

**ARSO RADIO CORPORATION AND AFFILIATES**  
**COMBINING BALANCE SHEETS**  
**AS OF DECEMBER 31, 2016**

	ARSO RADIO CORPORATION	MADIFIDE, INC.	TURABO RADIO CORPORATION	UNO RADIO OF PONCE, INC. AND SUBSIDIARY	JS POWER PROMOTION CORPORATION	WTAC-FM, INC. AND SUBSIDIARY	TOTAL	ELIMINATIONS DR. (CR.)	COMBINED 2016	COMBINED 2015
<b>CURRENT ASSETS</b>										
Cash	\$ 423,084	\$ 700	\$ -	\$ 200	\$ -	\$ -	\$ 423,984	\$ -	\$ 423,984	\$ 385,543
Notes receivable	60,000	-	-	-	-	-	60,000	-	60,000	56,016
Accounts receivable:										
Trade - net	488,886	407,159	21,367	107,881	118,126	188,055	1,331,474	-	1,331,474	1,329,295
Related parties	18,442,544	-	1,210,388	172,595	140,186	-	19,965,713	(19,963,953)	1,760	3,296
Other	119,286	-	-	-	-	-	119,286	-	119,286	29,829
Prepaid taxes	446	18,413	36,410	-	-	-	55,269	-	55,269	55,540
Prepaid expenses	123,264	34,181	3,367	20,295	2,930	7,172	191,209	-	191,209	223,429
Deferred tax asset	6,759	8,019	-	1,641	-	2,236	18,655	-	18,655	-
Total current assets	19,664,269	468,472	1,271,532	302,612	261,242	197,463	22,165,590	(19,963,953)	2,201,637	2,082,948
<b>NOTES RECEIVABLE - net</b>	209,984	-	-	-	-	-	209,984	-	209,984	305,629
<b>PROPERTY AND EQUIPMENT - net</b>	281,233	4,424,009	17,500	1,391,048	-	38,595	6,152,385	-	6,152,385	6,258,952
<b>OTHER ASSETS</b>										
Goodwill - net	5,364,979	5,242,083	-	4,487,019	-	10,797,241	25,891,322	-	25,891,322	25,991,322
FCC licenses - net	1,252,989	925,000	9,375	6,028,747	-	4,000,000	12,216,111	-	12,216,111	12,216,111
Deferred tax asset - net	273,021	202,540	5,857	85,605	-	421,788	988,811	-	988,811	168,285
Deposits	13,696	-	1,518	1,310	-	-	16,524	-	16,524	16,524
Total other assets	6,904,685	6,369,623	16,750	10,602,681	-	15,219,029	39,112,768	-	39,112,768	38,392,242
<b>Total assets</b>	<b>\$ 27,060,171</b>	<b>\$ 11,262,104</b>	<b>\$ 1,305,782</b>	<b>\$ 12,296,341</b>	<b>\$ 261,242</b>	<b>\$ 15,455,087</b>	<b>\$ 67,640,727</b>	<b>\$ (19,963,953)</b>	<b>\$ 47,676,774</b>	<b>\$ 47,039,771</b>

(Continues)

**ARSO RADIO CORPORATION AND AFFILIATES  
COMBINING BALANCE SHEETS (CONTINUED)  
AS OF DECEMBER 31, 2016**

	ARSO RADIO CORPORATION	MADIPIDE, INC.	TURABO RADIO CORPORATION	UNO RADIO OF PONCE, INC. AND SUBSIDIARY CORPORATION	JS POWER PROMOTION	WJAC-FM, INC.	TOTAL	ELIMINATIONS DR. (CR.)	COMBINED 2016	COMBINED 2015
<b>LIABILITIES AND SHAREHOLDERS' EQUITY (DEFICIENCY)</b>										
<b>CURRENT LIABILITIES</b>										
Loans payable	\$ 60,366	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60,366	\$ -	\$ 60,366	\$ 12,157,100
Line of credit	-	-	-	-	-	-	-	-	-	999,567
Current portion of:										
Long-term debt	489,098	-	-	-	-	-	639,098	-	639,098	150,000
Obligations under capital lease	29,507	-	-	-	-	-	29,507	-	29,507	11,225
Accounts payable:										
Trade	176,746	84,381	6,809	11,637	17,612	10,290	307,475	-	307,475	190,004
Barter	171,287	-	-	-	-	-	171,287	-	171,287	131,342
Related parties	-	2,688,905	-	13,715,587	-	3,559,461	19,963,953	19,963,953	-	-
Income tax payable	-	-	-	-	-	-	-	-	-	13,708
Accrued expenses	624,606	168,150	106	11,876	47,543	75,336	927,617	-	927,617	902,043
<b>Total current liabilities</b>	<b>1,551,610</b>	<b>2,941,436</b>	<b>6,915</b>	<b>13,739,100</b>	<b>65,155</b>	<b>3,795,087</b>	<b>22,099,303</b>	<b>19,963,953</b>	<b>2,135,350</b>	<b>14,554,989</b>
<b>LONG-TERM DEBT-net of current portion</b>	<b>12,204,160</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>4,665,000</b>	<b>16,869,160</b>	<b>-</b>	<b>16,869,160</b>	<b>4,915,000</b>
<b>OBLIGATIONS UNDER CAPITAL LEASE-net of current portion</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>29,507</b>
<b>DUE TO SHAREHOLDER</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,268,435</b>	<b>5,268,435</b>	<b>-</b>	<b>5,268,435</b>	<b>5,402,884</b>
<b>Total liabilities</b>	<b>13,755,770</b>	<b>2,941,436</b>	<b>6,915</b>	<b>13,739,100</b>	<b>65,155</b>	<b>13,728,522</b>	<b>44,236,898</b>	<b>19,963,953</b>	<b>24,272,945</b>	<b>24,872,873</b>
<b>SHAREHOLDERS' EQUITY (DEFICIENCY)</b>										
Common stock	950,000	160,000	150,000	1,000	10,000	1,000,000	2,271,000	-	2,271,000	2,271,000
Retained earnings (deficit)	12,354,401	8,160,668	1,148,867	(1,443,759)	186,087	726,565	21,132,829	-	21,132,829	19,866,391
<b>Total shareholders' equity (deficiency)</b>	<b>13,304,401</b>	<b>8,320,668</b>	<b>1,298,867</b>	<b>(1,442,759)</b>	<b>196,087</b>	<b>1,726,565</b>	<b>23,403,829</b>	<b>-</b>	<b>23,403,829</b>	<b>22,137,391</b>
<b>Total liabilities and shareholders' equity (deficiency)</b>	<b>\$ 27,060,171</b>	<b>\$ 11,262,104</b>	<b>\$ 1,305,782</b>	<b>\$ 12,296,341</b>	<b>\$ 261,242</b>	<b>\$ 15,455,087</b>	<b>\$ 67,640,727</b>	<b>\$ 19,963,953</b>	<b>\$ 47,676,774</b>	<b>\$ 47,039,771</b>

**ARSO RADIO CORPORATION AND AFFILIATES**  
**COMBINING STATEMENTS OF OPERATIONS AND RETAINED EARNINGS (DEFICIT)**  
**FOR THE YEAR ENDED DECEMBER 31, 2016**

