

Issue: UNE Platform meeting with BellSouth March 31, 1997

Date: April 02, 1997

Place: 1200 Peachtree Street, NE

Addressees/Participants:

To: Robert Echols - BellSouth Account Executive

CC: Jessica Dickerson - BellSouth

Pam Nelson - AT&T

Barbara Jenkins - AT&T

Jill Williamson - AT&T

Notes: Follow up letter regarding discussion and action items

Submitted By:

Name: James S. Hill

Telephone: 404-810-4929

Organization: LIAM



James S. Hill
Negotiations & Implementation Manager

Room 12N13
Promenade II
1200 Peachtree St. NE
Atlanta, GA 30309
404 810-4929

April 2, 1997

Mr. Robert Echols
BellSouth Telecommunications, Inc.
Account Executive
Suite 410
1960 W. Exchange Place
Tucker, Georgia 30084

Robert,

As a follow up to our meeting on Monday, March 31, 1997, this letter is a recap of our discussion and action items. As discussed, AT&T would like to begin testing the pre-ordering, ordering, provisioning, maintenance, billing and account maintenance processes and systems that BellSouth has put in place to allow AT&T to offer local exchange service using unbundled network elements, including the Unbundled Network Element Platform (UNE-P). The common unbundled elements are: transport (both common and dedicated), signaling systems (including signaling links, signal transfer points and associated call related databases), tandem switching, operator services and directory assistance.

The initial phase will involve AT&T employees and is being initiated to ensure that BellSouth and AT&T have the proper operational processes in place to support a general local service offer by AT&T using unbundled network elements and UNE-P as customer connectivity options. During the course of this test, AT&T intends to issue orders to BellSouth which will mirror the general types of service requests we expect to get from customers when this offer becomes more widely available. The types of orders include, but are not limited to, establishing a new line to a customer, changing an existing BellSouth customer line to an AT&T customer, transitioning an AT&T local resale customer to UNE-P, installing and removing customer requested screening (e.g., block 900, prohibit collect calling to a customer's line), installing and removing features on the customer's line, changing a PIC code, etc.

Along with testing the operational processes, AT&T's other objectives include, but are not limited to, determining actual intervals for processing orders, delivering billing information and responding to repair requests, identifying process areas or systems interfaces which don't meet expectations and need to be refined (e.g., identifying where manual interventions are required), ensuring AT&T can receive all the recorded data necessary to bill end users, IXCs for interexchange access and LECs for reciprocal compensation, verifying that BellSouth can issue an accurate bill to AT&T for the unbundled network elements purchased, and establishing points of contact and escalation procedures.

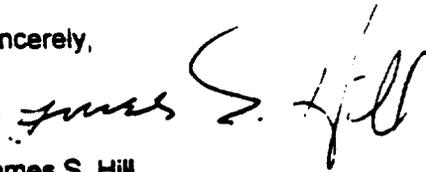
It is our expectation that the initial test period will last for approximately 60 to 90 days. This should allow us time to establish the end user service and get through the BellSouth billing cycles. We would like to begin testing approximately April 16.

In summary, our expectation from our March 31 meeting is that BellSouth will respond to AT&T in our follow up meeting on April 7 with the following information:

- Availability of EDI for ordering and provisioning of UNE-P, and identification of any manual processes.
- BellSouth's requirements for ordering, provisioning and billing UNE-P
 - AT&T provided BellSouth with sample footprint order, proposing that all common elements be ordered on a single one-time basis for an entire market.
 - AT&T provided BellSouth with end-user form, LSR form, admin. form and combined loop/port form.
- AT&T believes that no additional data elements are required for UNE-P compared to the resale forms. Any discrepancies should be identified by BellSouth.
- BellSouth's requirements to transition customers from resale to UNE-P. AT&T requests details on BellSouth's process.

Robert, I appreciate your assistance in working with AT&T to develop an interim process for ordering and provisioning of UNE-P. Questions can be directed to me at 404-810-4929.

