

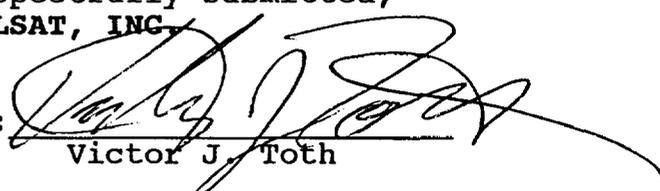
transfer, or spectrum sharing, or which significantly reduce costs to the public, will be given careful consideration [for a pioneer's preference].<sup>49</sup>

As further examples of "new" or "enhanced services" the Commission further listed:

[A]n added functionality provided to a broader group of customers than was previously available or a new technology that permits (1) increased ability to perform an existing work requirement; (2) increased capacity in an existing service; (3) a substantial cost reduction in an existing service; [or] (4) improved quality of an existing service.<sup>50</sup>

CELSAT submits that its efforts to engineer and design the Hybrid Personal Communications Network concept and its CELSTAR system satisfy not just one, but every one of the Commission's criteria for a Pioneer's Preference. Accordingly, it requests that, subject to the outcome of its pending Petition for Rulemaking, it be awarded a Pioneer's Preference for a nationwide license to construct and operate its planned CELSTAR HPCN system.

Respectfully submitted,  
CELSAT, INC.

By: 

Victor J. Toth

VICE PRESIDENT, REGULATORY  
AND STRATEGIC PLANNING

Victor J. Toth  
THE LAW OFFICE OF VICTOR J. TOTH  
2719 Soapstone Drive  
Reston, Virginia 22091  
(703) 476-5515

CELSAT's Attorney

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<sup>49</sup> *Pioneer's Preference Order, Id.*, at 3494.

<sup>50</sup> *Id.*





EXHIBIT -- 2

# BUSINESS



Real estate agent T.J. Murphy talks to a client on his cellular phone while his pager goes off. Both products are results of increased industry competition.

## *Phone Firms Propelled Into Future*

10 Years After the Bell Breakup Order, Competition Fuels Technology Boom

WHAT'S WRONG WITH THIS PICTURE?