	ARSO RADIO CORPORATION	MADIFIDE, INC.	TURABO RADIO CORPORATION	UNO RADIO OF PONCE & SUBSIDIARY	JS POWER PROMOTION CORPORATION	WJAC-FM, INC. & SUBSIDIARY	TOTAL COMBINED	ELIMINATIONS (DR.) CR.	COMBINED 2016	COMBINED 2015
Net sales	\$ 3,651,186	\$ 3,895,305	\$ 163,582	\$ 993,770	\$ 1,069,614	\$ 1,226,149	\$ 10,999,606	\$ -	\$ 10,999,606	\$ 11,815,846
Operating expenses:										
General and administrative	1,234,340	1,647,223	61,637	238,106	339,807	371,618	3,892,731	-	3,892,731	4,073,762
Programming	908,956	1,382,589	43,144	235,848	-	30,166	2,600,703	-	2,600,703	2,528,628
Promotion	-	-	-	-	598,786	-	598,786	-	598,786	681,322
Selling	541,326	523,972	21,119	115,720	199,396	180,841	1,582,374	-	1,582,374	1,537,144
Technical	486,542	264,989	37,225	138,264	-	95,969	1,022,989	-	1,022,989	1,161,380
	3,171,164	3,818,773	163,125	727,938	1,137,989	678,594	9,697,583	-	9,697,583	9,982,236
Income (loss) before other revenues (expenses)	480,022	76,532	457	265,832	(68,375)	547,555	1,302,023	-	1,302,023	1,833,610
Other revenues (expenses):										
Depreciation and amortization	(66,217)	47,929	(98)	(58,713)	-	(39,598)	(116,697)	-	(116,697)	(259,610)
Interest-net	(245,208)	(152,846)	24,136	(267,301)	25,642	(274,234)	(889,811)	-	(889,811)	(963,728)
Rent	134,029	-	-	-	-	-	134,029	-	134,029	145,566
Gain on sale of fixed asset	1,000	-	-	-	-	-	1,000	-	1,000	-
Other	3,275	-	-	-	-	-	3,275	-	3,275	360
	(173,121)	(104,917)	24,038	(326,014)	25,642	(313,832)	(868,204)	-	(868,204)	(1,077,412)
Income (loss) before income tax	306,901	(28,385)	24,495	(60,182)	(42,733)	233,723	433,819	-	433,819	756,198
Income tax (expense) benefit:										
Current	(5,226)	(140)	(1,203)	(5,080)	-	-	(11,649)	-	(11,649)	(22,404)
Deferred	231,640	127,721	5,405	60,401	-	419,101	844,268	-	844,268	(3,915)
	226,414	127,581	4,202	55,321	-	419,101	832,619	-	832,619	(26,319)
Net income (loss) for the year	533,315	99,196	28,697	(4,861)	(42,733)	652,824	1,266,438	-	1,266,438	729,879
Retained earnings (deficit) at beginning of year	11,821,086	8,061,472	1,120,170	(1,438,898)	228,820	73,741	19,866,391	-	19,866,391	19,136,512
Retained earnings (deficit) at end of year	\$ 12,354,401	\$ 8,160,668	\$ 1,148,867	\$ (1,443,759)	\$ 186,087	\$ 726,565	\$ 21,132,829	\$ -	\$ 21,132,829	\$ 19,866,391

UNO RADIO GROUP  
INCOME STATEMENT SUMMARY - 007-005

	JAN-MAR 03/31/2017	JAN-MAR 03/31/2016	VAR JAN-MAR	APR-JUN 06/30/2017	APR-JUN 06/30/2016	VAR APR-JUN	JAN-JUN 06/30/2017	JAN-JUN 06/30/2016	VAR JAN-JUN
REVENUES									
DIRECT LOCAL	484,587	498,484	13,897-	476,319	514,203	37,884-	960,906	1,012,687	51,781-
DIRECT NETWORK	315,104	395,985	80,881-	354,680	368,289	13,609-	669,784	764,274	94,490-
TOTAL DIRECT BROADCAST	799,691	894,469	94,778-	830,999	882,492	51,493-	1,630,690	1,776,961	146,271-
AGENCY LOCAL	260,754	323,023	62,269-	266,279	311,938	45,659-	527,033	634,961	107,928-
AGENCY NETWORK	801,810	708,824	92,986	946,629	1,074,473	127,844-	1,748,440	1,783,297	34,857-
TOTAL AGENCY BROADCAST	1,062,564	1,031,848	30,716	1,212,909	1,386,411	173,502-	2,275,473	2,418,259	142,786-
NATIONAL REVENUE	34,983	12,500	22,483	179,80	9,605	6,154	50,741	22,105	28,636
TOTAL NATIONAL REVENUE	34,983	12,500	22,483	179,80	9,605	6,154	50,741	22,105	28,636
POLITICAL REVENUE	1,210	12,709	11,499-	82,193	178,575	96,382-	83,403	191,284	107,881-
TOTAL POLITICAL REVENUE	1,210	12,709	11,499-	82,193	178,575	96,382-	83,403	191,284	107,881-
TOTAL BROADCAST REVENUE	1,898,448	1,951,526	53,078-	2,141,859	2,457,082	315,223-	4,040,307	4,408,609	368,302-
JS POWER INCOME	180,685	184,222	3,537-	395,814	427,700	31,886-	576,499	611,922	35,423-
TICKET SALES	104,814	5,344	99,470 ***	171,666	124,989	46,677	276,479	130,333	146,146
TOTAL JS POWER INCOME	285,499	189,566	95,933	567,480	552,689	14,791	852,979	742,254	110,725
NET PROFIT SALE OF EQUIPMEN	0	0	0	0	0	0	0	0	0
INTERNET REVENUE	42	6,498	6,456-	4,873	7,711	2,838-	4,915	14,209	9,294-
TOTAL GROSS REVENUE	2,183,989	2,147,589	36,400	2,714,212	3,017,482	303,270-	4,898,201	5,165,072	266,871-
DIRECT SALES COST									

DIRECT SALES COST

AGENCY COMMISSION	228,424	223,581	4,843-	2.10-	283,015	336,833	53,818	15.90	511,440	560,414	48,974	8.70
SALES COMM. STATION REPS	161,863	186,136	24,273	13.00	137,925	176,865	38,940	22.00	299,788	363,001	63,213	17.40
SALES MANAGERS OVERRIDE	50,626	42,854	7,772-	18.10-	42,594	46,576	3,982	8.50	93,220	89,430	3,790-	4.20-
FREELANCE COMMISSION	46,278	58,648	12,370	21.00	42,490	54,590	12,100	22.10	88,768	113,238	24,470	21.60
SALES INCENTIVES	10,575	9,000	1,575-	17.50-	13,275	5,000	8,275-	165.50-	23,850	14,000	9,850-	70.30-
VOLUME DISCOUNT	73,535	72,658	877-	1.20-	77,458	102,189	24,731	24.20	150,993	174,847	23,854	13.60
PROMPT PAYMENT DISCOUNT	24,131	23,087	1,044-	4.50-	23,658	19,754	3,904-	19.70-	47,789	42,841	4,948-	11.50-
TOTAL DIRECT SALES COST	595,433	615,964	20,531	3.30	620,416	741,808	121,392	16.30	1,215,848	1,357,772	141,924	10.40
NET REVENUE	1,588,557	1,531,625	56,932	3.70	2,093,796	2,275,675	181,879-	7.90-	3,682,353	3,807,300	124,947-	3.20-
OPERATING EXPENSES												
TECHNICAL DEPARTMENT EXPENSES												
SALARIES	24,123	21,686	2,437-	11.20-	21,919	25,304	3,385	13.30	46,042	46,990	948	2.00
OVERTIME	808	506	302-	59.60-	580	711	131	18.40	1,388	1,217	171-	14.00-
POWER & LIGHT	104,972	87,444	17,528-	20.00-	52,125	86,490	34,365	39.70	157,097	173,933	16,836	9.60
MAINTENANCE & REPAIRS	52,571	38,287	14,284-	37.30-	32,464	43,642	11,178	25.60	85,035	81,930	3,105-	3.70-
ENGINEERING PROF. SERVICE	41,352	48,094	6,742	14.00	44,352	41,577	2,775-	6.60-	85,704	89,671	3,967	4.40
TRAVEL EXPENSE	0	1,200	1,200	***. **	0	1,200	1,200	***. **	0	2,400	2,400	***. **
MISCELLANEOUS EXPENSES	1,371	600	771-	128.50-	992	952	40-	4.20-	2,363	1,551	812-	52.30-
TOWER RENT	34,917	34,017	900-	2.60-	26,517	34,617	8,100	23.30	61,434	68,634	7,200	10.40
COMPUTER PARTS	13,903	5,520	8,383-	151.80-	1,904	8,778	6,874	78.30	15,807	14,297	1,510-	10.50-
AUTOMOBILE EXPENSE	6,249	1,604	4,645-	289.50-	4,518	2,975	1,543-	51.80-	10,768	4,579	6,189-	135.10-
TELEPHONE EXPENSE	30	45	15	33.30	45	45	0	.00	75	90	15	16.60
SUBSCRIPTIONS & DUES	82	0	82-	.00	0	79	79	***. **	82	79	3-	3.70-
TOTAL TECHNICAL EXPENSES	280,377	239,002	41,375-	17.30-	185,417	246,369	60,952	24.70	465,794	485,371	19,577	4.00
PROGRAM DEPARTMENT												
SALARIES	261,861	242,307	19,554-	8.00-	225,149	281,019	55,870	19.80	487,011	523,326	36,315	6.90
OVERTIME	6,106	7,653	1,547	20.20	2,335	9,986	7,651	76.60	8,441	17,639	9,198	52.10
COST OF TALENT	227,196	290,316	63,120	21.70	231,799	288,652	56,853	19.60	458,995	578,968	119,973	20.70
MISCELLANEOUS	680	0	680-	.00	331	40	291-	727.50-	1,010	40	970-	***. **
MUSIC LICENSE FEES	75,861	67,347	8,514-	12.60-	85,230	32,769	52,461-	160.00-	161,091	100,116	60,975-	60.90-
FCC LICENSE	0	0	0	.00	4,830	0	4,830-	.00	4,830	0	4,830-	.00
NETWORK EXPENSE	0	0	0	.00	0	491	491	***. **	0	491	491	***. **
PROFESSIONAL SERVICES	19,453	17,067	2,386-	13.90-	8,245	17,327	9,082	52.40	27,698	34,394	6,696	19.40
ADVERTISING & PROMOTION MARKET	0	0	0	.00	1,500	0	1,500-	.00	1,500	0	1,500-	.00
NEWS SERVICES	1,896	1,896	0	.00	1,896	1,896	0	.00	3,793	3,793	0	.00
AUTOMOBILE EXPENSE	342	639	297	46.40	276	223	53-	23.70-	619	862	243	28.10

