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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

August 6, 1997

The Honorable Reed E. Hundt
Chairman
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

RE: CC Dockets No. 97-21 and 96-45, Changes to the Board of Directors of the National Exchange Carrier Association, Inc. and Federal-State Joint Board on Universal Service.

Dear Chairman Hundt:

On behalf of the Association for Local Telecommunications Services, Inc. (ALTS), the national trade association representing competitive local exchange carriers (CLECS), it is my privilege to submit the name of Heather Burnett Gold, ALTS' President, for the CLEC seat on the Board of Directors of the Universal Service Administrative Company. Our Board resolution regarding this nomination and the list of ALTS Board of Directors is attached for your information.

With over fourteen years experience in the policy development for telecommunications industry, Ms. Gold has substantial experience in, and knowledge of, telecommunications issues. In addition, Ms. Gold has served on two other Federal Advisory Committees, the NRIC and the NANC, and thus is familiar with the work commitment and operating requirements expected of those serving on such committees. Most importantly, Gold herself runs a non-profit organization and therefore understands first hand the issues and challenges facing such entities. Her resume is attached.

ALTS is dedicated to supporting the Commission's efforts to bringing full and fair competition to all sections of the market, while providing appropriate support to those individuals and services designated to receive that support. We have instructed Ms. Gold to ensure those goals are met through the operation of the USAC. Kindly contact the undersigned if you have additional questions regarding this nomination.

Sincerely,

Riley M. Murphy, Secretary

attachments

- cc: William F. Caton, Acting Secretary
- Lori Wright, Universal Service Branch, CCB

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RESOLUTION

WHEREAS, the Telecommunications Act of 1996 recognizes the importance of policies for the preservation and advancement of universal service;

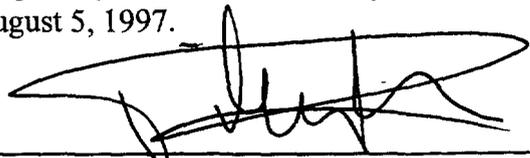
WHEREAS, prompt and effective implementation of competitively neutral universal service administration system is essential to the development of robust competition in America's local telecommunications markets;

WHEREAS, the Federal Communications Commission pursuant to the recommendations of the Federal-State-Joint Board has issued a Report and Order (CC Dockets No. 97-21 and 96-45) creating a Universal Service Administrative Company which will temporarily administer the universal service support mechanisms for high cost areas and low-income consumers, as well as perform billing and collection functions associated with the universal service support mechanisms for schools and libraries and rural health care providers, and further requiring that the Board of Directors of said USAC be representative of both contributors to and beneficiaries of the universal service support mechanisms, consisting of 17 members, including one representative of the competitive local exchange carrier (CLEC) community;

WHEREAS, the Association for Local Telecommunications Services ("ALTS") is a trade association consisting of competitive local exchange carriers which will be directly affected by the USAC's decisions; and,

NOW, THEREFORE, be it resolved that the Board of Directors of ALTS hereby nominates the President of the Association, and any person or persons as she may designate to assist her in any fashion, for membership on the Board of Directors of USAC on behalf of the competitive local exchange carrier community and hereby authorizes her and any persons she appoints to represent said community thereon consistent with all bylaws, resolutions, and specific positions that have been or may be adopted by the Association in its representation of said community.

I hereby attest that the above resolution was adopted by ALTS' Board of Directors on August 5, 1997.



Riley M. Murphy, Secretary

ALTS BOARD OF DIRECTORS

Vice Chairman:

Tricia Breckenridge
V. P. - CAP Development
KMC Telecom Inc.

Dave Porter

V. P. - Government Affairs
WorldCom, Inc.

Secretary:

Riley M. Murphy
Exec. V. P.
Legal & Reg. Affairs
ACSI

William Rich

Sr. V. P. - Strategic Marketing
ICG Telecom Group, Inc.

Gerard Salemme

V. P. - Reg. & External Affairs
NEXTLINK

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Cliff Arellano
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Diversified Communications Inc.

Barbara Samson

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Intermedia Commun. of Fla.

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Winstar Telecommunications

John Shapleigh

Exec. V. P.
Brooks Fiber Properties, Inc.

Doug Kindrick

V. P. - Government Affairs
GST Telecommunications

Lisa Smith

Senior Policy Counsel
MCI

Susan McAdams

V. P. - Government Affairs
Electric Lightwave

Janis Stahlhut

V. P. - Regulatory Affairs
Time Warner

Theodore Pierson, Jr.

