

MEETING NO. 767

**BOARD OF COOPERATIVE EDUCATIONAL SERVICES
First Supervisory District, Erie County
January 14, 2004**

FRN's
1699068632 and
1699068939

Regular meeting of the Board of Cooperative Educational Services, First Supervisory District, Erie County, was held on Wednesday, January 14, 2004, at the West Seneca Service Center at 355 Harlem Road, West Seneca, New York. The meeting was called to order by Board Vice President John W. Sherman at 4:05 p.m.

Members Present: John W. Sherman (Vice President), Richard J. D'Arcy, E. Peter Forrestel (4:30 p.m.), Janet MacGregor Plarr, Wayne Schlifke

Members Excused: Judith H. Katz (President), Edward R. Cavan

Others Present: Donald A. Ogilvie, District Superintendent; Darleen Michalak, Associate Superintendent; Carolyn Steele, Associate Superintendent; James Fregelette, Director of Finance Services; David Wyler, Director of Alternative Education Services; Ines Knab, Special Education Services; Marie Szabla, Special Education Services

Director of Alternative Education Services David Wyler shared revisions of the District Plan for Shared Decision Making as recommended by the Erie 1 BOCES-wide committee. Section 100.11 of the Commissioner's Regulations requires the BOCES to biennially review the district-level plan for the participation of parents and teachers in school-based planning and shared decision making and submit any changes to SED. The committee recommended changes at the building level to reflect differences in the divisions. The District level plan did not require changes.

Mr. Schlifke moved, seconded by Mrs. Plarr, to approve the draft of the meeting minutes No. 766 dated December 10, 2003.

4 Ayes 0 Nays 3 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mr. Schlifke, to approve the Treasurer's Report dated November 30, 2003. (Attachment D1a.)

4 Ayes 0 Nays 3 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mrs. Plarr, to approve the January Monthly Contract Adjustment Report dated December 18, 2003. (Attachment D1b).

4 Ayes 0 Nays 3 Absent Motion Carried.

**DISTRICT PLAN
FOR SHARED
DECISION MAKING
DISCUSSION**

**APPROVAL OF
MEETING MINUTES
NO. 766**

**TREASURER'S
REPORT**

**MONTHLY
CONTRACT
ADJUSTMENT**

Mr. D'Arcy moved, seconded by Mrs. Plarr, to 2003-2004 Budget Transfers/Decreases/Increases for the period of December 4, 2003- January 7, 2004. (Attachment D1c).

4 Ayes 0 Nays 3 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. D'Arcy, to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install projection units under Common Set of Learning Objectives to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Niagara Falls City School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional projection units meet all specifications, and

WHEREAS, the current outright purchase of the projection units is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a three-year term for the additional workstations in the amount of \$17,435.52.

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. Schlifke moved, seconded by Mr. D'Arcy, to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install one additional network printer to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at the Orchard Park School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional printers meets all specifications, and

WHEREAS, the current outright purchase of the printer is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter

**BUDGET
TRANSFERS/
INCREASES/
DECREASES**

**INSTALLMENT
PURCHASE
AGREEMENT:
NIAGARA FALLS
CITY SCHOOLS**

**INSTALLMENT
PURCHASE
AGREEMENT:
ORCHARD PARK
SCHOOL DISTRICT**

into a Financial Agreement (IPA) for a five-year term for the additional printer in the amount of \$12,744.00.

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mrs. Plarr, to approve the following bid actions per the recommendation of the Purchasing Manager:

BID ACTIONS

Bid Awards

BROADBAND TELECOMMUNICATIONS – Information Technology Services

Bids opened 12/19/03

Award to Adelphia, lowest responsible bidder meeting specifications by providing the best solution for our needs, at prices submitted, as recommended by the evaluation committee.

ERATE – EQUIPMENT & TELECOMMUNICATIONS – Information Technology Services – Bids opened 12/16/03

Award to lowest responsible bidders meeting specifications, at prices all items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

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ERATE – TELECOMMUNICATIONS – Information Technology Services – Bids opened 12/19/03

Award all items to low bidders listed, at unit prices submitted, as being the lowest responsible bidders meeting specifications as per the Bid Award Detail Report with the exceptions on the Bid Rejection Report.

INTERNET SERVICE PROVIDER (BROOME-TIOGA BOCES) NY - Information Services Division – Bids opened 10/03

Award to Global Crossing at \$130,380/1 year contract for OC3 155 Mb rate service with local loop as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

COOPERATIVE TIRES (TI121703/TIDISC121703) – Administrative Services/Some Districts

Award all items to Hurtubise Tire, Inc, at unit prices submitted, as being sole responsible bidder meeting specifications and buying from NYS Contract 30600 – Tires those items for which no bids were received as per the Bid Award Detail Report.

BUFFALO GIGABIT ETHERNET

Award services for all 94 Buffalo Public School sites to FiberTech. Layer 1 service (dark fiber) at \$1,038 for the first five (5) years and Layer 2 service (gigabit Ethernet) at \$924 for the first five (5) years.

IROQUOIS/CUBA-RUSHFORD BUILDING CONNECTION

Award Cuba-Rushford to Fiber Tech at \$1,763,820 for 10 years.

Award Iroquois to Adelphia at \$1,020,000 at 10 years.

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. Schlifke moved, seconded by Mr. Forrestel, to accept the following donations to the Career Development Services Division.

DONATIONS

1994 Dodge Shadow VIN 1B3AP24D3RN147892

2000 Ford Explorer

VIN 1FMZU73E0YZA02748

5 Ayes 0 Nays 2 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. Schlifke, that the District Superintendent is hereby authorized to approve Individual Employment Agreements (IEAs) and/or Special Project Contract (SPCs) with individuals retained by Erie 1 BOCES in those capacities in advance of Board of Education approval of such contracts for a period not to exceed 30 days. No person who is a party to an IEA or an SPC shall be permitted to perform nor shall they be compensated for any services beyond the initial thirty-day period specified herein without Board approval of the IEA or SPC.

**INCIDENTAL
EMPLOYMENT
AGREEMENTS/
SPECIAL PROJECT
CONTRACT
RESOLUTION**

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mrs. Plarr, to approve the personnel actions including addendum per the recommendation of the District Superintendent. (Attachment D2)

**PERSONNEL
ACTIONS**

5 Ayes 0 Nays 2 Absent Motion Carried.

Dr. Michalak gave the board updates on the following issues.

UPDATES

The space utilization committee has been meeting approximately one year to focus on finding dedicated classroom space, additional conference room space and accommodating the Regional Services division. The committee is reviewing several options including remaining here at the Service Center in West Seneca with necessary building modifications to accommodate our need to have approximately 60,000 sq. feet more. The renewal of the Maryvale lease may be extended for another year. A proposal will be presented to the board at the February 11 meeting and to the component superintendents on February 12 at their regular monthly meeting

Travel regulations are currently being revised. A per diem reimbursement is being considered. An electronic process is currently being designed to continue our commitment to becoming a paperless organization.

The AFSCME contract was not ratified. Discussions with the AFSCME Executive Board will continue. It is expected that with minor adjustments

another vote could take place in early February.

The Administrator's Association is set to have a ratification meeting January 20.

Mr. Ogilvie reported that Commissioner of Education Richard P. Mills visited the West Seneca Service Center on January 9. The Commissioner requested a presentation by the Erie 1 BOCES/WNYRIC staff in order to better understand the design, current uses and potential of the data warehouse.

**COMMISSIONER
RICHARD P. MILLS
VISITS ERIE 1
BOCES**

Mrs. Plarr moved, seconded by Mr. D'Arcy, to approve the following proposal abstract.

**PROPOSAL
ABSTRACTS**

Welfare Education Program - \$12,524
Funding Source: State Education Department

Federal Workforce Investment Act, Title II - \$63,889
Funding Source: State Education Department
5 Ayes 0 Nays 2 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. D'Arcy, to approve the amended District Plan for Shared Decision Making as per Section 100.11 of the Commissioner's Regulations requiring BOCES to biennially review the district-level plan for participation of parents and teachers in school-based planning and shared decision making.

