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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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FILE

Q2-90

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MAIL BRANCH

OCTOBER 21, 1992

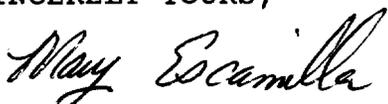
TO WHOM IT MAY CONCERN:

THIS LETTER IS IN REGARDS TO "DRAFTING THE REGULATION TO RESTRICT PERSON-TO-PERSON SOLICITATIONS TO RESIDENTIAL HOMES."

I URGE YOU TO PLEASE DON'T HALT THAT ACTIVITY, BECAUSE IT IS INFORMATIVE INFORMATION AS TO HOW TO PURCHASE REAL ESTATE. WHICH MAY FURTHER ADVANCE PEOPLE IN THE FINANCIAL SITUATION, BECAUSE TO SOME PEOPLE IT MAY BE THE ONLY WAY OF REACHING THEM DUE TO LITERACY IN OUR COMMUNITY. SO VERBAL COMMUNICATION MIGHT BE THE ONLY SOLUTION.

I WANT TO THANK YOU FOR YOUR TIME AND CONSIDERATION.

SINCERELY YOURS,


MARY ESCAMILLA



REALTY EXECUTIVES - COASTAL CITIES

Financial Plaza
405 Esplanade Drive, Suite 100
Oxnard, CA 93030
(805) 485-9696

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MAIL BRANCH

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

October 20, 1992

Office of the Secretary
Federal Communications Commissions
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

Dear Sirs:

Being a full time realtor, I am aware that a major portion of sales are generated by person to person solicitations via the telephone and has been the case for many years.

We need this activity to promote the American Dream! We also need this activity to stimulate our economy!

I urge you to reconsider the regulation of this activity.

Many thanks for your help in this matter.

Very truly,

Alfredo Almada

Alfredo Almada
Realtor

AA:ylm



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10/22/92

"each office independently owned and operated."

FEDERAL REAL ESTATE COMMISSION
OFFICE SECRETARY

MAIL BRANCH

Dear Sirs:

I am writing in regards to legislation I understand you are drafting in regards to restricting person-to-person solicitation to residential homes. My concern regarding this is very high. I make a majority of my income by contacting people over the phone. Without this tool I would have to go back to knocking on doors which is very threatening to most people.

While some people may find telephone prospecting offensive there are many others thankful for the service I have provided them after a contact on the phone. Please do not hurt my business further in these tough times.

Sincerely,
John K. Sellen
RE/MAX

Refer To: Pocket No 92-90

Telephone Consumer Protection Act 1991

NorthwestRealtors®
300 NE 97th • Seattle, WA 98115
(206) 522-5500



*Above
the
Crowd!*®

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MAIL BRANCH

October 21, 1992

Office of the Secretary
Federal Communications Commission
ATTN: Docket No. 92-90
1919 M Street, N.W.
Washington, DC 20554

TO WHOM IT MAY CONCERN:

I am in the residential real estate industry and "cold" calling is important to my business. "Cold" calling is the same as prospecting on the telephone. Please do not draft a regulation to restrict person-to-person solicitations to residential homes. (Docket No. 92-90 "Telephone Consumer Protection Act of 1991")

Sincerely,

Denisa W. Cooper
Broker, CRS, GRI

RE/MAX preferred properties
111 center park drive, suite 100
knoxville, tennessee 37922
phone: (615) 694-8100

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MAIL BRANCH

Century 21 King Realtors
11780 Central Ave. Suite #100
Chino, CA 91710

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Office of the Secretary
Federal Communications Commission
Attention: Docket No. 92-90
1919 M. Street, N.W.
Washington D.C. 20554

What more can be done to hurt the self employed American? As our politicians continue to say, "The back bone of our country is the small business person!" If the federal communications commission restricts person to person solicitations to residential homes, the only loser would be the small business person. If they fall, so goes our country!

Our countries economy is already in deep recession. Webster defines recessions as; "A period of reduced trade or business..." docket No. 92-90, telephone consumer protection act of 1991, will only serve to continue to reduce trade and/or business. How much more can our country take? What will this do to our free enterprise system? With our a doubt docket No. 92-90 will cause a severe blow to our nations already faltering economy.

I am a experienced and knowledgeable realtor in the state of California, and as a small business person, I know that docket No. 92-90 serves no useful purpose. Our industry depends, in fact survives, on person to person contact.

I urge you to consider to serious damage that docket No. 92-90 will cause to our economy and to our small business persons in particular. This is not a simple question of an individual being inconvenienced for a few moments, it is more complex. Remember, anyone can say "No Thank You," and just hang up.

Thank you for taking the time to read my concerns, and let us not forget who the back bone of this country is-- the small business person. I truly believe that the future of our country depends on you decision.

Respectfully,

Michael Lovelacy

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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MAIL BRANCH

October 7, 1992

Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D. C. 20554
Attn: Docket No. 92-90

Re: Telephone Consumer Protection Act of 1991

Dear Sirs:

It has come to my attention that the Federal Communications Commission is drafting a regulation to restrict person-to-person solicitations to residential homes. I am writing to let you know how important "cold calling" is to my business.

"Cold calling" is my way to reach the general public and let them know, adverse to what they are reading and hearing from the news media, that Real Estate is still one of the best investments they can make today. It is also a means to let the people know the market activity in their neighborhood, thereby continuing to keep real estate active, which definitely stimulates the economy.

We, in the Real Estate field, are very courteous in our calling. "Cold calling" is one of the most important aspects of our business. It would be devastating if this regulation were to pass.

