

a go-to resource when questions of legal or ethical appropriateness arise. We are bound by the Code and the specific operational policies of Sprint. Annual Code certification is required. Sprint also maintains an Ethics Helpline, a 24-hour resource for employees and other stakeholders to confidentially and safely seek advice or report any suspected violation of the Code of Conduct, such as fraud, sexual harassment, discrimination, or any illegal conduct in the workplace.

Sprint staff members are also required set annual corporate training and development goals. Individual performance is measured and tied to compensation. Ongoing Staff Development is also key to overall staff performance. Sprint's Accessibility Customer Solutions (ACS) group hosts an interactive meeting called the Sprint Accessibility Café. This monthly meeting is an opportunity for the Accessibility Team to share market and industry product updates. Presenters from outside the group and subject matter experts from the Relay industry also provide updates.

## **Appendix C: TRS Pledge of Confidentiality**

Sprint's reputation as an ethical company is the key to enabling us to be the preferred communications company – a place that delivers the best experiences for employees, end users, and state customers. Throughout initial and on-going training, communications assistants (CAs)/operators receive information and guidelines on professional conduct with an emphasis on ethics and confidentiality, based on Sprint's "Relay Center Code of Ethical Conduct" and "Principles of Business Conduct." CAs/operators are presented with possible situations involving ethical issues and are taught how to apply the conduct guidelines to each situation.

All Relay center personnel are required to sign and abide by a pledge of confidentiality that promises not to disclose the identity of any caller or any information learned during the course of relaying calls. In conjunction with signing Sprint's confidentiality agreement, as a part of training, CAs/operators role-play various scenarios which teach the correct way to ask for assistance from a supervisor without divulging call-specifics. Examples of confidentiality breaches are reviewed and discussed with the CAs/operators.

Sprint strictly enforces confidentiality policies in the center, which includes the following:

- ✦ Prospective employees are screened during the interview process on issues regarding ethics and confidentiality.
- ✦ On day one of training, employees must sign a Pledge of Confidentiality Agreement Form.
- ✦ During initial training, employees are presented with examples of potential breaches of confidentiality.
- ✦ Stress can be a factor in maintaining confidentiality. CAs receive three hours of training on healthy detachment.
- ✦ After graduation from initial training, employees are reviewed yearly on the Pledge of Confidentiality and are required to re-sign promises not to disclose the identity of any caller or any information learned during the course of relaying calls.
- ✦ Breach of confidentiality may result in termination of employment.
- ✦ All Sprint Accessibility Centers have security key access.
- ✦ Visitors are not allowed in work areas.

### ***Sprint Code of Conduct***

The Sprint Code of Conduct describes the ethical and legal responsibilities of employees of Sprint and anyone we authorize to act on Sprint's behalf. Sprint and all TRS employees (including Communication Service for the Deaf [CSD] staff) are required to annually certify that they understand and will comply with the established code of conduct. The certification tool and process requires employees to affirm their understanding and compliance of Code of Conduct expectations regarding Ethics, Inclusion and Diversity, Information Security, Insider Trading, Privacy, Records Management, Safety and Preparedness, and Time Reporting. The section on Ethics includes a Helpline for employee resources allowing them to confidentially and safely seek advice or report compliance violations.

The Sprint Code of Conduct covers all the serious concerns of a whistleblower policy, which is intended to encourage and enable employees and others to raise questions/concerns and seek resolution. It is explicitly stated in the Sprint Code of Conduct all employees and others are obligated to report violations or suspected violations. Additionally, Sprint has an explicit retaliation policy in which an employee who retaliates against someone who has reported in good faith or

assists in an investigation may be subject to corrective action up to and including termination. This information is contained within Sprint's Code of Conduct all employees are required to complete annually.

There is a TRS whistleblower protection notification posted at Sprint TRS call centers in accordance with FCC rules. CSD also obtains a signed acknowledgement of the receipt of the Whistleblower Policy from all employees upon hire, and annually thereafter.

**Training on Ethics**

Sprint Relay employees receive training on the appropriate protocol to protect relay users' privacy and how to prevent the unintentional disclosure of relay communications. When trainees observe calls and ask questions once back in the training room, trainers lead a discussion on the appropriate method to seek clarifications without divulging confidential information. CAs/operators may also role-play various scenarios which demonstrate the correct way to request assistance from a supervisor without divulging call-specifics. Examples of ethical issues and challenging circumstances are reviewed and discussed with CAs/operators. During initial training, CAs/operators are required to pass a series of written and skills-demonstration tests, which include their understanding of the Relay Center Code of Ethics and how to apply the Code to hypothetical situations. Trainees who do not pass these tests are not utilized as CAs/operators.

Sprint's high-performance culture focuses on accountability, first and foremost, along with open communication and innovation. Within these traits, integrity and ethics are critical success factors. Amidst unprecedented change and technological advancement, acting with integrity is not just the right thing to do; it is the unwavering foundation for Sprint.

**Confidentiality**

Sprint believes measures to ensure confidentiality are crucial to the success of TRS operations and has implemented procedural and environmental measures to safeguard customer and call information. Sprint has policies in place to protect users' confidentiality. These policies establish high standards for ethical behavior and employees are subject to disciplinary action, including termination of employment, for violating ethical and confidentiality standards.

Sprint employees receive training on confidentiality and ethics. Employees are trained to understand why confidentiality is important, how to protect confidentiality, the appropriate protocol to protect relay users' privacy, how to prevent the unintentional disclosure of relay communications and the consequences of not following all confidentiality requirements. CAs/operators are taught using various scenarios which demonstrate the correct way to request assistance from a supervisor without divulging call-specifics. Annually, all TRS call center staff receives re-training which includes items such as confidentiality, ethics, and inclusion and diversity. All CAs/operators annually sign a confidentiality agreement to maintain confidentiality.

Confidentiality is reinforced through our CAs'/operators' participation in an interactive training program focusing on scenarios that they are likely to encounter when relaying calls.

<b>Correct Ways to Protect Confidentiality</b>	<b>Examples of Breaches of Confidentiality</b>
To make a generic comment about calls: "Boy – long calls really wear me out."	Talking about the specific length of a call. For example, saying to another agent, "You know that call I took over for you? It lasted 84 minutes!"
To share general observations about calls: Example, "I'm noticing a lot of HCO calls lately."	Talking about specific callers. Example, "I relayed a call for Miss Deaf America." Or "I had that VCO user from Florida again this morning."
It is appropriate to respond to a customer's comments with a brief "thank you" or something to that effect without	The agent should never say to a customer: "I remember you from a previous call – how are you doing?" Phone lines do not talk to voice

Correct Ways to Protect Confidentiality	Examples of Breaches of Confidentiality
elaboration. Maintain a professional and friendly image with customers.	telephone users; it is the same with relay customers.
It is appropriate to discuss with a member of management technical or procedural components of a call. For example, to say you had problems placing a calling card call from a pay phone.	It is not appropriate to discuss call content or conversations with others, ever.
It is appropriate to call for a Supervisor to look at your screen for assistance with the call.	It is not appropriate to request assistance from the agent sitting next to you.