**DISTRICT PLAN
FOR SHARED
DECISION MAKING
APPROVED**

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mr. Sherman, to approve the Incidental Employment Agreements and Special Project Contracts including the addendum as per the recommendation of the District Superintendent. (Attachment G2)

**INCIDENTAL
EMPLOYMENT
AGREEMENTS AND
SPECIAL PROJECT
CONTRACTS**

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. Schlifke moved, seconded Mrs. Plarr, adopt the following resolution:
WHEREAS, the education and welfare of the children in our respective school districts is our first priority,

**ECASB
RESOLUTION**

WHEREAS, the school boards of Erie County seriously undertake that responsibility,

WHEREAS, the State of New York also has for the education of its children,

WHEREAS, adequate financial resources are necessary to support and maintain the continued strength and quality of New York State education,

WHEREAS, adequate financial resources are necessary to maintain the

continued strength of New York State Education,

THEREFORE, BE IT RESOLVED,

that we the members of the Board of Education of the Erie 1 BOCES School District join fellow board members in Erie County in asking the Governor and Legislature of the State of New York to honor their commitment to the children of New York by:

- Enacting a budget for the State of New York that includes adequate funding to maintain high standards in our public schools,
- Enacting such budget in a efficient and timely manner,
- Communicating sufficient information about State Aid to education to school boards and others so that school budgets presented in May will appropriately reflect actual State Aid,
- Developing an education funding solution that is fair and equitable, and
- Halting new unfunded mandates.

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. Schlifke moved, seconded by Mr. Forrestel, to approve membership in the Niagara Frontier Industry Education Council and the funding for membership dues in the amount of \$1,000 for the period of January 2004-December 2004.

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mr. Schlifke, to go into Executive Session at 5:10 p.m. to discuss a specific personnel matter.

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. Forrestel moved, seconded by Mr. D'Arcy, that the meeting returns to regular session at 5:23 p.m.

5 Ayes 0 Nays 2 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. D'Arcy, upon the recommendation of the District Superintendent, that the Board of Education hereby approves a change in title for Dr. Darleen Michalak from her current title of Associate Superintendent of Management and Administrative Services to Deputy Superintendent. This action shall not be considered a change in the majority of the duties or responsibilities of the position or a change in tenure area. Dr. Michalak shall continue to serve in the tenure area of her probationary and tenure appointments as Associate Superintendent of Management and Administrative Services. The change in title shall be effective immediately. The Board likewise hereby approves the adoption of the job description for the position of Deputy Superintendent.

5 Ayes 0 Nays 2 Absent Motion Carried.

**NFIEC
MEMBERSHIP
APPROVAL**

**EXECUTIVE
SESSION**

REGULAR SESSION

**APPOINTMENT OF
DEPUTY
SUPERINTENDENT**

Mrs. Plarr moved, seconded by Mr. D'Arcy, to increase the 2003-2004 salary of Dr. Darleen Michalak, Deputy Superintendent, by \$3,000 prorated, effective January 15, 2004.

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. Schlifke moved, seconded by Mr. Forrestel, to amend the District Superintendent's contract of September 10, 2003, in accordance with the State Education's Guidelines implementing Chapter 698 of the laws of 2003.

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. Schlifke moved, seconded by Mr. D'Arcy, that the meeting adjourn at 5:27 p.m.

SALARY INCREASE

**AMENDMENT TO THE
DISTRICT
SUPERINTENDENT'S
CONTRACT**

ADJOURNMENT

Karen M. Ward, District Clerk

Erie 1 BOCES
355 Harlem Rd
W Seneca, NY 14224

The Erie 1 BOCES evaluation committee recommends the following for high speed telecommunications:

<u>School District</u>	<u>Vendor</u>	<u>Total Price</u> <u>10 yr obligation</u>
Addison	Reject (cost prohibitive for district)	
Bemus Pt	Time Warner	132,860.00 — FRN 1699068632
Campbell-Savona	Fiber Tech	203,280.00
Cheektowaga-Maryvale	Fiber Tech	215,640.00 — FRN 1699068939
Cuba-Rushford	Reject - only one vendor response; will re-bid	
Grand Island	Adelphia	680,880.00
Hamburg	Fiber Tech	821,700.00
Hammondsport	Fiber Tech	80,700.00
Hornell	Fiber Tech	348,660.00
Iroquois	Reject - only one vendor response; will re-bid.	
Medina	Time Warner	380,160.00

Erie 1 BOCES
355 Harlem Rd
West Seneca, NY 14224
Purchasing Department 821-7068/FAX 821-7253

TO: Mr. Donald Ogilvie/BOCES Board of Education

FROM: Michael Roberts, Purchasing Manager

DATE: January 9, 2004

SUBJECT: A. Bid Awards:

1. Broadband Telecommunications 12/19/03
2. Erate - Equipment & Telecommunications 12/16/03
3. Erate - Telecommunications 12/19/03
4. Internet Service Provider (Broome-Tioga BOCES)
5. Cooperative Tires TI121703/TIDISC121703

A1. BROADBAND TELECOMMUNICATIONS - Information Technology Services
Bids opened 12/19/03

Bid forms sent to 41 Vendors
Bids received from 13 Bidders (1 No Bid)

This bid is for a broadband network for our 98 school districts and 5 component BOCES districts which will replace our existing data network consisting of ATM, Frame Relay, T1, DS3, OC3 and point-to point circuits and Distance Learning video networks consisting of DS3/MJPEG circuits. Recommend awarding to Adelphia, lowest responsible bidder meeting specifications by providing the best solution for our needs, at prices submitted, as recommended by the evaluation committee.

A2. ERATE - EQUIPMENT & TELECOMMUNICATIONS - Information Technology
Bids opened 12/16/03

Bid forms sent to 40 Vendors
Bids received from 6 Bidders

FRN's
1699068632 and
1699068939

This bid is for data voice telecommunications, data access equipment and maintenance of data access equipment. Recommend awarding to lowest responsible bidders meeting specifications, at prices submitted, as recommended by the evaluation committee. (See Y7E-rate fiber eval 121603 and Y7 E-rate equip eval 121603 attachments)

A3. ERATE - TELECOMMUNICATIONS - Information Technology
Bids opened 12/19/03 - 131 items

Bid forms sent to 40 Vendors
Bids received from 4 Bidders
Estimated value of bid: \$87,061.00

Awarded Vendors:
MCI Worldcom Communications
Verizon

This bid is for cell phone service (currently 95 lines); text messaging and/or data services; directory assistance; Centrex and distance learning telco. Recommend awarding all items to low bidders listed, at unit prices submitted, as being the lowest responsible bidders meeting specifications as per the Bid Award Detail Report with the exceptions on the Bid Rejection Report.

A4. INTERNET SERVICE PROVIDER (BROOME-TIOGA BOCES) - Information Technology Services

This bid is for internet access. Recommend awarding to Global Crossing at \$130,380/1 year contract for OC3 155 Mb rate service with local loop as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

A5. COOPERATIVE TIRES (TI121703/TIDISC121703) - Administrative Services/Some Districts

Bids sent to 8 Vendors
Bids received from 1 Bidders

Recommend awarding all items to Hurtubise Tire, Inc, at unit prices submitted, as being sole responsible bidder meeting specifications and buying from NYS Contract 30600 -Tires those items for which no bids were received as per the Bid Award Detail Report.

ALL BID DOCUMENTS ARE ON FILE IN ERIE 1 BOCES PURCHASING OFFICE.

MEETING NO. 782

**BOARD OF COOPERATIVE EDUCATIONAL SERVICES
First Supervisory District, Erie County
February 9, 2005**

FRN 1699068873

Regular meeting of the Board of Cooperative Educational Services, First Supervisory District, Erie County, was held on Wednesday, February 9, 2005, at the West Seneca Service Center at 355 Harlem Road, West Seneca, New York. The meeting was called to order at 4:05 p.m.

Members Present: Judith H. Katz (President), Edward R. Cavan, Richard J. D'Arcy, Andrew S. Loeb, Wayne E. Schlifke

Members Excused: John W. Sherman (Vice President), Janet MacGregor Plarr

Others Present: Donald Ogilvie, District Superintendent; Darleen Michalak, Deputy Superintendent; Margy Jones-Carey, Associate Superintendent; Carolyn Steele, Associate Superintendent; Jane Burzynski, Director of Communication Services; Carol Troskosky, Director of Technology Services; Carol Haack, Technology Services; Pat Senchack, Tom Rojek, Alternative Education Services

The Board previewed the Erie 1 BOCES Web site as presented by Director of Technology Services Carol Troskosky and Director of Communications Services Jane Burzynski.

**ERIE 1 BOCES WEB
SITE**

Mr. Cavan moved, seconded by Mr. Loeb, to approve the draft of the meeting minutes No. 781, dated January 12, 2005.

5 Ayes 0 Nays 2 Absent Motion Carried.

**APPROVAL OF
MEETING MINUTES
NO. 781**

Mr. Cavan moved, seconded Mr. D'Arcy to accept and file the Treasurer's Report dated December 31, 2004. (Attachment D1a.)

5 Ayes 0 Nays 2 Absent Motion Carried.

**TREASURER'S
REPORT**

Mr. Cavan moved, seconded by Mr. Schlifke, to approve the 2004-2005 and Budget Transfers/Decreases/Increases for the period of January 6, 2005 – February 2, 2005. (Attachment D1b.).

