



SOUTHERN WESTCHESTER BOCES

2-5-2013¹

**Fibertech Networks
300 Meridian Centre
Rochester, NY 14618**

Dear Fibertech Networks:

This letter will confirm our decision to purchase **\$2,275 per month (Rye City)** of **1 Gig** from your company during the next E-rate funding year (07/01/2013 to 06/30/2018)² as specified in the attached specifications and price quotations.

The procurement of these service will be dependent upon the following conditions:


1. Final approval of next year's fiscal budget;
2. Contract confirmation by next year's school board;
3. Award of associated E-rate funding; and

To accept these terms and conditions, please sign below.³

We look forward to working with Fibertech on this project.

Sincerely,

Jim Amell
Coordinator - Network Support


[Signature]

Vendor Agreement:

By: _____

Date: 2-5-2013
Attachments [list]

¹ Letter should be dated on or after the applicant's Allowable Vendor Selection/Contract Date, based on the applicant's Form 470 filing. The date should also be on or before the applicant's Form 471 filing date.

² For non-recurring services, it is suggested that the terminating date be specified as 09/30/2018.

³ For E-rate purposes, the contract must be signed and dated by both the Applicant and the Service Provider. If the signature dates are different, the effective date of the contract will be deemed to be the later of these two dates.

BID RETURN SHEET**Rye City School District**

Firm Name: Fibertech Networks

Business Address: Fibertech Networks
300 Meridian Centre
Rochester, NY 14618

Telephone: Main Number – 585 687-5100
Number for local representative – David Giannetta 914 815-7904

E-Rate Spin Number: SPIN #: 143-019-354

Common Carrier status: Fibertech is a certified telecommunications provider as defined under the USAC/SLD guidelines for the Federal E-Rate Program.

Five-year service with 5-year maintenance:	1Gig Star	1 Gig Ring
Initial Build and monthly maintenance (Paid monthly):	\$2275/mo	No Bid
Protect Pair if required (additional cost)	\$ 200/mo	No Bid

See early cancellation note below

Help Desk procedures are outlined within the overall bid response

PRICING:

Please note that all pricing is **based on a 5 year contract period.** Contract for each specific school district will commence upon customer acceptance of the route. Fibertech can extend the contract period beyond 5 years (with the same pricing) to align the end of the contract period with the SLD cycle (typically June 30th of a particular funding year).

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300 Meridian Centre
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Number for local representative -- David Giannetta 914 815-7904

E-Rate Spin Number: SPIN #: 143-019-354

Common Carrier status: Fibertech is a certified telecommunications provider as defined under the USAC/SLD guidelines for the Federal E-Rate Program.

Five-year service with 5-year maintenance:	10 Gig Star	10 Gig Ring
Initial Build and monthly maintenance (Paid monthly):	\$2475/mo	No Bid
Protect Pair if required (additional cost)	\$ 200/mo	No Bid

See early cancellation note below

Help Desk procedures are outlined within the overall bid response

PRICING:

Please note that all pricing is **based on a 5 year contract period.** Contract for each specific school district will commence upon customer acceptance of the route. Fibertech can extend the contract period beyond 5 years (with the same pricing) to align the end of the contract period with the SLD cycle (typically June 30th of a particular funding year).

BID RETURN SHEET

Rye City School District

Firm Name:

BEST WEST CAPITAL

Business Name:

Telephone:

ATTACHED

E-Rate Spin Number:

Common Carrier Status:

ATTACHED

Five-year service with 5-year maintenance:

1 Gig Star

1 Gig Ring

Total for 5-year service:

\$146,374.00

\$264,205.00

Contact for Notice under Paragraphs 21.E and 21.F. of Agreement:

Name of Contractor Contact:

Contractor's Address for Notice:

Tel.:

Fax:

ATTACHED

Additional Notes:

- Please attach Helpdesk procedures for calling in an outage.
- Please attach breakdown of pricing by building on additional page.
- BOCES/School District has the right to negotiate with vendor to pick which School building sites to take service.

BID RETURN SHEET

Rye City School District

Firm Name:

BEST WEST CORPORATION

Business Name:

Telephone:

ATTACHED

E-Rate Spin Number:

Common Carrier Status:

Five-year service with 5-year maintenance:

10 Gig Star

10 Gig Ring

Total for 5-year service:

\$ 160,996.00

\$ 293,560.00

Contact for Notice under Paragraphs 21.E and 21.F. of Agreement:

Name of Contractor Contact:

Contractor's Address for Notice:

Tel.:

Fax:

ATTACHED

Additional Notes:

- Please attach Helpdesk procedures for calling in an outage.
- Please attach breakdown of pricing by building on additional page.
- BOCES/School District has the right to negotiate with vendor to pick which School building sites to take service.

Attachment to the Bid Return Sheet for Rye

Firm Name: BestWeb Corporation
Firm Address: 25 South Riverside Avenue
Croton-on-Hudson, NY 10520
Telephone: 914-271-4500
E-Rate Spin Number: 143005118
Common Carrier Status: CLEC

Contact for Notice per 21.E. and 21.F.

Mark Dickey
BestWeb Corporation
25 South Riverside Avenue
Croton-on-Hudson, NY 10520
914-271-4500 x201 (telephone)
914-271-4292 (fax)

Help Desk Procedure

To access help or report a problem, the customer would call BestWeb's main number – 914-271-4500 and press the indicated option for technical support.

