

5. 401(K) plan

In November 1987, the Company adopted a tax-qualified savings and retirement plan (the "401(k) Plan"). Pursuant to the terms of the 401(k) Plan, employees may elect to contribute up to 15% of their gross compensation. The Company matches employee contributions at the rate of 50% for the first \$2,000 contributed. Contributions by the Company to date have not been material.

6. Income taxes

Temporary differences and carryforwards which give rise to a significant portion of deferred tax assets at December 31, 1993 are as follows:

Tax Effect (in thousands)

Deferred tax assets:	
Reserves and other	\$ 645
Capitalized research and development	221
Total	866
NOL and other carryforwards	4,811
Valuation allowance	(5,677)
Total	<u>\$ 0</u>

At December 31, 1993, a valuation allowance was provided for the net deferred tax assets as a result of uncertainties regarding their realization. During 1993, the valuation allowance increased by approximately \$2,800,000 primarily as a result of additional losses during the year. Approximately \$665,000 of the valuation allowance will be credited directly to stockholders' equity and will not be available to reduce the provision for income taxes in future years.

At December 31, 1993, the Company had net operating loss carryforwards for Federal and California income tax purposes of approximately \$13,000,000 and \$4,500,000, respectively. These carryforwards expire at various times through 2008. The Internal Revenue Code contains provisions which may limit the net operating loss carryforward available to be used in any given year based upon the occurrence of certain events, including significant changes in ownership interests.

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors and Stockholders of Metricom, Inc.:

We have audited the accompanying consolidated balance sheets of Metricom, Inc. (a Delaware corporation) and subsidiaries as of December 31, 1993 and 1992 and the related consolidated statements of operations, stockholders' equity and cash flows for each of the three years in the period ended December 31, 1993. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Metricom, Inc. and subsidiaries as of December 31, 1993 and 1992, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1993 in conformity with generally accepted accounting principles.

Arthur Andersen + Co.

San Jose, California
January 21, 1994



Corporate Directory

Board of Directors

Cornelius C. Bond, Jr.
Chairman of the Board
General Partner
New Enterprise Associates
A Venture Capital Firm

Paul Baran
Founder
Metricom, Inc.

Robert S. Cline
Chairman and
Chief Executive Officer
Airborne Express

Robert P. Dilworth
President
Chief Executive Officer
Metricom, Inc.

Frank W. Griffith
Retired Chairman and
Chief Executive Officer
Midwest Energy

George W. Levert
Vice President
Managing Director
Arete Ventures, Inc.
A Venture Capital Firm

Donald Rumsfeld
Former Congressman
and Secretary of Defense

Michael B. Slade
President
and Chief Executive Officer
Starwave Corporation

Robert M. Smelick
Co-Founder
Sterling Payot Company
An Investment Banking Firm

Advisory Board

Professor David J. Farber
Department of Computer
and Information Science
University of Pennsylvania

Newton N. Minow
Attorney at Law
Sidley and Austin

Executive Officers

Robert P. Dilworth
President
Chief Executive Officer

Brian M. Salisbury
President
Wireless Services Division

William D. Swain
Chief Financial Officer
Secretary

Gary M. Green
Executive Vice President
Chief Operating Officer

LeRoy D. Nosbaum
Executive Vice President
Marketing

Stephens F. Millard
Vice President
Corporate Development

General Counsel

**Cooley Godward Castro
Huddleson & Tatum**
Palo Alto, California

Independent Public Accountants

Arthur Andersen & Co.
San Jose, California

Corporate Headquarters

Metricom, Inc.
980 University Avenue
Los Gatos, CA 95030-2375
(408) 399-8200
Facsimile: (408) 354-1024

U.S. Sales Offices

Eastern Regional Sales Office
Lewisville, Texas
(214) 436-8309

Eastern Field Operations
Jefferson, Georgia
(706) 367-2228

Transfer Agent and Registrar

The First National Bank of Boston
Boston, Massachusetts

Form 10-K

A copy of the Company's Form 10-K, as
filed with the Securities and Exchange
Commission, is available on request.

Corporate and Investor Information

Please direct inquiries to:
Investor Relations Department
Metricom, Inc.
980 University Avenue
Los Gatos, CA 95030-2375

Annual Meeting

The annual meeting of stockholders of
Metricom, Inc. will be held at 11:00 a.m.
on May 10, 1994 at Metricom's corporate
headquarters. All stockholders are
encouraged to attend.

