



August 7, 2017

To Whom It May Concern:

I am writing on behalf of my company, Alsat Wireless, regarding the Petition for Rulemaking RM-11791 regarding amending Parts 25 and 101 of the Commission's Rules to facilitate the deployment of Licensed Point-to-Multipoint (P2MP) Fixed Wireless Broadband Service in the 3700-4200 MHz band.

We are a Wireless Internet Service Provider (WISP) based in Central Missouri, providing High Speed Internet services to 500+ customers in our service area. Our coverage is primarily rural, where most of our customers have a choice of either our services, mobile internet services through their cell phone provider, or satellite.

We presently have service plans ranging from 1.5 Mbps to 10 Mbps. We feel that our primary roadblock in offering faster speeds is the lack of spectrum set aside for this specific purpose. We operate in mostly unlicensed spectrum, due to the costs involved in acquiring licensed spectrum. As you know, these costs have escalated due to the major carriers driving the costs through the roof. While this may be good for the US Government's coffers, it is not good for most of our customer base, because the major carriers do not and will not invest one dime of their money into rural areas without some type of government subsidy. WISP's are not a multi-billion dollar operations, and therefore cannot compete in spectrum auctions. However, we are able to competitively offer High Speed Internet to areas the large carriers are unwilling to serve, actually saving the government money that they would otherwise give to these carriers to expand service into these areas.

Having 500 MHz available in the 3700-4200 MHz spectrum would allow smaller entrepreneurs such as our company the ability to fill this void without subsidies. We feel we would soon be able to offer speeds in our area as high as 100 Mbps, as well as be able to expand our coverage footprint due to the additional spectrum.

Alsat Wireless fully supports RM-11791, and I am very sure that our customers will as well. It is very important to our rural customers that this change be authorized quickly, and not studied to death over the next few years. It needs to happen NOW!

Sincerely,

Alan Luelf, General Manager

Alsat Wireless