

EX-100-100000

**LAW OFFICES OF
MILLER & VAN EATON, P.L.L.C.**
A PROFESSIONAL LIMITED LIABILITY CORPORATION
1155 CONNECTICUT AVENUE, N.W.
SUITE 1000
WASHINGTON, D.C. 20036-4306

MATTHEW C. AMES
FREDERICK E. ELLROD III
STEPHEN J. GUZZETTA
WILLIAM L. LOWERY

WILLIAM R. MALONE
NICHOLAS P. MILLER
MARIA F. SILVEIRA
JOSEPH VAN EATON

INCORPORATING THE PRACTICE OF
MILLER & HOLBROOKE

WWW.MILLERVANEATON.COM
TELEPHONE (202) 785-0600
FAX (202) 785-1234

February 25, 1998

EX PARTE OR LATE FILED

RECEIVED

FEB 25 1998

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

VIA HAND DELIVERY

Ms. Magalie Roman Salas
Secretary
Federal Communications Commission
Room 222
1919 M Street, N.W.
Washington, D.C. 20554

Re: Ex Parte Presentation in CS Docket 96-83

Dear Ms. Salas:

Pursuant to 47 C.F.R. § 1.1206, the Building Owners and Managers Association International ("BOMA"), through undersigned counsel, submits this original and one copy of a letter disclosing written ex parte presentations in the above-captioned proceeding.

On February 24, 1998, the attached letters from Gerard Lavery Lederer, Vice President, Industry and Government Affairs of BOMA, were delivered to the members of the Commission.

Please contact the undersigned with any questions.

Very truly yours,

Miller & Van Eaton, P.L.L.C.

By



Matthew C. Ames

cc: Hon. William E. Kennard
Hon. Susan Ness
Hon. Harold Furchtgott-Roth
Hon. Michael Powell
Hon. Gloria Tristani

G:\client\BOMA-7379\01-InsideWiring\BOMA book ex parte 92-260.doc

No. of Copies rec'd
List ABOVE

0/1

BOMA

February 24, 1998

Honorable Gloria Tristani
Commissioner
Federal Communications Commission
Room 814
1919 M Street, N.W.
Washington, DC 20554

Dear Commissioner Tristani:

On behalf of BOMA International, I am pleased to present you with a copy of our newest publication, *Wired for Profit: The Property Management Professionals Guide to Capturing Opportunities in the Telecommunications Market*. We have been grateful to the Commission for recognizing the need for property management professionals to exercise control over their premises. We hope this book demonstrates not only our industry's good faith in accommodating tenants' choice in telecommunications but also the market forces that motivate us to provide such choice. The book's foreword states:

Driven by consumer demand, economic opportunity, technological innovation and regulatory freedom, telecommunications service providers (TSPs) are knocking on (and sometimes knocking down) property management professionals' doors seeking access to their property's roof, telephone closets and tenants. Wired for Profit seeks to facilitate a business transaction result from these encounters. It is further the goal of this book that the telecommunications transactions result in enhanced services to tenants and a fair return to the owners of both the building and the telecommunications company. We repeat -- the "profit" referenced in the title is not limited to building owners. If parties follow the general guidelines of Wired for Profit, such transactions will profit TSPs, tenants and building owners.

We hope you will agree that the book sets the appropriate tone for relations between property management professionals and telecommunications service providers. *Wired for Profit* is being made available to property management professionals and other interested parties for sale, but if there are any members of your staff who you believe would benefit from the issues outlined in the book, or the model agreements, BOMA would be happy to make copies available.

Sincerely,



Gerard Lavery Lederer, Esq., CAE
Vice President
Government and Industry Affairs

Enc.



**BOMA International's
91st Annual Convention and
The Office Building Show[®]
June 21-24, 1998
Pennsylvania Convention Center
Philadelphia, PA**

President

W. S. (Bill) Garland
Daniels Associates, Inc.
RPS Resource Property Services Ltd.
11 Progress Avenue, Suite 25
Scarborough, ONT M1P 4S7 Canada

First Vice President

Richard D. Baier
CB Commercial Real Estate Group, Inc.
3100 Broadway, Suite 1102
Kansas City, MO 64111-2475

Secretary/Treasurer

R. Coffee Colvin, RPA
Birmingham Realty Company
2118 First Avenue, North
Birmingham, AL 35203

Senior Vice President/Acting COO

Henry H. Chamberlain, CAE



1201 New York Ave., NW
Suite 300
Washington, DC 20005
202-408-2662
FAX 202-371-1181
<http://www.boma.org>



BOMA

February 24, 1998

Honorable Susan Ness
Commissioner
Federal Communications Commission
Room 832
1919 M Street, N.W.
Washington, DC 20554

Dear Commissioner Ness:

On behalf of BOMA International, I am pleased to present you with a copy of our newest publication, *Wired for Profit: The Property Management Professionals Guide to Capturing Opportunities in the Telecommunications Market*. We have been grateful to the Commission for recognizing the need for property management professionals to exercise control over their premises. We hope this book demonstrates not only our industry's good faith in accommodating tenants' choice in telecommunications but also the market forces that motivate us to provide such choice. The book's foreword states:

Driven by consumer demand, economic opportunity, technological innovation and regulatory freedom, telecommunications service providers (TSPs) are knocking on (and sometimes knocking down) property management professionals' doors seeking access to their property's roof, telephone closets and tenants. Wired for Profit seeks to facilitate a business transaction result from these encounters. It is further the goal of this book that the telecommunications transactions result in enhanced services to tenants and a fair return to the owners of both the building and the telecommunications company. We repeat — the "profit" referenced in the title is not limited to building owners. If parties follow the general guidelines of Wired for Profit, such transactions will profit TSPs, tenants and building owners.

