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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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FCC MAIL BRANCH

October 14, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

Dear Sir or Madam:

I understand the Federal Communications Commission is drafting a regulation (Docket No. 92-90 Telephone Consumer Protection Act of 1991) to restrict person to person solicitations to residential homes.

Being able to contact prospective sellers by "cold calling" is an essential part of our business. The majority of us handle this in a responsible way. I strongly hope that you will not penalize a majority of us from earning a living because of a few. The freedom to "cold call" is an essential part of our business.

Sincerely,



Norm Polsky
Broker-Office Manager

The Resource for Results

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Sincerely,



Al Fleischer, Jr.
Broker/Associate

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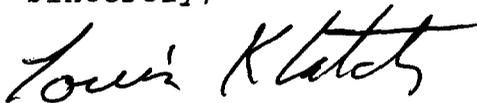
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Sincerely,



Lou Klatch
Sales Associate

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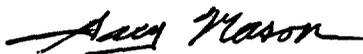
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Sincerely,



Gary Mason
Sales Associate

October 14, 1992

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Sincerely,

Janice Parker
Janice Parker
Broker-Associate

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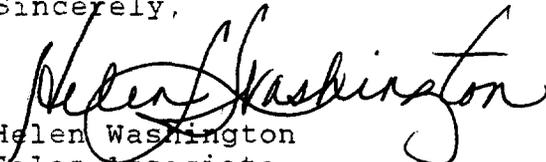
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Sincerely,


Helen Washington
Sales Associate

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Sincerely,

Constantine Benos

Constantine Benos
Sales Associate

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TIMPVIEW REALTY
184 N MAIN
HEBER CITY UT 84032
(801)654-3335

October 27, 1992

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Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street N W
Washington D C 20554

To Whom It May Concern:

I feel that cold calling is essential to the survival of Timpview Realty and the Real Estate Industry in general.

Please do not restrict our person to person solicitation to residential homes.

Refer to: Docket # 92-90
Telephone Consumer Protection Act of 1991

Sincerely,



Dyan Horrocks
Agent
tld

TIMPVIEW REALTY
184 N MAIN
HEBER CITY UT 84032
(801)454-3335

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October 27, 1992

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Please do not restrict our person to person solicitation to residential homes.

Refer to: Docket # 92-90
Telephone Consumer Protection Act of 1991

Sincerely,

Dale Rae Guymon

Dale Rae Guymon
Agent
tld

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

TIMPVIEW REALTY
184 N MAIN
HEBER CITY UT 84032
(801)654-3335

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Attn: Docket No. 92-90
1919 M Street N W
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Please do not restrict our person to person solicitation to residential homes.

Refer to: Docket # 92-90
Telephone Consumer Protection Act of 1991

Sincerely,

Juanita Duncan

Juanita Duncan
Owner/Broker
tld

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October 28, 1992

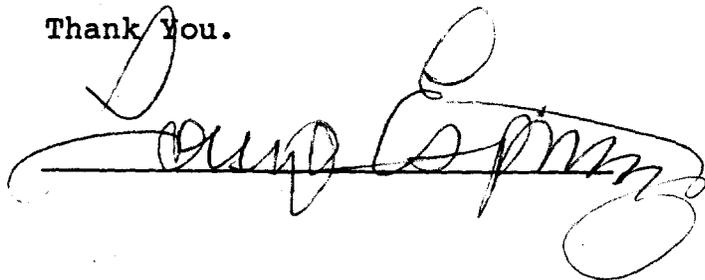
Office of the Secretary
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Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

To whom it may concern:

I am a real estate agent who relies heavily on prospecting for business. One of the biggest ways to find business is by "cold calling."

By restricting cold calling it would be detrimental to our business. So we urge you to please support our position.

Thank You.





Doreen Ross Associates
Real Estate

1595 Union Street
Schenectady, New York 12309
(518) 374-7755

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MAR 21 1993

October 29, 1992

Office of the Secretary
Federal Communications Commission
Attention: Docket No 92-90
1919 M St NW,
Washington, D.C. 20554

Dear Sir,

I am writing in regard to the proposal to stop cold calls. The real estate industry has 90% of its business by going out and reaching the public by a number of ways. One of those ways is cold calls to the public to see if they are going to be selling there home in the near future.

It is very important to let the free enterprise system work.

