <input checked="" type="checkbox"/> I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I will institute reasonable measures to be informed, and will notify USAC should I be informed or become aware that I or any of the entities listed on this application, or any person associated in any way with my entity and/or the entities listed on this application, is convicted of a criminal violation or held civilly liable for acts arising from their participation in the schools and libraries support mechanism.</p> <p>35 <input checked="" type="checkbox"/> I certify that if any of the Funding Requests on this Form 471 are for discounts for products or services that contain both eligible and ineligible components, that I have allocated the eligible and ineligible components as required by the Commission's rules at 47 C.F.R. § 54.504(g)(1), (2).</p> <p>36 <input checked="" type="checkbox"/> I certify that this funding request does not constitute a request for internal connections services, except basic maintenance services, in violation of the Commission requirement that eligible entities are not eligible for such support more than twice every five funding years as required by the Commission's rules at 47 C.F.R. § 54.506(c).</p> <p>37 <input checked="" type="checkbox"/> I certify that the non-discount portion of the costs for eligible services will not be paid by the service provider. The pre-discount costs of eligible services featured on this Form 471 are net of any rebates or discounts offered by the service provider. I acknowledge that, for the purpose of this rule, the provision, by the provider of a supported service, of free services or products unrelated to the supported service or product constitutes a rebate of some or all of the cost of the supported services.</p>	
38 Signature of authorized person <input type="checkbox"/>	39 Date
<p>40 Printed name of authorized person Chris Webber</p> <p>41 Title or position of authorized person Consultant</p> <p><input type="checkbox"/> Check here if the consultant in Item 6g is the Authorized Person.</p> <p>42a Street Address, P.O. Box, or Route Number PO BOX 701713</p> <p>City TULSA State OK Zip Code 74170-1713</p>	

Entity Number: 139862		Applicant's Form Identifier: Greenville Y16	
Contact Person: Chris Webber or Karla Hall		Contact Phone Number: (918) 445-0048	
42b	Telephone Number of authorized Person	(918) 445-0048	Ext.
42c	Fax Number of Authorized Person	(918) 445-0049	
42d	E-mail Address of authorized Person	info@crwconsulting.com	
	Re-enter E-mail Address	info@crwconsulting.com	
42e	Name of Authorized Person's Employer	CRW Consulting	

NOTICE: Section 54.504 of the Federal Communications Commission's rules requires all schools and libraries ordering services that are eligible for and seeking universal service discounts to file this Services Ordered and Certification Form (FCC Form 471) with the Universal Service Administrator. 47 C.F.R. § 54.504(c). The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.504. All schools and libraries planning to order services eligible for universal service discounts must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, consistent with the Communications Act of 1934, FCC regulations and orders, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law, information provided in or submitted with this form or in response to subsequent inquiries may be disclosed to the public.

If you owe a past due debt to the Federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your application without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 4 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.

Please submit this form to:
SLD-Form 471
P.O. Box 7026
Lawrence, Kansas 66044-7026

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:
SLD Forms
ATTN: SLD Form 471
3833 Greenway Drive
Lawrence, Kansas 66046
(888) 203-8100

FCC Form 471 - October 2010

Close Print Preview

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Exhibit 4: 2013 COMAD



Notification of Commitment Adjustment Letter

Funding Year 2013: July 1, 2013 - June 30, 2014

May 20, 2016

**Chris Webber or Karla Hall
GREENVILLE SCHOOL DISTRICT 3
PO BOX 701713
TULSA, OK 74170 1713**

**Re: Form 471 Application Number: 898790
Funding Year: 2013
Applicant's Form Identifier: Greenville Y16
Billed Entity Number: 139862
FCC Registration Number: 1333800062
SPIN: 143035519
Service Provider Name: Meet Point Networks LLC
Service Provider Contact Person: Beverley Fielding**

Our routine review of Schools and Libraries Program (SLP) funding commitments has revealed certain applications where funds were committed in violation of SLP rules.

In order to be sure that no funds are used in violation of SLP rules, the Universal Service Administrative Company (USAC) must now adjust your overall funding commitment. The purpose of this letter is to make the required adjustments to your funding commitment, and to give you an opportunity to appeal this decision. USAC has determined the applicant is responsible for all or some of the violations. Therefore, the applicant is responsible to repay all or some of the funds disbursed in error (if any).

This is NOT a bill. If recovery of disbursed funds is required, the next step in the recovery process is for USAC to issue you a Demand Payment Letter. The balance of the debt will be due within 30 days of that letter. Failure to pay the debt within 30 days from the date of the Demand Payment Letter could result in interest, late payment fees, administrative charges and implementation of the "Red Light Rule." The FCC's Red Light Rule requires USAC to dismiss pending FCC Form 471 applications if the entity responsible for paying the outstanding debt has not paid the debt, or otherwise made satisfactory arrangements to pay the debt within 30 days of the notice provided by USAC. For more information on the Red Light Rule, please see <https://www.fcc.gov/encyclopedia/red-light-frequently-asked-questions>.

TO APPEAL THIS DECISION:

If you wish to appeal the Commitment Adjustment Decision indicated in this letter to USAC, your appeal must be received or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and email address (if available) for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Identify the date of the Notification of Commitment Adjustment Letter and the Funding Request Number(s) (FRNs) you are appealing. Your letter of appeal must include the
 - Billed Entity Name,
 - Form 471 Application Number,
 - Billed Entity Number, and
 - FCC Registration Number (FCC RN) from the top of your letter.
3. When explaining your appeal, copy the language or text from the Notification of Commitment Adjustment Letter that is the subject of your appeal to allow USAC to more readily understand your appeal and respond appropriately. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal including any correspondence and documentation.
4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
5. Provide an authorized signature on your letter of appeal.

We strongly recommend that you use one of the electronic filing options. To submit your appeal to USAC by email, email your appeal to appeals@sl.universalservice.org or submit your appeal electronically by using the "Submit a Question" feature on the USAC website. USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to us by fax, fax your appeal to (973) 599-6542.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal
Schools and Libraries Program - Correspondence Unit
30 Lanidex Plaza West
PO Box 685
Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, see "Appeals" in the "Schools and Libraries" section of the USAC website.

FUNDING COMMITMENT ADJUSTMENT REPORT

On the pages following this letter, we have provided a Funding Commitment Adjustment Report (Report) for the Form 471 application cited above. The enclosed Report includes the Funding Request Number(s) from your application for which adjustments are necessary. See the "Guide to USAC Letters" posted at <http://www.usac.org/sl/tools/samples.aspx> for more information on each of the fields in the Report. USAC is also sending this information to your service provider(s) for informational purposes. If USAC has determined the service provider is also responsible for any rule violation on the FRN(s), a separate letter will be sent to the service provider detailing the necessary service provider action.

Note that if the Funds Disbursed to Date amount is less than the Adjusted Funding Commitment amount, USAC will continue to process properly filed invoices up to the Adjusted Funding Commitment amount. Review the Funding Commitment Adjustment Explanation in the attached Report for an explanation of the reduction to the commitment(s). Please ensure that any invoices that you or your service provider(s) submits to USAC are consistent with SLP rules as indicated in the Funding Commitment Adjustment Explanation. If the Funds Disbursed to Date amount exceeds your Adjusted Funding Commitment amount, USAC will have to recover some or all of the disbursed funds. The Report explains the exact amount (if any) the applicant is responsible for repaying.

Schools and Libraries Program
Universal Services Administrative Company

cc: Beverley Fielding
Meet Point Networks LLC

Funding Commitment Adjustment Report for
Form 471 Application Number: 898790

Funding Request Number: 2443221
Services Ordered: INTERNET ACCESS
SPIN: 143035519
Service Provider Name: Meet Point Networks LLC
Contract Number: N/A
Billing Account Number:
Site Identifier: 139862
Original Funding Commitment: \$72,131.04
Commitment Adjustment Amount: \$72,131.04
Adjusted Funding Commitment: \$0.00
Funds Disbursed to Date \$72,131.04
Funds to be Recovered from Applicant: \$72,131.04
Funding Commitment Adjustment Explanation:

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. Based on the documentation you provided during the Special Compliance Review, FRN 2443221 will be denied because you did not select the most cost-effective bid proposal. FCC rules state that in selecting a provider of eligible services, applicants must carefully consider all bids submitted and must select the most cost-effective service offering. In determining which service offering is the most cost-effective, entities may consider relevant factors other than the pre-discount prices submitted by providers, but price should be the primary factor considered. The FCC further codified in the Ysleta Order that in evaluating bids from prospective service providers, applicants must select the most cost-effective offering from the bids received. The selected bid must itself be cost-effective compared to prices available commercially and stated that there may be situations where the price of services is so exorbitant that it cannot, on its face, be cost-effective. For instance, a proposal to sell at prices two to three times greater than the prices available from commercial vendors would not be cost-effective, absent extenuating circumstances. You posted requests for minimum 6 MBPS, considering increasing up to 12 MBPS on FCC Form 470#754030001056110 and the associated RFP. You received a bid from Chickasaw offering these specific services at an amount of \$2,000 per month for 10 MBPS, a bid from Meetpoint offering these specific services at an amount of \$6,483.80 monthly/ \$2,340 one-time charge for 10 MPBS, a bid from OCOSA Communication offering these specific services at an amount of \$4,736.60 monthly/ \$1,000 one-time charge for 12 MBPS and a bid from OneNet offering these specific services at an amount of \$2,003 monthly/\$2,500 one-time charge. All bids are for the specific services requested on the Form 470. You selected a bid from Meetpoint for an amount of \$6,483.80 monthly/ \$2,340 one-time charge. The bid chosen is over three times more costly than the bid offering from OneNet and Chickasaw. This violates the FCC requirement that applicants select the most cost-effective offering from the bids received absent extenuating circumstances. During the review you did not present extenuating circumstances which mitigates your choice of a bid over two to three times greater than the price available from another commercial vendor. Therefore, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

Exhibit 5: 2014 Invitation for Competitive Bid (aka RFP)



918.445.0048

Invitation for Competitive Bids

59

| Sign up

| Vendor Login

| Client Login

Home

About Us

Services

e-Rate Info

Testimonials

Contact

IFCB Posted

06 November 2013

Greenville School District 3

District Address

RR 1 Box 440

Marietta, OK 73448

IFCB ID: 675190001161430**IFCB Deadline:**

04 December 2013

Questions Due By:

27 November 2013

IFCB Requirements

- All Questions and Bids must be submitted using the on-line IFCB system. If for some reason the system is down before the respective deadline, please email your bid to info@crwconsulting.com or fax it to 918.445.0049. Bids or questions submitted in this fashion will be disqualified if the on-line system is active at the time of submission.
- Bidder must agree to participate in USF Program (AKA "E-rate") for the corresponding funding year.
- Please include the correct Service Provider Identification Number (SPIN) on your bid.
- By submitting a bid, bidder certifies that the bidder does have a valid (non-red light status) SPIN for the E-rate program at the time of submission. Should the Applicant discover that the bidder is on red light status, or if the FCC classifies the bidder as on red-light status before work is performed and invoices are paid, the contract will be null and void and the applicant will have no payment obligations to the bidder.
- Bidder is expected to provide the lowest corresponding price per E-rate rules. See <http://www.usac.org/sl/service-providers/step02/lowest-corresponding-price.aspx> for details.
- Contracts must not prohibit SPIN changes.
- Bidder must agree to provide the Applicant the choice of discount methods (SPI or BEAR).
- Bidder will be automatically disqualified if the District determines that the bidding company has offered any employee of the District any individual gift of more than \$20 or gifts totaling more than \$50 within a 12 month period.
- All contracts awarded will be contingent upon E-rate funding and final board approval. The applicant may choose to do all or part of the project upon funding notification.
- All contracts awarded under this IFCB bidding process may be voluntarily renewed by the applicant, upon written notice to the provider, for five consecutive one year terms.
- Maintenance bids listing only an hourly rate will be disqualified. Vendors quoting an hourly rate are required to also a) confirm that you have the ability/expertise to maintain all of the equipment listed; and b) propose a number of hours at a particular monthly rate to properly maintain the entire list of equipment. Bids that only contain hourly rates, without confirmation that the company can service the list of equipment, or without a monthly total, will be disqualified.

Services and Equipment Requested

Local and long distance service - Approx. 8 lines

Wireless internet access/data plans for tablet devices - Approx. 2

Internet Access - Minimum 10 Mb, district considering up to 100 Mb bandwidth. Please provide scalable quotes/contracts. Terminating address for this circuit is 4371 Wolfpac Rd, Marietta, 73448 (580)276.

