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Philip L. Verveer

Washington, DC
New York
London
Paris

January 27, 1995

Mr. William F. Caton
Acting Secretary
Federal Communications Commission
1919 M Street, N.W.
Room 222
Washington, D.C. 20554

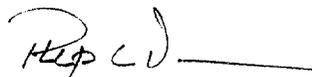
JAN 27 1995
COMMUNICATIONS FEDERAL RESERVE BOARD
FEDERAL RESERVE BOARD
FEDERAL RESERVE BOARD

Re: ET Docket No. 93-7 -- Ex Parte Presentation

Dear Mr. Caton:

Today, on behalf of General Instrument, Thomas Dumit, Quincy Rodgers, Michael Ozburn, Jeff Kraus, and I met with Commissioner Ness, Mary McManus, and David Siddall in connection with the above-captioned proceeding. We discussed open architecture policies and left the attached papers with Commissioner Ness.

Sincerely,



Philip L. Verveer

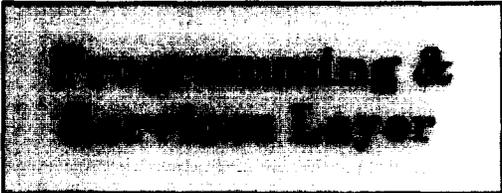
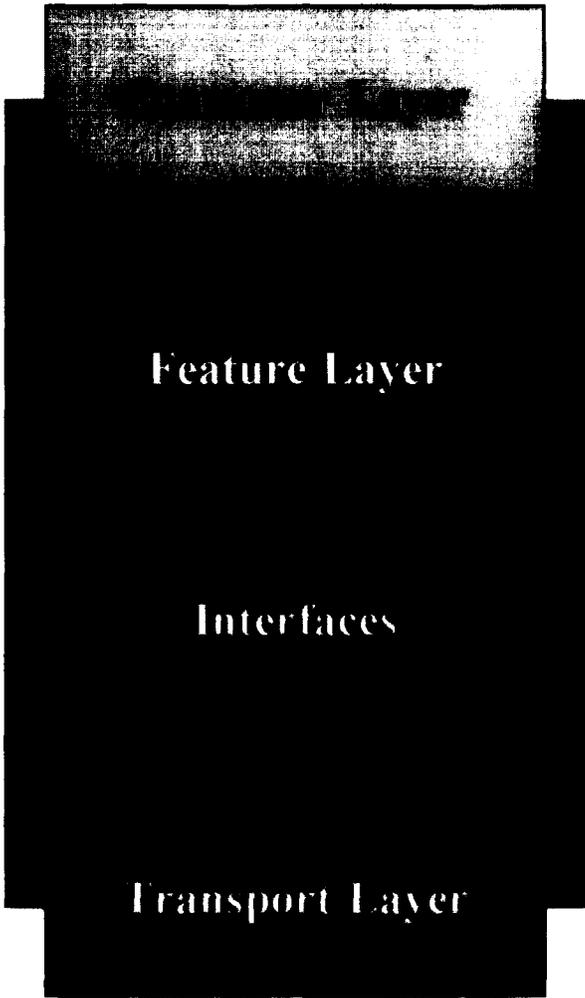
cc: Commissioner Susan Ness
Mary McManus
David Siddall

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BROADBAND OPEN ARCHITECTURE

OPEN ARCHITECTURE MODEL



Consumers served best by an open architecture

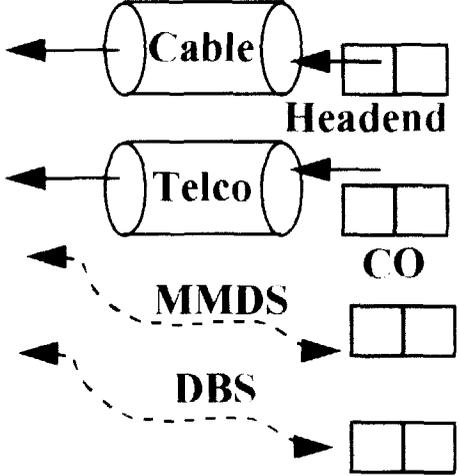
Balancing competitive markets driving technological innovation....

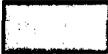
- Competitive markets for consumer features, devices, component packaging
- Carrier market for innovation in network security, access control, transport

With regulatory structure ensuring....

