

| Coastal Communication Service                                       |                | 9 Cross Road             |                   | Juan Escobedo |                   |  |                                   |
|---|----------------|--------------------------|-------------------|---------------|-------------------|--|-----------------------------------|
| <b>SPECIAL CONSTRUCTION ESTIMATE</b>                                |                |                          |                   |               |                   |  |                                   |
| <b>- SUMMARY OF COSTS -</b>   |                |                          |                   |               |                   |  |                                   |
| <i>ONLY COMPLETE BLUE ENTRIES WHERE APPLICABLE</i>                  |                |                          |                   |               |                   |  |                                   |
| <b>TOTAL COSTS FOR PROJECT</b>                                      |                |                          |                   |               |                   |  |                                   |
| ACCOUNT CODE  | SALES TAX RATE | NON-EXEMPT MATERIAL COST | # CXM LABOR HOURS | # LABOR HOURS | LABOR COST        | MATERIAL COST W/EXPT MATL LOAD, TAX & SUPPLY EXP | CUSTOMER APPLICABLE MATERIAL COST |
| 32C   | 8.25%          | \$75.57                  | 40                | 50            | \$2,740.00        | \$555.71   | \$555.71                          |
| 4M  | 8.25%          | \$0.00                   | 16                | 16            | \$796.00          | \$0.00   | \$0.00                            |
| 5M  | 8.25%          | \$0.00                   | 35                | 35            | \$1,741.25        | \$110.82   | \$110.82                          |
| 0   | 0.00%          | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%          | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%          | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%          | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%          | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| <b>TOTALS</b>   |                | <b>\$75.57</b>           | <b>91</b>         | <b>101</b>    | <b>\$5,277.25</b> | <b>\$666.53</b>                                  | <b>\$666.53</b>                   |
| <b>PROJECT COSTS:</b>   |                |                          |                   |               |                   |  |                                   |
| <b>TOTAL LOADED MATERIAL COSTS</b>                                  |                |                          |                   |               | <b>\$666.53</b>   |  |                                   |
| <b>TOTAL LABOR COST</b>   |                |                          |                   |               | <b>\$5,277.25</b> |  |                                   |
| <b>TOTAL COSTS FOR PROJECT</b>                                      |                |                          |                   |               | <b>\$5,943.78</b> |  |                                   |
| <b>DUE FROM CUSTOMER:</b>   |                |                          |                   |               |                   |  |                                   |
| <b>TOTAL MATERIAL COSTS</b>   |                |                          |                   |               | <b>\$666.53</b>   |  |                                   |
| <b>TOTAL LABOR COSTS</b>  |                |                          |                   |               | <b>\$5,277.25</b> |  |                                   |
| <b>OMMISSIONS &amp; CONTIGENCIES</b>                                |                |                          |                   |               | <b>\$891.57</b>   |  |                                   |
| <b>LESS \$225 ENGINEERING DESIGN CHARGE (EFFECTIVE ON 11/30/96)</b> |                |                          |                   |               |                   |  |                                   |
| <b>TOTAL COST OF CONSTRUCTION</b>                                   |                |                          |                   |               | <b>\$6,800.00</b> |  |                                   |



SPECIAL CONSTRUCTION  
- INPUT SHEET -

ONLY COMPLETE BLUE ENTRIES WHERE APPLICABLE

\*\*\*\* Any questions/comments concerning this model, contact R. Mallon on 212-395-8547 \*\*\*\*

Model issue: 11/01/96

|                    |           |
|--------------------|-----------|
| CONTRACT DATE:     | 12/19/96  |
| DATE SENT TO ENG.: |           |
| CWO NUMBER:        | 89678-5   |
| TURF:              | Manhattan |

|                 |                    |
|-----------------|--------------------|
| RCE'S NAME:     | Patricia Barnhart  |
| STREET ADDRESS: | 375 Pearl Street   |
| ROOM NUMBER:    | Room 1812          |
| CITY, ST., ZIP: | New York, NY 10038 |
| TELEPHONE #:    | 212 441-7132       |
| FAX #:          | 212 441-7107       |

|                   |  |
|-------------------|--|
| SALES MAN'S NAME: |  |
| STREET ADDRESS:   |  |
| CITY, ST., ZIP:   |  |
| TELEPHONE #:      |  |
| FAX #:            |  |

|                  |                               |
|------------------|-------------------------------|
| CUSTOMER'S NAME: | Coastal Communication Service |
| STREET ADDRESS:  | 8 Cross Road                  |
| CITY, ST., ZIP:  | Brookfield, Ct. 06804         |
| BILLING TEL. #:  |                               |

|                                      |                  |
|--------------------------------------|------------------|
| CUSTOMER CONTACT:                    | Mr. John Sweeney |
| (Always type Mr., Mrs., or Ms. Name) |                  |
| CONTACT'S TEL. #:                    | 718 767-5804     |

|                    |               |
|--------------------|---------------|
| ENGINEER FAMILIAR: | Juan Escobedo |
| TELEPHONE #:       | 212 766-8630  |

DESCRIPTION OF WORK REQUIRED:

Provide facilities to public pay telephone located at 277C Canal Street.

ENGINEER'S SPECIAL CONSTRUCTION ESTIMATE

DETAILS

ONLY COMPLETE BLUE ENTRIES WHERE APPLICABLE

(LABOR TYPE: "C" FOR CWM (PLACING OR SPLICING); "E" FOR ENGINEERING; "I" FOR I&M; "S" FOR SWITCHING TECHN.; "Z" FOR CONTRACT LABOR (ECS))

NOTE: Under the CUSTOMER'S APPLICABLE PORTION Section, enter the quantity or percentage of materials to be utilized by the customer.

Enter the number of hours applicable to the customer, rounding up to the nearest 1 hour interval.

