

W. A. HENDRICKSON COMPANY, INC.

MANUFACTURERS' REPRESENTATIVES FOR ELECTRONICS

766 Country Way, P.O. Box 450, No. Scituate, MA. 02060 • Tel.: 617-545-0652
March 31, 1993 Fax: 617-545-1485

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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Congressman Gary Studds
1212 Hancock Street
Quincy, MA 02169

SUBJECT: PR DOCKET NO. ~~92-234~~

TOPIC: REPLACEMENT OF PART 90 BY PART 88 TO REVISE LAND MOBILE RADIO SERVICES

Dear Congressman Studds,

We are a small firm located in Scituate, Massachusetts who are Representatives for many manufacturers of Land Mobile Radio Products. These manufacturers employ over 1,000 people nationwide.

In New England, we service and sell over 600 Land Mobile accounts who employ around 2,000 employees. It is our feeling that the passage of this bill will cause a lot of these firms to go out of business.

We are against the bill for a number of reasons. First of all the new bill will force many radio users to scrap their current radio system and buy new equipment. The New England states do not have the tax base to replace these units. Almost all police, fire and local town departments will have to come up with funding to pay for new equipment which will be a lot more expensive than the older radios.

Secondly, only the largest radio manufacturers will be able to compete in this market due to the technology involved. Giants such as Motorola and General Electric are lobbying for the bill as they will be able to eliminate almost all of their competition.

We urge you to carefully review this docket and to vote against it. If it passes, every town and city will suffer the financial consequences!

Our firm has been in business since 1922, and we see this bill as one of the most disastrous for the small to medium size businessman.

We look forward to hearing your position on this.

Regards,

Robert K. Hendrickson, Jr.
President

Robert K. Hendrickson, Jr.
m.s.

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766 Country Way
P.O. Box 450
North Scituate, MA 02060

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cc: Senator John Kerry
Senator Edward M. Kennedy
FCC Commerce Mobile Bureau