

**Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554**

In the Matter of)	
)	
Junk Fax Prevention Act of 2005	)	CG Docket No. 05-338
)	
Rules and Regulations Implementing the	)	CG Docket No. 02-278
Telephone Consumer Protection Act of 1991)	

**Exhibits to Beck Simmons LLC’s Comments on Francotyp-Postalia, Inc. Petition
seeking “Retroactive Waiver” of the Commission’s Rule Requiring
Opt-Out Notices on Fax Advertisements Sent With Permission**

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November 18, 2014

**IN THE UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF MISSOURI
EASTERN DIVISION**

<p>BECK SIMMONS LLC, individually and on behalf of all others similarly-situated,</p> <p style="text-align: center;">Plaintiff,</p> <p>v.</p> <p>FRANCOTYP-POSTALIA, INC.,</p> <p>and</p> <p>JOHN DOES 1-10,</p> <p style="text-align: center;">Defendants.</p>	<p>Case No. 4:14-CV-01161-SPM</p>
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FIRST AMENDED CLASS ACTION COMPLAINT

Plaintiff, BECK SIMMONS LLC (“Plaintiff”), brings this action on behalf of itself and all others similarly situated, through its attorneys, and except as to those allegations pertaining to Plaintiff or its attorneys, which allegations are based upon personal knowledge, alleges the following upon information and belief against Defendants, FRANCOTYP-POSTALIA, INC., and JOHN DOES 1-10 (“Defendants”):

PRELIMINARY STATEMENT

1. This case challenges Defendants’ practice of sending unsolicited facsimile advertisements.
2. The federal Telephone Consumer Protection Act, 47 USC § 227, prohibits a person or entity from sending or having an agent send fax advertisements without the recipient’s prior

express invitation or permission (“advertising faxes” or “unsolicited faxes”) and without a proper opt out notice. The TCPA provides a private right of action and provides statutory damages of \$500 per violation.

3. Unsolicited faxes damage their recipients. An advertising fax recipient loses the use of its fax machine, paper, and ink toner. An unsolicited fax wastes the recipient’s valuable time that would have been spent on something else. An advertising fax interrupts the recipient’s privacy. Unsolicited faxes prevent fax machines from receiving authorized faxes, prevent their use for authorized outgoing faxes, cause undue wear and tear on the recipients’ fax machines, and require additional labor to attempt to discern the source and purpose of the unsolicited message. An advertising fax consumes a portion of the limited capacity of the telecommunications infrastructure serving the victims of advertising faxing.

4. On behalf of itself and all others similarly situated, Plaintiff brings this case as a class action asserting claims against Defendants under the TCPA, the common law of conversion and Missouri consumer and fraud and deceptive business practices act Chapter 407.

5. Plaintiff seeks an award of statutory damages for each violation of the TCPA.

JURISDICTION AND PARTIES

6. This court has personal jurisdiction over Defendants because Defendants transacts business within this state, have made contracts within this state, and/or have committed tortious acts within this state and otherwise have sufficient minimum contacts with the State of Missouri.

7. Plaintiff BECK SIMMONS LLC, is a Missouri limited liability corporation with its principal place of business in Missouri.

8. On information and belief, Defendant, FRANCO TYP-POSTALIA, INC. INC. is an Illinois corporation is doing business as FP Mailing Solutions and doing business in the state of Missouri.

9. Defendant, John Does 1-10 will be identified through discovery, but are not presently known.

RELEVANT FACTS

10. On or about October 31, 2011, Defendant sent 1 unsolicited facsimile to Plaintiff in St. Louis County, Missouri. A true and correct copy of the facsimile is attached as Exhibit A.

11. The transmission sent to Plaintiff on or about October 31, 2011 constitutes material advertising the commercial availability of any property, goods or services.

12. On information and belief, Defendant has sent other facsimile transmissions of material advertising the commercial availability of property, goods, or services to many other persons as part of a plan to broadcast fax advertisements, of which Exhibit A is an example.

13. Defendants approved, authorized and participated in the scheme to broadcast fax advertisements by (a) directing a list to be purchased or assembled; (b) directing and supervising employees or third parties to send the faxes; (c) creating and approving the form of fax to be sent; and (d) determining the number and frequency of the facsimile transmissions.

14. Defendants created or made Exhibit A and other fax advertisements, which Defendants sent to Plaintiff and the other members of the class.

15. Exhibit A and the other facsimile advertisements are a part of Defendants' work or operations to market Defendants' goods or services which was performed by Defendants and on behalf of Defendants.

16. Exhibit A and the other facsimile advertisements are constitute material furnished in connection with Defendants' work or operations.

17. The transmissions of Exhibit A to Plaintiff did not contain a notice that informs the recipient of the ability and means to avoid future unsolicited advertisements.

18. The transmission of facsimile advertisements, including Exhibit A, to Plaintiff did not contain a notice that informs the recipient of the ability and means to avoid future unsolicited advertisements.

19. The transmission of facsimile advertisements, including Exhibit A, to Plaintiff did not contain a notice that states that the recipient may make a request to the sender of the advertisement not to send any future advertisements to a telephone facsimile machine or machines and that failure to comply, within 30 days, with such a request meeting the requirements under paragraph 47 C.F.R. 64.1200(a)(3)(v) of this section is unlawful.

20. The transmissions of facsimile advertisements, including Exhibit A, to Plaintiff did not contain a notice that complied with the provisions of 47 U.S.C. § 227(b)(1)(C) and/or 47 C.F.R. 64.1200(a)(3).

21. The transmissions of facsimile advertisements, including Exhibit A, to Plaintiff was required to contain a notice that complied with the provisions of 47 U.S.C. § 227(b)(1)(C) and/or 47 C.F.R. 64.1200(a)(3).

22. On information and belief, Defendants sent multiple facsimile advertisements to Plaintiff and members of the proposed classes throughout the time period covered by the class definitions.

23. On information and belief, Defendants faxed the same and other facsimile advertisements to the members of the proposed classes in Missouri and throughout the United States without first obtaining the recipients' prior express permission or invitation.

24. There is no reasonable means for Plaintiff (or any other class member) to avoid receiving unlawful faxes. Fax machines are left on and ready to receive the urgent communications their owners desire to receive.

25. Defendants violated 47 U.S.C. § 227 et seq. by transmitting Exhibit A hereto to Plaintiff and the other members of the class without obtaining their prior express permission or invitation and not displaying the proper opt out notice required by 64 C.F.R. 1200.

26. Defendants knew or should have known that: (a) facsimile advertisements, including Exhibit A, were advertisements; (b) Plaintiff and the other members of the class had not given their prior permission or invitation to receive facsimile advertisements; (c) No established business relationship existed with Plaintiff and the other members of the class; and (d) Defendants did not display a proper opt out notice.

27. Defendants engaged in the transmission of facsimile advertisements, including Exhibit A, believing such transmissions were legal based on Defendants' own understanding of the law and/or based on the representations of others on which Defendants reasonably relied.

28. Defendants did not intend to send transmissions of facsimile advertisements, including Exhibit A, to any person where such transmission was not authorized by law or by the recipient, and to the extent that any transmissions of facsimile advertisement was sent to any person and such transmission was not authorized by law or by the recipient, such transmission was

made based on either Defendants' own understanding of the law and/or based on the representations of others on which Defendants reasonably relied.

29. Defendants failed to correctly determine the legal restrictions on the use of facsimile transmissions and the application of those restrictions to the transmission of facsimile advertisements, including Exhibit A, both to others in general, and specifically to Plaintiff.

30. The transmissions of facsimile advertisements, including Exhibit A, to Plaintiff and other members of the class caused destruction of Plaintiff's property.

31. The transmissions of facsimile advertisements, including Exhibit A, to Plaintiff and other members of the class interfered with Plaintiff's and other members of the class' exclusive use of their property.

32. The transmissions of facsimile advertisements, including Exhibit A, to Plaintiff and other members of the class interfered with Plaintiff's and other members of the class' business and/or personal communications.

COUNT I
TELEPHONE CONSUMER PROTECTION ACT, 47 U.S.C. § 227

33. Plaintiff incorporates the preceding paragraphs as though fully set forth herein.

34. Plaintiff brings Count I pursuant to the Telephone Consumer Protection Act, 47 U.S.C. § 227, on behalf of the following class of persons:

All persons who (1) on or after four years prior to the filing of this action, (2) were sent by or on behalf of Defendant any telephone facsimile transmissions of material making known the commercial existence of, or making qualitative statements regarding any property, goods, or services (3) with respect to whom Defendants cannot provide evidence of prior express permission or invitation for the sending of such faxes, (4) with whom Defendants does not have an established business relationship or (5) which did not display a proper opt out notice.

35. A class action is warranted because:
- a. On information and belief, the class includes more than forty persons and is so numerous that joinder of all members is impracticable.
 - b. There are questions of fact or law common to the class predominating over questions affecting only individual class members, including without limitation:
 - i. Whether Defendants engaged in a pattern of sending unsolicited fax advertisements;
 - ii. Whether Exhibit A and other faxes transmitted by or on behalf of Defendant contains material advertising the commercial availability of any property, goods or services;
 - iii. Whether Defendants' facsimiles advertised the commercial availability of property, goods, or services;
 - iv. The manner and method Defendants used to compile or obtain the list of fax numbers to which they sent Exhibit A and other unsolicited faxed advertisements;
 - v. Whether Defendants faxed advertisements without first obtaining the recipients' prior express permission or invitation;
 - vi. Whether Defendants violated the provisions of 47 USC § 227;
 - vii. Whether Plaintiff and the other class members are entitled to statutory damages;
 - viii. Whether Defendants knowingly violated the provisions of 47 USC § 227;

- ix. Whether Defendants should be enjoined from faxing advertisements in the future;
- x. Whether the Court should award trebled damages; and
- xi. Whether Exhibit A and the other fax advertisements sent by or on behalf of Defendant displayed the proper opt out notice required by 64 C.F.R. 1200.

36. Plaintiff will fairly and adequately protect the interests of the other class members. Plaintiff's counsel are experienced in handling class actions and claims involving unsolicited advertising faxes. Neither Plaintiff nor Plaintiff's counsel has any interests adverse or in conflict with the absent class members.

37. A class action is an appropriate method for adjudicating this controversy fairly and efficiently. The interest of each individual class member in controlling the prosecution of separate claims is small and individual actions are not economically feasible.

38. The TCPA prohibits the "use of any telephone facsimile machine, computer or other device to send an unsolicited advertisement to a telephone facsimile machine...." 47 U.S.C. § 227(b)(1).

39. The TCPA defines "unsolicited advertisement," as "any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person without that person's express invitation or permission." 47 U.S.C. § 227(a)(4).

40. The TCPA provides:

Private right of action. A person may, if otherwise permitted by the laws or rules of court of a state, bring in an appropriate court of that state:

(A) An action based on a violation of this subsection or the regulations prescribed under this subsection to enjoin such violation,

(B) An action to recover for actual monetary loss from such a violation, or to receive \$500 in damages for each such violation, whichever is greater, or

(C) Both such actions.

41. The Court, in its discretion, may treble the statutory damages if the violation was knowing. 47 U.S.C. § 227.

42. The TCPA is a strict liability statute and the Defendants are liable to Plaintiff and the other class members even if their actions were only negligent.

43. Defendants' actions caused damages to Plaintiff and the other class members. Receiving Defendants' advertising faxes caused the recipients to lose paper and toner consumed in the printing of Defendants' faxes. Moreover, Defendants' actions interfered with Plaintiff's use of its fax machine and telephone line connected to that fax machine. Defendants' faxes cost Plaintiff time, as Plaintiff and/or its employees wasted their time receiving, reviewing and routing Defendants' unlawful faxes. That time otherwise would have been spent on Plaintiff's business activities. Finally, Defendants' faxes unlawfully interrupted Plaintiff's and the other class members' privacy interests in being left alone.

44. Defendants did not intend to cause damage to Plaintiff and the other class members, did not intend to violate their privacy, and did not intend to interfere with recipients' fax machines or consume the recipients' valuable time with Defendants' advertisements.

45. If the court finds that Defendants knowingly violated this subsection or the regulations prescribed under this subsection, the court may, in its discretion, increase the amount

of the award to an amount equal to not more than three times the amount available under subparagraph (B) of this paragraph. 47 U.S.C. § 227(b)(3).

46. Defendants knew or should have known that: (A) Plaintiff and the other class members had not given express permission or invitation for Defendants or anyone else to fax advertisements about Defendants' goods or services, (B) Defendants did not have an established business relationship with Plaintiff and the other members of the class, (C) Exhibit A and the other facsimile advertisements were advertisements, and (D) Exhibit A and the other facsimile advertisements did not display the proper opt out notice.

47. Defendants violated 47 U.S.C. § 227 et seq. by transmitting Exhibit A and the other facsimile advertisements hereto to Plaintiff and the other members of the class without obtaining their prior express permission or invitation and not displaying the proper opt out notice required by 64 C.F.R. 1200.

48. Defendants knew or should have known that: (a) Exhibit A and the other facsimile advertisements were advertisements; (b) Defendants did not obtain prior permission or invitation to send facsimile advertisements, including Exhibit A; (c) Defendants did not have an established business relationship with Plaintiff or the other members of the class and (d) Exhibit A and the other facsimile advertisements did not display a proper opt out notice.

49. Defendants engaged in the transmission of Exhibit A and the other facsimile advertisements believing such a transmissions were legal based on Defendants' own understanding of the law and/or based on the representations of others on which Defendants reasonably relied.

50. Defendants did not intend to send transmission of Exhibit A and the other facsimile advertisements to any person where such transmission was not authorized by law or by the

recipient, and to the extent that any transmission of Exhibit A and the other facsimile advertisements were sent to any person and such transmission was not authorized by law or by the recipient, such transmission was made based on either Defendants' own understanding of the law and/or based on the representations of others on which Defendants reasonably relied.

51. Defendants failed to correctly determine the legal restrictions on the use of facsimile transmissions and the application of those restrictions to the transmission of Exhibit A and the other facsimile advertisements both to others in general, and specifically to Plaintiff.

52. Defendants' actions caused damages to Plaintiff and the other class members, because their receipt of Defendants' unsolicited fax advertisements caused them to lose paper and toner consumed as a result. Defendants' actions prevented Plaintiff's fax machine from being used for Plaintiff's business purposes during the time Defendants were using Plaintiff's fax machine for Defendants' unauthorized purpose. Defendants' actions also cost Plaintiff employee time, as Plaintiff's employees used their time receiving, routing and reviewing Defendants' unauthorized faxes and that time otherwise would have been spent on Plaintiff's business activities. Finally, the injury and property damage sustained by Plaintiff and the other members of the class occurred outside of Defendants' premises. Pursuant to law, Plaintiff, and each class member, instead may recover \$500 for each violation of the TCPA.

WHEREFORE, Plaintiff, BECK SIMMONS LLC, individually and on behalf of all others similarly situated, demand judgment in its favor and against Defendants, FRANCO TYP-POSTALIA, INC., and JOHN DOES 1-10, as follows:

- A. That the Court adjudge and decree that the present case may be properly maintained as a class action, appoint Plaintiff as the representative of the class, and appoint Plaintiff's counsel as counsel for the class;
- B. That the Court award between \$500.00 and \$1,500.00 in damages for each violation of the TCPA;
- C. That the Court enter an injunction prohibiting the Defendants from engaging in the statutory violations at issue in this action; and
- D. That the Court award costs and such further relief as the Court may deem just and proper.
- E. That the Court award pre-judgment and post-judgment interest at the statutory rate of 9%.

COUNT II
CONVERSION

53. Plaintiff incorporates Paragraphs 3 and 4, 10, 13 – 16, 22 – 24 and 27 – 32 as for its paragraph 53.

54. In accordance with Mo. S. Ct. Rule 52.08, Plaintiff brings Count II for conversion under the common law for the following class of persons:

All persons who on or after five years prior to the filing of this action, were sent telephone facsimile messages by or on behalf of Defendants with respect to whom Defendants cannot provide evidence of prior express permission or invitation.

55. A class action is proper in that:

- a. On information and belief the class is so numerous that joinder of all members is impracticable.

- b. There are questions of fact or law common to the class predominating over all questions affecting only individual class members, including:
 - i. Whether Defendants engaged in a pattern of sending unsolicited faxes;
 - ii. Whether Defendants sent faxes without obtaining the recipients' prior express permission or invitation of the faxes;
 - iii. The manner and method Defendants used to compile or obtain the list of fax numbers to which it sent Exhibit A and other unsolicited faxes;
 - iv. Whether Defendants committed the tort of conversion; and
 - v. Whether Plaintiff and the other class members are entitled to recover actual damages and other appropriate relief.

56. Plaintiff will fairly and adequately protect the interests of the other class members. Plaintiff has retained counsel who is experienced in handling class actions and claims involving unlawful business practices. Neither Plaintiff nor Plaintiff's counsel have any interests adverse or in conflict with the class.

57. A class action is an appropriate method for adjudicating this controversy fairly and efficiently. The interest of the individual class members in individually controlling the prosecution of separate claims is small and individual actions are not economically feasible.

58. By sending Plaintiff and the other class members unsolicited faxes, Defendants improperly and unlawfully converted their fax machines, toner and paper to its own use. Defendants also converted Plaintiff's employees' time to Defendants' own use.

59. Immediately prior to the sending of the unsolicited faxes, Plaintiff, and the other class members owned an unqualified and immediate right to possession of their fax machine, paper, toner, and employee time.

60. By sending the unsolicited faxes, Defendants permanently misappropriated the class members' fax machines, toner, paper, and employee time to Defendants' own use. Such misappropriation was wrongful and without authorization.

61. Defendants knew or should have known that its misappropriation of paper, toner, and employee time was wrongful and without authorization.

62. Plaintiff and the other class members were deprived of the use of the fax machines, paper, toner, and employee time, which could no longer be used for any other purpose. Plaintiff and each class member thereby suffered damages as a result of the sending of unsolicited fax advertisements from Defendants.

63. Each of Defendants' unsolicited faxes effectively stole Plaintiff's employees' time because persons employed by Plaintiff were involved in receiving, routing, and reviewing Defendants' unlawful faxes. Defendants knew or should have known employees' time is valuable to Plaintiff.

64. Defendants' actions caused damages to Plaintiff and the other members of the class because their receipt of Defendants' unsolicited faxes caused them to lose paper and toner as a result. Defendants' actions prevented Plaintiff's fax machines from being used for Plaintiff's business purposes during the time Defendants was using Plaintiff's fax machines for Defendants' unlawful purpose. Defendants' actions also cost Plaintiff employee time, as Plaintiff's employees

used their time receiving, routing, and reviewing Defendants' unlawful faxes, and that time otherwise would have been spent on Plaintiff's business activities.