SUBSCRIPTIONS & DUES	5,814	5,609	205-	3,60-	1,030	336	694-	206.50-	6,844	5,945	899-	15.10-
TOTAL PROGRAM EXPENSES	599,210	632,834	33,624	5,30	562,622	632,739	70,117	11.00	1,161,832	1,265,573	103,741	8.10
PROMOTIONS DEPARTMENT												
SALARIES	21,695	20,106	1,589-	7,90-	19,217	24,005	4,788	19.90	40,913	44,111	3,198	7.20
OVERTIME	46	90	44	48.80	12	72	60	83.30	58	162	104	64.10
ENTERTAINMENT	211	392	181	46.10	0	313	313	*** **	211	705	494	70.00
MISCELLANEOUS EXPENSES	4	21	17	80.90	0	553	553	*** **	4	574	570	99.30
PRIZES	0	0	0	.00	700	0	700-	.00	700	0	700-	.00
CONCERT EXPENSES	100,207	30,895	69,312-	224.30-	245,652	220,589	25,063-	11.30-	345,859	251,484	94,375-	37.50-
PROFESSIONAL SERVICES	16,910	23,593	6,683	28.30	24,275	29,293	5,018	17.10	41,185	52,886	11,701	22.10
ADVERTISING & PROMOTIONS	50	1,101	1,051	95.40	3,423	14,990	11,567	77.10	3,473	16,091	12,618	78.40
AUTOMOBILE EXPENSE	690	370	320-	86.40-	551	258	293-	113.50-	1,242	628	614-	97.70-
TOTAL PROMOTIONS EXPENSES	139,814	76,567	63,247-	82.60-	293,830	290,073	3,757-	1.20-	433,644	366,641	67,003-	18.20-
SALES DEPARTMENT EXPENSES												
SALARIES	75,966	69,404	6,562-	9,40-	60,466	74,174	13,708	18.40	136,432	143,577	7,145	4.90
OVERTIME	30	393	363	92.30	0	342	342	*** **	30	735	705	95.90
ENTERTAINMENT	1,550	512	1,038-	202.70-	756	766	10	1.30	2,305	1,278	1,027-	80.30-
ADVERTISING & PROMOTIONS	0	1,875-	1,875-	*** **	4,450	1,957	2,493-	127.30-	4,450	82	4,368-	*** **
MISCELLANEOUS	180	180	0	.00	464	180	284-	157.70-	644	360	284-	78.80-
AUTOMOBILE EXPENSE	19	0	19-	.00	45	43	2-	4.60-	63	43	20-	46.50-
SUBSCRIPTIONS & DUES	0	319	319	*** **	0	0	0	.00	0	319	319	*** **
TOTAL SALES EXPENSES	77,744	68,933	8,811-	12.70-	66,180	77,461	11,281	14.50	143,925	146,394	2,469	1.60
GENERAL & ADMINISTRATIVE EXPENSES												
SALARIES	197,639	187,274	10,365-	5,50-	167,331	220,342	53,011	24.00	364,970	407,615	42,645	10.40
OVERTIME	467	326	141-	43.20-	185	123	62-	50.40-	652	449	203-	45.20-
BONUSES TO EMPLOYEES	10,000	10,000	0	.00	0	10,000	10,000	*** **	10,000	20,000	10,000	50.00
MAINTENANCE & REPAIRS	23,189	14,899	8,290-	55.60-	19,845	14,971	4,874-	32.50-	43,033	29,870	13,163-	44.00-
COMPUTER FEES	13,774	13,089	685-	5.20-	12,498	12,843	345	2.60	26,272	25,932	340-	1.30-
TRAVEL	21,131	4,559	16,572-	363.50-	6,383	480	5,903-	*** **	27,514	5,039	22,475-	446.00-
ENTERTAINMENT	10,751	5,434	5,317-	97.80-	11,096	8,004	3,092-	38.60-	21,848	13,438	8,410-	62.50-
MISCELLANEOUS EXPENSES	3,742	7,088	3,346	47.20	4,724	5,436	712	13.00	8,467	12,524	4,057	32.30
PROFESSIONAL FEES	3,440	11,728	8,288	70.60	2,678	2,941	263	8.90	6,118	14,669	8,551	58.20
RENT	10,933	10,901	32-	.20-	11,071	10,846	225-	2.00-	22,003	21,747	256-	1.10-
TELEPHONE	41,681	44,249	2,568	5.80	50,830	43,840	6,990-	15.90-	92,510	88,089	4,421-	5.00-
POSTAGE	1,225	101	1,124-	*** **	232	1,423	1,191	83.60	1,457	1,524	67	4.30
OFFICE SUPPLIES	6,485	10,562	4,077	38.60	4,318	6,526	2,208	33.80	10,803	17,088	6,285	36.70
AUTOMOBILE EXPENSE	11,528	3,031	8,497-	280.30-	3,950-	3,558	7,508	211.00	7,578	6,589	989-	15.00-
AUDIT & LEGAL	18,451	9,850	8,601-	87.30-	15,302	15,660	358	2.20	33,753	25,510	8,243-	32.30-

