

CHARLES W. WILBURN
Statement of Financial Position
January 31, 1992

ASSETS

Current

Checking Account, BancOhio	\$21,800.00
Certificates of Deposit, BancOhio	94,000.00
Certificates of Deposit, Bank One	43,000.00
Certificates of Deposit, State Savings Bank	<u>17,000.00</u>

Total Cash \$175,800.00

Accounts Receivable Weldon & Wilburn	<u>125,000.00*</u>
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TOTAL CURRENT ASSETS \$300,800.00

Fixed

Residential Real Estate 3324 Westbury Drive Upper Arlington, Ohio	\$185,000.00
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Office Building 210 South Court Street Circleville, Ohio Undivided one-half	<u>75,000.00</u>	<u>\$260,000.00</u>
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TOTAL ASSETS \$560,800.00

LIABILITIES -0-

NET WORTH \$560,800.00

* Estimated. Actual fee received was \$230,000 per attorney.

BERNARD P. WILBURN
Statement of Financial Position
January 31, 1992

ASSETS

Current

Checking Account, Bank One	\$ 3,500.00
Savings Account, Bank One	<u>36,000.00</u>

Total Cash	\$39,500.00
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Accounts Receivable Weldon and Wilburn	<u>\$125,000.00*</u>
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TOTAL CURRENT ASSETS	\$164,500.00
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Fixed

Duplex 1063 Pennsylvania Ave. Columbus, Ohio	\$85,000.00
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Duplex 1388 Virginia Avenue Columbus, Ohio	<u>105,000.00</u>	<u>\$190,000.00</u>
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TOTAL ASSETS	<u>\$354,500.00</u>
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LIABILITIES

Mortgage due Chemical Bank on 1063 Pennsylvania Ave	\$34,000.00**
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Mortgage due Huntington Nat'l Bank 1388 Virginia Avenue	<u>65,000.00***</u>
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Total Liabilities	<u>\$99,000.00</u>
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NET WORTH	<u>\$255,500.00</u>
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* Estimated. Actual fee received was \$230,000 per attorney.

** Monthly payment due was \$400.00. Expense was completely covered by monthly rental income from property. Mortgage has since been entirely paid off.

*** Monthly payment due is \$700.00. Expense is completely covered by monthly rental income from property.

ATTACHMENT 5

1 managerial in the case of managing clients' accounts
2 and the like.

3 Q When you were preparing the application
4 and, in particular, the financial portion of it, on
5 what did you base your estimates?

6 A Well, as I mentioned previously, my
7 initial information came from Ardeth Frizzell, who
8 told me that at the time that the notice of taking the
9 license really came down they were spending about
10 30,000 a month in expenses. And that is the initial
11 information I came off of. And I upgraded that to
12 what I felt it should be and then determined what
13 three months' operating cost would be.

14 Q When you spoke with Ardeth Frizzell about
15 this \$30,000 a month in expenses, did she give you any
16 breakdown of the expenses?

17 A No, she did not, but later I got a much
18 clearer breakdown from a Terry Wilson, who had been
19 program director at the station.

20 Q When you say "later," what does that mean?

21 A Well, like about a year later.

22 Q Did Ardeth Frizzell indicate when you

1 A About a month later.

2 Q After the --

3 A Yeah, but it was the same as what I had
4 budgeted in my head.

5 Q Well, when you say the same --

6 A Pretty much the same. I mean the figures
7 did not vary.

8 Q Let me continue on this budget. This
9 budget that was reduced to writing, do you have that?

10 A Not with me, but I have it, yes.

11 Q Is it typewritten?

12 A No, it is in my handwriting.

13 Q Are there any other written materials that
14 you have that you used to prepare that budget? In
15 other words, as far as --

16 A No, I don't think so.

17 Q Mr. Wilson provided you certain
18 information regarding the operational expenses of the
19 radio station?

20 A Uh-huh.

21 Q Did any of the information Mr. Wilson
22 provide you come in written form?

1 A No, no, it was all verbal.

2 Q Did you take notes of your conversations
3 with Mr. Wilson?

4 A Yes.

5 Q Do those notes exist?

6 A Well, the only notes I took were the
7 positions that we -- what it would probably cost and
8 the other operating expenses and so forth. It is all
9 in my handwriting.