Sincerely,



James S. Hill
AT&T Negotiations and Implementation Manager

cc: Jessica Dickerson
Pam Nelson
Barbara Jenkins
Jill Williamson

ATTACHMENT 37b



James S. Hill
Negotiations & Implementation Manager

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April 10, 1997

Mr. Robert Echols
BellSouth Telecommunications, Inc.
Account Executive
Suite 410
1960 West Exchange Place
Tucker, Georgia 30084

Robert,

This letter is a follow up to the April 7, 1997 meeting conducted between AT&T and BellSouth regarding Unbundled Network Elements Platform. The following categories are addressed in this letter as follows:

- BellSouth answers to AT&T questions
- Questions to which AT&T seeks answers by COB, April 16, 1997
- Timeline which was jointly developed by AT&T and BellSouth
- Interim Manual Ordering Process
- Action Items

BellSouth answers to AT&T questions. *Note: If BellSouth's answers are misrepresented in this letter, please provide correcting comments:*

AT&T Q: Can UNE be ordered via Electronic Data Interface (EDI)?

BST A: Yes, BellSouth is resolving issues which surface through the Resale Service Readiness Test with AT&T.

AT&T Q: When will BellSouth be capable of receiving UNE orders via EDI?

BST A: BellSouth anticipates EDI capability in a limited fashion for UNE orders by May 1, 1997.

AT&T Q: Will BellSouth accept AT&T's footprint order for ordering Unbundled Network Elements Platform (UNE-P) infrastructure for a geographical area?

BST A: Yes, BellSouth agrees with the concept of receiving a single UNE-P order for a geographical area.

AT&T Q: Does BellSouth require forms beyond the Local Services Request (LSR) form, Administration form, End User form, Loop Element form, and Switch Element form for ordering UNE P Loop Combinations?

BST A: No, the REQTYPE FID of the LSR form accommodates ordering the Switch Element, Loop Element, and Network Interface Device in

combination by populating the field with an "M". No other forms are required.

AT&T Q: What is the Firm Order Confirmation (FOC) interval for a UNE-P Combined Loop?

BST A: The standard interval is 48 hours. BellSouth will work to meet a 24 hour interval.

AT&T Q: Will the FOCs, order completions, and jeopardies follow the same rules as in resale?

BST Q: Yes

AT&T Q: Are UNE P Loop Combination designed or non-designed?

BST Q: Non-Designed; i.e. POTS, if a Subscriber Loop Carrier is part of the loop, the circuit is considered non-design.

AT&T Q: When ordering UNE-P Loop Combinations, is a circuit identification associated with the elements?

BST A: Yes, all account level information is deleted in the BellSouth databases.

AT&T Q: Does each element of the UNE-P Loop Combination have its own circuit identification number?

BST A: No, only one circuit identification number exists for the entire UNE P Loop Combination circuit.

AT&T Q: Are customer service records associated with UNE-P circuits?

BST A: No, the customer's account is deleted from the BellSouth databases.

AT&T Q: Is a telephone number associated with UNE-P Loop Combination circuit identification number?

BST A: Yes

AT&T Q: Does BellSouth maintain a customer account structure the same as in resale?

BST A: No, AT&T becomes the customer of record and AT&T must maintain the information for their customer.

AT&T Q: How does BellSouth associated Line Hunting and vertical features with a UNE-P Combination Loop?

BST A: The association will have to be made with the circuit identification.



Pamela A. Nelson

Room 12W54
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404 810-3100

June 4, 1997

Terrie Hudson
BellSouth Telecommunications, Inc.
Suite 410
1960 West Exchange Place
Tucker, Georgia 30084

Dear Terrie:

As we discussed, AT&T is extremely concerned and disappointed that BellSouth canceled a very critical Unbundled Network Elements Electronic Data Interface (EDI) system development meeting with AT&T. BellSouth canceled the meeting scheduled for, June 4, between AT&T systems developers and BellSouth system developers the evening of June 3, 1997 and proposed rescheduling the meeting more than eight days later, for June 12, 1997.

