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OFFICE OF SECRETARY



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CTIA

Cellular
Telecommunications
Industry Association
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Washington, D.C. 20036
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October 3, 1994

Mr. William F. Caton
Acting Secretary
Federal Communications Commission
1919 M Street, N.W. Room 222
Washington, D.C. 20554

Michael F. Altschul
Vice President,
General Counsel

Re: *Ex Parte* Filing
PR Docket No. 94-105
California Public Utilities Commission Petition

Dear Mr. Caton:

On Friday, September 30, 1994, at the request of Ms. Regina Harrison, Senior Attorney, Private Radio Bureau, Federal Communications Commission, the individuals listed below met with Ms. Harrison, Mr. Kelly Cameron, Ms. Rosalind Allen, Ms. Julia Kogan, and Ms. Elizabeth Woolford, all from the Private Radio Bureau; Ms. Susan Steiman and Mr. Lawrence Schaffner, both from the Office of General Counsel; Mr. Myron Peck, from the Common Carrier Bureau; and Mr. Robert McDonald, an intern in the Office of Commissioner Rachelle B. Chong. The purpose of the meeting was to discuss the FCC's treatment of the "Confidential Information" contained in the pleadings filed by the State of California and the Public Utilities Commission of the State of California in the above-referenced docket, as set forth in the attached agenda and proposed draft protective order.

Attending the meeting in person were:

Ms. Elizabeth Sachs, on behalf of AMTA;
Mr. Robert S. Foosaner, on behalf of Nextel;
Mr. Len Kennedy, on behalf of Nextel;
Mr. Thomas Gutierrez, on behalf of Bay Area Cellular;
Mr. Howard Symons, on behalf of McCaw Cellular;
Mr. Thomas J. Casey, on behalf of Los Angeles Cellular;
Mr. David G. Frolio, on behalf of BellSouth Cellular;

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Mr. Lew Paper, on behalf of the Cellular Resellers Association;
Ms. Luisa Lancetti, on behalf of US West Cellular of California;
Ms. Carol Bjelland, on behalf of GTE Service Corporation;
Mr. William J. Sill, on behalf of GTE Service Corporation;
Mr. Brad Koerner, on behalf of GTE Service Corporation;
Ms. Kathleen Abernathy, on behalf of AirTouch Communications;
Mr. David A. Gross, on behalf of AirTouch Communications;
Mr. Joel H. Levy, on behalf of the National Cellular Resellers Association;
Mr. William B. Wilhelm, Jr., on behalf of the National Cellular Resellers Association; and
Mr. Michael Altschul, on behalf of the Cellular Telecommunications Industry Association.

In addition, the following individuals participated in the meeting by telephone conference call:

Michael B. Day, on behalf of the Cellular Carriers Association of California;
Ms. Mary Cranston, on behalf of AirTouch Communications;
Ms. Megan Pierson, on behalf of AirTouch Communications;
Mr. Peter Casciato, on behalf of the Cellular Resellers Association;
Mr. Richard Hansen, on behalf of the Cellular Agents Trade Association; and
Ms. Ellen S. LeVine, on behalf of the California Public Utilities Commission.

Pursuant to Section 1.1206(a)(1) of the Commission's Rules, an original and one copy of this letter and the attachment are being filed with your office.

If you have any questions concerning this submission, please contact the undersigned.

Sincerely,



Michael F. Altschul

Attachment

cc: Ms. Regina Harrison

DOCUMENT INDEX TERMS

1. Docket Number (7) 9 4 - 1 0 5
2. Rulemaking Number (8) _ _ _ _ _
3. Date of filed document (mm/dd/yy) (8) 1 0 / 0 3 / 9 4
4. Name of Applicant/Petitioner (last, first, mi (25) C E L L U L A R _ T E L E
C O M M U N I C A T I O
5. Law Firm Name (25) _ _ _ _ _
6. Attorney/Author Name (last, first, mi (25) A L T S C H U L , M I C H A E L
F. _ _ _ _ _
7. File Number (20) _ _ _ _ _

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Federal Communications Commission
Washington, D.C. 20554

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

DATE: September 29, 1994

REPLY TO

ATTN OF: Gina Harrison

SUBJECT: September 30, 1994 Meeting

TO: All Parties of Record, PR Docket No. 94-105

Attached is an agenda and a draft protective order for use at tomorrow's meeting at Courtroom 2, Room 235, 2000 L Street, 10 am. Parties conferencing in from out of town should call 202-634-7155. I would appreciate your confirming receipt of this fax by calling 202 632 7125. Thank you for your cooperation.