10 Q Do you still have those?

11 A Yes, I have them.

12 MR. McCORMICK: Counsel, will you produce
13 them?

14 MR. KRAVETZ: What is the basis for the
15 request?

16 MR. McCORMICK: It would fall under
17 standard document production request 12.

18 MR. KRAVETZ: I will take a look at the
19 request and if it does, I will produce it. If I
20 differ with you, I will let you know.

21 MR. McCORMICK: I appreciate it.

22 BY MR. McCORMICK:

ATTACHMENT 6

Kerry Wilson 5/24

Operating Costs

Per Month

Electric (2 locations) \$500

Telephone (2 locations) 200

Postage (High) 300

Capital
(On hand) →

Computers (High)

T+A. : Sales/Admin/Comm Rel. 2000

Engineering (? hours per month) 1000

Capital →

Equipment (replaced?) (35k)

ASCAP/BMI

5,000
(4-5k per month)

Insurance

1000

Lease for Location/Equipment 6,000

RENT ?
for STUDIO
1,000 mo.

per mo.

16,000

+ payroll

30,000

Total =

46,000

ATTACHMENT 7

COPY

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BEFORE THE
FEDERAL COMMUNICATIONS COMMISSION
WASHINGTON, D.C. 20554

IN RE APPLICATIONS OF: :

DAVID A. RINGER : MM Docket No.: 93-107

ASF BROADCASTING CORP. : BPH 911230MA

WILBURN INDUSTRIES, INC. : BPH 911230MB

KYONG JA MATCHAK : BPH 911230MC

SHELLEE F. DAVIS : BPH 911230MF

WESTERVILLE BROADCASTING CO. : BPH 911231MA

LIMITED PARTNERSHIP : BPH 911231MB

OHIO RADIO ASSOCIATES, INC. : BPH 911231MC

For Construction Permit for :
an FM Station on Channel :
280A in Westerville, Ohio :

Washington, D.C.
Monday, July 12, 1993

Deposition of:

BERNARD P. WILBURN

called for oral examination by counsel for the
Applicant ASF Broadcasting, pursuant to notice, at the
offices of Brown, Nietert & Kaufman, Chartered, 1920 N
Street, Northwest, Suite 660, Washington, D.C., before
Shari R. Broussard, a Notary Public in and for the
District of Columbia, beginning at 11:30 a.m., when
were present on behalf of the respective parties:

1 Q Do you know if anyone else did?

2 A There is no other -- no, nothing in
3 writing. I believe that my father spoke to Ardeth
4 when he was obtaining information and asked her what
5 the operating costs were at the time.

6 Q To the best of your knowledge when did
7 that discussion take place?

8 A That was prior to the application.

9 Q Just so it is clear, neither you nor your
10 father, to the best of your knowledge, wrote down any
11 estimates of what it would cost to operate the radio
12 station?

13 A No, none. It was a pretty simple figure.

14 Q To your knowledge has a written budget
15 subsequently been prepared?

16 A I think there is some notes.

17 Q Who prepared those notes?

18 A Those are prepared by my father.

19 Q Have you seen these notes?

20 A I have seen them, yes.

21 Q When did you see them?

22 A I saw them -- I think the first time I saw

1 them was in June.

2 Q Of what year?

3 A Of this year.

4 Q Of 1993?

5 A Yes.

6 Q So very relatively recently?

7 A Right.

8 Q Do you know when the notes were created?

9 A I think they were created in May.

10 Q Of 1993?

11 A Yes.

12 Q To your knowledge what were the notes
13 based upon? Are they based upon information from some
14 third person?

15 A Yeah, I think they are based upon
16 information from Terry Wilson.

17 Q Now, did you and your father in
18 approximately May or the Spring of 1993 participate
19 in --

20 A My father did in a meeting with Terry
21 Wilson. I am anticipating your question. I'm sorry.

22 Q It is all right. It is understandable.

ATTACHMENT 8

MID-OHIO COMMUNICATIONS, INC.

