



# Savannah COMMUNICATIONS



**MOTOROLA**  
Authorized Two-Way  
Radio Dealer

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July 08, 1998

Ms. Magalie Roman Salas  
Secretary, FCC  
Room 222  
1919 M Street, NW  
Washington, DC 20554

Subject: LMCC Petition (RM-9267)

Dear Ms. Salas:

I would like to express my strong support of the Land Mobile Communications Council Petition for Rule Making to acquire more spectrum for private land mobile systems. I would like to thank the Commission for placing this petition on public notice so quickly and allowing this industry an opportunity to comment on this critical issue.

We are a two-way radio dealer providing equipment sales, service, and communications support to over 1,500 private customers in our area. We have been in business for thirty-eight years and currently employ forty-seven people.

Our customers consider their private radio communications system an invaluable business tool that increases the productivity of their organization and provides additional safety protection to their employees. Through the years, we have found it increasingly difficult to provide our customers adequate communications systems due to the shortage of uncongested frequencies in our area. These customers are unable to enjoy the safety and productivity that is possible through the use of a private two-way radio system. In many cases, these private users rely on instant, fleet-wide communications within unique coverage areas that are not conducive to many commercial systems.

Clearly, providing these customers with new spectrum and the ability to choose a private wireless communications solution that will best fit their unique needs will benefit not only these private users, but the economy as a whole.

I urge the Commission to consider the unique needs of the private wireless industry and to allow them the flexibility of choosing their communications solution. Thank you for your consideration on this very critical issue.

Sincerely,

Donald Bigbie  
Vice President

CC: Honorable Paul Coverdell  
Honorable Max Cleland  
Representative Jack Kingston

DLB: jb

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