We hope you will agree that the book sets the appropriate tone for relations between property management professionals and telecommunications service providers. *Wired for Profit* is being made available to property management professionals and other interested parties for sale, but if there are any members of your staff who you believe would benefit from the issues outlined in the book, or the model agreements, BOMA would be happy to make copies available.

Sincerely,


Gerard Lavery Lederer, Esq., CAE
Vice President
Government and Industry Affairs

Enc.



**BOMA International's
91st Annual Convention and
The Office Building Show®
June 21-24, 1998
Pennsylvania Convention Center
Philadelphia, PA**

President

W. S. (Bill) Garland
Daniels Associates, Inc.
RPS Resource Property Services Ltd.
11 Progress Avenue, Suite 25
Scarborough, ONT M1P 4S7 Canada

First Vice President

Richard D. Baier
CB Commercial Real Estate Group, Inc.
3100 Broadway, Suite 1102
Kansas City, MO 64111-2475

Secretary/Treasurer

R. Coffee Calvin, RPA
Birmingham Realty Company
2118 First Avenue, North
Birmingham, AL 35203

Senior Vice President/Acting COO

Henry H. Chamberlain, CAE

1201 New York Ave., NW
Suite 300
Washington, DC 20005
202-408-2662
FAX 202-371-0181
<http://www.boma.org>



BOMA

February 24, 1998

Honorable Harold W Furchtgott-Roth
Commissioner
Federal Communications Commission
Room 802
1919 M Street, N.W.
Washington, DC 20554

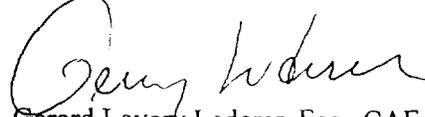
Dear Commissioner Furchtgott-Roth:

On behalf of BOMA International, I am pleased to present you with a copy of our newest publication, *Wired for Profit: The Property Management Professionals Guide to Capturing Opportunities in the Telecommunications Market*. We have been grateful to the Commission for recognizing the need for property management professionals to exercise control over their premises. We hope this book demonstrates not only our industry's good faith in accommodating tenants' choice in telecommunications but also the market forces that motivate us to provide such choice. The book's foreword states:

Driven by consumer demand, economic opportunity, technological innovation and regulatory freedom, telecommunications service providers (TSPs) are knocking on (and sometimes knocking down) property management professionals' doors seeking access to their property's roof, telephone closets and tenants. Wired for Profit seeks to facilitate a business transaction result from these encounters. It is further the goal of this book that the telecommunications transactions result in enhanced services to tenants and a fair return to the owners of both the building and the telecommunications company. We repeat -- the "profit" referenced in the title is not limited to building owners. If parties follow the general guidelines of Wired for Profit, such transactions will profit TSPs, tenants and building owners.

We hope you will agree that the book sets the appropriate tone for relations between property management professionals and telecommunications service providers. *Wired for Profit* is being made available to property management professionals and other interested parties for sale, but if there are any members of your staff who you believe would benefit from the issues outlined in the book, or the model agreements, BOMA would be happy to make copies available.

Sincerely,


Gerard Lavery Lederer, Esq., CAE
Vice President
Government and Industry Affairs

Enc.



**BOMA International's
91st Annual Convention and
The Office Building Show®
June 21-24, 1998
Pennsylvania Convention Center
Philadelphia, PA**

President

W. S. (Bill) Garland
Daniels Associates, Inc.
RPS Resource Property Services Ltd.
11 Progress Avenue, Suite 25
Scarborough, ONT M1P 4S7 Canada

First Vice President

Richard D. Baier
CB Commercial Real Estate Group, Inc.
3100 Broadway, Suite 1102
Kansas City, MO 64111-2475

Secretary/Treasurer

R. Coffee Calvin, RPA
Birmingham Realty Company
2118 First Avenue, North
Birmingham, AL 35203

Senior Vice President/Acting COO

Henry H. Chamberlain, CAE



1201 New York Ave., NW
Suite 300
Washington, DC 20005
202-408-2662
FAX 202-371-0181
<http://www.boma.org>



BOMA

February 24, 1998

Honorable William E Kennard
Chairman
Federal Communications Commission
Room 814
1919 M Street, N.W.
Washington, DC 20554

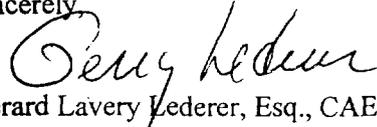
Dear Mr. Chairman:

