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Two Way Radios
Digital ESMR
Cellular Phones
Paging/Messaging
Accessories
Sales and Service

Professional Systems
Design and Installation



MOTOROLA

Authorized Two-Way
Radio Dealer

Southern LINC™

Authorized Dealer

RM-9267

7/15/98

Chairman Kennard
Federal Communications Commission
Washington, D.C. 20554

DOCKET FILE COPY ORIGINAL

Dear Chairman Kennard,

We are filing this letter in support of the Petition for Rule Making filed by the LMCC seeking new spectrum allocation for private wireless users. We applaud the FCC for quickly placing the petition on public notice.

We are a CMRS carrier for paging, and realize the need for other such services, as carriers, to be an integral part of our success in the future. Our small business is located in Millbrook, Alabama and this is our fifth year in business. We employ 7 people from this area and currently provide service to some 1200 businesses and individuals. Two way radio communications is a vital part of our business. We use radios to coordinate our own business activity and find them to significantly improve our ability to coordinate our work activity.

We are increasingly finding that the lack of available spectrum has a negative impact on our ability to provide communications services to our existing and future clients. Our application for 800Mhz spectrum got caught in the freeze of 1994, and we have not been able to build our own efficient means of providing radio service. This is something that would not only help us, but would allow an alternate, and less expensive, means of communications for our clients. Many service related businesses cannot afford the expensive alternative of cellular or ESMR. These services are not the answer to many of the needs our clients have. The inability to provide two way services has caused many businesses to lose productivity and jeopardize the safety of their employees. Their need for immediate access in critical situations is not provided for from these commercially available services.

Our acquisition of spectrum would allow us to fill the needs of many businesses because we understand their varying needs. Priority signaling and specific area coverage's can provide what these businesses need to increase their productivity, and improve the safety of the workplace.

We urge you to consider these issues quickly, as the problems with the lack of spectrum are increasing.

Sincerely,

David Darden

President

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GRANITE ELECTRONICS, INC.

535 NORTH 31ST AVENUE
ST. CLOUD, MN 56303

TELEPHONE 320-252-1887
FAX 320-259-5997

July 17, 1998

Ms. Magalie Roman Salas
Secretary, FCC
Room 222
1919 M Street, NW
Washington, DC 20554

DOCKET FILE COPY ORIGINAL

Subject: LMCC Petition (RM-9267)

Dear Ms. Salas

I would like to express my strong support of the Land Mobile Communications Council Petition for Rule Making to acquire more spectrum for private land mobile systems. I would like to thank the Commission for placing this petition on public notice so quickly and allowing this industry an opportunity to comment on this critical issue.

We are a two-way radio dealer providing equipment sales and communications support to over 1600 private customers in my area. We have been in business for 35 years currently employ 17 people.

Our customers consider their private radio communication system an invaluable business tool that increases the productivity of their organization and provides additional safety protection to their employees. Through the years, we have found it increasingly difficult to provide our customers adequate communication systems due to the shortage of uncongested frequencies in our area. These customers are unable to enjoy the safety and productivity that is possible through the use of a private two-way radio system. In many cases, these private users rely on instant, fleet wide communications within unique coverage areas that are not conducive to many commercial systems.

Clearly, providing these customers with new spectrum and the ability to choose a private wireless communications solution that will best fit their unique needs will benefit not only these private users, but the economy as a whole.

I urge the Commission to consider the unique needs of the private wireless industry and to allow them the flexibility of choosing their communications solution. Thank you for your consideration on this very critical issue.

Sincerely,

Pat LeClair
Technician

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Sincerely,

Rod Fischer
Technician

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Sincerely,

Joseph Whitlow
Technician

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