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OCT - 5 1992

FEDERAL COMMUNICATIONS
OFFICE OF THE SECRETARY

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MAIL BRANCH

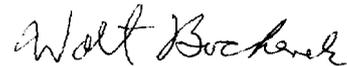
Walt Bochenek
6964 Camino Pacheco
San Diego CA 92111
October 1, 1992

Office of the Secretary - FCC
Attention: Docket no. 92-90
1919 M Street N.W.
Washington, D.C. 20554

Dear Sir or Madam,

I urge you to please not restrict person-to-person telephone solicitation. It is the main way that people in many professions can obtain business, and therefore, such a restriction would seriously jeopardize the income-earning ability of many Americans.

Yours truly,



Walt Bochenek

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A MEMBER OF THE SEARS FINANCIAL NETWORK



SKY RIDGE REALTY
RESIDENTIAL REAL ESTATE

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LAKE ARROWHEAD VILLAGE
P.O. BOX 1089
LAKE ARROWHEAD, CA 92352
BUS. (714) 336-2131
FAX (714) 336-2400

74-850 HIGHWAY 111
INDIAN WELLS, CA 92210
BUS. (619) 773-2131
FAX (619) 773-3973

September 30, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street N.W.
Washington D.C. 20554

To whom it may concern,

It is my understanding that the FCC is drafting a regulation to restrict person to person solicitations to residential homes.

It is critical to all business to have the ability to promote itself through the telephone network. If such a restriction is effected it will have dire effects on all industry, and our economy in general. I am sure there are people who are abusing the use of the telephone, but to restrict those who are using the phone in a professional manner is unreasonable.

Please do not pass such a restriction, the unrestricted use of the telephone is critical to our business.

Regards,

Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California



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October 1, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

Dear Sir or Madam;

I am writing in reference to the Docket NO. 92-90, Telephone Consumer Protection Act of 1991. As a Real Estate professional, it is crucial to my business to be allowed to "cold call". Person to person solicitations to residential customers is the way I service a number of clients in helping to get thier homes sold. Please do not pass this legislation.

Thank you very much.

Sincerely,

A handwritten signature in cursive script that reads 'Sue Kuehn'.

A MEMBER OF THE SEARS FINANCIAL NETWORK



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RESIDENTIAL REAL ESTATE

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Please do not pass such a restriction, the unrestricted use of the telephone is critical to our business.

Regards,

Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California

Marti Kolkow
P.O. Box 4254
Blue Jay, Ca
92317

A MEMBER OF THE SEARS FINANCIAL NETWORK

**COLDWELL
BANKER**

SKY RIDGE REALTY
RESIDENTIAL REAL ESTATE

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OFFICE OF THE SECRETARY

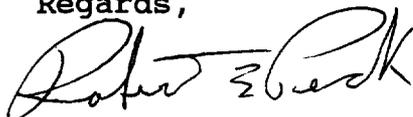
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Please do not pass such a restriction, the unrestricted use of the telephone is critical to our business.

Regards,



Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California

Robert T Peck
P.O. Box 2014
Lake Arrowhead 92352
Ca.

ORIGINAL
FILE

October 1, 1992

Office of the Secretary
Federal Communications Commission
Att'n: DOCKET No. 92-90
19119 M Street N.W.
Washington, D.C. 20554

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY MAIL BRANCH

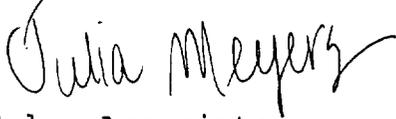
To Whom It May Concern:

Please note my disagreement with Docket No. 92-90- TELEPHONE
CONSUMER PROTECTION ACT OF 1991.

In real estate sales the use of the telephone is crucial in
order to make time more productive, and be able to prospect
effectively. Telephone solicitation, or "cold calling", is
extremely important to my real estate business, and the
residential real estate industry in general.

I strongly disagree with the Federal Communications
Commission regulation that is being drafted that would
restrict person-to-person solicitation to residential homes.
I strongly urge you to ensure that Docket No. 92-90 NOT BE
PASSED.