- Customer choice in programming & packaging
- Robust interfaces providing structure for innovation and competitive products

THE " MARKETS "




Consumer


Programs
& Services

THE " MARKETS "

CONSUMER

Video
Converter

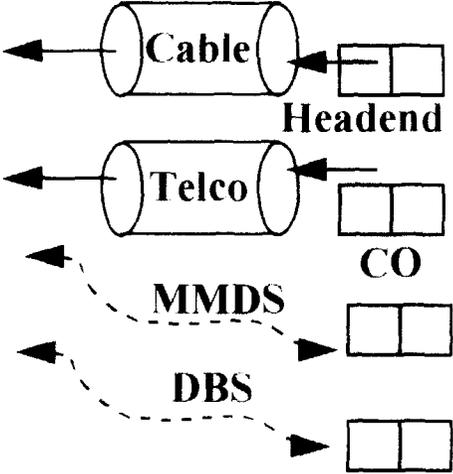
Digital
Video

Multi-
media

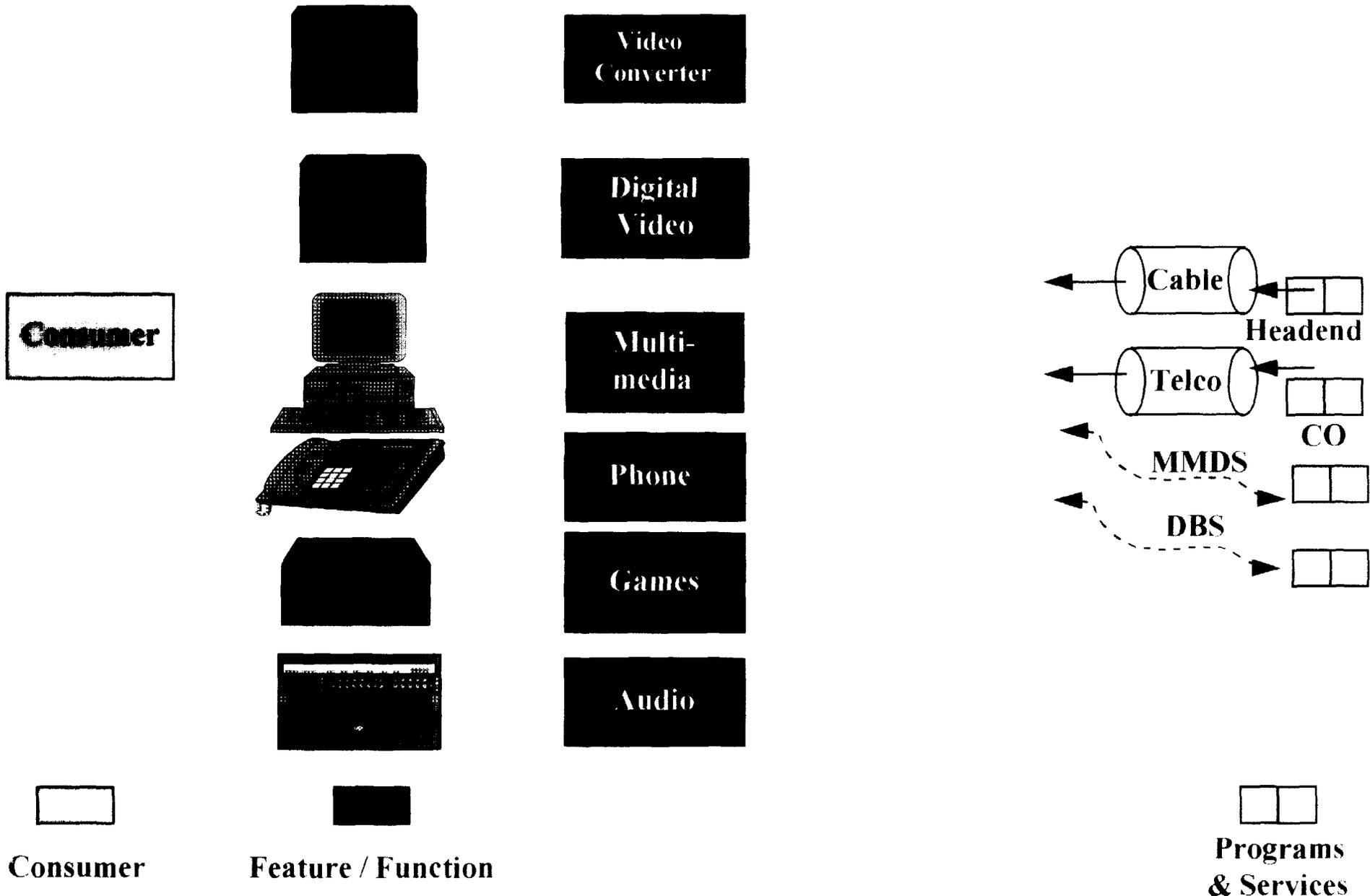
Phone