5 Ayes 0 Nays 2 Absent Motion Carried.

**BUDGET
TRANSFERS/
INCREASES/
DECREASES**

Mr. Cavan moved, seconded by Mr. D'Arcy, to approve the February Monthly Contract Summary as of January 21, 2005. (Attachment D1c.)

5 Ayes 0 Nays 2 Absent Motion Carried.

**MONTHLY
CONTRACT
ADJUSTMENT**

Mr. D'Arcy moved, seconded by Mr. Schlifke, to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install network printers under Common Set of Learning Objectives to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Arkport Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

WHEREAS, the current outright purchase of the network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a three-year term for the additional network printers in the amount of \$36,413.64.

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mr. Cavan, to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install WinSnap software and hardware to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project which will function at Hornell City School District and will enhance Cafeteria Management Services currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the software and hardware meets all specifications and

WHEREAS, the current outright purchase of the WinSnap is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a five-year term for the software and hardware in the amount of \$35,200.80.

5 Ayes 0 Nays 2 Absent Motion Carried.

**INSTALLMENT
PURCHASE
AGREEMENT:
ARKPORT
CENTRAL SCHOOL
DISTRICT**

**INSTALLMENT
PURCHASE
AGREEMENT:
HORNELL
CENTRAL
SCHOOL DISTRICT**

Mr. Cavan moved, seconded by Mr. D'Arcy, to approve the bid actions per the recommendation of the Purchasing Manager.

BID ACTIONS**E-RATE BID AWARDS**

Award high-speed telecommunications access E-rate as per attached. (attachment D1e.)

FRN 1699068873

Award the following as per bid report attached (attachment D1e):

1. Erate – Wire and Cable 12/20/04
2. Erate – Cell phones 12/20/04
3. Erate – Cell phone service 12/20/04
4. Erate – Data Telecommunications 12/20/04
5. Erate – Internet Service 12/20/04
6. Erate – Maintenance 12/20/04
7. DVD Production Services 2/2/05
8. Test Scoring Software

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mr. Schlifke, to accept the following donations to the Career Development Services Division:

DONATION

1996 Dodge Intrepid
VIN: 1B3HD46FTF148788

1996 Plymouth Voyager
VIN 2P4FP2539TR795642

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mr. Schlifke, to accept the Treasurer's Reports for the Extra Classroom Activity Funds for the three Career Centers.

5 Ayes 0 Nays 2 Absent Motion Carried.

**EXTRA
CLASSROOM
ACTIVITY FUND
REPORTS – 2ND
QUARTER**

Mr. D'Arcy moved, seconded by Mr. Cavan, to approve the personnel actions including addendum as per the recommendation of the District Superintendent. (Attachment D2)

5 Ayes 0 Nays 2 Absent Motion Carried.

**PERSONNEL
ACTIONS**

Mr. Cavan moved, seconded by Mr. D'Arcy, to approve the following proposal abstract:

Categorical Aid for Automation (School Library System) - \$11,071
Funding Source: Chapter 917, Laws of 1990

5 Ayes 0 Nays 2 Absent Motion Carried.

**ADMINISTRATION
AND MANAGEMENT
SERVICES
PROPOSAL
ABSTRACT**

The administrative, capital and rental budgets were presented for review.

**ADMINISTRATIVE,
CAPITAL AND
RENTAL BUDGETS**

Mr. Cavan moved, seconded Mr. D'Arcy, to approve the following proposal abstract:

**INSTRUCTIONAL
PROGRAMS AND
SERVICES
PROPOSAL
ABSTRACT**

Special Legislative Funds – Laws of 03 (Contract M040137) - \$75,000

Funding Source: NY State Senator George Maziarz/Special Legislative Funds

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mr. Cavan, to approve the Incidental Employment Agreements and Special Project Contracts including addendum per the recommendation of the District Superintendent. (Attachment G1)

**INCIDENTAL
EMPLOYMENT
AGREEMENTS AND
SPECIAL PROJECT
CONTRACTS**

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. D'Arcy moved, seconded by Mr. Cavan, that the meeting go into Executive Session at 5:30 p.m. to discuss a specific student matter and discuss Management Negotiations and the EPEA settlement agreement.

**EXECUTIVE
SESSION**

5 Ayes 0 Nays 2 Absent Motion Carried.

Mr. Cavan moved, seconded by Mr. D'Arcy, that the meeting return to Regular Session at 6:18 p.m.

REGULAR SESSION

5 Ayes 0 Nays 2 Absent Motion Carried

Mr. Cavan moved, seconded by Mr. Loeb, upon the recommendation of the District Superintendent, that the Board of Education of the First Supervisory District of Erie County hereby ratifies the extension of the collective bargaining agreement and hereby approves the funding of the extension of the Agreement between the Superintendent and the Erie 1 Professional Education Association. This will extend the current contract term until June 30, 2006.

**EPEA SETTLEMENT
AGREEMENT
EXTENSION**

5 Ayes 0 Nays 2 Absent Motion Carried

Mr. Cavan moved, seconded by Mr. Loeb, that the meeting adjourn at 6:20 p.m.

ADJOURNMENT


5 Ayes 0 Nays 2 Absent Motion Carried.

Karen M. Ward
District Clerk

Response
to Main Document

Geraldine Hoffman
02/01/2005 11:01 AM

Subject: D1e. Bid Actions

Response to:  Agenda

Category: Meeting 782 (February 9 2005)

Recommended Action: Motion to approve bid actions per the recommendation of the Purchasing Manager.

MEMORANDUM

TO:	Don Ogilvie
FROM:	Mike Roberts
DATE:	February 9, 2005
SUBJECT:	E-Rate Bid Awards

We have finished evaluating our high-speed telecommunications access E-rate bid. We are recommending the following awards to be approved by Erie 1 BOCES Board of Education.

Addison	RFP rescinded per the District		
Campbell-Savona options	Award to Time Warner	\$289,380	Four 5-year
*Cattaraugus-Little Valley options	Award to Fiber Tech	\$1,920,600	Four 5-year
Charter School for Applied Technologies options	Award to Fiber Tech	\$176,700	Four 5-year
Cuba-Rushford options	Award to Adelphia	\$2,614,800	Four 5-year
Hornell options	Award to Time Warner	\$500,850	Four 5-year
Iroquois	RFP rescinded per the District		
Jasper-Toupsburg options	Award to Time Warner	\$1,001,700	Four 5-year

FRN 1699068873

*The bid from Verizon contained many clarifications and exceptions that we felt would make their bid too cost prohibitive, due to the uncertainty of the effect on their overall price. Therefore, we rejected their bid.



bid awards for February 05.doc



A-8 Bid Item Attachment.pdf

Erie 1 BOCES
355 Harlem Rd
West Seneca, NY 14224
Purchasing Department 821-7068/FAX 821-7253

TO: Mr. Donald Ogilvie/BOCES Board of Education

FROM: Michael Roberts, Purchasing Manager

DATE: February 9, 2005

SUBJECT: A. Bid Awards:

1. Erate - Wire and Cable 12/20/04
2. Erate - Cell phones 12/20/04
3. Erate - Cell phone service 12/20/04
4. Erate - Data Telecommunications 12/20/04
5. Erate - Internet Service 12/20/04
6. Erate - Maintenance 12/20/04
7. DVD Production Services 2/2/05
8. Test Scoring Software

A1. **E-RATE WIRE AND CABLE**

Bids opened 12/20/04

Bid forms sent to 17 Vendors
Bids received from 5 Bidders

Recommend awarding the E-Rate Wire and Cable to the lowest responsible bidders as follows:

GLOBAL	\$41,000
AMER.COM	\$ 5,000
LIBERTY ELECTRIC	\$68,000

A2 **E-RATE CELL PHONES**

Bids opened 12/20/04

Bid forms sent to 10 Vendors
Bids received from 2 Bidders & OGS Pricing

Recommend awarding the E-Rate Cell phones to the lowest responsible bidder meeting specifications as follows:

Cingular	100 phones	\$42,096
	500 minutes per phone at \$35.08/month	
Verizon	25 phones	
	400 minutes per phone (OGS contract w/push to talk)	
Nextel	39 cell phones w/600 minutes	
	17 cell phones local, long distance & push to talk \$900/month	
	\$10,800	

It is necessary to have 3 separate awards due to area coverage.

A. BID AWARDS

JANUARY 9, 2004

A3. ERATE - TELECOMMUNICATIONS - Information Technology
Bids opened 12/20/04 - 131 items

Bid forms sent to 10 Vendors
Bids received from 2 Bidders
Estimated value of bid: \$

Awarded Vendors:
Verizon
Paetec

This bid is for cell phone service (currently 95 lines); text messaging and/or data services; directory assistance; Centrex and distance learning telco. Recommend awarding all items to low bidders listed, at unit prices submitted, as being the lowest responsible bidders meeting specifications as per the Bid Award Detail.