INSURANCE EXPENSE	36,133	44,664	8,531	19.10	56,243	48,792	7,451-	15.20-	92,375	93,456	1,081	1.10
HEALTH INSURANCE	26,085	26,395	310	1.10	46,117	25,129	20,988-	83.50-	72,202	51,524	20,678-	40.10-
BAD DEBTS	7,500	13,185	5,685	43.10	8,345	15,958	7,613	47.70	15,845	29,143	13,298	45.60
DONATIONS	76	120	44	36.60	1,600	0	1,600-	.00	1,676	120	1,556-	*** **
SUBSCRIPTIONS & DUES	4,154	4,144	10-	.20-	2,926	3,323	397	11.90	7,080	7,467	387	5.10
MUNICIPAL LICENSE	15,135	14,667	468-	3.10-	15,135	16,339	1,204	7.30	30,269	31,006	737	2.30
PROPERTY TAXES	37,935	26,362	11,573-	43.90-	24,845	23,885	960-	4.00-	62,780	50,247	12,533-	24.90-
IVO TAX-JSPMER	786	0	786-	.00	1,746	78,615	76,869	97.70	2,532	78,615	76,083	96.70
OTHER TAXES	2,770	896	1,874-	209.10-	308	1,703	1,395	81.90	3,077	2,600	477-	18.30-
LIGHT & POWER	3,032	3,316	284	8.50	6,813	3,524	3,289-	93.30-	9,846	6,840	3,006-	43.90-
SOCIAL SECURITY EXPENSE	63,292	61,350	1,942-	3.10-	52,861	65,761	12,900	19.60	116,152	127,111	10,959	8.60
UNEMPLOYMENT TAX STATE	17,595	17,137	458-	2.60-	5,262	6,676	1,414	21.10	22,857	23,813	956	4.00
UNEMPLOYMENT TAX FEDERAL	3,182	3,015	167-	5.50-	850	1,167	317	27.10	4,033	4,182	149	3.50
DISABILITY INSURANCE	1,329	1,370	41	2.90	494	517	23	4.40	1,824	1,887	63	3.30
WORKMEN COMPENSATION	10,229	10,996	767	6.90	10,229	10,996	767	6.90	20,458	21,992	1,534	6.90
BANK CHARGES	7,337	7,299	38-	.50-	7,248	21,284	14,036	65.90	14,585	28,584	13,999	48.90
TOTAL GENERAL & ADMIN EXP.	611,005	568,007	42,998-	7.50-	543,565	680,663	137,098	20.10	1,154,570	1,248,670	94,100	7.50
TOTAL OPERATING EXPENSES	1,708,151	1,585,343	122,808-	7.70-	1,651,614	1,927,306	275,692	14.30	3,359,765	3,512,649	152,884	4.30
OPERATING INCOME	119,595-	53,718-	65,877-	122.60-	442,183	348,369	93,814	26.90	322,588	294,652	27,936	9.40
OTHER INCOME AND EXPENSES												
OTHER INCOME	160	4,150	3,990-	96.10-	0	2,374	2,374-	*** **	160	6,524	6,364-	97.50-
RENT INCOME	5,475	13,311	7,836-	58.80-	14,850	56,701	41,851-	73.80-	20,325	70,012	49,687-	70.90-
TOTAL OTHER INCOME	5,635	17,461	11,826-	67.70-	14,850	59,075	44,225-	74.80-	20,485	76,536	56,051-	73.20-
BROADCAST CASH FLOW	113,960-	36,257-	77,703-	214.30-	457,033	407,444	49,589	12.10	343,073	371,188	28,115-	7.50-
OTHER INCOME EXPENSE AFTER EBITDA												
INTEREST INCOME	3,215-	7,833-	4,618-	58.90-	1,427-	3,005-	1,578-	52.50-	4,642-	10,838-	6,196-	57.10-
INTEREST EXPENSE	196,604	215,377	18,773	8.70	196,996	278,963	81,967	29.30	393,601	494,341	100,740	20.30
GAIN(LOSS) DISPOSAL OF ASSETS	0	1,000	1,000-	*** **	0	0	0	.00	0	1,000	1,000-	*** **
DEPRECIATION EXPENSE	53,480	44,633	8,847-	19.80-	37,473	44,633	7,160	16.00	90,953	89,267	1,686-	1.80-
TOTAL EXPENSES (ITIDA)	246,869	251,178	4,309	1.70	233,043	320,591	87,548	27.30	479,912	571,769	91,857	16.00
NET INCOME (LOSS)	360,829-	287,435-	73,394-	25.50-	223,990	86,853	137,137	157.80	136,839-	200,581-	63,742	31.70

UNO RADIO GROUP  
BALANCE SHEET CONSOLIDATED - ALL STATIONS

	ARSO	MADIFIDE	UNO OF PONCE	RADIO TIEMPO	JS POWER	ARECIBO	WZAC	NSG URG	TOTALS 6/30/2017
<b>ASSETS</b>									
<b>CURRENT ASSETS</b>									
CASH									
CASH BANCO POPULAR	251,468.82	.00	.00	.00	.00	.00	.00	.00	251,468.82
PETTY CASH	300.00	700.00	.00	.00	.00	200.00	.00	.00	1,200.00
TOTAL CASH	251,768.82	700.00	.00	.00	.00	200.00	.00	.00	252,668.82
<b>INVESTMENTS</b>									
INVESTMENT IN NSG	.00	.00	.00	.00	.00	.00	10.00	.00	10.00
INVESTMENT IN WOMN CARIBBEAN	.00	.00	5,641,466.07	.00	.00	.00	.00	.00	5,641,466.07
TOTAL INVESTMENTS	.00	.00	5,641,466.07	.00	.00	.00	10.00	.00	5,641,476.07
<b>ACCOUNTS RECEIVABLE</b>									
ACCOUNTS RECEIVABLE TRADE	308,123.81	310,813.48	46,828.02	7,038.80	216,179.28	35,486.24	.00	114,837.62	1,039,307.25
ALLOWANCE FOR DOUBTFUL ACCOUNT	38,605.05	46,768.00	6,629.34	344.75	1,910.65	3,333.00	.00	13,448.15	111,030.94
NET ACCOUNTS RECEIVABLE	269,518.76	264,045.48	40,198.68	6,694.05	214,268.63	32,153.24	.00	101,397.47	928,276.31
<b>ACCOUNTS RECEIVABLE EMPLOYEES</b>									
INTERCOMPANY BALANCES	18,440,783.62	2,688,905.56	13,715,586.53	1,210,388.12	140,185.53	172,595.01	.00	1,299,732.50	2,399.02
AR RETURNED CKS	3,799.00	.00	.00	.00	.00	.00	.00	.00	.00
AR MEDIA POWER	119,287.63	.00	.00	.00	.00	.00	.00	.00	3,799.00
BARTER ACCOUNTS BALANCES	63,734.37	.00	.00	.00	.00	.00	.00	.00	119,287.63
TOTAL OTHER RECEIVABLES	18,630,003.64	2,688,905.56	13,715,586.53	1,210,388.12	140,185.53	172,595.01	2,259,727.69	1,299,732.50	189,220.02
<b>PREPAID AND OTHER CURRENT ASSETS</b>									
DEPOSITS	13,695.76	.00	.00	1,517.80	.00	1,310.30	.00	.00	16,523.86
PREPAID INSURANCE	25,786.82	.00	.00	.00	.00	.00	.00	.00	25,786.82
PREPAID MUNICIPAL LICENSE	364.92	361.77	439.14	39.71	27.46	274.80	725.02	45.69	737.09
PREPAID PROPERTY TAX	40,251.49	34,022.26	3,713.89	2,770.59	.00	16,565.70	7,151.62	.00	104,475.55
PREPAID WORKMEN COMPENSATION	485.12	.00	.00	.00	.00	.00	.00	.00	485.12
DEFERRED TAX ASSETS	460,586.00	255,703.00	74,665.00	10,918.00	.00	51,303.00	600,969.00	236,868.00	1,691,012.00
DEFERRED TAX ASSETS VALUATION	226,913.00	123,831.00	36,764.00	5,459.00	.00	25,398.00	300,485.00	117,316.00	836,166.00
AMT CREDIT	46,107.00	78,687.00	21,455.00	398.00	.00	1,985.00	2,000.00	1,988.00	152,620.00



[illegible]

ALLOWANCE MEDIA POWER NOTE	80,016.00)	.00	.00	.00	.00	.00	.00	.00	.00	.00	80,016.00)
TOTAL OTHER ASSETS	6,874,283.52	6,167,083.46	6,108,952.00	9,375.00	.00	.00	13,540,650.00	.00	.00	.00	32,700,343.98
TOTAL ASSETS	26,622,551.25	8,404,397.89	1,089,429.90)	1,254,142.27	354,481.62	297,838.64	11,608,638.42	1,076,840.72)	46,375,779.47		

## LIABILITIES AND STOCKHOLDERS EQUITY

CURRENT LIABILITIES											
ACCOUNTS PAYABLE	181,182.62	.00	.00	.00	.00	.00	.00	.00	.00	.00	181,182.62
ACCOUNTS PAYABLE TRADE	11,070.17	29,330.58	1,777.85	5,242.00	5,774.00	4,311.37	.00	.00	.00	.00	61,292.57
CUSTOMER OVERPAYMENT CREDITS P	235,020.89	.00	.00	.00	.00	.00	.00	.00	.00	.00	235,020.89
ACCOUNTS PAYABLE BARTER	.00	.00	.00	.00	.00	.00	5,211,615.97	.00	.00	.00	5,211,615.97
PAYABLE STOCKHOLDER											
TOTAL ACCOUNTS PAYABLE	427,273.68	29,330.58	1,777.85	5,242.00	5,774.00	4,311.37	5,211,615.97	3,786.60	5,689,112.05		
ACCRUED EXPENSES											
VOLUME DISCOUNT PAYABLE	58,299.83	71,140.15	1,394.45	.00	1,025.39	2,081.80	.00	18,811.69	152,733.31		
VOLUME DISCOUNT PAYABLE-PY	98,222.10	103,457.73	3,679.39	246.80)	32,782.75	5,587.15	.00	46,099.80	289,582.12		
SALES COMMISSION PAYABLE	152,913.76	.00	.00	.00	.00	.00	.00	.00	152,913.76		
ACCRUED OTHER	103,720.00	4,894.00	.00	.00	.00	.00	.00	.00	108,614.00		
TOTAL ACCRUED EXPENSES	413,155.69	179,491.88	5,073.84	246.80)	33,808.14	7,668.95	.00	64,911.49	703,863.19		