For example, if the customer is utilizing 12 fibers of a 144-fiber cable, enter "=12/144" or ".083". If a customer were utilizing all 12 fibers of a 12-fiber cable,

enter "1" or "=12/12".

If a customer's splicing time is 10 hours out of the entire 100 hours required for the job, enter "=10/100" or ".10".

| LINE                              | ACCOUNT CODE | TOTAL MATERIAL ITEMS | TOTAL QUANTITY | UNIT PRICE | NON-EXEMPT MATERIAL COST | LABOR TYPE C,E,I,S,Z | TOTAL # OF LABOR HOURS | HOURLY LABOR RATE | TOTAL LABOR COST | CUSTOMER'S APPLICABLE PORTION |         |       |            |
|-----------------------------------|--------------|----------------------|----------------|------------|--------------------------|----------------------|------------------------|-------------------|------------------|-------------------------------|---------|-------|------------|
|                                   |              |                      |                |            |                          |                      |                        |                   |                  | MATERIALS                     |         | LABOR |            |
|                                   |              |                      |                |            |                          |                      |                        |                   |                  | %                             | \$      | %     | \$         |
| 1                                 | 32C          | Copper Cable-12x     | 85             | \$0.26     | \$22.10                  | C                    | 35                     | \$49.75           | \$1,741.25       | 100%                          | \$22.10 | 100%  | \$1,741.25 |
| 2                                 | 32C          | Terminal             | 1              | \$44.37    | \$44.37                  | E                    | 10                     | \$75.00           | \$750.00         | 100%                          | \$44.37 | 100%  | \$750.00   |
| 3                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 32C            |            | \$68.47                  |                      | 45                     |                   | \$2,491.25       |                               | \$68.47 |       | \$2,491.25 |
| 1                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 2                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 3                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 0              |            | \$0.00                   |                      | 0                      |                   | \$0.00           |                               | \$0.00  |       | \$0.00     |
| 1                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 2                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 3                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 0              |            | \$0.00                   |                      | 0                      |                   | \$0.00           |                               | \$0.00  |       | \$0.00     |
| 1                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 2                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 3                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 0              |            | \$0.00                   |                      | 0                      |                   | \$0.00           |                               | \$0.00  |       | \$0.00     |

| Coastal Communication Service                                |                | 9 Cross Road             |                   |               |            | Juan Escobedo                                    |                                   |
|--|----------------|--------------------------|-------------------|---------------|------------|--|-----------------------------------|
| <b>SPECIAL CONSTRUCTION ESTIMATE</b>                         |                |                          |                   |               |            |  |                                   |
| <b>- SUMMARY OF COSTS -</b>                                  |                |                          |                   |               |            |  |                                   |
| <i>ONLY COMPLETE BLUE ENTRIES WHERE APPLICABLE</i>           |                |                          |                   |               |            |  |                                   |
| <b>TOTAL COSTS FOR PROJECT</b>                               |                |                          |                   |               |            |  |                                   |
| ACCOUNT CODE   | SALES TAX RATE | NON-EXEMPT MATERIAL COST | # CXM LABOR HOURS | # LABOR HOURS | LABOR COST | MATERIAL COST W/EXPT MATL LOAD, TAX & SUPPLY EXP | CUSTOMER APPLICABLE MATERIAL COST |
| 32C  | 8.25%          | \$66.47                  | 35                | 45            | \$2,491.25 | \$486.69   | \$486.69                          |
| 0  | 8.25%          | \$0.00                   | 0                 | 0             | \$0.00     | \$0.00   | \$0.00                            |
| 0  | 8.25%          | \$0.00                   | 0                 | 0             | \$0.00     | \$0.00   | \$0.00                            |
| 0  | 0.00%          | \$0.00                   | 0                 | 0             | \$0.00     | \$0.00   | \$0.00                            |
| 0  | 0.00%          | \$0.00                   | 0                 | 0             | \$0.00     | \$0.00   | \$0.00                            |
| 0  | 0.00%          | \$0.00                   | 0                 | 0             | \$0.00     | \$0.00   | \$0.00                            |
| 0  | 0.00%          | \$0.00                   | 0                 | 0             | \$0.00     | \$0.00   | \$0.00                            |
| 0  | 0.00%          | \$0.00                   | 0                 | 0             | \$0.00     | \$0.00   | \$0.00                            |
| <b>TOTALS</b>  |                | \$66.47                  | 35                | 45            | \$2,491.25 | \$486.69   | \$486.69                          |
| <b>PROJECT COSTS:</b>  |                |                          |                   |               |            |  |                                   |
| TOTAL LOADED MATERIAL COSTS                                  |                |                          |                   |               | \$486.69   |  |                                   |
| TOTAL LABOR COST   |                |                          |                   |               | \$2,491.25 |  |                                   |
| TOTAL COSTS FOR PROJECT                                      |                |                          |                   |               | \$2,977.94 |  |                                   |
| <b>DUE FROM CUSTOMER:</b>                                    |                |                          |                   |               |            |  |                                   |
| TOTAL MATERIAL COSTS   |                |                          |                   |               | \$486.69   |  |                                   |
| TOTAL LABOR COSTS  |                |                          |                   |               | \$2,491.25 |  |                                   |
| COMMISSIONS & CONTIGENCIES                                   |                |                          |                   |               | \$446.69   |  |                                   |
| LESS \$225 ENGINEERING DESIGN CHARGE (EFFECTIVE ON 11/30/96) |                |                          |                   |               |            |  |                                   |
| TOTAL COST OF CONSTRUCTION                                   |                |                          |                   |               | \$3,400.00 |  |                                   |



SPECIAL CONSTRUCTION  
- INPUT SHEET -

ONLY COMPLETE BLUE ENTRIES WHERE APPLICABLE

\*\*\*\* Any questions/comments concerning this model, contact R. Mallon on 212-396-8647 \*\*\*\*