THERE ARE TWO VOLUNTARY SITE VISITS AVAILABLE - 11/15/13 OR 11/21/13, BOTH FROM 8:00AM-12:00PM CST. GO TO 4671 WOLFAC ROAD, MARIETTA, OK 73448. IF ANY GPS PROBLEMS ARE ENCOUNTERED ON EITHER DAY, CALL THE SCHOOL AT 580-276-2968

INTERNAL CONNECTIONS:

Increase drops in classrooms

Upgrade WAP

Upgrade Network Closet switches to 10/100/1000 switches

Upgrade current HP server

UPS devices as needed for eligible equipment

MAINTENANCE BIDS LISTING ONLY AN HOURLY RATE WILL BE DISQUALIFIED. VENDORS QUOTING AN HOURLY RATE ARE REQUIRED TO ALSO A) CONFIRM THAT YOU HAVE THE ABILITY/EXPERTISE TO MAINTAIN ALL OF THE EQUIPMENT LISTED AND B) PROPOSE A NUMBER OF HOURS AT A PARTICULAR RATE MONTHLY TO PROPERLY MAINTAIN THE ENTIRE LIST OF EQUIPMENT. BIDS THAT CONTAIN ONLY HOURLY RATES, WITHOUT CONFIRMATION THAT THE COMPANY CAN SERVICE THE LIST OF EQUIPMENT, OR WITHOUT A MONTHLY TOTAL, WILL BE DISQUALIFIED.

MAINTENANCE EQUIPMENT

Server maintenance	1 x HP Proliant ML110
Server maintenance	1 x Dell PowerEdge 300
Firewall maintenance	1 x Juniper Netscreen NS-5GT
Router maintenance	1 x Cisco 2600MX
Switch maintenance	2 x Extreme Networks Summit 300-48
WAP maintenance	1 x Orinoco OR500
WAP maintenance	1 x Orinoco AP500
Switch maintenance	12 x Linksys SD205
Wireless Link maintenance	1 x Master-01759, PC24E-H-FC

[Upload Bid](#)



Questions Received with District Answers:

[Submit a Question](#)

No Data

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Sign up for our newsletter:



Your Email

[Submit](#)

P.O. Box 701713
Tulsa, OK 74170-1713
Voice: (918) 445-0048
Fax: (918) 445-0049

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Exhibit 6: 2014 Bids Received



Meet Point Networks, LLC

P.O. Box 339
Bixby, OK 74008
www.meetpointnetworks.com

11/26/2013

Greenville
Rural Route 1, Box 440
Marietta, OK 73448

To whom it may concern,

In the following pages you will find a proposal for services prepared by Meet Point Networks, LLC for Greenville. The proposal is in response to the district's posted ERate form 470. The proposal is for a Internet Access circuit.

Page 1 : Proposal of Services
Pages 2 - 4 : Pre-signed Service Agreement

We hope that you will take the time to consider our proposal. If the district finds the quote acceptable please sign and return (fax or email).

Please do not hesitate to contact us with any and all questions.

Mike Pennell
President
mpennell@meetpointnetworks.com
Phone : 918-633-6896
Fax : 918-512-4400



Meet Point Networks, LLC
P.O. Box 339
Bixby, OK 74008

Voice 918-633-6896 - Fax 918-512-4400 - Web www.meetpointnetworks.com

SPIN# 143035519

Customer Service Proposal

Proposal Date : November 20, 2013

Proposal # 72

Customer Information

Greenville

Rural Route 1, Box 440
Marietta OK 73448

Meet Point Networks Rep
Bryan McGuire (918)231-8063

Summary of Proposed Services : 10 Mb Internet Access Circuit - Including Internet maintenance provided by NewNet 66.

***Any estimates, in this proposal, based on funding from the Oklahoma Universal Service Fund are subject to application and approval by the Oklahoma Corporation Commission and any difference in actual OUSF funding and the monthly recurring charges shall be the responsibility of the customer.*

Proposed Services and Terms

***Taxes and Fees not Included*

	Service Description	Type	Qty	Term	Monthly	Annual	One Time
1	10 Mb Internet Bandwidth	New	1	60	\$3,380.80	\$40,569.60	
2	100 Mb Internet Bandwidth	New	1	60	\$6,670.50	\$80,046.00	\$500.00
3	20 Mb Internet Bandwidth	New	1	60	\$4,029.10	\$48,349.20	\$500.00
4	50 Mb Internet Bandwidth	New	1	60	\$5,294.00	\$63,528.00	\$500.00

Internet Maintenance is provided by NewNet 66 and is included in the pricing above.

Internet Maintenance includes:

- 24 x 7 Internet Access Troubleshooting & Repair
- On site visits to restore Internet Access, if necessary
- Unlimited Email / 5Gb Web Hosting

For more information please visit NewNet 66's description of services overview at www.newnet66.org



Meet Point Networks, LLC
P.O. Box 339
Bixby, OK 74008

Voice 918-633-6896 - Fax 918-512-4400 - Web www.meetpointnetworks.com

Meet Point Networks Service Agreement

11/26/2013

SPIN# 143035519

Greenville
Rural Route 1, Box 440
Marietta OK 73448

Proposed Services : Please select desired service by checking a box below.

Service Description	Type	Qty	Term	Monthly	Annual	One Time
<input type="checkbox"/> 10 Mb Internet Bandwidth	New	1	60	\$3,380.80	\$40,569.60	
<input type="checkbox"/> 100 Mb Internet Bandwidth	New	1	60	\$6,670.50	\$80,046.00	\$500.00
<input type="checkbox"/> 50 Mb Internet Bandwidth	New	1	60	\$5,294.00	\$63,528.00	\$500.00
<input type="checkbox"/> 20 Mb Internet Bandwidth	New	1	60	\$4,029.10	\$48,349.20	\$500.00
<input type="checkbox"/>						

By signing this Service Agreement, you represent that you are the authorized Customer representative and the above information is true and correct and you accept this Agreement. Both parties agree that each party may use electronic signatures to sign this Service Agreement.

Meet Point Networks may withdraw the proposal at any time prior to Customer signature. If within (30) days after Customer signature, Meet Point Networks determines that customer location is not serviceable under Meet Point Networks normal installation guidelines, Meet Point Networks may withdraw this Service Agreement without liability.

Customer Authorized Signature

Meet Point Networks Authorized Signature

Mike Pennell

Signature

Signature

Print

Mike Pennell

Print

Title or Position

Date

President

11/26/2013

Title or Position

Date



Meet Point Networks, LLC
P.O. Box 339
Bixby, OK 74008

Voice 918-633-6896 - Fax 918-512-4400 - Web www.meetpointnetworks.com

Terms and Conditions

OUSF - Any estimates in this bid based on funding from the Oklahoma Universal Service Fund are subject to application and approval by the Oklahoma Corporation Commission and any difference in actual OUSF funding and the monthly recurring charges shall be the responsibility of the customer.

E-Rate Customers - During the term of this contract, the applicant may choose any of the above service levels and upgrade to those levels upon written notice to Meet Point Networks. Meet Point Networks will determine the turn up time after the customer initiates the process.

The pricing is based upon a 60 month term. This contract represents a 12 month term with the option to renew four consecutive 12 month terms.

1. Tariffs/Service Guide If Customer is purchasing any Services that are regulated by the FCC or any state regulatory body ("Regulated Services"), then Customer's use of such Regulated Services is subject to the regulations of the FCC and the regulatory body of the state in which the Customer location receiving these Regulated Services is located (which regulations are subject to change), as well as the rates, terms, and conditions contained in tariffs on file with state and federal regulatory authorities. Termination fees include, but are not limited to, nonrecurring charges, charges paid to third parties on behalf of Customer, and the monthly recurring charges for the balance of the Term.

2. Service Start Date and Term This Agreement shall be effective upon execution by the parties. The "Initial Term" shall begin upon installation of Service and shall continue for the applicable Term commitment set forth on the Cover Page; provided that if Customer delays installation or is not ready to receive Services on the agreed-upon installation date, Meet Point Networks may begin billing for Services on the date Services would have been installed. Meet Point Networks shall use reasonable efforts to make the Services available by the requested service date. Meet Point Networks shall not be liable for damages resulting from delays in meeting service dates due to construction delays or reasons beyond its control. If Customer delays installation for a period of three (3) months or longer after the parties' execution of this Agreement, Meet Point Networks reserves the right to terminate this Agreement immediately at any time thereafter and Customer shall be responsible for the full amount of construction costs and any other related costs incurred by Meet Point Networks as of the date of termination. AFTER THE INITIAL TERM, THIS AGREEMENT SHALL AUTOMATICALLY RENEW FOR ONE (1) YEAR TERMS (EACH AN "EXTENDED TERM") UNLESS A PARTY GIVES THE OTHER PARTY WRITTEN TERMINATION NOTICE AT LEAST THIRTY (30) DAYS PRIOR TO THE EXPIRATION OF THE INITIAL TERM OR THEN CURRENT EXTENDED TERM. "Term" shall mean the Initial Term and Extended Term (s), if any. Meet Point Networks reserves the right to increase rates for all Services by no more than ten percent (10%) during any Extended Term by providing Customer with at least sixty (60) days written notice of such rate increase. For the avoidance of doubt, promotional rates and promotional discounts provided to Customer will expire at the end of the Initial Term or earlier as set forth in the promotion language. Customer's payment for Service after notice of a rate increase will be deemed to be Customer's acceptance of the new rate.

3. Termination Customer may terminate any Service before the end of the Term selected by Customer on the Cover Page; provided, however, if Customer terminates any such Service before the end of the Term (except for breach by Meet Point Networks), unless otherwise expressly stated in the General Terms, Customer will be obligated to pay a termination fee equal to the nonrecurring charges (if unpaid) and 100% of the monthly recurring charges for the terminated Service(s) multiplied by the number of full months remaining in the Term. This provision survives termination of the Agreement. If Meet Point Networks is delivering Services via wireless network facilities and there is signal interference with any such Service(s), Meet Point Networks may terminate this Agreement without liability if Meet Point Networks cannot resolve the interference by using commercially reasonable efforts.

4. Payment Customer shall pay for all monthly Service charges, plus one-time activation and set up, and/or construction charges. Unless stated otherwise herein, monthly charges for Services shall begin upon installation of Service, and installation charges, if any, shall be due upon completion of installation. Any amount not received by the due date shown on the applicable invoice will be subject to interest or a late charge no greater than the maximum rate allowed by law. Customer acknowledges and agrees that if Customer fails to pay any amounts when due and fails to cure



Meet Point Networks, LLC
P.O. Box 339
Bixby, OK 74008

Voice 918-633-6896 - Fax 918-512-4400 - Web www.meetpointnetworks.com

such non-payment upon receipt of written notice of non-payment from Meet Point Networks, Customer will be deemed to have terminated this Agreement and will be obligated to pay the termination fee described in Section 5, above. If applicable to the Service, Customer shall pay sales, use, gross receipts, and excise taxes, access fees and all other fees, universal service fund assessments, bypass or other local, state and Federal taxes or charges, and deposits, imposed on the use of the Services. Taxes will be separately stated on Customer's invoice. No interest will be paid on deposits unless required by law.

5. Service and Installation Meet Point Networks shall provide Customer with the Services identified on the Cover Page and may provide related facilities and equipment, the ownership of which shall be retained by Meet Point Networks (the "Meet Point Networks Equipment"), or for certain Services, Customer, may purchase equipment from Meet Point Networks ("Customer Purchased Equipment"). Customer is responsible for damage to any facilities or equipment installed or provided by Meet Point Networks (the "Meet Point Networks Equipment"). Customer may use the Services for any lawful purpose, provided that such purpose (a) does not interfere or impair the Meet Point Networks network or Meet Point Networks Equipment and (b) complies with the AUP. Customer shall use the Meet Point Networks Equipment only for the purpose of receiving the Services. Customer shall use Customer Purchased Equipment in accordance with the terms of the related equipment purchase agreement. Unless provided otherwise herein, Meet Point Networks shall use commercially reasonable efforts to maintain the Services in accordance with applicable performance standards.

Contract is subject to availability of facilities and construction charges.

6. General Terms The General Terms are hereby incorporated into this Agreement by reference. Meet Point Networks, in its sole discretion, may modify, supplement or remove any of the General Terms from time to time, without additional notice to Customer, and any such changes will be effective upon Meet Point Networks publishing such changes on the Meet Point Networks web site. BY EXECUTING THIS AGREEMENT AND/OR USING OR PAYING FOR THE SERVICES, CUSTOMER ACKNOWLEDGES THAT IT HAS READ, UNDERSTOOD, AND AGREED TO BE BOUND BY THE GENERAL TERMS.

