

BELLSOUTH

ORIGINAL

Cynthia K. Cox
Executive Director-
Federal and State Relations

Suite 900
1133-21st Street, N.W.
Washington, D.C. 20036-3351
202 463-4104
Fax 202 463-4196

EX PARTE OR LATE FILED

EX PARTE

October 6, 1998

RECEIVED

Ms. Magalie Roman Salas
Secretary
Federal Communications Commission
1919 M Street N.W., Room 222
Washington, D.C. 20554

OCT - 6 1998

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Re: CC Docket No. 96-45, Federal-State Joint Board on Universal Service

Dear Ms. Salas:

On October 5, 1998, Mr. Peter Martin representing BellSouth met with Commissioner David Baker, member of the Federal-State Joint Board. During this meeting, the USTA plan for federal universal service support for non-rural companies was discussed. The attached documents represent the basis for the presentation and discussion.

In accordance with Commission rules, the original of this response and one copy are being filed with your office. Acknowledgment and date of receipt are requested. Please call the undersigned with any questions.

Sincerely,



Cynthia K. Cox

cc: Commissioner David Baker (w/o attachment)

No. of Copies rec'd 021
List A B C D E

**A Plan for Federal
Universal Service Support
for Non-Rural Companies**

October 5, 1998

After years of different approaches, Local Exchange Companies have finally reached agreement on a federal approach for funding universal service in a competitive environment.

USTA
Federal Universal Service
Fund Proposal
for Non-Rural Companies

Description of the Problem

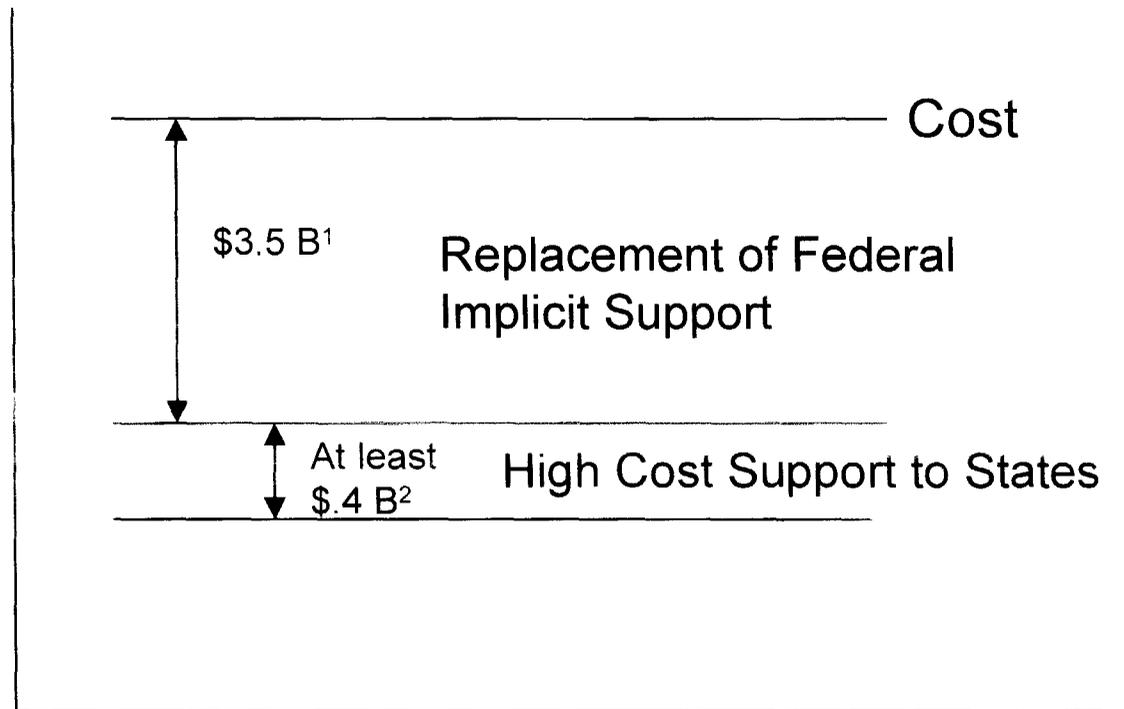
Affordable service for residential and business customers in high cost areas is possible because of support from other revenue sources.