**Post Office Box 14
Westerville, Ohio 43081**

December 24, 1991

**Charles W. Wilburn
Attorney at Law
210 S. Court Street
Circleville, OH 431131**

**WILBURN INDUSTRIES, INC.
"Exhibit 2"**

RE: Mid-Ohio Communications, Inc./WBBY-FM/Lease of Assets

Dear Mr. Wilburn:

This correspondence is in regard to your recent inquiry pertaining to the lease of certain real property and personal property owned by Mid-Ohio Communications, Inc. or affiliated companies which is utilized in regard to the broadcast operation of WBBY-FM. You have indicated that you are planning to apply for the broadcast license of WBBY-FM, Westerville, Ohio, and this correspondence is to confirm that should the Federal Communications Commission award you the construction permit, Mid-Ohio Communications, Inc., the former licensee of WBBY-FM, is willing to negotiate appropriate leases with you for certain real property and personal property owned by Mid-Ohio Communications, Inc. or affiliated companies in the amount of Six Thousand Dollars (\$6,000.00) per month.

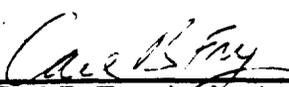
The real estate lease and equipment lease which would commence upon the FCC granting your construction permit would include the use of the tower site (tower and building) located at State Route 37, Sunbury, Ohio 43074; studio facilities located at 14 Dorchester Court, Westerville, Ohio 43081; and equipment utilized in the operation of the station. The equipment would include some or perhaps all of the equipment itemized in the inventory accompanying this correspondence. Failure to lease all of the equipment listed in the inventory will not result in a reduced lease package price. This correspondence conveys an intent to negotiate terms of lease agreements and does not in and of itself constitute lease agreements. Although it is contemplated that mutually acceptable terms will be negotiated in regard to the various leases, there is no guarantee of that occurrence.

Within sixty (60) days of the date of this letter, you must provide Mid-Ohio Communications, Inc. with a showing of financial qualifications satisfactory to Mid-Ohio Communications, Inc. for it to enter into the above-referenced leases. Mid-Ohio Communications, Inc. reserves the right to cancel this letter within sixty (60) days of receipt of your financial information. Notwithstanding the above, at the time you receive the construction permit, Mid-Ohio Communications, Inc. reserves the right to again review your financial condition to determine if you then have financial qualifications satisfactory to Mid-Ohio Communications, Inc. to enter into the above-referenced leases. In regard to a showing of financial strength, if the lessee is a corporation, the principals of lessee will have to personally sign unconditional guarantees in regard to the lease obligations.

Mid-Ohio Communications, Inc. hereby grants you the authority to specify WBBY-FM's transmitter location in your FCC application. We wish you the best of luck in your application for licensure being prepared for filing with the Federal Communications Commission.

Sincerely,

MID-OHIO COMMUNICATIONS, INC.

By: 
Carl B. Fry, Authorized Representative

Attachment

WBBY INVENTORY 12/91

FRONT OFFICE

FIRST FLOOR

Item

- 1 Double pedestal metal desk
- 1 Brown Steno chair
- 1 Black side chair
- 2 2 Drawer metal filing cabinet
- 1 Panasonic T35 Typewriter
- 1 AT & T PC6300 computer and terminal w/printer
- 1 Sanyo CY5000 DP Calculator
- 1 Bostich EP5 Electric pencil sharpener