A4. ERATE - DATA TELECOMMUNICATIONS - Information Technology
Bids opened 12/20/04

Bid forms sent to 17 Vendors
No response

Recommend staying with current vendor at tariff pricing.

A5. INTERNET SERVICE PROVIDER (BROOME-TIOGA BOCES) - Information Technology Services

Bid forms sent to 5 Vendors
Bids received from 2 Bidders

This bid is for internet access. Because we require more than 155 megabite of access, and we desire redundancy, we are recommending awarding to Global Crossing at \$103,454 and Adelphia at \$102,300. We are also recommending that we award a 15 megabit service for Internet 2 access to NYSERNet at \$73,700. They are a sole source provider in New York State for Internet 2 access.

A6. ERATE MAINTENANCE - Information Technology Services
Bids opened 12/20/04

Bid forms sent to 17 Vendors
Bids received from 2 Bidders

We recommend the following awards, per manufacturer as stated in the bid.

NORTEL	Award to Annese	\$695,787
CISCO	Award to Ronco	\$ 35,879

A7. DVD PRODUCTION

A. BID AWARDS

JANUARY 9, 2004

Bids opened 2/2/05

Bid forms sent to 10 Vendors
Bids received from 1 Bidder

I recommend the Board of Education award the bid for DVD Production Services to Advantage Media Productions in the amount of \$28,500. as the lowest responsible bidder meeting specifications.

A8. TEST SCORING SOFTWARE

Bids opened 2/2/05

Bid forms sent to 3 Vendors
Bids received from 1 Bidder

Recommend awarding to Creative Software Solutions dba CCS Consultants, Inc. as the lowest responsible bidder meeting specifications. Pricing see attached

ALL BID DOCUMENTS ARE ON FILE IN ERIE 1 BOCES PURCHASING OFFICE

**BOARD OF COOPERATIVE EDUCATIONAL SERVICES
First Supervisory District, Erie County
January 10, 2007**

Regular meeting of the Board of Cooperative Educational Services, First Supervisory District, Erie County, was held on Wednesday, January 10, 2007, at the Erie 1 BOCES Education Campus at 355 Harlem Road, West Seneca, New York. The meeting was called to order by Board President Judith H. Katz at 4:04 p.m. The Pledge of Allegiance was recited and a moment of silence was observed.

Members Present: Judith H. Katz (President), John W. Sherman (Vice President), Edward R. Cavan, Andrew S. Loeb, Janet MacGregor Plarr, Wayne E. Schlifke

Members Excused: None

Others Present: Donald Ogilvie, District Superintendent; Darleen Michalak, Deputy Superintendent; Margy Jones-Carey, Associate Superintendent; Candace Hobel, Director of Communication Services; EPEA Representative: Doris Brand (Alternative Education Services), Jean Cassetta (Special Education Services)

Mr. Sherman moved, seconded by Mr. Cavan, to acknowledge the resignation of Board Member Mr. Richard J. D'Arcy, retroactive January 1, 2007, and thanked Mr. D'Arcy for his excellent service to Erie 1 BOCES since his election in 1997. The board briefly discussed options to fill the vacant seat.

**BOARD MEMBER
RECOGNIZED**

Director of Labor Relations David Hoover updated the board on current services. Labor Relations staff includes Colleen A. Sloan, Manager of Labor Relations, and secretary Carol Carlin. The division currently offers assistance with labor and employment issues and student and pupil personnel issues. Mr. Hoover noted that Labor Relations Services has been involved in approximately 250 discipline hearings in the past year. Future plans include the use of technology to improve client access to data through E1B web portal and to maintain a high level of customer satisfaction.

**LABOR RELATIONS
SERVICES**

Mr. Sherman moved, seconded by Mrs. Plarr, to approve the draft of the regular business meeting minutes No. 807 dated December 13, 2006.

6 Ayes 0 Nays 0 Absent Motion Carried.

**APPROVAL OF
MEETING MINUTES
NO. 807**

Mrs. Plarr moved, seconded by Mr. Cavan, to approve the Treasurer's Report dated November 30, 2006. (Attachment D1a.)

6 Ayes 0 Nays 0 Absent Motion Carried

**TREASURER'S
REPORT**

Mrs. Plarr moved, seconded by Mr. Sherman, to approve the 2006-2007 Budget Transfer/Decreases/Increases for the period of December 6, 2006, to January 3, 2007. (Attachment D1b.).

6 Ayes 0 Nays 0 Absent Motion Carried.

**BUDGET
TRANSFERS/
INCREASES/
DECREASES**

Mr. Sherman moved, seconded by Mr. Cavan, to accept the December Monthly Contract Adjustment Summary as of December 19, 2006.

6 Ayes 0 Nays 0 Absent Motion Carried.

**MONTHLY
CONTRACT
ADJUSTMENTS**

Mr. Cavan moved, seconded by Mr. Sherman, to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install additional hardware to meet the needs of the school district, and

**INSTALLMENT
PURCHASE
AGREEMENT:
GRAND ISLAND
CENTRAL SCHOOL
DISTRICT**

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Grand Island Central School District and will enhance Management Services currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the hardware meets all specifications, and

WHEREAS, the outright purchase of the hardware is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a three-year term for the hardware in an amount not to exceed of \$17,236.80.

6 Ayes 0 Nays 0 Absent Motion Carried.

Mr. Cavan moved, seconded by Mr. Sherman to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install network printers under Management Services to meet the needs of the school district, and

**INSTALLMENT
PURCHASE
AGREEMENT:
NORTH
TONAWANDA CITY
SCHOOL DISTRICT**

WHEREAS, the Board has evaluated and reviewed the project which will function at North Tonawanda City School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

WHEREAS, the current outright purchase of the network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a five-year term for the additional network printers in an amount not to exceed \$49,410.00.

6 Ayes 0 Nays 0 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. Schlifke, to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install a network printer under Management Services to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Olean City School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printer meets all specifications, and

WHEREAS, the current outright purchase of the network printer is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a three-year term for the additional network printer in the amount of \$11,937.24.

6 Ayes 0 Nays 0 Absent Motion Carried.

Mr. Cavan moved, seconded by Mrs. Plarr to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install network printers under Common Set of Learning Objectives to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Sweet Home Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

**INSTALLMENT
PURCHASE
AGREEMENT:
OLEAN CITY
SCHOOL DISTRICT**

**INSTALLMENT
PURCHASE
AGREEMENT:
SWEET HOME
CENTRAL SCHOOL
DISTRICT**

WHEREAS, the current outright purchase of a network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a three-year term for the additional network printers in an amount not to exceed \$29,610.00.

6 Ayes 0 Nays 0 Absent Motion Carried.

Mr. Cavan moved, seconded by Mrs. Plarr to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to a install network printers under Common Set of Learning Objectives to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at West Seneca Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

WHEREAS, the current outright purchase of a network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a three-year term for the additional network printers in an amount not to exceed \$11,166.84.

6 Ayes 0 Nays 0 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. D'Arcy, to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install a network printer under Management Services to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Hornell City School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printer meet all specifications, and

WHEREAS, the current outright purchase of the network printer is not

**INSTALLMENT
PURCHASE
AGREEMENT:
WEST SENECA
CENTRAL SCHOOL
DISTRICT**

**LEASE
AGREEMENT:
HORNELL CITY SD**

possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (LEASE) for a four-year term for the additional network printer in an amount not to exceed \$5,330.88.

6 Ayes 0 Nays 0 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. Cavan to adopt the following resolution:

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install network printers under Management Services to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Randolph Academy Union Free School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

WHEREAS, the current outright purchase of the network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (LEASE) for a five-year for the additional network printers in an amount not to exceed \$20, 415.00.

6 Ayes 0 Nays 0 Absent Motion Carried.

Mr. Cavan moved, seconded by Mrs. Plarr, to approve the bid actions per the recommendation of the Director of Finance Services.

Bid Awards

Erate – Tandberg/Prosphere Support and TMS Licensing – Bids opened 12/13/06 – Technology Services.

Award items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

Erate – Tut Support – Bids opened 12/13/06 – Technology Services

Award items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

Erate – High Speed Telecommunications – Bids opened 12/13/06 – Districts
Award

**LEASE
AGREEMENT:
RANDOLPH
ACADEMY UNION
FREE SCHOOL
DISTRICT**

BID ACTIONS

Award items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

Erate – Maintenance of Data Access Equipment

Award items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications.

Erate – Data Telecommunications

Award items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications.

Erate – Internet Access

Award items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

Erate – Telecommunications (Voice & Cellular Service)

Approve use of current vendors on NY State contract be used for cellular service. Verizon, Wireless, Nextel.

Award items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee. No bid received for Brocton CSD Centrex service. Award to current vendor C & E Telephone at tariff rate.