WHEREFORE, Plaintiff, BECK SIMMONS LLC, individually and on behalf of all others similarly situated, demand judgment in its favor and against Defendants, FRANCO TYP-POSTALIA, INC., and JOHN DOES 1-10, as follows:

A. That the Court adjudge and decree that the present case may be properly maintained as a class action, appoint Plaintiff as the representative of the class, and appoint Plaintiff's counsel as counsel for the class;

B. That the Court award appropriate damages;

C. That the Court award costs of suit; and

D. Awarding such further relief as the Court may deem just and proper.

COUNT III
MISSOURI CONSUMER FRAUD AND DECEPTIVE BUSINESS PRACTICES ACT
Chapter 407

65. Plaintiff incorporates Paragraphs 3 and 4, 10, 13 – 16, 22 – 24 and 27 – 32 as for its paragraph 65.

66. In accordance with Chapter 407, Plaintiff, on behalf of the following class of persons, bring Count III for Defendants' unfair practice of sending unsolicited and unlawful fax advertisements:

All persons who on or after four years prior to the filing of this action, were sent telephone facsimile messages by or on behalf of Defendants with respect to whom Defendants cannot provide evidence of prior express permission or invitation.

67. A class action is proper in that:

a. On information and belief the class consists of over 40 persons in Missouri and throughout the United States and is so numerous that joinder of all members is impracticable.

b. There are questions of fact or law common to the class predominating over all questions affecting only individual class members including:

i. Whether Defendants engaged in a pattern of sending unsolicited faxes;

ii. The manner and method Defendants used to compile or obtain the list of fax numbers to which it sent Exhibit A and other unsolicited faxes;

iii. Whether Defendants' practice of sending unsolicited faxes violates Missouri public policy;

iv. Whether Defendants' practice of sending unsolicited faxes is an unfair practice under the Missouri Merchandising Practices Act (MMPA), Chapter 407 RSMO; and

v. Whether Defendants should be enjoined from sending unsolicited fax advertising in the future.

68. Plaintiff will fairly and adequately protect the interests of the other class members. Plaintiff has retained counsel who are experienced in handling class actions and claims involving lawful business practices. Neither Plaintiff nor Plaintiff's counsel have any interests adverse or in conflict with the class.

69. A class action is an appropriate method for adjudicating this controversy fairly and efficiently. The interest of the individual class members in individually controlling the prosecution of separate claims is small and individual actions are not economically feasible.

70. Defendants' unsolicited fax practice is an unfair practice, because it violates public policy, and because it forced Plaintiff and the other class members to incur expense without any consideration in return. Defendants' practice effectively forced Plaintiff and the other class members to pay for Defendants' advertising campaign.

71. Defendants violated the unfairness predicate of the Act by engaging in an unscrupulous business practice and by violating Missouri statutory public policy, which public policy violations in the aggregate caused substantial injury to hundreds of persons.

72. Defendants' misconduct caused damages to Plaintiff and the other members of the class, including the loss of paper, toner, ink, use of their facsimile machines, and use of their employees' time.

73. Defendants' actions caused damages to Plaintiff and the other class members because their receipt of Defendants' unsolicited faxes caused them to lose paper and toner consumed as a result. Defendants' actions prevented Plaintiff's fax machine from being used for Plaintiff's business purposes during the time Defendants was using Plaintiff's fax machine for Defendants' unlawful purpose. Defendants' actions also cost Plaintiff employee time, as Plaintiff's employees used their time receiving, routing, and reviewing Defendants' unlawful faxes and that time otherwise would have been spent on Plaintiff's business activities.

WHEREFORE, Plaintiff, BECK SIMMONS LLC, individually and on behalf of all others similarly situated, demand judgment in its favor and against Defendants, FRANCO TYP-POSTALIA, INC., and JOHN DOES 1-10, as follows:

A. That the Court adjudge and decree that the present case may be properly maintained as a class action, appoint Plaintiff as the class representative, and appoint Plaintiff's counsel as counsel for the class;

B. That the Court award damages to Plaintiff and the other class members;

C. That the Court award treble damages to Plaintiff and the other class members for knowing violations of the TCPA;

D. That the Court declare that Defendants' conduct violated the TCPA and that this action is just and proper;

E. That the Court award damages for conversion of the plaintiffs and the class for violation of their rights;

F. That the Court award damages and attorney fees for violation of Chapter 407;

G. That the Court award attorney fees and costs;

H. That the Court award all expenses incurred in preparing and prosecuting these claims;

I. That the Court enter an injunction prohibiting Defendants from sending faxed advertisements; and

J. Awarding such further relief as the Court may deem just and proper.

Respectfully submitted,

/s/ Max G. Margulis

Max G. Margulis, #24325MO

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E-Mail: bwanca@andersonwanca.com

CERTIFICATE OF SERVICE

I hereby certify that on the 3rd day of July, 2014, I submitted the foregoing via this Court's CM/ES system, which served notice of the filing on the Attorneys for Defendant, Theodore J. MacDonald, Jr., #28465MO, Michael L. Young, #52058MO, Katherine E. Jacobi, #63907MO, HEPLERBROOM, LLC, 211 North Broadway, Suite 2700, St. Louis, MO 63102, Phone: (314) 241-6160, Fax: (314) 241-6116, Email: tjm@heplerbroom.com, mly@heplerbroom.com, kej@heplerbroom.com and a courtesy copy was also served by email.

/s/ Max G. Margulis

Beck Simmons

Pa X



MAILING SOLUTIONS

AN FP GROUP COMPANY

140 N. Mitchell Ct.
200
Addison, IL 60101
800-341-6052
www.fp-usa.com

To: LAW OFFICES OF JONATHAN P BECK
Fax Number: +1 (314) 7722892

From: Anthony Atkinson
Fax Number: 800.884.6905
Business Phone: 630.827.5708

Date & Time: 10/31/2011 12:30:43 PM
Pages: 2
Re: Postage Meter

To our loyal customers we will be adding our Rateguard service for free. Your billing will not be changed nor will the amount; however we will be adding the RateGuard service, meaning you will now receive the rate chip that updates your scale/meter with the correct rates for free whenever the USPS raises their rates (should be soon). We look forward to your continued and valued business. Please fax the form back to me, my information is below.

Please sign and print your name.

Thank you,
Anthony Atkinson
Office 630-827-5708
Fax 800-884-6905

EXHIBIT A

The information contained in this fax and any accompanying documents may contain information that is confidential or otherwise protected from disclosure. If you are not the intended recipient of this fax, or if this fax has been addressed to you in error, please immediately alert the sender by reply fax and then destroy this fax, including any attachments. Any dissemination, distribution, or other use of the contents of this message by anyone other than the intended recipient is strictly prohibited.



Beck Simmons

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rateguard™ Rental Agreement Addendum

For FP Mailing Solutions Integrated & Interfaced Scales

1. FP rateguard™ is a service that provides automatic rate upgrades to FP Customers when USPS® rate changes occur. When signed up for rateguard™, the Customer pays a monthly charge to be billed on the same billing cycle as their FP postage meter or FP postage scale. The Customer will receive updated rates – free of charge from FP – per their rateguard™ Program agreement.
2. FP Mailing Solutions will provide eligible Customers the opportunity to receive the necessary updated rate chip, rate card, software download, or other necessary products per carrier rate change for the affected FP-supported electronic integrated or interfaced postage scale, per Customer's rateguard™ Program agreement. The Customer's account must remain current and be in good standing at the time of each rate change to remain eligible for the benefits of the rateguard™ program. FP Mailing Solutions reserves the right to send the rate updates to the Customer's Authorized FP Mailing Solutions Dealer instead. In this case, the rate update will then be forwarded to the Customer in a timely manner.
3. A minimum term of 12 months remaining on the customer's existing rental agreement is required in order to be eligible to add the rateguard™ Program. If less than 12 months remain on the existing rental agreement at the time of inception, the entire rental agreement term will be extended to satisfy this requirement. If more than 12 months remain on the customer's existing rental agreement, the rateguard™ Program will be added and synchronized to remain in effect until the end the of the existing rental agreement. In either case, all revised rental agreements are subject to the latest published version of FP Rental Terms and Conditions.
4. The additional cost (described below) of rateguard™ will be added to the customer's rental agreement effective immediately. The Customer will continue to be billed for the newly agreed monthly charges until FP Mailing Solutions, or the Customer, cancels the agreement. Proper notice must be provided prior to cancellation as dictated by the latest published version of FP Rental Terms and Conditions. If rateguard™ is added to the contract of a Customer that is currently leasing their equipment from a third-party company, the Customer's Dealer must process an addendum with the leasing company to include rateguard™ as part of the meter rental pass-through to FP.
5. FP Mailing Solutions reserves the right to modify the price of the rateguard™ Program with 30-days written notice, except during the initial term of the Customer's enrollment in rateguard™. The latest version of the rateguard™ Rental Agreement Addendum and FP Rental Terms and Conditions automatically supersede all previously published versions.
6. Current rateguard™ Program pricing is published to all Authorized FP Mailing Solutions Dealers, and may be added at any time to all existing FP Mailing Solutions rental agreements and contracts in good standing. However, the rateguard™ Program only protects those who enroll by the most recent rate change effective date – Beyond this date, the rateguard™ Program will only cover rate changes occurring in the future.

I wish to enroll in FP Mailing Solutions rateguard™ Program, and agree to all terms and conditions above:

LAW OFFICES OF JONATHAN P BECK

Company

Authorized Representative

Authorized Signature

Date

Approval by FP Mailing Solutions

600006784

FP Account Number

56R

Scale Description/Item Number

7353271

Scale/Base Serial Number

RGP05

rateguard™ Item Number

0.00

Monthly Charge (\$)

**** Please Fax Your Completed Addendum To 800.884.6905 Attention: Anthony Atkinson ****



MAILINGSOLUTIONS
AN FP GROUP COMPANY

140 N. Mitchell Ct. Ste. 200; Addison, IL 60101-5629

800-341-6052; www.fp-usa.com

**UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF MISSOURI
EASTERN DIVISION**

BECK SIMMONS LLC, individually and on)	
behalf of all others similarly-situated,)	
)	
Plaintiff,	)	Case No. 4:14-cv-1161
)	
v.)	
	)	JURY TRIAL DEMANDED.
FRANCOTYP-POSTALIA, INC.,)	
)	
Defendant.)	

**DEFENDANT FRANCOTYP-POSTALIA, INC.’S
ANSWER TO FIRST AMENDED CLASS ACTION PETITION**

Defendant Francotyp-Postalia, Inc. (“FP”) hereby answers Plaintiff’s First Amended Class Action Petition as follows:

PRELIMINARY STATEMENT

1. This case challenges Defendants’ practice of sending unsolicited facsimile advertisements.

ANSWER: FP admits that Plaintiff purports to bring claims relating to unsolicited facsimile advertisements. FP denies it has a practice of sending unsolicited facsimile advertisements and denies the remaining allegations in paragraph 1.

2. The federal Telephone Consumer Protection Act, 47 USC § 227, prohibits a person or entity from sending or having an agent send fax advertisements without the recipient’s prior express invitation or permission (“advertising faxes” or “unsolicited faxes”) and without a proper opt out notice. The TCPA provides a private right of action and provides statutory damages of \$500 per violation.

ANSWER: FP denies that the Telephone Consumer Protection Act (“TCPA”) prohibits a person or entity from sending or having an agent send solicited or consented-to fax advertisements without an opt-out notice. FP admits the remaining allegations in paragraph 2.

3. Unsolicited faxes damage their recipients. An advertising fax recipient loses the use of its fax machine, paper, and ink toner. An unsolicited fax wastes the recipient's valuable time that would have been spent on something else. An advertising fax interrupts the recipient's privacy. Unsolicited faxes prevent fax machines from receiving authorized faxes, prevent their use for authorized outgoing faxes, cause undue wear and tear on the recipients' fax machines, and require additional labor to attempt to discern the source and purpose of the unsolicited message. An advertising fax consumes a portion of the limited capacity of the telecommunications infrastructure serving the victims of advertising faxing.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 3.

4. On behalf of itself and all others similarly situated, Plaintiff brings this case as a class action asserting claims against Defendants under the TCPA, the common law of conversion and Missouri consumer and fraud and deceptive business practices act Chapter 407.

ANSWER: FP admits that Plaintiff purports to bring claims under the TCPA and for common law conversion on behalf of itself and others similarly situated. In light of the Court's August 27, 2014 Order granting Plaintiff's motion to dismiss, FP denies Plaintiff is bringing any claims under the Missouri Consumer and Fraud and Deceptive Business Practices Act Chapter 407. FP also denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class and denies the remaining allegations in paragraph 4.

5. Plaintiff seeks an award of statutory damages for each violation of the TCPA.

ANSWER: FP admits Plaintiff purports to be seeking statutory damages for violations of the TCPA. FP denies it violated the TCPA or is liable to Plaintiff in any way and denies the remaining allegations in paragraph 5.

JURISDICTION AND PARTIES

6. This court has personal jurisdiction over Defendants because Defendants transacts business within this state, have made contracts within this state, and/or have committed tortious acts within this state and otherwise have sufficient minimum contacts with the State of Missouri.

ANSWER: FP denies it has committed tortious acts in Missouri or anywhere else. FP admits the remaining allegations of paragraph 6.

7. Plaintiff Beck Simmons LLC, is a Missouri limited liability corporation with its principal place of business in Missouri.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 7.

8. On information and belief, Defendant, Francotyp-Postalia, Inc. is an Illinois corporation doing business as FP Mailing Solutions and doing business in the state of Missouri.

ANSWER: FP denies that it is an Illinois corporation and states that it is incorporated in the state of Delaware. FP admits the remaining allegations of paragraph 8.

9. Defendant John Does 1-10 will be identified through discovery, but are not presently known.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 9.

RELEVANT FACTS

10. On or about October 31, 2011, Defendant sent 1 unsolicited facsimile to Plaintiff in St. Louis County, Missouri. A true and correct copy of the facsimile is attached as Exhibit A.

ANSWER: FP admits that on October 31, 2011, it sent the facsimile attached to Plaintiff's First Amended Class Action Complaint as Exhibit A to Plaintiff. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 10.

11. The transmission sent to Plaintiff on or about October 31, 2011 constitutes material advertising the commercial availability of any property, goods or services.

ANSWER: FP admits the allegations of paragraph 11.

12. On information and belief, Defendant has sent other facsimile transmissions of material advertising the commercial availability of property, goods, or services to many other persons as part of a plan to broadcast fax advertisements, of which Exhibit A is an example.

ANSWER: FP admits it has sent other facsimile transmissions of material advertising the commercial availability of property, goods, or services to other persons. FP denies the remaining allegations in paragraph 12.

13. Defendants approved, authorized and participated in the scheme to broadcast fax advertisements by (a) directing a list to be purchased or assembled; (b) directing and supervising employees or third parties to send the faxes; (c) creating and approving the form of fax to be sent; and (d) determining the number and frequency of the facsimile transmissions.

ANSWER: FP denies the allegations of paragraph 13.

14. Defendants created or made Exhibit A and other fax advertisements, which Defendants sent to Plaintiff and the other members of the class.

ANSWER: FP admits that it created and made Exhibit A, which it sent to Plaintiff. FP also admits it has at various times created or made other fax advertisements. FP denies that this case is appropriate for class treatment and denies that any requirements for class certification are met in this case. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 14.

15. Exhibit A and the other facsimile advertisements are a part of Defendants' work or operations to market Defendants' goods or services which was performed by Defendants and on behalf of Defendants.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 15.

16. Exhibit A and the other facsimile advertisements constitute material furnished in connection with Defendants' work or operations.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 16.

17. The transmissions of Exhibit A to Plaintiff did not contain a notice that informs the recipient of the ability and means to avoid future unsolicited advertisements.

ANSWER: FP admits the allegations in paragraph 17.

18. The transmission of facsimile advertisements, including Exhibit A, to Plaintiff did not contain a notice that informs the recipient of the ability and means to avoid future unsolicited advertisements.

ANSWER: FP admits that Exhibit A did not contain a notice that informs the recipient of the ability and means to avoid future unsolicited advertisements. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 18.

19. The transmission of facsimile advertisements, including Exhibit A, to Plaintiff did not contain a notice that states that the recipient may make a request to the sender of the advertisement not to send any future advertisements to a telephone facsimile machine or machines and that failure to comply, within 30 days, with such a request meeting the requirements under paragraph 47 C.F.R. 64.1200(a)(3)(v) of this section is unlawful.

ANSWER: FP admits that Exhibit A did not contain a notice that states that the recipient may make a request to the sender of the advertisement not to send any future advertisements to a telephone facsimile machine or machines. FP denies that the failure to include such a notice on solicited or consented-to faxes is unlawful. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 19.

20. The transmissions of facsimile advertisements, including Exhibit A, to Plaintiff did not contain a notice that complied with the provisions of 47 U.S.C. § 227(b)(1)(C) and/or 47 C.F.R. 64.1200(a)(3).

ANSWER: FP denies that the failure to include a notice that complies with the provisions of 47 U.S.C. § 227(b)(1)(C) or 47 C.F.R. 64.1200(a)(3) on solicited or consented-to faxes is unlawful. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 20.

21. The transmissions of facsimile advertisements, including Exhibit A, to Plaintiff was required to contain a notice that complied with the provisions of 47 U.S.C. § 227(b)(1)(C) and/or 47 C.F.R. 64.1200(a)(3).

ANSWER: FP denies that the failure to include a notice that complies with the provisions of 47 U.S.C. § 227(b)(1)(C) or 47 C.F.R. 64.1200(a)(3) on solicited or consented-to faxes is unlawful. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 21.

22. On information and belief, Defendants sent multiple facsimile advertisements to Plaintiff and members of the proposed classes throughout the time period covered by the class definitions.

ANSWER: FP denies that this case is appropriate for class treatment and denies that any requirements for class certification are met in this case. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 22.

23. On information and belief, Defendants faxed the same and other facsimile advertisements to the members of the proposed classes in Missouri and throughout the United States without first obtaining the recipients' prior express permission or invitation.

ANSWER: FP denies that this case is appropriate for class treatment and denies that any requirements for class certification are met in this case. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 23.

24. There is no reasonable means for Plaintiff (or any other class member) to avoid receiving unlawful faxes. Fax machines are left on and ready to receive the urgent communications their owners desire to receive.

ANSWER: FP denies that this case is appropriate for class treatment and denies that any requirements for class certification are met in this case. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in 24.

25. Defendants violated 47 U.S.C. § 227 et seq. by transmitting Exhibit A hereto to Plaintiff and the other members of the class without obtaining their prior express permission or invitation and not displaying the proper opt out notice required by 64 C.F.R. 1200.