PAYROLL RELATED ACCRUALS											
DISABILITY BENEFITS	3,694.57	.00	.00	.00	.00	.00	.00	.00	3,694.57		
DRIVER'S INSURANCE PAYABLE	17.80	.00	.00	.00	.00	.00	.00	.00	17.80		
INCOME TAX WITHHELD AT SOURCE	5,207.35	.00	.00	.00	.00	.00	.00	.00	5,207.35		
VACATION PAYABLE	62,663.14	.00	.00	.00	.00	.00	.00	.00	62,663.14		
EMPLOYEE INSURANCE	3,876.20)	.00	.00	.00	.00	.00	.00	.00	3,876.20)		
BONUS PAYABLE	37,982.05	.00	.00	.00	.00	.00	.00	.00	37,982.05		
TOTAL PAYROLL RELATED PAY	105,688.71	.00	.00	.00	.00	.00	.00	.00	105,688.71		

CORPORATE INCOME TAX PAYABLE	446.00)	18,413.00)	.00	36,410.00)	2,930.00)	.00	.00	.00	58,199.00)		
PAYABLE TO MUNICIPALITIES- IVU	20,746.35	12,611.08	.00	.00	500.00)	.00	.00	.00	32,857.43		
TOTAL CURRENT LIABILITIES	966,418.43	203,020.54	6,851.69	31,414.80)	36,152.14	11,980.32	5,211,615.97	68,698.09	6,473,322.38		

## DEBT

LOAN PAYABLE BBPR TERM NOTE I	5,492,276.79	.00	.00	.00	.00	.00	.00	.00	5,492,276.79		
LOAN PAYABLE BBPR TERM NOTE II	6,012,611.17	.00	.00	.00	.00	.00	.00	.00	6,012,611.17		

LOAN PAYABLE BBPR TERM NOTE III	946,282.63	.00	.00	.00	.00	.00	.00	.00	.00	946,282.63
NOTE PAYABLE ALAN HEJIA	.00	.00	.00	.00	.00	.00	.00	.00	.00	4,740,000.00
OBLIGATION UNDER CAPITAL LEASE	23,336.26	.00	.00	.00	.00	.00	.00	.00	.00	23,336.26
TOTAL DEBT	12,474,506.85	.00	.00	.00	.00	.00	.00	.00	.00	17,214,506.85
TOTAL LIABILITIES	13,440,925.28	203,020.54	6,851.69	31,414.80	36,152.14	11,980.32	9,951,615.97	68,698.09	23,687,829.23	
STOCKHOLDER'S EQUITY										
COMMON STOCK	950,000.00	160,000.00	1,000.00	150,000.00	10,000.00	125,951.00	1,000,000.00	1,000.00	2,397,951.00	
DIVIDENDS	.00	.00	.00	.00	350,000.00	81,904.64	.00	.00	431,904.64	
RETAINED EARNINGS	12,354,400.65	8,160,668.46	1,080,913.24	1,148,866.34	536,086.97	270,649.89	545,748.43	1,076,764.23	20,858,743.27	
PROFIT FOR THE YEAR	658,701.28	336,691.82	89,451.11	5,736.95	754,004.33	19,014.21	122,787.96	151,163.49	136,839.39	
TOTAL STOCKHOLDERS EQUITY	12,645,699.37	7,983,976.64	990,462.13	1,304,603.29	950,091.30	295,682.04	1,422,960.47	924,600.74	22,687,950.24	
TOTAL LIABILITY & EQUITY	26,086,624.65	8,186,997.18	983,610.44	1,273,188.49	986,243.44	307,662.36	11,374,576.44	855,902.65	46,375,779.47	

UNO RADIO GROUP  
INCOME STATEMENT DETAIL -004

## ALL STATIONS

For The Period 06/01/2017 To 06/30/2017

	Current Amount	YTD Amount	Current Comp Amount	YTD Comp Amount
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REVENUES				
LOCAL DIRECT - WPRM	10,945.00	73,130.00	17,511.00	118,276.80
LOCAL DIRECT - WIVA	4,012.00	38,652.66	11,595.00	55,386.50
LOCAL DIRECT-WTOK URG	16,649.00	75,903.00	4,680.00	81,032.00
LOCAL DIRECT - WRIO	7,380.00	51,897.50	8,434.00	70,553.00
LOCAL DIRECT - WUNO	14,489.00	93,327.50	7,962.50	58,469.18
LOCAL DIRECT - WORA/NU	10,762.50	72,768.21	14,333.50	59,618.50
LOCAL DIRECT - WPRP/NU	15,912.50	99,450.83	26,029.00	101,801.00
LOCAL DIRECT - WCMN-AM	9,659.50	69,506.75	16,204.50	90,304.00
LOCAL DIRECT - WFID	10,698.00	62,141.60	11,436.66	54,170.96
LOCAL DIRECT - WFDT	1,478.50	12,351.50	886.00	16,857.50
LOCAL DIRECT - WCMN-FM	10,759.00	60,201.00	12,419.00	67,544.50
LOCAL DIRECT - WNEL	15,065.00	71,040.50	11,194.00	64,589.30
LOCAL DIRECT - WZAR	14,404.50	74,228.66	8,839.00	55,374.00
LOCAL DIRECT - WLEO-I	15,826.00	106,306.00	21,219.00	118,710.00
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TOTAL DIRECT LOCAL	158,040.50	960,905.71	172,743.16	1,012,687.24
NETWORK DIRECT - SALSOUL	33,759.00	190,436.50	32,789.75	196,582.67
NETWORK DIRECT - HOT	18,818.35	81,990.05	12,039.35	71,851.35
NETWORK DIRECT - WUNO	57,522.00	312,511.50	66,788.75	368,694.25
NETWORK DIRECT - FIDELITY	12,824.00	84,846.00	17,956.17	127,145.67
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TOTAL DIRECT NETWORK	122,923.35	669,784.05	129,574.02	764,273.94
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TOTAL DIRECT BROADCAST	280,963.85	1,630,689.76	302,317.18	1,776,961.18
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LOCAL AGENCIES - WPRM	17,460.00	113,305.00	15,085.00	163,520.00
LOCAL AGENCIES - WIVA	10,123.00	54,374.25	11,462.25	57,575.42
LOCAL AGENCIES-WTOK URG	8,500.00	66,048.00	17,085.00	97,045.25
LOCAL AGENCIES - WRIO	2,470.00	20,684.00	6,280.00	24,272.50
LOCAL AGENCIES - WUNO	8,600.00	60,905.00	16,100.00	83,410.00
LOCAL AGENCIES - WORA/NU	7,817.50	32,654.50	7,599.25	33,724.50
LOCAL AGENCIES - WPRP/NU	1,710.00	15,823.00	4,310.00	15,655.00
LOCAL AGENCIES - WCMN-AM	500.00	1,502.00	750.00	5,944.00
LOCAL AGENCIES - WFID	10,040.00	70,687.00	5,892.00	55,487.00
LOCAL AGENCIES - WFDT	4,552.50	25,718.75	3,050.00	15,820.73
LOCAL AGENCIES - WCMN-FM	8,254.00	41,704.00	7,319.00	44,512.00
LOCAL AGENCIES - WNEL	2,760.00	3,300.00	475.00	3,995.00
LOCAL AGENCIES - WZAR	2,190.00	18,527.50	6,150.00	32,510.00
LOCAL AGENCIES - WLEO-I	1,420.00	1,800.00	180.00	1,490.00
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TOTAL AGENCY LOCAL	86,397.00	527,033.00	101,737.50	634,961.40
NETWORK AGENCY - SALSOUL	122,206.25	579,180.80	157,863.53	694,971.16