All relay center personnel are required to sign and abide by the Sprint Relay policy for confidentiality. These confidentiality expectations are strictly enforced and employees are expected to comply with this policy during and after their period of employment. The relay center Code of Ethics requires the following:

- ✧ Keep all TRS call-related information strictly confidential.
- ✧ Keep no records of customer information or content of any TRS call.
- ✧ Refrain from editing or omitting anything from the content of the conversation or the spirit of the speaker.
- ✧ Refrain from adding or injecting into the content of the conversation or the spirit of the speaker.
- ✧ Assure maximum customer control.
- ✧ Strive to further skills and knowledge through training, workshops, and reading literature available in the field.

In accordance with the FCC, all information utilized for call set up, including customer database and preferred call type information remains confidential and cannot be used for anything but the call. Once the inbound party disconnects, all information pertaining to that call disappears from the CA's/operator's terminal. The required confidentiality and security of the customer preference data is covered during training of all employees and reinforced throughout employment. Sprint takes the following steps to ensure Customer Profile information remains secure:

- ✧ Sprint does not modify a customer's record based on experience.
- ✧ All Customer Profile database entries contain time and date stamps and note the identification number of the CA/operator who processed the request.
- ✧ Relay users register a username and password/PIN. Sprint also asks customers to register a security question and answer only known to them in case the username and password is lost or forgotten.
- ✧ Sprint's Customer Profile information is encrypted and protected from outside access by firewalls.

### **CTI Confidentiality Form**

Consumers need to be confident that their personal and professional calls are kept in the strictest confidence. It is crucial that all employees understand and abide by this Confidentiality Policy.

All information obtained during a CapTel call is to be kept strictly confidential. The only person(s) to whom information obtained during a call may be divulged is a member of the administrative team (i.e. supervisors, trainers, HR representatives, the Floor Operations Coordinator, or the Call Center Director). Only specific, pertinent information relating to Training, Call difficulty, Technical difficulties, Emergencies or Customer service issues may be disclosed to the appropriate personnel, and this must be done in private.

Under no circumstance are identifiers to be used while discussing a call (terminology that would identify personal information about a caller including, but not limited to, gender, name, address, and business information). The standard, objective way of referring to callers is to identify the person using the captioned telephone as the "client," while the other party or parties are referred to as the "doc(s)." Furthermore, any person not employed by CapTel, Inc. or its parent company shall not be allowed on or near the call floor.

Nor shall information regarding CapTel clients be discussed or posted in any public forum.

Employees agree to abide by the following:

- I shall only discuss the content of a CapTel call (production, training, timing, or otherwise) with a member of the administrative team under the guidelines provided above. I will not discuss the content of a CapTel call with other persons (CAs, friends, family members, etc.).
- I shall disclose only appropriate information regarding a training/timing call to a member of the administrative team according to the guidelines documented above.
- I shall not divulge specific information related to the work or calls I have heretofore processed, upon termination of my employment at CapTel or at any time thereafter.
- I shall not disclose information which could be used to identify specifics about a particular consumer to anyone except a member of the administrative team according to the guidelines documented above.
- I shall not act upon any information received via a CapTel call.
- I shall not listen to, get involved in, or position myself to observe a CapTel call being processed by another employee.
- I shall not disclose information which could be used to identify specifics about any employee including, but not limited to, name, CA number, and schedule, except as is necessary to appropriate individuals and/or institutions or services.
- I shall not divulge my personal CA number in conjunction with my name except as required by a member of the administrative team.
- I shall not disclose the technical aspects of my position to anyone not employed by CapTel/Ultratec.
- I shall not bring visitors, including children, onto the call floor.
- I shall remain off of the call floor if I am not scheduled to be at work.

\_\_\_\_\_  
Employee Name (please print)

\_\_\_\_\_  
Employee Signature and Date

### ***Sprint Confidentiality Form***

IN CONSIDERATION of: (1) my employment with Sprint or any subsidiary, affiliate, or successor-in-interest of Sprint Corporation, (2) my continued employment as long as mutually agreeable, and (3) the opportunity to receive Sprint confidential customer information or other good and valuable consideration:

**AS AN EMPLOYEE OF THE RELAY SERVICES ORGANIZATION, I UNDERSTAND THAT I AM BOUND BY ALL SPRINT POLICIES AND SPECIFICALLY, I AGREE AS FOLLOWS:**

- 1 **ALL TELECOMMUNICATIONS RELAY SERVICE (TRS) CALL RELATED INFORMATION SHALL BE KEPT STRICTLY CONFIDENTIAL.** I will not reveal any information acquired during or observing a relay call. I will only discuss call-related questions or problems with management or Human Resources. I agree to keep confidential all information I learn in my position for the duration of and after my employment with Sprint ends.
- 2 **NO RECORDS OF CUSTOMER INFORMATION OR CONTENT OF ANY TRS CALL SHALL BE KEPT BEYOND THE DURATION OF THE CALL, WITH LIMITED EXCEPTIONS FOR AUTHORIZED COMPANY PROCEDURES.** I will not keep a record of any customer information or conversation content beyond the duration of the call except in accordance with company procedures for relaying Speech to Speech calls or for billing and customer profile purposes. I will destroy all such records in my possession immediately upon completion of their authorized use.
- 3 **NOTHING MAY BE EDITED OR OMITTED FROM THE CONTENT OF THE CONVERSATION OR THE SPIRIT OF THE SPEAKER.** I will transmit exactly what is said in the way that it is intended in the language of the customer's choice.
- 4 **NOTHING MAY BE ADDED OR INTERJECTED INTO THE CONTENT OF THE CONVERSATION OR THE SPIRIT OF THE SPEAKER.** I will not advise, counsel, or interject personal opinions, even when asked to do so by the customer.
- 5 **TO ASSURE MAXIMUM CUSTOMER CONTROL, I WILL BE FLEXIBLE IN ADAPTING TO THE CUSTOMER'S NEEDS.**
- 6 **I WILL STRIVE TO FURTHER MY SKILLS AND KNOWLEDGE THROUGH CONTINUED TRAINING, WORKSHOPS, AND READING OF CURRENT LITERATURE IN THE FIELD.**
- 7 **ALL SPRINT MATERIALS IN MY POSSESSION PERTAINING TO ANY SPRINT CUSTOMER WILL BE DELIVERED UPON THE TERMINATION OF MY EMPLOYMENT.**

I have read and understand the Sprint Relay Center Agreement Regarding Confidential Customer Information. I agree to comply and understand that failure to do so will lead to company disciplinary action

that may result in my termination and/or criminal prosecution. I also understand that ascertaining damages resulting from a breach of this agreement would be difficult. I agree that Sprint shall have the right to an injunction against me, enjoining any such breach without any obligation to post bond. I agree that this will be in addition to and without limiting any other remedies or rights Sprint may have against me.

\_\_\_\_\_  
**EMPLOYEE SIGNATURE AND DATE**

\_\_\_\_\_  
**MANAGER/SUPERVISOR SIGNATURE AND DATE**

### ***Sprint Federal Confidentiality Form***

The Federal Relay provides a transparent link of telecommunication between typed/signed/voice (disabled) and voiced (non-disabled) messages. As part of the relay services organization all employees and subcontractors are bound to the following rules and regulations:

- All Federal Relay call related information is to be strictly confidential.
- Nothing is to be edited or omitted from the content of the conversation or the spirit of the Federal Relay user.
- Nothing is to be added or interjected into the content of the conversation or the spirit of the Federal Relay user.
- To assure maximum user control, the employee will be flexible in adapting to the caller's needs.
- Employees and subcontractors will strive to further competency in skill and knowledge through continued training, workshops and reading of current literature in the field.