- Universal service support comes from a variety of sources:
 - *Explicit mechanisms*
 - *Implicit support*
- Intra-company support allows local exchange service to be priced below cost, e.g.:
 - *Interstate access charges*
 - **Intrastate access charges**
 - *IntraLATA toll service charges*
 - **Geographic rate averaging**
 - *Business-to-residential subsidies*
 - **Charges for discretionary services**

Goals of a Universal Service Policy for Non-Rural LECs

- Preserve and advance universal service during the transition to competition.
- Identify and establish universal service support mechanisms consistent with the 1996 Act.
- Create competitively neutral fund that removes disincentives for competition.
- Changes are required to achieve these goals:
 1. Implicit intra-company universal service support must be replaced with a sustainable recovery mechanism.
 2. Additional high cost support should be provided to high-cost areas of the country.

Size of the Federal USF for Non-Rural LECs



\$3.9 B equates to a 2.1% surcharge on total retail revenues.

Note: Does not include support for low income consumers.

¹ CCL + PICC + Nonservice specific TIC - contributions to universal service currently built into these rates.

² Members of USTA do not agree on the size of this component of the federal USF but advocacy by these companies ranges from \$.4 to \$1.7B.

Replacing Intra-Company Universal Service Support

Support derived from interstate access rates is an important source of universal service funding and is not sustainable in a competitive environment.

A new collection mechanism should be established:

1. Calculate current support based on CCL and PICC revenues, plus revenues to be ultimately transferred to the PICC, by study area.
2. Reductions in access (implicit subsidy) should match the size of the amounts collected from end users (explicit subsidy).

Replacing Intra-Company Universal Service Support

3. Explicit support will be collected by all telecommunications carriers through an end-user surcharge on total retail revenues.
4. Each ILEC Study Area would receive explicit support equal to the access reduction divided by residential lines in a given study area.
5. Distribution of the explicit support throughout a LEC study area should be deaveraged.
 - Little or no support in low cost areas
 - Considerable support in high cost areas
6. Explicit support would be portable to any ETC within a study area.
7. Any reductions in access charges should only be matched by states in a time period sufficient to make similar adjustments in state rate structures.

Support for High-Cost Areas of the Country

The Large LECs support the following principles:

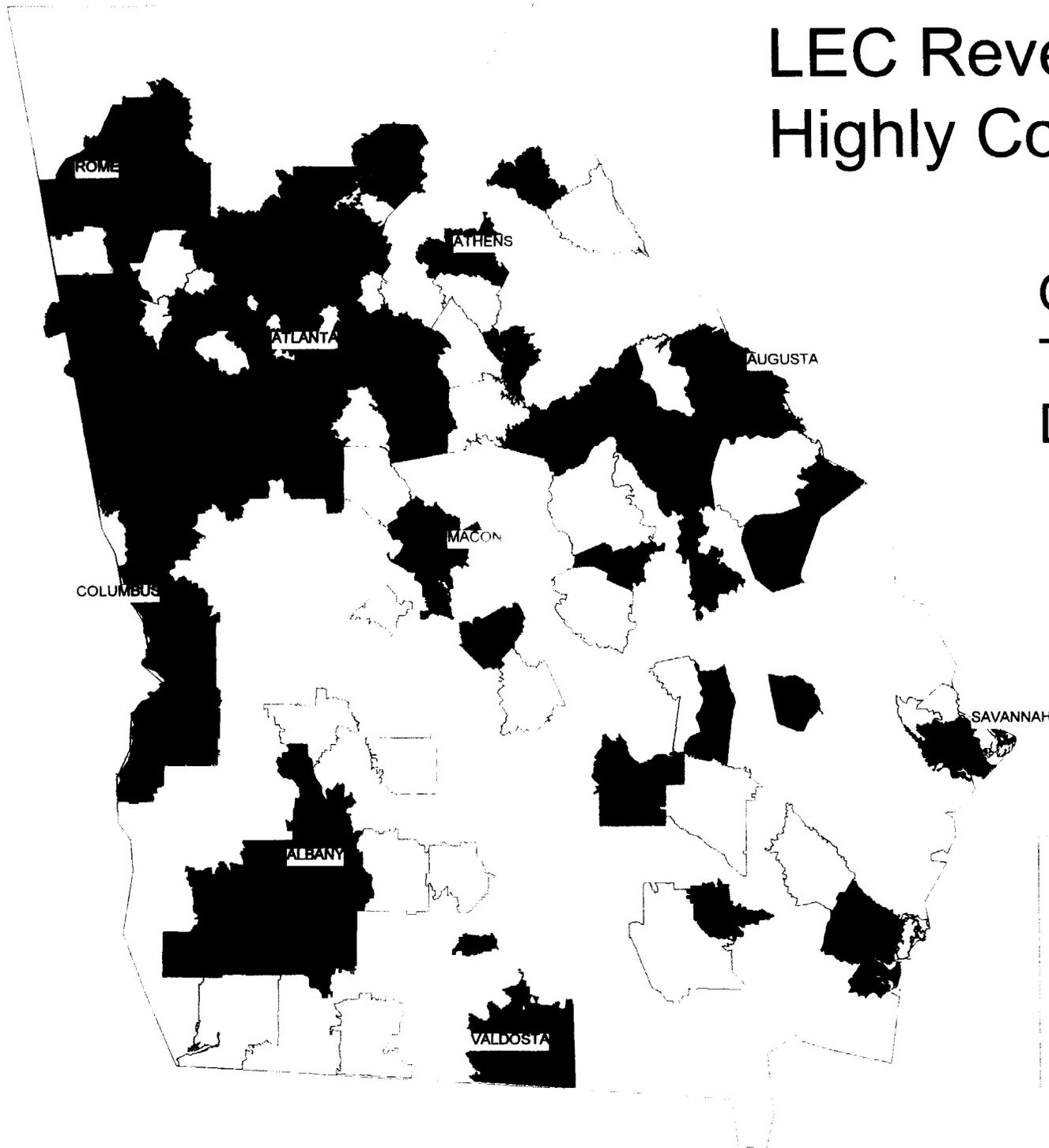
1. A federal program to support high-cost areas/states is necessary and mandated by Congress.
2. States must also take steps to address their high-cost problems internally.
3. Any state with high cost areas should get support, but high cost states with relatively few low cost areas should receive proportionately more support.
4. Support should be sufficient to assure affordable service to high-cost customers of non-rural LECs. It should be sized at least at the current level of support.
5. Increases in high cost funding received by regulated ETCs offset by intrastate rate reductions.