NETWORK AGENCY - HOT	55,101.50	333,280.48	73,593.50	335,958.36
NETWORK AGENCY - WUNO	96,625.50	605,237.91	88,708.25	403,047.44
Network Agency-WNEL	.00	.00	.00	120.00
NETWORK AGENCY - FIDELITY	45,944.56	229,690.46	73,265.50	349,200.47
NETWORK AGENCY - WCMN-FM	525.00	1,050.00	.00	.00
TOTAL AGENCY NETWORK	320,402.81	1,748,439.65	393,430.78	1,783,297.43
TOTAL AGENCY BROADCAST	406,799.81	2,275,472.65	495,168.28	2,418,258.83
NATIONAL SALES - WPRM	4,845.00	15,446.25	.00	.00
NATIONAL SALES-WTOK URG	.00	580.00	.00	1,000.00
NATIONAL SALES - WUNO	.00	34,715.00	2,450.00	20,640.00
NATIONAL SALES- WLEO	.00	.00	465.00	465.00
TOTAL NATIONAL REVENUE	4,845.00	50,741.25	2,915.00	22,105.00
POLITICAL BROADCAST - WPRM	9,969.00	14,031.00	3,185.00	25,255.00
POLITICAL BROADCAST - WIVA	.00	.00	450.00	450.00
POLITICAL BROADCAST-WTOK URG	.00	.00	2,685.00	11,665.00
POLITICAL BROADCAST - WRIO	.00	.00	210.00	290.00
POLITICAL BROADCAST - WUNO	46,912.00	70,712.00	37,577.50	108,795.00
POLITICAL BROADCAST - WORA	1,200.00	1,200.00	5,146.00	7,481.00
POLITICAL BROADCAST - WPRP	.00	.00	2,310.00	6,385.00
POLITICAL BROADCAST - WCMN-AM	260.00	260.00	1,882.00	2,197.00
POLITICAL BROADCAST - WFID	.00	.00	5,882.50	20,007.50
POLITICAL BROADCAST - WFDT	.00	.00	200.00	240.00
POLITICAL BROADCAST - WCMN-FM	.00	525.00	.00	.00
POLITICAL BROADCAST - WNEL	(3,685.00)	(3,325.00)	1,230.00	1,230.00
POLITICAL BROADCAST - WZAR	.00	.00	.00	375.00
POLITICAL BROADCAST - WLEO	.00	.00	1,266.00	6,913.00
TOTAL POLITICAL REVENUE	54,656.00	83,403.00	62,024.00	191,283.50
TOTAL BROADCAST REVENUE	747,264.66	4,040,306.66	862,424.46	4,408,608.51
JS POWER INCOME				
TICKETS SALES INCOME	85,923.00	276,479.47	94,606.61	130,332.70
TOTAL CONCERT INCOME	85,923.00	276,479.47	94,606.61	130,332.70
PROMOTIONS INCOME-DIRECT SALSO	117,450.00	146,275.00	144,125.00	194,295.00
PROMOTIONS INCOME-DIRECT FID	4,100.00	27,450.00	3,700.00	28,050.00
PROMOTIONS INCOME-DIRECT NOTIU	.00	3,000.00	1,000.00	11,375.00
PROMOTIONS INCOME DIR-107.3	20,350.00	132,524.99	18,575.00	85,490.00
PROMOTIONS INCOME DIR-UNORADIO	50,800.00	102,499.00	.05	32,124.05
PROMOTIONS INCOME-AGENCY SALSO	24,500.00	53,940.00	52,679.95	166,012.70
PROMOTIONS INCOME-AGENCY FIDEL	5,300.00	13,800.00	5,000.00	27,450.00
PROMOTIONS INCOME-AGENCY NOTI	9,000.00	36,500.00	13,000.00	28,500.00
PROMOTION DIRECT- WTOK 102.5	18,700.00	60,510.45	16,350.00	38,625.00
TOTAL PROMOTIONS INCOME	250,200.00	576,499.44	254,430.00	611,921.75

TOTAL JS INCOME	336,123.00	852,978.91	349,036.61	742,254.45
INTERNET NET INCOME				
INTERNET INCOME - WPRM	1,669.32	10,483.84	4,364.25	21,162.09
INTERNET INCOME	.00	.00	.00	466.99
INTERNET INCOME - HOT	707.50	1,959.00	275.00	3,375.00
INTERNET INCOME - WUNO	1,650.00	10,859.00	1,500.00	4,302.00
INTERNET INCOME - WFID	.00	500.00	.00	1,620.00
WEB EXPENSE- WPRM	1,500.00	18,886.45	3,026.04	16,717.17
TOTAL INTERNET SALES	2,526.82	4,915.39	3,113.21	14,208.91
NETWORK INCOME (EXPENSE)				
TOTAL GROSS REVENUE	1,085,914.48	4,898,200.96	1,214,574.28	5,165,071.87
DIRECT SALES COST				
AGENCY COMMISSION	106,022.46	511,439.52	126,340.35	560,414.06
SALES COMMISSIONS STATION REPS	46,701.99	299,788.00	53,609.99	363,001.37
SALES MANAGER OVERRIDE	12,784.12	93,220.18	18,600.74	89,430.08
FREELANCE COMMISSION	12,510.87	88,768.35	14,605.46	113,237.97
SALES INCENTIVES	.00	23,850.00	.00	14,000.00
VOLUME DISCOUNT	23,892.87	150,992.67	37,546.29	174,847.16
PROMPT PAYMENT DISCOUNT	7,605.93	47,789.44	5,556.42	42,841.03
TOTAL DIRECT SALES COST	209,518.24	1,215,848.16	256,259.25	1,357,771.67
NET REVENUE	876,396.24	3,682,352.80	958,315.03	3,807,300.20
OPERATING EXPENSES				
TECHNICAL DEPARTMENT EXPENSES				
SALARIES	6,855.19	46,041.90	7,232.44	46,990.10
OVERTIME	120.00	1,387.92	172.82	1,216.63
POWER & LIGHT	17,075.08	157,097.14	30,505.66	173,933.39
MAINTENANCE & REPAIRS	4,653.83	85,034.63	6,645.56	81,929.63
ENGINEERING PROF. SERVICE	13,784.00	85,704.00	13,784.00	89,670.67
TRAVEL EXPENSE	.00	.00	400.00	2,400.00
MISCELLANEOUS EXPENSES	.00	2,362.74	257.57	1,551.45
TOWER RENT	10,239.00	61,434.00	11,639.00	68,634.00
COMPUTER PARTS	689.80	15,806.88	5,631.52	14,297.47
AUTOMOBILE EXPENSE	2,345.40	10,767.71	1,120.00	4,578.50
TELEPHONE EXPENSE	15.00	75.00	15.00	90.00
SUBSCRIPTIONS & DUES	.00	82.00	.00	79.00

TOTAL TECHNICAL EXPENSES	55,777.30	465,793.92	77,403.57	485,370.84
PROGRAM DEPARTMENT				
SALARIES	73,971.81	487,010.51	79,970.81	523,325.87
OVERTIME	1,180.79	8,440.95	3,544.85	17,638.84
COST OF TALENT	79,527.71	458,994.90	95,961.68	578,968.33
MISCELLANEOUS	290.65	1,010.43	.00	40.00
MUSIC LICENSE FEES	29,744.96	161,091.43	9,858.98	100,116.33
FCC LICENSE	.00	4,830.00	.00	.00
NETWORK EXPENSE	.00	.00	491.00	491.00
PROFESSIONAL SERVICES	2,547.71	27,698.31	5,603.13	34,393.52
ADVERTISING & PROMO MARKETING	.00	1,500.00	.00	.00
NEWS SERVICES	632.10	3,792.60	632.10	3,792.60
AUTOMOBILE EXPENSE	90.00	618.55	114.91	861.87
SUBSCRIPTIONS & DUES	168.00	6,843.97	.00	5,944.99
TOTAL PROGRAM EXPENSES	188,153.73	1,161,831.65	196,177.46	1,265,573.35
PROMOTIONS DEPARTMENT				
SALARIES	6,178.64	40,912.56	6,853.10	44,110.93
OVERTIME	3.95	57.91	7.32	162.11
ENTERTAINMENT	.00	211.01	106.04	705.21
MISCELLANEOUS EXPENSES	.00	4.00	200.00	574.05
PRIZES	699.71	699.71	.00	.00
CONCERT EXPENSES	164,411.41	345,859.25	113,560.09	251,483.98
PROFESSIONAL SERVICES	18,550.00	41,185.00	9,158.75	52,885.78
AUTOMOBILE EXPENSE	1,850.00	4,715.03	10,001.26	16,718.62
TOTAL PROMOTIONS EXPENSES	191,693.71	433,644.47	139,886.56	366,640.68
SALES DEPARTMENT EXPENSES				
SALARIES	17,785.23	136,431.62	22,992.35	143,577.34
OVERTIME	.00	30.39	24.75	734.75
ENTERTAINMENT	368.47	2,305.49	694.14	1,278.11
ADVERTISING & PROMOTIONS	.00	4,450.00	82.08	82.08
MISCELLANEOUS	343.95	643.95	60.00	360.00
AUTOMOBILE EXPENSE	23.10	63.19	42.74	42.74
SUBSCRIPTIONS & DUES	.00	.00	.00	319.00
TOTAL SALES EXPENSES	18,520.75	143,924.64	23,896.06	146,394.02
GENERAL & ADMINISTRATIVE EXPENSES				
SALARIES	56,579.92	364,969.73	62,012.22	407,615.39
OVERTIME	91.35	652.10	53.31	449.30
BONUSES TO EMPLOYEES	.00	10,000.00	10,000.00	20,000.00
MAINTENANCE & REPAIRS	8,798.09	43,033.36	4,137.40	29,869.96
COMPUTER FEES	3,495.08	26,271.93	4,197.01	25,931.98
TRAVEL	2,000.00	27,513.71	.00	5,039.32
ENTERTAINMENT	2,559.98	21,847.94	2,181.16	13,438.13
MISCELLANEOUS EXPENSES	1,741.80	8,466.71	599.91	12,523.86
PROFESSIONAL FEES	751.84	6,118.26	878.59	14,668.76
RENT	3,876.71	22,003.42	3,784.37	21,747.31
TELEPHONE	20,830.79	92,510.45	12,431.98	88,088.77

