



Byhalia.net, LLC.

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December 10, 2018

Dear Chairman Pai,

We are a small family owned WISP serving over 400 customers in rural Ohio covering Logan, Hardin, Union, and Marion counties North of Columbus, Ohio for the past 5 years. We are a farming community with small towns scattered across the four counties in a very rural area of the state. Our customers have service plans available for different bandwidth needs and family budgets starting a 1 mbs and up to 10 mbs service plans. Our service plans work with the needs of our customers so they have options and flexibility based on family expenses.

We currently have a license for the use of the 3.65 Ghz spectrum and use it in hard to reach areas to connect more customers. This has led to an investment in LTE 3.65 Ghz technology, which is a big investment for a small WISP like ourselves, but we see the opportunity to connect more customers and build better service plans to support the growing family needs. Our business plan for expanding into more LTE 3.65 Ghz which will utilize the CBRS band to have more spectrum available to connect more customers.

Our largest concern now is that our current 3.65 license expires in April 2020 and there are many unknowns for the SAS rollout as well as the overall impact to our current business and customers. We have legacy products that we are unsure if they will work on the new SAS system as well as new LTE technology that has not yet been approved at all levels of the SAS. Add all this to the roll out of the SAS, user fees, registrations, testing, certifications, and required installer training requirement. This leaves us little time to update our 3.65 network, train our staff, and certify all our equipment, if major equipment changes are required, and modify our business financials to cover these changes. I am asking for all current licenses to be extended until January 2023 to provide us time and flexibility to budget and plan for the many unknowns we are to face in the next year establishing the CBRS requirements.

We excel in being flexible, responsive, and mobile to serve our customers quickly and effectively with great support and internet service to Rural families. These CBRS changes can impact a small WISP greatly and impact our rural customers who depend on us for Internet services. Please support the small WISPs who work hard daily to bring Internet to Rural families and businesses. Extend the current 3.65 licenses to give us the time and support to adjust to the new CBRS requirements.

Thank you for your time to read this message and your support of WISP's.

God Bless,

*Troy Gibson*

Owner  
Byhalia.net, LLC