#### **~ Employee and Subcontractor Role ~**

- 1) The employee or subcontractor shall not disclose the content of any relayed conversation with the exception of resolving issues with supervisors regarding customer complaints.
- 2) The employee or subcontractor is prohibited from identifying the name of any caller. The employee or subcontractor shall not reveal or act upon any information obtained from the caller while relaying calls, except to resolve issues regarding complaints that are handled through the supervisors.
- 3) The employee or subcontractor shall not discuss the specifics of any call relayed (even for training purposes) with coworkers, counselors, or other support services. Nor shall specifics be discussed with supervisors except to resolve issues regarding complaints.
- 4) Any Federal Tax Return information [as defined in Internal Revenue Code (IRC) 6103 (b)(1),(b)(2)] made available shall be used only for the purpose of carrying out the provisions of the Federal Relay contract. Information contained in such material shall be treated as confidential and shall not be divulged or made known in any manner to any person except as may be necessary in the performance of this contract. Disclosure to anyone other than an authorized employee or subcontractor of Sprint shall require prior written approval of the Internal Revenue Service (IRS). Requests to make such disclosures should be addressed to the GSA Contracting Officer.
- 5) Return information disclosed to an employee or subcontractor can be used only for a purpose and to the extent authorized within the Federal relay contract, and further disclosure or any inspection of such return information for a purpose of to an extent unauthorized herein respectively constitutes a felony or criminal misdemeanor punishable upon conviction by a fine as much as \$5,000.00 or imprisonment for as long as 5 years, or both together with the costs of prosecution. These penalties are pursuant to IRC 7213, 7213A, 7431, and 26 CFR Section 301.6103(n)-1.
- 6) Any such unauthorized future disclosure of returns or return information may also result in an award of civil damages against the employee or subcontractor in an amount not less than \$1,000.00 with respect to each instance of unauthorized disclosure. These penalties are prescribed by IRC sections 7213 and 7413 and set forth at 26 CFR Section 301.6103(n)-1.
- 7) Employees and subcontractors have been notified of the penalties for improper disclosure imposed by the Privacy Act of 1974, U.S.C 552a. specifically, 5 U.S. C. 552a(l)(1), which is made applicable to subcontractors by 5 U.S.C. 552a(m)(1), provides that any employee of a subcontractor who by virtue of his/her employment or official position, has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established there under, and who knowing that disclosure of the specific material is so prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.00.
- 8) Employees and subcontractors shall be responsible for the confidentiality of all calls relayed consistent with Federal Laws, Statutes, and Regulations.
- 9) Employees and subcontractors shall ensure that no records are maintained of any conversation, in accordance with the Privacy Act of 1974 (P.L 93-579), IRC 6103, 6103(n), 26 CFR Section 301.6103 (n)-1, the Internal Revenue Service Acquisition Procedures (IRSAP) and Office of

Management and Budget (OMB) guidance on the Privacy Act of 1974 (Federal Register, Volume 52, No. 75, Page 12990).

10) This Pledge of Confidentiality will remain in the employee's and subcontractor's file until termination of employment and shall be made available to an authorized representative for the General Services Administration (GSA) as may be requested.

I have read and fully understand the Federal Relay Code of Ethical Behavior. I agree that failure to do so will lead to disciplinary action that may include termination. I agree to process calls in the manner required by the Federal Government as detailed in the Federal Relay contract. I agree to abide by this Code of Ethics even after my employment with Sprint and/or subcontractor ends.

\_\_\_\_\_  
Employee/Subcontractor Signature      Date

\_\_\_\_\_  
Supervisor Signature      Date

\_\_\_\_\_  
Company Name (Print or Type)

**Service Type** (*check one*)

Captioned Telephone/CapTel

Relay Conference Captioning/RCC

Telecommunications Relay Service/TRS and/or Internet Relay (a.k.a. Federal IP Relay)

Note: All of Sprint's Employees and subcontractors working on this contract will be acquainted with the applicable portions of FIRMR, the Privacy Act of 1974, and the Freedom of Information Act, and implementing regulations and policies. The employees and subcontractors will also be given copies of the following criminal and civil disclosure and inspection penalties, in full text, IRC 7213, IRC 7213A, and IRC 7431.

## **Appendix D: Disaster Recovery**

Sprint offers emergency options and uninterruptible power that exceeds the State's minimum requirements by offering an end-to-end approach that is unmatched in the relay industry. Sprint has emergency operations and uninterruptible power systems (UPS) supporting relay call centers, the TRS switches (located at wireline switch sites). Sprint knows a large-scale loss of commercial power is one of the most critical factors impacting access to communication. We have proven programs to keep that from impacting relay services. Both TRS and CapTel offer uninterruptible power supplies and generators to ensure relay users will continue to have access to the service in the event of power outages.

### ***Call Center Power Solutions***

Sprint provides a cost effective solution with a UPS using a combination of standard battery backup and an auxiliary generator to provide uninterrupted power for an unlimited duration for key components.

- ⊗ The switch peripherals
- ⊗ Switch room environment, including:
  - ⊗ Air conditioning, if required to maintain service
  - ⊗ Fire suppression systems
  - ⊗ Emergency lights and system alarms
  - ⊗ CA consoles/ terminals
  - ⊗ CA work site emergency lights
  - ⊗ Call Detail Recording (CDR)

Sprint ensures the UPS system capacity is sufficient to operate the call center during busy season and busy hour load. Sprint has installed power-generating equipment capable of operating call centers for extended periods. In the event of a power outage, the UPS and back-up power generator ensure seamless power transition until normal power is restored. UPS is used only long enough for the backup power generators to come on line – a matter of minutes. Backup power generators are supplied with sufficient fuel to maintain operations for at least 24 hours. Generators can stay in service for longer periods of time as long as fuel is supplied. As a safety precaution (in case of a fire during a power failure), the fire suppression system is not electrically powered. Once the back-up generator is on line, stable power is established and maintained to all TRS system equipment and facility environmental controls until commercial power is restored.

### ***Emergency Procedures Training***

All Sprint Relay employees are trained on emergency procedures to minimize or prevent disruption to relay users. Sprint instructs its staff on the procedures to be followed in the event of an emergency or service impacting issue. Sprint provides annual training to ensure familiarity with systems and processes. Ad-hoc training is conducted for new procedures or team members.

Sprint's response organizations use exercises to evaluate plans, educate personnel, test functions, and operational capability. Information related to these exercises is propriety to Sprint. Additionally, as part of the nation's critical infrastructure, Sprint participates in coordinated situation drills with Federal Emergency Management Agency (FEMA), the Department of Homeland Security (DHS), and state emergency management agencies to ensure coordinated preparedness and response during a disaster.

- ✦ **Tabletop Exercises:** In a round-table setting, members of the response team meet to discuss responsibilities and describe how to react as a team in an emergency.
- ✦ **Walk-Through Drills:** Both the response team and management perform their emergency functions within the emergency response location.
- ✦ **Functional Drills:** Tests designed to target specific functional processes within the recovery plan such as notification, response, communications, documentation, and team cohesiveness. Often, these functions are tested separately to help identify improvement areas and to eliminate confusion.
- ✦ **Full-scale Exercises:** Exercises simulated to be as close as possible to a real-life disaster. They may involve a combination of response teams, management, field operations, and outside agencies.
- ✦ **After Action Reviews (AARs):** Following an incident or an exercise, an AAR is conducted to ask participants to identify areas of success and improvement. These are documented as Lessons Learned and tracked to satisfactory completion.
- ✦ **Maturity:** Sprint uses an internally developed Maturity Model for benchmarking the Business Continuity Program success and progress. The model is based on the Capability Maturity Model as developed by Carnegie Mellon University.

