



Harrington Realty
5545 North State Highway 20
Oak Harbor, Washington 98277
Business (206) 675-2264
Toll Free 1-800-451-9751
Fax (206) 675-0423

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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FCC MAIL BRANCH

ORIGINAL
FILE

10/19/92

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

Dear Secretary:

I am writing in reference to:

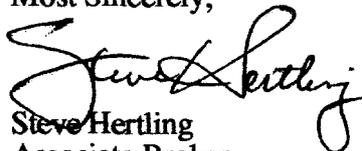
DOCKET No. 92-90, TELEPHONE CONSUMER PROTECTION ACT OF 1991.

You must know that "cold" calling is of maximum importance to my business in particular, and to the residential real estate industry in general.

It would be absolutely devastating to my business, and hence, my livelihood to have "cold" calling restricted in any way. In addition, as real estate agents, we are calling to offer a SERVICE to people as opposed to a request that they purchase a particular item. Moreover, because the best real estate agents utilize "cold" calling, the general public will be at a disadvantage when trying to find a good agent with which to work.

I appreciate your efforts to stop any restrictions (pending or otherwise) on person-to-person solicitations to residential homes as it pertains to real estate and real estate agents.

Most Sincerely,



Steve Hertling
Associate Broker





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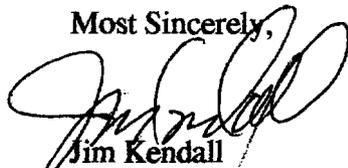
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Most Sincerely,



Jim Kendall
 Associate Broker





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Most Sincerely,

Adrienne Fremd
Associate





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Most Sincerely,

Harriet Dailey
Associate





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Most Sincerely,

Darcy Patterson
Associate





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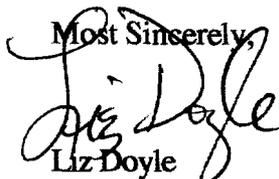
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Most Sincerely,


Liz Doyle
Associate





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Most Sincerely,

David Harrington
Broker





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Most Sincerely,

Carl Herring
Associate





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Cheryal Hertling
Associate Broker





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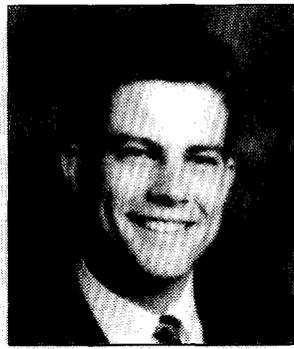
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Most Sincerely,


Judith Zapanta-Borras
Associate



ORIGINAL
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**SHAWN
HOWARD**
Here Today, **Sold** Tomorrow.

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

October 17, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

To whom it may concern:

This letter refers to pending legislation, Docket No. 92-90, which attempts to restrict person-to-person solicitations to residential homes.

IT IS IMPERATIVE THAT THIS LEGISLATION NOT BE PASSED. A great percentage of my business as a Licensed Real Estate Agent is derived from telephonic solicitations to residential homes, and at the same time I am serving the homeowners of that community by keeping them up-to-date on Real Estate prices in their area. A large majority of the prospective customers I come in contact with appreciate the phone call and are not disturbed by it in any manner.

In these times of obvious financial hardships in the business sector, it is vital that all methods of obtaining new business are maintained and expounded upon -- not forcefully controlled and manipulated by government interests.

PLEASE REGISTER AN ENTHUSIASTIC "NAY" ON DOCKET NO. 92-90!!!