Metricom, the Metricom logo, Ricochet,
MicroCellular Data Network, MCDN and
UtiliNet are trademarks of Metricom, Inc.
All other brand names or trademarks are
the property of their respective holders.

Metricom, Inc.

980 University Avenue Los Gatos, CA 95030 408.399.8200





Prices

Effective 6/28/94

<u>Service</u>	<u>Speed¹ (Kbps)</u>	<u>Access (\$/month)</u>
Economy	2.4	2.95
Standard	9.6	9.95
Executive	19.2	19.95
Premier	unrestricted	29.95

¹ Maximum network access speed.

Activation fee	\$95
RF Modem rental ²	\$20/month
RF Modem purchase	\$495

² Not available under Economy service.

Optional Services and Accessories

Internet access ³	\$15/month
PSTN access ⁴	\$5/month
Extra battery (NiMH)	\$79.95
Extra AC adapter	\$59.95
Extra 18" serial cable	\$9.95
Extra 10' serial cable	\$19.95
Replacement antenna	\$9.95

³ PPP connection. TCP/IP software required. Not available under Economy service.

⁴ Dial-out access to the public switched telephone network. Toll charges for long distance calls not included. Not available under Economy service.

By purchasing/renting two RF Modems under Metricom's virtual office connection plan, you may access your desktop computer from a portable computer by dedicating one RF Modem to each; additional remote control/remote access software is required. The total monthly service access fee under this plan is only 50% greater than for a single modem (virtual office connection is not available under Economy service).



Metricom, Inc.
980 University Avenue
Los Gatos, CA 95030

For Immediate Release

Contact:
Metricom, Inc.
Mark Cooley
(408) 399-8133

Metricom Provides Wireless Access For Users Of Oracle in Motion

Los Gatos, Calif., September 12, 1994 — Metricom today announced that the company's Ricochet™ wireless data communications service, which operates in both metropolitan and campus network settings, now provides wireless access to users of Oracle's new client/server product, Oracle in Motion™. Oracle in Motion is the first mobile client/server product that makes corporate data accessible to laptop computer users via LANs, telephone lines and wireless networks. When used together, Oracle in Motion and the Ricochet service create a convenient, flexible and reliable way to work with important corporate data while away from primary desktop computers.

"Oracle in Motion is an ideal product to extend corporate computing to the growing number of mobile workers", said Brian Salisbury, president of Metricom's Wireless Services Division. "The untethered freedom of wireless connectivity is a natural companion to this exciting, new software product."

Paramount among benefits for users of Oracle in Motion, when used with Ricochet service, are cost savings, high data rates and standard user interfaces. Ricochet service is billed on a flat-rate basis — one price for an entire month's usage regardless of volume of data accessed or frequency of use. Further, Ricochet is fast; the raw over-the-air data rate is 77Kbps. Since a Ricochet modem uses the same interface as a telephone modem, there are no special scripts required or complicated adjustments to communication software. This means that an Oracle in Motion user can use Ricochet on a "plug-and-play" basis.

— more —

Telephone: 408•399•8200 FAX: 408•354•1024

About Metricom and Ricochet

Metricom's commercial Ricochet service, launched in June of 1994, is a wireless data communications service operating over its MicroCellular Data Network™ (MCDN™) system. It allows users of desktop and laptop computers and PDA devices to access a wide variety of information available on both private and public networks. Ricochet subscribers are able to wirelessly send and receive e-mail from co-workers, connect to on-line services such as America Online and eWorld or communicate peer-to-peer, bypassing the network infrastructure. The Ricochet wireless modem supports the AT command set and PPP for direct Internet access, giving end-users, network managers and Internet service providers an easy-to-use wireless solution. Ricochet service is currently available in the Silicon Valley area of California, with a national roll-out planned throughout 1995 and 1996.

Founded in 1985, Metricom (Nasdaq: MCOM) is a leader in digital, wireless data communications networking technology. The firm, headquartered in Los Gatos, California, has developed license-free, high performance, low-cost regional data network systems that can be used in a broad range of personal computer and industrial applications. The Ricochet customer service department can be reached at 800-556-6123.