### ***Business Continuity***

Industry accepted principles are the basis for Sprint's BC program. Sprint has adopted key principles from standards set by organizations such as the Disaster Recovery Institute International (DRII), ASIS Organizational Resilience Standard, FEMA, Business Continuity Institute (BCI), American National Standards Institute (ANSI), NFPA 1600, International Organization for Standardization (ISO) 27001 and ISO 22301, and several Military Specifications (Mil-Spec) standards. Sprint's Business Continuity Program Overview is reviewed and approved on an annual basis.

Sprint Relay network has a Business Continuity (BC) plan to deal with all types of natural and man-made problems which may prevent calls from reaching the relay center or impact the operation of the TRS platform. The plan identifies how Sprint minimizes impact to relay users and restores relay services. Sprint brings more value when it comes to maintaining operations during natural and man-made events. Sprint's BC methodology and implementation standards are consistent with industry-wide best practices and trusted by experts in the field. The Sprint dedicated BC Teams (BCTs) participate in government-provided and private sector training, and maintain certifications from:

- ✦ DRII
- ✦ International Association of Emergency Managers (IAEM)
- ✦ DHS
- ✦ Business Continuity Institute (BCI)

Sprint understands the BC challenges faced by government organizations and has designed state relay services accordingly. Sprint has experience in serving more than 160 federal entities and more than 150 military bases worldwide including the Department of Defense (DOD), State/Local Governments, Law Enforcement, and DHS.

Sprint's Business Continuity Management Team works as a customer advocate when large network outages occur. The team works closely with network recovery teams to establish customer prioritization once the backbone, Telecommunications Service Priority (TSP) and Critical

Life Circuits are re-established.

All departments within Sprint, including the Sprint Relay program, follow these well-established programs to ensure top-notch support for our customers.

### ***Call Center Evacuation Events***

Sprint has plans in place to deal with call center events such as fires. Each call center has a designated Safety Marshal and clear chain of command. As a first step, the situation is identified and the threat is assessed. If evacuation is necessary, the local authorities (e.g., 911) are immediately alerted along with the Call Center Service Assurance Center (CCSA) and the Traffic Management Control Center (TMCC). Call center management and Sprint Corporate Security are also alerted.

Traffic will be re-routed immediately to other call centers not impacted and work with those call centers to increase staffing, as needed. Once the issue is resolved, all communication assistants (CAs)/operators return to the center and the incident is fully documented.

### ***Proactive Measures***

Over the past 26 years, Sprint Relay users have rarely experienced any type of inability to place calls. Sprint's backup capabilities are unmatched in the TRS industry with 6 call centers (including the location at Sprint headquarters in Overland Park, KS) capable of handling TRS calls and multiple switch locations supporting the TRS platform.

Sprint's switches and call centers are staffed with spare positions and platform components to deal with all types of technical issues. The TRS platform offers automated alarming to notify personnel of issues.

Redundancy is built into our infrastructure to deliver outstanding performance for all of our TRS customers. These attributes will ensure functional equivalency for state relay service callers during disasters. The benefits of our leading-edge platform and flexible configuration include:

- Switches, call controllers, and databases are housed in geographically-dispersed locations that conform to "critical" grade physical security requirements. Sprint's switches and peripherals are located at switch sites in telecom bunkers.
- Redundant connections between switch sites, 800 network, and call centers
- If the problem is within Sprint's TRS center, maintenance can usually be performed from Sprint's centralized center, the CCSA.
- Sprint retains hardware spares at each center to allow for the most common type of repair required without the ordering of additional equipment (except for complete loss of a building).
- Centralized routing and reporting systems enables Sprint to treat the entire call center complex as a single virtual call center rather than standalone call centers
- All TRS positions are capable of handling calls for any State customer.
- All training seats are configured and immediately ready to take production traffic.
- Sprint has pre-established plans for all types of outages.
- Sprint automatic routes calls away from a center undergoing a service recovery event. For example, if a fire drill forces CAs/operators to evacuate, the call router automatically sends calls to other relay centers.

Sprint has historically been the best at dealing with natural and man-made disasters that have caused outages. With each incident Sprint has managed to be prepared, respond and ensure ongoing service delivery. Sprint's processes as detailed here take into consideration every aspect of an outage and/or natural disaster that includes a higher call volume likelihood due to the natural disaster. Some examples of disasters that affected Sprint facilities in the past are:

- ✦ Wind burst that blew off a portion of the roof of our Syracuse, NY call center
- ✦ Farmer cuts Fiber Optic cable servicing Lubbock, TX when burying a cow
- ✦ Hurricanes that impacted call centers in Miami and Jacksonville
- ✦ Tornado warnings impacting upper Midwest call centers. One evening, 37 Tornadoes were within range of our call center. Our center had to be evacuated. Sprint continued to provide service without interruption.

These list just a few of the natural and man-made disasters we faced, and with each one we were able to maintain our service levels with the processes we have in place. Our employees are the best at ensuring we maintain these service levels.

#### ***TRS Data Center Disaster Planning***

Sprint has implemented a distributed architecture for interconnection redundancy utilizing dual fiber facilities at all of our switch locations. These main switch locations currently have battery backup as well as permanent generators. In addition, site recovery plans have been developed for all major switch locations, prioritizing available options for relocation, and ensuring agility when faced with disaster recovery issues. Most switches also have tap boxes to readily connect the output of a portable generator in the event of primary generator issues.

#### ***TRS Winter Preparedness Plan***

Sprint has processes in place if a known weather event is encountered. These known contingency plans are designed to mitigate our customers' degradation of service and are maintained by the TMCC. Each service has back-up locations to ensure redundancy.

#### ***Known Event***

- ✦ Four days prior - TMCC and Ron Peay (Operations Manager) will make a determination as to the severity and number of centers which might be affected.
- ✦ Three days prior - TMCC and Ron will verify previous day's potential impact and begin calling to non-affected centers to post overtime (OT). All centers will be advised to put a list together of employees who will work overnight and weekends. TMCC will notify John Moore (Manager - Customer Relations) and CCSA of our "game plan"
- ✦ Two days prior - TMCC will meet with Ron to update impacts and plan. All non-impacted centers will be called to update OT requirements and overnight requests.
- ✦ One day prior - TMCC will meet with Ron to update impacts and plan.
- ✦ Day of Event - TMCC will invoke emergency call routing as required. TMCC will be the point of contact for all notifications. Affected centers will update TMCC every four hours. TMCC will update Ron who will update Business Continuity Manager through executive level. Management is also responsible for notifying the Business Continuity Team.

#### ***Unknown Event***

The Activation Criteria Plan will be used when either weather or other events cause potential significant (excess of 25 percent) increase in call volumes or one or more TRS call centers is off-line for more than two hours, using the following procedure:

- ✦ Automated alarming and/or TRS call center notifies TMCC
- ✦ TMCC contact CCSA
- ✦ CCSA sends notification to a pre-established distribution list
- ✦ CCSA establishes a conference call to work on resolving the issue with impacted groups

After fix agencies are unable to re-establish center operations – the Business Continuity Plan (BCP) is invoked and Management will notify the Business Continuity Management Team.