Thank you for your prompt attention,



Sales Associate

Anthony Real Estate
105 N. Rose #100
Escondido, CA 92027
(619) 741-7898

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A MEMBER OF THE SEARS FINANCIAL NETWORK



SKY RIDGE REALTY
RESIDENTIAL REAL ESTATE

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September 30, 1992

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Regards,

Bruce & Wanda Block

Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California



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Regards,

Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California

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Regards,


Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California

Steve Keefe

The Future of Lake Arrowhead Real Estate



SKY RIDGE REALTY
RESIDENTIAL REAL ESTATE

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Regards,

Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California



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Regards,

Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California

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Rita Stermath - Shaw, Broker

A MEMBER OF THE SEARS FINANCIAL NETWORK

**COLDWELL
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Regards,

 Broker Associate

Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California

Rita Stermath - Shaw, Broker

A MEMBER OF THE SEARS FINANCIAL NETWORK

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Regards,



Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California

*In reference to "Telephone Consumer
Protection Act of 1991"*

**COLDWELL
BANKER**

SKY RIDGE REALTY
RESIDENTIAL REAL ESTATE

September 30, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street N.W.
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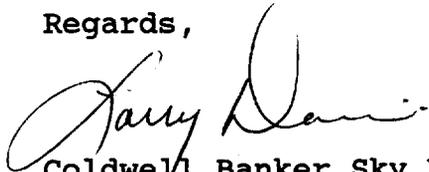
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Lake Arrowhead, California

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ERA® FIRST FEDERAL REALTY

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

INFORMAL COMPLAINTS
BRANCH
ENFORCEMENT DIVISION

August 28, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street N.W.
Washington, D.C. 20554

RE: Docket No. 92-90
Telephone Consumer Protection Act of 1991

Dear Sir/Madam:

I am requesting that you not restrict person-to-person telephone solicitation in the above-referenced regulations. "Cold" calling is a very important part of my business because I need to be continually searching for potential sellers in order to keep my inventory at a level that allows me to make a satisfactory living in the real estate business.

Most of the people I talk to are very friendly and do not object to answering a few simple questions about their future plans. It is unusual for anyone to complain about my call or be rude in their response.

I do not believe we need to legislate the business practices of thousands of people for the sake of a handful of people who complain. In this "land of opportunity" we need to concentrate on providing adequate jobs for the unemployed and not on restricting the ability to make a living within certain groups of hard-working people.

Real estate sales is very competitive and person-to-person telephone solicitation enables me to list homes for sale which generates buyers and produces the sale.

Thank you for your thoughtful consideration of my position, and do not hinder me in my work by passing legislation that will make my job more difficult.

Sincerely,

A handwritten signature in cursive script that reads "Dawn L. Veldheer".

Dawn L. Veldheer, REALTOR

34020 W. SEVEN MILE ROAD · SUITE 101 · LIVONIA, MI 48152 · 313-478-3400





4312 ORCHARD LAKE ROAD
WEST BLOOMFIELD, MI 48323-1646
TELEPHONE: (313) 681-5700
FAX: 681-0460

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SEP 1 3 59 PM '92
INFORMAL COMPLAINTS
ENFORCEMENT DIVISION
COMMON CARRIER BUREAU

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OCT - 5 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

August 28, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No 92-90
1919 M St. N.W.
Washington, D.C. 20554

Sir:

I am writing in regards to your current considerations which will restrict, if implemented, my ability as a REALTOR to use person-to-person telephone solicitations.

Because of my training and experience, I am neither aggressive or abusive in my use of this technique, nor are the other agents in my office; however, nearly 40% of my business each year is derived from my "cold" calling neighborhoods in this area. Should you choose to restrict this activity, you have effectively put me and others out of business.

The residential real estate industry, as we know it, cannot survive without the ability to solicit its services via telephone. I urge you to carefully consider the future of our industry before considering such restrictions.