LOBBY

- 2 Waiting room side chairs (wood & rust)
- 1 table w/ glass top

SALES OFFICE

- 6 desks (4 double pedestal & 2 single pedestal)
- 7 Steno chairs
- 1 wooden desk (computer table)
- 3 4 Drawer file cabinets
- 3 Wall dividers
- 1 Eureka Mighty Mite cleaner
- 1 Panasonic jetflo sweeper
- 1 Kodak Slide projector in case
- 1 36 slot sales cabinet
- 1 IBM selectric typewriter
- 1 Epson equity II+ Computer & terminal
- 1 Panasonic KX-P1124 24pin Multi-mode Printer
- 1 Hewlett-Packard Desk Jet Printer

SALES MANAGERS OFFICE

- 1 Double pedestal desk
- 1 Gray executive chair
- 1 gold side chair
- 2 2 drawer file cabinets
- 1 Glass end table
- 1 Brass table lamp

GENERAL MANAGER OFFICE

1 Wooden double Pedestal desk
1 Blue executive chair
2 Blue side chairs
1 2 drawer file cabinet
1 Wooden top (credenza type)
1 Brass lamp
1 Telex Copyette

CONFERENCE ROOM

1 Conference table
6 side arm chairs
1 Credenza
1 Sharp SF750 Copier
1 Zenith 19" color TV
1 Zenith Video tape recorder
1 panasonic Microwave oven
1 GE small refrigerator
1 Presentation board w/ easel
1 WBBY old clock

PUBLIC SERVICE OFFICE

SECOND FLOOR

1 Double Pedestal desk
2 Steno Chairs
1 Diablo printer
1 File cabinet
1 Panasonic typewriter
1 Olivetti 35 typewriter
1 Sanyo small refrigerator
1 Samsung Classic Microwave oven

MUSIC LIBRARY

1 Wood table
2 Steno chairs
1 Single pedestal desk
1 Magnavox CD player
1 Toshiba receiver
1 AT&T Computer & terminal
1 Epson LX810 Printer

PROGRAM DIRECTORS OFFICE

- 1 Double pedestal desk
- 1 Steno chair
- 1 4 drawer file cabinet
- 2 Side chairs
- 1 Utility table
- 1 Stereo table
- 1 Technics Quartz Turntable/synthesizer
- 1 Onkyo Integra Integrated Amp
- 1 Sony C D Player
- 2 SBL Speakers

STUDIOS

- 1 Metal Table
- 1 Steno chair
- 4 Side chairs
- 1 Apple Computer w/ C Itoh Printer
- 1 Panasonic electronic modular switching system
- 1 Code-A-Phone (PVM 7530)

MISCELLANEOUS

- 1 Cobra Scanner #SR900
- 1 Randix Stereo AM/FM Cassette
- 1 Realistic AM/FM Receiver
- 1 Set of Greenwood Sales Teaching books/tapes
- 1 Panasonic portable AM/FM Cassette
- 1 Paper Cutter
- 2 Large waste baskets
- 13 Waste-basket
- 15 Large plastic desk floor mats