**CapTel-Specific Disaster Recovery Information**

CapTel, Inc. (CTI) and Sprint have worked together to develop a complete plan for dealing with all types of natural and man-made problems including but not limited to terrorism and phone line cut accidents. Performance at the CapTel call center is monitored continuously by CTI technicians 24/7. Sprint will be notified by the CapTel Service Center Manager immediately upon determination of any type of natural or man-made problem that causes disruption either:

CapTel has established contingency plans in the event of a complete and extended loss of a CapTel call center. The plan includes a number of steps based on the estimated duration of the outage and takes advantage of the relative short travel time between the Wisconsin CapTel call centers. The first phase is organized to initiate the recovery process within hours and can be fully completed within days. This involves expanding service into available space in the operating call center locations and other CapTel facilities

- ✦ All training seats are configured and immediately ready to take production traffic.
- ✦ Additional production seats are established in unused and available space within the existing facilities.
- ✦ Regular shuttle services are established to transport qualified CapTel CAs/operators and staff from the outage area to and from the expanded facilities.

The recovery plan includes a second phase for extended outages. To support this longer duration, CapTel has identified additional disaster recovery locations with appropriate facilities in the metropolitan area of each of the call centers.

The addition of the Orlando, FL and Sprint's TRS/CapTel call centers has alleviated many of the inclement weather challenges presented by the winter season. However, if inclement weather affects the CapTel staffs' ability to arrive to work, in most cases, with minor adjustments, CTI can still meet the call volume demand with enough staff coverage in a wide range of snow fall amounts. However, if necessary, Sprint and CTI will institute proven tactics, as necessary, to motivate, encourage, and enable CapTel CAs/operators to be present or to pick up additional hours so CTI can meet its service level requirements during inclement weather

**Customer Notification Procedures**

Sprint will inform the state contract manager of any major interruptions to the TRS/CapTel service that exceeds five minutes in duration or isolates part of the state. To provide the contract manager with the most complete and timely information on problems affecting relay service, Sprint's trouble reporting procedure for TRS and CapTel includes multiple levels of response:

- ✦ Immediate notification of events that last 5 minutes or isolate part of the State
- ✦ Notification when the issue is resolved and/or status updates (every 24 hours)
- ✦ Comprehensive final report within 3 days

Within 24 hours of the Relay service disruption, an intermediate report provides problem status and

more detail of what action is necessary. In most cases, the 24-hour report reveals the problem has been corrected and full relay service has been restored. The state contract manager (or designate) will receive this notification from your Sprint Customer Relationship Manager (CRM). He/she and/or a member of the management team will provide the final report and follow up on steps Sprint will take to ensure we can minimize the likelihood of this event occurring again.

Final reports include a comprehensive look at the event, including the following:

- How the problem occurred
- When the problem occurred
- The number of impacted customers (if known)
- What was required to correct the problem
- Time and date the relay service resumed full operation
- Avoidance plan for future (if applicable)

### ***Temporary Delay Message***

If approved by the state, Sprint can also provide a temporary delay message for TRS users that is turned on only when long hold times may occur as a result of weather or other event impacting service. For example, if there were a terrorist attack or natural disaster that significantly increased the number of calls to the relay center, Sprint can add a temporary recording that alerts voice and TTY users, such as: "THE RELAY CENTER IS EXPERIENCING LONGER THAN NORMAL HOLD TIMES. PLEASE HOLD FOR THE NEXT AVAILABLE CA OR TRY YOUR CALL AGAIN LATER."

### ***Telecommunications Service Priority (TSP)***

All of Sprint's circuits supporting TRS and CapTel services have qualified for priority restoration under the TSP program. Sprint's participation in the TSP Program strengthens our robust reliability. If a national or regional emergency causes service to be disrupted and the call center cannot receive or place calls, Sprint's participation in the TSP program means Local Exchange Carriers (LECs) would be required to restore service as rapidly as possible consistent with the priority status assigned. Sprint's reliable network and TSP participation ensures Sprint's disaster recovery ability is unmatched by any Relay provider in the world.

Appendix E: West Virginia TRS Information in Telephone Directories

**Frontier COMMUNICATIONS**  
**Lewisburg • Union**  
**White Sulphur Springs**  
 Alderson, Fairlea, Glenville, Peterstown, Ronceverte, Crow Heights, VA  
 Area Codes 304, 540, 681, Assured March 2017

**Services for individuals with a Hearing or Speech Disability**  
**West Virginia Relay Service**  
 West Virginia Relay (WVR) is available to all West Virginia residents. WVR enables specially trained Communications Assistants to act as confidential "bridges" between hearing users of standard telephones and text telephone (TTY/TDD) users with hearing or speech impairments. The WVR operates 24 hours a day and can be reached by dialing the following nationwide toll-free numbers:

TTY/TDD/PG/Voice.....	711
Customer Service.....	1-800-676-3777
or.....	1-866-430-1274

All billable charges for calls placed with the assistance of the WVR center will apply as if you directly dialed the call. However, the call to the WVR center is toll-free.

The types of calls included are: local or long-distance calls, collect calls, calling card calls, third party calls and person-to-person calls. Calls made through the relay service are strictly confidential. Communications Assistants at the WVR are specially trained to relay your conversation. As required by law, they cannot disclose any information from your conversation, and no records of the contents of conversations are kept.

**Virginia Relay**  
 Virginia Relay enables people who are deaf, blind or speech-disabled to use standard telephones or text telephones.

**What do I do with the telephone?**  
 Many service offices which assist with telephone issues.

**304-342-XXXX**  
 www.TheMasters.com

**MASTERS**  
 EQUIPMENT

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**Appendix F: Complaint Logs**

**Complaint Tracking for West Virginia (06/01/2012-03/31/2013). Total Customer Contacts: 2**

Tally	Date of Complaint	Nature of Complaint	Date of Resolution	Explanation of Resolution
1	08/15/12	The customer's daughter reported that her mother is no longer able to dial to her home number with captions but can call her cell phone.	09/06/12	After an extensive investigation, a trouble ticket was filed with the carrier routing the call. Technical support and the telephone carrier worked together to resolve the customer's difficulty. The customer is now able to reach the number in question with captions.
2	03/07/13	The West Virginia Relay customer explained that the tone of the operator was unacceptable as it negatively impacted the call. The agent apologized. The center supervisor will be notified. Follow up requested.	03/07/13	The supervisor met with the operator. The operator said she remembered the call. It was a call she took over and was not aware of what had transpired previously. The voice person was upset that she had to pace to type verbatim. After the inbound customer hung up, the operator apologized and explained that it was important to get everything verbatim and sometimes they had to pace to do that. The voice person was upset. A follow up email was sent.

**Complaint Tracking for West Virginia (06/01/2013-05/31/2014). Total Customer Contacts: 1**

Tally	Date of Complaint	Nature of Complaint	Date of Resolution	Explanation of Resolution
1	03/19/14	Customer reported seeing the Communication Assistant number appearing at the beginning of a particular call to check the time but no captions followed.	04/02/14	Customer Service Representative apologized for the incident and investigated on the customer's behalf. Call center detail confirmed that no characters were captioned or sent to the customer on this brief call that was terminated by the customer 30 seconds after connecting. Call center followed up with the Communication Assistant supervisor to ensure no ongoing quality concerns. Customer service representative followed up with customer to share this detail.