Model issue: 11/01/96

|                    |           |
|--------------------|-----------|
| CONTRACT DATE:     | 12/18/96  |
| DATE SENT TO ENG.: |           |
| CWO NUMBER:        | 88678-8   |
| TURF:              | Manhattan |

|                 |                    |
|-----------------|--------------------|
| RCE'S NAME:     | Patricia Barnhart  |
| STREET ADDRESS: | 375 Pearl Street   |
| ROOM NUMBER:    | Room 1612          |
| CITY, ST., ZIP: | New York, NY 10038 |
| TELEPHONE #:    | 212 441-7132       |
| FAX #:          | 212 441-7107       |

|                   |  |
|-------------------|--|
| SALES MAN'S NAME: |  |
| STREET ADDRESS:   |  |
| CITY, ST., ZIP:   |  |
| TELEPHONE #:      |  |
| FAX #:            |  |

|                  |                               |
|------------------|-------------------------------|
| CUSTOMER'S NAME: | Coastal Communication Service |
| STREET ADDRESS:  | 9 Cross Road                  |
| CITY, ST., ZIP:  | Brookfield, Ct. 06804         |
| BILLING TEL. #:  |                               |

|                                      |                  |
|--------------------------------------|------------------|
| CUSTOMER CONTACT:                    | Mr. John Sweeney |
| (Always type Mr., Mrs., or Ms. Name) |                  |
| CONTACT'S TEL. #:                    | 718 767-5804     |

|                    |               |
|--------------------|---------------|
| ENGINEER FAMILIAR: | Juan Escobedo |
| TELEPHONE #:       | 212 766-8630  |

**DESCRIPTION OF WORK REQUIRED:**

|   |
|---|
| Provide facilities to public pay telephone located at 185 Canal Street. |
|---|

ENGINEER'S SPECIAL CONSTRUCTION ESTIMATE

- DETAILS -

ONLY COMPLETE BLUE ENTRIES WHERE APPLICABLE

LABOR TYPE: "C" FOR CXM (PLACING OR SPLICING); "E" FOR ENGINEERING; "I" FOR I&M; "S" FOR SWITCHING TECHN.; "Z" FOR CONTRACT LABOR (ECS)

NOTE: Under the CUSTOMER'S APPLICABLE PORTION Section, enter the quantity or percentage of material to be utilized by the customer.

Enter the number of hours applicable to the customer, rounding up to the nearest 1 hour interval.

For example, if the customer is utilizing 12 fibers of a 144-fiber cable, enter "=12/144" or ".083". If a customer were utilizing all 12 fibers of a 12-fiber cable,

enter "1" or "=12/12".

If a customer's splicing time is 10 hours out of the entire 100 hours required for the job, enter "=10/100" or ".10".

| LINE                              | ACCOUNT CODE | TOTAL MATERIAL ITEMS | TOTAL QUANTITY | UNIT PRICE | NON-EXEMPT MATERIAL COST | LABOR TYPE C,E,I,S,Z | TOTAL # OF LABOR HOURS | HOURLY LABOR RATE | TOTAL LABOR COST | CUSTOMER'S APPLICABLE PORTION |         |       |            |
|-----------------------------------|--------------|----------------------|----------------|------------|--------------------------|----------------------|------------------------|-------------------|------------------|-------------------------------|---------|-------|------------|
|                                   |              |                      |                |            |                          |                      |                        |                   |                  | MATERIALS                     |         | LABOR |            |
|                                   |              |                      |                |            |                          |                      |                        |                   |                  | %                             | \$      | %     | \$         |
| 1                                 | 32C          | Copper Cable-12x     | 85             | \$0.26     | \$22.10                  | C                    | 35                     | \$49.75           | \$1,741.25       | 100%                          | \$22.10 | 100%  | \$1,741.25 |
| 2                                 | 32C          | Terminal             | 1              | \$44.37    | \$44.37                  | E                    | 10                     | \$75.00           | \$750.00         | 100%                          | \$44.37 | 100%  | \$750.00   |
| 3                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 32C            |            | \$86.47                  |                      | 45                     |                   | \$2,491.25       |                               | \$86.47 |       | \$2,491.25 |
| 1                                 | 4M           | 0                    | 0              | \$0.00     | \$0.00                   | C                    | 16                     | \$49.75           | \$796.00         | 0%                            | \$0.00  | 100%  | \$796.00   |
| 2                                 | 4M           | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 3                                 | 4M           | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 4M           | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 4M           | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 4M           | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 4M             |            | \$0.00                   |                      | 16                     |                   | \$796.00         |                               | \$0.00  |       | \$796.00   |
| 1                                 | 5M           | 0                    | 0              | \$0.00     | \$0.00                   | C                    | 35                     | \$49.75           | \$1,741.25       | 0%                            | \$0.00  | 100%  | \$1,741.25 |
| 2                                 | 5M           | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 3                                 | 5M           | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 5M           | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 5M           | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 5M           | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 5M             |            | \$0.00                   | - 35                 | 35                     |                   | \$1,741.25       |                               | \$0.00  |       | \$1,741.25 |
| 1                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 2                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 3                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 0              |            | \$0.00                   | 0                    | 0                      |                   | \$0.00           |                               | \$0.00  |       | \$0.00     |