ANSWER: FP denies the allegations in paragraph 25.

26. Defendants knew or should have known that: (a) facsimile advertisements, including Exhibit A, were advertisements; (b) Plaintiff and the other members of the class had not given their prior permission or invitation to receive facsimile advertisements; (c) no established business relationship existed with Plaintiff and the other members of the class; and (d) Defendants did not display a proper opt out notice.

ANSWER: FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in 26.

27. Defendants engaged in the transmission of facsimile advertisements, including Exhibit A, believing such transmissions were legal based on Defendants' own understanding of the law and/or based on the representations of others on which Defendants reasonably relied.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 27.

28. Defendants did not intend to send transmissions of facsimile advertisements, including Exhibit A, to any person where such transmission was not authorized by law or by the recipient, and to the extent that any transmissions of facsimile advertisement was sent to any person and such transmission was not authorized by law or by the recipient, such transmission was made based on either Defendants' own understanding of the law and/or based on the representations of others on which Defendants reasonably relied.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 28.

29. Defendants failed to correctly determine the legal restrictions on the use of facsimile transmissions and the application of those restrictions to the transmission of facsimile advertisements, including Exhibit A, both to others in general, and specifically to Plaintiff.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 29.

30. The transmissions of facsimile advertisements, including Exhibit A, to Plaintiff and other members of the class caused destruction of Plaintiff's property.

ANSWER: FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 30.

31. The transmissions of facsimile advertisements, including Exhibit A, to Plaintiff and other members of the class interfered with Plaintiff's and other members of the class' exclusive use of their property.

ANSWER: FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 31.

32. The transmissions of facsimile advertisements, including Exhibit A, to Plaintiff and other members of the class interfered with Plaintiff's and other members of the class' business and/or personal communications.

ANSWER: FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 32.

COUNT I

TELEPHONE CONSUMER PROTECTION ACT, 47 U.S.C. § 227

33. Plaintiff incorporated the preceding paragraphs as though fully set forth herein.

ANSWER: FP incorporates by reference its answers to the preceding paragraphs as though fully set forth herein.

34. Plaintiff brings Count I pursuant to the Telephone Consumer Protection Act, 47 U.S.C. § 227, on behalf of the following class of persons:

All persons who (1) on or after four years prior to the filing of this action, (2) were sent by or on behalf of Defendant any telephone facsimile transmissions of material making known the commercial existence of, or making qualitative statements regarding any property, goods, or services (3) with respect to whom Defendants cannot provide evidence of prior express permission or invitation for the sending of such faxes, (4) with whom Defendants does not have an established business relationship or (5) which did not display a proper opt out notice.

ANSWER: FP admits that Plaintiff purports to bring Count I pursuant to the TCPA on behalf of a class of persons. FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class, and denies Plaintiff has appropriately characterized FP's obligations under the TCPA. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 34.

35. A class is warranted because:

- a. On information and belief, the class includes more than forth persons and is so numerous that joinder of all members is impracticable.
- b. There are questions of fact of law common to the class predominating over questions affecting only individual class members, including without limitation:
 - i. Whether Defendants engaged in a pattern of sending unsolicited fax advertisements;
 - ii. Whether Exhibit A and other faxes transmitted by or on behalf of Defendant contains material advertising the commercial availability of any property, goods or services;
 - iii. Whether Defendants' facsimiles advertised the commercial availability of property, goods, or services;
 - iv. The manner and method Defendants used to compile or obtain the list of fax numbers to which they sent Exhibit A and other unsolicited faxed advertisements;
 - v. Whether Defendants faxed advertisements without first obtaining the recipients' prior express permission or invitation;

- vi. Whether Defendants violated the provisions of 47 U.S.C. § 227;
- vii. Whether Plaintiff and the other class members are entitled to statutory damages;
- viii. Whether Defendants knowingly violated the provisions of 47 U.S.C. § 227;
- ix. Whether Defendants should be enjoined from faxing advertisements in the future;
- x. Whether the Court should award trebled damages; and
- xi. Whether Exhibit A and the other fax advertisements sent by or on behalf of Defendant displayed the proper opt out notice required by 64 C.F.R. 1200.

ANSWER: FP denies the allegations in paragraph 35.

36. Plaintiff will fairly and adequately protect the interests of the other class members. Plaintiff's counsel are experienced in handling class actions and claims involving unsolicited advertising faxes. Neither Plaintiff nor Plaintiff's counsel has any interests adverse or in conflict with the absent class members.

ANSWER: FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining factual allegations in paragraph 36.

37. A class action is an appropriate method for adjudicating this controversy fairly and efficiently. The interest of each individual class member in controlling the prosecution of separate claims is small and individual actions are not economically feasible.

ANSWER: FP denies the allegations in paragraph 37.

38. The TCPA prohibits the "use of any telephone facsimile machine, computer or other device to send an unsolicited advertisement to a telephone facsimile machine" 47 U.S.C. § 227(b)(1).

ANSWER: FP denies that paragraph 38 accurately quotes 47 U.S.C. § 227(b)(1). FP admits that the TCPA prohibits the use of any telephone facsimile machine, computer or other

device to send an unsolicited advertisement to a telephone facsimile machine under certain circumstances. FP denies the remaining allegations in paragraph 38.

39. The TCPA defines “unsolicited advertisement,” as “any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person without that person’s express invitation or permission.” 47 U.S.C. § 227(a)(4).

ANSWER: FP denies that paragraph 39 accurately quotes 47 U.S.C. § 227(a)(4). FP admits that 47 U.S.C. § 227(a)(5) provides that “[t]he term ‘unsolicited advertisement’ means any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person without that person’s prior express invitation or permission, in writing or otherwise.” FP denies the remaining allegations in paragraph 39.

40. The TCPA provides:

Private right of action. A person may, if otherwise permitted by the laws or rules of court of a state, bring in an appropriate court of that state:

(A) An action based on a violation of this subsection or the regulations prescribed under this subsection to enjoin such violation,

(B) An action to recover for actual monetary loss from such a violation, or to receive \$500 in damages for each such violation, whichever is greater, or

(C) Both such actions.

ANSWER: FP denies that paragraph 40 accurately quotes the TCPA. FP admits the TCPA provides for a private right of action under certain circumstances. FP denies the remaining allegations in paragraph 40.

41. The Court, in its discretion, may treble the statutory damages if the violation was knowing. 47 U.S.C. § 227.

ANSWER: FP denies that paragraph 41 accurately quotes 47 U.S.C. § 227. FP admits the TCPA provides for treble damages under certain circumstances. FP denies that treble damages are appropriate in this case and denies the remaining allegations in paragraph 41.

42. The TCPA is a strict liability statute and the Defendants are liable to Plaintiff and the other class members even if their actions were only negligent.

ANSWER: FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 42.

43. Defendants' actions caused damages to Plaintiff and the other class members. Receiving Defendants' advertising faxes caused the recipients to lose paper and toner consumer in the printing of Defendants' faxes. Moreover, Defendants' actions interfered with Plaintiff's use of its fax machine and telephone line connected to that fax machine. Defendants' faxes cost Plaintiff time, as Plaintiff and/or its employees wasted their time receiving, reviewing and routing Defendants' unlawful faxes. That time otherwise would have been spent on Plaintiff's business activities. Finally, Defendants' faxes unlawfully interrupted Plaintiff's and the other class members' privacy interests in being left alone.

ANSWER: FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 43.

44. Defendants did not intend to cause damage to Plaintiff and the other class members, did not intend to violate their privacy, and did not intend to interfere with recipients' fax machines or consume the recipients' valuable time with Defendants' advertisements.

ANSWER: FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 44.

45. If the court finds that Defendants knowingly violated this subsection or the regulations prescribed under this subsection, the court may, in its discretion, increase the amount of the award to an amount equal to nor more than three times the amount available under subparagraph (B) of this paragraph. 47 U.S.C. § 227(b)(3).

ANSWER: FP admits that 47 U.S.C. § 227(b)(3) provides for treble damages under certain circumstances. FP denies it is liable to Plaintiff in any way, denies that circumstances warranting treble damages exist here and denies the remaining allegations in paragraph 45.

46. Defendants knew or should have known that: (a) Plaintiff and the other class members had not given express permission or invitation for Defendants or anyone else to fax advertisements about Defendants' goods or services, (B) Defendants did not have an established business relationship with Plaintiff and the other members of the class (C) Exhibit A and the other facsimile advertisements were advertisements, and (D) Exhibit A and the other facsimile advertisements did not display the proper opt out notice.

ANSWER: FP denies the allegations in paragraph 46.

47. Defendants violated 47 U.S.C. § 227 et seq. by transmitting Exhibit A and the other facsimile advertisements hereto to Plaintiff and the other members of the class without obtaining their prior express permission or invitation and not displaying the proper opt out notice required by 64 C.F.R. 1200.

ANSWER: FP denies the allegations in paragraph 47.

48. Defendants knew or should have known that: (a) Exhibit A and the other facsimile advertisements were advertisements; (b) Defendants did not obtain prior permission or invitation to send facsimile advertisements, including Exhibit A; (c) Defendants did not have an established business relationship with Plaintiff or the other members of the class and (d) Exhibit A and the other facsimile advertisements did not display a proper opt out notice.

ANSWER: FP denies the allegations in paragraph 48.

49. Defendants engaged in the transmission of Exhibit A and the other facsimile advertisements believing such transmissions were legal based on Defendants' own understanding of the law and/or based on the representations of others on which Defendants reasonably relied.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 49.

50. Defendants did not intend to send transmission of Exhibit A and the other facsimile advertisements to any person where such transmission was not authorized by law or by

the recipient and to the extent that any transmission of Exhibit A and the other facsimile advertisements were sent to any person and such transmission was not authorized by law or by the recipient, such transmission was made based on either Defendants' own understanding of the law and/or based on the representations of others on which Defendants reasonably relied.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 50.

51. Defendants failed to correctly determine the legal restrictions on the use of facsimile transmissions and the application of those restrictions to the transmission of Exhibit A and the other facsimile advertisements both to others in general, and specifically to Plaintiff.

ANSWER: FP lacks knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 51.

52. Defendants' actions caused damages to Plaintiff and the other class members, because their receipt of Defendants' unsolicited fax advertisements caused them to lose paper and toner consumer as a result. Defendants' actions prevented Plaintiff's fax machine from being used for Plaintiff's business purposes during the time Defendants were using Plaintiff's fax machine for Defendants' unauthorized purpose. Defendants' actions also cost Plaintiff employee time, as Plaintiff's employees used their time receiving, routing and reviewing Defendants' unauthorized faxes and that time otherwise would have been spent on Plaintiff's business activities. Finally, the injury and property damage sustained by Plaintiff and the other members of the class occurred outside of Defendants' premises. Pursuant to law, Plaintiff, and each class member, instead may recover \$500 for each violation of the TCPA.

ANSWER: FP denies the allegations in paragraph 52.

COUNT II

CONVERSION

53. Plaintiff incorporates Paragraphs 3 and 4, 10, 13-16, 22-24 and 27-32 as for its paragraph 53.

ANSWER: FP incorporates by reference its answers to Paragraphs 3 and 4, 10, 13-16, 22-24 and 27-32 for its answer to paragraph 53.

54. In accordance with Mo. S. Ct. Rule 52.08, Plaintiff brings Count II for conversion under the common law for the following class of persons:

All persons who on or after five years prior to the filing of this action, were sent telephone facsimile messages by or on behalf of

Defendants with respect to whom Defendants cannot provide evidence of prior express permission or invitation.

ANSWER: FP admits that Plaintiff purports to bring a claim for conversion under the common law on behalf of a class of persons. FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 54.

55. A class action is proper in that:

- a. On information and belief the class is so numerous that joinder of all members is impracticable.
- b. There are questions of fact or law common to the class predominating over all questions affecting only individual class members, including:
 - i. Whether Defendants engaged in a pattern of sending unsolicited faxes;
 - ii. Whether Defendants sent faxes without obtaining the recipients' prior express permission or invitation of the faxes;
 - iii. The manner and method Defendants used to compile or obtain the list of fax numbers to which it sent Exhibit A and other unsolicited faxes;
 - iv. Whether Defendants committed the tort of conversion; and
 - v. Whether Plaintiff and the other class members are entitled to recover actual damages and other appropriate relief.

ANSWER: FP denies the allegations in paragraph 55.

56. Plaintiff will fairly and adequately protect the interests of the other class members. Plaintiff has retained counsel who is experienced in handling class actions and claims involving unlawful business practices. Neither Plaintiff nor Plaintiff's counsel have any interests adverse or in conflict with the class.

ANSWER: FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 56.

57. A class action is an appropriate method for adjudicating this controversy fairly and efficiently. The interest of the individual class members in individually controlling the prosecution of separate claims is small and individual actions are not economically feasible.

ANSWER: FP denies the allegations in paragraph 57.

58. By sending Plaintiff and the other class members unsolicited faxes, Defendants improperly and unlawfully converted their fax machines, toner and paper to its own use. Defendants also converted Plaintiff's employees' time to Defendants' own use.

ANSWER: FP denies the allegations in paragraph 58.

59. Immediately prior to the sending of the unsolicited faxes, Plaintiff, and the other class members owned an unqualified and immediate right to possession of their fax machine, paper, toner and employee time.

ANSWER: FP denies that this case is appropriate for class treatment, denies that any requirements for class certification are met in this case, and denies that it has engaged in any wrongdoing with respect to Plaintiff or the purported class. FP lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 59.

60. By sending the unsolicited faxes, Defendants permanently misappropriated the class members' fax machines, toner, paper, and employee time to Defendants' own use. Such misappropriation was wrongful and without authorization.

ANSWER: FP denies the allegations in paragraph 60.

61. Defendants knew or should have known that its misappropriation of paper, toner, and employee time was wrongful and without authorization.

ANSWER: FP denies the allegations in paragraph 61.

62. Plaintiff and the other class members were deprived of the use of the fax machines, paper, toner and employee time, which could no longer be used for any other purpose.

Plaintiff and each class member thereby suffered damages as a result of the sending of unsolicited fax advertisements from Defendants.

ANSWER: FP denies the allegations in paragraph 62.

63. Each of Defendants' unsolicited faxes effectively stole Plaintiff's employees' time because persons employed by Plaintiff were involved in receiving, routing and reviewing Defendants' unlawful faxes. Defendants knew or should have known employees' time is valuable to Plaintiff.

ANSWER: FP denies the allegations in paragraph 63.

64. Defendants' actions caused damages to Plaintiff and the other members of the class because their receipt of Defendants' unsolicited faxes caused them to lose paper and toner as a result. Defendants' actions prevent Plaintiff's fax machines from being used for Plaintiff's business purposes during the time Defendants were using Plaintiff's fax machines for Defendants' unlawful purpose. Defendants' actions also cost Plaintiff employee time, as Plaintiff's employees used their time receiving, routing, and reviewing Defendants' unlawful faxes, and that time otherwise would have been spent on Plaintiff's business activities.

ANSWER: FP denies the allegations in paragraph 64.

COUNT III

MISSOURI CONSUMER FRAUD & DECEPTIVE BUSINESS PRACTICES ACT **Chapter 407**

In light of the Court's August 27, 2014, Order granting Plaintiff's motion to voluntarily dismiss Count III, no answer is required to these allegations.

ADDITIONAL DEFENSES

In further support of its Answer, FP sets forth the following additional and/or affirmative defenses:

First Additional Defense

The Complaint fails to state any claims upon which relief can be granted.

Second Additional Defense

This action may not be maintained as a class action because, among other reasons, (a) Plaintiff is not an adequate class representative and cannot fairly and adequately protect the interests of the purported class; (b) individual issues of law or fact predominate over any common questions; (c) a class action is not a superior method for the fair and efficient adjudication of the controversy; (d) none of the other requirements of maintaining this action as a class action have been met; (e) the asserted class is not properly defined; (f) the asserted class is not ascertainable; and (g) the asserted class includes members who have suffered no injury. Further, any adjudication of Plaintiff's claims and those of the alleged members of the putative class through purported "generalized class-wide proof" would violate FP's rights to Due Process and Trial by Jury under the Missouri and United States Constitutions.

Third Additional Defense

This action may not be maintained as a class action because, among other reasons, Plaintiffs cannot establish liability, injury or damages by common proof.

WHEREFORE, FP respectfully requests that the Court dismiss the First Amended Class Action Petition in its entirety, deny all of the relief requested by Plaintiff, enter judgment in FP's favor and grant such other relief as this Court deems just and proper.

HEPLERBROOM LLC

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PROOF OF SERVICE

I hereby certify that I electronically filed on this 5th day of September, 2014, the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the following:

- Max Margulis; ATTORNEY FOR **PLAINTIFF**

and mailed by first class mail, postage prepaid, and by depositing in a U.S. Post Office mail box, a copy of the document to the following non-registered participant:

ATTORNEY FOR **PLAINTIFF**

Brian J. Wanca

Anderson + Wanca

3701 Algonquin Road, Suite 760

Rolling Meadows, Illinois 60008

/s/ Michael L. Young

**UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF MISSOURI
EASTERN DIVISION**

BECK SIMMONS LLC, individually and)
on behalf of all other similarly-situated,)

Plaintiff,)

vs.)

Case No.: 4:14-cv-01161-HEA

FRANCOTYP-POSTALIA, INC.,)

Defendant.)

**DEFENDANT FRANCOTYP-POSTALIA, INC'S
MEMORANDUM IN SUPPORT OF ITS MOTION TO STAY**

Plaintiff's claim against Francotyp-Postalia, Inc. ("FP") based upon a failure to include an opt-out notice on solicited fax advertisements as allegedly required by FCC regulations runs afoul of the statutory authority granted to the Federal Communications Commission ("FCC") under the Telephone Consumer Protection Act ("TCPA"). The FCC is currently considering over twenty petitions requesting that the FCC clarify its regulations to confirm that the failure to include an opt-out notice on solicited fax advertisements runs does not violate the TCPA. FP is also preparing to file a petition requesting the same relief from the FCC. The FCC's ruling on those petitions will determine whether certain of Plaintiff's claims are viable and therefore greatly impact the scope of discovery and the class certification process.

Accordingly, FP requests that this Court enter an order staying this case pending (1) the disposition of the related pending petitions for declaratory judgment filed with the FCC requesting that the FCC clarify its regulations relating to the TCPA; (2) the disposition of the administrative petition that FP is preparing to file with the FCC; and (3) any rulings by the Federal Court of Appeals appealing from the FCC's final dispositions of the petitions.

