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the
Crowd!**

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

To Whom It May Concern:

As a California REALTOR, I am writing to register an explanation of how important "COLD CALLING" is to my business of selling residential real estate.

In light of current consumer awareness - the general public is very knowledgeable of the fact that many service oriented businesses make new client contact on the telephone. It is the fastest, most productive way to reach potential clients who are interested in buying or selling a home. This is an extremely convenient method of talking to new clients, who are at ease in their own homes, and can discuss their interest in my service for an appointment at a later time.

Please do not place Federal restrictions on "COLD CALLING." It would negatively impact my ability as a REALTOR to earn a living.

Sincerely,

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List A B C D E

RE/MAX of canyon country
27125 sierra highway, suite 320
canyon country, california 91351
office: (805) 251-2650
each office independently owned & operated

RE/MAX of valencia, inc.
23822 valencia boulevard, suite 101
valencia, california 91355
office: (805) 255-2650
each office independently owned & operated



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Paul Blaine
Sincerely,
PAUL BLAINE CHAUSTENSEN
REALTOR (R)

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