Regards,
REAL ESTATE ONE, INC.

A handwritten signature in cursive script, appearing to read "Gus P. Seeger".

Gus P. Seeger, GRI
Associate Broker



MJL CORPORATE TRANSFEREE SERVICE

30110 Orchard Lake Rd.
Farmington Hills, Michigan 48334
(313) 851-6700

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INFORMAL COMPLAINTS
BRANCH
ENFORCEMENT DIVISION
COMMON CARRIER BUREAU

August 28, 1992

Attn: Office of the Secretary, Federal Communications

Subj: Wocket No. 92-90, Telephone Consumer
Protection Act of 1991

I request that you not consider restrictions
on person-to-person telephone solicitation because
this is an important way that I prospect
of information from home sellers.

However, I agree to the limitation of the
automated dial machines —

Thank you for your consideration.

Jason Pedersen
Realtor

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A MEMBER OF THE SEARS FINANCIAL NETWORK

**COLDWELL
BANKER**

SEP 1 3 55 PM '92

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

GIOVANNONI &
COOPER REALTY, INC.

INFORMATION COMPLAINTS
4
ENFORCEMENT DIVISION
COMMUNICATIONS BUREAU

412 HEALDSBURG AVE.
HEALDSBURG, CA 95448
BUS. (707) 433-3397
FAX (707) 433-9335

August 27, 1992

Office of the Secretary
Federal Communications Commission
ATTN: Docket No. 92-90
1919 M Street N.W.
Washington DC 20554

To whom it may concern:

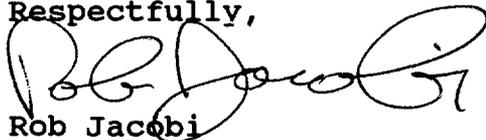
I would like to urge you not to restrict my ability as a real estate sales associate to use person to person telephone solicitations.

As you know, this is a major part of the success of my livelihood. I believe my associates and myself to be professional and courteous and my customers and potential clients do not complain about feeling harassed as a result of this type of solicitation.

Complaints about this marketing method are extremely low in comparison to other methods such as the use of artificial, computer-generated solicitations. Please do not restrict this marketing tool. I believe it would be a serious handicap to the real estate industry.

Thank you for your consideration.

Respectfully,



Rob Jacobi



Great Lakes Realty

31000 Northwestern Highway, Suite 101
Farmington Hills, MI 48334-2585
(313) 626-9100

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

3 9 92
EW
COW

Office of the Secretary
Federal Communications Commission
Attn: Docket No 92-90
1919 M st. N.W.
Washington D.C. 20554

Dear Sirs:

In considering the implementation of the Telephone Consumer Protection Act of 1991. I urge you not to restrict any person-to-person telephone solicitations.

As a Real Estate agent person-to-person solicitation is very important to my business and the business of most agents. To prohibit, or further restrict this activity would be detrimental to my ability to produce income.

I do agree that the use of artificial computer generated solicitations is not only offensive to consumers, but contributes to increased unemployment an consumer complaints.

Again I urge you not to restrict person-to-person solicitations in your consideration of "Docket No. 92-90 Telephone Consumer Protection Act of 1991."

Sincerely;

The Prudential
Great Lakes Realty



803 W. Pioneer Parkway
Peoria, Illinois 61615
309-692-3900
FAX 692-9363

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SEP 1 4 00 PM '92
INFORMAL COMPLAINTS
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Office of the Secretary, FCC
Attention: Docket no. 92-90
1919 M St. N.W.
Washington, D.C. 20554

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Dear Sirs:

I urge you not to restrict person to person telephone solicitations. The marketing of property and the search for a specific property for a potential purchaser would be severely restricted.

Limitations to our business are continually attempting to be applied. They not only affect our income, but a potential sale for a consumer, either buyer or seller.

Please seriously consider this request. Restricting telephone solicitations could have a devastating effect on our business.