|  |              |                   |                    |                |                   |                             |                      |
|--|--------------|-------------------|--------------------|----------------|-------------------|-----------------------------|----------------------|
| Coastal Communication Service                      |              | 9 Cross Road      |                    |                |                   | Juan Escobedo               |                      |
| <b>SPECIAL CONSTRUCTION ESTIMATE</b>               |              |                   |                    |                |                   |                             |                      |
| <b>- SUMMARY OF COSTS -</b>                        |              |                   |                    |                |                   |                             |                      |
| <b>ONLY COMPLETE BLUE ENTRIES WHERE APPLICABLE</b> |              |                   |                    |                |                   |                             |                      |
| <b>TOTAL COSTS FOR PROJECT</b>                     |              |                   |                    |                |                   |                             |                      |
|  | <b>SALES</b> | <b>NON-EXEMPT</b> |                    |                |                   | <b>MATERIAL COST</b>        | <b>CUSTOMER</b>      |
| <b>ACCOUNT</b>                                     | <b>TAX</b>   | <b>MATERIAL</b>   | <b># CXM LABOR</b> | <b># LABOR</b> | <b>LABOR</b>      | <b>W/EXPT MATL LOAD.</b>    | <b>APPLICABLE</b>    |
| <b>CODE</b>  | <b>RATE</b>  | <b>COST</b>       | <b>HOURS</b>       | <b>HOURS</b>   | <b>COST</b>       | <b>TAX &amp; SUPPLY EXP</b> | <b>MATERIAL COST</b> |
| 32C  | 8.25%        | \$68.47           | 35                 | 45             | \$2,491.25        | \$486.69                    | \$486.69             |
| 4M   | 8.25%        | \$0.00            | 16                 | 18             | \$798.00          | \$0.00                      | \$0.00               |
| 5M   | 8.25%        | \$0.00            | 35                 | 35             | \$1,741.25        | \$110.82                    | \$110.82             |
| 0  | 0.00%        | \$0.00            | 0                  | 0              | \$0.00            | \$0.00                      | \$0.00               |
| 0  | 0.00%        | \$0.00            | 0                  | 0              | \$0.00            | \$0.00                      | \$0.00               |
| 0  | 0.00%        | \$0.00            | 0                  | 0              | \$0.00            | \$0.00                      | \$0.00               |
| 0  | 0.00%        | \$0.00            | 0                  | 0              | \$0.00            | \$0.00                      | \$0.00               |
| 0  | 0.00%        | \$0.00            | 0                  | 0              | \$0.00            | \$0.00                      | \$0.00               |
| <b>TOTALS</b>                                      |              | <b>\$68.47</b>    | <b>86</b>          | <b>96</b>      | <b>\$5,028.50</b> | <b>\$597.51</b>             | <b>\$597.51</b>      |
| <b>PROJECT COSTS:</b>                              |              |                   |                    |                |                   |                             |                      |
| <b>TOTAL LOADED MATERIAL COSTS</b>                 |              |                   |                    |                | <b>\$597.51</b>   |                             |                      |
| <b>TOTAL LABOR COST</b>                            |              |                   |                    |                | <b>\$5,028.50</b> |                             |                      |
| <b>TOTAL COSTS FOR PROJECT</b>                     |              |                   |                    |                | <b>\$5,626.01</b> |                             |                      |
| <b>DUE FROM CUSTOMER:</b>                          |              |                   |                    |                |                   |                             |                      |
| <b>TOTAL MATERIAL COSTS</b>                        |              |                   |                    |                | <b>\$597.51</b>   |                             |                      |
| <b>TOTAL LABOR COSTS</b>                           |              |                   |                    |                | <b>\$5,028.50</b> |                             |                      |
| <b>COMMISSIONS &amp; CONTINGENCIES</b>             |              |                   |                    |                | <b>\$843.90</b>   |                             |                      |
| <b>LESS \$225 ENGINEERING DESIGN CHARGE</b>        |              |                   |                    |                |                   |                             |                      |
| <b>(EFFECTIVE ON 11/30/96)</b>                     |              |                   |                    |                |                   |                             |                      |
| <b>TOTAL COST OF CONSTRUCTION</b>                  |              |                   |                    |                | <b>\$6,500.00</b> |                             |                      |

NYNEX

19-Dec-96

Mr. John Sweeney  
Coastal Communication Service  
9 Cross Road  
Brookfield, Ct. 06804

RE: NYNEX CWO# 89678-6

Dear Mr. John Sweeney

This is in response to your request for NYNEX to perform the following:

Provide facilities to public pay telephone located at 165 Canal Street.

We have estimated that the cost of this work effort will be: **\$6,500.00**

It is NYNEX's policy to require an advance payment in the full amount of the estimated cost prior to the start of any work. In addition, the amount quoted herein is only an estimated cost to perform this work. Should your advance payment not cover the actual cost, you will receive a bill for the additional cost. Of course, should the actual cost be lower than the amount quoted herein, you will receive a refund for the overpayment. This price does not include any service establishment charges or standard tariff charges associated with any services provided by the terms and conditions set forth in the New York P.S.C. 900 Tariff or the FCC No. 1 Tariff, where applicable.

Kindly remit your advance payment in the amount of **\$6,500.00** along with this letter, signed below to:

NYNEX  
Engineering and Construction  
Patricia Barnhart  
375 Pearl Street  
Room 1612  
New York, NY 10038

Please make the check payable to NYNEX and noted with CWO# **89678-6**

Please be advised that the price quoted herein is valid for 60 days from the date of this letter. If we do not receive payment within this 60 day period, we will assume that you do not want the work to be undertaken and the project will be canceled.

