



IC® OF BALTIMORE, INC.
 221 GABLE AVENUE
 BALTIMORE, MARYLAND 21230
 (410) 646-2600



(410) 646-2600
TELTRONIC OF BALTIMORE, INC.

CHARLES G. SUIT
 PRESIDENT

SALES SERVICE INSTALLATION

2221 GABLE AVENUE

BALTIMORE, MARYLAND 21230

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RECEIVED

July 7, 1998

Ms. Magalie Roman Salas
 Secretary, FCC
 Room 222
 1919 M Street, NW
 Washington, DC 20554

Subject: LMCC Petition (RM-9267)

Dear Ms. Salas:

I would like to express my strong support of the Land Mobile Communications Council Petition for Rule Making to acquire more spectrum for private land mobile systems. I would like to thank the Commission for placing this petition on public notice so quickly and allowing this industry an opportunity to comment on this very important issue.

Teltronic is a two-way radio communication dealer serving Baltimore and surrounding counties for over 30 years and employing 34 people. We provide technical support and sales to over 300 businesses.

Our customers consider their private radio communications system to be an integral part of their business. Two-way radios increase productivity, increase profits, and provide additional safety for their employees.

Over the years, we have found it difficult to provide our customers adequate communication systems due to the shortage of uncongested frequencies in our area. Because of our inability to provide these customers with the necessary frequencies, they have been forced to rely on instant, fleet wide communications within unique coverage areas that are not conducive to many commercial systems.

Providing customers with the new spectrum and the ability to a private wireless communications solution that will best fit their needs will benefit not only the private user, but also the community as a whole.

I urge the commission to consider the unique needs of the wireless industry and to allow them the flexibility of choosing their communications solution. Thank you for your consideration on this very critical issue.

Sincerely,

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PHIL CAPLAN
SALES MANAGER

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Sincerely,

Matthew C. Suit - MATTHEW C. SUIT
Radio Coordinator / Portable Technician

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