



Oracle  
Charter  
School

Ehren Reynolds <ereynolds@oraclecharterschool.org>

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## 470 application request 866860001149430

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**Carl Carbone** <ccarbone@advance2000.com>

Thu, Oct 10, 2013 at 9:51 AM

To: "ereynolds@oraclecharterschool.org" <ereynolds@oraclecharterschool.org>

Ehren,

We are requesting detailed information on the services you are requesting. The information the your 470 is not detailed enough to provide a quote. We cannot provide a shopping list of services with pricing and need a more descriptive list of the services you are actually looking to implement.

T-1 – is this for the phone system?

DTS services – what are you looking for?

Telephone service – what would these lines be used for?

Internet access – what type and speed are you interested in?

Internet components – what do you need?

Thanks,

**Carl Carbone**

Business Development Executive



*Your Productivity. Optimized.*

1140 Wehrle Dr.

Amherst, NY 14221

716.929.0956 (Office)

716.929.7293 (Fax)

800.238.2621 ext.2256 (Toll-Free)

ccarbone@advance2000.com



Oracle  
Charter  
School

Ehren Reynolds <ereynolds@oraclecharterschool.org>

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## 470 application request 866860001149430

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**Ehren Reynolds** <ereynolds@oraclecharterschool.org>  
To: Carl Carbone <ccarbone@advance2000.com>  
Cc: Krista Schultz <kschultz@oraclecharterschool.org>

Thu, Oct 10, 2013 at 3:30 PM

Carl,

Thank you for your interest in providing internet service to the school. We are seeking for the 2014-2015 school year the following.

5 telephone lines with long distance  
Internet service at a rate between 50 Mbps - 100 Mbps down / 5 - 10 Mbps up.

Thank You

----- Forwarded message -----

From: **Carl Carbone** <ccarbone@advance2000.com>

Date: Thu, Oct 10, 2013 at 9:51 AM

Subject: 470 application request 866860001149430

To: "ereynolds@oraclecharterschool.org" <ereynolds@oraclecharterschool.org>

[Quoted text hidden]

—  
Ehren Reynolds  
Oracle Charter School  
Technology Coordinator  
ereynolds@oraclecharteschool.org  
716-362-3188 ext. 254



## 470 quote

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Carl Carbone <ccarbone@advance2000.com>

Tue, Nov 5, 2013 at 1:58 PM

To: "ereynolds@oraclecharterschool.org" <ereynolds@oraclecharterschool.org>

Ehren,

Attached is the quote you requested based on your Form 470 application.

### Carl Carbone

Business Development Executive



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www.advance2000.com

www.linkedin.com/pub/carl-carbone/29/a23/103/

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**2 attachments**



**advance 2000 carrier services document.docx**

62K



**Oracle 2013.doc**

45K



Advance 2000 is an independent telecom agent that represents over 25 Telecom Service Providers to bring the best solution to our clients. We are a single point of contact that knows our clients the best by understanding their needs. This puts us in a great position to match the best local phone service, business long distance, data and internet service to our client's current and future goals

On average, Advance 2000 saves our clients between 20-30% a month on their local phone service, business long distance, High Speed Internet, MPLS, Voice over IP, SIP, Ethernet, internet services, hosted PBX, and conference calling services.

At Advance 2000, we know that your company has a variety of telecom needs. In many instances, one provider may not offer the right solution for your business.

Advance 2000 has agreements with multiple carriers to offer a complete portfolio of voice, data, Internet products, and consulting services. We provide "best of breed" solutions tailored exclusively for you, by packaging various products and services from these carriers.

Advance 2000 is staffed with telecommunications experts who have many years of experience in the telecommunications industry. With those years of experience comes the understanding that as installed telecommunications technologies age and new technologies roll out, there will be occasional snafus that cause disconnects in your communications infrastructure. As an Advance 2000 client, you can be confident that we will be your advocate with the telecommunications provider(s) and work with them to get the issues resolved as quickly as possible.

As an Advance 2000 client, you may have a custom telecom solution that uses multiple providers. You don't have to remember who is doing what - you will only need to contact us when in need and/or when you have questions.