BACKGROUND

Plaintiff filed a class action complaint alleging that FP violated the TCPA by, among other things, faxing or having an agent fax advertisements without a proper opt-out notice, as allegedly required by 47 C.F.R. § 64.1200. (Plaintiff's Amended Complaint, Doc. 14, ¶ 34 (seeking to recover on behalf of all recipients of faxes sent by FP "which did not display a proper opt out notice".)) Plaintiff seeks to recover on behalf of all persons who received a fax that did not contain the opt-out notice, regardless of whether the fax was solicited or if FP had a business relationship with the recipient. (*Id.*; *see also id.* at paragraphs 16-19, 23, 32(xi), 43-45.) In support of its allegations, Plaintiff attached to its complaint an exemplar fax sent to Plaintiff that does not contain the opt-out notice. (*See id.*, at Ex. A.)

ARGUMENT

Plaintiff's claim based upon a failure to include an opt-out notice on solicited fax advertisements runs afoul of the statutory authority granted to the FCC under the TCPA. By its terms, the TCPA regulates only "unsolicited advertisements." It defines the term "unsolicited advertisement" to mean "any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person without that person's prior express invitation or permission, in writing or otherwise." 47 U.S.C. § 227(a)(5) (2010). In relevant part, the statute prohibits the "use [of] any . . . device to send, to a telephone facsimile machine, an unsolicited advertisement, unless . . . the unsolicited advertisement contains a notice meeting the requirements under paragraph 2(D)." *Id.* at § 227(b)(1)(C) & (C)(iii).

As the Eighth Circuit recently observed, the TCPA "does not expressly impose similar [notice] limitations or requirements on the sending of solicited or consented-to fax advertisements." *Nack v. Walburg*, 715 F.3d 680, 683 (8th Cir. 2013) (reversing grant of

summary judgment to defendant on ground TCPA did not allow regulation of solicited faxes even when there was no opt-out notice). However, the most pertinent regulation promulgated by the FCC “read most naturally and according to its plain language, extends the opt-out notice requirement to solicited as well as unsolicited fax advertisements.” *Id.* That regulation provides “[a] facsimile advertisement that is sent to a recipient that has provided prior express invitation or permission to the sender must include an opt-out notice that complies with the requirements in paragraph (a)(4)(iii) of this section.” 47 C.F.R. § 64.1200(a)(4)(iv).

Courts, like the Eighth Circuit, while noting the apparent lack of statutory authority underlying the FCC’s regulation, have nonetheless declined to interpret the TCPA contrary to the regulations promulgated under it by the FCC due to the constraints of the Hobbs Act. *See e.g., Nack*, 715 F.3d at 686. However, those courts have stayed cases involving TCPA claims for failing to include an opt-out notice on a solicited fax advertisement pending the FCC’s resolution of numerous petitions challenging the regulations.¹

In *Nack v. Walburg*, the Eighth Circuit recognized that “it was questionable whether the regulation at issue (thus interpreted [to apply to solicited faxes]) properly could apply to permissive faxes or could have been promulgated under the statutory section that authorizes a private cause of action.” *Nack*, 715 F.3d at 682. Accordingly, the Eighth Circuit strongly suggested that the *Nack* defendants move to stay the case when it was remanded to the Eastern District. *Id.* at 687. Following the Eighth Circuit’s suggestion, defendants moved to stay and

¹ The FCC is currently considering over twenty petitions that challenge the legality of holding an individual or entity liable under the TCPA for faxes sent with permission when those faxes failed to include an opt-out notice (hereinafter, the “Related Petitions”). Those petitions are available on the FCC’s webpage at <http://apps.fcc.gov/ecfs/> by using the ECFS Full Text Search, Advanced, and searching for all petitions filed under FCC Proceeding (Docket) No. 02-278 with the keyword “opt-out.” For the Court’s convenience, four of the recently-filed petitions are attached hereto in Exhibit A.

Judge Fleissig granted the stay pending a ruling on the petitions filed with the FCC. *See Nack v. Walburg*, Case No. 4:10CV00478, 2013 WL 4860104, at *1-2 (E.D. Mo. Sept. 12, 2013) (holding “[i]n light of the Eighth Circuit’s suggestion, this Court will follow suit” and stay the case).

Since the *Nack* decision, courts located in this district and in other jurisdictions have stayed trial court proceedings to allow the FCC to address the propriety of the opt-out regulations in order to avoid a situation where the courts might reach inconsistent results in the interim. *See e.g., St. Louis Heart Center, Inc. v. Gilead Palo Alto, Inc.*, Case No. 4:13-cv-958, 2013 WL 5436651, at *1-2 (E.D. Mo. Sept. 27, 2013) (granting defendants’ motion to stay “[i]n light of the Eighth Circuit’s suggestion in *Nack* and in the interests of reaching consistent results in similar TCPA cases”); *Raitport v. Harbour Capital Corp.*, Case No. 09-cv-156, 2013 WL 4883765, at *1 (D. N.H. Sept. 12, 2013) (noting the conflict between the language in the TCPA and the scope of the FCC’s regulations, declining jurisdiction to resolve the issue and holding that “[g]iven the substantial effect that the outcome of the pending [FCC] administrative proceedings will have on disposition of the pending issues in this case, particularly with respect to certification of the proposed class, this litigation shall be stayed pending a final decision in those matters”); *Burik v. Staples Contract and Commercial, Inc.*, No. 1:12-cv-10806 (Doc. No. 90) (D. Mass. filed Aug. 9, 2013) (granting motion to stay pending the FCC’s decision on the opt-out issue).

As one district court also recognized when entering a stay, “[i]t stands to reason that the more petitions the FCC receives, the greater the likelihood that the Commission will address the relevant issues on the merits and the more cases that are stayed pending the resolution of those proceedings, the greater the potential for consistent results in TCPA litigation.” *Physicians*

Heathsource, Inc. v. Purdue Pharma L.P., No. 3:12-CV-1208, 2014 WL 518992, *2 (D. Conn. Feb. 3, 2014) (noting “although I am inclined to agree with the defendants that the FCC lacks authority to regulate solicited faxes pursuant to § 227(b) of the TCPA,” the Hobbs Act may prevent resolution of that issue at the trial court level and therefore granting motion to stay awaiting FCC decision on petition regarding opt-out notice as “the wiser course of action”).

The FCC’s ruling on the Related Petitions and the petition that FP is preparing to file will significantly impact the issues in this case, including whether FP can move for judgment on certain of Plaintiff’s claims, the defenses that FP is able to present, the scope of discovery and the class certification process. Both the Court’s and the parties’ resources should be conserved by waiting to proceed until after the FCC has resolved the issues relating to the regulations that it promulgated under the TCPA, so that efforts are not duplicated or found wholly unnecessary later.

Finally, Plaintiff will not be prejudiced by a stay. FP has collected and preserved the available documents and data relating to any faxes sent by it during the alleged class period. FP will continue to preserve those documents and data during the pendency of any stay.

CONCLUSION

The FCC is currently considering the propriety of the regulations that are central to the viability of key claims asserted by the Plaintiffs and the resolution of those issues will greatly impact the scope of this case. For the reasons stated herein, FP requests that the Court enter an order staying this case pending (1) the disposition of the related pending TCPA petitions for declaratory judgment filed with the FCC; (2) the disposition of FP’s administrative petition that it is preparing to file with the FCC; and (3) any rulings by the Federal Court of Appeals appealing from the FCC’s final dispositions of those petitions.

HEPLERBROOM LLC

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ATTORNEYS FOR **DEFENDANT**

PROOF OF SERVICE

I hereby certify that I electronically filed on this 9th day of September, 2014, the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the following:

- Max Margulis; ATTORNEY FOR **PLAINTIFF**

and mailed by first class mail, postage prepaid, and by depositing in a U.S. Post Office mail box, a copy of the document to the following non-registered participant:

ATTORNEY FOR **PLAINTIFF**

Brian J. Wanca

Anderson + Wanca

3701 Algonquin Road, Suite 760

Rolling Meadows, Illinois 60008

/s/ Michael L. Young

EXHIBIT A

**Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, DC 20554**

In the Matter of:)	
	)	CG Docket No. 02-278
Petition of MedLearning, Inc.)	
And Medica Inc. for Declaratory Ruling	)	CG Docket No. 05-338
To Clarify Scope and/or Statutory Basis)	
For Rule 64.1200(a)(3)(iv))	
And/or for Waiver)	
)	

PETITION FOR DECLARATORY RULING AND/OR WAIVER

Pursuant to Section 1.2 of the Federal Communications Commission (“the Commission”) rules, MedLearning, Inc. (“MedLearning”) and Medica, Inc. (“Medica”) (collectively, “the petitioners”), respectfully request that the Commission issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) (“the Rule”) of the Commission’s regulations does not apply to fax advertisements sent with the prior express consent or permission of the recipient. In the alternative, the petitioners respectfully request that the Commission clarify that the statutory basis for Section 64.1200(a)(4)(iv) is not 47 U.S.C. § 227(b). At a minimum, the Commission should clarify that solicited faxes sent with effective opt-out notices do not violate the Rule or any other regulation promulgated by the Commission under the TCPA.

In the absence of either ruling, the petitioners respectfully request that, pursuant to Section 1.3 of the Commission’s rules, the Commission grant a retroactive waiver of Section 64.1200(a)(4)(iv) with respect to faxes that have been transmitted by or on behalf of

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CONCEPT PARK • 741 BOSTON POST ROAD
GUILFORD, CONNECTICUT 06437
TEL: (203) 458-9168 • FAX: (203) 458-4424
JURIS NO. 415438

MedLearning and Medica with the prior express consent or permission of the recipients or their agents.

INTRODUCTION

MedLearning and Medica each face a putative class action lawsuit, brought pursuant to the Telephone Consumer Protection Act (“TCPA”), based on the sending of solicited faxes that contained an effective opt-out notice. Despite the fact that the plaintiffs in these actions consented to receive the faxes at issue, and suffered no harm as a result of receiving the faxes at issue, the plaintiffs in those lawsuits now seek millions of dollars on behalf of the putative class, claiming that the petitioners violated the Rule because the opt-out language on the faxes allegedly was not strictly compliant with the Rule’s requirements.

47 U.S.C § 227(b) codifies, in part, the TCPA. The plain language and scope of Section 227(b) is expressly limited to unsolicited faxes, which the statute defines to exclude faxes sent with consent. Thus, no regulation adopted under Section 227(b) properly could extend to solicited faxes.

However, the scope and applicability of the Rule are unclear as it contains confusing and inconsistent language regarding the opt-out notice requirements. This confusion and uncertainty regarding the Rule’s opt-out notice requirements have led to numerous legal disputes and petitions to the Commission. The present petitioners therefore urge the Commission to resolve this uncertainty by clarifying that the Rule does not apply to solicited fax advertisements.

In the alternative, the petitioners request that the Commission issue a declaratory ruling that Section 227(b) of the TCPA is not the statutory basis for the Rule. Such a ruling would clarify the Commission's authority for this Rule while making clear that solicited faxes sent without the precise opt-out notification language requirements listed in the Rule cannot form the basis of a private action under the TCPA.

Should the Commission decline to issue the declaratory rulings sought above, the Commission at least should clarify that a fax that is transmitted pursuant to the prior express invitation or permission of a fax recipient, and includes an effective opt-out notice, does not violate any Commission regulation promulgated pursuant to any provision of the TCPA.

Finally, in the absence of any of the declaratory rulings requested above, the petitioners request that the Commission grant a retroactive waiver of Section 64.1200(a)(4)(iv) from the effective date of the Rule for any fax transmitted by or on behalf of the petitioners with the consent of the recipient. Subjecting the present petitioners to class action lawsuits brought by plaintiffs who agreed to receive the fax transmissions would not serve the Commission's goals, the public interest, or the legislative intent of the TCPA.

BACKGROUND

MedLearning and Medica are each currently defending a lawsuit brought by a serial TCPA-class action plaintiff. In Kaye v. Merck & Co., Inc. et al., 3:10cv1546(RNC) (D.Conn.), filed on Sept. 29, 2010, the fax at issue, which is attached to the plaintiff's complaint, is addressed to plaintiff Roger Kaye, M.D., and invited him to attend an interactive telesymposium on "important clinical information about schizophrenia and

bipolar disorder.” The bottom of this fax contained the following statement: “To be removed from the fax list for this program, please initial here __ and fax this form back to (207) 288-2307 or call (877) 963-3532.” The plaintiff in Kaye does not allege that he received any other faxes or that he attempted to utilize the opt-out mechanism without success.

On behalf of Merck & Co., Inc. (“Merck”), MedLearning reached out to the physicians invited to the telesymposium. To ensure that it did not send any unsolicited faxes, MedLearning placed a phone call to each invitee to determine consent before sending a fax invitation. Despite this careful process to ensure that only solicited faxes were sent to the invitees of the telesymposium, Merck and MedLearning have been subject to a class action lawsuit seeking millions of dollars in damages. The Kaye plaintiff’s primary theory of liability is that the Commission’s Rule requires an extensive and precise opt-out notice on every fax, even where express consent was obtained prior to sending. Thus, Merck and MedLearning face a lawsuit even though the harm to the recipients of the faxes is nonexistent.

Similarly, in Physicians Healthsource, Inc. v. Boehringer Ingelheim Pharmaceuticals, Inc. et al., 3:14cv00405(SRU) (D.Conn., filed March 30, 2014) the fax at issue, which is attached to the plaintiff’s complaint, is addressed to Dr. Jose Martinez, and invited him to attend a meeting “to discuss Female Sexual Dysfunction (“FSD”), including Hypoactive Sexual Desire Disorder (“HSDD”) including pathophysiology models, epidemiology, and diagnosis.” The bottom of this fax contained the following statement: “To be removed from the fax list, please initial here __ and fax this form back to (207) 288-2307 or call (866) 503-

3008.” The plaintiff in Physicians Healthsource does not allege that it received any other faxes or that it attempted to utilize the opt-out mechanism without success.¹

On behalf of Boehringer Ingelheim Pharmaceuticals, Inc. (“Boehringer”), Medica reached out to certain invitees to the discussion on FSD and HSDD. Medica followed the same process described above whereby it placed a phone call to ensure consent before sending any fax. Despite this careful process to ensure consent, and despite the fact that the fax at issue contains an effective opt-out notice, Medica and Boehringer also face a class action lawsuit seeking millions of dollars in damages, as the Physicians Healthsource plaintiff claims that the fax did not contain a proper opt-out notice pursuant to the Rule.

The district court in Kaye has phased discovery, prioritizing precertification discovery on the issue of whether the subject telesymposia faxes were solicited or unsolicited.² The court has stayed additional discovery proceedings in the case pending the completion of the initial round of discovery and/or “the outcome of proceedings before the Federal Communications Commission concerning the Commission’s regulation of solicited faxes under the TCPA.”³ Before ordering the partial stay, the court expressed serious concern about the application of the opt-out notice requirements to solicited faxes.

¹ Despite the fact that the fax at issue in Physicians Healthsource is addressed to Dr. Jose Martinez, he is not a party to that lawsuit.

² See Kaye, 3:10cv1546, Docket No. 114, p. 1 and Docket No. 126, p. 7.

³ Kaye, 3:10cv1546, Docket No. 114, p. 1. The Court also stayed those additional proceedings pending the result of the certiorari petition in the U.S. Supreme Court in Nack v. Walburg, 715 F.3d 680 (8th Cir. 2013). The Supreme Court denied certiorari in Nack. See Nack v. Walburg, 134 S. Ct. 1539 (Mar 24, 2014).

In Physicians Healthsource, Medica and Boehringer have moved to dismiss the plaintiff's claim on the ground that the fax concerning the discussion of FSD and HSDD is not an advertisement.⁴ The plaintiff has filed an objection to these motions and the parties are awaiting a ruling from the Court.

ARGUMENT

I. THE COMMISSION SHOULD ISSUE A DECLARATORY RULING TO CLARIFY THE RULE.

The Commission has discretion to issue a declaratory ruling where, as here, such ruling would remove unnecessary uncertainty. 5 U.S.C. § 554(e), 47 C.F.R. § 1.2(a). The uncertainty as to scope and statutory basis of the Rule is demonstrated by the numerous filings in federal district courts and before the Commission. Private lawsuits that rely on the Rule unnecessarily burden defendants and the courts with claims Congress never intended to create. The Commission should therefore issue a declaratory ruling to clarify the scope and statutory basis of the Rule.

A. The Commission Should Issue a Declaratory Ruling to Clarify that the Rule Does Not Apply to Solicited Faxes.

The Commission should clarify that the Rule applies only to unsolicited faxes because the Rule and other guidance from the Commission is ambiguous. In addition, excluding solicited faxes from the TCPA's ambit aligns with the legislative intent and plain

⁴ In Kaye, Merck and MedLearning also deny that the fax at issue constitutes an advertisement under the TCPA.

language of the TCPA; namely, to regulate unsolicited faxes. The Rule states, in pertinent part:

No person or entity may: ...

Use a telephone facsimile machine, computer, or other device to send an *unsolicited* advertisement to a telephone facsimile machine, unless – ...

A facsimile advertisement that is sent to a recipient that *has provided prior express invitation or permission* to the sender must include an opt-out notice that complies with the requirements in paragraph a(4)(iii) of this section.

47 C.F.R. § 64.1200(a)(4)(iv) (emphasis added).

The Rule does not make sense on its face. Because the Rule begins by limiting the scope to unsolicited faxes, yet later references faxes sent with express permission, it is impossible to tell whether the Rule is intended to reach solicited as well as unsolicited faxes. The JFPA Order only adds to the confusion. The Order first explains that “the opt-out notice requirement only applies to communications that constitute unsolicited advertisements.” JFPA Order, ¶ 42 n.154. Only later, in a paragraph dealing with the issue of faxes sent based on consent received prior to the effective date of the rules, does the Order state that an opt-out notice would be required “to allow consumers to stop unwanted faxes in the future.” *Id.* at ¶ 48. A reasonable interpretation of this provision is that, to the extent any opt-out notice requirement was intended by the Commission to apply to faxes sent with consent, it was intended to apply only where that consent was obtained prior to the effective date of the rules. In any event, given these ambiguities and contradictions, there is legitimate uncertainty regarding whether Section 64.1200(a)(4)(iv) applies to solicited faxes. Entities

such as Medica and MedLearning should not be required to defend costly and time-consuming putative class action lawsuits which seek millions of dollars in damages, where such lawsuits are based on an ambiguous and contradictory regulation.