Collection Mechanism for High Cost Support

- High cost support should be funded by a surcharge on the total retail bills assessed by every telecommunications carrier.
- Basing the surcharge on combined revenue is competitively neutral and eliminates the opportunity for strategic behavior.
- State funding should also assess both state and interstate revenues.

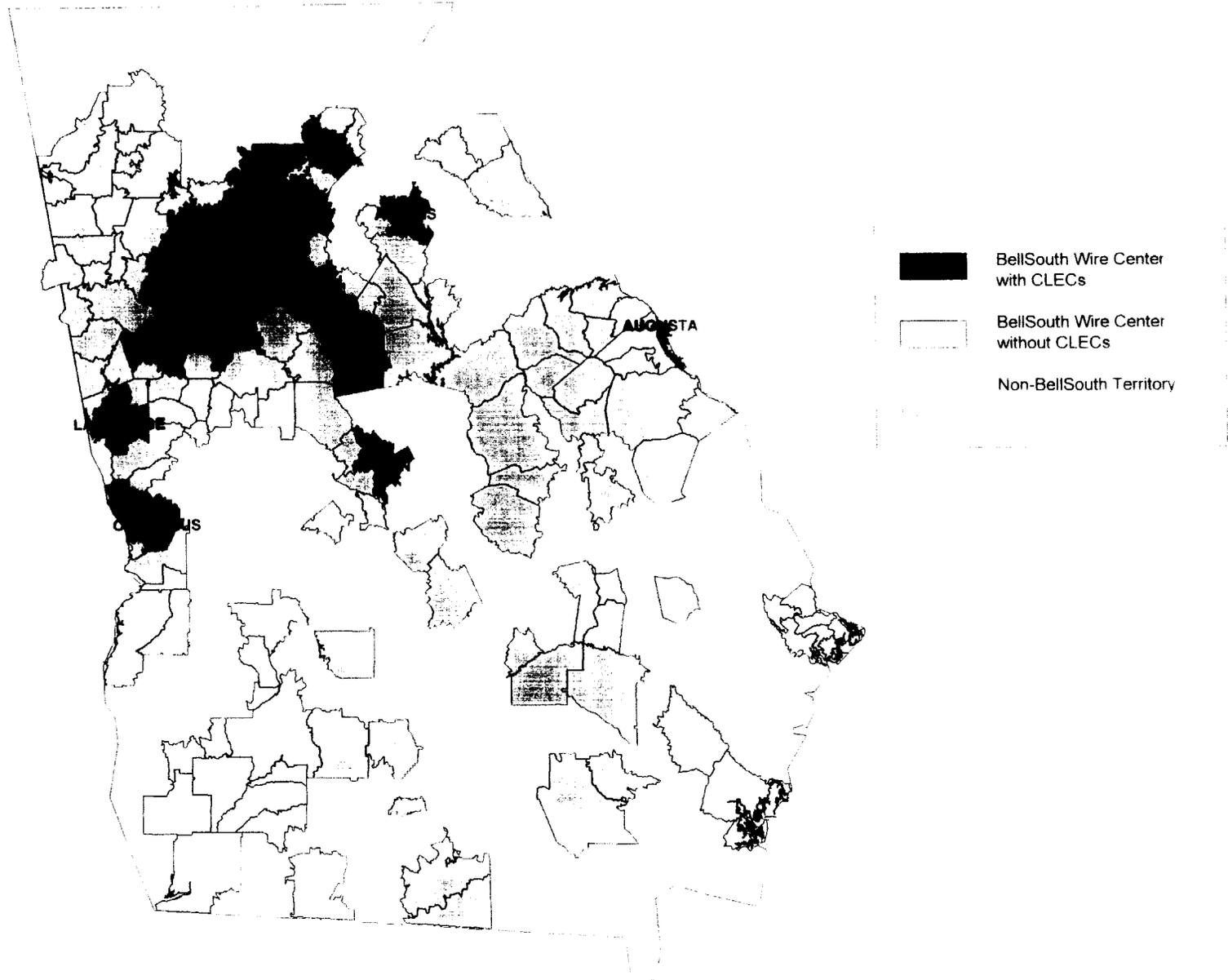
LEC Revenues Are Highly Concentrated

Georgia Total Revenue Distribution

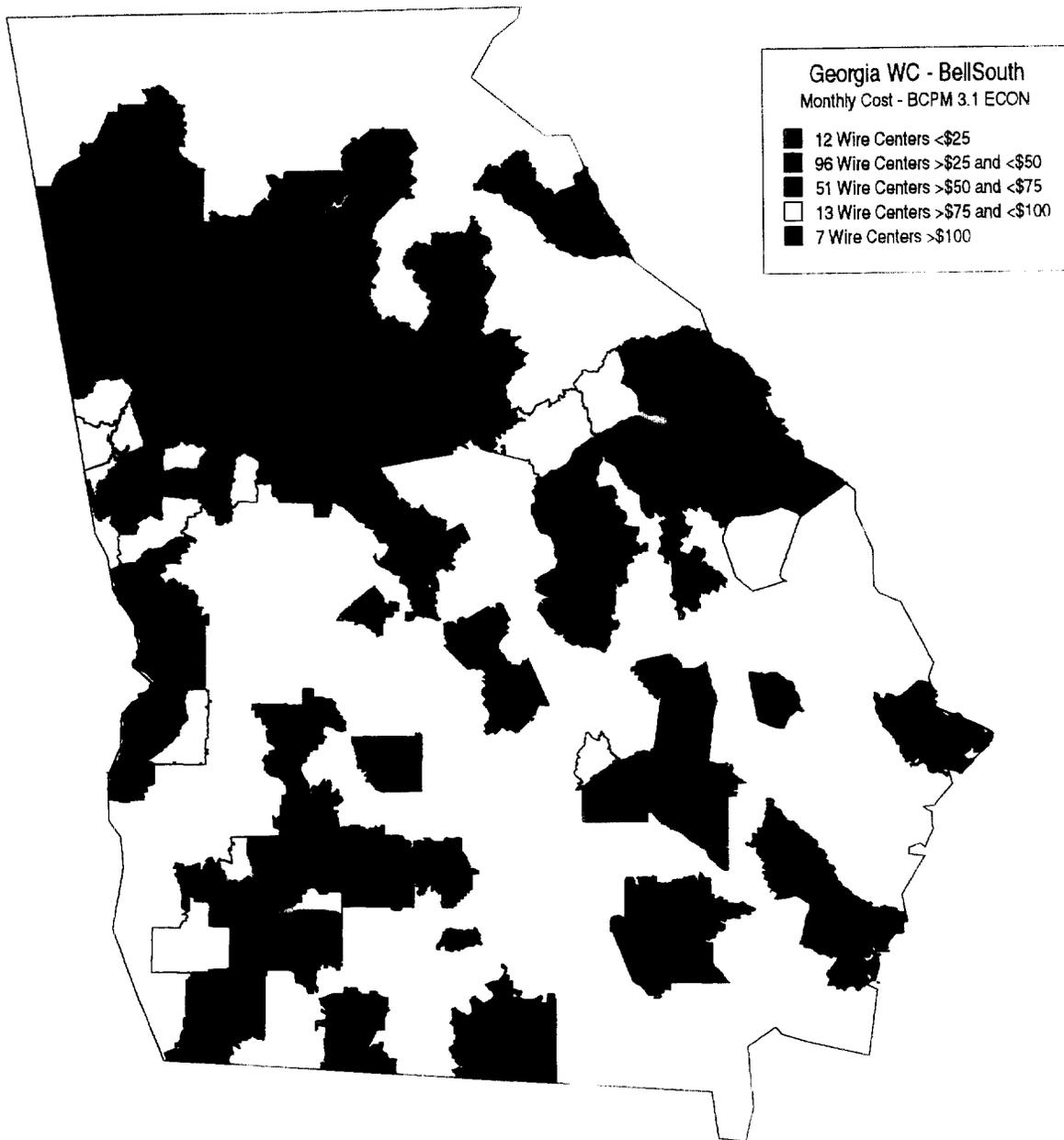


Competitors Are Locating in High Revenue Wire Centers

(BellSouth Georgia Wire Centers with Colocation Companies)