If you have any questions concerning this matter, do not hesitate to contact:

NYNEX Sales Agent: 0  
OSP Engineer: Juan Escobedo  
212 766-8630

Very truly yours,

*Patricia Barnhart*  
Patricia Barnhart  
Reimbursable Construction Engineer  
Manhattan  
212 441-7132

I agree to the terms of this contract:

Signature & Date: \_\_\_\_\_

Print Name & Title: \_\_\_\_\_

cc: 0

**SPECIAL CONSTRUCTION  
- INPUT SHEET -**

**ONLY COMPLETE BLUE ENTRIES WHERE APPLICABLE**

\*\*\*\* Any questions/comments concerning this model, contact R. Mallon on 212-395-8647 \*\*\*\*

Model issue: 11/01/96

|                    |           |
|--------------------|-----------|
| CONTRACT DATE:     | 12/19/96  |
| DATE SENT TO ENG.: |           |
| CWO NUMBER:        | 89678-7   |
| TURF:              | Manhattan |

|                 |                    |
|-----------------|--------------------|
| RCE'S NAME:     | Patricia Barnhart  |
| STREET ADDRESS: | 375 Pearl Street   |
| ROOM NUMBER:    | Room 1612          |
| CITY, ST., ZIP: | New York, NY 10038 |
| TELEPHONE #:    | 212 441-7132       |
| FAX #:          | 212 441-7107       |

|                   |  |
|-------------------|--|
| SALES MAN'S NAME: |  |
| STREET ADDRESS:   |  |
| CITY, ST., ZIP:   |  |
| TELEPHONE #:      |  |
| FAX #:            |  |

|                  |                               |
|------------------|-------------------------------|
| CUSTOMER'S NAME: | Coastal Communication Service |
| STREET ADDRESS:  | 9 Cross Road                  |
| CITY, ST., ZIP:  | Brookfield, Ct. 06804         |
| BILLING TEL. #:  |                               |

|                                      |                  |
|--------------------------------------|------------------|
| CUSTOMER CONTACT:                    | Mr. John Sweeney |
| (Always type Mr., Mrs., or Ms. Name) |                  |
| CONTACT'S TEL. #:                    | 718 767-5804     |

|                    |               |
|--------------------|---------------|
| ENGINEER FAMILIAR: | Juan Escobedo |
| TELEPHONE #:       | 212 766-8630  |

**DESCRIPTION OF WORK REQUIRED:**

|   |
|---|
| Provide facilities to public pay telephone located at 165 Canal Street on Elizabeth St. |
|---|

ENGINEER'S SPECIAL CONSTRUCTION ESTIMATE

- DETAILS -

ONLY COMPLETE BLUE ENTRIES WHERE APPLICABLE

(LABOR TYPE: "C" FOR CABLE (PLACING OR SPLICING); "E" FOR ENGINEERING; "I" FOR I&M; "S" FOR SWITCHING TECHN.; "Z" FOR CONTRACT LABOR (ECS))

NOTE: Under the CUSTOMER'S APPLICABLE PORTION Section, enter the quantity or percentage of materials to be utilized by the customer.  
 Enter the number of hours applicable to the customer, rounding up to the nearest 1 hour interval.  
 For example, if the customer is utilizing 12 fibers of a 144-fiber cable, enter "=12/144" or ".083". If a customer were utilizing all 12 fibers of a 12-fiber cable, enter "1" or "=12/12".  
 If a customer's splicing time is 10 hours out of the entire 100 hours required for the job, enter "=10/100" or ".10".

| LINE                              | ACCOUNT CODE | TOTAL MATERIAL ITEMS | TOTAL QUANTITY | UNIT PRICE | NON-EXEMPT MATERIAL COST | LABOR TYPE C,E,I,S,Z | TOTAL # OF LABOR HOURS | HOURLY LABOR RATE | TOTAL LABOR COST | CUSTOMER'S APPLICABLE PORTION |         |       |            |
|-----------------------------------|--------------|----------------------|----------------|------------|--------------------------|----------------------|------------------------|-------------------|------------------|-------------------------------|---------|-------|------------|
|                                   |              |                      |                |            |                          |                      |                        |                   |                  | MATERIALS                     |         | LABOR |            |
|                                   |              |                      |                |            |                          |                      |                        |                   |                  | %                             | \$      | %     | \$         |
| 1                                 | 32C          | Copper Cable-12x     | 85             | \$0.26     | \$22.10                  | C                    | 35                     | \$49.75           | \$1,741.25       | 100%                          | \$22.10 | 100%  | \$1,741.25 |
| 2                                 | 32C          | Terminal             | 1              | \$44.37    | \$44.37                  | E                    | 10                     | \$75.00           | \$750.00         | 100%                          | \$44.37 | 100%  | \$750.00   |
| 3                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 32C          | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 32C            |            | \$86.47                  |                      | 35                     |                   | \$2,491.25       |                               | \$86.47 |       | \$2,491.25 |
| 1                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | C                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 2                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 3                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 0              |            | \$0.00                   |                      | 0                      |                   | \$0.00           |                               | \$0.00  |       | \$0.00     |
| 1                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | C                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 2                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 3                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 0              |            | \$0.00                   |                      | 0                      |                   | \$0.00           |                               | \$0.00  |       | \$0.00     |
| 1                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 2                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 3                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 4                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 5                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| 6                                 | 0            | 0                    | 0              | \$0.00     | \$0.00                   | 0                    | 0                      | \$0.00            | \$0.00           | 0%                            | \$0.00  | 0%    | \$0.00     |
| (COPY AND ADD LINES AS NECESSARY) |              |                      |                |            |                          |                      |                        |                   |                  |                               |         |       |            |
| TOTAL FOR ACCOUNT CODE            |              |                      | 0              |            | \$0.00                   |                      | 0                      |                   | \$0.00           |                               | \$0.00  |       | \$0.00     |