The Commission should clarify that the Rule does not apply to fax advertisements that were sent with the permission or consent of the recipient as such an interpretation comports with the text and legislative history of the TCPA. Indeed, both the text and the legislative history make clear that The TCPA's opt-out requirements apply only to unsolicited advertisements. See 47 U.S.C. § 227(b)(1)&(2); id. § 227(a)(5) (definition of "unsolicited advertisement," expressly excludes any fax advertisement sent with the recipient's "prior express invitation or permission."). See also S. Rep. No. 102-178 at 3 (1991), reprinted in 1991 U.S.C.C.A.N. 1968, 1970 ("The bill as introduced proposed to ban artificial or prerecorded messages to residential consumers and to emergency lines, and to place restrictions on unsolicited advertisements delivered via fax machine."); S. Rep. No. 109-76 at 1 (2005), reprinted in 2005 U.S.C.C.A.N. 319, 319 (showing that, in enacting JFPA, Congress meant only to "[c]reate a limited [EBR] statutory exception to the current prohibition against the faxing of unsolicited advertisements," and for those "unsolicited advertisements," to require "notice of a recipient's ability to opt out of receiving any future faxes containing unsolicited advertisements."). There is no indication whatsoever that Congress intended to regulate solicited advertisements.

Moreover, interpreting the Rule to apply to solicited fax advertisements would render it invalid. By limiting Section 227(b) to unsolicited fax advertisements, Congress restricted

the Commission's jurisdiction to that particular type of communication. See Am. Library Ass'n v. FCC, 406 F.3d 689, 705 (D.C. Cir. 2005) (“[T]he Commission can only issue regulations on subjects over which it has been delegated authority by Congress ...”). Accordingly, the Commission did not obtain the authority to regulate solicited faxes when Congress passed a statute regulating unsolicited faxes. Thus, the Rule is invalid to the extent it purports to regulate solicited faxes and is promulgated pursuant to the Commission's authority under Section 227. The Commission should construe the Rule to avoid these problems.

Finally, interpreting the Rule to apply to solicited faxes would raise significant constitutional concerns. Imposing an opt-out notice requirement on consensual communications between fax senders and recipients would not be consistent with the First Amendment. Assessing potentially massive statutory damages based on alleged technical deficiencies in such notices, under circumstances where the recipient has expressly invited or consented to the fax, also raises substantial Due Process concerns. Accordingly, the Rule should be interpreted in a manner to avoid these constitutional problems.

B. Alternatively, the Commission Should Issue a Declaratory Ruling to Clarify that 47 U.S.C. § 227(b) Is Not the Statutory Basis for the Rule.

If the Commission declines to interpret Section 64.1200(a)(4)(iv) to exclude fax advertisements for which the sender has obtained prior express consent, the Commission should issue a declaratory ruling that Section 227(b) of the TCPA is not the statutory basis for the Rule, in order to clarify the Commission's authority for the Rule and to make clear that the Rule cannot form the basis of a private lawsuit.

The statutory basis for Section 64.1200(a)(4)(iv) is not clear. The Commission cited eleven different statutory provisions in the JFPA Order as authority for the multiple amendments it made to Section 64.1200, of which the addition of Section 64.1200(a)(4)(iv) was only one. It is therefore unclear if the Commission relied on its authority under Section 227 (which contains the private right of action provision) in promulgating Section 64.1200(a)(4)(iv), or on one of the other cited provisions. A clarification by the Commission that its basis for promulgating Section 64.1200(a)(4)(iv) was some statutory provision other than Section 227(b) would serve both the Commission's interests and promote the public's interest in fairness and justice.

By making clear that Section 64.1200(a)(4)(iv) is not grounded in the Commission's authority under Section 227(b), the Commission could assist businesses by removing the threat of massive class action lawsuits based solely on communications with consenting consumers. At the same time, articulating a different statutory basis for the rule would preserve the Commission's ability to enforce the rule as appropriate using its broad, flexible enforcement powers. Purported violations of the rule where there is no actual harm could then still be addressed, but would not be subject to multi-millions of dollars in statutory damages claims. By contrast, declining to clarify the basis of Section 64.1200(a)(4)(iv) leaves the courts to guess at the Commission's exercise of jurisdictional authority, complicating the class action suits that are pending around the country and prejudicing litigants who could otherwise have a clear defense.

The Commission therefore should issue a declaratory ruling clarifying that the statutory provision the Commission relied on in promulgating Section 64.1200(a)(4)(iv) of its rules was *not* Section 227(b).

II. THE COMMISSION SHOULD CONFIRM THAT SUBSTANTIALLY COMPLIANT OPT-OUT NOTICES ON SOLICITED FAXES SATISFY SECTIONS 64.1200(A)(4)(III) AND (IV) OF THE COMMISSION’S RULES.

Even if the Commission maintains that it has authority under Section 227(b) to regulate solicited faxes, the Commission should recognize that strict compliance with the notice requirements specified for *unsolicited* faxes is not necessary for faxes expressly invited or consented to by the recipient. When Congress enacted the TCPA, one of its purposes was to establish restrictions on the use of fax machines to transmit “unsolicited advertisements” — that is, “any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person without that person’s prior express invitation or permission, in writing or otherwise.” 47 U.S.C. § 227(a)(5). Among other topics, Section 64.1200 of the Commission’s rules sets out various requirements for companies that transmit unsolicited faxes, including authority to transmit unsolicited faxes to parties with whom the sender has an established business relationship, provided the faxes include an opt-out notice and comply with other requirements. 47 U.S.C. § 227(b)(1)(C); 47 C.F.R. § 64.1200(a)(4).

The MedLearning and Medica faxes at issue in the Connecticut district court actions are far different from the unsolicited advertisements Congress sought to restrict. In the first place, nothing on the face of those faxes promotes the commercial availability or quality of

any good or service; nor do those faxes contain the name of any commercially available product. Rather, the MedLearning fax is an invitation to a “telesymposium on important clinical information about schizophrenia and bipolar disorder,” and the Medica fax is an invitation to attend a meeting “to discuss Female Sexual Dysfunction (“FSD”), including Hypoactive Sexual Desire Disorder (“HSDD”) including pathophysiology models, epidemiology, and diagnosis.”

Assuming *arguendo* that these faxes constituted “advertisements,” they were sent with permission. In each instance, MedLearning or Medica placed a personal phone call to the office of each fax recipient and followed a careful process to ensure consent before sending any fax. The recipients’ fax numbers were obtained through those calls. If the physicians or other health care professionals’ offices did not provide the fax number and consent to send the fax, then no fax was sent. Moreover, each fax contained a clear and conspicuous opt-out notice on the first page with all the necessary information to effect a cost-free opt-out. See § 64.1200(a)(4)(iii). Neither Kaye nor Physicians Healthsource has alleged an attempt to use this opt-out process unsuccessfully.

In the absence of the broader declaratory ruling requested herein, the Commission should at least clarify that a fax sent pursuant to the recipient’s prior express invitation or permission and that includes a demonstrably effective opt-out notice complies substantially with 47 C.F.R. § 64.1200, whether or not the opt-out notice is in precise conformity with the opt-out notice required for *unsolicited* faxes. Here, the opt-out notice provided in the faxes that are the subject of the Connecticut district court actions fulfilled the purposes of

the TCPA by protecting consumers and businesses from unsolicited faxes and ensuring that fax advertisers provide effective opt-out mechanisms. Requiring strict compliance with the technical details of opt-out notice rules does nothing to protect consumers. Instead, such a rigid interpretation exposes legitimate enterprises who acted in good faith to potentially staggering levels of statutory damages based on minor technical faults.

III. MEDLEARNING AND MEDICA SHOULD BE GRANTED A WAIVER.

In the alternative to the above requests, the petitioners respectfully request that the Commission waive strict compliance Sections 64.1200(a)(4)(iii) and (iv) with respect to the MedLearning and Medica faxes discussed herein. The Commission should grant a waiver where, as here, “[t]he underlying purpose of the rule(s) would not be served” or the factual circumstances mandate a waiver to avoid application of the rule that would be “inequitable, unduly burdensome or contrary to the public interest.” 47 C.F.R. § 1.925(b)(3)(i)-(ii). See also 47 C.F.R. § 1.3 (the Commission may waive any provision of its rules “for good cause shown” when it concludes that a waiver would serve the public interest, considering all relevant factors).

The stated purpose of the Rule is to allow consumers to stop unwanted faxes in the future. This purpose is not served where entities such as MedLearning and Medica are subjected to massive liability on the basis of faxes sent with the express permission of the recipients and where those recipients could have easily, and without cost, opted out of future communications. A waiver would serve the public interest by avoiding an abuse of the private right of action created by the TCPA, as an allegedly minor technical defect should

not be a basis for serial TCPA-class action plaintiffs, such as Kaye and Physicians Healthsource, to institute expensive and time-consuming litigation, exposing businesses, such as the present petitioners, to millions of dollars in liability.

CONCLUSION

For the reasons stated above, the Commission should issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) of the Commission's regulations does not apply to solicited faxes, or, alternatively, that the statutory basis for Section 64.1200(a)(4)(iv) is not 47 U.S.C. § 227(b). At a minimum, the Commission could clarify that solicited faxes sent with effective opt-out notices do not violate the Rule or any other regulation promulgated by the Commission under the TCPA.

Finally, if the Commission declines to issue the requested declaratory rulings, the Commission should grant MedLearning and Medica a waiver of Sections 64.1200(a)(4)(iii) and (iv) of the Commission's rules under the circumstances described herein.

Respectfully submitted,

MedLearning, Inc. and Medica, Inc.

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**Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554**

In the Matter of)	
	)	CG Docket No. 02-278
Petition of UnitedHealth Group Incorporated)	
for Declaratory Ruling and/or Waiver of	)	CG Docket No 05-338
Section 64.1200(a)(4)(iv) of the)	
Commission's Rules)	

**PETITION OF UNITEDHEALTH GROUP INCORPORATED
FOR DECLARATORY RULING AND/OR WAIVER**

Pursuant to Sections 1.2 and 1.3 of the Federal Communications Commission's ("Commission") rules,¹ UnitedHealth Group Incorporated and its affiliates and subsidiaries (collectively, "UHG") respectfully requests that the Commission issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) of its rules, 47 C.F.R. § 64.1200(a)(4)(iv), does not apply to facsimile advertisements sent with the recipient's "prior express invitation or permission" ("solicited faxes"). Such an interpretation is consistent with the plain language of the Telephone Consumer Protection Act ("TCPA"), as codified in 47 U.S.C. § 227 and amended by the Junk Fax Prevention Act of 2005 ("JFPA"),² and avoids an interpretation that would render the rule unlawful under administrative law principles. Alternatively, the Commission should issue a declaratory ruling clarifying that the statutory basis for implementing Section 64.1200(a)(4)(iv) is not Section 227(b) of the Communications Act, 47 U.S.C. § 227(b). These clarifications would help prevent lawsuits that unfairly target organizations that have sent

¹ 47 C.F.R. §§ 1.2, 1.3.

² See Telephone Consumer Protection Act of 1991, Pub. L. No. 102-243, 105 Stat. 2394 (1991); Junk Fax Prevention Act of 2005, Pub. L. No. 109-21, 119 Stat. 359 (2005). The TCPA and the JFPA are codified at 47 U.S.C. § 227.

solicited faxes in good faith. Such lawsuits also waste judicial resources on resolving claims that Congress never intended to create.

If the Commission declines to issue either of the requested declaratory rulings, UHG respectfully requests that the Commission grant a retroactive waiver of Section 64.1200(a)(4)(iv) for any solicited fax sent by UHG (or on its behalf) after the effective date of the regulation. No real purpose is served by enforcing Section 64.1200(a)(4)(iv) with respect to recipients who have already provided “prior express invitation or permission.” In contrast, the public interest would be harmed by requiring parties like UHG to divert substantial resources and staff away from productive health care efforts to resolve unnecessary litigation efforts stemming from confusion over the Commission’s regulations.

As a final matter, to the extent that the Commission determines that any declaratory ruling, waiver, or other relief³ may be warranted for fax advertisements that are sent without the “prior express invitation or permission” of the recipient but are sent to a recipient with whom the sender has an “established business relationship,” UHG respectfully requests that it be granted such relief on the bases described in this petition.

I. BACKGROUND

The TCPA, as codified in 47 U.S.C. § 227 and amended by the JFPA, prohibits, under certain circumstances, the use of a fax machine to send an “unsolicited advertisement.”⁴ An “unsolicited advertisement” is “any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person without that person’s prior express invitation or permission.”⁵ The JFPA expressly applies only to unsolicited faxes, and not

³ See *infra* note 18 (referencing the FCC public notices associated other similar filings).

⁴ 47 U.S.C. §§ 227(a)(5) and (b)(1)(C).

⁵ *Id.* at § 227(a)(5) (emphasis added).

to all faxes.⁶ Accordingly, the TCPA's general prohibition against faxes does not apply to solicited faxes, *i.e.* faxes sent with the recipient's "prior express invitation or permission."

The Commission adopted rules implementing the JFPA.⁷ Even though the JFPA expressly applies only to unsolicited faxes, the Commission adopted a rule, Section 64.1200(a)(4)(iv), purporting to impose opt-out notice requirements on solicited faxes.⁸

Since the adoption of Section 64.1200(a)(4)(iv), various plaintiffs have seized on the ambiguity of this rule to bring numerous class action lawsuits under Section 227(b) of the TCPA.⁹ Such lawsuits have been brought against companies acting in good faith for engaging in communications for which the fax recipients had provided "prior express invitation or permission," had an established business relationship, or both. Many of these class action lawsuits seek millions of dollars in damages.

UHG is currently subject to a class-action lawsuit based on alleged violations of the TCPA's fax provisions.¹⁰ That case arose after UHG sent a one-page solicited fax advertisement to the plaintiff. Although it was a solicited fax and the parties had a contractual relationship,¹¹ the plaintiff argues that UHG should have provided an opt-out notice.¹²

⁶ See generally the JFPA.

⁷ See generally *Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991, Junk Fax Prevention Act of 2005*, Report and Order and Third Order on Reconsideration, 21 FCC Rcd 3787 (2006) ("JFPA Order").

⁸ See 47 C.F.R. § 64.1200(a)(4)(iv). Originally, the rule was codified at 47 C.F.R. § 64.1200(a)(3)(iv) but was subsequently renumbered. See *Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991*, Report and Order, 27 FCC Rcd 1830 (2012).

⁹ 47 U.S.C. § 227(b)(3)(A)-(C).

¹⁰ See *Meinders v. UnitedHealthcare, Inc., et al.*, No. 3:14-cv-00548-DRH-DGW (N.D. Ill.).

¹¹ The parties to the litigation dispute, *inter alia*, whether the fax was solicited. However, it is not necessary for the Commission to resolve that dispute in acting on this petition. The disputed factual issues in the case will be resolved by the court and do not impact the issues raised in this petition.

¹² See Class Action Complaint, *Meinders v. UnitedHealthcare, Inc., et al.*, No. 3:14-cv-00548-DRH-DGW ¶ 2 (N.D. Ill.).

The issue of whether Section 64.1200(a)(4)(iv) applies to solicited faxes was the subject of a recent Eighth Circuit Court of Appeals decision, *Nack v. Walburg*.¹³ In *Nack*, the Eighth Circuit recognized that “it is questionable whether the regulation at issue (thus interpreted) properly could have been promulgated under the statutory section that authorizes a private cause of action,” but the court found that the Administrative Orders Review Act (*i.e.* the Hobbs Act)¹⁴ precluded it from holding the regulation invalid outside of the statutory procedure mandated by Congress.¹⁵ The court, however, indicated that the defendants in *Nack* might obtain relief from the Commission.¹⁶ Subsequently, the defendants in that case moved to stay the litigation and filed a Petition for Declaratory Ruling and/or Waiver with the Commission.¹⁷ Other parties have followed suit.¹⁸ Consistent with the concerns raised in those petitions, UHG similarly requests that the Commission issue a declaratory ruling clarifying Section 64.1200(a)(4)(iv) or, in the alternative, grant UHG a retroactive waiver of Section 64.1200(a)(4)(iv), as explained herein.

II. DISCUSSION

A. The Commission Should Clarify That Section 64.1200(a)(4)(iv) Does Not Apply to Faxes Sent With the “Prior Express Invitation or Permission” of the Recipient.

The Commission should issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) does not apply to solicited faxes for the following reasons: (i) the plain language of Section 64.1200(a)(4)(iv) and the Commission order implementing the rule is unclear with respect to the rule’s scope and applicability, but the TCPA is clear that the

¹³ 715 F.3d 680 (8th Cir. 2013).

¹⁴ 28 U.S.C. § 2342 *et seq.*

¹⁵ 715 F.3d at 682.

¹⁶ *Id.* at 687.

¹⁷ Petition of Douglas Paul Walburg and Richie Enterprises, LLC for Declaratory Ruling and/or Waiver, CG Docket Nos. 02-278 and 05-338 (filed Aug. 19, 2013).

¹⁸ *See, e.g., Consumer and Governmental Affairs Bureau Seeks Comment on Petition Concerning the Commission’s Rule on Opt-Out Notices on Fax Advertisements*, Public Notice, CG Docket Nos. 02-278 and 05-338, DA 14-923 (rel. June 27, 2014); Public Notice, DA 14-734 (rel. May 30, 2014); Public Notice, DA 14-556 (rel. Apr. 25, 2014); Public Notice, DA 14-416 (rel. Mar. 28, 2014); Public Notice, DA 14-120 (rel. Jan. 31, 2014).

prohibitions specified in the statute apply only to unsolicited faxes; (ii) applying Section 64.1200(4)(iv) to faxes sent with the “prior express invitation and permission” of the recipient exceeds the Commission’s authority; and (iii) interpreting Section 64.1200(a)(4)(iv) to apply to solicited faxes raises significant First Amendment concerns.

1. **The plain language of Section 64.1200(a)(4)(iv) and the Commission’s implementing order is unclear in its scope and applicability; excluding solicited faxes is consistent with the express statutory language of the TCPA.**

Section 64.1220(a)(4)(iv) is unclear and cannot be interpreted in an internally consistent manner. In relevant part, the rule states:¹⁹

No person or entity may: ... [u]se a telephone facsimile machine, computer, or other device to send an unsolicited advertisement to a telephone facsimile machine, unless – (i) The unsolicited advertisement is from a sender with an established business relationship (iv) A facsimile advertisement that is sent to a recipient that has provided prior express invitation or permission to the sender must include an opt-out notice that complies with the requirements in paragraph (a)(4)(iii) of this section.

Thus, on its face, the rule creates uncertainty by its own lack of clarity, confusing sentence structure, and conflicting language.

The Commission’s implementing order itself is also confusing. On the one hand, the *JFPA Order* states the “opt-out notice requirement only applies to communications that constitute unsolicited advertisements.”²⁰ On the other hand, the *JFPA Order* states that “entities that send facsimile advertisements to consumers from whom they obtained permission must include on the advertisements their opt-out notice.”²¹ Accordingly, it is impossible to discern definitively whether Section 64.1200(a)(4)(iv) is intended to reach solicited faxes.

¹⁹ 47 C.F.R. § 64.1200(a)(4).