Sincerely,

JIM MALOOF/REALTOR®

Sheryl L. Grider
Sheryl L. Grider, GRI
Vice-President

SLG/mm



Great Lakes Realty

31000 Northwestern Highway, Suite 101
Farmington Hills, MI 48334-2585
(313) 626-9100

571 350 92
10/5/92

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Attn: Docket No 92-90
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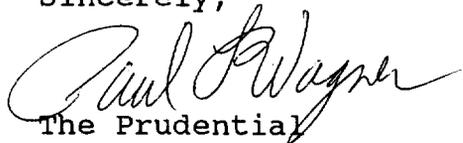
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To whom it may concern:

I would like to urge you not to restrict my ability as a real estate sales associate to use person to person telephone solicitations.

As you know, this is a major part of the success of my livelihood. I believe my associates and myself to be professional and courteous and my customers and potential clients do not complain about feeling harassed as a result of this type of solicitation.

Complaints about this marketing method are extremely low in comparison to other methods such as the use of artificial, computer-generated solicitations. Please do not restrict this marketing tool. I believe it would be a serious handicap to the real estate industry.

Thank you for your consideration.

Respectfully,

Loreen Kuimelis



State Realty Company
5109 North Illinois Street
Belleville, Illinois 62221
(618) 235-4100 / Fax (618) 235-7781

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INFORMAL COMPLAINTS
BRANCH
ENFORCEMENT DIVISION
COMMON CARRIER BUREAU

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OCT - 5 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

August 25, 1992

Office of the Secretary
FCC
Attention: Docket No. 92-90
1919 M St. N.W.
Washington, D. C. 20554

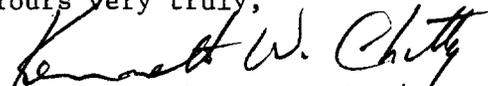
Dear Sirs:

I am writing in regard to a proposal for a regulation to restrict person-to-person telephone solicitation. As a REALTOR and the owner of Century 21 State Realty Co., I am very much concerned about this possibility and urge the FCC to reject such a restriction.

Telephone canvassing by REALTORS is an effective, business-producing tool that we would be hard pressed to do without. Without the benefit of phone contact to potential clients and customers, the real estate industry would suffer losses of revenue which it can ill afford to lose.

I would ask that the FCC take into consideration the many facets of business in this country who use telephone solicitation and reject any restrictions that would jeopardize this aspect of the free enterprise system. Thank you for consideration.

Yours very truly,


Kenneth W. Chitty, Broker/Owner

KWC:mlp



Each Office is Independently Owned and Operated



Great Lakes Realty

31000 Northwestern Highway, Suite 101
Farmington Hills, MI 48334-2585
(313) 626-9100

Office of the Secretary
Federal Communications Commission
Attn: Docket No 92-90
1919 M st. N.W.
Washington D.C. 20554

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Dear Sirs:

In considering the implementation of the Telephone Consumer Protection Act of 1991. I urge you not to restrict any person-to-person telephone solicitations.

As a Real Estate agent person-to-person solicitation is very important to my business and the business of most agents. To prohibit, or further restrict this activity would be detrimental to my ability to produce income.

I do agree that the use of artificial computer generated solicitations is not only offensive to consumers, but contributes to increased unemployment and consumer complaints.

Again I urge you not to restrict person-to-person solicitations in your consideration of "Docket No. 92-90 Telephone Consumer Protection Act of 1991."

Sincerely,

The Prudential
Great Lakes Realty

RECEIVED

WILLIAM M. RILEY

8009 SAPPHIRE DR. S.W.
TACOMA, WA 98498

92-10

~~92090197~~

SEP 11 12 29 PM '92

8-22-92

INFORMAL COMPLAINTS
to the FCC:
ENFORCEMENT DIVISION
COMMON CARRIER BUREAU

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I hope that you do "curb"
this practice. It is most annoying.
The most aggressive, and
obnoxious to me have been the
Shearson representatives.

OCT - 5 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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12 30 PM '92

Wm. Riley

HMB ENFORCEMENT
COMPLAINTS
INVESTIGATION

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