When you are an Advance 2000 client, we meet periodically to review the services and the rates to confirm that you are receiving what you wanted at the rates quoted and compare your telecommunications solution with the current trends and rates.



11/5/2013

Telco and Internet quote for Oracle Charter School  
ERate Application 866860001149430

As a Time Warner authorized sales agent, Advance 2000 is providing the following quote.

(5) Telephone lines with unlimited local and LD - \$33.99 per line per month

(1) Internet 50 Mbps x 5 - \$273.99 per month

IP Addresses if required:

(1) \$23.00 per month

(5) \$35.00 per month

Presented by Carl Carbone



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## 470 quote

---

**Carl Carbone** <ccarbone@advance2000.com>  
To: Ehren Reynolds <ereynolds@oraclecharterschool.org>

Thu, Dec 12, 2013 at 11:23 AM

Wasn't sure being that it looks they were the highest cost. We quoted what you asked for so when that changed, which I assume is what you bought from Windstream, we should have been notified in order to quote the same.

[Quoted text hidden]

**From:** Ehren Reynolds [mailto:ereynolds@oraclecharterschool.org]  
**Sent:** Thursday, December 12, 2013 11:19 AM  
**To:** Carl Carbone  
**Subject:** Re: 470 quote

Carl,

We choose Windstream, as per our rubric.

Ehren

On Thu, Dec 12, 2013 at 10:07 AM, Carl Carbone <ccarbone@advance2000.com> wrote:

Ehren,

Who did you go with?

[Quoted text hidden]

**From:** Ehren Reynolds [mailto:ereynolds@oraclecharterschool.org]  
**Sent:** Wednesday, December 04, 2013 12:05 PM

**To:** Carl Carbone  
**Subject:** Re: 470 quote

Carl,

Thanks you for submitting your quote for internet and phone service. At this time we have selected another vendor. Please keep us in mind for future requests. I am attaching a copy of our selection rubric for your reference.

Thank You

[Quoted text hidden]

--

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Technology Coordinator

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## 470 quote

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**Ehren Reynolds** <ereynolds@oraclecharterschool.org>  
To: Carl Carbone <ccarbone@advance2000.com>

Tue, Dec 17, 2013 at 12:14 PM

Mr. Carbone,

In connection with our recent conversation concerning your proposal to provide Internet access to Oracle, please see the attached rubric upon which Oracle made its decision to accept the Windstream bid. The higher throughput that Windstream provided was an important factor in the decision.

Please let me know if you have questions.

Ehren Reynolds

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**Carl Carbone**

Business Development Executive



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**Carl Carbone**

Business Development Executive

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**2014-2015 Erate Internet Rubric.pdf**

99K

# Internet & Phone E-Rate Bid Assessment Worksheet - (Points Based)

<b>Funding Year</b>	2014/2015		
<b>Project or Service Description</b>	Internet Access - 50MB / 5 MB Up - 100MB Down / 100 MB Up Telecommunication Services		
<b>Evaluation Criteria</b>	<b>Total Points Available*</b>	<b>Points Awarded ** Vendor 1: Time Warner Cable</b>	<b>Points Awarded ** Vendor 2: Windstream</b>
Monthly Cost of Eligible Products/Services	30	30	10
Download Speed	25	13	25
Upload Speed	25	5	25
Dedicated Connection	10	0	10
Bundled Phone Option	5	5	5
Prior Experience	2	2	0
Customer Service	3	3	3
<b>Total Points</b>	<b>100</b>	<b>58</b>	<b>80</b>
<b>Vendor Selected:</b>	Windstream		
<b>Approved By:</b>	John Ashwood		
<b>Title:</b>	Head of School		
<b>Date:</b>	11/27/2013		
<b>Notes:</b>			
		<b>Points Awarded ** Vendor 3: Advance 2000</b>	<b>Points Awarded ** Vendor 3: Advance 2000</b>
			28
			13
			5
			0
			5
			0
			3
		<b>80</b>	<b>54</b>