WBBY ELECTRONIC INVENTORY 12/91

<u>NAME</u>	<u>TYPE</u>	<u>ITEM</u>	<u>NUMBER</u>
<u>CONTROL ROOM STUDIO</u>			
TECHNICS	SP10MK2A	TURNTABLES	3
TECHNICS	SH10EA	POWER UNIT	3
RAMKO	SP8E	TURNTABLE AMP	1
STANTON	310	POWER BOOST/FILTER	2
TECHNICS	1500	2 TRACK REEL/RECORDER	1
BROADCAST AUDIO	SERIES IV	AUDIO CONSOLE	1
COMREX	LXR	RECORDER UNIT	1
FURMAN		STRIP EQUALIZER	1
CARVER	TD1200	CASSETTE TAPE DECK	1
DYNAMAX	CTR10	RECORD PLAY CART DECK	1
DYNAMAX	CTR10	PLAYBACK CART DECK	4
FIDELIPAC	TABLE	TAPE ERASER	1
ELECTRO-VOICE	RE-20	MICROPHONE	2
REALISTIC NOVA	40	HEADSETS	1
BIC VENTURI	FORMULA2	MONITOR SPEAKER	2
RADIO SYSTEMS	TM-1	TABLETOP TIMER	1
STUDER	A727	COMPACT DISC PLAYER	3
REALISTIC MINIMUS	3.5	CUE SPEAKER	2
<u>NEWS STUDIO</u>			
DYNAMAX	CTR10	PLAYBACK CART DECK	1
TECHNICS	SP15	TURNTABLE	1
RAMKO	SP8E	TURNTABLE PRE-AMP	1
ELECTRO-VOICE	REZO	MICROPHONE	1
REALISTIC NOVA	40	HEADSET	1
REALISTIC MINIMUS	3.5	MONITOR SPEAKER	2
FIDELPAC	TABLETOP	ERASER	1
<u>PRODUCTION STUDIO</u>			
RADIO SYSTEMS	TM-1	TIMER	1
REALISTIC MINIMUS	0.3	CUE SPEAKER	2
EPI	AZO	MONITOR SPEAKERS	2
TECHNICS	SP15	TURNTABLE	2
RAMKO	SP8E	TURNTABLE PRE-AMP	2
ELECTRO-VOICE	REZO	MICROPHONE	1
TEAC	C3RX	CASSETTE RECORDER	1
STUDER	A725	COMPACT DISC PLAYER	2
DYNAMAX	CTR10	RECORD/PLAY CART DECK	1
DYNAMAX	CTR10	PLAYBACK CART DECK	2

PRODUCTION STUDIO CONT'D

BROADCAST AUDIO

LEXICON	PCM60	12 CHANNEL AUDIO CON.	1
TECHNICS	SH8065	DIGITAL REVER UNIT	1
OTARI	MX5050	ST.GRAPHIC EQUALIZER	1
AMPEX	ATR700	4 CH. REEL RECORDER	1
FIDELPAC	TABLETOP	2 CH. REEL RECORDER	1
		ERASER	1

ENGINEERING

MARTI	RR SERIES	RECEIVER	1
GEMINI	MR-2	ANTENNA POSITIONER	1
MARTI	STL	TRANSMITTER UNIT	2
FAIRCHILD	DART 384	RECEIVER	1
APHEX		COMPPELLOR	1
REALISTIC	35 WATT	PA AMPLIFIER	1
MARTI	PRT SERIES	REMOTE P.U. TRANS.	1
TECHNICS	SLQ2	TURNTABLE	1
SONY	CDP-302	C D PLAYER	1
ONKYO/INTEGRA	A8057	STEREO AMP	1
JBL	J320A	STEREO SPEAKER	2

BY SUNBURY EQUIPMENT LIST

LOCATION: C=CONTROL
T=TRANSMITTER

C TECHNICS SP 10 MKII TURNTABLE (2)
 C TECHNICS SH IOE POWER UNIT (2)
 C REALISTIC TURNTABLE PREAMP (2)
 C STUDER A725 CD PLAYER (1)
 C AUDICORD E SERIES RECORD CART (1)
 C AUDICORD E SERIES PLAY CART (2)
 C MCMARTIN AUDIO CONSOLE (1)
 C ELECTROVOICE RE-16 MIC (1)
 C PANASONIC SPEAKERS (2)
 C PIONEER REEL TO REEL PLAYER (1)
 C SUNBURY/WESTERVILLE AUDIO CNTRL (1)
 C KENWOOD CASSETTE DECK (1)

T PIONEER RECIEVER (1)
 T DELTA COAXIAL SWITCH (1)
 T COAXIAL SWITCH LOCAL CONTROL PANEL (1)
 T MARTI RMC 15 REMOTE CONTROL (1)
 T MARTI RY 15 RELAY INTERFACE (1)
 T MARTI SCG 8H SCA GENERATOR (1)
 T ORBAN OPTIMOD 8100 a (1)
 T MARTI RPU RECEIVER (1)
 T INVONICS FMX GENERATOR (1)
 T MARTI STL 10 RECEIVER (2)
 T BIRD THRULINE WATTMETER (1)
 T BIRD 5KW DUMMY LOAD (1)
 T HARRIS 2.5 K TRANSMITTER W/MS 15 (1)
 T HARRIS 3.5 k TRANSMITTER W/MX15 (1)
 T TOWER + 2BAY ANTENNA (1)