— 30 —

Metricom ® is a registered trademark of Metricom, Inc. MicroCellular Data Network™, MCDN™ and Ricochet™ are trademarks of Metricom, Inc.

Oracle is a registered trademark of Oracle Corporation. Oracle in Motion is a trademark of Oracle Corporation.



Metricom, Inc.
980 University Avenue
Los Gatos, CA 95030

For Immediate Release

Contact:
NetManage
Donna Loughlin
(408) 973-7171

Metricom, Inc.
Mark Cooley
(408) 399-8133

Chameleon TCP/IP Applications Accessed Anywhere With Metricom's Wireless Technology

Cupertino, Calif., August 24, 1994 — NetManage, the leader in TCP/IP applications for Microsoft Windows, announced today that the Chameleon product family is interoperable with Metricom's Ricochet™ wireless data communications service which operates over Metricom's MicroCellular Data Network™ (MCDN™) system. Now Chameleon users have even more flexibility in accessing corporate networks and the Internet by subscribing to Metricom's Ricochet service.

According to Business Research Group, there are 1.5 million mobile computing users today and the number will increase to 6.8 million by 1998. NetManage's Chameleon has become popular with this growing number of mobile users because of the product's easy-to-use TCP/IP applications suite. Chameleon applications include SMTP mail with multi-media attachments, FTP file transfer, Telnet, TN3270 and TN5250 terminal emulation, Internet News Reader, Gopher client and navigation utilities such as Whois, Finger and Ping.

NetManage's Chameleon applications used in conjunction with Metricom's Ricochet wireless data communications service allow mobile TCP/IP users to access information over Metricom's MCDN system, bypassing the standard telephone network. The MCDN system is based on spread-spectrum radio technology utilizing a packet switched network which transmits data at a raw, over-the-air data rate of 77 Kbps.

"Chameleon's interoperability with Metricom's Ricochet service provides mobile users more freedom in accessing data from a LAN or the Internet. Now, Chameleon users have a choice in using dial-up or wireless technology with Chameleon," said Bob Williams, NetManage's vice president of marketing

— more —

Telephone 408-399-8300 FAX 408-354-1024

About Metricom and Ricochet

Metricom's commercial Ricochet service, launched in June of 1994, is a wireless data communications service allowing users of desktop, laptop and PDA devices to access a wide variety of information available on both private and public networks. Ricochet subscribers are able to wirelessly send and receive e-mail from co-workers, connect to on-line services such as America Online and eWorld from Apple or communicate peer-to-peer, bypassing the network. The MCDN system implements the AT command set and PPP for direct Internet access, providing end-users, network managers and Internet service providers with an optimal amount of computing choices. Ricochet service is currently available in the Silicon Valley area of California, with a national roll-out planned throughout 1995 and 1996.

Founded in 1985, Metricom (Nasdaq: MCOM) is a leader in digital, wireless data communications networking technology. The firm, headquartered in Los Gatos, California, has developed license-free, high performance, low-cost regional data network systems that can be used in a broad range of personal computer and industrial applications. The Ricochet customer service department can be reached at 800-556-6123.

About NetManage

NetManage, Inc. develops, markets and supports an integrated set of TCP/IP connectivity applications and development tools for Microsoft Windows that facilitates communications and administration of personal computers across dissimilar networking environments. The company's Chameleon product family was the first to specifically target Microsoft Windows inter-networking. The company's products are sold by NetManage's own direct sales organization and through distributors internationally. NetManage is a public company, whose shares are traded on the Nasdaq under the ticker symbol NETM. NetManage is located at 10725 De Anza Blvd. Cupertino, CA 95014, USA. Phone 408-973-7171 Fax: 408-257-6405.

Metricom® is a registered trademark of Metricom, Inc. MicroCellular Data Network™, MCDN™ and Ricochet™ are trademarks of Metricom, Inc.



