

4-1-03

AFTER MUST CARRY CHANGES

LAWRENCE

	<u>BBT</u>	<u>TIER 1</u>	<u>TIER 2</u>	<u>TIER 3</u>
	1.0 WGBH 2	1.0 ESPN	1.0 A & E	
	1.0 CTV 3 COMM PROG	1.0 USA	1.0 AMC	
	1.0 WBZ 4	1.0 CNN	1.0 FAMILY CHANNEL	
	1.0 WCVB 5	1.0 TNT	1.0 CNBC	
	1.0 WHDH 7	1.0 NICKELODEON	1.0 VH1	
	1.0 WMUR 9	1.0 DISCOVERY	1.0 NASHVILLE	
	1.0 WENH 11	1.0 LEARNING CHANNEL	1.0 INTERNATIONAL CHAN	
s	1.0 TBS	1.0 CNN HEADLINE NEWS	1.0 UNIVISION	
s	1.0 EPG	1.0 WEATHER CHANNEL		
	1.0 WFXT 25	1.0 LIFETIME		
	1.0 CONTINENTAL INFO	1.0 C-SPAN 1		
	1.0 WHLL 27	1.0 C-SPAN2		
	1.0 WQTV 68	1.0 MTV		
	1.0 WSBK 38	1.0 E TV		
	1.0 WGBX 44	1.0 SNEAK PREVIEW		
	1.0 LAW. ACCESS	1.0 NECN		
	1.0 METHUEN ACCESS	1.0 HSN 1		
	1.0 METHUEN ACCESS	0.5 EWTN		
	1.0 WNDS 50	* 0.5 BOSTON CATHOLIC		
s	1.0 WWOR	1.0 TELEMUNDO		
	1.0 WLVI 56	1.0 TRAVEL CHANNEL		
	1.0 WGOT 60	1.0 NASA		
	1.0 WSHH 66	* 1.0 METRO MKTPLACE		
MC	1.0 WMFP (62)	1.0 QVC		

	<u>BBT</u>	<u>TIER 1</u>	<u>TIER 2</u>	<u>TIER 3</u>	
	24.0	23.0	8.0	0.0	55.0
s	- Satellite delivered				
*	- Not satellite delivered				
MC	- Must carry addition				

Special Discounts and Levels of Service: The law requires a uniform schedule of rates based on the actual cost of particular services and equipment. We no longer have the flexibility to subsidize the cost of discounts by charging more for other cable services. Therefore, some levels of service and discounts have been discontinued.

Premium Services: Some premium service prices have changed. Please check the rate schedule enclosed for your new rates.

At the same time we are introducing a new way to save. "TAKE TWO" is a new value package that lets you choose two of the three most popular premium services, HBO, SHOWTIME, or THE DISNEY CHANNEL for one low monthly price. It's like getting a second premium for only \$5.00.

Franchise Fee: The FCC rules allow itemization of any fees paid to cities and towns to offset their expense of administering cable television operations and further activities to benefit the public good. These are not new charges. In the past they may have been included in the total bill.

OUR COMMITMENT TO YOU

As always, Continental Cablevision takes great pride in the service and programming that we provide to our customers. While we realize that these changes are confusing, we have a fully trained staff to deal with your questions and to help you find the programming that best suits you and your family's needs.

As you can imagine, we expect that with all of these changes, customers may find it difficult to reach us by phone during busy periods in the next few weeks. Please feel free to write to us or come by our office so that we may assist you in person.

Thank you for your patience and for being part of the Continental Cablevision family.

NEW SCHEDULE OF RATES AND CHARGES

(Rate Schedules may not reflect all rate changes. Please refer to local community channel for legal notice of rate changes.)
(Prices listed do not include franchise fees or other applicable federal, state or local taxes.
Charges for equipment and services not shown remain the same.)

Effective September 1, 1993

Lawrence, Massachusetts		
MONTHLY SERVICE PACKAGES*	CURRENT RATE	NEW RATE (EFFECTIVE 9/1/93)
Standard Service (Formerly Full Service) (Includes Basic, Cable I and Cable II)	\$22.40	\$22.23
Limited Plus (Formerly Expanded) (Includes Basic and Cable II)	\$18.95	\$20.67
Limited (Includes Basic and Cable I)	N/A	\$ 9.36
Basic Broadcast (Formerly Broadcast)	\$ 8.00	\$ 7.80
(*These service packages sold only in their entirety; service components not available separately, except Basic Broadcast.)		
SERVICE PACKAGE COMPONENTS		
Basic Broadcast	\$ 8.00	\$ 7.80
Cable I	N/A	\$ 1.56
Cable II	\$10.95	\$12.87
Basic Broadcast	Cable I	Sneak Prevue, NECN, HSN 1, EWTN/ Boston Catholic, Telemundo, Travel Channel, NASA, Metro Marketplace, QVC, Prevue Guide, Continental Info, A & E, AMC, Family Channel, CNBC, VH1, Nashville, International Channel, Univision, ESPN2, Valuevision
WGBH 2, CTV 3 Comm Prog, WBZ 4, WCVB 5, WHDH 7, WMUR 9, WENH 11, WFXT 25, WUNI 27, WQTV 68, WSBK 38, WGBX 44, PEG Access (3), WNDS 50, WLVI 56, WGOT 60, WWSH 66, WMFP 62	WTBS, WWOR, CNN Headline News, TNT	
	Cable II	ESPN, USA, Nickelodeon, Discovery, Learning Channel, CNN, Weather Channel, Lifetime, C-SPAN 1, C-SPAN 2, MTV, E! TV,