POSTAGE	.00	1,457.31	23.47	1,523.80
OFFICE SUPPLIES	1,856.08	10,803.44	3,290.99	17,088.42
AUTOMOBILE EXPENSE	1,030.93	7,578.49	1,841.24	6,588.56
AUDIT & LEGAL	3,857.50	33,752.80	9,249.00	25,509.88
INSURANCE EXPENSE	23,298.18	92,375.31	16,223.92	93,455.58
HEALTH INSURANCE	10,293.50	72,202.41	8,846.13	51,524.44
BAD DEBTS	2,907.88	15,844.74	5,544.62	29,142.96
DONATIONS	1,500.00	1,676.00	.00	120.00
SUBSCRIPTIONS & DUES	75.00	7,079.95	1,148.09	7,467.18
MUNICIPAL LICENSE	5,044.85	30,269.10	9,372.61	31,006.23
PROPERTY TAXES	8,337.50	62,780.00	8,374.51	50,246.97
IVU TAX-JSPOWER	900.24	2,531.74	78,614.50	78,614.50
OTHER TAXES	.00	3,077.36	7.50	2,599.70
LIGHT & POWER	3,101.71	9,845.67	1,176.72	6,840.05
SOCIAL SECURITY EXPENSE	17,002.34	116,152.40	19,199.99	127,111.42
UNEMPLOYMENT TAX STATE	1,113.90	22,856.82	957.96	23,813.34
UNEMPLOYMENT TAX FEDERAL	208.85	4,032.87	165.85	4,182.04
DISABILITY INSURANCE	137.23	1,823.60	134.60	1,886.81
WORKMEN COMPENSATION	3,409.67	20,458.02	3,665.26	21,991.56
BANK CHARGES	2,056.71	14,584.75	2,666.25	28,583.54
TOTAL GENERAL & ADMIN EXP.	186,857.63	1,154,570.39	270,779.16	1,248,669.76
TOTAL OPERATING EXPENSES	641,003.12	3,359,765.07	708,142.81	3,512,648.65
OPERATING INCOME	235,393.12	322,587.73	250,172.22	294,651.55
OTHER INCOME AND EXPENSES				
OTHER INCOME	.00	160.00	2,374.00	6,524.00
RENT INCOME	1,675.00	20,325.00	10,825.00	70,012.29
TOTAL OTHER INCOME	1,675.00	20,485.00	13,199.00	76,536.29
BROADCAST CASH FLOW	237,068.12	343,072.73	263,371.22	371,187.84
OTHER INCOME EXPENSE AFTER EBITDA				
INTEREST INCOME	(29.99)	(4,641.87)	(1,413.91)	(10,837.85)
INTEREST EXPENSE	66,032.34	393,600.52	146,312.39	494,340.65
GAIN (LOSS) DISPOSAL OF ASSET	.00	.00	.00	(1,000.00)
DEPRECIATION EXPENSE	11,602.64	90,953.47	14,877.76	89,266.51
TOTAL EXPENSES (ITDA)	77,604.99	479,912.12	159,776.24	571,769.31
NET INCOME (LOSS)	159,463.13	(136,839.39)	103,594.98	(200,581.47)
BARTER TRANSACTIONS				
NET INCOME (LOSS) AFTER BARTER	159,463.13	(136,839.39)	103,594.98	(200,581.47)



# **ARSO RADIO CORPORATION AND AFFILIATES** **COMBINING STATEMENTS OF OPERATIONS AND RETAINED EARNINGS (DEFICIT)** **FOR THE YEAR ENDED DECEMBER 31, 2016**

	ARSO RADIO CORPORATION	MADRID, INC. RADIO	TURBO RADIO CORPORATION	UNO RADIO OF PORT & SUBSIDIARY	JS POWER PROMOTION CORPORATION	WJAC-FM, INC. & SUBSIDIARY	TOTAL COMBINED	ELIMINATIONS (DR.) CR.	COMBINED 2016	COMBINED 2015
Net sales	\$ 3,651,186	\$ 3,895,305	\$ 163,582	\$ 993,770	\$ 1,069,614	\$ 1,226,149	\$ 10,999,606	\$ -	\$ 10,999,606	\$ 11,815,846
Operating expenses:										
General and administrative	1,234,340	1,647,223	61,637	238,106	339,807	371,618	3,892,731	-	3,892,731	4,073,762
Programming	908,956	1,382,589	43,144	235,848	-	30,166	2,600,703	-	2,600,703	2,528,628
Promotion	-	-	-	-	598,786	-	598,786	-	598,786	681,322
Selling	541,326	523,972	21,119	115,720	199,396	180,841	1,582,374	-	1,582,374	1,537,144
Technical	486,542	264,989	37,225	138,264	-	95,969	1,022,989	-	1,022,989	1,161,380
	3,171,164	3,818,773	163,125	727,938	1,137,989	678,594	9,697,583	-	9,697,583	9,982,236
Income (loss) before other revenues (expenses)	480,022	76,532	457	265,832	(68,375)	547,555	1,302,023	-	1,302,023	1,833,610
Other revenues (expenses):										
Depreciation and amortization	(66,217)	47,929	(98)	(58,713)	-	(39,598)	(116,697)	-	(116,697)	(259,610)
Interest-net	(245,208)	(152,846)	24,136	(267,301)	25,642	(274,234)	(889,811)	-	(889,811)	(963,726)
Rent	134,029	-	-	-	-	-	134,029	-	134,029	145,566
Gain on sale of fixed asset	1,000	-	-	-	-	-	1,000	-	1,000	-
Other	3,275	-	-	-	-	-	3,275	-	3,275	360
	(173,121)	(104,917)	24,038	(326,014)	25,642	(313,832)	(868,204)	-	(868,204)	(1,077,412)
Income (loss) before income tax	306,901	(28,385)	24,495	(60,182)	(42,733)	233,723	433,819	-	433,819	756,198
Income tax (expense) benefit:										
Current	(5,226)	(140)	(1,203)	(5,080)	-	-	(11,649)	-	(11,649)	(22,404)
Deferred	231,640	127,721	5,405	60,401	-	419,101	844,268	-	844,268	(3,915)
	226,414	127,581	4,202	55,321	-	419,101	832,619	-	832,619	(26,319)
Net income (loss) for the year	533,315	99,196	28,697	(4,861)	(42,733)	652,824	1,266,438	-	1,266,438	729,879
Retained earnings (deficit) at beginning of year	11,821,086	8,061,472	1,120,170	(1,438,898)	228,820	73,741	19,866,391	-	19,866,391	19,136,512
Retained earnings (deficit) at end of year	\$ 12,354,401	\$ 8,160,668	\$ 1,148,867	\$ (1,443,759)	\$ 186,087	\$ 726,565	\$ 21,132,829	\$ -	\$ 21,132,829	\$ 19,866,391

