

# *BELLSOUTH'S EDUCATION UNIVERSAL SERVICE PROPOSAL*

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- *Flexible discount approach offers many benefits*
  - *Schools/libraries have flexibility to use funds for services they need*
  - *Funds can be applied to single service or spread over multiple services*
  - *All schools/libraries can take full advantage of available universal support*
  - *Allotment of funds will help unconnected schools/libraries get connected; percentage discounts on services will not*
  - *Pooling of funds can accommodate joint network arrangements; distance learning*
  - *Methodology for allocating funds to and within states can address social needs*
  - *Allocating entity can ensure coordination of technology plans within state*
  - *Will promote competition as telecom carriers bid for schools/libraries' business*
- *Joint Board should adopt flexible discount approach with fixed fund size and use remainder of proceeding to develop details and implementation plan*