Metricom, Inc.
980 University Avenue
Los Gatos, CA 95030

FOR IMMEDIATE RELEASE

Company contact:
Brian Salisbury
Metricom, Inc.
408-399-8200

Agency contact:
William Orrange
Janis Ulevich
Ulevich & Orrange, Inc.
415-329-1590

**RICOCHETM WIRELESS DATA NETWORK REACHES CUPERTINO;
INTRODUCTORY AND VIRTUAL OFFICE NETWORK
PRICING AND INTERNET TRIAL ANNOUNCED**

LOS GATOS, Calif., June 28, 1994 — Metricom today announced first commercial availability of its Ricochet MicroCellular Data NetworkTM in Cupertino, California. The Ricochet network provides wireless access to computers and wired networks at speeds significantly greater than currently available wide-area wireless networks. For the first time mobile computer users can communicate wirelessly at a price and performance comparable to traditional wired telephone modem alternatives. Metricom also announced Ricochet pricing which provides for service access fees ranging from \$2.95 to \$29.95 per month and portable wireless modem rental for \$20 per month. Ricochet optionally provides wireless data access to the public switched telephone network and will also provide connection to the Internet. Additionally, Metricom described its virtual office connection, a solution which provides subscribers the ability to communicate wirelessly from their home or portable computer to their office desktop computer.

Ricochet Reaches Cupertino:

The Cupertino introduction of Ricochet commercial service marks the first installation of Metricom's MicroCellular Data Network. Full service in Cupertino is now available. Service will be expanded to other cities in the San Francisco Bay Area and other selected locations during the balance of 1994. Metricom plans to have Ricochet operational in 30 metropolitan areas across the country by the end of 1996.

Wireless Mesh Architecture with Wired Access:

The Ricochet network transmits data wirelessly over a mesh network of microcellular radios located on street lights, utility poles and buildings. The network's mesh architecture allows for increased system reliability because data is dynamically routed through the network. Further, the Ricochet network contains wired access points which allow wireless connection to the public switched telephone network. This access provides Ricochet subscribers with instant wireless connections to company networks and to services such as America Online, CompuServe, eWorld and Prodigy.

Faster Than Telephone Data Rates at Less Expense:

Ricochet service is available in four performance and price levels. Service fees are flat rate, per month charges which are independent of network usage and the amount of data transmitted. The service pricing levels are:

Service	Network Access Speed	Service Access Fee
Economy	2.4 Kbps	\$2.95 per month
Standard	9.6	\$9.95
Executive	19.2	\$19.95
Premier	Unrestricted	\$29.95

Subscribers to the Standard, Executive and Premier plans may rent a Ricochet portable wireless modem for \$20 per month. Alternatively, subscribers to any service level may purchase modems for \$495. There is also a one-time activation fee of \$95.

Enhanced services available for Standard, Executive and Premier customers include public switched telephone access for a flat fee of \$5 per month and access to the Internet for a flat fee of \$15 per month.

Internet Access Initiated:

Metricom is initially offering wireless Internet access through the Ricochet network on a trial basis to a limited number of subscribers. When it communicates through a Ricochet portable wireless modem, a subscriber's computer will act as a PPP node on the Internet.

Virtual Office Pricing Established:

The Ricochet network permits those who use a home or portable computer to achieve wireless access to their desktop computer. With two Ricochet portable wireless modems and appropriate application software, subscribers have wireless access to all the data on their office computer. Customers who wish to take advantage of this virtual office solution may purchase or rent the modems at standard rates and are entitled to network access for the second modem at 50 percent off the applicable single subscriber rate.

Founded in 1985, Metricom (Nasdaq: MCOM) is a leader in digital, wireless data communications networking technology. The firm, headquartered in Los Gatos, California, has developed a license-free, high performance, low-cost regional data communications network system that can be used in a broad range of personal computer and industrial applications.



REAL-LIFE WIRELESS



data solutions

Wireless Data for the Real World

A NATION OF NOMADS

Everybody's on the run. We're in the field and on the road. One day we work from home. The next day we're at the office. Nobody stays put anymore. Yet we need to keep the show going as if we did.

Cellular phones help. Pagers make a dent. But what if we could get our hands on all our data – text or graphics – no matter where our scattered lives take us?

An exciting new service, Ricochet™ can deliver those real-life wireless data solutions to you right now.

ACCESS TO ALL YOUR DATA

Ricochet gives you portable two-way access to your E-mail, corporate files, and collaborative groupware. It is also compatible with your favorite on-line services like CompuServe, AOL, eWorld,

Prodigy and the global Internet. You can even communicate modem to modem and bypass the main Ricochet Network.

Ricochet challenges the industry premise that wireless has to cost more than wired. How did Metricom topple industry prices that seemed to be carved in stone?