| Coastal Communication Service                                       |           | 9 Cross Road             |                   | Juan Escobedo |                   |  |                                   |
|---|-----------|--------------------------|-------------------|---------------|-------------------|--|-----------------------------------|
| <b>SPECIAL CONSTRUCTION ESTIMATE</b>                                |           |                          |                   |               |                   |  |                                   |
| <b>- SUMMARY OF COSTS -</b>   |           |                          |                   |               |                   |  |                                   |
| <i>ONLY COMPLETE BLUE ENTRIES WHERE APPLICABLE</i>                  |           |                          |                   |               |                   |  |                                   |
| <b>TOTAL COSTS FOR PROJECT</b>                                      |           |                          |                   |               |                   |  |                                   |
| ACCOUNT   | SALES TAX | NON-EXEMPT MATERIAL COST | # CXM LABOR HOURS | # LABOR HOURS | LABOR COST        | MATERIAL COST W/EXPT MATL LOAD, TAX & SUPPLY EXP | CUSTOMER APPLICABLE MATERIAL COST |
| CODE  | RATE      | COST                     |                   |               |                   |  |                                   |
| 32C   | 8.25%     | \$66.47                  | 35                | 45            | \$2,491.25        | \$486.69   | \$486.69                          |
| 0   | 0.00%     | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%     | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%     | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%     | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%     | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%     | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%     | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| 0   | 0.00%     | \$0.00                   | 0                 | 0             | \$0.00            | \$0.00   | \$0.00                            |
| <b>TOTALS</b>   |           | <b>\$66.47</b>           | <b>35</b>         | <b>45</b>     | <b>\$2,491.25</b> | <b>\$486.69</b>                                  | <b>\$486.69</b>                   |
| <b>PROJECT COSTS:</b>   |           |                          |                   |               |                   |  |                                   |
| <b>TOTAL LOADED MATERIAL COSTS</b>                                  |           |                          |                   |               | <b>\$486.69</b>   |  |                                   |
| <b>TOTAL LABOR COST</b>   |           |                          |                   |               | <b>\$2,491.25</b> |  |                                   |
| <b>TOTAL COSTS FOR PROJECT</b>                                      |           |                          |                   |               | <b>\$2,977.94</b> |  |                                   |
| <b>DUE FROM CUSTOMER:</b>   |           |                          |                   |               |                   |  |                                   |
| <b>TOTAL MATERIAL COSTS</b>   |           |                          |                   |               | <b>\$486.69</b>   |  |                                   |
| <b>TOTAL LABOR COSTS</b>  |           |                          |                   |               | <b>\$2,491.25</b> |  |                                   |
| <b>OMMISSIONS &amp; CONTIGENCIES</b>                                |           |                          |                   |               | <b>\$446.69</b>   |  |                                   |
| <b>LESS \$225 ENGINEERING DESIGN CHARGE (EFFECTIVE ON 11/30/96)</b> |           |                          |                   |               |                   |  |                                   |
| <b>TOTAL COST OF CONSTRUCTION</b>                                   |           |                          |                   |               | <b>\$3,400.00</b> |  |                                   |

NYNEX

19-Dec-96

Mr. John Sweeney  
Coastal Communication Service  
9 Cross Road  
Brookfield, Ct. 06804

RE: NYNEX CWO# 89678-7

Dear Mr. John Sweeney

This is in response to your request for NYNEX to perform the following:

Provide facilities to public pay telephone located at 165 Canal Street on Elizabeth St.

We have estimated that the cost of this work effort will be: **\$3,400.00**

It is NYNEX's policy to require an advance payment in the full amount of the estimated cost prior to the start of any work. In addition, the amount quoted herein is only an estimated cost to perform this work. Should your advance payment not cover the actual cost, you will receive a bill for the additional cost. Of course, should the actual cost be lower than the amount quoted herein, you will receive a refund for the overpayment. This price does not include any service establishment charges or standard tariff charges associated with any services provided by the terms and conditions set forth in the New York P.S.C. 900 Tariff or the FCC No. 1 Tariff, where applicable.

Kindly remit your advance payment in the amount of **\$3,400.00** along with this letter, signed below to:

NYNEX  
Engineering and Construction  
Patricia Barnhart  
375 Pearl Street  
Room 1612  
New York, NY 10038

Please make the check payable to NYNEX and noted with CWO# **89678-7**

Please be advised that the price quoted herein is valid for 60 days from the date of this letter. If we do not receive payment within this 60 day period, we will assume that you do not want the work to be undertaken and the project will be canceled.

If you have any questions concerning this matter, do not hesitate to contact:

NYNEX Sales Agent: 0  
0  
OSP Engineer: Juan Escobedo  
212 766-8630

Very truly yours,



Patricia Barnhart  
Reimbursable Construction Engineer  
Manhattan  
212 441-7132

I agree to the terms of this contract:

Signature & Date: \_\_\_\_\_

Print Name & Title: \_\_\_\_\_

cc: 0

ROLAND, FOGEL, KOBLENZ & CARR, LLP

FILE COPY

ATTORNEYS AT LAW

1 COLUMBIA PLACE

ALBANY, NEW YORK 12207

KEITH J. ROLAND  
USHER FOGEL  
MARK L. KOBLENZ  
MURRAY S. CARR\*  
EMILIO A. F. PETROCCIONE

(518) 434-8112  
(518) 462-4242

EDMUND A. KOBLENZ  
1908-1972  
A. ABBA KOBLENZ  
1922-1979

GEORGE A. ROLAND\*  
COUNSEL  
\*ALSO ADMITTED TO FLORIDA BAR

TELECOPIER (518) 434-3232

September 26, 1997

Mr. Daniel M. Martin  
Chief  
Tariff and Rates Section  
New York State Public  
Service Commission  
Three Empire State Plaza  
Albany, New York 12223

Re: Case 97-C-0907 - Complaint of IPANY Against New York  
Telephone Company Regarding Curbside Payphone  
Installations

Dear Mr. Martin:

The purpose of this letter is to report to you on the latest developments - or more properly lack thereof - relating to IPANY's pending complaint against New York Telephone in connection with excessive installation and "special engineering" charges.

In a meeting held on September 9, 1997, New York Tel representatives outlined the basis for the "estimates" which are being provided to IPANY members for installation of curbside service. The Company explained it utilizes three employees to install this service. The first two workmen go to the job site,

open and ventilate the manhole, and barricade the area.