²⁰ *JFPA Order* ¶ 42 n. 154 (emphasis added).

²¹ *Id.* ¶ 48 (emphasis added).

In contrast, the language of the TCPA is clear that the statute applies only to unsolicited advertisements.²² Further, nothing in the legislative history of the TCPA indicates that Congress intended to apply such requirements to faxes sent with the recipient's "prior express invitation or permission."²³ Similarly, the Commission did not indicate in its Notice of Proposed Rulemaking that it was considering adopting opt-out notice requirements with respect to solicited faxes.²⁴ Accordingly, the Commission should clarify that Section 64.1200(a)(4)(iv) does not apply to solicited faxes.

2. The Commission lacks the statutory authority to apply Section 64.1200(a)(4)(iv) to solicited faxes.

Congress has spoken directly to the question of whether a solicited fax must contain an opt-out notice by limiting Section 227(b) of the TCPA to unsolicited advertisements.²⁵ By doing so, Congress restricted the Commission's jurisdiction to that particular type of communication. "If the intent of Congress is clear, that is the end of the matter; for the court, as well as the agency, must give effect to the unambiguously expressed intent of Congress."²⁶ Indeed, the Commission itself recognized that the TCPA's scope is limited to unsolicited fax

²² See, e.g., 47 U.S.C. § 227(a)(5) (defining "unsolicited advertisement"); *id.* § 227(b)(1)(C) (prohibiting the use of a device to send an "unsolicited advertisement"); *id.* § 227(b)(1)(C)(iii) (creating an exception for "unsolicited advertisements" containing an appropriate notice requirement).

²³ See, e.g., S. Rep. No. 102-178 at 3 (1991), reprinted in 1991 U.S.C.C.A.N. 1968, 1970; S. Rep. No. 109-76 at 1 (2005), reprinted in 2005 U.S.C.C.A.N. 319.

²⁴ See generally *Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991; Junk Fax Prevention Act of 2005*, Notice of Proposed Rulemaking and Order, 20 FCC Rcd 19758 (2005).

²⁵ See *supra* note 22.

²⁶ See *Chevron, U.S.A., Inc. v. Natural Res. Def. Council, Inc.*, 467 U.S. 837, 842-43 (1984); see also, e.g., *Utility Air Regulatory Group v. Environmental Protection Agency*, 134 S. Ct. 2427 (2014) ("An agency has no power to 'tailor' legislation to bureaucratic policy goals by rewriting unambiguous statutory terms."); *Am. Library Ass'n v. FCC*, 406 F.3d 689, 705 (D.C. Cir. 2005) ("[T]he Commission can only issue regulations on subjects over which it has been delegated authority by Congress."); *ACLU v. FCC*, 823 F.2d 1554, 1571 (D.C. Cir. 1987) (where Congress has addressed a question with a "specific statutory provision," the Commission lacks the authority to establish a contrary regulation on the same subject).

advertisements.²⁷ Accordingly, the Commission should issue a declaratory ruling clarifying that it lacks the statutory authority to apply Section 64.1200(a)(4)(iv) to solicited faxes.

3. **Applying Section 64.1200(a)(4)(iv) to solicited faxes raises significant First Amendment concerns.**

The Supreme Court has made clear that truthful commercial speech may be burdened only where the government can show that the proposed restriction directly advances a substantial government interest and that the regulation “is not more extensive than is necessary to serve that interest.”²⁸ Application of Section 64.1200(a)(4)(iv) to solicited faxes fails to meet this standard.

Courts applying that test to unsolicited faxes under Section 227(b) have upheld the Commission’s requirements by recognizing “a substantial interest in restricting unsolicited fax advertisements in order to prevent the cost shifting and interference such unwanted advertising places on the recipient.”²⁹ But, as the Eighth Circuit acknowledged in *Nack*, that interest is simply not present in the context of solicited faxes.³⁰ Indeed, in the *JFPA Order*, the Commission identified no governmental interest for adoption of a rule requiring an opt-out notice for solicited fax advertisements, demonstrated no advancement of any government interest, and provided no reasons why a less restrictive rule would not suffice. For these reasons, the Commission should clarify that the scope of Section 64.1220(a)(4)(iv) does not apply to solicited fax advertisements.

²⁷ See, e.g., *JFPA Order* ¶ 1 (“[W]e amend the Commission’s rules on unsolicited facsimile advertisements as required by the” JFPA); *id.* ¶ 2 (“[T]he TCPA prohibits the use of any telephone facsimile machine ... to send an ‘unsolicited advertisement.’”); *id.* ¶ 7 (“On December 9, 2005, the Commission released a Notice of Proposed Rulemaking proposing modifications to the Commission’s rules on unsolicited facsimile advertisements to implement the amendments required by the” JFPA.).

²⁸ *Cent. Hudson Gas & Elec. Corp. v. Pub. Serv. Comm’n of N.Y.*, 447 U.S. 557, 566 (1980).

²⁹ *Missouri v. Am. Blast Fax, Inc.*, 323 F.3d 649, 655 (8th Cir. 2003).

³⁰ See *Nack*, 715 F.3d at 687 (“[T]he analysis and conclusion as set forth in *American Blast Fax* would not necessarily be the same if applied to the agency’s extension of authority over solicited advertisements.”); see also H.R. Rep. No. 102-317, 1991 WL 245201, at *10 (1991) (recognizing concerns regarding restrictions on commercial speech).

B. Alternatively, the Commission Should Clarify that the Statutory Basis of Section 64.1200(a)(4)(iv) Is Not 47 U.S.C. § 227(b).

If the Commission declines to issue the declaratory ruling requested in Part I.A. above, the Commission should issue a declaratory ruling clarifying that Section 227(b) of the Communications Act is not the statutory basis for Section 64.1200(a)(4)(iv). Such a declaration would provide clarity on the basis for this rule section and the Commission's authority to apply it. Moreover, the declaratory ruling would clarify for courts and potential litigants that fax advertisements sent with the recipient's "prior express invitation or permission" do not provide a basis for a private action under the TCPA. This clarity would be particularly helpful given that the Commission cited eleven statutory provisions in the *JFPA Order* as the basis for the numerous amendments made to Section 64.1200, but failed to specify the statutory basis for Section 64.1200(a)(4)(iv).³¹

By clarifying that Section 64.1200(a)(4)(iv) is not grounded in the Commission's authority under Section 227(b), the Commission has the opportunity to ensure fair treatment for businesses acting in good faith that would otherwise be subject to potentially devastating class action lawsuits based merely on sending faxes to willing recipients who already have provided "prior express invitation or permission."³² Without the requested clarification, courts will be left to guess at the Commission's jurisdictional authority, injecting greater uncertainty into the many pending lawsuits that have arisen as a result of the ambiguity of Section 64.1200(a)(4)(iv) and potentially depriving defendants of a valid defense.

³¹ See *JFPA Order* ¶ 64 (adopting order "pursuant to the authority contained in sections 1-4, 201, 202, 217, 227, 258, 303(r), and 332 of the Communications Act of 1934, as amended").

³² Cf. *Home Box Office, Inc. v. FCC*, 567 F.2d 9, 35 (D.C. Cir. 1977) (requiring agencies to articulate the basis for their rules can "assist judicial review" and help to ensure "fair treatment for persons affected by rule.>").

C. **Alternatively, the Commission Should Grant a Retroactive Waiver of Section 64.1220(a)(4)(iv) for Any Solicited Fax Sent by UHG or on its Behalf.**

If the Commission declines to issue either of the declaratory rulings requested in this petition, UHG respectfully requests that the Commission nonetheless grant a retroactive waiver of Section 64.1200(a)(4)(iv) for any solicited fax sent by UHG (or on its behalf) after the effective date of the regulation. Section 1.3 of the Commission's rules permits the Commission to grant a waiver if good cause is shown.³³ Generally, the Commission may grant a waiver of its rules in a particular case if the relief requested would not undermine the policy objective of the rule in question and would otherwise serve the public interest.³⁴ Furthermore, waiver is appropriate if special circumstances warrant a deviation from the general rule and such deviation would better serve the public interest than would strict adherence to the general rule.³⁵

A grant of the requested waiver is in the public interest. The TCPA and the Commission's TCPA rules are intended "to allow consumers to stop unwanted faxes."³⁶ That purpose is not served where, as here, the recipient of the fax already had given permission to UHG to send a fax advertisement, and importantly, was fully capable of contacting UHG for purposes of opting out of future fax communications. Additionally, as discussed above, in light of the lack of clarity regarding the scope and applicability of Section 64.1200(a)(4)(iv) and its questionable legal foundation, grant of the waiver would better serve the public interest than strict adherence to the rule.

Moreover, denial of the waiver would be inequitable and could impose unfair liability on UHG based on claims that Congress never intended to create. Furthermore, the public interest would be harmed by requiring parties like UHG to divert substantial resources and staff away

³³ 47 C.F.R. § 1.3.

³⁴ See *WAIT Radio v. FCC*, 418 F.2d 1153 (D.C. Cir. 1969).

³⁵ See *Ne. Cellular Tel. Co. v. FCC*, 897 F. 2d 1164, 1166 (D.C. Cir. 1990).

³⁶ *JFPA Order* ¶ 48.

from productive health care efforts to resolve unnecessary litigation efforts stemming from confusion over the Commission's regulations. Similarly, the Commission should seek to disincentivize parties from abusing the Commission's rules for private gain. For these reasons, UHG submits that the public interest would be served by the Commission's grant of the requested waiver.

As a final matter, to the extent that the Commission determines that a similar declaratory ruling, waiver, or other relief may be warranted for fax advertisements that are sent without the "prior express invitation or permission" of the recipient but are sent to a recipient with whom the sender has an established business relationship, UHG respectfully requests that it be granted such relief on the bases described in this petition.

III. CONCLUSION

For the reasons stated above, UHG respectfully requests that the Commission issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) of the Commission's rules does not apply to solicited faxes. In the alternative, UHG respectfully requests that the Commission clarify that the statutory basis for Section 64.1200(a)(4)(iv) is not 47 U.S.C. § 227(b). In the event the Commission declines to issue either declaratory ruling sought in this petition, UHG respectfully requests that the Commission nonetheless grant UHG a retroactive waiver of Section 64.1200(a)(4)(iv) for any solicited fax sent by UHG (or on its behalf) after the effective date of the regulation.

Respectfully submitted,

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July 11, 2014

**Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, DC 20554**

In the Matter of:)
	) CG Docket No. 02-278
Petition of Merck & Company, Inc.)
for Declaratory Ruling to Clarify Scope and/or	) CG Docket No. 05-338
Statutory Basis for Rule 64.1200(a)(4)(iv))
and/or for Waiver)

PETITION FOR DECLARATORY RULING AND/OR WAIVER

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Dated: July 11, 2014

EXECUTIVE SUMMARY

Pursuant to Section 1.2 of the Federal Communications Commission (“Commission” or “FCC”) rules, Merck & Company, Inc. (“Merck” or “Petitioner”) respectfully requests that the Commission issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) (the “Rule”) of the Commission’s regulations does not apply to fax advertisements sent with the prior express consent or permission of the recipient (“solicited faxes”). In the alternative, Petitioner respectfully requests that the Commission clarify that the statutory basis for Section 64.1200(a)(4)(iv) is not 47 U.S.C. § 227(b). At a minimum, the Commission should clarify that solicited faxes sent with effective opt-out notices do not violate the Rule or any other regulation promulgated by the Commission under the TCPA.

If the Commission declines to issue the requested declaratory rulings, Petitioner respectfully requests that, pursuant to Section 1.3 of the FCC’s rules, the Commission grant a retroactive waiver of Section 64.1200(a)(4)(iv) with respect to faxes that have been transmitted by or on behalf of Merck with the prior express consent or permission of the recipients or their agents.

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**Before the
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In the Matter of:)
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Statutory Basis for Rule 64.1200(a)(4)(iv))
and/or for Waiver)

PETITION FOR DECLARATORY RULING AND/OR WAIVER

INTRODUCTION

Merck & Company, Inc. (“Merck” or “Petitioner”), a pharmaceutical manufacturer, is subject to a putative class action lawsuit based on the sending of solicited faxes that contained an effective opt-out notice. While these solicited faxes harmed no one, the plaintiff in that lawsuit seeks millions of dollars on behalf of the putative class, claiming that Merck has violated Section 64.1200(a)(4)(iv) of the Commission’s rules (the “Rule”) because the opt-out language on the faxes allegedly was not fully compliant with the Rule’s requirements.

47 U.S.C. § 227(b) codifies, in part, the Telephone Consumer Protection Act, as amended (“TCPA”). The plain language and scope of Section 227(b) is expressly limited to unsolicited faxes, which the statute defines to exclude faxes sent with consent. Thus, no regulation adopted under Section 227(b) properly could extend to solicited faxes.

Nevertheless, the Rule contains confusing and inconsistent language regarding opt-out notice requirements, such that its scope and applicability are unclear. This uncertainty has led to legal disputes, numerous petitions filed with the Commission, and confusion regarding application of the Rule’s opt-out notice requirements. Accordingly, consistent with the TCPA’s

text and legislative history, Merck urges the Commission to resolve this uncertainty by clarifying that Section 64.1200(a)(4)(iv) does not apply to solicited fax advertisements.

Alternatively, Merck requests that the Commission issue a declaratory ruling that Section 227(b) of the Communications Act is not the statutory basis for Section 64.1200(a)(4)(iv). Such a ruling would clarify the Commission's authority for this Rule section while making clear that solicited faxes sent without the precise opt-out notification language requirements listed in the Rule cannot form the basis of a private action under the TCPA.

Should the Commission decline to issue the declaratory rulings sought above, the Commission at least should clarify that a fax that is transmitted pursuant to the prior express invitation or permission of a fax recipient, and includes an effective opt-out notice, does not violate any Commission regulation promulgated pursuant to Section 227(b)(2)(D) or another provision of the TCPA.

Finally, in the absence of any of the declaratory rulings requested above, Merck requests that the Commission grant a retroactive waiver of Section 64.1200(a)(4)(iv) from the effective date of the Rule for any fax transmitted by or on behalf of Merck with consent.

BACKGROUND

Merck is presently defending a lawsuit brought by a serial TCPA-class action plaintiff. *See Kaye v. Merck & Co., Inc.*, 3:10cv1546 (RNC) (D. Conn., filed Sept. 29, 2010).¹ The single fax appended to plaintiff's complaint was addressed to the plaintiff, Roger Kaye, a physician, by name, and invited him to attend an interactive telesymposium on "important clinical information about schizophrenia and bipolar disorder."² At the bottom of the first and

¹ The case technically features two plaintiffs: Roger H. Kaye and Roger H. Kaye, MD PC. Merck refers to the plaintiffs collectively as "Kaye" or "plaintiff."

² Merck denies that the fax at issue constitutes an advertisement under the TCPA.

only page of the fax appeared the following statement: “To be removed from the fax list for this program, please initial here __ and fax this form back to (207) 288-2307 or call (877) 963-3532.” Kaye does not allege that he received any other faxes or that he attempted to utilize the opt-out mechanism without success.

Merck’s co-defendant, MedLearning, Inc. (“MedLearning”), conducted outreach to physicians who were invited to the telesymposium. MedLearning placed a personal phone call to each invitee. MedLearning conducted a careful process to ensure consent before sending any fax. Notwithstanding this careful consent process, Merck and MedLearning have been subject to a class action lawsuit seeking millions of dollars in damages. Kaye’s primary theory of liability in the case is that the Commission’s Rule requires an extensive opt-out notice on every fax, even where express consent was obtained prior to sending.³ Thus Merck and MedLearning face a lawsuit even though the harm to recipients of the faxes—who Merck contends expressly agreed to receive them—is nonexistent.

The district court in *Kaye* has phased discovery, prioritizing precertification discovery on the issue of whether the subject telesymposia faxes were solicited or unsolicited.⁴ The court has stayed additional discovery or proceedings in the case, pending the completion of the initial round of discovery and/or “the outcome of proceedings before the Federal Communications Commission concerning the Commission’s regulation of solicited faxes under the TCPA.”⁵ Before ordering the partial stay, the court expressed serious concern about the application of the opt-out notice requirements to solicited faxes.⁶

³ Plaintiffs in *Kaye* have also pled a class of alleged recipients of “unsolicited” faxes.

⁴ *Kaye*, 3:10cv1546, Order at 1 (doc. # 114, Jan. 26, 2014); *id.*, Order at 7 (doc. # 126, May 15, 2014) (adhering to Order of Jan. 26, 2014).

⁵ *Id.*, Order at 1 (doc. # 114, Jan. 26, 2014). The Court also stayed those additional proceedings pending the result the certiorari petition in the U.S. Supreme Court in *Nack v. Walburg*, 715 F.3d

ARGUMENT

I. The Commission Should Clarify that Section 64.1200(a)(4)(iv) Does Not Apply to Faxes Sent with the Consent of the Recipient.

The Commission should issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) does not apply to solicited faxes for the following reasons: (i) the Rule and the Commission order implementing the Rule are ambiguous with respect to the provision's scope and applicability; (ii) applying Section 64.1200(4)(iv) to faxes sent with the consent of the recipient would exceed the Commission's authority under the Communications Act; and (iii) interpreting the provision to apply to solicited faxes would raise significant constitutional concerns.

A. Section 64.1200(a)(4)(iv) and the Commission's Implementing Order Are Unclear In Scope and Applicability.

The Commission should interpret Section 64.1200(a)(4)(iv) to apply only to unsolicited faxes because the language of the Rule is unclear in its scope, and excluding solicited faxes best comports with Congress's intent to regulate *unsolicited* faxes. The Rule provides, in pertinent part:

No person or entity may: ...

Use a telephone facsimile machine, computer, or other device to send an unsolicited advertisement to a telephone facsimile machine, unless – ...

A facsimile advertisement that is sent to a recipient that has

680 (8th Cir. 2013), *petition for cert. filed* (U.S. Oct. 15, 2013). Since the Court's preliminary Order on January 26, 2014 (subsequently adhered to by Order dated May 15, 2014), the Supreme Court denied certiorari in *Nack*. See *Nack v. Walburg*, No. 13-486, 2014 WL 1124926 (U.S. Mar. 24, 2014).

