

Evans Diane M

From: Diane M. Evans
Sent: Tuesday, August 13, 2013 1:27 PM
To: Smith, William L
Subject: RE: 470 Erate Response
Attachments: Specifications for 470# 874600001140406 for Voice Service.pdf; Questions & Concerns For 470 874600001140406.pdf

I appreciate your patience.

I am sorry I am not able to respond to you by phone. MCSD's goal is to meet all requirements by E-Rate; therefore, we decided to take all questions by email so we may have a record of the contact and to make a list of all enquiries so it may be sent to every prospective vendor. As other vendors enquire, you will be updated on the concerns issued.

Please see the attached detail of our needs and a response to your concerns.

Let me know if I may be of further assistance to you.

Thank you,

Diane Evans
Fiscal Services Team Lead
1120 Bradley Dr. Ste 133
Columbus, GA 31906
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Phone: 706-748-2248

The best gifts are those that expect no return.

From: Smith, William L [mailto:Lee.Smith@xo.com]
Sent: Tuesday, August 13, 2013 9:53 AM
To: Diane M. Evans
Subject: 470 Erate Response



August 13, 2013

Dear Ms. Evans,

Good morning, I hope and trust you are doing well. My name is Lee Smith and I am the E-rate manager for Georgia and Florida. I have worked in the communications industry for over 15 years and I have handled E-rate projects for some of the largest school systems in the country for 7 years. I recently reviewed your 470 for your voice communications across your school system. I have a few questions that I have provided below. Please review...

- I see where you are requesting 1250+ Centrex lines throughout your 64 schools. Please understand that Centrex is a very outdated service and there may be some more efficient services that we could offer, such as a Hosted PBX phone system solution.
- The 470 mentions 2+ PRI lines and 22 ISDN lines. Could you please clarify? Being that an ISDN PRI typically carries 23 lines each, I am not sure I understand your request.
- How much long distance you typically utilize each month?
- Will you be submitting a separate 470 for your data services?

If you could please let me know the answers to these questions I will work with you in whatever manner possible to ensure we provide you with the most efficient and economical service possible.

Thank you,



Lee Smith

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