March 4, 2019

Marc –

Re your question about the highlighted sentence in the email chain:

You will have to pay the additional $560 per month until 7/1/19, when you E-rate Category 1 discount of 70% will then be applied to this additional monthly charge. The increase after 7/1/19 will be $168 per month (30% of $560).

As I understand this, he’s saying the monthly cost is going from $1,330 to $1,890 for 100 Mb to 200 Mb service. Thus:

$1,330 = $560 = $1,890/month

This covers from whatever month they upgraded until June 2019, the end of the funding year.

The school has a 70% discount rate that was initially applied to the $1,330/month, and now will be applied to the $1,890/month. He seems to be emphasizing the e-rate discount (70%), but he has an unusual way of phrasing it. Rather than saying:

You’ll have a 70% discount on $1,890/month

He says

You’ll have an additional 70% discount on the $560/month upgrade until 6/30/2019.

Then, the last sentence stresses the extra amount they will be paying for the upgraded service after 7/1/2019 – they will pay 30% of the cost out-of-pocket.

* At $1,330/month, their 30% = $399/month
* At $1,890/month, their 30% = $567/month – a $168/month increase.