SERVICE IS THE SOLUTION

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Education Networks of America

VII. Proposal Pricing

1. Cost Proposal Pricing

ENA knows it is incumbent upon us to provide cost-effective solutions that enable school districts, institutions, and libraries to **do more with less**. ENA's comprehensive Infrastructure as a Service approach is a proven model that contributes to your long-term goals by enhancing and simplifying the design, implementation, management, and support of your broadband, Wi-Fi/LAN, communication, and cloud solutions. The proposed solution is designed to reduce costs, maximize E-rate funding, increase organizational capacity, reduce the burden on your technology and administrative personnel resources, and ultimately lower your total cost of ownership.

ENA is confident no other vendor can match our years of dedication, experience, and proven, successful track record. We appreciate your consideration of our response and look forward to the opportunity to work with you to implement the solution and service we have proposed.

Option 1: Fully Managed Internet Access with Firewall
Kamiah Joint School District 304

Speed	Term	Price with NetShield	ENA Non-Recurring Cost
100 Mbps	36 Months	$3,450	$28,900
200 Mbps	36 Months	$3,975	$28,900
300 Mbps	36 Months	$4,125	$28,900
400 Mbps	36 Months	$4,225	$28,900
500 Mbps	36 Months	$4,325	$28,900
600 Mbps	36 Months	$4,900	$28,900
700 Mbps	36 Months	$5,000	$28,900
800 Mbps	36 Months	$5,100	$28,900
900 Mbps	36 Months	$5,200	$28,900
1000 Mbps	36 Months	$5,300	$28,900
100 Mbps	60 Months	$2,910	$28,900
200 Mbps	60 Months	$3,450	$28,900
300 Mbps	60 Months	$3,600	$28,900
400 Mbps	60 Months	$3,700	$28,900
500 Mbps	60 Months	$3,800	$28,900
600 Mbps	60 Months	$4,200	$28,900
700 Mbps	60 Months	$4,300	$28,900
800 Mbps	60 Months	$4,400	$28,900
900 Mbps	60 Months	$4,500	$28,900
1000 Mbps	60 Months	$4,600	$28,900