Sincerely,

DOREEN ROSS ASSOCIATES
Doreen A. Ross, GRI, CRS

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Century 21 A Better Service Realty
6930 S ATLANTIC AV.
Bell. CA. 90201

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October 28, 1992

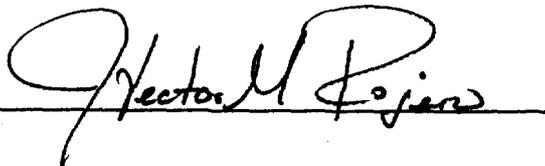
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Washington, D.C. 20554

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By restricting cold calling it would be detrimental to our business. So we urge you to please support our position.

Thank You.


Hector M. Rojas

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Century 21 King Realtors
11780 Central Ave. Suite #100
Chino, CA 91710

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MAIL BRANCH

Office of the Secretary
Federal Communications Commission
Attention: Docket No. 92-90
1919 M. Street, N.W.
Washington D.C. 20554

What more can be done to hurt the self employed American? Our politicians continue to say "The back bone of our country is the small business person". If the federal communications commission restricts person to person solicitations to residential homes, the true loser will be the small business person. If they fail, so goes our country!

Our country is already in deep recession. Webster defines recessions as; "A period of reduced trade or business...". Docket No. 92-90, telephone consumer protection act of 1991, will only serve to continue to depress business. How much more can our country take? What will this do to our free enterprise system? With out a doubt Docket No. 92-90 will cause a severe blow to our nations already faltering economy.

I am a experienced and knowledgeable realtor in the state of California and as a small business person, I know that Docket No. 92-90 serves no useful purpose. Our industry depends, in fact survives, on person to person contact.

I urge you to consider the serious damage that Docket No. 92-90 will cause to our economy and to the small business person in particular. This is not a simple question of an individual being inconvenienced for a few moments. It is much more complex. Remember, anyone can say "No thank you" and just hang up.

Thank you for taking the time to consider my concerns. Let us not forget who the back bone of this country is-- the small business person. I truly believe that the future of our country depends on your decision.

Respectfully,

Sandra R. Gordon



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the
Crowd!**[®]

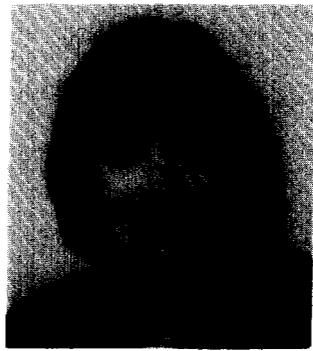
each office independently owned and operated

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MAIL ROOM



October 27, 1992

Freddi Steinberg, CRP, CRS

100% Club

Broker Associate

Tucson's #1 RE/MAX[®] Agent - 1991

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

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Re: Docket No. 92-90, Telephone Consumer Protection
Act of 1991

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Dear Sir:

With reference to the above regulation to restrict person-to-person solicitations to residential homes, I wish to submit that this regulation would be of great detriment to the real estate industry. A great percentage of our business is procured by cold calling and the above regulation would prohibit this aspect of our business.

In these difficult economic times it is very important that we keep our industry moving and the residential real estate industry in particular.

Therefore, I submit that this regulation not be passed.

Sincerely,

Freddi Steinberg, CRP, CRS
Broker Associate

RE/MAX Catalina Foothills Realty
5780 North Swan, Suite 125
Tucson, Arizona 85718
Phone: (602) 577-3999





1040 Weston Road
Ft. Lauderdale, Florida 33326
Phone: (305) 389-1000
Fax: (305) 384-6577

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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MAIL BRANCH

October, 1992

Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

Attention: Docket No. 92-90

To Whom It May Concern:

After 20 years in the Real Estate business, our firm knows the importance of Real Estate agents being able to use the telephone with reference to inquiring whether properties are available for sale.

At any given time, there are hundreds of homes with listings that have expired, but still require the assistance of a real estate organization to be sold. Not only would any restrictions in this form of communication be extremely disruptive to the real estate industry, it would also present a hardship to the families trying to sell their homes.

In your attempt to reduce some of the unpleasant solicitation we all get at dinner time, we sincerely request that the decisions not be so sweeping as to hurt the real estate industry or the consumers it serves.

Your assistance is critical in this matter. I know many constituents that feel the same as I do.

Sincerely,

BRAUN & MAY REALTY, INC.