7. LIMITATION OF LIABILITY MEET POINT NETWORKS AND/OR ITS AGENTS SHALL NOT BE LIABLE FOR DAMAGES FOR FAILURE TO FURNISH OR INTERRUPTION OF ANY SERVICES, NOR SHALL MEET POINT NETWORKS OR ITS AGENTS BE RESPONSIBLE FOR FAILURE OR ERRORS IN SIGNAL TRANSMISSION, LOST DATA, FILES OR SOFTWARE DAMAGE REGARDLESS OF THE CAUSE. MEET POINT NETWORKS SHALL NOT BE LIABLE FOR DAMAGE TO PROPERTY OR FOR INJURY TO ANY PERSON ARISING FROM THE INSTALLATION OR REMOVAL OF EQUIPMENT UNLESS CAUSED BY THE NEGLIGENCE OF MEET POINT NETWORKS. UNDER NO CIRCUMSTANCES WILL MEET POINT NETWORKS BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES, INCLUDING LOST PROFITS, ARISING FROM THIS AGREEMENT OR ITS PROVISION OF THE SERVICES.

8. WARRANTIES EXCEPT AS PROVIDED HEREIN, THERE ARE NO OTHER AGREEMENTS, WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, RELATING TO THE SERVICES. SERVICES PROVIDED ARE A BEST EFFORTS SERVICE AND MEET POINT NETWORKS DOES NOT WARRANT THAT THE SERVICES, EQUIPMENT OR SOFTWARE SHALL BE ERROR-FREE OR WITHOUT INTERRUPTION. INTERNET SPEEDS WILL VARY. MEET POINT NETWORKS MAKES NO WARRANTY AS TO TRANSMISSION OR UPSTREAM OR DOWNSTREAM SPEEDS OF THE NETWORK.

9. Public Performance. If Customer engages in a public performance of any copyrighted material contained in any of the Services, Customer, and not Meet Point Networks, shall be responsible for obtaining any public performing licenses at Customer's expense.

E-Rate Funding Year 2014



SPIN 143015254
FCC RN 001199307
MTM – INTERNET ACCESS
(Month to Month service -- no contract needed)

GREENVILLE SCHOOL DISTRICT 3

Proposal Contingent upon E-Rate Funding

Internet Access Service	Monthly\$	Annual\$
20mb	\$1,143	\$13,716
30mb	\$1,194	\$14,328
50mb	\$1,296	\$15,552
100mb	\$2,300	\$27,600

OneNet Internet service provides the connection from your location to our hub site. As part of our standard package OneNet Internet service customers receive: unlimited email services, web hosting, Quality of Service, DNS, unlimited video conferencing and related technical support. *There is no reduction in cost if customer does not utilize any component of the standard package.*

Customer Provided Router

- 20-100mb will require router with 2 Fast Ethernet Interfaces; one interface for internet connection and one for LAN

Options

- OneNet Provided Router (ERate Priority One On-Premise Equipment)

\$89 per month for Juniper SRX220. The router shall remain the property of OneNet, therefore OneNet reserves the right to use for other customers. Maintenance of router will be OneNet’s responsibility. Customer’s local network will not be dependent on the OneNet provided router. (Not Oklahoma Universal Service Fund eligible, customer will pay their percentage after ERate discount.)

- Content Filtering pricing is available upon request. (Not ERate eligible service)

Proposed By:

Accepted By:

Ami Layman

Authorized Signature

Date

Assistant Director of Administration
OneNet
PO Box 108800
Oklahoma City, OK 73101-8800
(888) 566-3638

If you select OneNet as your provider, please sign and date this with your allowable contract date based on your 470 posting. THIS IS FOR YOUR ERATE RECORDS and Item 21 Attachment. Please contact OneNet when you are ready to order services.

Exhibit 7: 2014 471 Application

FCC Form 471

Approval by OMB
3060-0806

Schools and Libraries Universal Service Description of Services Ordered and Certification Form 471

Estimated Average Burden Hours per Response: 4 hours

This form is designed to help schools and libraries to list the eligible services they have ordered and estimate the annual charges for them so that the Fund Administrator can set aside sufficient support to reimburse providers for services.

Please read instructions before beginning this application. (You can also file online at www.usac.org/sl.)
The instructions include information on the deadlines for filing this application.

Applicant's Form Identifier (Create an identifier for your own reference)		Form 471 Application #:
Greenville Y17		957248 (To be assigned by administrator)
Block 1: Billed Entity Address and Identifications		
<p>1 Name of Billed Entity GREENVILLE SCHOOL DISTRICT 3</p> <p>2 Funding Year 2014</p> <p>3a Entity Number 139862</p> <p>3b FCC Registration Number 1333800062</p> <p>4a Street Address, P.O. Box, or Route Number RR 1 BOX 440</p> <p>City MARIETTA State OK Zip Code 73448-</p> <p>4b Telephone Number (580) 276-2968</p> <p>4c Fax Number (580) 276-4605</p> <p>5a Type of Application (check only one)</p> <p><input type="radio"/> Individual School (individual public or non-public school)</p> <p><input checked="" type="radio"/> School District (LEA; public or non-public [e.g. diocesan] local district representing multiple schools)</p> <p><input type="radio"/> Library (including library system, library outlet/branch or library consortium as defined under LSTA)</p> <p><input type="radio"/> Consortium (intermediate service agencies, states, state networks, special consortia of schools and/or libraries)</p> <p><input type="radio"/> Statewide application for (enter 2-letter state code) representing (check all that apply)</p> <p><input type="checkbox"/> All public schools/districts in the state</p> <p><input type="checkbox"/> All non-public schools in the state</p> <p><input type="checkbox"/> All libraries in the state</p> <p>5b Recipient(s) of Services:</p> <p><input type="checkbox"/> Private <input checked="" type="checkbox"/> Public <input type="checkbox"/> Charter</p> <p><input type="checkbox"/> Tribal <input type="checkbox"/> Head Start <input type="checkbox"/> State Agency</p>		
Entity Number: 139862		Applicant's Form Identifier: Greenville Y17
Contact Person: Chris Webber or Karla Hall		Contact Phone Number: (918) 445-0048
Block 1: Billed Entity Address and Identifications (continued)		
<p>6a Contact Person's Name Chris Webber or Karla Hall</p> <p>If the Contact Person's Street Address is the same as Item 4 above, check here. <input type="checkbox"/> If not, complete Item 6b.</p> <p>6b Street Address, P.O. Box, or Route Number NOTE: USAC will use this address to mail correspondence about this form. PO Box 701713</p> <p>City Tulsa State OK Zip Code 74170-1713</p> <p>Check the box next to your preferred mode of contact and provide your contact information. One box MUST be checked and an entry provided.</p> <p><input type="checkbox"/> 6c Telephone Number (918) 445 - 0048</p> <p><input type="checkbox"/> 6d Fax Number (918) 445 - 0049</p> <p><input checked="" type="checkbox"/> 6e E-Mail Address INFO@CRWCONSULTING.COM Re-enter E-mail Address INFO@CRWCONSULTING.COM</p> <p>6f Holiday/vacation/summer contact information: please include name of alternate contact (if applicable) and alternate phone, fax or E-mail address</p> <p>If a consultant is assisting you with your application process, please complete Item 6g below:</p> <p>6g Consultant Name Chris Webber Name of Consultant's Employer CRW Consulting Consultant's Street Address CRW Consulting PO Box 701713 City Tulsa State OK Zip Code 74170 Consultant's Telephone Number (918) 445-0048 Ext. Consultant's Fax Number (918) 445-0049 Consultant's E-mail Address info@crwconsulting.com Re-enter E-mail Address info@crwconsulting.com Consultant Registration Number 16024800</p>		
Blocks 2 and 3 [Reserved]		

Entity Number: 139862										Applicant's Form Identifier: Greenville Y17				
Contact Person: Chris Webber or Karla Hall										Contact Phone Number: (918) 445-0048				
Block 4: Discount Calculation Worksheet										Worksheet - 1653459 Page 1 of 1				
<p>The Block 4 worksheet is used to calculate your discount for services. You will complete one or more worksheets depending on the type of application you are filing. If you file more than one worksheet, please number the completed worksheets to assure that they are all processed correctly. Please refer to the instructions for information specific to the Type of Application you indicated in Block 1, Item 5.</p> <p><input type="checkbox"/> Check here if this worksheet contains all eligible entities in the school district or library system.</p>														
9a List entities and calculate discount(s):										(For Administrator's Use)				
School District or Library System Name:										School District or Library System Entity Number:				
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Name of Eligible Entity	Entity Number AND NCES Code (for Schools) or FSCS Code (for Libraries)	Urban or Rural U or R	Total Number of Students	Number of Students Eligible for NSLP	Percent of Students Eligible for NSLP (Col. 5 / Col. 4)	Disc. from Disc. Matrix	New Construction	Admin Entity or NIF	Alt Disc Mech	Weighted Product for Calculating Shared Discount (Col. 4 x Col. 7)	Insert appropriate codes(s): P= pre-K, H = Head Start, A = Adult Education, J = Juvenile Justice = ESA, D = Dormitory	Entity Number of School District in which Library Outlet/Branch is Located	Discount of Member Entity	Shared Discount
ALL ENTITIES			SCHOOLS AND LIBRARIES							Schools with shared services	Schools	Library Outlet/Branch	Consortia	
GREENVILLE ELEMENTARY SCHOOL	83973 40 13380 00622	R	108	97	89.815%	90	N	N	N	9720	P			
9b Shared Services														
SCHOOL DISTRICTS: (Including groups of schools within school districts.) Calculate the totals of Columns 4 and 11. Divide the total of Column 11 by the total of Column 4. Enter the result in Column 15.			108							9720				90%
LIBRARY SYSTEMS: Calculate the total of Column 7. Divide this total by the number of outlets/branches. Enter the result in Column 15.														
CONSORTIA: Calculate the total of Column 14. Divide this total by the number of member entities. Enter the result in Column 15.														

Entity Number: 139862		Applicant's Form Identifier: Greenville Y17																	
Contact Person: Chris Webber or Karla Hall		Contact Phone Number: (918) 445-0048																	
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Instructions: Use one Block 5 page for EACH service (Funding Request Number) for which you are requesting discounts. Make as many copies of this page as needed, and number the completed pages to assure that they are all processed correctly.		FRN 2599955 (to be assigned by administrator)																	
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16b <input type="checkbox"/> Check this box if there are multiple Billing Account Numbers and attach a complete list of those numbers to this page.																			
17 Allowable Vendor Selection/Contract Date (mm/dd/yyyy) (based on Form 470 filing) 12/04/2013																			
18 Contract Award Date (mm/dd/yyyy)																			
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22 Entity/Entities Receiving This Service:		a. If the service is site-specific (provided to one site and not shared by others), list the Entity Number of the entity from Block 4 receiving this service: 83973																	
		b. If the service is shared by all entities on a Block 4 worksheet, list the worksheet number (e.g., 1):																	

Entity Number: 139862	Applicant's Form Identifier: Greenville Y17
Contact Person: Chris Webber or Karla Hall	Contact Phone Number: (918) 445-0048

Block 5 (Continued):

24 Description of Broadband and other Connectivity Services Ordered for Schools and Libraries from this funding request

Complete the information below for this funding request only if requesting **Telecommunications Services** or **Internet Access** for the purpose of providing broadband and other types of connectivity to school and/or library facilities.

Check this box if this request is for services or equipment that do **not** provide broadband or connectivity. For instance, check the box if this funding request is for internal connections, basic maintenance, or requests for services like e-mail or phone service.

a Which technology(ies) and speed(s) are being provided in this Funding Request? Please list the number of lines and average download speed for the lines included in this funding request. If there are multiple download speeds for the lines within one type of broadband connection, this form provides two additional lines per broadband connection category. If you need additional space, please make copies of this page and number the completed pages to assure that they are all processed correctly. A response to this item is not a substitute for a complete response to Item 21 but should be consistent with the description of services in the response to Item 21. Please ask your service provider if you need assistance.

Type of Connection	Number of lines included in this FRN	Download speed per line in Mbps

b If the Internet service is available to students or patrons in more than just a single location or office, please indicate:

1.	If the access is provided by wired connections, approximately what percentage of the school classroom or public library rooms included in the Block 4 worksheet for this FRN will have access to wired drops? ___%
2.	If the access is provided by Wi-Fi connections, approximately what percentage of the school classroom or public library rooms included in the Block 4 worksheet for this FRN will have access to a Wi-Fi signal? ___%

c For consortia and statewide applications, do the connections in this FRN include the last mile connection to the school or library? Yes No
 If no above, are these connections only for backbone connections? Yes No

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Entity Number: 139862		Applicant's Form Identifier: Greenville Y17																					
Contact Person: Chris Webber or Karla Hall		Contact Phone Number: (918) 445-0048																					
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Entity Number: 139862	Applicant's Form Identifier: Greenville Y17
Contact Person: Chris Webber or Karla Hall	Contact Phone Number: (918) 445-0048

Block 5 (Continued):

24 Description of Broadband and other Connectivity Services Ordered for Schools and Libraries from this funding request

Complete the information below for this funding request only if requesting **Telecommunications Services** or **Internet Access** for the purpose of providing broadband and other types of connectivity to school and/or library facilities.

