

To whom it may Concern:

I am greatly dismayed to find that you are **ORIGINAL FILE** considering banning telephone sales (Docket No. 92-90 Telephone Consumer Protection Act. 1991).

I am a Realtor and use the phone as a main source of prospecting. My livelihood would be adversely affected. Please reconsider!

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

OCT 29 1992

MAIL ROOM

Nichelle Stanatt

Realtor

1515 30th st
Sacramento, Ca
95818



1040 Weston Road
Ft. Lauderdale, Florida 33326
Phone: (305) 389-1000
Fax: (305) 384-6577

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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MAIL BRANCH

October, 1992

Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

Attention: Docket No. 92-90

To Whom It May Concern:

After 20 years in the Real Estate business, our firm knows the importance of Real Estate agents being able to use the telephone with reference to inquiring whether properties are available for sale.

At any given time, there are hundreds of homes with listings that have expired, but still require the assistance of a real estate organization to be sold. Not only would any restrictions in this form of communication be extremely disruptive to the real estate industry, it would also present a hardship to the families trying to sell their homes.

In your attempt to reduce some of the unpleasant solicitation we all get at dinner time, we sincerely request that the decisions not be so sweeping as to hurt the real estate industry or the consumers it serves.

Your assistance is critical in this matter. I know many constituents that feel the same as I do.

Sincerely,

BRAUN & MAY REALTY, INC.

REALTOR

Corporate Headquarters

1601 N. Palm Avenue, Suite 301
Pembroke Pines, Florida 33026
(305) 432-2900

1132 N. University Drive
Pembroke Pines, Florida 33024
(305) 432-6000

1561 Palm Avenue
Pembroke Pines, Florida 33026
(305) 432-6103

2521 Hollywood Boulevard
Hollywood, Florida 33020
(305) 925-3374

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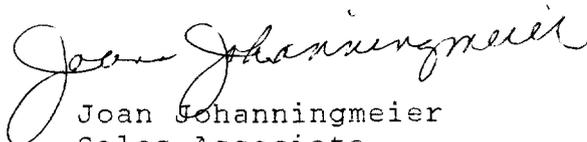
FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Dear Sir or Madam:

I understand the Federal Communications Commission is drafting a regulation (Docket No. 92-90 Telephone Consumer Protection Act of 1991) to restrict person to person solicitations to residential homes.

Being able to contact prospective sellers by "cold calling" is an essential part of our business. The majority of us handle this in a responsible way. I strongly hope that you will not penalize a majority of us from earning a living because of a few. The freedom to "cold call" is an essential part of our business.

Sincerely,



Joan Johanningmeier
Sales Associate

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Sincerely,



Sue Krell
Sales Associate

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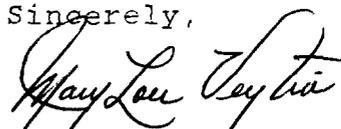
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Sincerely,



Marylou Veytia
Sales Associate

The Resource for Results

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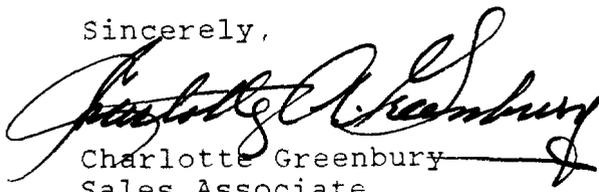
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Sincerely,



Charlotte Greenbury
Sales Associate

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Sincerely,

Jane Steinbauer
Jane Steinbauer
Sales Associate

October 14, 1992

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Sincerely,



Mari Hart
Sales Associate

October 14, 1992

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Sincerely,



Roy Becker
Sales Associate

The Resource for Results

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Sincerely,



Margie Silverblatt
Sales Associate

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Sincerely,



Marc Kutten
Broker-Associate

October 14, 1992

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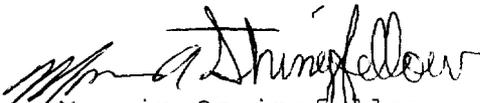
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Sincerely,


Marvin Stringfellow
Sales Associate

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Sincerely,



Susan Carrion
Sales Associate

October 14, 1992

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*Received
10/29/92
Adm. Serv. Div.*