WJNO  
WFLD

PRINCIPAL PAYMENTS  
ON LOANS

679,160

WZLW  
WLEO  
WICM-AM

-245,643

X

**UNO RADIO GROUP**  
**CASH FLOW PROJECTIONS 2017**

	2013	2014	2015	2016	2017 Proj.	Actual Jan-Jun	Est. Jul-Dec	Est. Total 2017
GROSS REVENUE	13,304,105	12,268,690	12,176,507	11,317,015	10,677,113 (1)	4,898,201	5,778,912	10,677,113
COST OF SALE	3,787,320	3,342,691	2,988,273	2,856,552	2,701,884	1,215,848	1,434,461	2,701,884
NET REVENUE	9,516,785	8,925,999	9,188,234	8,460,463	7,975,229	3,682,353	4,344,451	7,975,229
EXPENSES								
TECHNICAL	1,614,194	1,339,462	1,161,379	1,022,990	931,588	465,794	465,794	931,588
PROGRAM	2,884,299	2,867,001	2,528,028	2,600,577	2,323,664	1,161,832	1,161,832	2,323,664
PROMOTION	475,560	456,353	681,323	598,787	833,644	433,644	400,000	833,644
SALES	398,087	398,603	308,087	316,146	303,925	143,925	160,000	303,925
G&A	2,727,572	2,798,425	2,623,195	2,579,996	2,309,140	1,154,570	1,154,570	2,309,140
TOTAL EXPENSES	8,099,712	7,859,844	7,302,012	7,118,496	6,701,961 (2)	3,359,765	3,342,196	6,701,961
BCF	1,417,073	1,066,155	1,886,222	1,341,967	1,273,268	322,588	1,002,255	1,273,268
OTHER INCOME	156,725	183,320	137,412	137,304	40,970 (3)	20,485	20,485	40,970
DEBT P&I	2,025,286	1,932,298	1,488,227	1,569,273	1,424,888 (4)	710,000	714,888	1,424,888
NET CASH FLOW	-451,488	-682,823	535,407	-90,002	-110,650	-366,927	307,852	-110,650
PRINCIPAL	914,740	883,780	512,227	679,462	639,600			
INTEREST	1,110,546	1,048,518	963,727	889,810	785,288			
DEBT P&I	2,025,286	1,932,298	1,475,954	1,569,272	1,424,888			

Debt:	Principal	Interest
Banco Popular	489,600	577,288
Bestov Broadcasting	150,000	208,000
	639,600	785,288

Gross Rev. January-June	4,898,201	
Non recurrent: Jan-Jun		
Politics primary	83,000	
Cofina bonds	87,000	
Adjusted for non recurrent	4,728,201	45%
Projected revenue Jul-Dec	5,778,912	55% (5)

- (1) Gross revenue projection for 2017 was adjusted for two non-recurrent items in the first semester. Revenues from the political primary for governor and the Puerto Rico Bonds promotion.
- (2) Effective January 1st 2017 all salaries and commissions were reduced by 10% and all talent fees by 20%.
- (3) Reduction in other income related to the cancelation (Centennial) and the non payment (Media Power) of tower rent income
- (4) Renegotiation of debt terms in 2015 and 2017 resulted in a reduction of principal payments and interest rate. Debt consist of \$12,45 Banco Popular and \$4,740K to Bestov Broadcasting.
- (5) Three years average of revenue distribution between first and second trimester.

**Select Account**

BPPR | 385007295 | ARSO RADIO CORP. | USD

**Available Balance**

-\$2,692.03

**Book Balance**

\$6,067.55

**Select Statement Date**

Current Statement

**Online Statement Detail**
[Download Data](#)
**Current Transactions**

<u>Posted Date</u>	<u>Effective Date</u>	<u>Serial Number</u>	<u>Transaction Description</u>	<u>Amount</u>	<u>Balance</u>
08/22/2017	08/22/2017	00000000000	DEPOSITO	\$21,380.74	
08/22/2017	08/22/2017	00000000000	DEPOSITO	\$7,558.50	
08/22/2017	08/22/2017	00000000000	DEPOSITO	\$3,186.00	
08/22/2017	08/22/2017		DEPOSITO	\$2,858.00	
08/22/2017	08/22/2017		DEPOSITO	\$99.00	
08/22/2017	08/22/2017		BANKCARD-1572 BTOT DEP	\$4,573.75	
08/22/2017	08/22/2017	00000139831	CHEQUE NUMERO 139831	\$234.15	
08/22/2017	08/22/2017	00000139832	CHEQUE NUMERO 139832	\$733.00	
08/22/2017	08/22/2017		Hacienda Para Se HACIENDA	\$8,920.87	
08/22/2017	08/22/2017	00000139801	CHEQUE NUMERO 139801	\$970.00	
08/22/2017	08/22/2017	00000139809	CHEQUE NUMERO 139809	\$1,500.00	
08/22/2017	08/22/2017	00000139880	CHEQUE NUMERO 139880	\$744.00	
08/22/2017	08/22/2017	00000139885	CHEQUE NUMERO 139885	\$150.00	
08/22/2017	08/22/2017	00000139907	CHEQUE NUMERO 139907	\$350.00	
08/22/2017	08/22/2017		FONDOS TRANF A INVERSION	\$27,839.38	
08/23/2017	08/23/2017		SUP ECONO INC PAYMENTS	\$6,283.47	
08/23/2017	08/23/2017	00000139708	CHEQUE NUMERO 139708	\$214.00	
08/23/2017	08/23/2017	00000139850	CHEQUE NUMERO 139850	\$307.35	
08/23/2017	08/23/2017		IRS USATAXPYMT	\$16,384.87	
08/23/2017	08/23/2017		EFT DEVUELTO POR FND	\$16,384.87	
08/23/2017	08/23/2017	00000139788	CHEQUE NUMERO 139788	\$256.44	
08/23/2017	08/23/2017	00000139811	CHEQUE NUMERO 139811	\$523.86	
08/23/2017	08/23/2017	00000139812	CHEQUE NUMERO 139812	\$800.00	
08/23/2017	08/23/2017	00000139833	CHEQUE NUMERO 139833	\$259.20	
08/23/2017	08/23/2017	00000139845	CHEQUE NUMERO 139845	\$452.56	
08/23/2017	08/23/2017	00000139903	CHEQUE NUMERO 139903	\$150.00	
08/23/2017	08/23/2017	00000139905	CHEQUE NUMERO 139905	\$500.00	
08/23/2017	08/23/2017		FONDOS TRANF A INVERSION	\$2,820.06	
08/24/2017	08/24/2017		IN PROCESS AMERICAN EXPRESS	\$1,067.55	

Previous 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9

UNO RADIO GROUP  
ADP PAYROLL 2016

01/01/2016  
12/31/2016

NAME	POSITION	REG EARN	DBL/MEAL	OTHER	SICK	VAC	EVENTS	COMM	INCENT	BONUS	TOTAL
Soto Ruiz, Luis	President	290769.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00	291,369.42
Gonzalez Perez, Luis F.	VP Finance	115751.04	0.00	6092.16	507.68	9645.92	0.00	0.00	0.00	600.00	132,596.80
Soto Ruiz, Jaime	Program Director	126997.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00	127,597.02
Totti Gonzalez, Raymond	VP Sales	26532.80	0.00	1384.32	230.72	1845.76	0.00	77374.85	0.00	600.00	107,968.45
Casaldue Delgado, Maria I.	Sales director	20930.00	0.00	4243.44	975.28	5032.60	0.00	66825.67	0.00	600.00	98,606.99
Durant Savino, Vermette M.	Sales executive	15022.91	0.00	3310.24	4581.60	4964.16	0.00	53156.63	2750.00	600.00	84,385.54
Ramos Velez, Tanya	VP Promotions	32461.72	0.00	1846.17	615.38	3390.02	0.00	6224.00	0.00	35600.00	80,137.29
Cruz Gonzalez, Edwin J.	Sales director	20657.00	0.00	1347.20	0.00	1474.56	0.00	54548.14	0.00	600.00	76,626.90
Martinez Camacho, Wanda I.	Sales executive	0.00	0.00	2996.48	1465.11	4908.24	0.00	66686.20	0.00	600.00	76,656.03
Rivera Di Cristina, Sylvette	Sales executive	0.00	0.00	2201.44	1299.80	3283.92	0.00	63015.57	2750.00	600.00	73,150.73
Ricon Delgado, Ana C.	Sales executive	0.00	0.00	2335.68	1883.96	4956.24	0.00	57001.40	2750.00	600.00	69,527.28
Santiago Suarez, Jose J.	Regional Manager	20566.00	0.00	1092.00	0.00	2002.00	0.00	41399.20	0.00	600.00	65,659.20
Delgado Rosado, Alex A.	Program Director	56500.00	0.00	3000.00	250.00	5250.00	0.00	0.00	0.00	600.00	65,600.00
Soto Santiago, Jesus	Board Director	65000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00	65,600.00
Adrover Matias, Pedro J.	Sales executive	0.00	0.00	2361.76	0.00	3262.56	0.00	54638.02	1500.00	600.00	62,362.34