Attachments

PR DOCKET NO. 94-105**EX PARTE MEETING OF SEPTEMBER 30, 1994: AGENDA**

- I. INTRODUCTIONS
- II. FILING OF EX PARTE STATEMENT
- III. DISCUSSION OF DRAFT PROTECTIVE AGREEMENT
 - A. SCOPE OF AGREEMENT: INFORMATION COVERED
 - B. LIMITATIONS ON PARTIES RECEIVING CONFIDENTIAL MATERIAL
 - C. APPLICATIONS FOR CONFIDENTIAL MATERIAL
- IV. SUMMARY OF PARTIES' POSITIONS
- V. FUTURE SCHEDULE

DRAFT

PROTECTIVE ORDER

Adopted: ; Released:

By the Chief, Private Radio Bureau:

It is HEREBY ORDERED:

1. For purposes of this Order, "Confidential Information" shall mean and include trade secrets and commercial or financial information which is privileged or confidential under exemption 4 of the Freedom of Information Act, 5 U.S.C. § 552 (b)(4), as well as material claimed to be gathered in an ongoing antitrust investigation of the cellular industry by the Attorney General of the State of California (Investigation).

2. Confidential information submitted herein by the People of the State of California and the Public Utilities Commission of the State of California (California) shall be segregated from all material filed and deemed non-confidential as generally set forth in the pleadings filed publicly by California on August 9, 1994, and subsequent revisions filed on September 13, 1994, in PR Docket No. 94 105. Confidential information, as redacted, shall consist of:

a. Market share data as contained in pages 29 to 34 of the unredacted Petition of the People of the State of California and the Public Utilities Commission of the State of California To Retain State Regulatory Authority Over Intrastate Cellular Service Rates (Petition) and Appendix E thereto. The data on page 29 is disaggregated by carrier, and on pages 30-35, aggregated by market. Some data on page 30 is further aggregated by combining data in two markets. The data in Appendix E is aggregated as to resellers by market, and disaggregated for cellular carriers.

b. Capacity utilization figures as contained in pages 50-53 of the Petition, and in Appendix M. This data is aggregated for the Los Angeles market on page 51 and Appendix M-1, and disaggregated as to specific carriers on pages 52-53 of the Petition and Pages M-1 to M-3 of Appendix M.

c. Financial data per subscriber unit, including revenues, operating expenses, plant, operating income, subscriber growth percentages for 1989-93, found in Appendix H to the Petition. This data is disaggregated as to specific cellular carriers.

d. Number of customers per year, per rate plan, both

wholesale and retail as contained in Appendix J to the Petition. This data is disaggregated as to specific cellular carriers.

e. Material redacted from pages 42, 45 and 75 of the Petition which California claims to have been gathered in the Investigation.

3. Confidential Information may be disclosed:

a. to counsel for the Parties listed hereinafter in Appendix A (Parties) and their associated attorneys, paralegals and clerical staff predicated on a "need to know" basis.

b. to specified persons, including employees of the Parties, requested by counsel to furnish technical or other expert advice or service, or otherwise engaged to prepare material for the express purpose of formulating filings in connection with PR Docket No. 94-105.

