

GlobeLink
International Telecommunications Services

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January 29, 1998

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FEB 19 1998

The Honorable Gloria Tristani
Federal Communications Commission
1919 M Street, N.W., Room 826
Washington, D.C. 20554

FCC MAIL ROOM

Re: WT Docket 97-82

Dear Commissioner Tristani:

GlobeLink, LLC, is a minority owned small business engaged in reselling telecommunications services to the Chinese ethnic community in the United States and to the overseas Chinese located throughout the world.

Our business goal in the coming year is to bundle wireless services, in particular, PCS services, with our existing prepaid calling cards, fax-over-internet and callback products.

In our preliminary communication with the major cellular and PCS operators, we have found that entrance into the wireless market with these dominant carriers requires far more capital and expertise than what a minority owned small business like ours can afford.

We understand the FCC had set up the C-Block auction to promote economic opportunity and competition for minority and small businesses in the wireless market. We applaud the FCC for such action. We also understand the FCC's Order of last fall concerning the options available to C-Block licensees is under reconsideration. In behalf of GlobeLink, I ask the FCC to permit C-Block PCS licensees a modest deferral of their corresponding interest payments so they can focus their capital in the buildout of their networks. The sooner the C-Block entrepreneurs can provide service, the sooner real competition will arrive at the marketplace. With this, consumer and small businesses will have the opportunity to enter the wireless industry, as Congress intended it.

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Any additional financial penalties to C-Block PCS licensees will only continue to slow down the new entrants, including the entrance of GlobeLink and other minority and small businesses into the wireless market. We ask the FCC to make allowance for the cost of capital if opting for prepayment of C-Block licenses.

Sincerely,



Etran Chane
President

CC: Chairman William Kennard
Commissioner Susan Ness
Commissioner Michael Powell
Commissioner Harold Furchgott-Roth
Ms. Magalie Roman Salas (for inclusion in WT Docket No. 97-82)

GlobeLink
International Telecommunications Services

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January 29, 1998

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FEB 19 1998

Catherine Sandoval
Director
Federal Communications Commission
1919 M Street, N.W., Room 644
Washington, D.C. 20554

FCC MAIL ROOM

Re: WT Docket 97-82

Dear Ms. Sandoval:

GlobeLink, LLC, is a minority owned small business engaged in reselling telecommunications services to the Chinese ethnic community in the United States and to the overseas Chinese located throughout the world.

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Sincerely,

A handwritten signature in black ink, appearing to read 'Etran Chane', written in a cursive style.

Etran Chane
President

CC: Ms. Magalie Roman Salas (for inclusion in WT Docket No. 97-82)