As you are aware, AT&T is seeking to close issues and requirements for providing service through unbundled network elements as expeditiously as possible. Given AT&T's needs, I am concerned that BellSouth does not fully appreciate the time sensitivity of our efforts. Moreover, the reasons provided by BellSouth for canceling the meeting are troubling. First, BellSouth claimed that it had difficulty reading data provided by AT&T in preparation for the meeting. Second, BellSouth stated it had too many internal issues to resolve to meet with AT&T. Third, BellSouth claimed that it could not meet because it did not receive AT&T's data until 2 p.m. on June 3, 1997. AT&T believes that BellSouth's claimed trouble reading AT&T's data could have been remedied by simply pulling up the file and widening the columns. Further, AT&T believes that rather than canceling the meeting because of purported unresolved internal issues, it would have been more productive to work through the issues, and to the extent internal issues needed to be resolved, identify them as such. Finally, the alleged delay (AT&T did not send the files until 9 a.m. on Tuesday, when BellSouth was expecting them on Monday afternoon) should not serve to delay the meeting eight days. Although AT&T apologizes for the delay in getting the data to BellSouth, it was only a few hours late, certainly not enough to justify the more than a week delay sought by BellSouth.



Recycled Paper

Terrie Hudson

- 2 -

June 5, 1997

I appreciate the effort you personally are putting forth to get this meeting rescheduled. It remains essential that the closure is reached on the UNE EDI requirements this week. Further delay will impact AT&T's market entry schedule. My team and I are available to meet any day this week, including the weekend to close on the requirements.

Please ensure that the appropriate person from BellSouth promptly contact Jim Hill of my staff, 404-810-4929, to re-schedule the meeting.

Sincerely,



Pam Nelson

cc: Quinton Sanders
Al Calabrese

Questions to which AT&T seeks answers by COB April 16, 1997:

Are additional data elements required for UNE-Platform forms compared to resale forms?

Will BellSouth disconnect and reconnect customer service when transitioning from resale to UNE Platform Loop Combinations?

Does BellSouth store relationships between BTN and WTN as well as the relationship between the UNE elements? If BellSouth does not store information at the customer account level, how do they handle services that require relationships across lines (e.g., hunting)?

Please identify which operational processes differ between Resale and UNE-P and what differences exist. i.e., Pre-Ordering, Ordering/Provisioning, Maintenance, Billing & Account Maintenance.

Timeline: Attached is the timeline jointly developed by AT&T and BellSouth for the AT&T/ BellSouth UNE Platform trial.

- April 16 AT&T will send a footprint order and 4 end-user orders to BellSouth
- April 23 (NLT) Footprint order completed by BellSouth (Note: A five day interval was selected for this phase of the test with no commitment or agreement by either AT&T or BellSouth that five days is either a standard interval or an acceptable interval).
- April 25 UNE-P end user orders completed by BellSouth
- April 28 Systems Requirements and Eye-chart completed and agreed to by BellSouth and AT&T
- May 1 BellSouth EDI interface available for UNE-P orders
- May 8 AT&T sends next set of test orders to BellSouth over the EDI interface

Interim Manual Ordering Process:

BellSouth has requested that until EDI is functional for UNE-P, manual orders be directed to the AT&T account team. AT&T is agreeable to the interim process. It is assumed that the account team has their appropriate forces prepared to receive the first manual orders on April 16, 1997 (one footprint infrastructure order for the Miami, Florida geographical area and four customer UNE-P combined loop orders).

Action Items:

Robert Echols committed to coordinate internal resources to be available at the April 18, 1997 meeting between AT&T and BellSouth to discuss the eye charts for the UNE Platform Ordering Process.

AT&T and BellSouth will complete the eye charts by April 28, 1997.

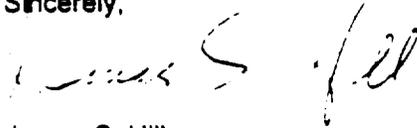
Robert Echols will investigate BellSouth's position regarding UNE Platform testing in Florida in the absence of an Interconnection Agreement between AT&T and BellSouth.