Check this box if this request is for services or equipment that do **not** provide broadband or connectivity. For instance, check the box if this funding request is for internal connections, basic maintenance, or requests for services like e-mail or phone service.

a Which technology(ies) and speed(s) are being provided in this Funding Request? Please list the number of lines and average download speed for the lines included in this funding request. If there are multiple download speeds for the lines within one type of broadband connection, this form provides two additional lines per broadband connection category. If you need additional space, please make copies of this page and number the completed pages to assure that they are all processed correctly. A response to this item is not a substitute for a complete response to Item 21 but should be consistent with the description of services in the response to Item 21. Please ask your service provider if you need assistance.

Type of Connection	Number of lines included in this FRN	Download speed per line in Mbps

b If the Internet service is available to students or patrons in more than just a single location or office, please indicate:

1.	If the access is provided by wired connections, approximately what percentage of the school classroom or public library rooms included in the Block 4 worksheet for this FRN will have access to wired drops? ___%
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Contact Person: Chris Webber or Karla Hall	Contact Phone Number: (918) 445-0048

Block 5 (Continued):

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24 Description of Broadband and other Connectivity Services Ordered for Schools and Libraries from this funding request

Complete the information below for this funding request only if requesting **Telecommunications Services** or **Internet Access** for the purpose of providing broadband and other types of connectivity to school and/or library facilities.

Check this box if this request is for services or equipment that do **not** provide broadband or connectivity. For instance, check the box if this funding request is for internal connections, basic maintenance, or requests for services like e-mail or phone service.

a Which technology(ies) and speed(s) are being provided in this Funding Request? Please list the number of lines and average download speed for the lines included in this funding request. If there are multiple download speeds for the lines within one type of broadband connection, this form provides two additional lines per broadband connection category. If you need additional space, please make copies of this page and number the completed pages to assure that they are all processed correctly. A response to this item is not a substitute for a complete response to Item 21 but should be consistent with the description of services in the response to Item 21. Please ask your service provider if you need assistance.

Type of Connection	Number of lines included in this FRN	Download speed per line in Mbps
Fiber optic/OC-x	1	20

b If the Internet service is available to students or patrons in more than just a single location or office, please indicate:

1.	If the access is provided by wired connections, approximately what percentage of the school classroom or public library rooms included in the Block 4 worksheet for this FRN will have access to wired drops? <u>100</u> %
2.	If the access is provided by Wi-Fi connections, approximately what percentage of the school classroom or public library rooms included in the Block 4 worksheet for this FRN will have access to a Wi-Fi signal? <u>100</u> %

c For consortia and statewide applications, do the connections in this FRN include the last mile connection to the school or library? Yes No
 If **no** above, are these connections only for backbone connections? Yes No

Entity Number: 139862	Applicant's Form Identifier: Greenville Y17
Contact Person: Chris Webber or Karla Hall	Contact Phone Number: (918) 445-0048

Block 6: Certifications and Signature

- 25 I certify that the entities listed in Block 4 of this application are eligible for support because they are: (Check one or both.)
- a schools under the statutory definitions of elementary and secondary schools found in the **No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801(18) and (38)**, that do not operate as for-profit businesses and do not have endowments exceeding \$50 million; and/or
 - b libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any schools, including, but not limited to, elementary, secondary schools, colleges, or universities.
- 26 I certify that the entity I represent or the entities listed on this application have secured access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity, necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that the entities I represent or the entities listed on this application have secured access to all of the resources to pay the discounted charges for eligible services from funds to which access has been secured in the current funding year. I certify that the Billed Entity will pay the non-discount portion of the cost of the goods and services to the service provider(s).

a Total funding year pre-discount amount on this Form 471 (Add the entries from Items 23l on all Block 5 Discount Funding Requests.)	56659.4
b Total funding commitment request amount on this Form 471 (Add the entries from Items 23K on all Block 5 Discount Funding Requests.)	50993.46
c Total applicant non-discount share (Subtract Item 26b from Item 26a.)	5665.94
d Total budgeted amount allocated to resources not eligible for E-rate support	20000
e Total amount necessary for the applicant to pay the non-discount share of the services requested on this application AND to secure access to the resources necessary to make effective use of the discounts. (Add Items 26c and 26d.)	25665.94
f <input type="checkbox"/> Check this box if you are receiving any of the funds in Item 26e directly from a service provider listed on any of the Forms 471 filed by this Billed Entity for this funding year, or if a service provider listed on any of the Forms 471 filed by this Billed Entity for this funding year assisted you in locating funds in Item 26e.	

- 27 I certify that, if required by Commission rules, all of the individual schools and libraries receiving services under this form are covered by technology plans that do or will cover all 12 months of the funding year, and that have been or will be approved by a state or other authorized body or an SLD-certified technology plan approver prior to the commencement of service.
- Or I certify that no technology plan is required by Commission rules.
- 28 I certify that (if applicable) I posted my Form 470 and (if applicable) made any related RFP available for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted were carefully considered and the most cost-effective service offering was selected, with price being the primary factor considered, and is the most cost-effective means of meeting educational needs and technology plan goals.
- 29 I certify that the entity responsible for selecting the service provider(s) has reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that the entity or entities listed on this application have complied with them.
- 30 I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. §§ 54.500, 54.513. Additionally, I certify that the entity or entities listed on this application have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.
- 31 I certify that I and the entity(ies) I represent have complied with all program rules, including recordkeeping requirements, and I acknowledge that failure to do so may result in denial of discount funding and/or cancellation of funding commitments. There are signed contracts covering all of the services listed on this Form 471 except for those services provided under non-contracted tariffed or month-to-month arrangements. I acknowledge that failure to comply with program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.

Entity Number: 139862		Applicant's Form Identifier: Greenville Y17	
Contact Person: Chris Webber or Karla Hall		Contact Phone Number: (918) 445-0048	
Block 6: Certification and Signature (Continued)			
<p>32 <input checked="" type="checkbox"/> I acknowledge that the discount level used for shared services is conditional, for future years, upon ensuring that the most disadvantaged schools and libraries that are treated as sharing in the service, receive an appropriate share of benefits from those services.</p> <p>33 <input checked="" type="checkbox"/> I certify that I will retain required documents for a period of at least five years (or whatever retention period is required by the rules in effect at the time of this certification) after the last day of service delivered. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the application for, receipt of, and delivery of services receiving schools and libraries discounts, and that if audited, I will make such records available to the Administrator. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.</p> <p>34 <input checked="" type="checkbox"/> I certify that I am authorized to order telecommunications and other supported services for the eligible entity(ies) listed on this application. I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this application, that I have examined this request, that all of the information on this form is true and correct to the best of my knowledge, that the entities that are receiving discounts pursuant to this application have complied with the terms, conditions and purposes of the program, that no kickbacks were paid to anyone and that false statements on this form can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act.</p> <p>35 <input checked="" type="checkbox"/> I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I will institute reasonable measures to be informed, and will notify USAC should I be informed or become aware that I or any of the entities listed on this application, or any person associated in any way with my entity and/or the entities listed on this application, is convicted of a criminal violation or held civilly liable for acts arising from their participation in the schools and libraries support mechanism.</p> <p>36 <input checked="" type="checkbox"/> I certify that if any of the Funding Requests on this Form 471 are for discounts for products or services that contain both eligible and ineligible components, that I have allocated the eligible and ineligible components as required by the Commission's rules at 47 C.F.R. § 54.504(g)(1), (2).</p> <p>37 <input checked="" type="checkbox"/> I certify that this funding request does not constitute a request for internal connections services, except basic maintenance services, in violation of the Commission requirement that eligible entities are not eligible for such support more than twice every five funding years as required by the Commission's rules at 47 C.F.R. § 54.506(c).</p> <p>38 <input checked="" type="checkbox"/> I certify that the non-discount portion of the costs for eligible services will not be paid by the service provider. The pre-discount costs of eligible services featured on this Form 471 are net of any rebates or discounts offered by the service provider. I acknowledge that, for the purpose of this rule, the provision, by the provider of a supported service, of free services or products unrelated to the supported service or product constitutes a rebate of some or all of the cost of the supported services.</p>			
39 Signature of authorized person <input checked="" type="checkbox"/>		40 Date 03/18/2014	
<p>41 Printed name of authorized person Chris Webber</p> <p>42 Title or position of authorized person Consultant</p> <p><input type="checkbox"/> Check here if the consultant in Item 6g is the Authorized Person.</p> <p>43a Street Address, P.O. Box, or Route Number PO Box 701713</p> <p>City Tulsa State OK Zip Code 74170-1713</p>			

Entity Number: 139862		Applicant's Form Identifier: Greenville Y17	
Contact Person: Chris Webber or Karla Hall		Contact Phone Number: (918) 445-0048	
43b	Telephone Number of authorized Person	(918) 445-0048	Ext.
43c	Fax Number of Authorized Person	(918) 445-0049	
43d	E-mail Address of authorized Person	info@crwconsulting.com	
	Re-enter E-mail Address	info@crwconsulting.com	
43e	Name of Authorized Person's Employer	CRW Consulting	

NOTICE: Section 54.504 of the Federal Communications Commission's rules requires all schools and libraries ordering services that are eligible for and seeking universal service discounts to file this Services Ordered and Certification Form (FCC Form 471) with the Universal Service Administrator. 47 C.F.R. § 54.504(c). The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.504. All schools and libraries planning to order services eligible for universal service discounts must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, consistent with the Communications Act of 1934, FCC regulations and orders, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law, information provided in or submitted with this form or in response to subsequent inquiries may be disclosed to the public.

If you owe a past due debt to the Federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your application without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 4 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.

Please submit this form to:
SLD-Form 471
P.O. Box 7026
Lawrence, Kansas 66044-7026

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:
SLD Forms
ATTN: SLD Form 471
3833 Greenway Drive
Lawrence, Kansas 66046
(888) 203-8100

FCC Form 471 - December 2013

Close Print Preview

Previous

Exhibit 8: 2015 471 Application

Applicant: GREENVILLE SCHOOL DISTRICT 3 **Application Number:** 1022339
Billed Entity Number: 139862 **Nickname:** Greenville Y18
Date Submitted: Mar 11, 2015 **Date Certified:** Mar 11, 2015

Original Form Data

Current Form Data

Current form data is not available until a funding commitment decision has been made and an FCDL has been sent to the applicant.

Basic Information

Expand All

Collapse All

Scroll to Top

Billed Entity

Name of Billed Entity: GREENVILLE SCHOOL DISTRICT 3
Billed Entity Number: 139862
FCC Registration Number: 1333800062
Address 1: RR 1 BOX 440
City: MARIETTA **State:** OK **Zip Code:** 73448
Telephone Number: (580) 276-2968 **Ext:** None Provided
Fax Number: (580) 276-4605

Application Type and Recipients of Service

Type of Application: District
Recipients of Services: Public

Contact Information

Consultant Registration Number: 16024800
Consultant Name: Chris Webber
Is a consultant acting as the contact person for this application? no
Contact Person's Name: Karla Hall or Chris Webber
Contact Person's Email Address: info@crwconsulting.com
Is the contact person's address the same as that of the Billed Entity? no
Contact Person's Address: PO Box 701713
City: Tulsa **State:** OK **Zip Code:** 74170
Contact Person's Telephone Number: (918) 445-0048 **Ext:** None Provided
Contact Person's Fax Number: (918) 445-0049
Correspondence Address: Consultant Address
Name of person to receive correspondence: Karla Hall or Chris Webber
Holiday / Summer Contact Information:

Discount Calculation

Expand All

Collapse All

Scroll to Top

Funding Request Category: Category 1

GREENVILLE SCHOOL DISTRICT 3 - 139862

Entities

Billed Entity Number	Entity Name	NCES Code	Urban or Rural	NIF	State LEA ID	State School ID	# of Students Full or Part-Time	Student Count Based on Est. ?	Alt. Disc.	Attributes
83973	GREENVILLE ELEMENTARY SCHOOL	401338000622	R	no			114	no		Pre K

Entities

Optional Worksheet

Entity #	Entity Name	Number of Students Attending This School as Their Home School	If Using CEP, Percentage of Direct Certification Students	Total Number of Students in School Eligible for NSLP
83973	GREENVILLE ELEMENTARY SCHOOL	114		105