Metricom developed an innovative frequency-

hopping technology based on a spread-spectrum network first created for military security. The beauty of the MCDN™ (MicroCellular Data Network™) is that it doesn't require costly tower-based infrastructures. Advanced intelligence is embedded throughout the secure network, which can be expanded by simply adding toaster-sized radios on poletops or buildings.

FREEDOM IS A PORTABLE MODEM

We've developed a small modem that wirelessly connects

to the Ricochet Network and plugs directly into your desktop, laptop, or palmtop.

You can collapse time zones. You can keep more business relationships going at once. You can even run a credit card through a wireless

card reader at a city fair. In short, you can take care of business wherever you are.

There is nothing new to learn or re-configure because Ricochet works with your existing software.

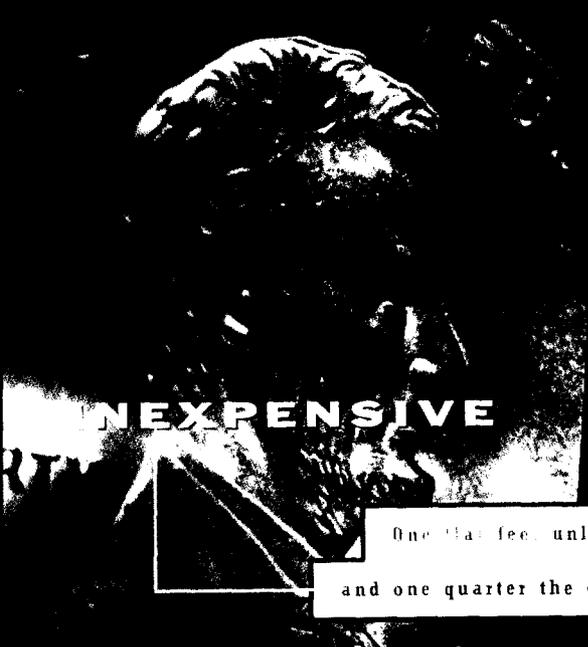
And here's the juicy part. Ricochet is available today.

Ricochet challenges
the industry
premise that
wireless has to cost
more than wired

Four to ten times faster than
any wide area wireless option.



FAST



CHEAP

One flat fee, unlimited usage,
and one quarter the cost.

Innovative system architecture
can be shaped to meet market needs.



FLEXIBLE

COMPATIBLE

Works out of the box
with most existing software.

Not Maybe. Not Later. Now.

BUSINESS AFFILIATES

Ricochet is poised to prove itself in business today.

Several factors contribute to the growing need for wireless data communications within the business community today. There is an increase in the mobility of employees within corporate campuses, and many of them require access to company data wherever they are. A critical mass of field

technicians, field sales forces and mobile professionals also need data on-the-spot. And the requirements for fast, flexible and cost-effective communications for financial transactions such as credit card authorizations are burgeoning.

HEALTH CARE AFFILIATES

Ricochet earned its stripes in the mission-critical utilities industry. Rugged system integrity perfected for that market is well-adapted to health care affiliates.

Wireless data access can improve communications between doctors, patients, labs, insurance companies and pharmacies – and ultimately drive down costs.

ACADEMIC CAMPUSES

University campuses and their far flung facilities are one of the obvious markets for Ricochet. Students, faculty and administrators spend a good deal of time accessing libraries, university computer centers, on-line services – and each other.

More than almost anything, young people value their freedom. Access to wireless data frees up college students to live life on the go.

STATE AND LOCAL GOVERNMENTS

Many cost and efficiency conscious governments appreciate fast wireless data. Permits, tickets, and licenses can be processed much faster than using traditional phone lines. Electronic bulletin boards and town meetings can improve the democratic process.

WHEN CAN YOU GET RICOCHET?

Now we serve the greater Bay Area and can access any U.S. public or private network. We will be in thirty key metropolitan areas by 1996. Please call 1-800-556-6123, fax or Ricochet us for more information.

"Ricochet gives us flexibility and speed we've never had in a wireless text environment."
Wally Dean,
Mayor Pro Tem
City of Cupertino

Count on Ricochet's unique architecture

to safely deliver your data.

RELIABLE

PERFORMANCE

No jacks. No phone company modems.

It's like having your server with you.

In the Bay Area today. In thirty
metropolitan areas by 1996.

AVAILABLE

INTELLIGENT

Superior system intelligence cuts
our overhead and your costs.