Robert, if any of BellSouth's answers or action items are misrepresented in this letter, please provide correcting comments.

Please provide a written response to questions by close of business, April 16, 1997.

Questions can be directed to me at 404-810-4929.

Sincerely,



James S. Hill

Copy to: Jessica Dickerson
 Terrie Hudson
 Jill Williamson
 Robert Oakes
 Barbara Jenkins
 Pamela Nelson

ATTACHMENT 37c



James S. Hill
Negotiations & Implementation Manager

Room 12N13
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404 810-4929

May 12, 1997

Mr. Robert Echols
BellSouth Telecommunications, Inc.
Account Executive
Suite 410
1960 West Exchange Place
Tucker, Georgia 30084

Robert,

This letter is to express my concern over the lack of commitment and responsiveness AT&T has been receiving from representatives at BellSouth. We have been discussing UNE-P since March 31, yet the progress made to date has been minimal.

Our attempts to gain ground on various issues around UNE-P have been thwarted either by lack of BellSouth subject matter experts (SMEs) or the inability of BellSouth to respond with comprehensive information or in some cases, no response or information.

Specifically, some of the examples of this, in chronological order are:

<u>DATE</u>	<u>ACTIVITY</u>
3/31/97	BellSouth commits to bring SMEs to next meeting on April 7
4/7/97	BellSouth & AT&T meet, but no SMEs are present; BellSouth indicates they are on vacation, but will be at next meeting on 4/23
4/22/97	BellSouth Account Team notifies AT&T that no SMEs will be at the meeting on 4/23; Account Team will be the only interface available to AT&T
4/23/97	AT&T & BellSouth meet - no SMEs present; AT&T requests that they meet with the Account Team on a daily basis to facilitate issue resolution; BellSouth agrees - daily meetings to begin on Monday, May 28 from 8 - 9 am. During this meeting, BellSouth also agrees to make SMEs available via conference call for Monday, April 28 to review and agree on the UNE-P I-chart
4/25/97	BellSouth advises AT&T that the I-chart meeting scheduled for Monday, April 28 will not take place; most likely will take place on Tuesday or Wednesday
4/28/97	BellSouth advises AT&T that the UNE-P I-chart meeting will not take place

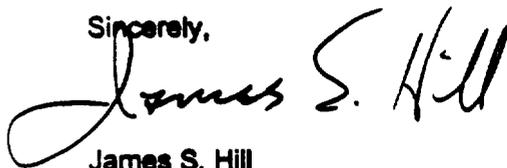
4/28 - 30	Daily conference calls between AT&T and BellSouth take place as agreed upon
5/1/97	BellSouth does not show up for 8 am conference call
5/2/97	BellSouth does not show up for 8 am conference call; AT&T leaves message for Account Team; BellSouth calls back indicating they would not be available for the Monday call; Asks AT&T to re-evaluate having daily calls
5/2/97	AT&T responds to BellSouth's request with a proposed restructure of the meetings; AT&T also willing to reduce number of meetings when BellSouth can effectively address and resolve most of the outstanding issues, preferably through SMEs
5/8/97	AT&T and BellSouth meet face to face; during discussion around the necessity of the daily meetings, AT&T reiterated its need to meet with SMEs in order to resolve the many outstanding issues; BellSouth is unwilling to commit to make SMEs available for AT&T meetings; BellSouth also stated that they would not provide AT&T with all of the details it had requested - BellSouth is providing AT&T with a service and will not provide details beyond that service. AT&T responded that it was only asking for information necessary to operate in the local environment.

Robert, I understand from previous conversations that BellSouth is short on some of its resources. However, the lack of responsiveness from BellSouth directly impacts AT&T's ability to move forward on development of local connectivity options.

AT&T needs a commitment from BellSouth to make resources available to AT&T as needed, until the UNE-P process is completely defined and agreed to by both companies. I am happy to hold meetings via conference calls, but also understand there may be an occasion that a face to face meeting may be necessary.

