

Eastern Distribution Center
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June 9, 1994

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

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JUN 17 1994

OFFICE OF
COMMISSIONER SUSAN NESS

Chairman Reed E. Hundt
Commissioner Andrew C. Barrett
Commissioner Rachele Chong
Commissioner Susan Ness
Commissioner James H. Quello
Federal Communications Commission
1919 M. Street N.W.
Washington, DC 20554

Dear Chairman Hundt & Commissioners Barrett, Chong Ness, Quello:

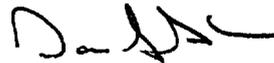
Theft of cargo has escalated dramatically in the last few years, and by all indications, it will continue on its upward trend. Losses are not confined to any specific geographic area but are a national problem. Unfortunately, we are a statistic of this trend, having experienced cargo losses in the hundreds of thousands of dollars within the past two years.

We have joined in partnership with our carriers to reconfigure physical layouts of facilities, vary route times and deliveries, but to date, the most effective tool we utilize is the Teletrac System. This system was recommended through other commercial companies and through law enforcement agencies. Teletrac allows for real time tracking of product, quick response to losses and most importantly, the size of the device allows for concealment in the tractor/trailer. Satellite systems, with the requirements of a dish antenna, are like beacons for thieves to simply destroy, effectively making the system inoperable.

I understand your committee is formalizing the FCC rules under which Teletrac operates. I am writing to express my thoughts on the benefits of radio location technology and how companies such as AirTouch Teletrac are an integral part of our loss prevention strategy.

Sincerely,

THE GAP, INC.



Dan J. Shaw
Director Loss Prevention

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cc: Thomas P. Stanley, Chief Engineer, OET
Bruce A. Francis, Deputy Chief Engineer, OET
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