

**Vendor Contract Letter
For Planned E-Rate Purchase**

January 17, 2018

High Point Networks
728 East Beaton Drive, Suite 200
West Fargo, ND 58078

Dear High Point Networks Representative :

This letter will confirm our decision to purchase \$21,651.00 of Aruba Wireless products and associated services as specified in quote 068657v2 from your company during the 2018 E-Rate funding year as specified in the attached specifications and price quotations.

The procurement of these [product(s)/service(s)] will be dependent upon the following conditions

1. Final approval of next year's fiscal budget;
2. School Board Approval
3. Award of associated E-Rate funding
4. Nothing can be delivered prior to April 1st 2018
5. No invoices can be sent or payment made before July 1, 2018

To accept these terms and conditions, please sign below and return to us as a pdf file via email.

We look forward to working with High Point Networks on this project.

Sincerely,



Todd Cameron, Superintendent 1/17/2018

Vendor Agreement:

By: 

Christopher M Reep, Account Manager, High Point Networks
High Point Networks SPIN # 143032077

Date: 1/17/2018

Attachments [list]
Quote 068657v2

PROPOSAL



PROPOSAL NAME: Wireless 2018 E-Rate w/ 5YR

PROPOSAL DATE: January 16, 2018



PREPARED FOR:

Ulen-Hitterdal Public Schools
Daryl Bubbers

27 2nd St E
Ulen, MN 56585

uhtech@ulenhitterdal.k12.mn.us



PREPARED BY:

Chris Reep
High Point Networks, LLC.

Direct/Mobile/Fax: 701-282-6459

chris@highpointnetworks.com



877.850.6459



www.HighPointNetworks.com



sales@highpointnetworks.com



Summary

High Point Networks is happy to be providing Ulen-Hitterdal a proposal for a Wireless Solution. Our solution details around the professional services associated with this proposal are defined below. If there are any questions or concerns please let us know.

Completion Date: Summer 2018

P.O.C(s): Daryl Bubbers

Site Address: Ulen, MN

Project Brief: Provide a wireless solution that is manageable and support AC speeds with a single management platform for administration

- Add efficient and available WiFi
- Provide AC speeds to devices that can connect at AC and as fast as possible as others
- Provide a guest network for guests visiting main or all remote locations
- Provide a solution that has a single management interface

Scope of Work:

- **HPN Responsibilities:**
 - Onsite Configuration of IAP controller per site to meet customer specifications
 - Work with customer to come up with AP placement plan
 - Assist in network changes that need to be made if required for corporate and guest access
 - Network discovery and to provide recommendations for network configuration
 - Education and troubleshooting
 - Project management
- **Client Responsibilities:**
 - Provide accurate maps of area desiring covering
 - Microsoft Active Directory Certificate Services Set up
 - Needed for connectivity to AD for expanded security
 - Mount and hang access points in appropriate areas and location
 - Run cable if required for AP locations

Exclusions:

- Patch cables
- SSL Certificates
- Aruba Airwave management software unless selected
- Active directory or associated licenses
- No changes to existing switches
- Does not include Visual RF configuration if Airwave is a part of proposal.

Change Control:

- In the event that it becomes necessary to alter the scope of work, High Point Networks will initiate contact with the company's point of contact to work out the details associated with impacts to schedules, deliverables and/or financial commitments. No changes to the scope of work will occur without prior written authorization.

Wireless 2018 E-Rate w/ 5YR

Access Points

Qty	Item	Description	Price	Ext. Price
3	JW807A	IAP-314 INSTANT WIRELESS AP US	\$549.00	\$1,647.00
19	JW813A	Aruba Instant IAP-315 Wireless Access Point, 2X/4X 11AC AP	\$549.00	\$10,431.00
2	JW321A	Aruba IAP-324 (US) Instant AP	\$765.00	\$1,530.00
6	JW327A	ARUBA IAP-325 (US) INSTANT 4X4:4 11AC AP	\$765.00	\$4,590.00
20	AP-ANT-1W	2.4-2.5GHz (4dBi) / 4.9-5.875GHz (6dBi), High-Gain Dual-band Omni-Directional Detachable Antenna, RP-SMA Connector, Direct mount, White Indoor use only	\$17.00	\$340.00

Subtotal: \$18,538.00

Wall Mount Gear

Qty	Item	Description	Price	Ext. Price
5	JW047A	AP-220-MNT-W1W MT BASIC WHITE KIT	\$18.00	\$90.00
1	1016-00	Oberon Enclosure for Aruba AP in Gym	\$215.00	\$215.00

Subtotal: \$305.00

HPN Service Bundle

Qty	Item	Description	Price	Ext. Price
1	PROSERVE-PKG	High Point Networks Professional Services defined in the pdf online or above in this document	\$1,700.00	\$1,700.00

Subtotal: \$1,700.00

Support

Qty	Item	Description	Price	Ext. Price
2	H8AR4E	ARUBA 5Y FC NBD EXCH EDU/R IAP 314 SVC	\$116.00	\$232.00
2	H8AT2E	Aruba 5Y FC NBD Exch EDU/R IAP 315 SVC	\$116.00	\$232.00
2	H7ZD1E	ARUBA 5Y FC NBD EXCH EDU/R IAP 324 SVC	\$161.00	\$322.00
2	H7ZG7E	ARUBA 5Y FC NBD EXCH EDU/R IAP 325 SVC	\$161.00	\$322.00

Subtotal: \$1,108.00

Wireless 2018 E-Rate w/ 5YR**Quote Information:**

Quote #: 068657

Version: 2

Delivery Date: 01/16/2018

Expiration Date: 03/13/2018

Prepared for:**Ulen-Hitterdal Public Schools**

Attn: Daryl Bubbers

27 2nd St E

Ulen, MN 56585

Prepared by:**High Point Networks, LLC**

Chris Reep

Direct: 701-282-6459

chris@highpointnetworks.com

**Quote Summary**

Description	Amount
Access Points	\$18,538.00
Wall Mount Gear	\$305.00
HPN Service Bundle	\$1,700.00
Support	\$1,108.00

Total: \$21,651.00

For questions related to your quotation, please contact us using the information above. By signing below, the undersigned accepts High Point Networks Master Service Agreement and represents that he or she is authorized to execute the agreement on behalf of the customer. Acceptance of the quote online is considered acceptance of an offer and binding. All quotes are subject to shipping costs that may not be listed on the quote. Prices quoted are valid for 30 days from Quotation Date. Limitation of Liability for Consequential Damages. High Point Networks, LLC shall not be liable for any indirect, incidental, consequential, exemplary, or punitive damages of any kind or nature. All IP Telephony and projects exceeding 10 hours of service will require a 50% down payment of the total project due upon acceptance of the quotation and the remainder due within 30 days of completion. Payment for all other orders are due in 30 days subject to credit approval. Credit card usage as a form of payment may be accepted on pre-approval basis and may be subject to a convenience fee. "Optional" items on the above quote are not included in the total pricing at the bottom of the quote. Note: Once product is ordered and shipped there is NO right of return and may be subject to a restocking fee. Product cannot be returned if ordered in error. Product cannot be returned if next generation product has been released.


Signature

1-17-18
Date