⁶ *Kaye*, 3:10cv1546, Teleconference of Jan. 21, 2014, Tr. at 9:19-22 ("I think the FCC might very well have exceeded the scope of its authority and arrogated to itself a power to regulate, that [] wasn't conferred on it by Congress.").

provided prior express invitation or permission to the sender must include an opt-out notice that complies with the requirements in paragraph a(4)(iii) of this section.⁷

Given the punctuation and varied sentence structure of the rule, the plain text of Section 64.1200(a)(4)(iv) does not make sense as drafted. Because the Rule contains references to both unsolicited faxes and faxes sent with consent, it is impossible to tell whether the Rule is intended to reach solicited as well as unsolicited faxes.⁸

The *JFPA Order* is equally confusing. The Order first explains that “the opt-out notice requirement only applies to communications that constitute unsolicited advertisements.”⁹ Only later, in a paragraph dealing with the issue of faxes sent based on consent received prior to the effective date of the rules, does the Order state that an opt-out notice would be required “to allow consumers to stop unwanted faxes in the future.”¹⁰ A reasonable interpretation of this provision is that, to the extent any opt-out notice requirement was intended by the Commission to apply to faxes sent with consent, it was intended to apply only where that consent was obtained prior to the effective date of the rules. In any event, given these ambiguities and contradictions, there is legitimate uncertainty regarding whether Section 64.1200(a)(4)(iv) applies to solicited faxes.

⁷ 47 C.F.R. § 64.1200(a)(4)(iv).

⁸ Indeed, until recently, the majority of court decisions had concluded that the TCPA and its implementing regulations reached only unsolicited faxes: *See, e.g., Fricko Inc. v. Novi Brs Enters.*, No. 10-10626, 2011 WL 2079704, at *2 (E.D. Mich. May 25, 2011) (“liability exists under the TCPA only if the transmissions were unsolicited”); *Miller v. Painters Supply & Equip. Co.*, 2011 Ohio 3976 ¶¶ 19-21 (Ohio 8th DCA 2011) (“[P]laintiffs seek to put the proverbial cart before the horse [T]he opt-out notice requirements do not come into play unless it is first shown that unsolicited fax advertisements were sent.”) (citing *Nack* with approval); *Fackelman v. Micronix*, 2012 Ohio 5513 ¶¶ 13, 16 (Ohio 8th DCA Nov. 29, 2012) (holding that the Regulation applies only to unsolicited fax advertisements; *see also Clearbrook v. Rooflifters, LLC*, No. 08C3276, 2010 WL 2635781, at *4 (N.D. Ill. June 28, 2010) (“there is little case law to support the theory that a plaintiff can proceed with a TCPA claim when he or she has explicitly consented to the fax advertisement.”)).

⁹ *JFPA Order* ¶ 42 n.154.

¹⁰ *Id.* at ¶ 48.

The Commission should end this uncertainty and make clear that Section 64.1200(a)(4)(iv) does not apply to fax advertisements that were sent with the prior express consent of the recipient, as that interpretation best accords with the text and history of the TCPA.

The TCPA's opt-out requirements apply only to "unsolicited advertisement[s]," the definition of which expressly excludes any fax advertisement sent with the recipient's "prior express invitation or permission."¹¹ Likewise, the legislative history of the original TCPA enactment makes clear that the purpose of the Act was to address the problem of "*unsolicited*" fax advertisements.¹² And the legislative history of the JFPA is no different, showing that Congress meant only to "[c]reate a limited [EBR] statutory exception to the current prohibition against the faxing of unsolicited advertisements," and for those "unsolicited advertisements," to require "notice of a recipient's ability to opt out of receiving any future faxes containing unsolicited advertisements."¹³ There is no indication whatsoever that Congress was concerned about communications between businesses and their consenting customers. It is thus unsurprising that the Commission never provided notice, in its notice of proposed rulemaking or elsewhere, that it was even considering applying any regulations to solicited faxes. Accordingly, the Commission should interpret Section 64.1200(a)(4)(iv) to apply only to unsolicited faxes.

¹¹ 47 U.S.C. § 227(b)(1)&(2); *id.* § 227(a)(5).

¹² S. Rep. No. 102-178 at 3 (1991), reprinted in 1991 U.S.C.C.A.N. 1968, 1970 ("The bill as introduced proposed to ban artificial or prerecorded messages to residential consumers and to emergency lines, and to place restrictions on unsolicited advertisements delivered via fax machine.").

¹³ S. Rep. No. 109-76 at 1 (2005), reprinted in 2005 U.S.C.C.A.N. 319, 319.

B. Applying Section 64.1200(4)(iv) to Faxes Sent with Consent Would Exceed the Commission’s Authority Under the TCPA.

As discussed above, Section 227(b)(1) makes it unlawful for any person “to use any telephone facsimile machine, computer, or other device to send, to a telephone facsimile machine, an *unsolicited advertisement*” unless certain requirements are met, including that the sender has an established business relationship with the recipient and the fax displays an opt-out notice meeting the statutory criteria.¹⁴ The TCPA explicitly defines an “unsolicited advertisement” as “any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person *without that person’s prior express invitation or permission, in writing or otherwise.*”¹⁵ By its terms, then, the statutory restrictions — including the opt-out-notice requirement — do not apply to any faxes sent *with* the recipient’s prior express invitation or permission.

Supreme Court precedent is clear that agencies may not exercise authority in a manner that is inconsistent with the administrative structure that Congress enacted into law. In *FDA v. Brown & Williamson Tobacco Corp.*,¹⁶ the Supreme Court held that the Food and Drug Administration’s (“FDA”) assertion of jurisdiction over tobacco products was impermissible in light of Congress’s clear intent as expressed in the Food, Drug, and Cosmetics Act (“FDCA”).¹⁷ The Court affirmed that “although agencies are generally entitled to deference in the interpretation of statutes that they administer, a reviewing ‘court, as well as the agency,

¹⁴ 47 U.S.C. § 227(b)(1)(C) (emphasis added).

¹⁵ § 227(a)(5) (emphasis added).

¹⁶ 529 U.S. 120 (2000).

¹⁷ *Id.* at 126.

must give effect to the unambiguously expressed intent of Congress.”¹⁸ “Regardless of how serious the problem an administrative agency seeks to address . . . it may not exercise its authority in a manner that is inconsistent with the administrative structure that Congress enacted into law.”¹⁹

The *Brown & Williamson* Court concluded that the FDCA’s overall regulatory scheme and subsequent tobacco-specific legislation showed Congress’s clear intent to preclude the FDA from regulating tobacco products. “A fundamental precept of the FDCA is that any product regulated by the FDA—but not banned—must be safe for its intended use.”²⁰ Among other problems, the Court ruled that the FDA’s conception of “safety” was implausible because it required reading “any probable benefit to health” to include “the benefit to public health stemming from adult consumers’ continued use of tobacco products, even though the reduction of tobacco use is the *raison d’être* of” the challenged regulations.²¹ To find that the FDA had authority to regulate tobacco products, the Court would have had to adopt an understanding of “safety” that included outcomes that were not safe—what the Court called “an extremely strained understanding of ‘safety’ as it is used throughout the” FDCA.²²

MCI Telecommunications Corp. v. AT&T Co., 512 U.S. 218 (1994) involved the proper construction of the term “modify” in § 203(b) of the Communications Act of 1934. The Commission contended that, because the Act gave it the discretion to “modify any requirement” imposed under the statute, it therefore possessed the authority to render

¹⁸ *Id.* at 125-26 (quoting *Chevron U.S.A. Inc. v. Natural Res. Def. Council, Inc.*, 467 U.S. 837, 842-843 (1984)).

¹⁹ *Id.* at 125 (internal quotations omitted).

²⁰ *Id.* at 142.

²¹ *Id.* at 120.

²² *See id.* at 160.

voluntary the otherwise mandatory requirement that long distance carriers file their rates.²³

The Supreme Court disagreed, finding “not the slightest doubt” that Congress had spoken directly on the question.²⁴

The Court rejected the Commission’s construction of the statute because, among other things, the Commission’s preferred definition of the word “modify” as including “make a basic or important change in,” contradicted contextual indications of the statute, which supported a definition of “modify” that carried a connotation of “increment or limitation.”²⁵ After analyzing how the Commission’s proposed definition contradicted one of the alternative meanings in the same dictionary to which the Commission pointed, the Court observed

When the word “modify” has come to mean both “to change in some respects” and “to change fundamentally” it will in fact mean neither of those things. It will simply mean “to change,” and some adverb will have to be called into service to indicate the great or small degree of the change.²⁶

MCI rejected the Commission’s interpretation of the statute because it went beyond the meaning that the statute could bear.²⁷

Brown & Williamson and *MCI* are instructive to the issue at hand. Both cases employ a common sense interpretation of legislative words. In *Brown & Williamson*, the FDA was not permitted to interpret “safe” to include “unsafe.” Here, the Commission should not have interpreted “unsolicited” to include “solicited.” Relying on the Court’s analysis in *MCI*, if the definition of “unsolicited” includes both “unsolicited” and “solicited,” it will mean neither of those things, and the TCPA will simply proscribe sending any advertisement via facsimile transmission. Congress was mindful of the limitations on regulating free speech and

²³ *Id.* at 225.

²⁴ *Id.* at 228.

²⁵ *Id.* at 225-26.

²⁶ *Id.* at 227.

²⁷ *See id.* at 229, 232, 234.

commercial speech, and privacy concerns, when it passed the TCPA in 1991 and the Junk Fax Prevention Act in 2005, however, and asserted no interest in regulating solicited faxes.²⁸ Accordingly, the Commission did not obtain the authority to regulate solicited faxes when Congress passed a statute regulating unsolicited faxes. Thus, the Rule is invalid to the extent it purports to regulate solicited faxes and is promulgated pursuant to the Commission's authority under Section 227. The Commission should construe the Rule to avoid these problems.

C. Interpreting the Provision to Apply to Solicited Faxes Would Raise Significant Constitutional Concerns.

Imposing an opt-out notice requirement on consensual communications between fax senders and recipients raises serious First Amendment concerns. In addition, assessing potentially massive statutory damages based on alleged technical deficiencies in such notices, under circumstances where the recipient has expressly invited or consented to the fax, raises substantial Due Process concerns. Accordingly, the Rule should be interpreted in a manner to avoid these constitutional problems.

It is unlikely that Congress or the Commission could validly impose extensive opt-out requirements on solicited faxes consistent with the First Amendment. It is well established that in order to burden truthful commercial speech, the government must show

²⁸ The TCPA's legislative history reflects Congress's knowledge that it could not restrict facsimiles that were solicited. *See generally* H.R. Rep. No. 317, H.R. Rep. 102-317, 17 H.R. Rep. 102-317, H.R. Rep. No. 317, 102nd Cong., 1st Sess. 1991, 1991 WL 245201 (Leg. Hist.). Addressing the bill's definitions, House Report 102-317 states that the Committee that crafted the bill "relied on the research of the American Law Division of the Congressional Research Service and the American Civil Liberties Union to conclude that these restrictions [were] justified by the magnitude of the problem *and that such restrictions remain faithful to Supreme Court precedent on protections to be accorded 'commercial speech.'*" H.R. Rep. No. 317, H.R. Rep. 102-317, 17 (emphasis added). The House Report then introduced the bill's two restrictions that addressed fax machines; each restricted only "unsolicited advertisements." *Id.* In particular, the House Report stated that the bill made it unlawful "[t]o use any fax machine, computer or other device to send an *unsolicited* advertisement in violation of future FCC regulations." *Id.* (emphasis added).

its proposed restrictions serve “a substantial interest,” that the restrictions “directly advance the state interest involved,” and that the asserted interest could not “be served as well by a more limited restriction on commercial speech.”²⁹ It is difficult to imagine that the detailed opt-out notice required on *unsolicited* faxes would pass muster under this standard as the most limited means available to address any substantial state interest in regulating *solicited* faxes. Indeed, the Eighth Circuit expressed skepticism over precisely this point in *Nack v. Walburg*, 715 F.3d 680 (8th Cir. 2013). The court noted that, although it previously found “the TCPA provisions regarding unsolicited fax advertisements were not an unconstitutional restriction upon commercial speech” under the *Central Hudson* test, that analysis and conclusion “would not necessarily be the same if applied to the agency’s extension of authority over solicited advertisements.”³⁰

Faxes sent pursuant to the recipient’s express permission or invitation certainly implicate no state interest in “protecting the public from the cost shifting and interference caused by *unwanted* fax advertisements,”³¹ and the Commission has never identified any other state interest sufficient to justify regulations dictating the contents of consensual communications between commercial entities. Moreover, applying these detailed opt-out requirements to solicited faxes between entities with an established business relationship, particularly under circumstances where the recipient clearly knows how to submit an effective opt-out request, would be sufficiently arbitrary and capricious so as to raise serious due process concerns under the Fifth Amendment. These due process concerns are amplified if the rules governing solicited faxes under such circumstances purportedly were promulgated under

²⁹ *Central Hudson Gas & Elec. Corp. v. Public Servo Comm’n*, 447 U.S. 557, 564 (1980).

³⁰ *Nack*, 715 F.3d 680 at 687 (declining to consider constitutional challenge raised for the first time on appeal).

³¹ *Missouri ex rel. Nixon v. Am. Blast Fax, Inc.*, 323 F.3d 649, 660 (2003) (emphasis added).

a statutory authority that could expose fax senders to excessive statutory damages that are radically disproportionate to the *de minimis* actual damages, if any, sustained by recipients.³²

II. Alternatively, the Commission Should Clarify that the Statutory Basis of Section 64.1200(a)(4)(iv) Is Not 47 U.S.C. § 227(b).

If the Commission declines to interpret Section 64.1200(a)(4)(iv) to exclude fax advertisements for which the sender has obtained prior express consent, the Commission should at least issue a declaratory ruling that Section 227(b) of the Communications Act is not the statutory basis for its rule. Such a ruling would clarify the Commission's authority for Section 64.1200(a)(4)(iv) while making clear to litigants and the courts that solicited faxes sent without the precise opt-out language described in the Commission's rules cannot form the basis of a private action under the TCPA.

The statutory basis for Section 64.1200(a)(4)(iv) is not clear. The Commission cited eleven different statutory provisions in the *JFPA Order* as authority for the multiple amendments it made to Section 64.1200, of which the addition of Section 64.1200(a)(4)(iv) was only one. It is therefore unclear if the Commission relied on its authority under Section 227 (which contains the private right of action provision) in promulgating Section 64.1200(a)(4)(iv), or on one of the other cited provisions. A clarification by the Commission that its basis for promulgating Section 64.1200(a)(4)(iv) was some statutory provision other than Section 227(b) would serve both the Commission's interests and promote the public's interest in fairness and justice.

By making clear that Section 64.1200(a)(4)(iv) is not grounded in the Commission's authority under Section 227(b), the Commission could assist businesses by removing the threat

³² See, e.g., *Sony BMG Music Entm't v. Tenenbaum*, 719 F.3d 67, 70, 71 (1st Cir. 2013) (statutory damage award may violate due process “where the penalty prescribed is so severe and oppressive as to be wholly disproportioned to the offense and obviously unreasonable” in light

of massive class action lawsuits based solely on communications with consenting consumers. At the same time, articulating a different statutory basis for the rule would preserve the Commission's ability to enforce the rule as appropriate using its broad, flexible enforcement powers. Purported violations of the rule where there is no actual harm could then still be addressed, but would not be subject to multi-millions of dollars in statutory damages claims. By contrast, declining to clarify the basis of Section 64.1200(a)(4)(iv) leaves the courts to guess at the Commission's exercise of jurisdictional authority, complicating the class action suits that are pending around the country and prejudicing litigants who could otherwise have a clear defense.

The Commission therefore should issue a declaratory ruling clarifying that the statutory provision the Commission relied on in promulgating Section 64.1200(a)(4)(iv) of its rules was *not* Section 227(b).

III. The Commission Should Confirm that Substantially Compliant Opt-Out Notices on Solicited Faxes Satisfy Sections 64.1200(a)(4)(iii) and (iv) of the Commission's Rules.

Even if the Commission maintains that it has authority under Section 227(b) to regulate solicited faxes, the Commission should recognize that strict compliance with the notice requirements specified for *unsolicited* faxes is not necessary for faxes expressly invited or consented to by the recipient. When Congress enacted the TCPA, one of its purposes was to establish restrictions on the use of fax machines to transmit “unsolicited advertisements” — that is, “any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person without that person’s prior express invitation or permission, in writing or otherwise.”³³ Among other topics, Section 64.1200 of the Commission’s rules sets out various requirements for companies that transmit unsolicited faxes, including authority to transmit unsolicited faxes to parties with whom the sender has an

³³ 47 U.S.C. § 227(a)(5).

established business relationship, provided the faxes include an opt-out notice and comply with other requirements.³⁴

The Merck fax at issue in the Connecticut litigation is far different from the unsolicited advertisements Congress sought to restrict. In the first place, the fax at issue is an invitation to a “telesymposium on important clinical information about schizophrenia and bipolar disorder.” Nothing on the face of the fax promotes the commercial availability or quality of any good or service; nor does the fax contain the name of any commercially available product.

Assuming *arguendo* that the fax constituted an “advertisement,” it was sent with permission. MedLearning placed a personal phone call to the office of each fax recipient and carried a careful process to ensure consent before sending any fax. It obtained the fax numbers through those calls. Thus, faxes sent by MedLearning were sent to physicians or other health care professionals’ offices who had provided a fax number — on an individual basis — to Merck or MedLearning. Moreover, each fax contained a clear and conspicuous opt-out notice on the first page with all the necessary information to effect a cost-free opt-out.³⁵ Specifically, the notice stated: “To be removed from the fax list for this program, please initial here __ and fax this form back to (207) 288-2307 or call (877) 963-3532.” Kaye made no allegation that he attempted to use this opt-out process unsuccessfully.

In the absence of the broader declaratory ruling requested herein, the Commission should at least clarify that a fax sent pursuant to the recipient’s prior express invitation or permission and that includes a demonstrably effective opt-out notice complies substantially with 47 C.F.R. § 64.1200, whether or not the opt-out notice is in perfect conformity with the opt-out notice required for *unsolicited* faxes. The Commission itself recognized in the *Junk*

³⁴ 47 U.S.C. § 227(b)(1)(C); 47 C.F.R. § 64.1200(a)(4).

³⁵ See § 64.1200(a)(4)(iii).

Fax Order that it was unnecessary to specify minutiae such as “the font type, size and wording of the notice,” and that doing so “might interfere with fax senders’ ability to design notices that serve their customers.”³⁶ In other contexts, the Commission has recognized that “absolute compliance with each component of the rules may not always be necessary to fulfill the purposes of the statute.”³⁷ Here, the opt-out notice provided in the faxes that are the subject of the Connecticut litigation fulfilled the purposes of the TCPA: protecting consumers and businesses from unsolicited faxes and ensuring that fax advertisers provide effective opt-out mechanisms. In this case, requiring “absolute compliance with each component of the rules” — to the extent the opt-out notice rules even require inclusion of the technical details as Kaye alleges — does nothing to protect consumers; instead, such a rigid interpretation exposes legitimate enterprises who acted in good faith to potentially staggering levels of statutory damages based on minor technical faults.

