

Fred Sands

Fred Sands Realtors
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FILE
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FCC MAIL BRANCH

November 1, 1992

Office of the Secretary
FEDERAL COMMUNICATIONS COMMISSION
Attn: Docket #92-90
1919 M Street, N.W.
Washington, D.C. 20554

Dear Sirs:

We are writing to express our opinion on Docket #92-90,
Telephone Consumer Protection Act of 1991.

As residential real estate specialists, "cold calling" is at
the very basis of our primary sales tools. A ban on this
would seriously affect our ability to conduct business and
consequently, negatively impact our earning ability.

Although we in no way oppose a ban on automatic dialing
systems, a ban on our form of cold calling would be
disastrous to the real estate industry in the United States.

Cordially,

Bernard Anderson

Sales Associates of Fred Sands Realtors,
Hollywood Hills

Paul Miller

Susan
Bill
Robert
Richard
Gail Roberts
Tom
Becky
Cherie
John
Pat
John
Kinda
John

SALES OFFICES: Agoura, Beverly Center Area, Beverly Hills Estates, Brentwood, Encino, Estates Directors, Hancock Park, Hollywood Hills, Los Feliz/Silverlake, Malibu, Malibu
Riviera, Marina del Rey/Venice, Montecito/Santa Barbara, Northridge/North Valley Regional, Pacific Palisades/Palisades High, San Gabriel/Pasadena, Santa Monica, Sherman
Oaks/Encino, Sherman Oaks East, Studio City, Tarzana, Westlake/Thousand Oaks, West Los Angeles, Westwood/Century City, Woodland Hills. DIVISIONS: Commercial Brokerage
LA/Westside, Commercial Brokerage San Fernando Valley Regional, National Relocation Services, New Homes Group, Pacific Rim Group, Ranches Group, Property Management
AFFILIATES: Acquisitions/Joint Ventures, Escrow Services, School of Real Estate.

Tom
Cherie
John