Innovations and Specifications

HOW DOES THE TECHNOLOGY WORK?

Ricochet uses an advanced spread spectrum, packet-switched radio technology. Your digital data speeds across our micro-cellular network at 77 kilobits per second to intelligent radios, which then route your data to its destination.

Within Metricom's frequency-hopping, spread spectrum network, data packets are transmitted on randomly selected channels throughout the 902-928 MHz band of the radio spectrum. MCDN radio transceivers form an interconnected mesh network topology that provides extremely robust and reliable performance. If interference, a busy channel, or an out-of-service radio is encountered, MCDN's intelligent routing software

chooses an available radio on another channel to complete data transmission.

WHERE ARE THE SAVINGS?

Metricom can install its toaster-sized radios on poletops or buildings and eliminate costly tower-based infrastructures and real estate. Also, because Ricochet operates in the FCC's unlicensed 902-928 MHz radio frequency range, there are no regulatory cost add-ons.

What's more, our data speeds save time. At 77 kbps we are probably 3-5 times faster than your present wired modem.

HOW DO YOU ACCESS THIS NETWORK?

You only need one new item: Ricochet's light, portable modem. That's it. No surprises.

HERE ARE THE SPECS.

MODEM: SIZE: Pocket size at 7 5/8" x 2 3/8" by 7/8". Weight is 13 ounces. BATTERY LIFE: 6 hours, depending on usage. INTERFACE: Standard AT command set. RS-232 serial interface. COST: Modems are under \$500.

SERVICE: COMPATIBILITY: IBM PCs and compatibles, Macintosh PCs, and PDAs with serial ports, on-line services like AOL, eWorld, CompuServe, Prodigy, and the global Internet. COST: Service is charged at a flat fee per month, depending on data rates and other options selected. COVERAGE: Extended campuses, surrounding neighborhoods and greater metro regions. DISTRIBUTION: Initial distribution through Metricom. Near-term plans for local/national reseller channels.



1-800-556-6123

METRICOM, INC. 980 UNIVERSITY AVENUE LOS GATOS CALIFORNIA 95030-2375

TEL: 408-399-8200 FAX: 408-354-5147 INFO@METRICOM.COM



QUESTIONS AND ANSWERS



F R O M M E T R I C O M

RICOCHET

Q: *What are MCDN™ and Ricochet™?*

A: MCDN stands for MicroCellular Data Network™ and is the underlying system that enables Ricochet. Ricochet is the name of Metricom's wireless data communications service. With Ricochet, customers are able to establish wireless connections to local area networks and a variety of regional, national and international networks and network users from desktop, laptop and PDA devices.

Q: *What do I need to use Ricochet?*

A: First, you need to purchase or rent a Ricochet portable modem with accessories for your computer (desktop/laptop/PDA). For a network connection, the next step is to initiate a service account with Metricom. With a service account you can use the Ricochet network to connect to a variety of computing destinations. Without a service account, you can still connect directly to other users with Ricochet modems in the immediate vicinity.

Q: *How can I subscribe?*

A: You need to contact Metricom at 800-556-6123, or by FAX at 408-354-5147 to order the modem and subscribe to Ricochet.

Q: *What can I do with this service?*

A: You can wirelessly communicate with other Ricochet customers, both in your local service area and in other Ricochet service areas (where available). You can also connect to a variety of third party services and networks such as America Online, eWorld, CompuServe and the global Internet.

Q: *What computers can I use?*

A: All Apple desktop and laptop computers, IBM PC and compatible desktop and laptop computers, and a growing number of PDA devices (e.g., Apple Newton and HP 100LX).

Q: *What Modems do I use?*

A: You use a Ricochet portable radio modem.

Q: *How much does it cost to use the Ricochet service?*

A: After a one-time activation fee, the service is billed at a flat monthly rate based on data speed and features desired. At an additional cost, customers may purchase wireless access to the global Internet and/or the public telephone network for inter-regional communications.

Q: *Where is the Ricochet service available?*

A: Ricochet service areas are being planned and installed on a prioritized schedule. The latest information about service areas is available upon request.

Q: *What makes Ricochet different from other wireless services?*

A: Ricochet is real—today—at speeds faster than other wireless networks, at prices far lower than other wireless providers and with standard interfaces to existing computer hardware and software products and on-line services.

