

Southern Co. launches LINC wireless network

FROM OUR STAFF AND NEWS SERVICES

Southern Co., seeking to expand beyond its traditional electric utility business, today unveils a new wireless communications network that is being marketed to companies across the Southeast.

The company will demonstrate the Southern LINC system at a briefing at SciTrek, the science museum in downtown Atlanta. Similar demonstrations are planned for later this month across the region.

Southern has spent \$200 million to develop a wireless network to dispatch road crews and other service vehicles for its five utilities that include Georgia Power Co. The hand-held digital technology was developed jointly with Motorola Inc.

Since the beginning of this year, Southern has been offering excess capacity in the network to companies such as ambulance

services, construction companies and taxi companies. But today's briefing marks the official launch of the project.

Robert G. Dawson, president of Southern Communications Services Inc., the subsidiary that is developing the new service, said outside customers are expected to account for about 70 percent of the unit's revenues by the end of 1996. The unit is expected to break even in 1997 and begin contributing to Southern Co. earnings by 1998, he said.

Eventually, Dawson said, Southern hopes to expand the use of two-way communications into office and sales settings. "We are bringing a white-collar image to two-way radio," he said.

Southern last month began testing a new service that combines cable TV, telephone, Internet access, remote-monitored security and energy management services.

CERTIFICATE OF SERVICE

I, Rochelle L. Pearson, hereby certify that on this 16th day of April 1996, I caused a copy of the attached Opposition to Petitions for Reconsideration of Nextel Communications, Inc. to be served by hand delivery or first-class mail, postage prepaid to the following:

Chairman Reed E. Hundt
Federal Communications Commission
Suite 814
1919 M Street, NW
Washington, D.C. 20554

Commissioner James H. Quello
Federal Communications Commission
Suite 802
1919 M Street, NW
Washington, D.C. 20554

Commissioner Rachelle B. Chong
Federal Communications Commission
Suite 844
1919 M Street, NW
Washington, D.C. 20554

Commissioner Susan Ness
Federal Communications Commission
Suite 832
1919 M Street, NW
Washington, D.C. 20554

Rudolfo M. Baca
Senior Legal Advisor
Federal Communications Commission
Room 802
1919 M Street, NW
Washington, D.C. 20554

David R. Sidall
Legal Advisor
Federal Communications Commission
Room 832
1919 M Street, NW
Washington, D.C. 20554

Suzanne Toller
Legal Advisor
Federal Communications Commission
Room 844
1919 M Street, NW
Washington, D.C. 20554

Michelle Farquhar, Chief
Wireless Telecommunications Bureau
Federal Communications Commission
Room 5002
2025 M Street, NW
Washington, D.C. 20554

Ralph A. Haller, Deputy Chief
Wireless Telecommunications Bureau
Federal Communications Commission
Room 5002
2025 M Street, NW
Washington, D.C. 20554

Rosalind K. Allen
Associate Bureau Chief
Wireless Telecommunications Bureau
Federal Communications Commission
Room 5002
2025 M Street, NW
Washington, D.C. 20554

David Furth, Acting Chief
Commercial Radio Division
Federal Communications Commission
Room 7002
2025 M Street, NW
Washington, D.C. 20554

D'Wanda Speight
Legal Assistant
Wireless Telecommunication Bureau
Federal Communications Commission
Room 5202
2025 M Street, NW
Washington, DC 20554

Gregory Rosston
Deputy Chief Economist
Office of Plans and Policy
Federal Communications Commission
Room 822
1919 M Street, NW
Washington, D.C. 20554

Rick Hafla
Teton Communications, Inc.
545 S. Utah Avenue
Idaho Falls, ID 83402

Raymond J. Kimball
Ross & Hardies
888 - 16th Street, NW
Washington, D.C. 20006

Dennis C. Brown
Brown and Schwaninger
Suite 650
1835 K Street, NW
Washington, D.C. 20006

Carole C. Harris
Christine M. Gill
Thomas J. Navin
McDermott, Will & Emery
Suite 500
1850 K Street, NW
Washington, D.C. 20006

Shirley S. Fujimoto
Barry J. Ohlson
McDermott, Will & Emery
Suite 500
1850 K Street, NW
Washington, D.C. 20006

Mark J. Golden
Personal Communications Industrial
Association
Suite 700
500 Montgomery Street
Alexandria, Virginia 22314

Alan Tilles, Esq.
David E. Weisman, Esq.
Meyer, Faller, Weisman and
Rosenberg, P.C.
Suite 380
4400 Jenifer Street, NW
Washington, D.C. 20015

Wayne V. Black
John Reardon
Keller and Heckman
Suite 500 West
1001 G Street, NW
Washington, D.C. 20001

Jeffrey L. Sheldon
Sean A. Stokes
UTC
Suite 1140
1140 Connecticut Avenue, NW
Washington, D.C. 20036

Laura C. Mow
Terry F. Berman
Hunter & Mow, P.C.
Suite 701
1620 I Street, NW
Washington, D.C. 20006

Mark E. Crosby
Frederick J. Day
Industrial Telecommunications
Association, Inc.
Suite 500
1110 N. Glebe Road
Arlington, VA 22201

Michael R. Bennet
Caressa D. Bennet
Bennet & Bennet, PLLC
Suite 200
1831 Ontario Place, NW
Washington, D.C. 20009

Robert M. Gurss
Wilkes, Artis, Hedrick & Lane,
Chartered
Suite 1100
1666 K Street, NW
Washington, D.C. 20006

Elizabeth R. Sachs, Esq.
Marilyn I. Suchecki, Esq.
Lukas, McGowan, Nace & Gutierrez
12th Floor
1111 19th Street, NW
Washington, D.C. 20036

Law office of Robert J. Keller, P.C.
Suite 200
2000 L Street, NW
Washington, D.C. 20038

David C. Jatlow
Young & Jatlow
2300 N Street, NW
Washington, D.C. 20037

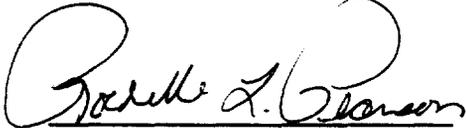
Randolph J. May
Timothy J. Cooney
Sutherland, Asbill & Brennan
1275 Pennsylvania Avenue, NW
Washington, D.C. 20004

J.A. Placek
J.A. Placek Construction Co.
12771 East Imperial Highway
Santa Fe Springs, CA 90670

*Federal Express Corporation

*Starrick Plumbing, Inc.

*Warner Communications, Inc.


Rochelle L. Pearson
Rochelle L. Pearson

*Cannot be served. No address provided.