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Building The Wireless Future.

June 2, 1994

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

Mr. Donald Gips
Deputy Chief
Office of Plans and Policy
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C.

Cellular
Telecommunications
Industry Association
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Thomas E. Wheeler
President / CEO

Dear Mr. Gips:

As you consider the bright line for designated entities, the following may be helpful. According to Donaldson, Lufkin & Jenrette, the top 25 cellular companies (by pops) had the following nine month cellular revenues through the third quarter of 1993. Extrapolating that to estimate current annual revenues, we have multiplied that figure by 150 percent. All numbers are in thousands.

	<u>Q3 '93</u>	<u>Estimated</u>
McCaw	1,189,946	1,784,919
GTE	780,000	1,170,000
BellSouth	838,186	1,257,279
Bell Atlantic	550,251	825,376
AirTouch	667,300	1,000,950
Southwestern Bell	925,300	1,387,950
LIN	548,227	822,340
US Cellular	168,157	252,235
Ameritech	n/a	
Sprint	327,075	490,612
NYNEX	315,800	473,700
US West	318,589	477,883
ALLTEL	141,211	211,816
Cell Comm Inc	143,089	214,633
Century Tel	54,958	82,437
Vanguard	82,638	123,957
Comcast	145,416	218,124
Centennial	23,611	35,416
Associated	n/a	

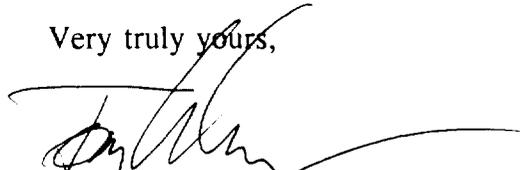
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Puerto Rico Tel	n/a	
SNET	50,300	75,450
Cellular, Inc	28,366	42,549
Cel of Puerto Rico	n/a	
Horizon	15,009	22,513
General	12,753	19,129
Cincinatti Bell	n/a	
Independent	n/a	
Radiofone	n/a	
Rochester Tel	20,333	30,499
Pacific NW	n/a	

We hope the foregoing information is helpful. The source is the Winter 1994 DLJ report, "Wireless Communications Industry".

Very truly yours,



Thomas E. Wheeler

cc: William Caton