- During business hours the call will be answered and the caller simply reports the problem. The average response time during business hours is less than one minute.
- Outside of business hours, BestWeb's telephone system will ask if this is an emergency that requires an immediate call back. If so, the caller is asked to leave their name and telephone number. The telephone system will then contact the network support person on call. (Should for any reason that support person not respond, the telephone system will escalate the call to additional support personnel.) The average response time outside of business hours is seven minutes.

Once reported, the BestWeb support person handle's the response as follows: contact systems personnel for switch or system type issues, contact outside plant personnel for fiber optic issues, or contact management if there is any question as to how to proceed.

Price Breakdown by Building

The price breakdown per building per month is the total monthly price divided by the number of buildings:

1 Gig Star	\$	487.92
1 Gig Ring	\$	880.68
10 Gig Star	\$	536.85
10 Gig Ring	\$	978.53

BID RETURN SHEET

Rye City School District

Firm Name: Hudson Valley DataNet, LLC
Business Name: D/B/A Lighttower Fiber Networks

Telephone: 1-888-LT-FIBER (583-4237)
E-Rate Spin Number: 143022679
Common Carrier Status: CLEC

Five-year service with 5-year maintenance:

1 Gig Star

1 Gig Ring

Total for 5-year service:

\$ 143,700

No Bid

Contact for Notice under Paragraphs 21.E and 21.F. of Agreement:

Name of Contractor Contact: General Counsel

Contractor's Address for Notice: 80 Central Street, Boxborough, MA 01719

Tel.: 1-978-264-6000

Fax: 1-845-567-6377

Additional Notes:

- Please attach Helpdesk procedures for calling in an outage.
- Please attach breakdown of pricing by building on additional page.
- BOCES/School District has the right to negotiate with vendor to pick which School building sites to take service.

Lighttower Fiber Networks Response: Contact Information for Service-Related Issues are attached. Pricing is based on the assumption that all buildings for each district will be included in the WAN ordered for each district. Lighttower Fiber Networks reserves the right to negotiate with BOCES/School District if certain locations are omitted from the order.

BID RETURN SHEET

Rye City School District

Firm Name: Hudson Valley DataNet, LLC

Business Name: D/B/A Lightower Fiber Networks

Telephone: 1-888-LT-FIBER (583-4237)

E-Rate Spin Number: 143022679

Common Carrier Status: CLEC

Five-year service with 5-year maintenance:	10 Gig Star	10 Gig Ring
Total for 5-year service:	<u>\$185,700</u>	<u>No Bid</u>

Contact for Notice under Paragraphs 21.E and 21.F. of Agreement:

Name of Contractor Contact: General Counsel
Contractor's Address for Notice: 80 Central Street, Boxborough, MA 01719
Tel.: 1-978-264-6000
Fax: 1-845-567-6377

Additional Notes:

- Please attach Helpdesk procedures for calling in an outage.
- Please attach breakdown of pricing by building on additional page.
- BOCES/School District has the right to negotiate with vendor to pick which School building sites to take service.

Lightower Fiber Networks Response: Contact Information for Service-Related Issues are attached. Pricing is based on the assumption that all buildings for each district will be included in the WAN ordered for each district. Lightower Fiber Networks reserves the right to negotiate with BOCES/School District if certain locations are omitted from the order.



80 Central Street
 Boxborough, MA 01719
 Phone: (978) 264-6000

Invoice

Customer ID: SOUTHW001
 Invoice Number: SOUTHW001-20121200187
 Invoice Date: 12/03/2012
 Southern Westchester BOCES

Qty	SERVICE DESCRIPTION	NRC/ MRC	Billing Period Start Date	Billing Period End Date	Service Base Rate	Extended Amount
1	Ethernet Network Service #: S4191HV Folded Path/Folded Entry/Unprotected Handoff PON: 10-06567 Rye City School District Multi Node WAN	MRC	12/01/2012	12/31/2012	4,300.00	4,300.00
1	Service #: S4314HV 1 Parsons Street, Rye, NY Ethernet 1Gbps Location Folded Path/Folded Entry/Unprotected Handoff PON: 10-06567	MRC	12/01/2012	12/31/2012		Amount Include Above
1	Service #: S4306HV 12 Hewlett Ave., Rye, NY Ethernet 1Gbps Location Folded Path/Folded Entry/Unprotected Handoff PON: 10-06567	MRC	12/01/2012	12/31/2012		Amount Include Above
1	Service #: S4309HV 324 Midland Ave., Rye, NY Ethernet 1Gbps Location Folded Path/Folded Entry/Unprotected Handoff PON: 10-06567	MRC	12/01/2012	12/31/2012		Amount Include Above
1	Service #: S4313HV 10 Osborn Road, Rye, NY Ethernet 1Gbps Location Folded Path/Folded Entry/Unprotected Handoff PON: 10-06567	MRC	12/01/2012	12/31/2012		Amount Include Above
1	Service #: S4306HV 411 Theodore Fremd, Rye, NY Ethernet 1Gbps Location Folded Path/Folded Entry/Unprotected Handoff PON: 10-06567	MRC	12/01/2012	12/31/2012		Amount Include Above