4. Counsel may request the Commission to provide one copy of Confidential Information (for which counsel must, as a prerequisite, acknowledge receipt pursuant to this Order), and counsel may thereafter make no more than two additional copies but only to the extent required and solely for the preparation and use in this proceeding, and provided further, that all such copies shall remain in the care and control of counsel at all times. Following the filing of Further Comments on _____, 1994, counsel shall retain custody of the Confidential Information until such time as it is necessary to prepare additional filings in connection with PR Docket No. 94-105 in the discretion of counsel. If such additional filings are necessary, counsel shall retain custody of the Confidential Information following submission of such additional filings. Counsel shall return to the Commission within forty-eight hours after the final resolution of PR Docket No. 94-105 all Confidential Information originally provided by the Commission as well as all copies made, and shall certify that no material whatsoever derived from such Confidential Information has been retained by any person having access thereto, except that counsel may retain copies of pleadings submitted on behalf of clients.

5. Confidential Information shall not be used by any person granted access under this Order for any purpose, other than for use in this proceeding, and shall not be used for competitive business purposes or otherwise disclosed by such persons to any other person except in accordance with this Order. This shall not preclude the use of any material or information in the public domain or which has been developed independently by any other person.

6.

- a. Counsel inspecting or copying Confidential Information shall apply for access to the materials covered by this Order under and by use of the "Attorney Application For Access To Materials Under Protective Order" appended to this Order.
 - b. Counsel may disclose Confidential Information to persons to whom disclosure is permitted under the terms of this Order only after advising such persons of the terms and obligations of this Order.
 - c. Counsel shall provide to the FCC and, in the absence of a need for confidentiality, to California, the name and affiliation of each person other than counsel to whom disclosure is made or to whom actual physical control over the documents is provided. To the extent that anyone's name is not disclosed to California, that fact shall be disclosed to the FCC and California.
7. Parties may in any pleadings that they file in this proceeding, reference the Confidential Information, but only if they comply with the following procedures:
- a. any portions of the pleadings that contain or disclose Confidential Information are physically segregated from the remainder of the pleading;
 - b. the portions containing or disclosing Confidential Information are covered by a separate letter referencing this Protective Order;
 - c. each page of any Party's filing that contains or discloses Confidential Information subject to this Order is clearly marked "confidential information included pursuant to Protective Order, DA 94-____."
 - d. the confidential portion of the pleading shall be served upon the Secretary of the Commission, California and the other Parties and not placed in the Commission's Public File, unless the Commission directs otherwise. The Parties may provide courtesy copies to the Legal Advisor to the Private Radio Bureau Chief, who will distribute the copies to the appropriate Commission personnel.
8. Disclosure of materials described herein shall not be deemed a waiver by California or any other Party in any other proceeding, judicial or otherwise, of any privilege or entitlement to confidential treatment of such Confidential information. Inspecting parties, by viewing said documents: (a) agree not to assert any such waiver; (b) agree not to use information derived from any confidential materials to seek disclosure in any other proceedings; and (c) agree that

accidental disclosure of privileged information shall not be deemed a waiver of the privilege.

9. The entry of this Order is without prejudice to the rights of California to apply for additional or different protection where it is deemed necessary or to the rights of the Parties to request further or renewed disclosure of Confidential Information. Moreover, it in no way binds the Commission from disclosing any information where the public interest so requires.

10. This Order is issued under Section 0.331 of the Commission's Rules, 47 C.F.R. § 0.331, and is effective on its release date.

FEDERAL COMMUNICATIONS COMMISSION

Ralph A. Haller, Chief
Private Radio Bureau

PARTIES

AirTouch Communications
American Mobile Telecommunications Association, Inc.
Bakersfield Cellular Telephone Co.
Bay Area Cellular Telephone Company
California Public Utilities Commission, People of the State of California
Cellular Agents Trade Association
Cellular Carriers Association of California
Cellular Resellers Association, Inc.
Cellular Telecommunications Industry Association
County of Los Angeles
E. F. Johnson Co.
GTE Service Corporation
Los Angeles Cellular Telephone Company
McCaw Cellular Communications, Inc.
Mobile Telecommunications Technologies Corp.
National Cellular Resellers Association
Nextel Communications, Inc.
Paging Network, Inc.
Personal Communications Industry Association
Utility Consumers' Action Network & Towards Utility Rate Normalization
US West Cellular of California