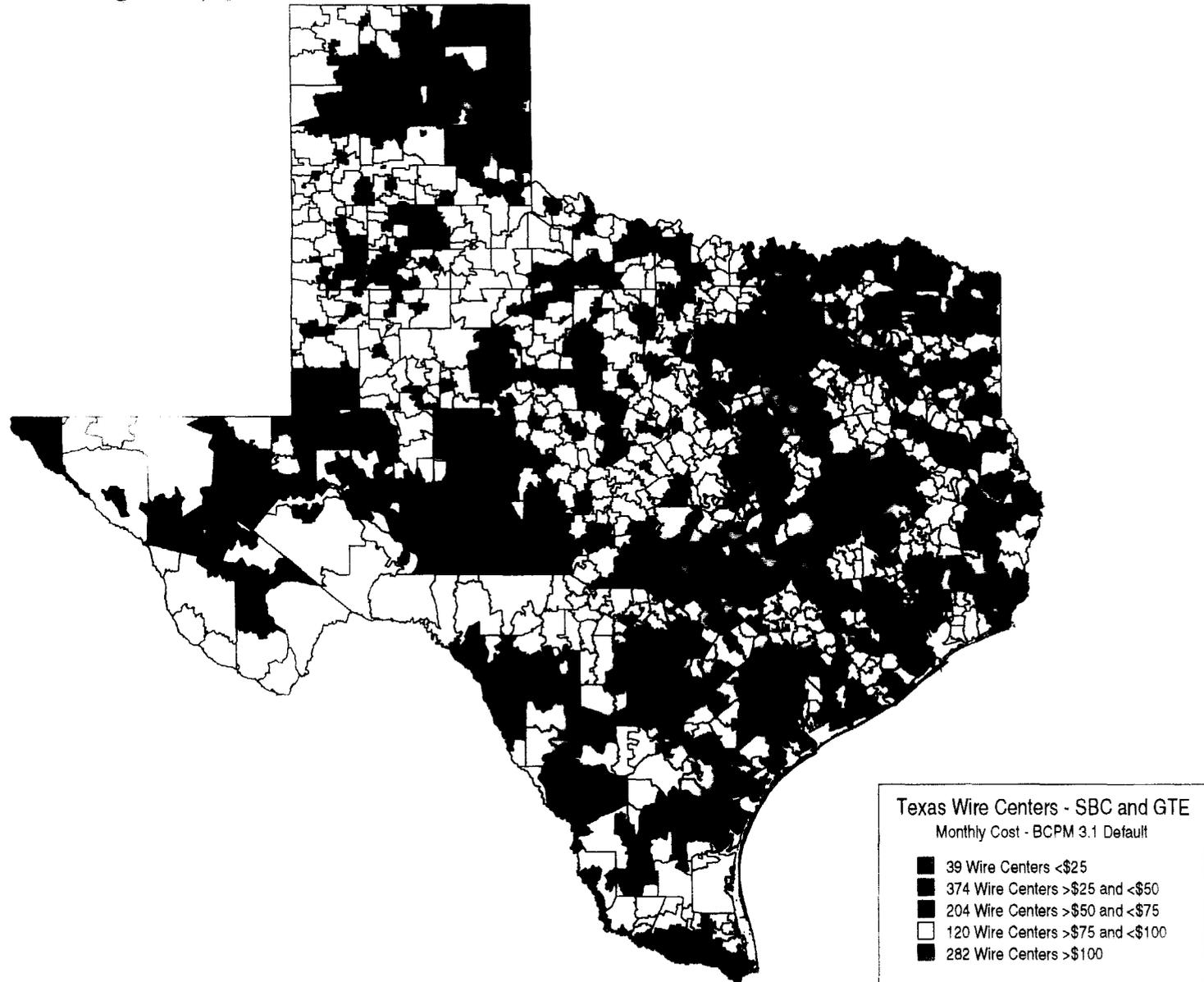


Costs of Providing Supported Services in Georgia