SERVICE DETAILS

Q: *When will the service be available?*

A: Service is currently available in selected cities in the Silicon Valley area of northern California. Metricom will offer Ricochet service in at least 30 other domestic major metropolitan areas by 1996.

Q: *Where can I use Ricochet?*

A: You can use the portable modem for network access in any established Ricochet service area. Additionally, you can communicate peer-to-peer when one modem is within range of another modem, anywhere and anytime.

Q: *How is billing handled?*

A: Depending on the level of service you choose, Metricom will either charge your credit card or bank account on a monthly or annual basis.

Q: *May I electronically access more information about Ricochet?*

A: Yes! You can access Metricom's worldwide web server at www.metricom.com/ricohome.htm. You may also request information by sending mail to Metricom's Internet mailbox, info@metricom.com.

Q: *How do I contact someone for post-purchase service and support?*

A: You can contact Metricom customer support by calling 800-556-6123.

TECHNICALLY SPEAKING...

Q: *What technology is Ricochet based on?*

A: Ricochet operates over MCDN, a unique spread spectrum, asynchronous frequency hopping system that sends data packets across a mesh-like network of fully intelligent radio nodes. Data packets are transmitted on randomly selected channels throughout the license-free 902-928 MHz band of the radio spectrum.

Q: *What is the over-the-air data rate?*

A: Ricochet has a constant over-the-air data rate of 77Kbps - up to 4 to 10 times faster than other wireless networks. The effective user data rate will average 20-30 Kbps.

Q: *How long will the battery in the modem last?*

A: A Ricochet modem will operate for an average of 6 hours between recharges, depending on usage.

Q: *How does my computer communicate with my Ricochet modem?*

A: The Ricochet modem supports the industry standard AT command set as well as the Point-To-Point Protocol (PPP) for Internet access.



METRICOM, WHO WE ARE...

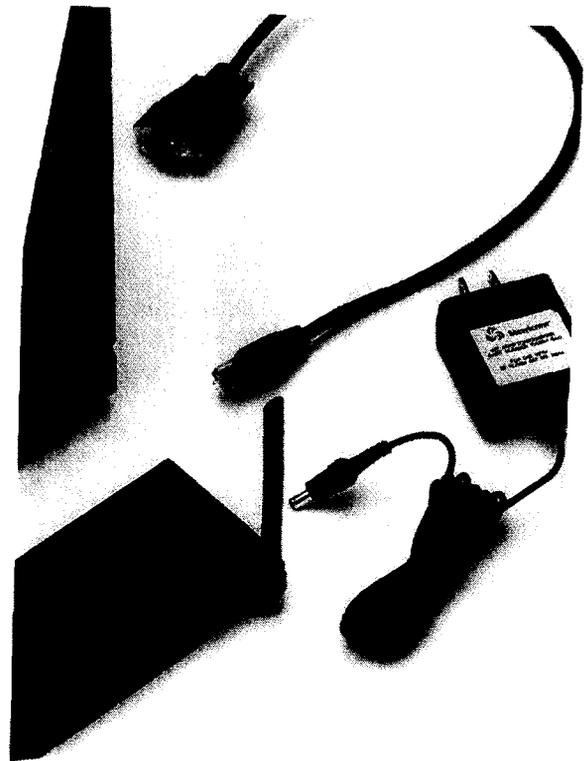
Q: *What business is Metricom in?*

A: Metricom is a wireless data communications company. Metricom has developed and supplied wireless data communication networks to a variety of electric and water utility companies over the last eight years. Ricochet represents the latest application of Metricom's wireless data communications expertise and is being deployed as a personal computing network for wide-spread use for a wide variety of applications.

Q: *Who supplies Ricochet service?*

A: Metricom currently develops, manufactures and supplies portable modems and accessories necessary for Ricochet wireless connectivity. Additionally, Metricom designs and manufactures all the devices necessary to operate the MicroCellular Data Network infrastructure. Current distribution plans include Value Added Resellers (VARs) and computer resellers.

Prices and specifications referred to above are subject to change without advance notice from Metricom.



THE RICOCHET MODEM



1-800-556-6123

METRICOM, INC. 980 UNIVERSITY AVENUE LOS GATOS CALIFORNIA 95030-2375

TEL: 408-399-8200 FAX: 408-354-5147 INFO@METRICOM.COM