Exec. V. P. & Gen. Counsel
Advanced Radio Telecom

Heather Burnett Gold

1096 Old Cedar Road

McLean, Virginia 22102

(202) 466-2582 (w) (703) 827-5409 (h)

PROFESSIONAL EXPERIENCE

President, Association for Local Telecommunications Services, Inc. (ALTS)

1993 to Present

Developed small member-run association into professionally managed, nationally recognized voice for the competitive local telecommunications market.

- Effectively lobbied to have industry's key issues and concerns addressed in the Telecommunications Act of 1996 and resulting Federal Communications Commission rules.
- Increased the revenues of the association five-fold through membership marketing and effective promotion of meetings, conferences and exhibit attendance.
- Created strong industry image through public appearances, development and distribution of marketing materials, including policy papers, and published articles in both trade and general press.
- Manage internal staff of five and six paid consultants for assistance in accounting, public relations, strategic planning, conference logistic management, exhibit sales and management, and web site management.

Vice President - Industry Affairs, Competitive Telecommunications Association (CompTel)

1990 to 1993

Responsible for all of CompTel's business functions including:

- Finances - Managed contract accountants and auditing firms; responsible for all budgeting and expenditures of capital funds; responsible for management of all expenses except legal and legislative.
- Membership - Responsible for membership solicitation and retention.
- Carrier relations - Responsible for CompTel's interaction and relationships with all local telephone companies. Interceded on members' behalf in resolving conflicts with such carriers. Represented CompTel before industry forums.
- Meetings and conferences - Determined site, program agenda, speakers and solicited sponsorship dollars. CompTel held 5 to 8 meetings a year which contributed over 50% of the association's annual revenues.
- Provided business analysis for federal regulatory policy deliberations.

Director - Regulatory Affairs, National Telephone Services, Inc.

1988 to 1990

Developed, implemented, and oversaw compliance of all federal and state regulatory policy for the company.

- Obtained operating authority in eleven states.
- Represented NTS before state and federal regulatory authorities including appearance as company witness in twenty eight proceedings.
- Managed thirty outside law firms with annual regulatory budget of \$1.0 million.

Manager - Regulatory Affairs, Allnet Communications Co.

1986 to 1988

Represented company before federal regulators and at industry forums.

- Responsible for technical and financial analysis of effects of regulatory decisions on company.
- Supervised all state and federal tariff filings.

Senior Analyst, GTE Sprint

1985 to 1986

Provided technical and financial analysis concerning pending federal regulatory matters.

Senior Financial Analyst, Satellite Business Systems

1984 to 1985

- Prepared five year financial plan with primary responsibility for business operations expense and access charges.
- Formulated recommendations concerning financial returns and pricing of new business opportunities.

Senior Analyst - Corporate Financial Planning, Anheuser Busch Companies, Inc.

1981 to 1983

- Developed and evaluated diversification/investment proposals at the corporate and divisional levels.
- Responsible for forecast of competitive reaction to various pricing strategies.
- Responsible for company's beer industry sales model.
- Responsible for development of consensus economic forecast used in company's five-year strategic plan.

EDUCATION

M.B.A. , Washington University

1976 to 1980

- Concentration in Marketing and Finance
- Earned degree in part-time program while employed full-time.

B.A. and M.A. degrees in Economics, Tufts University

1972 to 1976

- B.A. awarded Magna cum laude. Completed both degrees in four years.

PROFESSIONAL AFFILIATIONS

Member, Network Reliability and Interoperability Council

1993 to Present

- Appointed by Chairman of the Federal Communications Commission to represent competitive local telecommunications interests.

Member, North American Numbering Council

1996 to 1998

- Appointed by Chairman of the Federal Communications Commission to represent competitive local telecommunications interests.
- Serve as a member of the Steering Committee responsible for the oversight and organization of all of the Council's work.

Member, Federal Communications Bar Association (non-lawyer division)

- Member, Annual Seminar Committee (1995-97)
- Co-Chairman, Ad Hoc Committee on Implementation of the Telecommunications Act (1996-97)

Corporate Sponsor Committee, American Diabetes Association (Washington, D.C. chapter)

1995 to 1997

PERSONAL

Active in community affairs including:

- Hospice of Northern Virginia
- Junior League of Northern Virginia

Married, two children.