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Federal Communications Commission
Office of the Secretary

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MAIL BRANCH

92-90

OCTOBER 21, 1992

TO WHOM IT MAY CONCERN:

THIS LETTER IS IN REGARDS TO "DRAFTING THE REGULATION TO RESTRICT PERSON-TO-PERSON SOLICITATIONS TO RESIDENTIAL HOMES."

I URGE YOU TO PLEASE DON'T HALT THAT ACTIVITY, BECAUSE IT IS INFORMATIVE INFORMATION AS TO HOW TO PURCHASE REAL ESTATE. WHICH MAY FURTHER ADVANCE PEOPLE IN THE FINANCIAL SITUATION, BECAUSE TO SOME PEOPLE IT MAY BE THE ONLY WAY OF REACHING THEM DUE TO LITERACY IN OUR COMMUNITY. SO VERBAL COMMUNICATION MIGHT BE THE ONLY SOLUTION.

I WANT TO THANK YOU FOR YOUR TIME AND CONSIDERATION.

SINCERELY YOURS,



JOSE ESCAMILLA



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Federal Communications Commission
Office of the Secretary

October 23, 1992

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MAIL BRANCH

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

What more can be done to hurt the self employed American? As our politicians continue to say, "The Back Bone of our Country is the small business person!" If the Federal Communications Commission restricts person to person solicitations to residential homes, the only loser would be the small business person. If they fall, so goes our country!

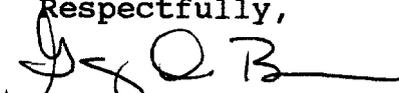
Our Country's economy is already in a deep recession. Webster defines recession as; "a period of reduced trade or business..." Docket No. 92-90, Telephone Consumer Protection Act of 1991, will only serve to continue to reduce trade and/or business How much more can our Country take? What will this do to our Free Enterprise System? Without a doubt Docket No. 92-90 will cause a severe blow to our Nation's already faltering economy.

I am an experienced and Knowledgeable Realtor in the State of California, and as a small business person, I know that Docket No. 92-90 serves no useful purpose. Our industry depends, in fact survives, on person to person contact.

I urge you to consider the serious damage that Docket No. 92-90 will cause to our economy and to small business persons in particular. This is not a simple question of an individual being inconvenienced for a few moments, it is more complex. Remember, anyone can say "No, Thank You," and just hang up.

Thank you for taking the time to ready my concerns, and let us not forget who the back bone of this country is... the small business person. I truly believe that the future of our Country depends on Government staying out of our business.

Respectfully,


Gary O. Barnes

RE/MAX estate services
1060 north 13th avenue
upland, california 91786
phone: (714) 949-0605
fax: (714) 949-8744

each office independently owned and operated



*Above
the
Crowd!*

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**Coburn
& Feeley**

REAL ESTATE INC.

Oct 21, 1992

Office of the Secretary
Federal Communication Commission
Attn: Docket 92-90
1919 Main Street N.W.
Washington, D.C. 20554

Dear Sirs/Madam:

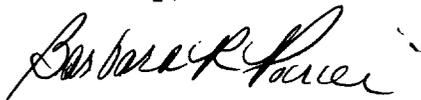
We are writing to express our concerns about the legislation above that you are drafting.

As Realtors, the telephone is our most needed and most used tool. To restrict this by governing person-to-person solicitations would deal our industry a severe blow. We consider this a form of restraint of trade.

Telephoning is critical to our industry in general. But it is even more important to us here in Vermont where many of us do business over a wide geographic area. Often, most of it is in rural areas. In winter for example, we have very limited access to these areas and depend on the phone to an even greater extent.

Please consider all the ramifications of such legislation. We, as a real estate industry, do not support any form of such legislation which would severely curtail our ability to do business.

Sincerely,



Realtors at Coburn & Feeley Real Estate

The Wells-Richardson Building
P.O. Box 923, 125 College Street
Burlington, Vermont 05402
802-658-6666

Residential • Commercial • Business Brokers
Property Management • Development

7596 Eads Avenue
La Jolla, CA 92037-4813
(619) 459-8291

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October 19, 1992

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MAIL BRANCH

Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

Re: Docket No. 92-90, Telephone Consumer Protection Act of 1991

Dear Mr. Secretary,

I am a real estate professional in the city of San Diego, state of California, and I am writing you this letter to give you some insight on the importance of "cold-calling" or person-to-person solicitations and the impact it would have on my business and in our industry if this particular type of prospecting was stopped or restricted.

As a real estate professional I depend on telephone prospecting to make my business prosperous. It is a very important and productive way to prospect for new clients, which makes up 35% of my business. I have spent many dollars in educating myself on this subject and feel very strongly on how this system of prospecting gives direct and immediate results. I know that most other people in my profession feel the way I do.

My family and I depend on my business and I cannot let them down. I do not, and will not support any legislation that will directly hurt my business. I also cannot support anyone or group that is responsible or in favor of this regulation.

Thank you for your valuable time.

Sincerely,

McMillin Realty

MEMBER

PHH Homequity Relocation Service

San Diego Board of REALTORS®, South San Diego Bay Cities Board of REALTORS®, Carlsbad Board of REALTORS®, Coronado Board of REALTORS®, East San Diego Board of REALTORS®,
La Jolla Real Estate Brokers Association, Point Loma/Ocean Beach Realty Association, San Diego Board of REALTORS®, Rancho-Temecula-Murrieta Board of REALTORS®,
Multiple Listing Service, California Association of Realtors, National Association of Realtors

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Sincerely,

Mary Farrell

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