A LA CARTE SERVICES	CURRENT RATE	NEW RATE (EFFECTIVE 9/1/93)
PREMIUM SERVICES		
HBO	\$ 9.95	\$10.95
SHOWTIME	\$ 9.95	\$10.95
CINEMAX	\$ 9.95	\$10.95
THE MOVIE CHANNEL	\$ 9.95	\$10.95
DISNEY	\$ 9.95	\$10.95
NESN	N/A	\$ 9.95
SPORTSCHANNEL	N/A	\$10.95
Two Premium Package	\$17.95	\$19.95
3rd (or more) Premium Service	\$ 6.00	\$ 7.00
"TAKE TWO" Discount Package Pick two for \$15.95! HBO, Showtime, Disney	N/A	\$15.95
SPORTSPACK NESN and SportsChannel	\$14.95	\$15.95
Service Plus	N/A	\$ 2.00
MONTHLY EQUIPMENT CHARGES		
Cable Box (Addressable)	N/A	\$ 1.91
Remote	\$ 2.95	\$ 0.21
Additional Outlet	\$ 6.45/9.90	No Charge
INSTALLATION AND SERVICE CHARGES		
INSTALLATIONS		
Unwired Home	\$40.00	\$52.51
Prewired Home	\$40.00	\$28.44
Prewired Apartment	\$40.00	\$26.87
Additional Outlet Connection, Separate Trip	\$25.00	\$39.04
Additional Outlet Connection, Initial Install	N/A	\$29.28
VCR Hook-up, Initial Install	N/A	\$13.00
RELOCATE OUTLET	\$20.00	\$36.83
TRANSACTION FEE (ADDRESSABLE CHANGES)	\$15.00	\$ 1.99
TECHNICIAN VISIT	N/A	\$39.04/Hour
MISCELLANEOUS CHARGES		
Home Amplifier Installation	N/A	\$13.00
Home Amplifier	N/A	\$44.50

LAWRENCE

AFTER MUST CARRY CHANGES

	<u>BBT</u>	<u>TIER 1</u>	<u>TIER 2</u>	<u>TIER 3</u>
	1.0 WGBH 2	1.0 TBS	1.0 ESPN	
	1.0 CTV 3 COMM PROG	1.0 WWOR	1.0 USA	
	1.0 WBZ 4	1.0 CNN	1.0 NICKELODEON	
	1.0 WCVB 5	1.0 TNT	1.0 DISCOVERY	
	1.0 WHDH 7		1.0 LEARNING CHANNEL	
	1.0 WMUR 9		1.0 CNN HEADLINE NEWS	
	1.0 WENH 11		1.0 WEATHER CHANNEL	
	1.0 WFXT 25		1.0 LIFETIME	
	1.0 WHLL 27		1.0 C-SPAN 1	
	1.0 WQTV 68		1.0 C-SPAN2	
	1.0 WSBK 38		1.0 MTV	
	1.0 WGBX 44		1.0 ETV	
	1.0 LAW. ACCESS		1.0 SNEAK PREVIEW	
	1.0 METHUEN ACCESS		1.0 NECN	
	1.0 METHUEN ACCESS		1.0 HSN 1	
	1.0 WNDS 50		0.5 EWTN	
	1.0 WLVI 56		* 0.5 BOSTON CATHOLIC	
	1.0 WGOT 60		1.0 TELEMUNDO	
	1.0 WHSH 66		1.0 TRAVEL CHANNEL	
MC	1.0 WMFP (62)		1.0 NASA	
			1.0 METRO MKTPLACE	
			1.0 QVC	
			1.0 EPG	
			* 1.0 CONTINENTAL INFO	
			1.0 A & E	
			1.0 AMC	
			1.0 FAMILY CHANNEL	
			1.0 CNBC	
			1.0 VH1	
			1.0 NASHVILLE	
			1.0 INTERNATIONAL CHAN	
			1.0 UNIVISION	
			1.0 ESPN2	
			1.0 VALVEVISION	

	<u>BBT</u>	<u>TIER 1</u>	<u>TIER 2</u>	<u>TIER 3</u>
TOTAL CHANNELS	20.0	4.0	33.0	57.0
SATELLITE CHNLS	0.0	4.0	31.5	35.5

s - Satellite delivered
 * - Not satellite delivered
 MC - Must carry addition

RAISE PAYS