ATTACHMENT 9

Commission's multiple ownership rules. Parties to the application are holders of attributable interests. Non-party holders of equity interests in the applicant are holders of nonattributable interests. Although these holders of nonattributable interests are not considered parties to the application, Section II information must be provided for them. Moreover, they may have attributable interests in other media that are considered under the Commission's cross-interest policy which seeks to ensure the promotion and maintenance of arms' length competition between stations in the same area. For example, a limited partner in an applicant, which has made the above partnership certification, may have an attributable interest in a newspaper or broadcast station in the same area, or in a station with contours that overlap the applicant's proposed station, or in a cable television (CATV) system that is located within the Grade B contour of a proposed television station. See, generally, 47 C.F.R. Sections 73.3555 and 76.501 as to the relevant contours. If so, the applicant is required:

- (1) to identify the individuals or entities that have an attributable interest in another medium of mass communications in the area;
 - (2) to state the nature and extent of the interest in the applicant; and
 - (3) to identify the other medium and the nature and extent of the interest held.
- D. All applications must comply with Section 310 of the Communications Act, as amended. Specifically, Section 310 proscribes issuance of a construction permit to an alien, the representative of an alien, a foreign government or the representative thereof, or a corporation organized under the laws of a foreign government. This proscription also applies with respect to any corporation of which any officer or director is an alien or of which more than 20% of the capital stock is owned or voted by aliens, their representatives, a foreign government or its representative, or by a corporation organized under the laws of a foreign country. This proscription could likewise apply to any corporation directly or indirectly controlled by another corporation of which (a) any officer is, (b) more than 25% of the directors are, or (c) more than 25% of the capital stock is owned or voted by aliens, their representatives, a foreign government or its representative. The Commission may also deny a construction permit to a corporation controlled by another corporation organized under the laws of a foreign country.

Section 310 of the Communications Act has been interpreted with respect to limited partnerships to prohibit equity contributions or voting interests of alien limited partners, which in the aggregate exceed 20% in a broadcast licensee or which in the aggregate exceed 25% in a partnership which holds a controlling interest in a broadcast licensee. The interests held by aliens in a licensee through intervening domestically organized limited partnerships can be determined by multiplication of any intervening insulated interests in the manner set forth above with respect to corporate applicants, except that insulated limited partnership interests exceeding 50% may be multiplied rather than considered as a 100% interest. However, the multiplier is not used in calculating the limited partnership link in the ownership chain UNLESS the applicant is able to certify that the alien partner is effectively insulated from active involvement in the partnership affairs. For example, see Instruction A, above.

The applicant must determine the citizenship of each officer and director. It must also determine the citizenship of each shareholder or else explain how it determined the relevant percentages. For large corporations, a sample survey using a recognized statistical method is acceptable for this purpose.

- E. Commission policies and litigation reporting requirements for broadcast station applicants are directed to focusing on misconduct which violates the Communications Act or a Commission rule or policy and on certain specified non-FCC misconduct. In responding to Question 13, applicants are advised that the parameters of the Commission's policies and requirements regarding character qualifications are fully set forth in Character Qualifications, 102 FCC 2d 1179 (1985), reconsideration denied, 1 FCC Rcd 421 (1986), as modified, 5 FCC Rcd 3252 (1990), reconsideration granted in part, 6 FCC Rcd 3448 (1991).

For the purpose of this question, the term "parties to the application" includes any individual or entity whose ownership or positional interest in the applicant is attributable under the Commission's multiple ownership rules. See 47 C.F.R. Section 73.3555. For further information, see also Report and Order in MM Docket No. 83-46, 97 FCC 2d 997 (1984), reconsideration granted in part, 58 RR 2d 739 (1985), further modified on reconsideration, 61 RR 2d 739 (1986).