On behalf of BOMA International, I am pleased to present you with a copy of our newest publication, *Wired for Profit: The Property Management Professionals Guide to Capturing Opportunities in the Telecommunications Market*. We have been grateful to the Commission for recognizing the need for property management professionals to exercise control over their premises. We hope this book demonstrates not only our industry's good faith in accommodating tenants' choice in telecommunications services but also the market forces that motivate us to provide such choice. The book's foreword states:

Driven by consumer demand, economic opportunity, technological innovation and regulatory freedom, telecommunications service providers (TSPs) are knocking on (and sometimes knocking down) property management professionals' doors seeking access to their property's roof, telephone closets and tenants. Wired for Profit seeks to facilitate a business transaction result from these encounters. It is further the goal of this book that the telecommunications transactions result in enhanced services to tenants and a fair return to the owners of both the building and the telecommunications company. We repeat -- the "profit" referenced in the title is not limited to building owners. If parties follow the general guidelines of Wired for Profit, such transactions will profit TSPs, tenants and building owners.

We hope you will agree that the book sets the appropriate tone for relations between property management professionals and telecommunications service providers. *Wired for Profit* is being made available to property management professionals and other interested parties for sale, but if there are any members of your staff who you believe would benefit from the issues outlined in the book, or the model agreements, BOMA would be happy to make copies available.

Sincerely,


Gerard Lavery Lederer, Esq., CAE
Vice President
Government and Industry Affairs

Enc.



President

W. S. (Bill) Garland
Daniels Associates, Inc.
RPS Resource Property Services Ltd
11 Progress Avenue, Suite 25
Scarborough, ONT M1P 4S7 Canada

First Vice President

Richard D. Baier
CB Commercial Real Estate Group, Inc.
3100 Broadway, Suite 1102
Kansas City, MO 64111-2475

Secretary/Treasurer

R. Coffee Colvin, RPA
Birmingham Realty Company
2118 First Avenue, North
Birmingham, AL 35203

Senior Vice President/Acting COO

Henry H. Chamberlain, CAE



1201 New York Ave., NW
Suite 300
Washington, DC 20005
202 408-2662
FAX 202-371-0181
<http://www.boma.org>



BOMA

February 24, 1998

Honorable Michael K Powell
 Commissioner
 Federal Communications Commission
 Room 844
 1919 M Street, N.W.
 Washington, DC 20554

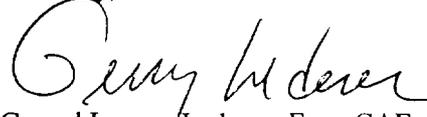
Dear Commissioner Powell:

On behalf of BOMA International, I am pleased to present you with a copy of our newest publication, *Wired for Profit: The Property Management Professionals Guide to Capturing Opportunities in the Telecommunications Market*. We have been grateful to the Commission for recognizing the need for property management professionals to exercise control over their premises. We hope this book demonstrates not only our industry's good faith in accommodating tenants' choice in telecommunications but also the market forces that motivate us to provide such choice. The book's foreword states:

Driven by consumer demand, economic opportunity, technological innovation and regulatory freedom, telecommunications service providers (TSPs) are knocking on (and sometimes knocking down) property management professionals' doors seeking access to their property's roof, telephone closets and tenants. Wired for Profit seeks to facilitate a business transaction result from these encounters. It is further the goal of this book that the telecommunications transactions result in enhanced services to tenants and a fair return to the owners of both the building and the telecommunications company. We repeat -- the "profit" referenced in the title is not limited to building owners. If parties follow the general guidelines of Wired for Profit, such transactions will profit TSPs, tenants and building owners.

We hope you will agree that the book sets the appropriate tone for relations between property management professionals and telecommunications service providers. *Wired for Profit* is being made available to property management professionals and other interested parties for sale, but if there are any members of your staff who you believe would benefit from the issues outlined in the book, or the model agreements, BOMA would be happy to make copies available.

Sincerely,


 Gerard Lavery Lederer, Esq., CAE
 Vice President
 Government and Industry Affairs

Enc.



CELEBRATING THE PAST
 Creating the Future
 BOMA International's
 91st Annual Convention and
 The Office Building Show®
 June 21-24, 1998
 Pennsylvania Convention Center
 Philadelphia, PA

President

W. S. (Bill) Garland
 Daniels Associates, Inc.
 RPS Resource Property Services Ltd.
 11 Progress Avenue, Suite 25
 Scarborough, ONT M1P 4S7 Canada

First Vice President

Richard D. Baier
 CB Commercial Real Estate Group, Inc.
 3100 Broadway, Suite 1102
 Kansas City, MO 64111 2475

Secretary/Treasurer

R. Coffee Colvin, RPA
 Birmingham Realty Company
 2118 First Avenue, North
 Birmingham, AL 35203

Senior Vice President/Acting COO

Henry H. Chamberlain, CAE

1201 New York Ave., NW
 Suite 300
 Washington, DC 20005
 202-408-2662
 FAX 202-371-0181
<http://www.boma.org>