**Complaint Tracking for West Virginia (06/01/2014-05/31/2015). Total Customer Contacts: 0**

Tally	Date of Complaint	Nature of Complaint	Date of Resolution	Explanation of Resolution
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**Complaint Tracking for West Virginia (06/01/2015-05/31/2016). Total Customer Contacts: 0**

Tally	Date of Complaint	Nature of Complaint	Date of Resolution	Explanation of Resolution
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**Complaint Tracking for West Virginia (06/01/2016-05/31/2017). Total Customer Contacts: 0**

Tally	Date of Complaint	Nature of Complaint	Date of Resolution	Explanation of Resolution
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Appendix G: Annual Report



March 2014-February 2015 Annual Report



# WEST VIRGINIA RELAY 2014

2011: Sprint is recognized by the Paisley Group for providing the best TRS customer service and typing speed.

2012: CapTel 800 is upgraded to CapTel 840.

2013: West Virginia Relay is re-certified by FCC until 2018.

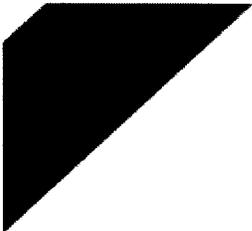
2014: CapTel public service announcements was broadcast over 600 times.

A video on the Spanish TTY service is developed and produced.

2011  
SPRINT IS RECOGNIZED BY PAISLEY GROUP FOR BEST TRS CUSTOMER SERVICE

2013  
RE-CERTIFIED BY FCC UNTIL 2018

2014  
CAPTEL PUBLIC SERVICE ANNOUNCEMENTS BROADCAST OVER 600 TIMES



## [ FROM THE SENIOR CUSTOMER RELATIONS MANAGER ]

David Howell, Utility Analyst  
Public Service Commission of West Virginia  
201 Brooks Street  
Charleston, WV 25323

Dear Mr. Howell,

Sprint Relay had another opportunity to serve West Virginia consumers during March 2014 - February 2015 by providing relay services, outreach education and customer service. Sprint is appreciative of the certificate extension granted by the West Virginia Public Service Commission in order to continue to provide relay services.

**West Virginia Relay accomplishments included:**

- Airing a CapTel public service announcement (PSA) for 632 spots at three different time periods
- Producing a video about the Spanish TTY service that is first shown in Spanish language then in the English language.
- Completing the Interstate TRS Fund Data Collection report.
- Developing a West Virginia Relay advertisement in the TDI Directory.
- Providing NPA-NXX map infographics for both TRS and CapTel.

**Session minutes this fiscal year showed:**

- TTY-based Calls: A significant decrease of 25.3%, or 26,451 minutes
- Speech-to-Speech (billable): An increase of 213%, or 1,025 billable minutes
- CapTel: A moderate decrease of 14.4%, or 42,007 minutes

An exciting event was Sprint's announcement of a trial of CapTel phones in Sprint wireless retail stores. As of May 9, 2014, the phones were available in 20 stores in southern Florida, 5 stores in Texas, and 5 stores in Washington state.

Sprint thanks the West Virginia Public Service Commission, the West Virginia Association of the Deaf, the two West Virginia Relay outreach specialists, state relay users, and the community for the opportunity to provide relay services and education.

Sincerely,

*Mary Beth Mothersell*

Mary Beth Mothersell  
Senior Customer Relations Manager

Mary Beth Mothersell, LMSW | Senior Customer Relations Manager  
P.O. Box 547 | Geneseo, NY 14454  
mrmothersell@sprint.com | (800) 927-0282 TTY | (585) 301-4616 Voice

## OUTREACH & MARKETING

Two West Virginia Relay outreach specialists promoted West Virginia Relay products and services via presentations, exhibits, the West Virginia Relay website, and printed materials such as flyers.

### Public Service Announcements

During this reporting year, two public service announcements (PSAs) about the CapTel phone and service were developed, produced, and broadcast during three time periods.

**February 3, 2013 - March 2, 2014**

As mentioned in last year's annual report, West Virginia Relay promoted the CapTel product and service through PSAs during the overlapping cycles of February 3, 2013 - March 2, 2014. The PSA was aired 192 times on popular channels such as ABC, CBS, and NBC during high-visibility programs in locations such as:

- Bluefield-Beckley-Oak Hill
- Clarkburg-Weston
- Wheeling-Stauberville

**August 11 - September 21, 2014**

The PSA was broadcast 202 times in locations such as:

- Bluefield-Beckley-Oak Hill
- Clarkburg-Weston
- Wheeling-Stauberville

**February 9 - March 15, 2015**

The PSA was broadcast 238 times in locations such as:

- Bluefield-Beckley-Oak Hill
- Charleston-Huntington
- Clarkburg-Weston
- Wheeling-Stauberville

### Spanish TTY Video

In February 2015, a five-minute West Virginia Relay video was created to explain the Spanish TTY service; the first segment was done in Spanish and the second segment in English. This was posted to the West Virginia Relay website and presented at outreach events.



## Literature

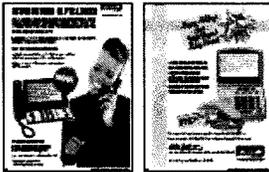
West Virginia Relay developed an advertisement about Federal Relay and CapTel products and services. These were placed in the national Telecommunications for the Deaf and Hard of Hearing, Inc. directory, and in two issues of the West Virginia Association of the Deaf newsletter.



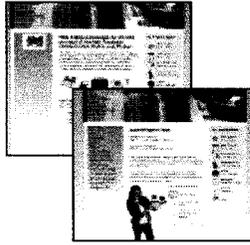
**TDI Directory**  
In Spring 2014, West Virginia Relay placed a flyer about TRS, CapTel, Customer Service, and Equipment Distribution Services program (EDS) phone numbers and website address in the national Telecommunications for the Deaf and Hard of Hearing, Inc., directory.

TDI has published its directory annually since 1968. This significant resource includes over 500 pages of contact information for thousands of individuals, businesses, organizations and government agencies that serve the deaf community.

**West Virginia Association of the Deaf Newsletter**  
An advertisement about the CapTel phone and Federal Relay were placed in the fall and winter issues of the 2014 West Virginia Association of the Deaf newsletter.



## Website



The West Virginia Relay website, at [www.westvirginiarelay.com](http://www.westvirginiarelay.com), provides information and videos explaining how calls are handled, offers an online consumer form for personal preferences, outlines the West Virginia Commission for the Deaf and Hard of Hearing's (WVCDHH) Telephonic Communication Device Loan Program, and has additional resources.

To monitor trends on the website, the Senior Customer Relations Manager received a monthly statistics report. During this reporting year, there were 103,777 hits, representing the requests made to the server. This is an increase of 3%, or 2,974 hits, compared to the previous year's figures.

**Fig. 6 Website Statistics**

Month	Hits
March	10,379
April	10,913
May	16,873
June	7,239
July	7,018
August	6,767
September	6,719
October	7,655
November	7,893
December	7,183
January	7,813
February	7,325

# RELAY ENHANCEMENTS

## Enhanced Speech-to-Speech Services

In March 2014, Sprint made several enhancements to its Speech-to-Speech (STS) services, such as additional features shown in the postcard at right.

