

## Evans Diane M

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**From:** Smith, William L <Lee.Smith@xo.com>  
**Sent:** Tuesday, August 13, 2013 9:53 AM  
**To:** Diane M. Evans  
**Subject:** 470 Erate Response



August 13, 2013

Dear Ms. Evans,

Good morning, I hope and trust you are doing well. My name is Lee Smith and I am the E-rate manager for Georgia and Florida. I have worked in the communications industry for over 15 years and I have handled E-rate projects for some of the largest school systems in the country for 7 years. I recently reviewed your 470 for your voice communications across your school system. I have a few questions that I have provided below. Please review...

- I see where you are requesting 1250+ Centrex lines throughout your 64 schools. Please understand that Centrex is a very outdated service and there may be some more efficient services that we could offer, such as a Hosted PBX phone system solution.
- The 470 mentions 2+ PRI lines and 22 ISDN lines. Could you please clarify? Being that an ISDN PRI typically carries 23 lines each, I am not sure I understand your request.
- How much long distance you typically utilize each month?
- Will you be submitting a separate 470 for your data services?

If you could please let me know the answers to these questions I will work with you in whatever manner possible to ensure we provide you with the most efficient and economical service possible.

Thank you,



**Lee Smith**

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