INSTRUCTIONS FOR SECTION III - FINANCIAL QUALIFICATIONS

- A. All applicants filing Form 301 must be financially qualified to effectuate their proposals. Certain applicants (i.e., for a new station, to reactivate a silent station, or if specifically requested by the Commission) must demonstrate their financial qualifications by filing Section III. DO NOT SUBMIT Section III if the application is for changes in operating or authorized facilities.
- B. An applicant for a new station must attest it has sufficient net liquid assets on hand or committed sources of funds to construct the proposed facility and operate for three months without additional funds. In so certifying, the

applicant is also attesting that it can and will meet all contractual requirements, if any, as to collateral, guarantees, donations, and capital investments. As used in Section III, "net liquid assets" means the lesser amount of the net current assets or of the liquid assets shown on a party's balance sheet, with net current assets being the excess of current assets over current liabilities.

C. Documentation supporting the certification of financial qualifications need not be submitted with this application, but must be available to the Commission upon request. The Commission encourages that all financial statements used in the preparation of this application be prepared in accordance with generally accepted accounting principles.

D. (1)(a) The applicant must estimate the initial costs of constructing and operating the facility proposed in the application. The estimate for constructing the facility should include, but is not limited to, costs incurred for items listed below. In calculating costs for the items below, determine the costs for the items in place and ready for service, including amounts for labor, supervision, materials, supplies, and freight:

Antenna System (including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting);

RF Generating Equipment (including transmitter, tubes, filters, diplexer, remote control equipment, and automatic logger);

Monitoring and Test Equipment (including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, and video monitors);

Program Origination Equipment (including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment);

Acquiring Land;

Acquiring, Remodeling or Constructing Buildings;

Services (including legal, engineering, and installation costs); and

Other Miscellaneous Items (including mobile and STL equipment, non-technical studio furnishings, etc.)

(b) The estimate must also include the costs of operating the proposed facility for the first three months, including the costs of proposed programming, without relying on advertising or other revenues to meet operating costs. To arrive at an estimate of the total costs to be met by the applicant, the total construction costs should be added to the estimated cost of operation for three months.

(2) The applicant must also identify, in the application, its sources of funding for the construction and operation of the proposed facility for the first three months. For each source of funding, the applicant must identify the source's name, address, telephone number, a contact person if the source is an entity, the relationship (if any) of the source to the applicant, and the amount of funds to be supplied by the source. The total amount of funds to be supplied by all the sources listed should equal or exceed the estimated cost of construction and operation computed in accordance with paragraph (1) and stated in the application in response to Question 2, Section III.

The funding sources listed on the application should include, if applicable: existing capital, new capital, loans from banks (identified separately), loans from others (identified separately), profits for existing operations, donations, and net deferred credit from equipment suppliers (identified separately and determined by deducting from the deferred credit the down payment, payments to principal, and interest payments). (Note: if the first equipment payment is due upon shipment, the applicant must include five monthly payments; if due in 30 days, four monthly payments; if due in 60 days, three monthly payments, etc.)

(3) The applicant must also have on hand, at the time it files its application, **BUT NEED NOT SUBMIT WITH THE APPLICATION**, the following documentation:

(a) For the applicant:

A detailed balance sheet at the close of a month within 90 days of the date of the application showing the applicant's financial position.

A statement showing the yearly net income, after Federal income tax, for each of the past two years.

CERTIFICATE OF SERVICE

I, Dan J. Alpert, hereby certify that foregoing document was served on August 19, 1993 upon the following parties by First Class Mail, postage prepaid:

Hon. Walter C. Miller
Administrative Law Judge
2000 L Street, NW
Washington, DC 20554

James Shook, Esq.
Hearing Branch
Federal Communications Commission
Room 7212
2025 M Street, NW
Washington, DC 20554

Arthur V. Belendiuk, Esq.
Smithwick & Belendiuk, P.C.
1990 M Street, NW
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Dan J. Alpert