Erate - MVS Learning Motion JPEG Distance Learning

Award the bid to Verizon as the lowest responsible bidder. The bid response meets the bid specifications as recommended by the evaluation committee.

Erate – Supplemental High Speed Telecommunications

Cheektowaga - Award to Fibertech \$352,800 - 20 year total (Four 5 year options)

FRN 1699068935

Erate – Supplemental Maintenance

Award items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications.

Cooperative Paper Supplies Erie 2 Chautauqua-Cattaraugus BOCES (Paper January – June 2007)

Award items to low bidders listed, at unit price submitted, as recommended by the Erie 2-Chautauqua-Cattaraugus BOCES evaluation committee and approved by their Board of Education.

BID REJECTS

Erate – Internet 2 Connectivity (Local Loop)

Reject bid because the responding vendor did not meet all the specifications needed to provide the service. This service will be RE-BID and opened on January 24, 2007.

Erate – Data Access Equipment

Reject bid and re-bid to obtain more competitive pricing. This service will be RE-BID and opened on January 24, 2007.

Change/Rescind

IBM Toner Cartridge – Price Change

Approve Ikon Office Solutions price change item RC03540 bid price is 212.63. An E-mail was sent out on Dec 12, 2006, with the price stated as 243.99 incorrectly. This price is below State Contract pricing and was changed due to an error on the vendor's part.

COOPERATIVE CAFETERIA & PAPER PRODUCTS (CP052406) –

Rescind

AWARDED 6/28/06

CP0240 – PORTION CUP: 4 oz., plastic 2500/case; SOLO P400, 18204741: at \$33.80/case; Delivery amount of \$500.00 minimum

CP0219 – CUP: 2 oz., 2500/case; SOLO P200, 18200929: at \$21.01/case; Delivery amount of \$500.00 minimum:

CP0220 – LID: for 2 oz., cup, (ABOVE ITEM CP0219), 2400/case, 18204600: at \$23.40/case. Delivery amount of \$500.00 minimum

Reject award to SOFCO / BUNZL for items CP0240, CP0219 & CP0220 and reward to MAPLE LEAF FOODS (CP0219 & CP0220) and re-award to DOBMEIER JANITOR SUPPLY INC. (CP0240) – due to 10 % price increase.

6 Ayes 0 Nays 0 Absent Motion Carried.

Mr. Sherman moved, seconded by Mrs. Plarr, upon the recommendation of the District Superintendent that, subject to the award of the bid, the Director of Finance Services is hereby authorized to sign a contract for the provision of Internet 2 connectivity services with the low bidder meeting all specifications. Such authorization and the execution of the contract are consistent with Federal e-rate regulations.

6 Ayes 0 Nays 0 Absent Motion Carried.

Mr. Sherman moved, seconded by Mrs. Plarr upon the recommendation of the District Superintendent that, subject to the award of the bid, the Director of Finance Services is hereby authorized to sign a contract for the provision of data network equipment with the low bidder meeting all specifications. Such authorization and the execution of the contract are consistent with

**ERATE CONTRACT
RECOMMENDATION**

Federal e-rate regulations.

6 Ayes 0 Nays 0 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. Sherman to accept the donation of a 1995 Dodge Caravan for use in the Career Development Services.

6 Ayes 0 Nays 0 Absent Motion Carried.

DONATION

Mrs. Plarr moved, seconded by Mr. Cavan, to approve the personnel actions as amended including addendum per the recommendation of the District Superintendent. (Attachment D2)

6 Ayes 0 Nays 0 Absent Motion Carried.

**PERSONNEL
ACTIONS**

Mr. Sherman moved seconded by Mr. Cavan, to accept the Incidental Employment Agreements and Special Project Contracts per the recommendation of the District Superintendent. (Attachment F1)

6 Ayes 0 Nays 0 Absent Motion Carried.

**INCIDENTAL
EMPLOYMENT
AGREEMENTS AND
SPECIAL PROJECT
CONTRACTS**

Mr. Sherman moved, seconded by Mr. Schlifke to approve the employee travel/conference report for the 2nd quarter.

6 Ayes 0 Nays 0 Absent Motion Carried.

**EMPLOYEE
TRAVEL/
CONFERENCE
REPORT – 2nd
QUARTER**

Mr. Sherman moved, seconded by Mr. Schlifke, that the meeting to into executive session at 5:50 p.m. to discuss individual personnel matter.

6 Ayes 0 Nays 0 Absent Motion Carried.

**EXECUTIVE
SESSION**

Mr. Cavan moved, seconded by Mr. Sherman, to return to regular session at 5:45 p.m.

6 Ayes 0 Nays 0 Absent Motion Carried.

REGULAR SESSION

Mr. Cavan moved, seconded by Mr. Sherman, that the meeting adjourn at 5:46 p.m.

6 Ayes 0 Nays 0 Absent Motion Carried.

ADJOURNMENT

Karen M. Ward
District Clerk

ERIE 1 BOCES
355 Harlem Road
West Seneca, NY 14224
Purchasing Department 821-7068/FAX 821-7253

TO: Mr. Donald Ogilvie/BOCES Board of Education

FROM: James Fregelette, Director Finance Services

DATE: January 10, 2007

SUBJECT: A. Bid Awards

1. Erate - Tandberg/Prosphere Support and TMS Licensing
2. Erate - Tut Support
3. Erate - High Speed Telecommunications
4. Erate - Maintenance of Data Access Equipment
5. Erate - Data Telecommunications
6. Erate - Internet Access
7. Erate - Telecommunications (Voice & Cellular Service)
8. Erate - Distance Learning
9. Erate - Supplemental High Speed Telecommunications
10. Erate - Supplemental Maintenance
11. Cooperative Paper Supplies Erie 2-Chautaugua-Cattaraugus

B. BID REJECTS

1. Erate - Internet 2 Connectivity (Local Loop)
2. Erate - Data Access Equipment

C. Change/Rescind

1. IBM Toner Cartridge
2. COOPERATIVE CAFETERIA & PAPER PRODUCTS (CP052406)

A. Bid Awards

1. ERATE - TANDBERG/PROSPHERE SUPPORT and TMS LICENSING - Bids opened 12/13/06 - Technology Services.

Bid forms sent to 69 Vendors

Bids received from Annese & Associates Inc, One Vision & General Data Communications

<u>Vendors</u>	<u>Total Award</u>	
One Vision	\$ 7,820	Tandberg: TMS Licensing
General Data Communication	\$ 14,000	Prosphere Support

This bid provides distance learning equipment and software support.

Recommend awarding items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

2. ERATE - Tut SUPPORT - Bids opened 12/13/06 - Technology Services

Bid forms sent to 69 Vendors
Bids received from Tut Systems

This bid provides equipment for Distance Learning Equipment.

Recommend awarding items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

3. ERATE - HIGH SPEED TELECOMMUNICATIONS - Bids opened 12/13/06 - Districts

Bid forms sent to 69 Vendors
Bids received from Fibertech & Time Warner

The Three Districts that this bid applies to are: Medina, Niagara-Wheatfield and Springville.

<u>District</u>	<u>Vendors</u>	<u>Total Award</u>
Medina	Fibertech	\$370,800
Niagara-Wheatfield	Fibertech	\$411,900
Springville	Time Warner	\$628,800

This Service provides internet connectivity between district buildings.

Recommend awarding items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

4. ERATE - MAINTENANCE of DATA ACCESS EQUIPMENT - Bids opened 12/13/06 - Technology Services

Bid forms sent to 69 Vendors
Bids received from: Annese & Associates Inc & Ronco Communications

Symbol	No Award (No Bids received)	\$0
First Virtual	No Award (No Bids received)	\$0
Nortel	AWARDED to RONCO	\$802,264
Cisco	AWARDED to ANNESE	\$224,208

This bid provides maintenance on data access equipment includes servers and switches.

In our evaluation, we have eliminated vendors who did not bid the entire section, or who were late. If the bids were incomplete, we checked a common subset for equipment among all vendors to ensure best value.

Recommend awarding items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications.

5. ERATE - DATA TELECOMMUNICATIONS - Bids opened 12/13/06 - Districts

Bid forms sent to 69 Vendors

Vendors Awarded:

We are recommending that we stay with our current vendors at tariff pricing.

Addison Circuits and POTS

Award to Armstrong, tariff pricing at \$776 per month. Annual cost \$9,307

No bids received.

Fillmore POTS

Award to Citizens, tariff pricing at \$42 per month. Annual cost \$504

No bids received.

Circuits for 12 districts as per attached sheet

Award to Verizon, tariff pricing at \$10,841 per month. Annual cost \$130,092

Verizon bid the current tariff rates.

POTS for 14 Districts as per attached sheet

Award to Verizon, tariff pricing at \$1219 per month. Annual cost \$14,628

No bids received.