Optional Worksheet

Discount Rate Calculation

Total Number of Students Enrolled in District	Total Number of Students in District Eligible for NSLP	Percentage of Students in District Eligible for NSLP	Category 1 Discount Rate
114	105	92.11%	90%

GREENVILLE SCHOOL DISTRICT 3 - 139862

Connectivity Questions

Does the school district (or school, if not part of a district) have Internet access of

- less than 100 Mbps per 1,000 users (students and staff)
- at least 100 Mbps per 1,000 users but less than 1Gbps per 1,000 users true
- at least 1 Gbps per 1,000 users

How many of the schools in the school district have Wide Area Networking connections that are scalable to 10 Gbps? 0

How many schools in your school district have LAN/WLAN capacity and coverage

- completely sufficient to support the educational or library activities conducted here? 1
- mostly sufficient to support the educational or library activities conducted here? 0
- sometimes sufficient to support the educational or library activities conducted here? 0
- rarely sufficient to support the educational or library activities conducted here? 0
- not sufficient to support the educational or library activities conducted here? 0

Funding Requests

Expand All Collapse All Scroll to Top

Internet - 2774488

Key Information

Duplicate Funding Request Number:
Service Type: INTERNET ACCESS
Form470 Number: 599840001295012
Exempt470 Reason:
SPIN (Service Provider Identification Number): 143004067
SPIN Name: Chickasaw Long Distance
Billing Account Number:
Purchase Type: MONTHLY
Contract Number:
What is the date you awarded your contract?
What is the date your contract expires?
When will the services start? 07/01/2015
When will the services end? 06/30/2016

Does your contract have any voluntary extensions? no
How many extensions are left on the contract?
What is the total remaining length of the contract if you exercised all extensions (in months)?
Is this Funding Request covered under a master contract?
Is this Funding Request a continuation of an FRN from a previous funding year based on a multi-year contract?
Previous FRN Number:
Narrative: IA 20 Mb
Is there a statute, rule, or other restriction which prohibits publication of the pricing information? no
Type of restriction:
Restriction Citation:

Item 21 Details

Upload

Monthly One Time

FRN Line Item Number	Service Type	Product Type	Purpose	Lines	Speed	Burst Bandwidth?	Last Mile?	Firewall?	Cost Eligible	Cost Eligible	Extended Cost
					Download Speed	Burst Speed		WAN?	Ineligible	Ineligible	
1	Digital Transmission Service	OC-N	Internet	1	20Mbps		no	no	\$1,040.00	\$0.00	\$12,480.00
					20Mbps			no	\$0.00	\$0.00	

Entity #	Entity Name
83973	GREENVILLE ELEMENTARY SCHOOL

Item 21 Details

Funding Request Summary

Total Post Discount Request: \$11,232.00

Monthly Charges

Total Charges:	\$1,040.00 (monthly)
Ineligible charges:	- \$0.00 (monthly)
Eligible monthly pre-discount amount:	\$1,040.00
Total number of months of service:	x 12
Total annual recurring charges:	\$12,480.00

Total One-time Charges

Total Charges:	\$0.00
Ineligible charges:	- \$0.00
Eligible annual pre-discount amount:	\$0.00

Total Requested Amount

Total eligible charges:	\$12,480.00
Discount Rate:	x 90%
Funding Commitment Request:	\$11,232.00

Internet - 2774488

Local Phone - 2774461

Key Information

Duplicate Funding Request Number:	Does your contract have any voluntary extensions? no
Service Type: VOICE SERVICES	How many extensions are left on the contract?
Form470 Number: 115240000882859	What is the total remaining length of the contract if you exercised all extensions (in months)?
Exempt470 Reason:	Is this Funding Request covered under a master
SPIN (Service Provider Identification Number):	

143004662
SPIN Name: Southwestern Bell Telephone Company
Billing Account Number:
Purchase Type: CONTRACT
Contract Number:
What is the date you awarded your contract? 02/18/2011
What is the date your contract expires? 06/30/2016
When will the services start? 07/01/2015
When will the services end?

contract? no
Is this Funding Request a continuation of an FRN from a previous funding year based on a multi-year contract? yes
Previous FRN Number: 2599960
Narrative: Local Phone
Is there a statute, rule, or other restriction which prohibits publication of the pricing information? no
Type of restriction:
Restriction Citation:

Item 21 Details

FRN Line Item Number	Service Type	Product Type	Purpose	Lines	Upload Speed	Download Speed	Burst Bandwidth? Burst Speed	Last Mile?	Firewall? WAN?	Monthly Cost Eligible	Monthly Cost Ineligible	One Time Cost Eligible	One Time Cost Ineligible	Extended Cost
1	Voice Service	Local Phone Service Only	Voice	8				no	no no	\$210.33	\$0.00	\$0.00	\$0.00	\$2,523.96

Entity #	Entity Name
83973	GREENVILLE ELEMENTARY SCHOOL

Item 21 Details

Funding Request Summary

Total Post Discount Request: \$1,766.77

Monthly Charges

Total Charges:	\$210.33 (monthly)
Ineligible charges:	-\$0.00 (monthly)
Eligible monthly pre-discount amount:	\$210.33
Total number of months of service:	x 12
Total annual recurring charges:	\$2,523.96

Total One-time Charges

Total Charges:	\$0.00
Ineligible charges:	-\$0.00
Eligible annual pre-discount amount:	\$0.00

Total Requested Amount

Total eligible charges:	\$2,523.96
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Discount Rate:	x 70%
Funding Commitment Request:	\$1,766.77

Local Phone - 2774461

Long Distance - 2774473

Key Information

<p>Duplicate Funding Request Number:</p> <p>Service Type: VOICE SERVICES</p> <p>Form470 Number: 786160001242393</p> <p>Exempt470 Reason:</p> <p>SPIN (Service Provider Identification Number): 143008823</p> <p>SPIN Name: SBC Long Distance, LLC.</p> <p>Billing Account Number:</p> <p>Purchase Type: MONTHLY</p> <p>Contract Number:</p> <p>What is the date you awarded your contract?</p> <p>What is the date your contract expires?</p> <p>When will the services start? 07/01/2015</p> <p>When will the services end? 06/30/2016</p>	<p>Does your contract have any voluntary extensions? no</p> <p>How many extensions are left on the contract?</p> <p>What is the total remaining length of the contract if you exercised all extensions (in months)?</p> <p>Is this Funding Request covered under a master contract?</p> <p>Is this Funding Request a continuation of an FRN from a previous funding year based on a multi-year contract?</p> <p>Previous FRN Number:</p> <p>Narrative: Long Distance</p> <p>Is there a statute, rule, or other restriction which prohibits publication of the pricing information? no</p> <p>Type of restriction:</p> <p>Restriction Citation:</p>
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Item 21 Details

FRN Line Item Number	Service Type	Product Type	Purpose	Lines	Upload Speed	Download Speed	Burst Bandwidth? Burst Speed	Last Mile?	Firewall? WAN?	Monthly Cost Eligible	One Time Cost Eligible	Extended Cost
1	Voice Service	Long Distance Phone Service Only	Voice	8				no	no	\$37.11	\$0.00	\$445.32
										\$0.00	\$0.00	

Entity #	Entity Name
83973	GREENVILLE ELEMENTARY SCHOOL

Funding Request Summary Total Post Discount Request: \$311.72

Monthly Charges

Total Charges:	\$37.11 (monthly)
Ineligible charges:	- \$0.00 (monthly)
Eligible monthly pre-discount amount:	\$37.11
Total number of months of service:	x 12

Total annual recurring charges:	\$445.32
----------------------------------------	-----------------

Total One-time Charges

Total Charges:	\$0.00
Ineligible charges:	- \$0.00
Eligible annual pre-discount amount:	\$0.00

Total Requested Amount

Total eligible charges:	\$445.32
Discount Rate:	x 70%
Funding Commitment Request:	\$311.72

⊖ Long Distance - 2774473

⊖ Internet - 2774481

⊖ Key Information

<p>Duplicate Funding Request Number:</p> <p>Service Type: INTERNET ACCESS</p> <p>Form470 Number: 675190001161430</p> <p>Exempt470 Reason:</p> <p>SPIN (Service Provider Identification Number): 143035519</p> <p>SPIN Name: Meet Point Networks LLC</p> <p>Billing Account Number:</p> <p>Purchase Type: CONTRACT</p> <p>Contract Number:</p> <p>What is the date you awarded your contract? 01/08/2014</p> <p>What is the date your contract expires? 06/30/2019</p> <p>When will the services start? 07/01/2015</p> <p>When will the services end?</p>	<p>Does your contract have any voluntary extensions? no</p> <p>How many extensions are left on the contract?</p> <p>What is the total remaining length of the contract if you exercised all extensions (in months)?</p> <p>Is this Funding Request covered under a master contract? no</p> <p>Is this Funding Request a continuation of an FRN from a previous funding year based on a multi-year contract? yes</p> <p>Previous FRN Number: 2599984</p> <p>Narrative: Internet 20 Mb</p> <p>Is there a statute, rule, or other restriction which prohibits publication of the pricing information? no</p> <p>Type of restriction:</p> <p>Restriction Citation:</p>
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⊖ Item 21 Details

FRN Line Item Number	Service Type	Product Type	Purpose	Lines	Upload Speed	Download Speed	Burst Bandwidth? Burst Speed	Last Mile?	Firewall? WAN?	Monthly Cost Eligible	Monthly Cost Ineligible	One Time Cost Eligible	One Time Cost Ineligible	Extended Cost
1	Digital Transmission Service	OC-N	Internet	1	20Mbps	20Mbps		no	no no	\$4,029.10	\$0.00	\$0.00	\$0.00	\$48,349.2

Entity #	Entity Name
83973	GREENVILLE ELEMENTARY SCHOOL

Item 21 Details

Funding Request Summary

Total Post Discount Request: \$43,514.28

Monthly Charges

Total Charges:	\$4,029.10 (monthly)
Ineligible charges:	- \$0.00 (monthly)
Eligible monthly pre-discount amount:	\$4,029.10
Total number of months of service:	x 12
Total annual recurring charges:	\$48,349.20

Total One-time Charges

Total Charges:	\$0.00
Ineligible charges:	- \$0.00
Eligible annual pre-discount amount:	\$0.00

Total Requested Amount

Total eligible charges:	\$48,349.20
Discount Rate:	x 90%
Funding Commitment Request:	\$43,514.28

Internet - 2774481

Certifications & Signatures

Expand All

Collapse All

Scroll to Top

I certify that the entities listed in Block 4 of this application are eligible for support because they are:

✓ schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801(18) and (38), that do not operate as for-profit businesses and do not have endowments exceeding \$50 million; and/or

✓ I certify that the entity I represent or the entities listed on this application have secured access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity, necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that the entities I represent or the entities listed on this application have secured access to all of the resources to pay the discounted charges for eligible services from funds to which access has been secured in the current funding year. I certify that the Billed Entity will pay the non-discount portion of the cost of the goods and services to the service provider(s).

A	Total funding year pre-discount amount on this FCC Form 471	\$63,798.48
B	Total funding commitment request amount on this FCC Form 471	\$56,824.77
C	Total applicant non-discount share	\$6,973.71

D	Total budgeted amount allocated to resources not eligible for E-rate support	\$15,000.00
E	Total amount necessary for the applicant to pay the non-discount share of the services requested on this application AND to secure access to the resource necessary to make effective use of the discounts	\$21,973.71

Check this box if you are receiving any of the funds in Item E directly from a service provider listed on any of the FCC Forms 471 filed by this Billed Entity for this funding year, or if a service provider listed on any of the FCC Forms 471 filed by this Billed Entity for this funding year assisted you in locating funds in Item E.

✓ I certify that an FCC Form 470 was posted and that any related RFP was made available for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted were carefully considered and the most cost-effective service offering was selected, with price being the primary factor considered, and is the most cost-effective means of meeting educational needs and technology goals.

✓ I certify that the entity responsible for selecting the service provider(s) has reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that the entity or entities listed on this application have complied with them.

✓ I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500 and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. §§ 54.500, 54.513. Additionally, I certify that the entity or entities listed on this application have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

✓ I certify that I and the entity(ies) I represent have complied with all program rules, including recordkeeping requirements, and I acknowledge that failure to do so may result in denial of discount funding and/or cancellation of funding commitments. There are signed contracts or other legally binding agreements covering all of the services listed on this FCC Form 471 except for those services provided under non-contracted tariffed or month-to-month arrangements. I acknowledge that failure to comply with program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.

✓ I acknowledge that the discount level used for shared services is conditional, for future years, upon ensuring that the most disadvantaged schools and libraries that are treated as sharing in the service, receive an appropriate share of benefits from those services.