The first task this crew will perform is to place a 100 pair cable stub on the wall of the manhole. This task allegedly takes three hours. A third worker then arrives at the job site, supposedly timed so that he or she is never idle. This employee's job is to pull a 25 pair cable from the manhole to the base of the payphone pedestal through subsidiary conduit which has already been paid for and installed by the IPP. This simple task of pulling the 25 pair cable through existing conduit allegedly takes 4½ hours.

Next, a jack is installed in the payphone, and one pair of the 25 pair cable is connected to the jack. The remaining pairs are spares. The simple task of installing this jack requires, according to New York Telephone, another 1.5 hours. One of the three employees then splices five pair of the 25 pair cable to the connecting block in the manhole, to which the 100 pair cable is also attached; this task allegedly takes eight hours.

Finally, an employee will splice all 100 pairs on the stub cable into the distribution cable in the manhole. This last splicing job allegedly takes 25 hours.

Accordingly, (a) splicing the 100 pair cable into the distribution plant, (b) connecting five of those pairs to five of the 25 pair in the cable which runs through the subsidiary

conduit, (c) pulling the cable through the subsidiary conduit, and (d) attaching one pair to a jack in the pedestal, according to New York Telephone, requires 42 hours of work. This is outrageous on its face, and certainly does not comport with the Company's obligation to provide service which is "adequate and in all respects just and reasonable".

It should also be noted that, because of New York City street opening and work regulations, almost all of this work would have to be performed at overtime rates.

IPANY urges this Commission to compare the time "estimates" given by New York Tel with the Company's actual experience, and with the real world experience of other craftsmen who now perform, or in the past performed, that work.

In addition to being incredibly inefficient, NYT's practice is unreasonable because it charges the IPP for installation work which probably should be capitalized, and in any event will clearly benefit the Company and subsequent customers. The major tasks, placing the 100 pair cable in the manhole and splicing 100 pair at one end of it into the distribution cable, takes at least 28 - and as much as 36 - of the 42 hours. Yet once that 100 pair cable has been spliced into the distribution cable, New York Telephone can use the 95 unused pairs to provide service to the next 95 customers who obtain service. That could be 95 regular

business and residential customers or any other customer (including a New York Tel payphone).

The proper way to treat these 28 to 36 hours is as a capitalized cost of providing overall service to New York Telephone's existing and potential customers, which should be recovered in base rates, rather than assessed to one specific customer. Reasonable installation charges should be applied evenly to all customers, not just the first one taking service from that splice.<sup>1</sup>

If NYT must splice a new cable to provide service to a single business customer, the customer pays only the basic installation charge. That should not be different for IPPs.

There is an additional development which should be brought to your attention. As you know, New York Telephone is currently charging a \$225 "quotation fee" simply for providing a cost estimate for installing a Public Access Line to a curbside telephone. In many cases, an IPP will install two or three pay telephones at the same location, but will submit one request for a price quote. In such situation, the work functions necessary to install service to one payphone (placing and splicing a cable

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<sup>1</sup> The task of pulling the 25 pair cable through the conduit, installing the jack in the pedestal, and connecting a pair to that jack, should be covered by New York Telephone's basic PAL installation charge.

in the manhole, and dragging a 25 pair cable through the conduit) will be common to all the phones. The only variable will be the number of jacks installed. Yet, if the IPP specifies that multiple payphones will be located at the same spot, New York Tel is now demanding multiple "quotation fees". In other words, if three phones are to be installed, New York Tel now demands a \$750 quotation fee, even though the cost of producing the estimate will be no different from that for a one payphone installation.<sup>2</sup>

IPANY wants to reiterate the incredible "chilling effect" New York Telephone's current practices are having on the development of pay telephone competition. A pay telephone operator bases his decision on whether to make an installation primarily on the prospective costs. When New York Telephone demands up-front payment of \$4,000 to \$6,500 per phone, this imposes a major burden, particularly if the IPP must also incur the cost of conduit. Under these circumstances, many IPPs will simply be unable to make that installation, leaving the location open for New York Telephone's own PUBCOMM division.

New York Telephone defends its practice by claiming that its "estimates" are only that, and the actual bill may be different. However, that provides little comfort to the IPP. Absent any

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<sup>2</sup> The basis for any quotation fee remains to be shown. In previous correspondence, NYT has admitted its price quotes are not based on the actual projected costs for the particular installation. See Letter of New York Telephone Company to John C. Crary, June 9, 1997, at p. 18.

certainty as to what the "final price" will be, an IPP must assume that the inflated "estimate" will apply. The fact some money might someday be returned does not solve the problem of excessive demands at the front end.<sup>3</sup>

As IPANY has argued from the outset, there is no basis whatsoever for New York Telephone's demanding special engineering or construction charges for providing a PAL connection - which NYT treats for all other purposes as a regular business line - to a curbside pay telephone. New York Telephone's wholly unsupported charges - and its demand for up-front payments - graphically demonstrates just how anticompetitive the Company's practice has become.

New York Tel's practice of demanding excessive up-front payments continues unabated. For example, attached to this letter are three price quotes issued by NYNEX to Telebeam on September 25, 1997, ranging from \$3,700 to \$4,400. No backup is provided. No service will be installed unless Telebeam pays the full amount, in advance, no matter how unreasonable.

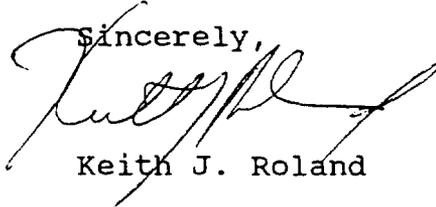
Accordingly, IPANY has concluded there is no basis to believe a negotiated settlement with NYT can be reached, and we request the Commission to proceed with issuance of its determination on all

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<sup>3</sup> The time gap between the "estimate" and the "final bill" is unknown, since NYT has not, to our knowledge, issued any final bills to IPPs.

issues. Because of the severe impact and irreparable harm (loss of site authority) the current practice is having on IPPs, it is respectfully requested that, until final Commission resolution, NYT be directed to cease demanding up front payments, or limiting them to standard installation charges.