Please give this careful consideration.

Sincerely,

A handwritten signature in black ink, appearing to read "C. R. [unclear]". The signature is written in a cursive style and is positioned to the right of the word "Sincerely,".



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ERA® 90 REAL ESTATE

October 21, 1992

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Office of the Secretary
Federal Communications Commission
1919 "M" Street, N.W.
Washington, D.C. 20554

FEDERAL COMMUNICATIONS COMMISSION MAIL BRANCH
OFFICE OF THE SECRETARY

Dear Madam or Sir:

RE: Docket No. 92-90, Telephone Consumer Protection Act of 1991

We understand that the Federal Communications Commission is drafting a regulation to restrict person-to-person solicitations to residential homes.

As Realtors, we are very conscious of finding ways by which we may prospect more efficiently and make our time more productive. One of the things we've discovered is "cold-calling" on the telephone. We consider this a vital part of the marketing plan for our own company and for the real estate industry in general.

To have this means of communicating with the public taken from us would surely inhibit our efforts to provide the best service to our Hawaiian community.

Additionally, during this recession, many Realtors are already struggling to make ends meet. At this time in particular, any such restriction could have a truly devastating effect on our livelihoods.

We ask that you hear our plea and ensure that this legislation is not passed.

Sincerely yours,

Thomas Won, Realtor
President & Principal Broker

skt

cc Daniel K. Inouye, US Senate
Daniel K. Akaka, US Senate
Neil Abercrombie, US House of Representatives
Patsy Mink, US House of Representatives

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OFFICE OF THE SECRETARY

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MAIL BRANCH



REAL ESTATE INC.

Oct 21, 1992

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Office of the Secretary
Federal Communication Commission
Attn: Docket 92-90
1919 Main Street N.W.
Washington, D.C. 20554

Dear Sirs/Madam:

We are writing to express our concerns about the legislation above that you are drafting.

As Realtors, the telephone is our most needed and most used tool. To restrict this by governing person-to-person solicitations would deal our industry a severe blow. We consider this a form of restraint of trade.

Telephoning is critical to our industry in general. But it is even more important to us here in Vermont where many of us do business over a wide geographic area. Often, most of it is in rural areas. In winter for example, we have very limited access to these areas and depend on the phone to an even greater extent.

Please consider all the ramifications of such legislation. We, as a real estate industry, do not support any form of such legislation which would severely curtail our ability to do business.

Sincerely,

A handwritten signature in cursive script that reads "Louis A. Jewell".

Realtors at Coburn & Feeley Real Estate

The Wells-Richardson Building
P.O. Box 923, 125 College Street
Burlington, Vermont 05402
802-658-6666

Residential • Commercial • Business Brokers
Property Management • Development

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MAIL BRANCH

**Coburn
& Feeley**

REAL ESTATE INC.

Oct 21, 1992

Office of the Secretary
Federal Communication Commission
Attn: Docket 92-90
1919 Main Street N.W.
Washington, D.C. 20554

Dear Sirs/Madam:

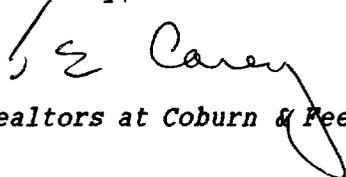
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Sincerely,



Realtors at Coburn & Feeley Real Estate

The Wells-Richardson Building
P.O. Box 923, 125 College Street
Burlington, Vermont 05402
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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Mentor Office

8804 Mentor Avenue

Mentor, Ohio 44060

(216) 951-9494, 255-6731

10-21-92

Office of the Secretary
Federal Communications Commission
attn: Docket NO. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

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FCC MAIL BRANCH

Gentlemen,
Cold Calling is very important to
my business of Real Estate. Therefor
I am appasal to the legislation restricting
person-to-person solicitation.

Yours truly,
Gordon W. Hoffman
Realtor

(Telephone Consumer
Protection Act of 1991)



Office Locations Serving All Of Northern Ohio



East County Office
2916 Jamacha Road
El Cajon, CA 92019
(619) 670-6011

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY



October 7, 1992

Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

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MAIL BRANCH

Re: Docket No. 92-90, Telephone Consumer Protection Act of 1991

Dear Mr. Secretary,

I am a real estate professional in the city of San Diego, state of California, and I am writing you this letter to give you some insight on the importance of "Cold-Calling" or person-to-person solicitations and the impact it would have on my business and in our industry if this particular type of prospecting was stopped or restricted.

As a real estate professional I depend on telephone prospecting to make my business prosperous. It is a very important and productive way to prospect for new clients, which makes up 35% of my business. I have spent many dollars in educating myself on this subject and feel very strongly on how this system of prospecting gives direct and immediate results. I know that most other people in my profession feel the way I do.

My family and I depend on my business and I cannot let them down. I do not, and will not support any legislation that will directly hurt my business. I also cannot support anyone or group that is responsible or in favor of this regulation.

Thank you for your valuable time.

Sincerely,

McMillin Realty

MEMBER

PHH Homequity Relocation Service

San Diego Board of REALTORS®, Carlsbad Board of REALTORS®, Coronado Board of REALTORS®, East San Diego Board of REALTORS®
La Jolla Real Estate Brokers Association, Point Loma/Ocean Beach Realty Association, San Diego Board of REALTORS®, Rancho-Temecula-Murrieta Board of REALTORS®
Multiple Listing Service, California Association of Realtors, National Association of Realtors