Games

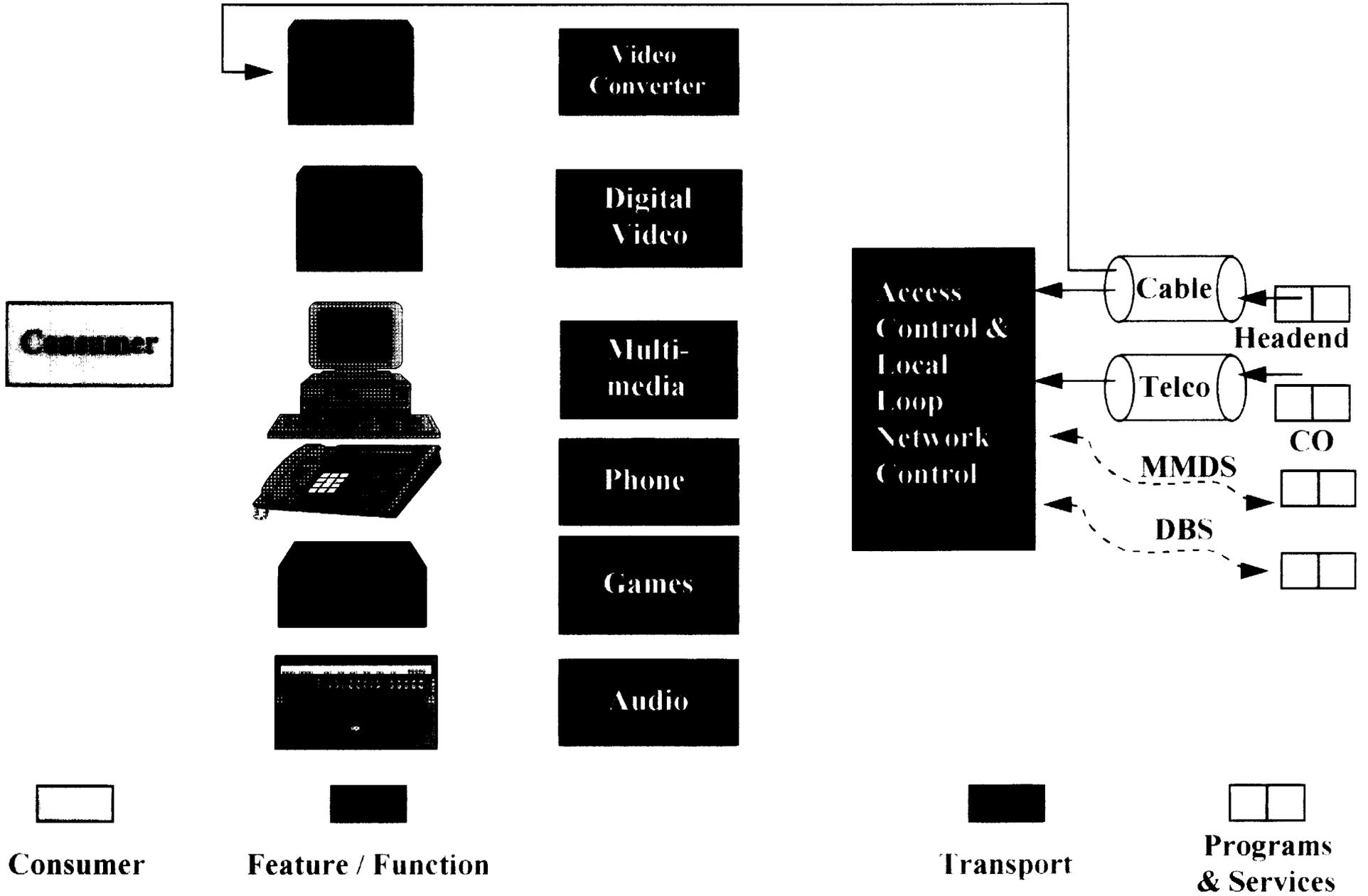
Audio


Consumer
Feature / Function
**Programs
& Services**

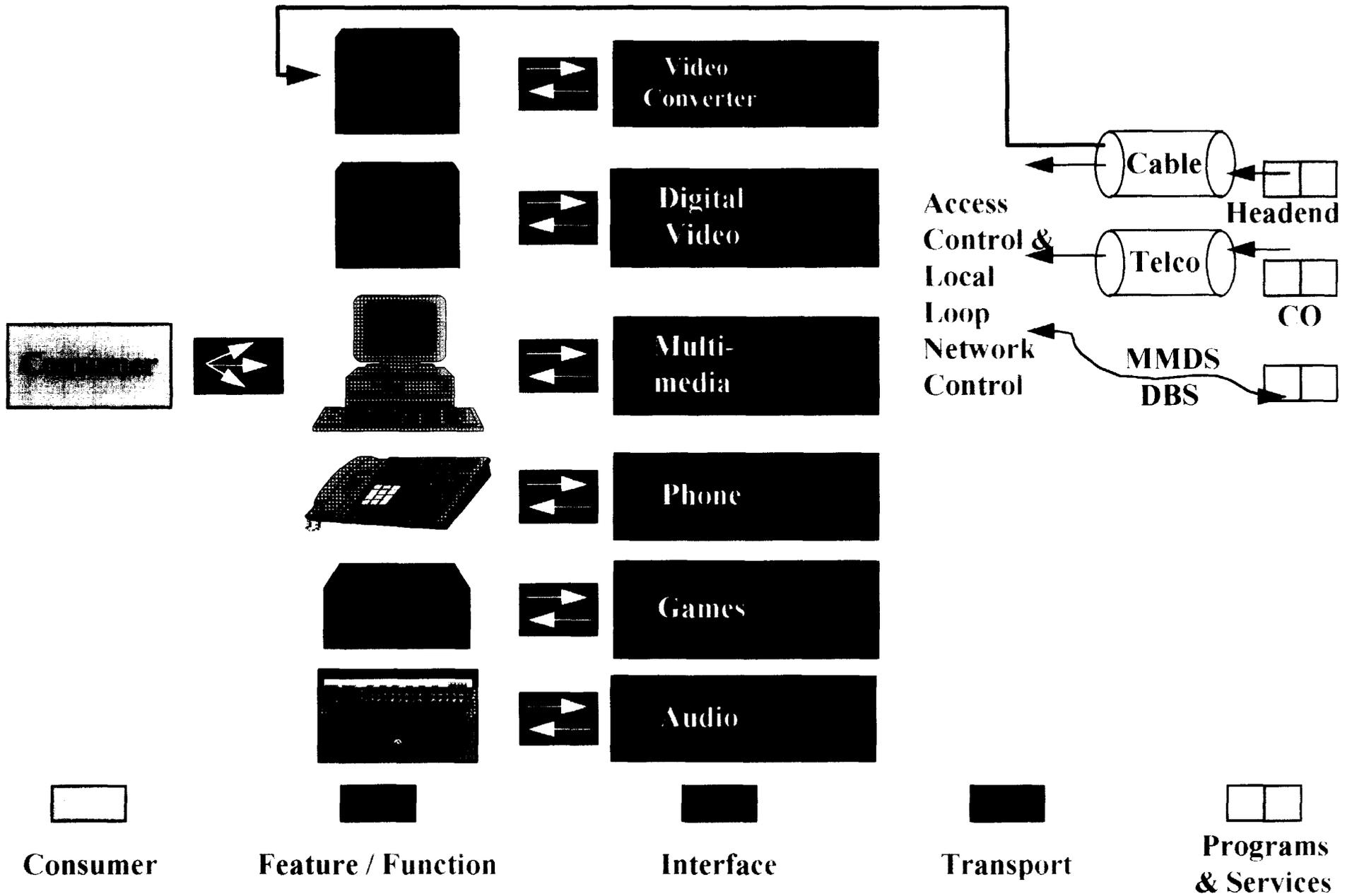
THE " MARKETS "