Please provide to me in writing by Wednesday, May 14, BellSouth's plan to support AT&T in UNE-P planning. As always, if you have any questions, please call me on 404-810-4929.

Sincerely,



James S. Hill

Copy to: Terrie Hudson
Pamela Nelson
Robert Oakes
Barbara Jenkins
Jill Williamson

ATTACHMENT 37d

BellSouth Interconnection Services 770 492-7550
Suite 410 Fax 770 621-0629
1960 West Exchange Place
Tucker, Georgia 30084

AT&T Regional Account Team

May 28, 1997

Mr. Jim S. Hill
Negotiations and Implementation Manager
AT&T
Promenade II, FLOC 12N13
1200 Peachtree Street, NE
Atlanta, GA 30309

Dear Jim:

Thank you for your letter dated May 12. You expressed concerns on various issues pertaining to the UNE and Resale Platform. Since that time we both participated in a meeting to discuss UNE Platform and billing concerns. We addressed your concerns and have initiated "action items" for further review. I will contact you with the results of this review.

At any time during and after AT&T's entry into the Resale and UNE Platform, please contact me if you have additional concerns and I will obtain a response as quickly as possible. After all, solutions can only be identified through proper problem reporting and I thank you for your diligence in bringing forth your concerns.

I look forward to working with you to resolve your concerns, related to interconnection, as they occur, in a manner that is consistent with your expectations.

Sincerely,



Robert Echols
Account Executive

ATTACHMENT 37e

ATTACHMENT 37f

Hill, Jim S.

From: Hill, Jim S.

Sent: June 09, 1997 10:40 AM

To: Marcia Moss

Cc: Stanley, Milford; Margaret T. Garvin; Martha J. Romano; Pat A. Rand;
Robert L. Echols

Subject: RE: UNE Process Flow

Marcia,

Thank you for the message. Per our discussion on Friday, June 6, AT&T would like to improve the meeting dates. However, in an effort to close on the UNE-P/M I-Chart requirements as quickly as possible, AT&T will agree to BellSouth's proposed dates as worst case dates. AT&T prefers a face to face meeting that would begin at 9:00 A.M. EST on June 12 and would continue through the day until all issues are closed and agreement of the I-Chart is obtained.

Also, the proposed date of June 25, 1997, AT&T again prefers a face to face meeting to bring final closure to the I-Chart. If closure is not obtained in this meeting, AT&T proposes that AT&T and BellSouth work diligently through the rest of the week, including the weekend to bring this document to closure.

Please contact me at 404-810-4929 so that final details can be worked.

Thank you,

Jim Hill

ATTACHMENT 37g



James S. Hill
Negotiations & Implementation Manager

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404 810-4929

June 27, 1997

Ms. Marcia Moss
BellSouth Telecommunications, Inc.
Account Executive
1960 West Exchange Place, Suite 410
Tucker, Georgia 30084

Dear Marcia,

This letter is to memorialize the understandings reached between AT&T and BellSouth regarding certain requirements related to Unbundled Network Elements Platform/Minus (UNE-P/M).

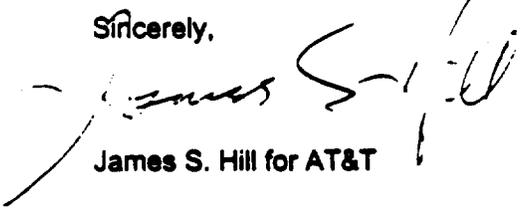
For the purposes of ordering UNE-P/M, BellSouth has agreed to make available by December 15, 1997, the value of "M" (loop/port combination) in the Request Type (REQTYP) field identification of the EDI Local Service Request (LSR).

AT&T and BellSouth also have agreed to the negotiated Business Rules based on BellSouth's Local Exchange Ordering (LEO) Implementation Guide Ordering Guidelines dated April, 1997, and to the Data Values contained in the attached eyechart for the purpose of ordering and provisioning of UNE.