This bid provide various telecommunications services to the districts.

Recommend awarding items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications.

6. ERATE - INTERNET ACCESS - Bids opened 12/13/06 - Technology Services

Bid forms sent to 69 Vendors

Bids received from Fibertech, Global Crossing & NYSErNet

<u>Vendors</u>	<u>Total Award</u>
Award To Global Crossing (400 Mb)	\$148,206 (1 year total)
Optional 25 Mb	\$7,725 (1 year total)

This bid provides internet services for Erie I BOCES and the districts that are part of the Regional Information Center.

Recommend awarding items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee.

**7. ERATE - Telecommunications (Voice & Cellular Service) - Bids opened 12/13/06
Erie 1 BOCES - All Centers, Districts.**

Bid forms sent to 69 Vendors

Bids received from Verizon (for voice services) Cellular Services.

No response

This bid provides telephone and cellular services for Erie 1 BOCES.

Recommend that the current vendors NY State contract be used for cellular service. Verizon Wireless, Nextel.

Awarding items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications as recommended by the evaluation committee. No bid received for Brocton CSD Centrex service. Recommend current vendor C & E Telephone at tariff rate.

**8. ERATE - MVS DISTANCE LEARNING MOTION JPEG - Bids opened 01/04/07- Technology Services
and Districts**

Bid forms sent to 69 Vendors

Bids received from Verizon & Level 3 Communications

Site 8: Bennett High School, 2885 Main Street, Buffalo, NY \$2256.00 per Month*

Site 17: Erie 1 BOCES Education Campus, 355 Harlem Road, West Seneca, NY \$2226.00 per Month*

Site 111: Erie 1 BOCES Education Campus, 355 Harlem Road, West Seneca, NY \$2126.00 per Month*

*** Monthly charge does not include any applicable taxes and surcharges.**

This bid is to support Distance Learning services

Recommend awarding the bid to Verizon as the lowest responsible bidder. The bid response meets the bid specifications as recommended by the evaluation committee.

9. ERATE - SUPPLEMENTAL HIGH SPEED TELECOMMUNICATIONS - Bids opened 01/04/07 - District

Bid forms sent to 69 Vendors

Bids received from: Fibetech, Time Warner.

FRN 1699068935

Cheektowaga Award to Fibertecch \$352,800 20 year total (Four 5 year options)

This bid is to provide broadband services between buildings at Cheektowaga Central.

In our evaluation, we have eliminated vendors who did not bid the entire section, or who were late. If the bids were incomplete, we checked a common subset for equipment among all vendors to ensure best value.

10. ERATE - SUPPLEMENTAL MAINTENANCE - Bids opened 01/04/07 - District

Bid forms sent to 69 Vendors

Bids received from: IVCi, Annese.

Tandberg Award to IVCi/LLC \$80,639

This bid provides maintenance for the broadband services.

Recommend awarding items to low bidders listed, at unit prices submitted, as being the lowest responsible bidder meeting specifications.

11. COOPERATIVE PAPER SUPPLIES - ERIE 2 CHAUTAUQUA-CATTARAUGUS BOCES (PAPER Jan-June2007)
Bids opened 12/06 - All centers/Some Districts:

Vendors Awarded:

Dupli Envelope & Graphics Corp.

Office Max

Ricoh Corporation

Quill Corporation

This is a cooperative bid hosted by Erie 2 BOCES to provide paper to the participating districts and BOCES.

This bid is for various papers/envelopes. Recommend awarding items to low bidders listed, at unit price submitted, as recommended by the Erie 2-Chautauqua-Cattaraugus BOCES evaluation committee and approved by their Board of Education.

B. BID REJECTS**1. Erate - Internet 2 Connectivity (Local Loop)- Technology Services:**

Recommend rejecting this bid because the responding vendor did not meet all the specifications needed to provide the service. This service will be RE-BID and opened on January 24, 2007.

2. Erate - Data Access Equipment - Technology Services:

Recommend rejecting this bid and re-bidding to obtain more competitive pricing. This service will be RE-BID and opened on January 24, 2007.

C. Change/Rescind**1. IBM Toner Cartridge - Price Change**

Ikon Office Solutions price change item RC03540 bid price is 212.63 an E-mail was sent out on Dec 12, 2006 with the price stated as 243.99 incorrectly. This price is below State Contract pricing and was changed due to an error on the vendor's part.

2. COOPERATIVE CAFETERIA & PAPER PRODUCTS (CP052406) - Rescind

AWARDED 6/28/06

CP0240 - PORTION CUP: 4 oz., plastic 2500/case; SOLO P400, 18204741: at \$33.80/case;
Delivery amount of \$500.00 minimum

CP0219 - CUP: 2 oz., 2500/case; SOLO P200, 18200929: at \$21.01/case; Delivery amount
of \$500.00 minimum:

CP0220 - LID: for 2 oz., cup, (ABOVE ITEM CP0219), 2400/case, 18204600: at
\$23.40/case. Delivery amount of \$500.00 minimum

Recommend rescind of award to SOFCO / BUNZL for items CP0240, CP0219 & CP0220 and
reward to MAPLE LEAF FOODS (CP0219 & CP0220) and DOBMEIER JANITOR SUPPLY INC. (CP0240)
- due to 10 % price increase.

ALL BID DOCUMENTS ARE ON FILE IN ERIE 1 BOCES PURCHASING OFFICE.

BOARD OF COOPERATIVE EDUCATIONAL SERVICES**First Supervisory District, Erie County****October 10, 2007**

Regular meeting of the Board of Cooperative Educational Services, First Supervisory District, Erie County, was held on Wednesday, October 10, 2007, at the Erie 1 BOCES Education Campus at 355 Harlem Road, West Seneca, New York. The meeting was called to order by Board President Judith Katz at 4:04 p.m.

Members Present: Judith Katz (President), Raymond L. Carr, Edward R. Cavan, Andrew S. Loeb, Wayne E. Schlifke, Janet MacGregor Plarr

Members Excused: John Sherman (Vice President)

Others Present:

Darleen Michalak, Deputy Superintendent/COO; Margy Jones-Carey, Associate Superintendent; Carol Troskosky, Associate Superintendent, Candice Reimer, Communication Services, Kelly Talbot, EPEA Representative, Jeanmarie O'Connell, EPEA Representative

Richard Brennan, Director, Doreen Kaled, Associate Director, John Pope and Lydia Rappold, Supervisors in Special Education Services Division presented an informative program entitled "Programs for Students with Autism Spectrum Disorders."

SPECIAL EDUCATION SERVICES

Mr. Carr moved, seconded by Mrs. Plarr, to approve the draft of regular business meeting minutes No. 817 dated September 5, 2007.

6 Ayes 0 Nays 1 Absent 0 Motion Carried.

APPROVAL OF REGULAR MEETING MINUTES No. 817

Mr. Cavan moved, seconded by Mr. Loeb, to approve the draft of special meeting minutes No. 818 dated September 25, 2007.

6 Ayes 0 Nays 1 Absent 0 Motion Carried.

APPROVAL OF SPECIAL MEETING MINUTES No. 818

Mrs. Plarr moved, seconded by Mr. Schlifke, to approve the Treasurer's Report dated , August 31, 2007. (Attachment D1a.)

6 Ayes 0 Nays 1 Absent Motion Carried.

TREASURER'S REPORT

Mrs. Plarr moved, seconded by Mr. Loeb, to approve the 2007-2008 Budget Transfer/Decreases/Increases for the period of August 30, 2007 – October 3, 2007. (Attachment D1b.).

6 Ayes 0 Nays 1 Absent Motion Carried.

BUDGET TRANSFERS/ INCREASES/ DECREASES

Mrs. Plarr moved, seconded by Mr. Cavan, to accept the Monthly Contract Adjustment Summaries as of August 22, 2007 for the September billing and the summary as of September 26, 2007 for the October billing.

6 Ayes 0 Nays 1 Absent Motion Carried.

MONTHLY CONTRACT ADJUSTMENTS

Mr. Schlifke moved, seconded by Mr. Loeb, to adopt the following resolutions:

**INSTALLMENT
PURCHASE
AGREEMENTS**

FRONTIER CENTRAL SCHOOL DISTRICT

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install network printers under Common Set of Learning Objectives to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Frontier Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

WHEREAS, the current outright purchase of the network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a five-year term for the additional network printers in an amount not to exceed \$42,208.

LOCKPORT CITY SCHOOL DISTRICT

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install network printers under Common Set of Learning Objectives to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Lockport City School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

WHEREAS, the current outright purchase of the network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a five-year term for the additional network printers in an amount not to exceed \$196,250.