### Good News for People with Speech Disabilities

Sprint Relay is proud to announce that we have ENHANCED the service. Unlike Speech-to-Speech calls, we are efficient and productive.

Here's a sampling of our STS features:

- My Archived STS Tapes
- My Saved Messages
- My Shortcuts
- My Transcripts
- My E-Mail Call Log
- My Tapes

For more information, visit [sprintrelay.com](http://sprintrelay.com) or call 1-877-833-7288.



## STARS Conference

Sprint sponsors an annual conference for State Telecommunication Administrators of Relay by Sprint (STARS). The STARS conference is an ideal forum for discussions about current FCC rules and upcoming industry trends, and idea exchanges among state relay administrators. This year's STARS conference was held in Florida in May 2014.



## CapTel Phones in Sprint Stores

In May 2014, Sprint performed a trial of CapTel phones in Sprint wireless retail stores to evaluate how consumers shopping for wireless phones responded to learning about wireless IP-based Sprint CapTel 840i Customer Premise equipment. This initiative was in preparation for the deployment of the CapTel 840i phone to more than 1,200 retail stores in the nation. Each customer will receive installation and support services. The trial took place in 20 stores in southern Florida, 5 stores in Texas, and 5 stores in Washington.

## SPRINT RELAY ACCOUNTS

Sprint provides relay services for 34 accounts including Federal Relay Service, Puerto Rico, Virgin Islands and New Zealand, as shown in the map at right.

Logos for CSD, Sprint Relay, and CapTel are visible at the bottom of the advertisement.

## Emerging Text-to-911 Technology

Text-to-911 technology is the ability to request emergency assistance by sending, on a wireless phone, a text message to a public safety answering point (PSAP). While this technology may be most utilized by the deaf, hard of hearing, and speech-disabled communities, it is expected to be increasingly used by the general public. Text-to-911 is also intended as an option for when voice calling is unavailable or unsafe, such as during domestic violence incidents.

Sprint now provides text-to-911 service. Sprint currently routes enhanced wireless 911 calls to 198 PSAPs in Florida. Additional service areas will take up to six months to implement. Sprint is enthusiastic about expanding the public's ability to get critical assistance. Towards that end, Sprint continues actively participating in standards bodies and industry working groups, along with cooperative efforts with PSAPs across the country. As part of these efforts, Sprint evaluated vendors and participated in a six-month text-to-911 trial with different jurisdictions across the country prior to launching the service. Sprint is proud to have such innovative partnerships and to be a strong contributor to emergency communications.



### Employee of the Year Award

In May 2014, Mike Ellis, National Director for Sprint Relay, was named one of the 2014 "Employees of the Year" by CAREERS & the DISABLED Magazine for his professional and advocacy efforts on behalf of people with disabilities in the workplace and in the community. Ellis was one of only 10 employees recognized.

## Employee Resource Group

John Moore, the Sprint Relay branch manager for the Relay Program Management team, has been promoted to president for the Sprint Employee Resource Group: REAL DEAL. In his last year of this two-year term, he serves as the point of contact for resource information and guidance on disability information, with an emphasis on deaf- and vision-related matters.

# WEST VA RELAY STATISTICS

## Telecommunications Relay Service

The following information indicates the trends in the annual total number of session minutes and calls, average speed of answer and service level, call origination, contacts with customers, and calling trends. The numbers reflect the traditional relay services (such as TTY, Voice, Spanish TTY and Voice, Voice Carry-Over (VCO), TeleBraille, and Speech-to-Speech (STS)) currently provided by West Virginia Relay.

See appendix for a complete statistics report.

### Session Minutes

Figure 2 indicates the total monthly session minutes processed through West Virginia Relay. The total of 78,320 minutes includes all aspects of TRS services except interstate, interstate directory assistance, international, toll-free conversation, 900 numbers, Speech-to-Speech and CapTel. This represents a significant decrease of 25.3%, or 26,451 minutes, compared to the previous fiscal year's figures.

Fig. 2: Session Minutes

March	8,216	September	5,934
April	6,920	October	6,489
May	7,791	November	6,996
June	6,889	December	7,182
July	4,915	January	6,228
August	6,090	February	4,728

### Billable Speech-to-Speech Minutes

This fiscal year contained 1,506 Speech-to-Speech (STS) billable minutes. Sprint Relay, in partnership with the United Cerebral Palsy (UCP) organization, promoted STS as part of its national campaign to educate STS users on its enhanced STS features. This represents a large increase of 213%, or 1,025 minutes, compared to the previous year's figures.

Fig. 3: STS Minutes

March	99	September	83
April	62	October	102
May	85	November	58
June	111	December	258
July	84	January	301
August	85	February	157

### Relayed Call Volume

Figure 4 depicts the total number of outbound relayed calls processed through West Virginia Relay. The calls include local, interstate (both intrastate and interstate), interstate, toll-free, directory assistance, 900, international, marine, other, general assistance, busy ring/no answer, and speech-to-speech. For this reporting period, there was a decrease of 21.5%, or 8,406 calls, compared to the previous year's figures.

Fig. 4: Relayed Call Volume

March	2,787	September	2,365
April	2,558	October	2,702
May	2,473	November	2,283
June	2,677	December	2,662
July	2,620	January	2,546
August	2,781	February	2,295

**Call Origination**

On average, TTY and TurboCode consumers originated approximately 48% of West Virginia Relay calls. Figure 5 shows call type by percentage.

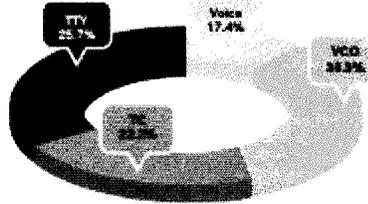


Fig. 5: Call Origination

**Average Speed of Answer and Service Level**

Figure 6 illustrates that Sprint has once again exceeded the speed of answer requirement throughout the year. "Speed of answer" identifies the number of seconds required to answer a call. West Virginia Relay's daily requirement is that 90% of all calls are answered within 10 seconds. The Average Speed of Answer (ASA) for this fiscal year was 1.18 seconds and the Service Level (SVL) was that 95.1% of calls were answered within 10 seconds.

Fig. 6: ASA and SVL

Month	ASA	SVL	Month	ASA	SVL
March	1.5	94%	September	.9	97%
April	1.0	95%	October	1.2	96%
May	1.2	96%	November	1.3	96%
June	1.1	94%	December	1.0	95%
July	1.2	94%	January	1.0	95%
August	1.6	93%	February	1.1	96%

**FCC Annual Consumer Contact Log**

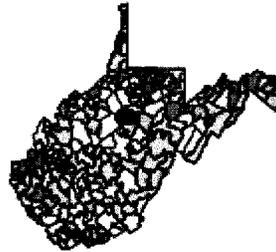
Sprint prepares and submits an annual Consumer Contact Log Report on both TRS and CapTel to the West Virginia Public Service Commission, who then submits the report to the Federal Communications Commission. From March 2014 to February 2015, there were 0 TRS complaints, 1 TRS commendation and 524 TRS inquiries.



Fig. 7: TRS Calling Trends in West Virginia

**Calling Trends**

Figure 7 indicates where West Virginia TRS calls originated during May 2014. The highest concentrations are shown in red, then yellow, then green.



**CapTel**

The following information indicates the trends of the annual total number of session minutes, call volume, call origination, contacts with customers, and calling trends. The numbers reflect CapTel relay services currently provided by West Virginia Relay.