✓ I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification), after the last day of service delivered. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the application for, receipt of, and delivery of services receiving schools and libraries discounts, and that if audited, I will make such records available to the Administrator. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

✓ I certify that I am authorized to order telecommunications and other supported services for the eligible entity(ies) listed on this application. I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this application, that I have examined this request, that all of the information on this form is true and correct to the best of my knowledge, that the entities that are receiving discounts pursuant to this application have complied with the terms, conditions and purposes of the program, that no kickbacks were paid to anyone and that false statements on this form can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act.

✓ I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I will institute reasonable measures to be informed, and will notify USAC should I be informed or become aware that I or any of the entities listed on this application, or any person associated in any way with my entity and/or the entities listed on this application, is convicted of a criminal violation or held civilly liable for acts arising from their participation in the schools and libraries support mechanism.

✓ I certify that if any of the Funding Requests on this FCC Form 471 are for discounts for products or services that contain both eligible and ineligible components, that I have allocated the eligible and ineligible components as required by the Commission's rules at 47 C.F.R. § 54.504(g)(1), (2).

✓ I certify that the non-discount portion of the costs for eligible services will not be paid by the service provider. The pre-discount costs of eligible services featured on this FCC Form 471 are net of any rebates or discounts offered by the service provider. I acknowledge that, for the purpose of this rule, the provision, by the provider of a supported service, of free services or products unrelated to the supported service or product constitutes a rebate of some or all of the cost of the supported services.

Authorized Person

Name of authorized person: Chris Webber

Title or position of authorized person: Consultant

Street address, P.O. Box or Route Number of authorized person (1): PO Box 701713

Street address, P.O. Box or Route Number of authorized person (2):

City of authorized person: Tulsa

State: OK

Zip code of authorized person: 74170

Telephone number: (918) 445-0048

Ext.:

Fax number of authorized person: (918) 445-0049

Email address of authorized person: info@crwconsulting.com

Name of authorized person's employer: CRW Consulting

Back

Exhibit 9: 2014 COMAD



Notification of Commitment Adjustment Letter

Funding Year 2014: July 1, 2014 - June 30, 2015

May 20, 2016

Chris Webber or Karla Hall
GREENVILLE SCHOOL DISTRICT 3
PO Box 701713
Tulsa, OK 74170 1713

Re: Form 471 Application Number: 957248
Funding Year: 2014
Applicant's Form Identifier: Greenville Y17
Billed Entity Number: 139862
FCC Registration Number: 1333800062
SPIN: 143035519
Service Provider Name: Meet Point Networks LLC
Service Provider Contact Person: Beverley Fielding

Our routine review of Schools and Libraries Program (SLP) funding commitments has revealed certain applications where funds were committed in violation of SLP rules.

In order to be sure that no funds are used in violation of SLP rules, the Universal Service Administrative Company (USAC) must now adjust your overall funding commitment. The purpose of this letter is to make the required adjustments to your funding commitment, and to give you an opportunity to appeal this decision. USAC has determined the applicant is responsible for all or some of the violations. Therefore, the applicant is responsible to repay all or some of the funds disbursed in error (if any).

This is NOT a bill. If recovery of disbursed funds is required, the next step in the recovery process is for USAC to issue you a Demand Payment Letter. The balance of the debt will be due within 30 days of that letter. Failure to pay the debt within 30 days from the date of the Demand Payment Letter could result in interest, late payment fees, administrative charges and implementation of the "Red Light Rule." The FCC's Red Light Rule requires USAC to dismiss pending FCC Form 471 applications if the entity responsible for paying the outstanding debt has not paid the debt, or otherwise made satisfactory arrangements to pay the debt within 30 days of the notice provided by USAC. For more information on the Red Light Rule, please see <https://www.fcc.gov/encyclopedia/red-light-frequently-asked-questions>.

TO APPEAL THIS DECISION:

If you wish to appeal the Commitment Adjustment Decision indicated in this letter to USAC, your appeal must be received or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and email address (if available) for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Identify the date of the Notification of Commitment Adjustment Letter and the Funding Request Number(s) (FRNs) you are appealing. Your letter of appeal must include the
 - Billed Entity Name,
 - Form 471 Application Number,
 - Billed Entity Number, and
 - FCC Registration Number (FCC RN) from the top of your letter.
3. When explaining your appeal, copy the language or text from the Notification of Commitment Adjustment Letter that is the subject of your appeal to allow USAC to more readily understand your appeal and respond appropriately. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal including any correspondence and documentation.
4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
5. Provide an authorized signature on your letter of appeal.

We strongly recommend that you use one of the electronic filing options. To submit your appeal to USAC by email, email your appeal to appeals@sl.universalservice.org or submit your appeal electronically by using the "Submit a Question" feature on the USAC website. USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to us by fax, fax your appeal to (973) 599-6542.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal
Schools and Libraries Program - Correspondence Unit
30 Lanidex Plaza West
PO Box 685
Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, see "Appeals" in the "Schools and Libraries" section of the USAC website.

FUNDING COMMITMENT ADJUSTMENT REPORT

On the pages following this letter, we have provided a Funding Commitment Adjustment Report (Report) for the Form 471 application cited above. The enclosed Report includes the Funding Request Number(s) from your application for which adjustments are necessary. See the "Guide to USAC Letters" posted at <http://www.usac.org/sl/tools/samples.aspx> for more information on each of the fields in the Report. USAC is also sending this information to your service provider(s) for informational purposes. If USAC has determined the service provider is also responsible for any rule violation on the FRN(s), a separate letter will be sent to the service provider detailing the necessary service provider action.

Note that if the Funds Disbursed to Date amount is less than the Adjusted Funding Commitment amount, USAC will continue to process properly filed invoices up to the Adjusted Funding Commitment amount. Review the Funding Commitment Adjustment Explanation in the attached Report for an explanation of the reduction to the commitment(s). Please ensure that any invoices that you or your service provider(s) submits to USAC are consistent with SLP rules as indicated in the Funding Commitment Adjustment Explanation. If the Funds Disbursed to Date amount exceeds your Adjusted Funding Commitment amount, USAC will have to recover some or all of the disbursed funds. The Report explains the exact amount (if any) the applicant is responsible for repaying.

Schools and Libraries Program
Universal Services Administrative Company

cc: Beverley Fielding
Meet Point Networks LLC

Funding Commitment Adjustment Report for
Form 471 Application Number: 957248

Funding Request Number: 2599984
Services Ordered: INTERNET ACCESS
SPIN: 143035519
Service Provider Name: Meet Point Networks LLC
Contract Number: N/A
Billing Account Number:
Site Identifier: 139862
Original Funding Commitment: \$43,964.28
Commitment Adjustment Amount: \$43,964.28
Adjusted Funding Commitment: \$0.00
Funds Disbursed to Date \$0.00
Funds to be Recovered from Applicant: \$0.00
Funding Commitment Adjustment Explanation:

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. Based on the documentation you provided during the Special Compliance Review, FY 2014 FRN 2599984 and FY 2015 FRN 2774481 will be denied because you did not select the most cost-effective bid proposal. FCC rules state that in selecting a provider of eligible services, applicants must carefully consider all bids submitted and must select the most cost-effective service offering. In determining which service offering is the most cost-effective, entities may consider relevant factors other than the pre-discount prices submitted by providers, but price should be the primary factor considered. The FCC further codified in the Ysleta Order that in evaluating bids from prospective service providers, applicants must select the most cost-effective offering from the bids received. The selected bid must itself be cost-effective compared to prices available commercially and stated that there may be situations where the price of services is so exorbitant that it cannot, on its face, be cost-effective. For instance, a proposal to sell at prices two to three times greater than the prices available from commercial vendors would not be cost-effective, absent extenuating circumstances. You posted requests for minimum 10 MBPS, considering increasing up to 100 MBPS on FCC Form 470# 675190001161430 and the associated RFP. You received a bid from OneNet offering these specific services at an amount of \$1,143 per month for 20 MBPS and a bid from Meetpoint offering these specific services at an amount of \$4,029.10 monthly/\$500 one-time charge for 10 MPBS. All bids are for the specific services requested on the Form 470. You selected a bid from Meetpoint for an amount of \$4,029.10 monthly/ \$500 one-time charge for 10 MPBS. The bid chosen is over three times more costly than the bid offering from OneNet and Chickasaw. This violates the FCC requirement that applicants select the most cost-effective offering from the bids received absent extenuating circumstances. During the review you did not present extenuating circumstances which mitigates your choice of a bid over two to three times greater than the price available from another commercial vendor. Therefore, the commitment has been rescinded in full.

Exhibit 10: 2015 FCDL



Universal Service Administrative Company

Schools and Libraries Division

FUNDING COMMITMENT DECISION LETTER
(Funding Year 2015: 07/01/2015 - 06/30/2016)

April 21, 2016

Karla Hall or Chris Webber
GREENVILLE SCHOOL DISTRICT 3
CRW Consulting
PO Box 701713
Tulsa, OK 74170

Re: FCC Form 471 Application Number: 1022339
Billed Entity Number (BEN): 139862
Billed Entity FCC Registration Number (FCC RN): 1333800062
Nickname: Greenville Y18

Thank you for your Funding Year 2015 application for Universal Service Support and for any assistance you provided throughout our review. The current status of the funding request(s) in the FCC Form 471 application cited above and featured in the Funding Commitment Report(s) (Report) at the end of this letter is as follows.

- The amount, \$11,438.49 is "Approved."
- The amount, \$43,514.28 is "Denied."

Please refer to the Report following this letter for specific funding request decisions and explanations. The Universal Service Administrative Company (USAC) is also sending this information to your service provider(s) so preparations can begin for implementing your approved discount(s) after you file FCC Form 486, Receipt of Service Confirmation and Children's Internet Protection Act and Technology Plan Certification Form. A guide that provides a definition for each line of the Report is available in the Guide to USAC Letter Reports in the Reference Area of our website.

NEXT STEPS

- Work with your service provider to determine if you will receive discounted bills or if you will request reimbursement from USAC after paying your bills in full.
- Review Children's Internet Protection Act (CIPA) requirements.
- File FCC Form 486.
- Invoice USAC using the FCC Form 474, Service Provider Invoice (SPI) Form, or FCC Form 472, Billed Entity Applicant Reimbursement (BEAR) Form, as products and services are being delivered and billed.

TO APPEAL THIS DECISION:

If you wish to appeal a decision in this letter to USAC, your appeal must be received by USAC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and email address for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Include the following to identify the USAC decision letter (e.g., FCDL) and the decision you are appealing:
 - Appellant name,
 - Applicant name and service provider name, if different from appellant,
 - Applicant BEN and Service Provider Identification Number (SPIN),
 - FCC Form 471 Application Number 1022339 and the Funding Request Number (FRN) or Numbers as assigned by USAC,
 - "Funding Commitment Decision Letter for Funding Year 2015," AND

Schools and Libraries Division - Correspondence Unit
30 Lanidex Plaza West, PO Box 685, Parsippany, NJ 07054-0685
Visit us online at: www.usac.org/sl

- The exact text or the decision that you are appealing.
- 3. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.
- 4. If you are the applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are the service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
- 5. Provide an authorized signature on your letter of appeal.

We strongly recommend that you use one of the electronic filing options. To submit your appeal to USAC by email, email your appeal to appeals@sl.universalservice.org or submit your appeal electronically by using the "Submit a Question" feature on the USAC website. USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to USAC by fax, fax your appeal to (973) 599-6542.

To submit your appeal to USAC on paper, send your appeal to:

Letter of Appeal
Schools and Libraries Division - Correspondence Unit
30 Lanidex Plaza West
PO Box 685
Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, please see "Appeals" in the Schools and Libraries section of the USAC website.

OBLIGATION TO PAY NON-DISCOUNT PORTION

Applicants are required to pay the non-discount portion of the cost of the products and/or services to their service provider(s). Service providers are required to bill applicants for the non-discount portion. The FCC stated that requiring applicants to pay their share ensures efficiency and accountability in the program. If USAC is being billed via the FCC Form 474, the service provider must bill the applicant at the same time it bills USAC. If USAC is being billed via the FCC Form 472, the applicant pays the service provider in full (the non-discount plus discount portion) and then seeks reimbursement from USAC. If you are using a trade-in as part of your non-discount portion, please refer to Disposal or Trade-in of Equipment posted in the Reference Area of our website for more information.

NOTICE ON RULES AND FUNDS AVAILABILITY

Applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Program. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake periodically to assure that funds that have been committed are being used in accordance with all such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction, including but not limited to that by USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect improperly disbursed funds.