Sincerely,

Shawn Howard
Multi-Million Dollar Club

The Prudential
California Realty



914 N. Glendale Avenue, Glendale, California 91206
(818) 240-1111 / (818) 786-3839 Fax (818) 240-1732

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OCT 23 1992 FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

MAIL BRANCH

October 7, 1992

ORIGINAL
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Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D. C. 20554
Attn: Docket No. 92-90

Re: Telephone Consumer Protection Act of 1991

Dear Sirs:

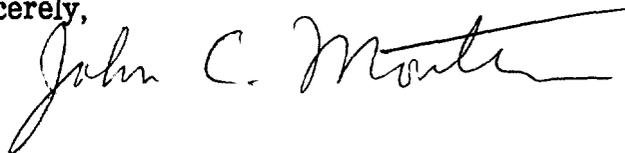
It has come to my attention that the Federal Communications Commission is drafting a regulation to restrict person-to-person solicitations to residential homes. I am writing to let you know how important "cold calling" is to my business.

"Cold calling" is my way to reach the general public and let them know, adverse to what they are reading and hearing from the news media, that Real Estate is still one of the best investments they can make today. It is also a means to let the people know the market activity in their neighborhood, thereby continuing to keep real estate active, which definitely stimulates the economy.

We, in the Real Estate field, are very courteous in our calling. "Cold calling" is one of the most important aspects of our business. It would be devastating if this regulation were to pass.

Please give this careful consideration.

Sincerely,



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MAIL BRANCH

October 7, 1992

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 AMERITEC REALTY

ORIGINAL
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4710 Bellaire Blvd., Ste. 115
Bellaire, Texas 77401
713/668-4444



EXPERIENCE THE CORKY DOBBS DIFFERENCE!

OCT 23 1992

19 October 1992

Office of the Secretary
Federal Communications Commission
ATTN: Docket No. 92-90
1919 M Street, N.W.
Washington, D. C. 20554

RE: Docket No. 92-90, Telephone Consumer Protection Act
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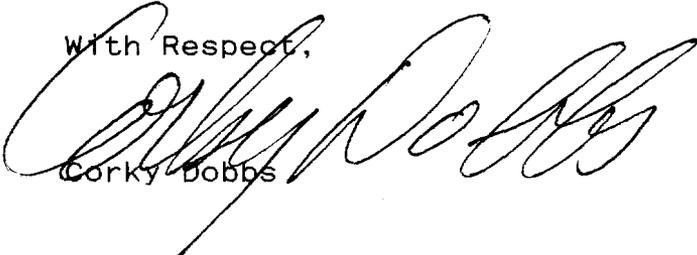
Dear Sir:

I am writing you to inform you of the importance to me
(and to my fellow real estate brokers) of the ability to do
telephone solicitations ("cold" calling) for both my
residential and commercial real estate business.

Telephone cold-calling allows us to supplement our other
methods of prospecting and to cover wider geographic areas
in shorter periods of time. As you well know, if anyone
is not in the market for our services, they can conveniently
hang up.

I would appreciate your favorable consideration of our
ability in the real estate industry to continue to use
telephone "cold" calling freely as an important tool to
sell houses.

With Respect,


Corky Dobbs



**Above
the
Crowd!**

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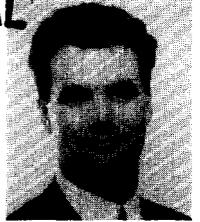
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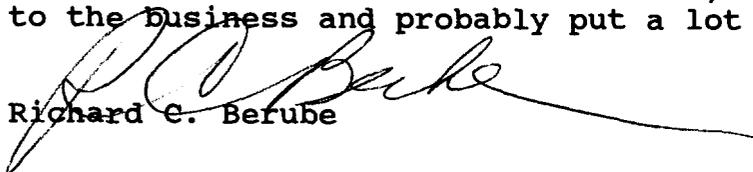


Rick Berube

Office of the Secretary
Federal Communications
1919 M St. N.W.
Washington, D.C. 20554

Attn: Docket N. 92-90

Cold Calling is a very important aspect in my business. I employ a person solely for this purpose. In my opinion, if the Real Estate business is not allowed to Cold Call, this would be a big detrement to the Business and probably put a lot of agents out of business.


Richard E. Berube

RE/MAX Properties I

230 Amherst Street
Nashua, New Hampshire 03063
Office: (603) 886-8800
Fax: (603) 886-9377



Each Office Independently Owned and Operated