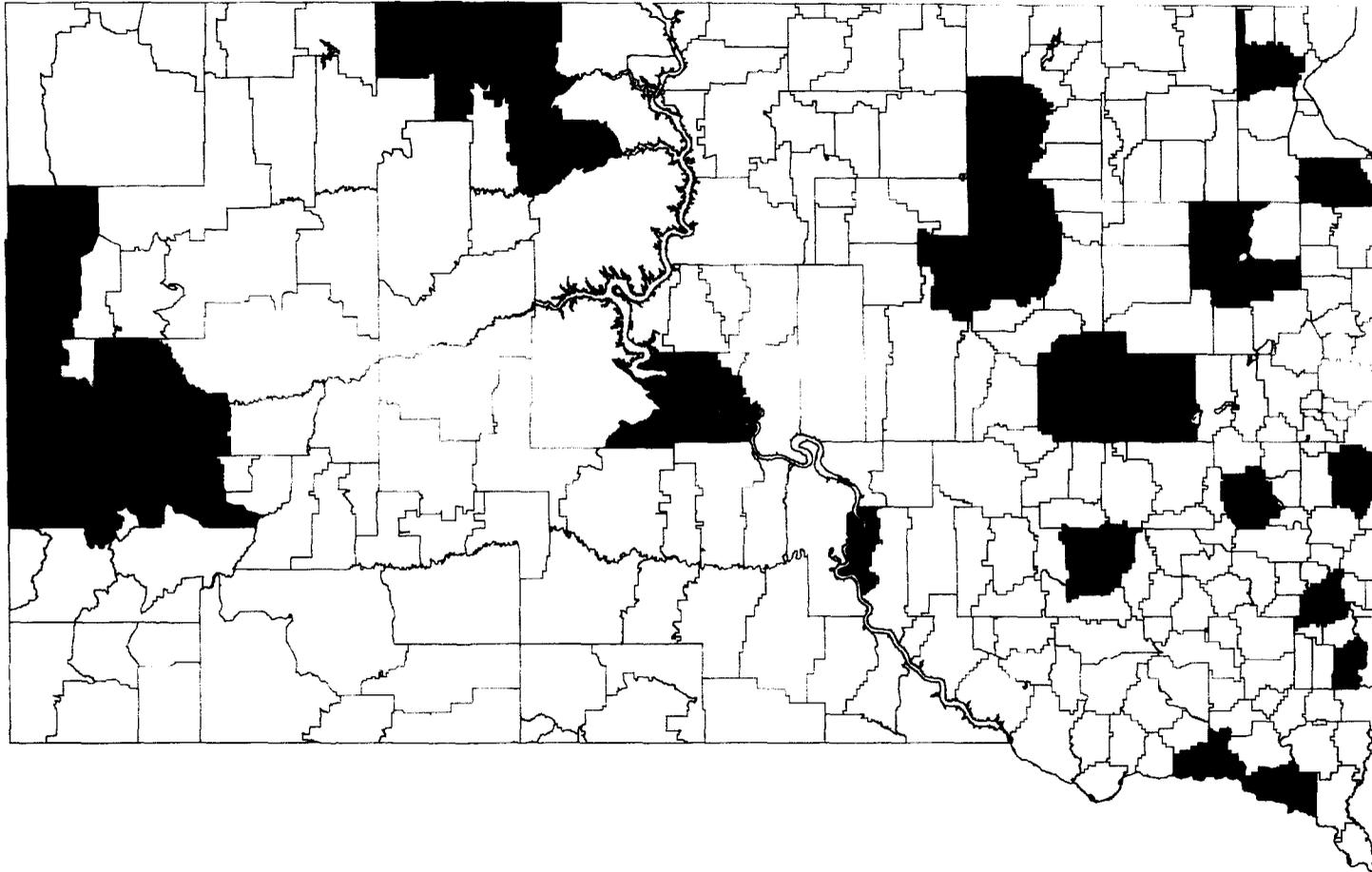
Cost of Universal Service by wire center:
it is generally higher in the rural areas.