Schools and Libraries Division
Universal Service Administrative Company

FUNDING COMMITMENT REPORT
Billed Entity Name: GREENVILLE SCHOOL DISTRICT 3
BEN: 139862
Funding Year: 2015

Comment on RAL corrections:
The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 1022339
Funding Request Number: 2774461
Funding Status: Funded
Service Type: Voice Services
FCC Form 470 Application Number: 115240000882859
SPIN: 143004662
Service Provider Name: Southwestern Bell Telephone Company
Contract Number:
Billing Account Number: N/A
Service Start Date: 07/01/2015
Service End Date: N/A
Contract Award Date: 02/18/2011
Contract Expiration Date: 06/30/2016
Shared Worksheet Number:
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: \$2,523.96
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
Pre-discount Amount: \$2,523.96
Discount Percentage Approved by the USAC: 70%
Funding Commitment Decision: \$1,766.77 - ERN approved as submitted

FCDL Date: 04/21/2016
Wave Number: 046
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2017
Consultant Name: Chris Webber
Consultant Registration Number (CRN): 16024800
Consultant Employer: CRW Consulting

FUNDING COMMITMENT REPORT
Billed Entity Name: GREENVILLE SCHOOL DISTRICT 3
BEN: 139862
Funding Year: 2015

Comment on RAL corrections:
The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 1022339
Funding Request Number: 2774473
Funding Status: Funded
Service Type: Voice Services
FCC Form 470 Application Number: 786160001242393
SPIN: 143008823
Service Provider Name: SBC Long Distance, LLC.
Contract Number: MTM
Billing Account Number: N/A
Service Start Date: 07/01/2015
Service End Date: 06/30/2016
Contract Award Date: N/A
Contract Expiration Date: N/A
Shared Worksheet Number:
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: \$445.32
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
Pre-discount Amount: \$445.32
Discount Percentage Approved by the USAC: 70%
Funding Commitment Decision: \$311.72 - FRN approved as submitted

FCDL Date: 04/21/2016
Wave Number: 046
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2017
Consultant Name: Chris Webber
Consultant Registration Number (CRN): 16024800
Consultant Employer: CRW Consulting

FUNDING COMMITMENT REPORT
Billed Entity Name: GREENVILLE SCHOOL DISTRICT 3
BEN: 139862
Funding Year: 2015

Comment on RAL corrections:
The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 1022339
Funding Request Number: 2774481
Funding Status: Not Funded
Service Type: Internet Access
FCC Form 470 Application Number: 675190001161430
SPIN: 143035519

Service Provider Name: Meet Point Networks LLC
Contract Number:

Billing Account Number: N/A

Service Start Date: 07/01/2015

Service End Date: N/A

Contract Award Date: 01/08/2014

Contract Expiration Date: 09/15/2015

Shared Worksheet Number:

Number of Months Recurring Service Provided in Funding Year: 3

Annual Pre-discount Amount for Eligible Recurring Charges: \$12,087.30

Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00

Pre-discount Amount: \$48,349.20

Discount Percentage Approved by the USAC: 90%

Funding Commitment Decision: \$0.00 - Bidding Violation

Funding Commitment Decision Explanation: MRI: The SED of the ERN was modified from to 9/15/2015 to agree with documentation. <><><><><> DR1: Based on documentation provided, the ERN is denied because you did not select the most cost-effective bid proposal. FCC rules state that in selecting a provider of eligible services, applicants must carefully consider all bids submitted and must select the most cost-effective service offering. The FCC codified in the Ysleta Order that in evaluating bids from prospective service providers, applicants must select the most cost-effective offering from the bids received. The selected bid must itself be cost-effective compared to prices available commercially and stated that "there may be situations where the price of services is so exorbitant that it cannot, on its face, be cost-effective... a proposal to sell at prices two to three times greater than the prices available from commercial vendors would not be cost-effective, absent extenuating circumstances." You posted requests for minimum 10 MBPS, considering increasing up to 100 MBPS on FCC Form 470# 675190001161430 and the associated RFP. You received a bid from OneNet offering these specific services at an amount of \$1,143 per month for 20 MBPS and a bid from Meetpoint offering these specific services at an amount of \$4,029.10 monthly/\$500 one-time charge for 10 MPBS. All bids are for the specific services requested on the Form 470. You selected a bid from Meetpoint for an amount of \$4,029.10 monthly/ \$500 one-time charge for 10 MPBS. The bid chosen is over three times more costly than the bid offering from OneNet and Chickasaw. This violates the FCC requirement that applicants select the most cost-effective offering from the bids received absent extenuating circumstances. You did not present extenuating circumstances which mitigates your bid choice.

FCDL Date: 04/21/2016

Wave Number: 046

Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2017

Consultant Name: Chris Webber

Consultant Registration Number (CRN): 16024800

Consultant Employer: CRW Consulting

FUNDING COMMITMENT REPORT
Billed Entity Name: GREENVILLE SCHOOL DISTRICT 3
BEN: 139862
Funding Year: 2015

Comment on RAL corrections:
The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 1022339
Funding Request Number: 2774488
Funding Status: Funded
Service Type: Internet Access
FCC Form 470 Application Number: 599840001295012
SPIN: 143004067
Service Provider Name: Chickasaw Long Distance
Contract Number: MTM
Billing Account Number: N/A
Service Start Date: 09/16/2015
Service End Date: 06/30/2016
Contract Award Date: N/A
Contract Expiration Date: N/A
Shared Worksheet Number:
Number of Months Recurring Service Provided in Funding Year: 10
Annual Pre-discount Amount for Eligible Recurring Charges: \$10,400.00
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
Pre-discount Amount: \$10,400.00
Discount Percentage Approved by the USAC: 90%
Funding Commitment Decision: \$9,360.00 - FRN approved; modified by SLD
Funding Commitment Decision Explanation: MR1: The Service Start Date of the FRN was modified from 7/1/2015 to 9/16/2015 to agree with the applicant documentation.

FCDL Date: 04/21/2016
Wave Number: 046
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2017
Consultant Name: Chris Webber
Consultant Registration Number (CRN): 16024800
Consultant Employer: CRW Consulting

Exhibit 11: Administration Decision Letters



Universal Service Administrative Company
Schools & Libraries Division

Administrator's Decision on Appeal – Funding Year 2013-2014

August 05, 2016

Chris Webber
Greenville Sch Dist 3
CRW Consulting, LLC
PO Box 701713
Tulsa, OK 74170-1713

Re: Applicant Name: GREENVILLE SCHOOL DISTRICT 3
Billed Entity Number: 139862
Form 471 Application Number: 898790
Funding Request Number(s): 2443221
Your Correspondence Dated: July 15, 2016

After thorough review and investigation of all relevant facts, the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) has made its decision in regard to your appeal of USAC's Funding Year 2013 Notification of Commitment Adjustment Letter for the Application Number indicated above. This letter explains the basis of USAC's decision. The date of this letter begins the 60 day time period for appealing this decision. If your Letter of Appeal included more than one Application Number, please note that you will receive a separate letter for each application.

Funding Request Number(s): 2443221
Decision on Appeal: **Denied**
Explanation:

- During the appeal review of your FCC Form 471# 898790 you requested reversal of the COMAD decision to seek recovery of improperly disbursed funds. It has been determined that this funding commitment must be rescinded in full. Based on the documentation you provided, FRN 2443221 will be denied because you did not select the most cost-effective bid proposal. FCC rules state that in selecting a provider of eligible services, applicants must carefully consider all bids submitted and must select the most cost-effective service offering. In determining which service offering is the most cost-effective, entities may consider relevant factors other than the pre-discount prices submitted by providers, but price should be the primary factor considered. The FCC further codified in the Ysleta Order that in evaluating bids from prospective service

providers, applicants must select the most cost-effective offering from the bids received. The selected bid must itself be cost-effective compared to prices available commercially and stated that there may be situations where the price of services is so exorbitant that it cannot, on its face, be cost-effective. For instance, a proposal to sell at prices two to three times greater than the prices available from commercial vendors would not be cost-effective, absent extenuating circumstances. You posted requests for minimum 6 MBPS, considering increasing up to 12 MBPS on FCC Form 470#754030001056110 and the associated RFP. You received a bid from Chickasaw offering these specific services at an amount of \$2,000 per month for 10 MBPS, a bid from Meetpoint offering these specific services at an amount of \$6,483.80 monthly/ \$2,340 one-time charge for 10 MPBS, a bid from OCOSA Communication offering these specific services at an amount of \$4,736.60 monthly/ \$1,000 one-time charge for 12 MBPS and a bid from OneNet offering these specific services at an amount of \$2,033 monthly/\$2,500 one-time charge. All bids are for the specific services requested on the Form 470. You selected a bid from Meetpoint for an amount of \$6,483.80 monthly/ \$2,340 one-time charge. The bid chosen is over three times more costly than the bid offering from OneNet and Chickasaw. This violates the FCC requirement that applicants select the most cost-effective offering from the bids received absent extenuating circumstances. During the review you did not present extenuating circumstances which mitigates your choice of a bid over two to three times greater than the price available from another commercial vendor. In your appeal, you did not demonstrate that USAC's determination was incorrect. Therefore, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds. Consequently, your appeal is denied.

- FCC rules state that, in selecting a service provider, the applicant must carefully consider all bids submitted and must select the most cost-effective service or equipment offering, with price being the primary factor, which will result in being the most cost-effective means of meeting educational needs and the technology plan goals. *See* 47 C.F.R. secs. 54.511(a), 54.503(c)(2)(vii), 54.504(a)(1)(xi). *See* also Request for Review of the Decision of the Universal Service Administrator by Ysleta Independent School District, El Paso, Texas, et al., Federal-State Joint Board of Universal Service, Changes to the Board of Directors of the National Exchange Carrier Association, Inc., SLD Nos. 321479, et al., CC Docket Nos. 96-45 and 97-21, Order, 18 FCC Red 26407, FCC 03-313 paras. 47-55 (Dec. 8, 2003). Service providers shall not charge the entities a price above the lowest corresponding price. *See* 47 C.F.R. sec. 54.511(b). In order to ensure that applicants are not requesting discounts for services beyond their reasonable needs, USAC denies funding request(s) for not being cost-effective. The costs of the products and services in a funding request should not be significantly higher than the costs generally available in the applicant's marketplace for the same or similar products or services. For example, equipment at prices two or three times greater than the prices available from commercial vendors would not be cost effective, unless there were extenuating circumstances. *See* Ysleta Order para. 54.

Since your appeal was denied in full, dismissed or cancelled, you may file an appeal with the FCC. Your appeal must be postmarked within 60 days of the date on this letter.

Failure to meet this requirement will result in automatic dismissal of your appeal. You should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554. Further information and options for filing an appeal directly with the FCC can be found under the Reference Area/"Appeals" of the SLD section of the USAC website or by contacting the Client Service Bureau. We strongly recommend that you use the electronic filing options.

We thank you for your continued support, patience and cooperation during the appeal process.

Schools and Libraries Division
Universal Service Administrative Company



Administrator’s Decision on Appeal – Funding Year 2014-2015

August 05, 2016

Chris Webber
CRW Consulting LLC
PO Box 701713
Tulsa, OK 74170-1713

Re: Applicant Name: GREENVILLE SCHOOL DISTRICT 3
Billed Entity Number: 139862
Form 471 Application Number: 957248
Funding Request Number(s): 2599984
Your Correspondence Dated: July 15, 2016

After thorough review and investigation of all relevant facts, the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) has made its decision in regard to your appeal of USAC's Funding Year 2014 Notification of Commitment Adjustment Letter for the Application Number indicated above. This letter explains the basis of USAC's decision. The date of this letter begins the 60 day time period for appealing this decision. If your Letter of Appeal included more than one Application Number, please note that you will receive a separate letter for each application.

Funding Request Number(s): 2599984
Decision on Appeal: **Denied**
Explanation:

- During the appeal review of your FCC Form 471# 957248 you requested reversal of the COMAD decision to seek recovery of improperly disbursed funds. It has been determined that this funding commitment must be rescinded in full. Based on the documentation you provided, FY 2014 FRN 2599984 will be denied because you did not select the most cost-effective bid proposal. FCC rules state that in selecting a provider of eligible services, applicants must carefully consider all bids submitted and must select the most cost-effective service offering. In determining which service offering is the most cost-effective, entities may consider relevant factors other than the pre-discount prices submitted by providers, but price should be the primary factor considered. The FCC further codified in the Ysleta Order that in evaluating bids from prospective service providers, applicants must select the most cost-effective offering from the bids

received. The selected bid must itself be cost-effective compared to prices available commercially and stated that there may be situations where the price of services is so exorbitant that it cannot, on its face, be cost-effective. For instance, a proposal to sell at prices two to three times greater than the prices available from commercial vendors would not be cost-effective, absent extenuating circumstances. You posted requests for minimum 10 MBPS, considering increasing up to 100 MBPS on FCC Form 470# 675190001161430 and the associated RFP. You received a bid from OneNet offering these specific services at an amount of \$1,143 per month for 20 MBPS and a bid from Meetpoint offering these specific services at an amount of \$4,029.10 monthly/\$500 one-time charge for 10 MPBS. All bids are for the specific services requested on the Form 470. You selected a bid from Meetpoint for an amount of \$4,029.10 monthly with a \$500 one-time charge for 10 MPBS. The bid chosen is over three times more costly than the bid offering from OneNet and Chickasaw. This violates the FCC requirement that applicants select the most cost-effective offering from the bids received absent extenuating circumstances. During the review you did not present extenuating circumstances which mitigates your choice of a bid over two to three times greater than the price available from another commercial vendor. In your appeal, you did not demonstrate that USAC's determination was incorrect. Therefore, the commitment has been rescinded in full. Consequently, your appeal is denied.