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Sincerely,



Steve LoRusso
Sales Associate

The Resource for Results

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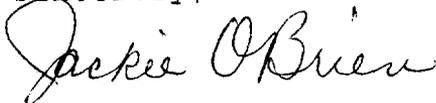
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Sincerely,



Jackie O'Brien
Sales Associate

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Sincerely,

Paul Bommarito

Paul Bommarito
Sales Associate

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Sincerely,



David Halbower
Sales Associate

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

October 25, 1992

Dear Sir,

I am writting to express my extreme displeasure with a new bill being proposed by the FCC. It involves authorizing surcharges on those people who communicate using modems in the form of extra charges on their phone bill. This is clearly an attemp to use a relatively small and defenseless group to pickup the tab on funds lost to deregulation. The modem does not in any way jeopardize the phone system, therefore the extra charges are unwarranted and unwanted. If even I, a normal 15 year old, realize that this this bill is wrong I am hoping that you will also realize it. The only result of this bill will be reduced modem use. Those who use modems for convenience will stop using them. Modem manufacturing companys will also lose valuable revenues to this bill. Please stop this bill from causing the demise of computer to computer communication. The recession is bad enough already, please allow us to keep this one small pleasure.

Sincerely,
Thomas Varkus

P.S. I am also requesting a copy of the proposal.

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MAIL ROOM

Century 21 King Realtors
11780 Central Ave. Suite #100
Chino, CA 91710

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Office of the Secretary
Federal Communications Commission
Attention: Docket No. 92-90
1919 M. Street, N.W.
Washington D.C. 20554

FEDERAL COMMUNICATIONS COMMISSION
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What more can be done to hurt the self employed American? As our politicians continue to say, "The back bone of our country is the small business person!" If the federal communications commission restricts person to person solicitations to residential homes, the only loser would be the small business person. If they fall, so goes our country!

Our countries economy is already in deep recession. Webster defines recessions as; "A period of reduced trade or business..." docket No. 92-90, telephone consumer protection act of 1991, will only serve to continue to reduce trade and/or business. How much more can our country take? What will this do to our free enterprise system? With our a doubt docket No. 92-90 will cause a severe blow to our nations already faltering economy.

I am a experienced and knowledgeable realtor in the state of California, and as a small business person, I know that docket No. 92-90 serves no useful purpose. Our industry depends, in fact survives, on person to person contact.

I urge you to consider to serious damage that docket No. 92-90 will cause to our economy and to our small business persons in particular. This is not a simple question of an individual being inconvenienced for a few moments, it is more complex. Remember, anyone can say "No Thank You," and just hang up.

Thank you for taking the time to read my concerns, and let us not forget who the back bone of this country is-- the small business person. I truly believe that the future of our country depends on you decision.

Respectfully,

Lee Danner



October 24, 1992

ORIGINAL FILE
Timpview Realty
184 North Main
Heber City, Utah 84032
(801) 654-3335 

Darla J. Love
Realtor
654-3155

Office of the Secretary
FEDERAL COMMUNICATIONS COMMISSION
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TO WHOM IT MAY CONCERN

Concerning the above referenced Docket No. 92-90, I feel that passage of this regulation would greatly inhibit the Real Estate business which is already under great stress across the country. "Cold" calling is a life line of our business. Without our telephone links with potential sellers and buyers we are out of the market. Personal contact with people is absolutely invaluable to the generation of our sales and keeping an active market. In a rural area such as mine we have to travel several miles to service our clients. The telephone is our best link. Most all people in the outlying areas welcome our calls. In fact, I had a lady come 100 miles to list her property with me after several telephone calls made by me. It is fresh in my mind because she came to our office today to sign the listing for a \$165,000 home on 6.47 acres. Without the use of the telephone. who knows if or when I would have gotten the listing.

Our other alternative is the mail service - much too slow and impersonal. A call from a friendly, educated and well-informed Realtor is much more appreciated and effective. My service area includes three surrounding counties and a portion of Wyoming 60 miles minimum from Heber City, Utah.

Please don't take this valuable tool away from us. Our business is not an annoyance such as credit card, insurance and telephone company solicitors. We are very proud of the services we provide our neighbors, business associates and friends.

Most sincerely,

A handwritten signature in cursive script that reads "Darla J. Love". The signature is written in black ink and has a long, horizontal flourish extending to the right.

Darla J. Love,
Realtor, Sales Agent