6 Ayes 0 Nays 1 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. Schlifke to adopt the following resolutions:

**LEASE
AGREEMENTS:
HARDWARE**

BOLIVAR-RICHBURG CENTRAL SCHOOL DISTRICT

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install network printers under Management Services to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Bolivar-Richburg Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printer meets all specifications, and

WHEREAS, the current outright purchase of a network printer is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (LEASE PURCHASE AGREEMENT) for a four-year term for the additional network printer in an amount not to exceed \$6,696.

EAST AURORA UNION FREE SCHOOL DISTRICT

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install network printers under Common Set of Learning Objectives to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at East Aurora Union Free School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printer meets all specifications, and

WHEREAS, the current outright purchase of the network printer is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (LEASE) for a five-year term for the additional network printer in an amount not to exceed \$38,694.

FRIENDSHIP CENTRAL SCHOOL DISTRICT

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install network printers under Management Services to meet the needs of the

school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Friendship Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

WHEREAS, the current outright purchase of network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (LEASE PURCHASE AGREEMENT) for a three-year term for the additional network printers in an amount not to exceed \$22,316.

6 Ayes 0 Nays 1 Absent Motion Carried.

Mr. Loeb moved, seconded by Mrs. Plarr, that the following lease agreement be approved:

The lease is a twelve-month lease commencing on July 1, 2007, and ending June 30, 2008, for \$9.978 (\$11.67/sq. ft.).

6 Ayes 0 Nays 1 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. Schlifke, to approve the bid actions per the recommendation of the Purchasing Manager.

Bid Awards

A1. CHARTER BUS SERVICE – Section VI Spring Sports Team Travel
Bid Opened: September 13, 2007 – 1 Item

Award item to secure transportation to the sporting events from Niagara Scenic, Grand Tours and Greyhound Charter on an availability basis.

A2. SNOW REMOVAL – Erie 1 BOCES Education Campus and Career Centers
Bid Opened: September 19, 2007 – 1 Item

Award to Benson's Site Services as being the lowest responsible bidder meeting snow removal service requirements and Special Conditions at the submitted quote of \$11,033.

**ERIE 1 BOCES
HEALTH BENEFIT
TRUST LEASE
AGREEMENT**

BID ACTIONS

B1. COOPERATIVE GASB45 ACTUARIAL SERVICES– Erie 1, Erie 2, Orleans-Niagara BOCES and Participating School Districts
Bid Opened: July 26, 2007

Award based on the following actions: An Erie 1 BOCES committee completed an RFP rubric for the GASB45 Health Benefit Actuarial Study rating the Level of Experience and Cost of each proposal. Based on the committee recommendations, Erie 1 and Erie 2 have selected Benefit Resources and Orleans/Niagara BOCES has selected KBM. The award will be on a BOCES basis - districts can choose any firm independently. A COSER is in process.

B2. CONSULTING PHYSICIAN SERVICE – School Support Services
Bid Opened: August 31, 2007

Award to Charles J. Francemone, M.D., F.A.A.P. of Amherst Pediatric Associates at the submitted quote of \$65.00 per hour.

B3. E-RATE HIGH SPEED TELECOM SERVICE – PRATTSBURGH
– Prattsburgh School District, Central and Remote Sites
Bid Opened: September 5, 2007

FRN 1699075416

Award contract to Empire Telephone at the submitted bid of \$79,500. This decision is based on WNYRIC consultations with the Prattsburgh School District regarding the level of service (100 Megabyte Ethernet) that is required. Empire Telephone was the sole bidder for this level of service.

Award Rescind

C1. IP-BASED VOICE AND VIDEO COMMUNICATIONS SYSTEM (VOIP)

The concern of the Purchasing department in the awarding of the RFP at the September Board meeting is that the process should have been segmented into two steps, where the RFP should have been sent out only after Erie 1 BOCES had clarified its specific long term and short term needs of the system instead of trying to combine both steps.

Although the previously awarded vendor, Ronco Communications & Electronics, Inc. is a Nortel reseller, there are other resellers of Nortel equipment along with other vendors of VoIP systems that were not given a clear definition or specification of what we were looking for.

Therefore, it is hereby recommended that Erie 1 BOCES rescind the previous recommendation presented at the July 11, 2007 BOE meeting to purchase an IP-Based Voice and Video Communications System (VoIP) from Ronco Communications & Electronics, Inc. and to pursue the purchase of a Nortel multimedia telecommunications system using New York State contracting and subsequent negotiations with competing Nortel resellers.

Award Rescind/Re-Award**D1. COOPERATIVE BREAKFAST/LUNCH**

The following items are hereby recommended to be rescinded from the awarded vendor and re-awarded to the next low bidders.

ITEM #	DESCRIPTION	FROM	TO	REASON
BL0214	Oatmeal, Variety	US Foods	Maple Leaf	Incorrect Spec
BL0666	Wraps, Basil Tomato	Midstate	Maple Leaf	Poor Quality
BL0667	Wraps, Garlic/Herb	Midstate	US Foods	Poor Quality
BL0669	Wraps, Spinach	Midstate	US Foods	Poor Quality
BL0670	Wraps, Whole Wheat	Midstate	Maple Leaf	Poor Quality
BL1216	Crackers, Graham	Maple Leaf	US Foods	Incorrect Price
BL1231	Jelly, Assorted	Maple Leaf	US Foods	Incorrect Price
BL1747	Goldfish, Cheddar	V.M.E.	Maple Leaf	Incorrect Price
BL1757	Nutri-Grain Cereal Bar	Maple Leaf	V.M.E.	Incorrect Price

D2. COOPERATIVE FUEL

ITEM #	DESCRIPTION(K GAL.)	FROM	TO	REASON
FU0640	Diesel, ULS #1 (>7)	Kurk	NOCO	Incorrect Award
FU0642	Diesel, ULS #1 (6-6.9)	Kurk	NOCO	Incorrect Award
6 Ayes	0 Nays	1 Absent		Motion Carried.

Mrs. Plarr moved, seconded by Mr. Schlifke, to accept the following donation for use in the Workforce Development Program:

1997 GMC Suburban

1995 Chrysler

6 Ayes 0 Nays 1 Absent Motion Carried.

Mr. Carr moved, seconded by Mrs. Plarr, to accept the final Extraclassroom Activity Report for the 2006-07 school year.

6 Ayes 0 Nays 1 Absent Motion Carried.

Mr. Schlifke moved, seconded by Mrs. Plarr, to establish a new petty cash fund for Debra Randall at the Northtowns Academy in the amount of \$100.00

6 Ayes 0 Nays 1 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. Schlifke, to accept the following resolution:

WHEREAS, the Potter Road Career & Technical Center will undergo window replacements, and per SEQR 617.5, it has been determined that the work represents a Type II action.

WHEREAS, this work will not represent a substantial alteration to the facility and is primarily comprised of replacement of the existing windows.

DONATION

**EXTRACLASSROOM
ACTIVITY REPORT –
FINAL 2007-07**

**ESTABLISHMENT OF
NEW PETTY CASH
FUND**

SEQR RESOLUTION

BE IT RESOLVED, that as a result, it has been determined that the work will not have a significant impact on the environment.

6 Ayes 0 Nays 1 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. Schlifke, to approve the personnel actions including the addendum per the recommendation of the District Superintendent. (Attachment D2)

6 Ayes 0 Nays 1 Absent Motion Carried.

Mrs. Plarr moved, seconded by Mr. Carr, to approve the Proposal Abstract - Title III Consortium
\$44,997

Funding Source: Title III

6 Ayes 0 Nays 1 Absent Motion Carried.

Mr. Schlifke moved, seconded by Mr. Carr, to approve the new textbook titled: Adobe Premiere Pro. 2.0 Classroom in a Book (Video Editing), Adobe Audition 2.0 Classroom in a Book (Sound) and Adobe Encore DVD 2.0 Classroom in a Book (Video and Sound DVD Authoring).

6 Ayes 0 Nays 1 Absent Motion Carried.

Margy-Jones Carey disseminated a proposed timeline draft and information on starting a nonprofit organization. Dr. Michalak and Ms. Jones-Carey will attend a seminar on foundations in November.

Ms. Margy Jones-Carey gave a presentation on Workforce and Enrollment Trends.

Mr. Schlifke moved, seconded by Mrs. Plarr, to approve the Incidental Employment Agreements and Special Project Contracts per the recommendation of the District Superintendent. (Attachment G1)

6 Ayes 0 Nays 1 Absent Motion Carried.

Mr. Carr moved, seconded by Mrs. Plarr, that the meeting adjourn at 6:04 p.m.