Rose Bergem

REALTOR

Corporate Headquarters

1601 N. Palm Avenue, Suite 301
Pembroke Pines, Florida 33026
(305) 432-2900

1132 N. University Drive
Pembroke Pines, Florida 33024
(305) 432-6000

1561 Palm Avenue
Pembroke Pines, Florida 33026
(305) 432-6103

2521 Hollywood Boulevard
Hollywood, Florida 33020
(305) 925-3374

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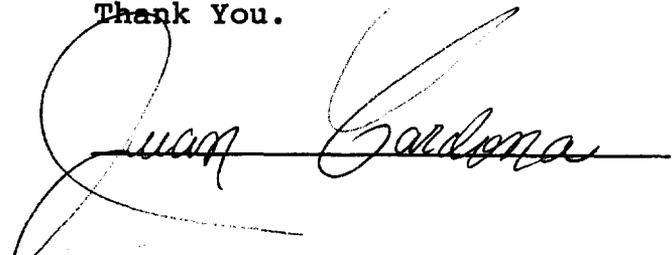
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By restricting cold calling it would be detrimental to our business. So we urge you to please support our position.

Thank You.


Juan Cardona

(213) 560-7779



MoneyWorld
6166 W. Sahara Ave.
Las Vegas, Nevada 89102
Business (702) 362-7330
Fax (702) 362-7519
(800) 521-7330

Gretchen Hau
Real Estate Financial Advisor

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To Whom It May Concern,

This letter is in reference to Docket No. 92-90, Telephone Consumer Protection Act of 1991, the proposed regulation to restrict person-to-person solicitations to residential homes.

I seriously oppose such regulation as it would be very detrimental to my business as "cold" calling is how I get leads and develop my customer base. This regulation would seriously impair, if not totally cripple, the ability of myself and many other Real Estate agents to get in touch with prospective customers.

Sincerely,

Gretchen Hau

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MAIL BRANCH

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**Coburn
& Feeley**

REAL ESTATE INC.

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Oct 21, 1992

Office of the Secretary
Federal Communication Commission
Attn: Docket 92-90
1919 Main Street N.W.
Washington, D.C. 20554

Dear Sirs/Madam:

We are writing to express our concerns about the legislation above that you are drafting.

As Realtors, the telephone is our most needed and most used tool. To restrict this by governing person-to-person solicitations would deal our industry a severe blow. We consider this a form of restraint of trade.

Telephoning is critical to our industry in general. But it is even more important to us here in Vermont where many of us do business over a wide geographic area. Often, most of it is in rural areas. In winter for example, we have very limited access to these areas and depend on the phone to an even greater extent.

Please consider all the ramifications of such legislation. We, as a real estate industry, do not support any form of such legislation which would severely curtail our ability to do business.

Sincerely,

Kathleen E. Caldwell

Realtors at Coburn & Feeley Real Estate

The Wells-Richardson Building
P.O. Box 923, 125 College Street
Burlington, Vermont 05402
802-658-6666

Residential • Commercial • Business Brokers
Property Management • Development

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**Coburn
& Feeley**

REAL ESTATE INC.

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Sincerely,

Casey Blanchard

Realtors at Coburn & Feeley Real Estate

The Wells-Richardson Building
P.O. Box 923, 125 College Street
Burlington, Vermont 05402
802-658-6666

Residential • Commercial • Business Brokers
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A MEMBER OF THE SEARS FINANCIAL NETWORK

**COLDWELL
BANKER**

SKY RIDGE REALTY
RESIDENTIAL REAL ESTATE

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**FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY**

LAKE ARROWHEAD VILLAGE
P.O. BOX 1089
LAKE ARROWHEAD, CA 92352
BUS. (714) 336-2131
FAX (714) 336-2400

74-850 HIGHWAY 111
INDIAN WELLS, CA 92210
BUS. (619) 773-2131
FAX (619) 773-3973

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NOV 2 1992

MAIL BRANCH

September 30, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street N.W.
Washington D.C. 20554

To whom it may concern,

It is my understanding that the FCC is drafting a regulation to restrict person to person solicitations to residential homes.

It is critical to all business to have the ability to promote itself through the telephone network. If such a restriction is effected it will have dire effects on all industry, and our economy in general. I am sure there are people who are abusing the use of the telephone, but to restrict those who are using the phone in a professional manner is unreasonable.

Please do not pass such a restriction, the unrestricted use of the telephone is critical to our business.

Regards,



Coldwell Banker Sky Ridge Realty
Lake Arrowhead, California