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**Scott Theuer**  
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(707) 537-0564

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FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

NOV 27 1992

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Office of the Secretary  
Federal Communications Commission  
Attn: Docket No. 92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

November 23, 1992

To Whom It May Concern:

Please note my objection to any restrictions to person-to-person telephone solicitations to residential homes.

As both a Real Estate salesperson and someone who receives telephone solicitations myself, I am fully aware of both sides of this issue.

When I receive an unsolicited call that I do not wish to continue, I simply say "no thank you" and hang up. However, from a salesperson's point of view, a certain percentage of those persons answering the phone will find my offer of services valuable, and wish to continue the call.

Unlisted numbers were, and continue to be, unavailable to salespeople for telephone solicitations. This available "protection" should be more than adequate for the purposes of shielding the consumer from all unwanted calls.

Thank you for noting my objection to the above referenced proposed legislation.

Sincerely,



Scott Theuer

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**The Prudential**   
**California Realty**  
456 South "E" Street  
Santa Rosa, CA 95404  
Bus. (707) 544-6111  
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Dear Secretary:

It has come to my attention that you have before you a plan enveloped in Docket No. 92-90, Telephone Consumer Protection Act of 1991, that would restrict "cold calling" of residences, person-to-person solicitations, etc.

I have been a Real Estate Broker for almost 23 years and the idea of not being able to call sellers and owners of homes to assist them in the sale of their property does more harm than good--plus the fact that we are state licensed agents, not solicitors!

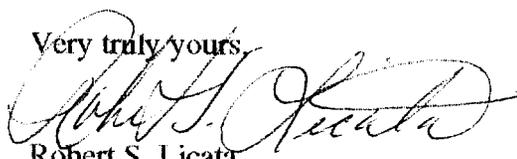
On the other side of the coin, no one wants to be bothered by every non-licensed or city licensed Tom, Dick, & Harry solicitor trying to hook someone into buying something they don't want anyway.

Most people are tired of the endless calls in the evenings between the dinner hour and 8:00 PM or so from people trying to hustle the sales of personal property items, vacation trips, timeshare deals, (which are real property I know, but it is a bottom fishing methodology, especially when it comes with a "you've won a prize" routine).

My point is simple. Please do not throw the baby out with the bath water! People today need a lot of help in getting their properties sold. Don't prevent legitimate state licensed Realtors & Agents from doing a good service for the public. Above all, don't lump us in a ball with those real "solicitors" who are giving our industry a bad name while they try to hustle unsuspecting property owners.

Thanks for taking the time to read this letter. I would appreciate your response regarding where this Docket #92-90 stands and is headed.

Very truly yours,



Robert S. Licata  
Broker Associate

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