THE " MARKETS "



OPEN ENVIRONMENT



Consumer

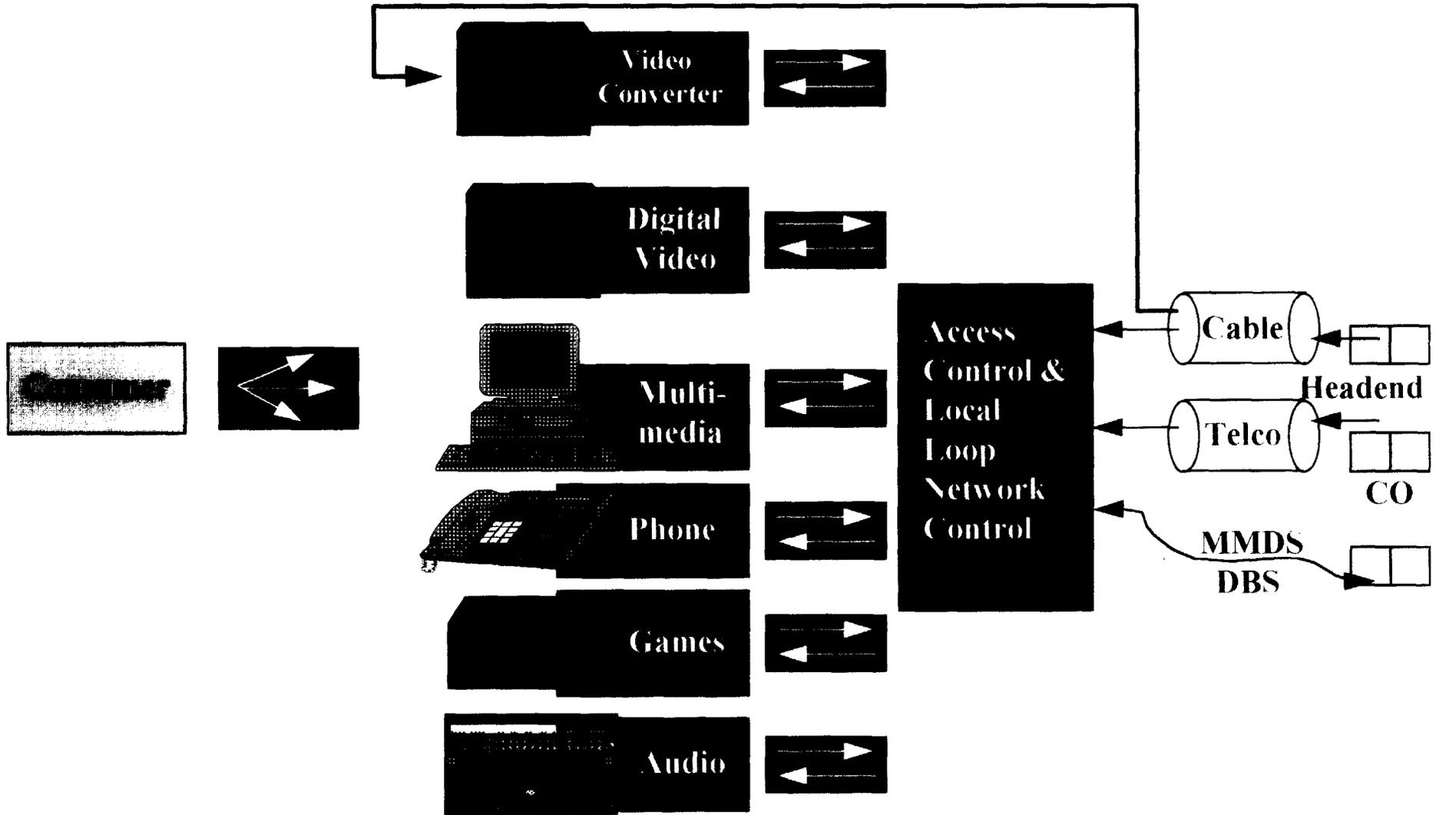
Feature / Function

Interface

Transport

Programs & Services

OPEN ENVIRONMENT




Consumer


Feature / Function


Interface


Transport


Programs
& Services

OPEN ENVIRONMENT