Costs of Providing Supported Services for Texas



Cost of Universal Service varies by wire center: it is generally higher in the rural areas.

Cost of Supported Services in South Dakota

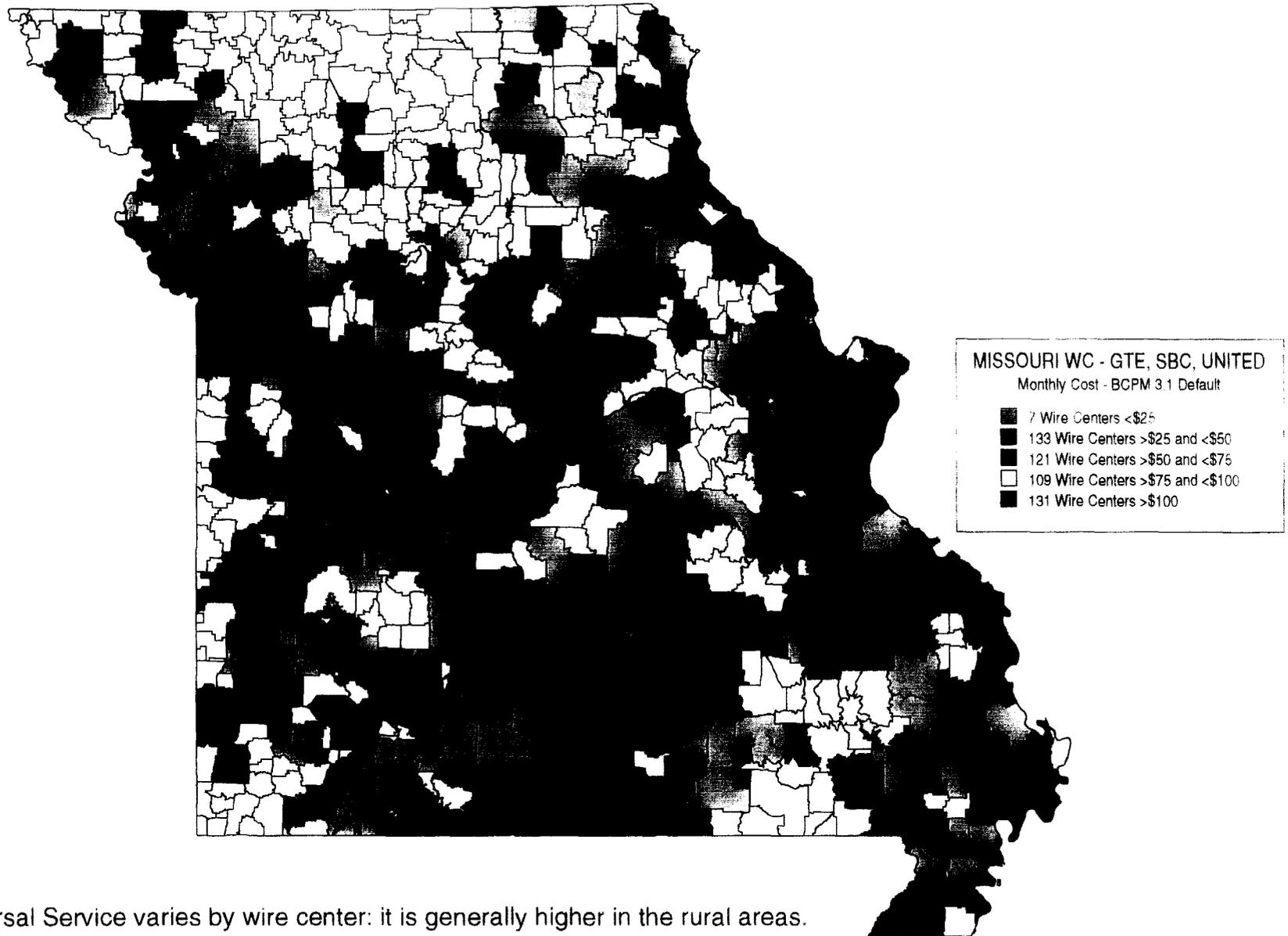


Cost of Universal Service varies by wire center:
it is generally higher in the rural areas.