**Session Minutes**

A breakdown of monthly minutes is shown in Figure 8. This fiscal year's CapTel session minutes totaled 250,778. This represents a moderate decrease of 14.4% compared to the previous year's figures.

Fig. 8: CapTel Session Minutes

March	24,324	September	18,178
April	26,064	October	21,279
May	23,923	November	18,640
June	22,014	December	18,008
July	20,766	January	18,692
August	20,739	February	18,172

**Call Volume**

A total of 63,246 CapTel calls were generated this reporting year. A breakdown of monthly call volume is displayed in Figure 9, which represents a 13%, or 9,426-call, decrease from last year.

Fig. 9: CapTel Call Volume

March	6,043	September	4,681
April	6,905	October	5,376
May	6,117	November	4,249
June	5,715	December	4,131
July	5,816	January	4,057
August	6,093	February	4,063

**Call Origination**

Figure 10 indicates that most West Virginia Relay CapTel calls were initiated by CapTel users.

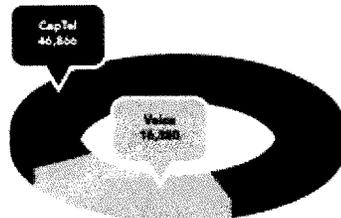


Fig. 10: CapTel Call Origination

**FCC Annual Consumer Contact Log**

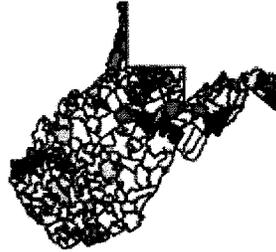
Sprint prepares and submits an annual Consumer Contact Log Report on both TRS and CapTel to the West Virginia Public Service Commission, who then submits the report to the Federal Communications Commission. From March 2014 to February 2015, there was 1 CapTel complaint, 1 CapTel commendation and 54 CapTel inquiries.

**Calling Trends**

Figure 11 indicates where West Virginia CapTel calls originated during May 2014. The highest concentrations are shown in red, then yellow, then green.



**Fig. 11: CapTel Calling Trends in West Virginia**




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# SPRINT RELAY TEAM

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**Bill Ensey**  
Regional Vice President  
General Business - West

**Mike Ellis**  
National TRS Director

**Relay Program Management**  
**John Moore**  
Branch Manager

**Mary Beth Mothersell**  
Senior Customer Relations Manager

**Relay Marketing**  
**Mark Seeger**  
Branch Manager

**Corporate Sales**  
**Maggie Schooler**  
Branch Manager

**Jim Skjeveland**  
Corporate Sales Manager

**Relay Business Innovations**  
**Mark Tauscher**  
Branch Manager

**Angie Officer**  
Implementation Program Manager

**Billing**  
**Kris Owens**  
Analyst

**Customer Service**  
**Brian Adanson**  
Supervisor

# TRS & CAPTEL STATISTICS



	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	TOTAL
<b>GENERAL INFORMATION OF MEMBERSHIP CHANGES BY MONTH (EXCEPT BY TRANSFER)</b>													
TRF	222	183	358	376	124	170	160	199	200	230	174	168	2,576
Terminated	182	129	174	281	257	247	282	127	137	199	160	116	2,224
ASCT	0	0	0	0	0	0	0	0	0	0	0	0	0
Wksp	182	129	182	187	187	162	199	134	142	157	162	92	1,748
WEL	642	642	642	642	642	642	642	642	642	642	642	642	7,644
WEL	0	0	0	0	0	0	0	0	0	0	0	0	0
LEAF RECONSTRUCTION	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	1,021	854	1,000	1,285	753	861	791	841	842	839	698	640	9,997
<b>PERCENTAGE OF CHANGES</b>													
TRF	14.96%	20.40%	32.96%	34.14%	22.27%	26.17%	21.40%	24.73%	22.17%	34.32%	27.43%	26.41%	25.79%
Terminated	15.84%	14.27%	16.25%	23.62%	27.99%	28.26%	32.44%	15.80%	14.56%	24.34%	24.64%	22.26%	22.27%
ASCT	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Wksp	18.36%	15.66%	18.40%	18.45%	20.44%	18.74%	19.85%	14.35%	13.73%	19.32%	23.50%	17.65%	17.49%
WEL	45.79%	49.64%	38.27%	24.28%	29.25%	42.62%	34.61%	42.32%	42.34%	32.15%	27.83%	37.87%	46.85%
WEL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
LEAF RECONSTRUCTION	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total	100.00%	99.99%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>GENERAL INFORMATION OF MEMBERSHIP CHANGES</b>													
Level	689	599	556	121	174	99	492	175	663	522	422	363	6,736
Intermediate	58	44	113	12	45	46	52	41	34	29	35	42	548
Intermediate	109	114	118	88	52	54	64	74	129	96	99	51	1,232
Tell Time	126	124	125	124	126	126	124	124	94	122	117	74	1,544
Library Assistance	0	1	1	1	1	1	1	1	1	1	1	1	1
ADJ Service	0	0	0	0	0	0	0	0	0	0	0	0	0
Inter national	0	0	0	0	0	0	0	0	0	0	0	0	0
Wksp	0	0	0	0	0	0	0	0	0	0	0	0	0
WEL	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	1,021	854	994	979	778	868	748	834	954	828	694	521	9,997
General Assistance	1,174	1,212	1,204	1,249	1,242	1,226	1,214	1,246	1,244	1,254	1,222	1,174	14,752
Study Program Assistant	194	141	116	187	120	182	170	146	194	121	117	92	1,542
Total Number of Member Calls	2,787	2,558	2,436	2,677	2,622	2,767	2,840	2,722	2,894	2,642	2,543	2,293	32,147
<b>MEMBERSHIP BY SERVICE</b>													
Total Conversation Minutes	5,246	4,225	5,879	4,887	2,362	2,248	3,699	4,870	4,728	4,214	5,121	2,129	46,151
Total Member Minutes	8,274	4,922	7,791	6,899	4,913	6,582	5,644	6,499	6,994	7,782	6,278	6,528	58,422
Intermediate Member Minutes	1,620	1,107	1,175	426	287	254	423	679	627	665	425	467	8,128
Wksp Intermediate Member Minutes	5,994	5,281	5,637	5,461	4,584	5,319	4,626	4,958	5,889	5,620	5,189	4,942	40,841
Wksp 175 Member Minutes	99	62	38	111	84	65	63	122	58	258	351	157	1,568
Total Member Minutes	6,285	5,343	5,742	5,571	4,273	3,125	4,757	5,261	5,261	5,888	5,440	4,999	42,461
<b>MEMBERSHIP OF CALLS TO WORK</b>													
Offered	2,735	2,442	2,395	2,329	2,449	2,787	2,827	2,828	2,325	2,687	2,372	2,624	30,947
Answered	2,611	2,353	2,329	2,434	2,349	2,654	2,281	2,482	2,147	2,399	2,487	2,359	29,899
Not Answered	2,735	2,442	2,395	2,329	2,449	2,787	2,827	2,828	2,325	2,687	2,372	2,624	30,947
Abandoned by Caller	129	77	64	102	100	131	34	34	39	88	102	67	1,047
Wksp	74	34	38	61	77	73	66	62	42	44	63	74	824
Wksp Adj	55	43	26	41	23	58	32	32	37	44	39	93	1,223