Finally, AT&T and BellSouth have agreed that the UNE Combination Data Mapping is effective for BellSouth's EDI Phase II and that AT&T has elected to not implement BellSouth's Phase II. AT&T and BellSouth understand that Data Mapping may change based on the EDI version that AT&T and BellSouth have agreed to implement by December 31, 1997, pursuant to Attachment 15 of the Interconnection Agreement between AT&T and BellSouth. AT&T and BellSouth will negotiate required changes necessary to implement this version prior to December 15, 1997.

Because of the criticality of these issues to AT&T, I ask that you confirm that this represents BellSouth's understanding as well by signing below and returning this letter to me by noon, Monday, June 30, 1997.

Sincerely,


James S. Hill for AT&T

BellSouth

Date

ATTACHMENT 37h

Assignee	Date	Start Time	Elapsed Time	Status	Category
BST UNE	Jun 30, 1997	10:07am	0:01	Left Voice-mail	UNE PLATF

MARCIA MOSS, (770) 492-7577: "JIM, THIS IS MARCIA. CALLING IN REFERENCE TO YOUR LETTER (UNE PLATFORM AGREEMENT LETTER) AND YOUR DISKETTE. I DID RECEIVE BOTH OF THEM AND I HAVE REVIEWED THE LETTER. I HAVE NOT REVIEWED THE EYECHART. I DID PASS THAT ON JUST FOR A CURSORY REVIEW. I AM ASSUMING THAT EVERYTHING IS AS WE AGREED TO ON WEDNESDAY, WHICH IS FINE. THE LETTER ITSELF IS FINE. I DON'T HAVE ANY PROBLEMS WITH THE WAY THAT'S WORDED. I THINK THIS IS OK. THE ONLY PROBLEM I HAVE JIM, IS THAT I'M WORKING AT HOME TODAY, AND YOU WANTED TO GET THIS LETTER SIGNED AND RETURNED BY NOON, AND I DON'T HAVE A WAY TO GET IT FAXED TO YOU BY NOON WITH A SIGNATURE ON IT. SO CALL ME IF YOU CAN ACCEPT A VERBAL OK AND KNOW THAT WE WILL FOLLOW THIS UP WITH A FAX, THEN THAT'S FINE. BUT, I AM IN AGREEMENT WITH THE UNDERSTANDING THAT YOU HAVE ON HERE AND THE WAY IT'S WORDED. GIVE ME A CALL AT HOME 770-987-7786. THANKS, BYE."

ATTACHMENT 37i



James S. Hill
Negotiations & Implementation Manager

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July 29, 1997

Ms. Margaret Garvin
BellSouth Telecommunications, Inc.
Director
Suite 200
1960 West Exchange Place
Tucker, Georgia 30084

Margaret,

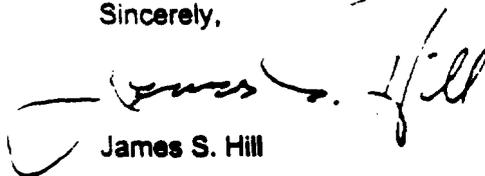
In the AT&T and BellSouth June 25, 1997 meeting, our companies agreed to the Unbundled Network Elements Platform Electronic Data Interface (EDI) Requirements. We memorialized that agreement by letter dated June 27, 1997 and asked BellSouth to sign the letter and return it to AT&T.

In a telephone conversation with Marcia Moss of your organization on June 30, 1997, she confirmed that the content and the language of the letter corresponded to her understanding of our agreement. BellSouth advised AT&T on July 2, 1997 that the letter was sent to their legal department for review. To date, we have not received the executed letter from BellSouth.

AT&T requests that BellSouth forward the signed letter to AT&T by August 1, 1997.

Questions can be directed to me at 404-810-4929.

Sincerely,



James S. Hill

Copy to: Quinton Sanders
Al Calabrese
Pamela Nelson

ATTACHMENT 37j