Sincerely,

A handwritten signature in cursive script, appearing to read "Keith J. Roland", written in black ink.

Keith J. Roland

KJR/mac

cc: Robert T. Slevin, Esq.  
Bruce Miller  
Doug Sieg  
Tom Knowles



NYNEX

25-Sep-97

Mr. Ray Mastroianni,

Telebeam  
36-40 37th Street  
Long Island City, NY 11101  
RE: NYNEX CWO# 89758-6

Dear Mr. Ray Mastroianni,

This is in response to your request for NYNEX to perform the following:

Provide telephone service for the Telebeam COCOT (application numbers 757/758) located in front of 248 5th Avenue. Two lines will be provided.

We have estimated that the cost of this work effort will be: **\$4,200.00**

It is NYNEX's policy to require an advance payment in the full amount of the estimated cost prior to the start of any work. In addition, the amount quoted herein is only an estimated cost to perform this work. Should your advance payment not cover the actual cost, you will receive a bill for the additional cost. Of course, should the actual cost be lower than the amount quoted herein, you will receive a refund for the overpayment. This price does not include any service establishment charges or standard tariff charges associated with any services provided by the terms and conditions set forth in the New York P.S.C. 900 Tariff or the FCC No. 1 Tariff, where applicable.

Kindly remit your advance payment in the amount of **\$4,200.00** along with this letter, signed below to:

NYNEX  
Engineering and Construction  
Stanley J. Wynman  
375 Pearl Street  
Room 1812  
New York, NY 10038

Please make the check payable to NYNEX and noted with CWO# **89758-6**

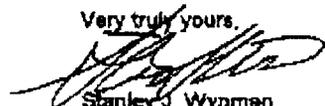
Please be advised that the price quoted herein is valid for 60 days from the date of this letter. If we do not receive payment within this 60 day period, we will assume that you do not want the work to be undertaken and the project will be canceled.

If you have any questions concerning this matter, do not hesitate to contact:

NYNEX Sales Agent: Linda Klien  
212 815-7800

OSP Engineer: Herman Teschner  
212 374-7721

Very truly yours,



Stanley J. Wynman  
Reimbursable Construction Engineer  
Manhattan  
212 441-7132

I agree to the terms of this contract:

Signature & Date: \_\_\_\_\_

Print Name & Title: \_\_\_\_\_

cc: Linda Klien

NYNEX

25-Sep-97

Mr. Ray Mastroianni,

Telebeam  
38-40 37th Street  
Long Island City, NY 11101  
RE: NYNEX CWO# 89758-7

Dear Mr. Ray Mastroianni,

This is in response to your request for NYNEX to perform the following:

Provide telephone service for the Telebeam COCOT (application numbers 825/828) located in front of 303 5th Avenue. Two lines will be provided.

We have estimated that the cost of this work effort will be: \$4,400.00

It is NYNEX's policy to require an advance payment in the full amount of the estimated cost prior to the start of any work. In addition, the amount quoted herein is only an estimated cost to perform this work. Should your advance payment not cover the actual cost, you will receive a bill for the additional cost. Of course, should the actual cost be lower than the amount quoted herein, you will receive a refund for the overpayment. This price does not include any service establishment charges or standard tariff charges associated with any services provided by the terms and conditions set forth in the New York P.S.C. 900 Tariff or the FCC No. 1 Tariff, where applicable.

Kindly remit your advance payment in the amount of \$4,400.00 along with this letter, signed below to:

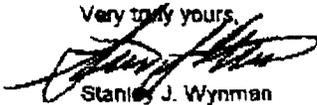
NYNEX  
Engineering and Construction  
Stanley J. Wynman  
375 Pearl Street  
Room 1612  
New York, NY 10038

Please make the check payable to NYNEX and noted with CWO# 89758-7

Please be advised that the price quoted herein is valid for 60 days from the date of this letter. If we do not receive payment within this 60 day period, we will assume that you do not want the work to be undertaken and the project will be canceled.

If you have any questions concerning this matter, do not hesitate to contact:

NYNEX Sales Agent: Linda Klien OSP Engineer: Herman Teschner  
212 815-7800 212 374-7721

Very truly yours,  
  
Stanley J. Wynman  
Reimbursable Construction Engineer  
Manhattan  
212 441-7132

I agree to the terms of this contract:

Signature & Date: \_\_\_\_\_

Print Name & Title: \_\_\_\_\_

cc: Linda Klien

ROLAND, FOGEL, KOBLENZ & CARR, LLP

FILE COPY

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A. ABBA KOBLENZ  
1922-1979

GEORGE A. ROLAND\*  
COUNSEL  
\*ALSO ADMITTED TO FLORIDA BAR

TELECOPIER (518) 434-3232

November 10, 1997

HAND DELIVERED

Mr. Daniel M. Martin  
Chief  
Tariff and Rates Section  
New York State Public  
Service Commission  
Three Empire State Plaza  
Albany, New York 12223

Re: Case 97-C-0907 - Complaint  
of IPANY Against New York  
Telephone Company  
Regarding Curbside  
Payphone Installations

Dear Mr. Martin:

This letter will supplement my correspondence of September 26, 1997, regarding the "price estimates" New York Telephone is issuing for connection of a curbside pay telephone.

There is clear discrimination between the treatment New York Telephone is extending to competing pay telephone providers, and the manner in which it is willing to provision service to other curbside locations.

Enclosed herewith is another example of that discrimination. It