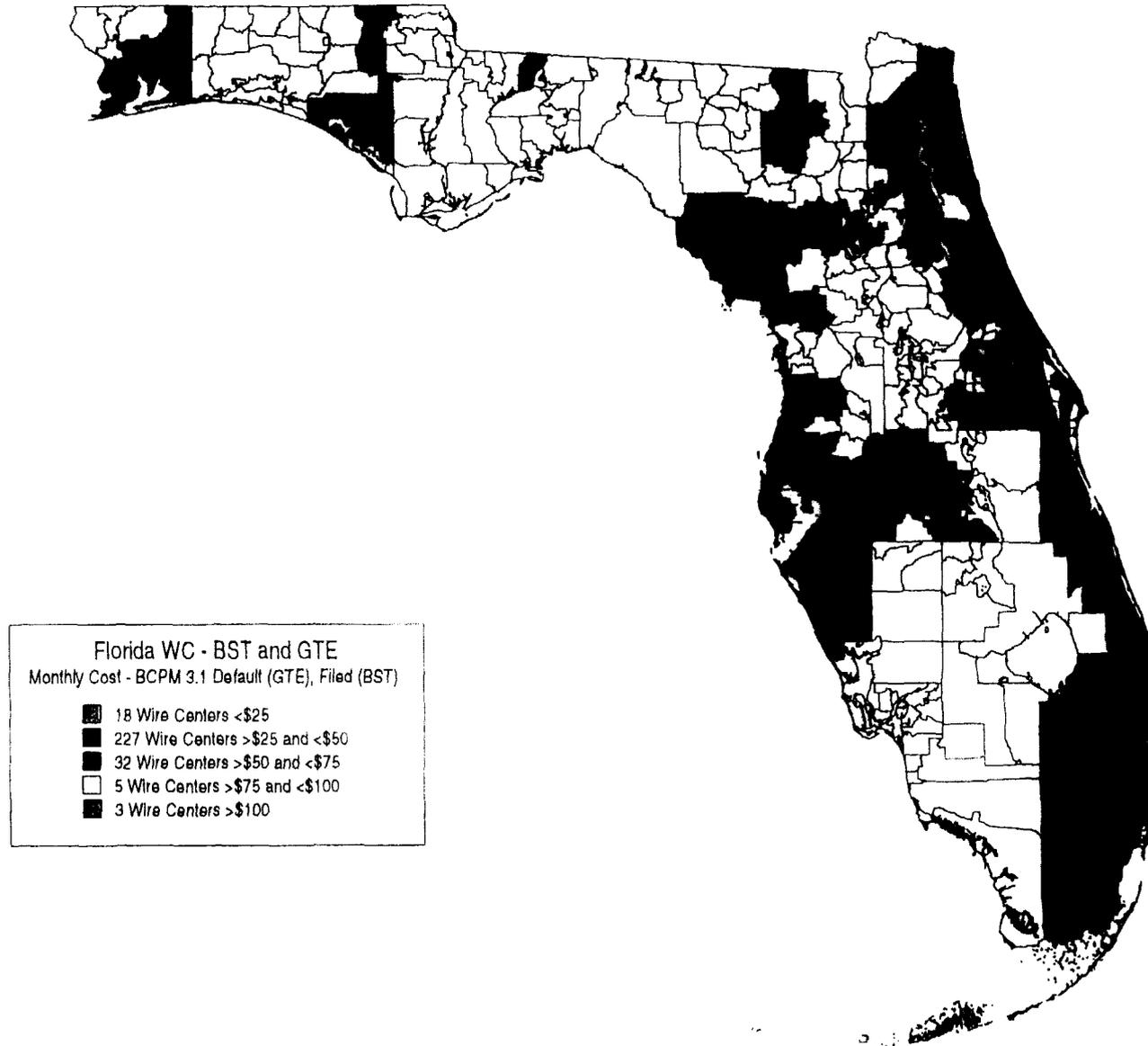
South Dakota WC - US West
Monthly Cost - BCPM 3.1 Default

- 17 Wire Centers >\$25 and <\$50
- 11 Wire Centers >\$50 and <\$75
- 10 Wire Centers >\$75 and <\$100
- 9 Wire Centers >\$100

Costs of Providing Supported Services in Missouri



Costs of Providing Supported Services in Florida



Cost of Universal Service by wire center: it is generally higher in the rural areas.