- FCC rules require that applicants select the most cost-effective products and/or services offering with price being the primary factor. Applicants may take other factors into consideration, but in selecting the winning bid, price must be given more weight than any other single factor. *See* 47 C.F.R. sec. 54.511(a); also, Request for Review of the Decision of the Universal Service Administrator by Ysleta Independent School District, El Paso, Texas, et al., Federal-State Joint Board on Universal Service, Changes to the Board of Directors of the National Exchange Carrier Association, Inc., SLD Nos. 321479, et al., CC Docket Nos. 96-45, 97-21, Order, 18 FCC Rcd 26407, 26429, FCC 03-313 para. 50 (rel. Dec. 8, 2003). Ineligible products and services may not be factored into the cost-effective evaluation. *See* Common Carrier Bureau Reiterates Services Eligible for Discounts to Schools and Libraries, CC Docket No. 96-45, Public Notice, 13 FCC Rcd 16570, DA 98-1110 (rel. Jun. 11, 1998).

Since your appeal was denied in full, dismissed or cancelled, you may file an appeal with the FCC. Your appeal must be postmarked within 60 days of the date on this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. You should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554. Further information and options for filing an appeal directly with the FCC can be found under the Reference Area/"Appeals" of the SLD section of the USAC website or by contacting the Client Service Bureau. We strongly recommend that you use the electronic filing options.

We thank you for your continued support, patience and cooperation during the appeal process.

Schools and Libraries Division
Universal Service Administrative Company

100 South Jefferson Road, P.O. Box 902, Whippany, New Jersey 07981
Visit us online at: www.usac.org/sl/



Universal Service Administrative Company
Schools & Libraries Division

Administrator's Decision on Appeal – Funding Year 2015-2016

August 17, 2016

Chris Webber
Greenville School District 3
CRW Consulting, LLC
PO Box 701713
Tulsa, OK 74170

Re: Applicant Name: GREENVILLE SCHOOL DISTRICT 3
Billed Entity Number: 139862
Form 471 Application Number: 1022339
Funding Request Number(s): 2774481
Your Correspondence Dated: August 15, 2016

After review of the information and documentation provided, the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) has made its decision in regard to your appeal of USAC's Funding Year 2015 Administrator's Decision on Appeal Letter for the FCC Form 471 Application Number referenced above. This letter provides an explanation for USAC's decision in regard to your appeal. The date of this letter also begins the sixty (60) day time period for appealing this decision. If your Letter of Appeal included more than one FCC Form 471 Application Number, please note that you will receive a separate decision for each funding application.

Funding Request Number(s): 2774481
Decision on Appeal: **Denied**
Explanation:

- Based on documentation provided during the Special Compliance Review, FRN 2774481 was denied because you did not select the most cost-effective bid proposal. FCC rules state that in selecting a provider of eligible services, applicants must carefully consider all bids submitted and must select the most cost-effective service offering. The FCC codified in the Ysleta Order that in evaluating bids from prospective service providers, applicants must select the most cost-effective offering from the bids received. The selected bid must itself be cost-effective compared to prices available commercially and stated that "there may be situations where the price of services is so exorbitant that it cannot, on its face, be cost-effective...a proposal to sell at prices two to three times greater than the prices available from commercial vendors would not be cost-effective, absent

extenuating circumstances." You posted requests for minimum 10 MBPS, considering increasing up to 100 MBPS on FCC Form 470# 675190001161430 and the associated RFP. You received a bid from OneNet offering these specific services at an amount of \$1,143 per month for 20 MBPS and a bid from Meetpoint offering these specific services at an amount of \$4,029.10 monthly/\$500 one-time charge for 10 MPBS. All bids are for the specific services requested on the Form 470. You selected a bid from Meetpoint for an amount of \$4,029.10 monthly/ \$500 one-time charge for 10 MPBS. The bid chosen is over three times more costly than the bid offering from OneNet and Chickasaw. This violates the FCC requirement that applicants select the most cost-effective offering from the bids received absent extenuating circumstances. You did not present extenuating circumstances which mitigates your bid choice. On appeal, you did not demonstrate that USAC's determination was incorrect. Consequently, your appeal is denied.

- FCC rules state that, in selecting a service provider, the applicant must carefully consider all bids submitted and must select the most cost-effective service or equipment offering, with price being the primary factor, which will result in being the most cost-effective means of meeting educational needs and the technology plan goals. *See* 47 C.F.R. secs. 54.511(a), 54.503(c)(2)(ii)(B), 54.504(a)(1)(ix). *See* also Request for Review of the Decision of the Universal Service Administrator by Ysleta Independent School District, El Paso, Texas, et al., Federal-State Joint Board of Universal Service, Changes to the Board of Directors of the National Exchange Carrier Association, Inc., SLD Nos. 321479, et al., CC Docket Nos. 96-45 and 97-21, Order, 18 FCC Rcd 26407, FCC 03-313 paras. 47-55 (Dec. 8, 2003). Service providers shall not charge the entities a price above the lowest corresponding price. *See* 47 C.F.R. sec. 54.511(b). In order to ensure that applicants are not requesting discounts for services beyond their reasonable needs, USAC denies funding request(s) for not being cost-effective. The costs of the products and services in a funding request should not be significantly higher than the costs generally available in the applicant's marketplace for the same or similar products or services. For example, equipment at prices two or three times greater than the prices available from commercial vendors would not be cost effective, unless there were extenuating circumstances. *See* Ysleta Order para. 54.

If you wish to appeal this decision, you may file an appeal pursuant to 47 C.F.R. Part 54, Subpart I. Detailed instructions for filing appeals are available at: <http://www.usac.org/sl/about/program-integrity/appeals.aspx>.

We thank you for your continued support, patience and cooperation during the appeal process.

Schools and Libraries Division
Universal Service Administrative Company

Exhibit 12: 2013 Bid Evaluation Sheets

BID EVALUATION SHEET - Full

Erate Year 2013

SERVICE/EQUIPMENT BID IS FOR: Internet Access

COMPANY SUBMITTING BID: One Net

Evaluation Factor	Maximum Points	Total Awarded Points
PRICE OF ELIGIBLE GOODS & SERVICES	25	24
SERVICE HISTORY	20	20 15
EXPERTISE OF COMPANY	20	18
UNDERSTANDING OF NEEDS/COMPLETENESS OF BIDS	20	15
LOCATION OF COMPANY	15	14
TOTAL POINTS	100	86

Bid Evaluated by: Jason L. Miorliff

Date: _____

Signature: Jason L. Miorliff

BID EVALUATION SHEET - Full

Erate Year 2013

SERVICE/EQUIPMENT BID IS FOR: Internet Access
 COMPANY SUBMITTING BID: Chickasaw Long Distance

Evaluation Factor	Maximum Points	Total Awarded Points
PRICE OF ELIGIBLE GOODS & SERVICES	25	25
SERVICE HISTORY	20	20 15
EXPERTISE OF COMPANY	20	18
UNDERSTANDING OF NEEDS/COMPLETENESS OF BIDS	20	15
LOCATION OF COMPANY	15	15
TOTAL POINTS	100	88

Bid Evaluated by: Jason L. Midkiff

Date: _____

Signature: Jason L. Midkiff

BID EVALUATION SHEET - Full

Erate Year 2013

SERVICE/EQUIPMENT BID IS FOR: Internet Access
 COMPANY SUBMITTING BID: MET POINT NETWORKS

Evaluation Factor	Maximum Points	Total Awarded Points
PRICE OF ELIGIBLE GOODS & SERVICES	25	18
SERVICE HISTORY	20	20
EXPERTISE OF COMPANY	20	19
UNDERSTANDING OF NEEDS/COMPLETENESS OF BIDS	20	20
LOCATION OF COMPANY	15	14
TOTAL POINTS	100	91

Bid Evaluated by: Jason L. Minkoff

Date: _____

Signature: Jason L. Minkoff

BID EVALUATION SHEET - Full

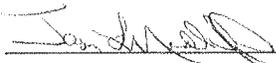
Erate Year 2013

SERVICE/EQUIPMENT BID IS FOR: Internet Access
 COMPANY SUBMITTING BID: OCOSA

Evaluation Factor	Maximum Points	Total Awarded Points
PRICE OF ELIGIBLE GOODS & SERVICES	25	20
SERVICE HISTORY	20	15
EXPERTISE OF COMPANY	20	18
UNDERSTANDING OF NEEDS/COMPLETENESS OF BIDS	20	15
LOCATION OF COMPANY	15	14
TOTAL POINTS	100	82

Bid Evaluated by: Jason L. Mackiff

Date: _____

Signature: 

BID EVALUATION SHEET - Full

Erate Year 2013

SERVICE/EQUIPMENT BID IS FOR: Internet Access
 COMPANY SUBMITTING BID: Strategic Telecom - Nitetel

Evaluation Factor	Maximum Points	Total Awarded Points
PRICE OF ELIGIBLE GOODS & SERVICES	25	22
SERVICE HISTORY	20	15
EXPERTISE OF COMPANY	20	17
UNDERSTANDING OF NEEDS/COMPLETENESS OF BIDS	20	18
LOCATION OF COMPANY	15	10
TOTAL POINTS	100	82

Bid Evaluated by: Jason L. Mirkiff

Date: _____

Signature: 

Exhibit 13: 2014 Bid Evaluation Sheets

**BID EVALUATION SHEET – Short
Erate Year 2014**

1. **Service that is being evaluated:** Internet Access
Examples include: Internet access, local phone service, long distance service, cell phone service, wireless data plan service, WAN connectivity
 2. **Company that has submitted bid:** Meer Point Networks
 3. **Service level from the bid that is being evaluated:** 20mb
Examples include: Internet access – 200 mb, local phone – 50 lines, cell phones – unlimited pooled minutes, wireless data plans – 500 Mb, WAN Connectivity – (5) 1 Gb circuits. You may have to determine per-unit pricing (cost per Mb, for example) to compare bids submitted from different companies at different service levels.
 4. **Price that is being evaluated:** \$4,029.10
- POINTS MUST BE AWARDED IN ALL CATEGORIES. DO NOT WRITE "N/A" IN ANY CATEGORY.
 - DO NOT GIVE EQUAL POINTS FOR PRICE TO TWO VENDORS UNLESS THEY BID THE EXACT SAME SERVICE FOR THE EXACT SAME PRICE

Evaluation Factor	Maximum Points	Total Awarded Points
PRICE OF ELIGIBLE GOODS AND SERVICES	40	35
SERVICE HISTORY	20	20
TOTAL POINTS	60	55

Bid Evaluated by (one person per sheet): Jason Mickiff

Date: 1/8/14

Signature: Jason Mickiff

**BID EVALUATION SHEET – Short
Erate Year 2014**

1. **Service that is being evaluated:** Internet Access
Examples include: Internet access, local phone service, long distance service, cell phone service, wireless data plan service, WAN connectivity
2. **Company that has submitted bid:** OneNet
3. **Service level from the bid that is being evaluated:** 20mb
Examples include: Internet access – 200 mb, local phone – 50 lines, cell phones – unlimited pooled minutes, wireless data plans – 500 Mb, WAN Connectivity – (5) 1 Gb circuits. You may have to determine per-unit pricing (cost per Mb, for example) to compare bids submitted from different companies at different service levels.
4. **Price that is being evaluated:** \$1,194
- POINTS MUST BE AWARDED IN ALL CATEGORIES. DO NOT WRITE "N/A" IN ANY CATEGORY.
 - DO NOT GIVE EQUAL POINTS FOR PRICE TO TWO VENDORS UNLESS THEY BID THE EXACT SAME SERVICE FOR THE EXACT SAME PRICE

Evaluation Factor	Maximum Points	Total Awarded Points
PRICE OF ELIGIBLE GOODS AND SERVICES	40	40
SERVICE HISTORY	20	10
TOTAL POINTS	60	50

Bid Evaluated by (one person per sheet): Jason Midkiff

Date: 1/8/14

Signature: Jason Midkiff