6 Ayes 0 Nays 1 Absent Motion Carried.

**PERSONNEL
ACTIONS/
ADDENDUM**

**PROPOSAL
ABSTRACT – TITLE
111 CONSORTIUM**

**TEXTBOOK
APPROVAL**

**DRAFT OF TIMELINE
FOR FOUNDATION**

**STUDENT
ENROLLMENT
SUMMARY REPORT**

**INCIDENTAL
EMPLOYMENT
AGREEMENTS AND
SPECIAL PROJECT
CONTRACTS**

ADJOURNMENT

Geraldine R. Hoffman
Deputy District Clerk

BID AWARDS

TO: Mr. Donald Ogilvie / Erie 1 BOCES Board of Education

FROM: Thomas Schiener, Purchasing Manager

DATE: October 10, 2007

SUBJECT: A. Cooperative Bid Awards:

- 1. Charter Bus Service
- 2. Snow Removal

B. RFP Awards:

- 1. GASB 45 Actuarial Services
- 2. Consulting Physician Service
- 3. E-Rate High Speed Telecommunications - Prattsburgh

C. Award Rescind

- 1. IP-Based Voice and Video Communications System (VOIP)

D. Award Rescind/Re-Award

- 1. Cooperative Breakfast/Lunch
- 2. Cooperative Fuel

A. COOPERATIVE BID AWARDS

1. CHARTER BUS SERVICE (CB091307)

End User: Section VI Spring Sports Team Travel (to State competition)

Total Estimated Value of award: **\$25,000** plus drivers' overnight expenses.

- o Bid Opening Date: September 13, 2007
- o Bid forms sent to 5 vendors
- o Bids received from 3 vendors (2 No Bids)

*The recommendation is to secure transportation to the sporting events from **Niagara Scenic, Grand Tours, and Greyhound Charter** on an availability basis.*

2. SNOW REMOVAL (SN091907)

End Users: Erie 1 BOCES Educational Campus and Career Centers

Total Estimated Value of award: **\$11,033**

- o Bid Opening Date: September 19, 2007
- o Bids received from 4 vendors

*The recommendation is to award this bid to **Benson's Site Services** as being the lowest responsible bidder meeting snow removal service requirements and Special Conditions at the submitted quote of **\$11,033**.*

BID AWARDS

B. RFP AWARDS

1. COOPERATIVE GASB45 ACTUARIAL SERVICES (RFP072607)

End Users: Erie 1 - 2 BOCES, O/N BOCES and Participating School Districts

Total Estimated Value of award will be determined on the number of participating school districts.

- o Bid Opening Date: July 26, 2007
- o Bid forms sent to 8 vendors
- o Bids received from 3 vendors (5 No Bids)

It is the intention of Erie 1 BOCES in collaboration with Erie 2 BOCES and Orleans/Niagara BOCES to coordinate the purchasing of GASB45 actuarial services. Although BOCES may provide this service as a COSER, school districts would retain the option of not using BOCES services and as such may select a company independently as listed in the submitted RFP.

The recommendation is to award this bid based on the following actions: An Erie 1 BOCES committee completed an RFP rubric for the GASB45 Health Benefit Actuarial Study rating the Level of Experience and Cost of each proposal. Based on the committee recommendations, Erie 1 and Erie 2 have selected Benefit Resources and Orleans/Niagara BOCES has selected KBM. The award will be on a BOCES basis - districts can choose any firm independently. A COSER is in process.

2. CONSULTING PHYSICIAN SERVICE (PS083107)

End User: School Support Services

It is the intention of Erie 1 BOCES to execute a one year contract through June 30, 2008 for the services of a consulting physician in support of the Alternative Career, and Special Education programs. These services will include telephone support for the Erie 1 BOCES' nursing staff, monthly meetings to discuss issues with those nurses, assistance in developing proper procedures and health policies for the sites, and the development of epi-pen orders for emergency use.

Total Estimated Value of award will be determined by the number of hours of service.

- o Bid Opening Date: August 31, 2007
- o Bid forms sent to 7 physicians
- o Bids received from 2 physicians

*The recommendation is to award this bid to **Charles J. Francemone, M.D., F.A.A.P. of Amherst Pediatric Associates** at the submitted quote of \$65.00 per hour.*

3. E-RATE HIGH SPEED TELECOM SERVICE - PRATTSBURGH (RFP090507)

End User: Prattsburgh School District, central and remote sites

FRN 1699075416

It is the intention of Erie 1 BOCES to purchase High Speed Telecom Service to be offered as a service by WNYRIC to the Prattsburgh, NY school district central and remote sites. This service will include state-of-the-art "Dark Fiber Service" - fiber that will not be equipped with any electronics or terminal equipment.

BID AWARDS

Total Estimated Value of award - \$79,500 (5-year total)

- o Bid Opening Date: September 5, 2007
- o Bid forms sent to 62 vendors
- o Bids received from 7 vendors (3 No Bids)

*The recommendation is to award a contract to **Empire Telephone** at the submitted bid of \$79,500. This decision is based on WNYRIC consultations with the Prattsburgh school district regarding the level of service (100 Megabyte Ethernet) that is required. Empire Telephone was the sole bidder for this level of service.*

C. AWARD RESCIND

1. IP-BASED VOICE AND VIDEO COMMUNICATIONS SYSTEM (VOIP) (RFP112106)

A (Mitel VoIP system) vendor challenge to the Voice over IP Award necessitated a comprehensive multimedia telecommunications systems review by the Erie 1 BOCES VoIP Evaluation Team.

The initial request for proposal was used for two purposes:

- The first purpose was to evaluate the various types of VoIP systems available in the market place to determine which system would meet Erie 1 BOCES long term goals and objectives for providing technology services to the districts that we serve.
- The second purpose was to ensure that Erie 1 BOCES purchased the system that meets our long term goals and objectives in the most cost-effective way. After the review the Team concluded that it is in the best interests of Erie 1 BOCES to utilize a multimedia telecommunications system manufactured by Nortel.

The concern of the Purchasing department in the awarding of the RFP at the September Board meeting is that the process should have been segmented into two steps, where the RFP should have been sent out only after Erie 1 BOCES had clarified its specific long term and short term needs of the system instead of trying to combine both steps.

Although the previously awarded vendor, Ronco Communications & Electronics, Inc. is a Nortel reseller, there are other resellers of Nortel equipment along with other vendors of VoIP systems that were not given a clear definition or specification of what we were looking for.

Therefore, it is hereby recommended that Erie 1 BOCES rescind the previous recommendation presented at the July 11, 2007 BOE meeting to purchase an *IP-Based Voice and Video Communications System (VoIP)* from Ronco Communications & Electronics, Inc. and to pursue the purchase of a Nortel multimedia telecommunications system using New York State contracting and subsequent negotiations with competing Nortel resellers.

Additional Comments:

The Nortel multimedia telecommunications system that is recommended by the Team is on New York State Contract. This would allow Erie 1 BOCES the ability to further negotiate with the Nortel resellers to attain optimal pricing and maintenance service.

BID AWARDS

In conclusion, the decision by the Team to implement the Nortel multimedia telecommunications system was based on the following considerations:

- Nortel's exclusive integration with the current Erie 1 BOCES Lotus Notes e-mail system.
- Nortel extensive collaboration with IBM enhances Erie 1 BOCES future direction of our Portal running on IBM's Websphere product.
- Nortel enables leveraging of future services to our WNYRIC school districts clients.
- ElB's network infrastructure is Nortel network equipment.
- A Nortel system provides competition among area maintenance service providers.
- Nortel is a top tier VoIP provider in respected independent research reports.

D. AWARD RESCIND / RE-AWARD

1. COOPERATIVE BREAKFAST/LUNCH (CL062107)

The following items are hereby recommended to be rescinded from the awarded vendor and re-awarded to the next low bidders.

<u>ITEM #</u>	<u>DESCRIPTION</u>	<u>FROM</u>	<u>TO</u>	<u>REASON</u>
BL0214	Oatmeal, Variety	US Foods	Maple Leaf	Incorrect Spec
BL0666	Wraps, Basil Tomato	Midstate	Maple Leaf	Poor Quality
BL0667	Wraps, Garlic/Herb	Midstate	US Foods	Poor Quality
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BL0670	Wraps, Whole Wheat	Midstate	Maple Leaf	Poor Quality
BL1216	Crackers, Graham	Maple Leaf	US Foods	Incorrect Price
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BL1747	Goldfish, Cheddar	V.M.E.	Maple Leaf	Incorrect Price
BL1757	Nutri-Grain Cereal Bar	Maple Leaf	V.M.E.	Incorrect Price

2. COOPERATIVE FUEL (FU080807)

<u>ITEM #</u>	<u>DESCRIPTION (K GAL.)</u>	<u>FROM</u>	<u>TO</u>	<u>REASON</u>
FU0640	Diesel, ULS #1 (>7)	Kurk	NOCO	Incorrect Award
FU0642	Diesel, ULS #1 (6-6.9)	Kurk	NOCO	Incorrect Award

ALL BID AND RFP DOCUMENTS ARE ON FILE IN ERIE 1 BOCES PURCHASING DEPARTMENT.
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