³⁶ *Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991 et al.*, CG Docket No. 02-278 *et al.*, Report and Order and Third Order on Reconsideration, 21 FCC Rcd 3787, 3801 (2006) (“*Junk Fax Order*”). Cf. *Facilitating the Deployment of Text-to-911 & Other Next Generation 911 Applications*, PS Docket No. 11-153 *et al.*, Report and Order, 28 FCC Rcd 7556, 7581 (2013) (declining to require specific wording in text providers’ bounce-back messages informing consumers when text-to-911 is not available, in order to “afford[] covered text providers with the necessary guidance and flexibility to create bounce-back messages that are understood by their particular consumer base”); *Implementation of Telecommunications Act of 1996: Telecommunications Carriers’ Use of Customer Proprietary Network Information and Other Customer Information et al.*, CG Docket No. 96-115 *et al.*, Third Report and Order and Third Further Notice of Proposed Rulemaking, 17 F.C.C.R. 14860, 14907 (2002) (declining “to mandate specific language” carriers must use when describing consequences of customer’s denying carrier access to CPNI, based on conclusion that rules “provide carriers with sufficient guidance to formulate scripts that inform customers in a neutral manner of significant consequences, without unduly restricting carrier flexibility in delivering the message”).

³⁷ *Provision of Improved Telecommunications Relay Services and Speech-To-Speech Services for Individuals with Hearing and Speech Disabilities*, 20 FCC Rcd 5433, 5445 (2005) (internal quotations omitted) (noting a TRS provider may be eligible for TRS Fund reimbursement “if it has substantially complied with Section 64.604”).

IV. Alternatively, Merck Should Be Granted a Waiver.

In the alternative, Merck asks the Commission to waive strict compliance with Sections 64.1200(a)(4)(iii) and (iv) with respect to the faxes in question, pursuant to the Commission’s authority under Section 1.3 of its rules.³⁸ The Commission may waive any provision of its rules “for good cause shown”³⁹ when it concludes that a waiver would serve the public interest, considering all relevant factors.⁴⁰ For the reasons discussed above, a waiver with respect to the faxes described herein would serve the public interest by avoiding an abuse of the private right of action created by the TCPA. There is no public interest in subjecting Merck to a lawsuit seeking massive damages on the basis of faxes sent pursuant to the recipients’ prior express invitation or permission that included a demonstrably effective opt-out notice on the first page describing a cost-free opt-out mechanism. It serves neither the statutory purposes nor the interests of justice to elevate form over substance by permitting plaintiffs who were not aggrieved — and their attorneys — to tie up courts and judicial resources, potentially for years, based on overwrought complaints about minor technical defects.

In other contexts, the Commission has retroactively waived similarly minor violations of its rules. For instance, the Commission granted a conditional retroactive waiver to a manufacturer of improperly labeled emergency telephones for elevators, in part based on its conclusion that, under the circumstances, no harm to the Public Switched Telephone Network had occurred or was likely to occur, and affected purchasers “have actual knowledge of the manufacturer’s identity, and thus have not been harmed by the

³⁸ 47 C.F.R. § 1.3.

³⁹ *Id.*

⁴⁰ See *Rath Microtech Complaint Regarding Electronic Micro Systems, Inc.*, Memorandum Opinion and Order, 16 FCC Rcd 16710, 16714 (Network Servs. Div. 2005) (citing *Citizens to Preserve Overton Park, Inc. v. Volpe*, 401 U.S. 402, 416 (1971), and *FPC v. Texaco Inc.*, 377 U.S. 33, 39 (1964).)

improper labeling.”⁴¹ Similar logic supports the waiver requested here: the use of an effective opt-out notice on certain fax messages that were expressly invited or permitted caused no harm to Kaye or to the public interest. Given the draconian consequences that could attach to such alleged minor failures under Kaye’s theory of the scope of the TCPA private right of action, there is good cause for the Commission to waive these defects to the extent the Commission does not find Merck was in substantial compliance with Sections 64.1200(a)(4)(iii) and (iv) of the rules.

CONCLUSION

For the reasons stated above, the Commission should issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) of the Commission’s regulations does not apply to solicited faxes, or, alternatively, that the statutory basis for Section 64.1200(a)(4)(iv) is not 47 U.S.C. § 227(b). At a minimum, the Commission could clarify that solicited faxes sent with effective opt-out notices do not violate the Rule or any other regulation promulgated by the Commission under the TCPA.

Finally, if the Commission declines to issue the requested declaratory rulings, the Commission should grant Merck a waiver of Sections 64.1200(a)(4)(iii) and (iv) of the Commission’s rules under the circumstances described herein.

⁴¹ *Rath Microtech Complaint*, 16 FCC Rcd at 16713 & n.18, 16715.

Respectfully submitted,

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**Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554**

In the Matter of)	
	)	CG Docket No. 02-278
Petition of CARFAX, Inc. for Declaratory)	
Ruling and/or Waiver of Section	)	CG Docket No 05-338
64.1200(a)(4)(iv) of the Commission's Rules)	

**PETITION OF CARFAX, INC. FOR
DECLARATORY RULING AND/OR WAIVER OF
SECTION 64.1200(a)(4)(IV) OF THE COMMISSION'S RULES**

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July 11, 2014

EXECUTIVE SUMMARY

CARFAX, Inc. (“CARFAX”) respectfully requests that the Federal Communications Commission (“FCC”) issue a declaratory ruling that Section 64.1200(a)(4)(iv) of its rules, 47 C.F.R. § 64.1200(a)(4)(iv), does not apply to faxes sent with the “prior express invitation or permission” of the recipient. The language of Section 64.1200(a)(4)(iv) and the FCC’s implementing order is unclear and inconsistent with Congressional intent. The FCC also lacks the statutory authority to apply Section 64.1200(a)(4)(iv) to such “solicited” faxes. In addition, applying Section 64.1200(a)(4)(iv) to solicited faxes raises significant First Amendment concerns. In the alternative, CARFAX asks the FCC to issue a declaratory ruling that 47 U.S.C. § 227(b) is not the statutory basis of Section 64.1200(a)(4)(iv).

If the FCC declines to issue a declaratory ruling, CARFAX respectfully requests that the agency grant a retroactive waiver of Section 64.1200(a)(4)(iv) for any solicited fax sent by CARFAX after the effective date of that regulation. There is no public interest benefit to enforcing Section 64.1200(a)(4)(iv) with respect to recipients that have already provided “prior express invitation or permission” to receive fax advertisements.

To the extent that the FCC determines that any declaratory ruling, waiver or other relief may be warranted for fax advertisements that are sent without the “prior express invitation or permission” of the recipient but are sent to a recipient with whom the sender has an established business relationship, CARFAX respectfully requests that it also be granted such relief.

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**PETITION OF CARFAX, INC.
FOR DECLARATORY RULING AND/OR WAIVER OF
SECTION 64.1200(a)(4)(IV) OF THE COMMISSION’S RULES**

Pursuant to Sections 1.2 and 1.3 of the Federal Communication Commission’s (“FCC’s” or “Commission’s”) rules,¹ CARFAX, Inc. (“CARFAX”) respectfully requests that the FCC issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) of its rules² does not apply to facsimile advertisements that are sent with the recipient’s “prior express invitation or permission” (“solicited faxes”). Such a clarification would be consistent with the plain language of the Telephone Consumer Protection Act (“TCPA”), as codified in 47 U.S.C. § 227 and amended by the Junk Fax Prevention Act of 2005 (“JFPA”).³ Alternatively, the Commission should issue a declaratory ruling clarifying that the statutory basis for implementing Section 64.1200(a)(4)(iv) is not Section 227(b) of the Communications Act.⁴ A declaratory ruling is necessary to reduce the amount of confusion and litigation that has been generated by uncertainty about the rule, which not only unfairly burdens organizations that have sent solicited faxes in

¹ 47 C.F.R. §§ 1.2, 1.3.

² *Id.* § 64.1200(a)(4)(iv).

³ *See* Telephone Consumer Protection Act of 1991, Pub. L. No. 102-243, 105 Stat. 2394 (1991) (“TCPA”); Junk Fax Prevention Act of 2005, Pub. L. No. 109-21, 119 Stat. 359 (2005) (“JFPA”). The TCPA and the JFPA are codified at 47 U.S.C. § 227.

⁴ 47 U.S.C. § 227(b).

good faith but also wastes judicial resources on resolving claims that Congress never intended to create.

Should the FCC decline to issue either of the requested declaratory rulings, CARFAX respectfully requests that the Commission grant a retroactive waiver of Section 64.1200(a)(4)(iv) for any solicited facsimile sent by CARFAX or its affiliates or subsidiaries (or sent on its or their behalf) after the effective date of the regulation. There is no public interest benefit to enforcing Section 64.1200(a)(4)(iv) with respect to recipients that have already provided “prior express invitation or permission” to receive fax advertisements. In contrast, enforcement against CARFAX could prevent businesses and consumers from receiving important and requested product safety information, and impose staggering aggregate liability for rule infractions that Congress never intended to apply to solicited faxes.

To the extent that the Commission determines that any declaratory ruling, waiver, or other relief⁵ may be warranted for fax advertisements that are sent without the “prior express invitation or permission” of the recipient but are sent to a recipient with whom the sender has an established business relationship, CARFAX respectfully requests that it be granted such relief on the bases described in this Petition.

I. INTRODUCTION AND BACKGROUND

CARFAX is a Pennsylvania corporation that provides vehicle history information to buyers and sellers of used cars and light trucks. CARFAX began offering CARFAX Vehicle History Reports to the dealer market in 1986. Today, using the unique 17-character vehicle identification number, a CARFAX Report can be generated instantly to provide prospective buyers with information provided to CARFAX by various third parties regarding vehicle

⁵ See *infra* note 19 (referencing the FCC public notices associated with other similar filings).

ownership history, occurrence of accidents, total loss or salvage title history, odometer readings, service records, and other useful data points.

As one way of obtaining information for its vehicle history database, CARFAX enters into agreements with automotive dealers and repair shops that agree to provide certain vehicle history information to CARFAX. As part of these agreements, dealers and repair shops participate in the CARFAX Service Network and receive additional benefits, including free advertising on CARFAX Reports. CARFAX has been sued under the TCPA by an automotive shop that received a fax advertisement from CARFAX that was sent with the shop's "prior express invitation or permission."⁶

The TCPA, as codified in 47 U.S.C. § 227 and amended by the JFPA, prohibits, under certain circumstances, the use of a fax machine to send an "unsolicited advertisement."⁷ An "unsolicited advertisement" is "any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person *without that person's prior express invitation or permission*."⁸ Significantly, the JFPA expressly applies only to *unsolicited* fax advertisements, and not to all faxes.⁹ Accordingly, the TCPA's general prohibition against fax advertisements does not apply to *solicited* faxes that were sent with the recipient's "prior express invitation or permission."

⁶ See *Mark Sherman Enterprises, Inc., dba GTM Automotive and Muffler v. CARFAX, Inc.*, Case No. 1:14-CV-04686 (N.D. Ill.). The parties to the litigation dispute, *inter alia*, whether the fax was solicited. However, it is not necessary for the Commission to resolve that dispute in acting on this petition. The disputed factual issues in the case will be resolved by the court and do not impact the issues raised in this petition.

⁷ 47 U.S.C. §§ 227(a)(5) and (b)(1)(C).

⁸ *Id.* § 227(a)(5) (emphasis added).

⁹ See generally the JFPA.

Although the JFPA expressly applies only to unsolicited faxes, in 2006 the Commission promulgated rules implementing the JFPA's requirements.¹⁰ It adopted Section 64.1200(a)(4)(iv), which purports to impose opt-out notice requirements on solicited fax advertisements.¹¹ Since the FCC adopted Section 64.1200(a)(4)(iv), a steady stream of plaintiffs has seized on the ambiguity of this rule to bring numerous class action lawsuits under Section 227(b) of the TCPA.¹² These lawsuits have been brought against companies acting in good faith and engaging in solicited communications in which the fax recipients had provided "prior express invitation or permission," had an established business relationship, or both, to send the faxes. Many of these class action lawsuits seek millions of dollars in damages based solely on the opt-out requirements contained in Section 64.1200(a)(4)(iv).

A recent Eighth Circuit Court of Appeals decision, *Nack v. Walburg*, squarely addressed the issue of whether Section 64.1200(a)(4)(iv) applies to solicited faxes.¹³ In *Nack*, the defendant transmitted a single solicited fax that failed to contain the opt-out language that the plaintiff claimed was required by the FCC's rules.¹⁴ The Eighth Circuit in *Nack* recognized that it was "questionable" whether the FCC could have properly promulgated Section 64.1200(a)(4)(iv) under the authority granted to the agency by the TCPA, but found that the Administrative Orders Review Act ("Hobbs Act")¹⁵ precluded it from holding the regulation

¹⁰ See generally *Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991, Junk Fax Prevention Act of 2005*, Report and Order and Third Order on Reconsideration, 21 FCC Rcd 3787 (2006) ("JFPA Order").

¹¹ See 47 C.F.R. § 64.1200(a)(4)(iv) (requiring that a solicited fax advertisement include an opt-out notice in compliance with the unsolicited fax advertisement opt-out notice requirements in 47 C.F.R. § 64.1200(a)(4)(iii)).

¹² 47 U.S.C. § 227(b)(3)(A)-(C).

¹³ 715 F.3d 680 (8th Cir. 2013).

¹⁴ *Id.* at 682.

¹⁵ 28 U.S.C. § 2342 *et seq.*

invalid outside of the statutory procedure mandated by Congress.¹⁶ The *Nack* court suggested that the defendants might obtain relief directly from the Commission,¹⁷ and the defendants subsequently filed a Petition for Declaratory Ruling and/or Waiver with the Commission that remains pending.¹⁸ More than fifteen other parties that have been the subject of similar lawsuits have also filed substantively similar petitions, seeking relief from class action lawsuits brought under a misguided interpretation of the FCC's rules.¹⁹ Consistent with the concerns raised in those petitions, CARFAX requests that the Commission issue a declaratory ruling clarifying Section 64.1200(a)(4)(iv) or, in the alternative, grant CARFAX a retroactive waiver of Section 64.1200(a)(4)(iv).

II. DISCUSSION

A. The Commission Should Issue a Declaratory Ruling That Section 64.1200(a)(4)(iv) Does Not Apply to Faxes Sent with the "Prior Express Invitation or Permission" of the Recipient.

The Commission should issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) does not apply to solicited facsimiles sent with the "prior express invitation or permission" of the receiving party. Specifically, the FCC should find that: (i) the plain language of the rule and the Commission order implementing the rule is unclear with respect to the provision's scope and applicability, and inconsistent with the TCPA; (ii) applying Section 64.1200(4)(iv) to solicited faxes sent with the "prior express invitation or permission" of the recipient would exceed the Commission's authority under the JFPA and the Communications

¹⁶ *Nack v. Walburg*, 715 F.3d at 682.

¹⁷ *Id.* at 687.

¹⁸ Petition of Douglas Paul Walburg and Richie Enterprises, LLC for Declaratory Ruling and/or Waiver, CG Docket Nos. 02-278 & 05-338 (filed Aug. 19, 2013).

¹⁹ See, e.g., *Consumer and Governmental Affairs Bureau Seeks Comment on Petition Concerning the Commission's Rule on Opt-Out Notices on Fax Advertisements*, CG Dockets Nos. 02-278 and 05-338, Public Notice, DA 14-923 (rel. June 27, 2014); Public Notice, DA 14-734 (rel. May 30, 2014); Public Notice, DA 14-556 (rel. Apr. 25, 2014); Public Notice, DA 14-416 (rel. Mar. 28, 2014); Public Notice, DA 14-120 (rel. Jan. 31, 2014).

Act; and (iii) interpreting Section 64.1200(a)(4)(iv) to apply to solicited faxes would raise significant First Amendment concerns.

1. The language of Section 64.1200(a)(4)(iv) and the Commission’s implementing order is unclear and inconsistent with Congressional intent.

The FCC should clarify the ambiguous language of Section 64.1200(a)(4)(iv) and the Commission’s implementing order, which on their face cannot be interpreted in a manner that is consistent, either internally or with the TCPA. In relevant part, the Commission’s rule provides that “no person or entity may:”

Use a telephone facsimile machine, computer, or other device to send an *unsolicited* advertisement to a telephone facsimile machine, unless...[a] facsimile advertisement that is sent to a recipient that *has provided prior express invitation or permission* to the sender must include an opt-out notice that complies with the requirements in paragraph a(4)(iii) of this section.²⁰

The plain language of the rule begins by establishing a prohibition on unsolicited advertisements and then creates exceptions to that prohibition based on the existence of an established business relationship²¹ and the provision of an opt-out notice.²² The text then inexplicably references solicited fax advertisements in the context of those exceptions for unsolicited advertisements.²³

The Commission’s order implementing Section 64.1200(a)(4)(iv) also contributes to the confusion. The *JFPA Order* plainly states the requirement to provide an opt-out notice “only applies to communications that constitute unsolicited advertisements.”²⁴ However, later in the *JFPA Order*, the FCC also provides that “entities that send facsimile advertisements to consumers from whom they obtained permission must include on the advertisements their opt-

²⁰ 47 C.F.R. § 64.1200(a)(4) (emphasis added).

²¹ *Id.* § 64.1200(a)(4)(i).

²² *Id.* § 64.1200(a)(4)(iii).

²³ *Id.* § 64.1200(a)(4)(iv).

²⁴ *JFPA Order* ¶ 42 n.154.

out notice.”²⁵ Accordingly, it is impossible to definitively conclude, based on the plain text of the rule or the implementing order, that Section 64.1200(a)(4)(iv) is intended to reach solicited faxes.

Nothing in the text of the TCPA or the legislative history of that statute indicates that Congress intended to apply such requirements to solicited faxes.²⁶ Moreover, the Commission never indicated in its Notice of Proposed Rulemaking implementing the JFPA provisions of the TCPA that it was considering applying Section 64.1200(a)(4)(iv) or any other regulation to solicited faxes sent with the recipient’s “prior express invitation or permission.”²⁷ The TCPA, as codified in 47 U.S.C. § 227 and amended by the JFPA, plainly only applies to unsolicited faxes, and the Commission should clarify that Section 64.1200(a)(4)(iv) does not apply to solicited fax advertisements.

2. The FCC lacks the statutory authority to apply Section 64.1200(a)(4)(iv) to solicited faxes.

Congress specifically limited Section 227(b) of the TCPA to unsolicited advertisements. In doing so, Congress also restricted the Commission’s jurisdiction to promulgate new regulations regarding that particular type of communication.²⁸ Indeed, the Commission itself has recognized that the TCPA’s scope is limited to unsolicited fax advertisements. For example, the

²⁵ *Id.* ¶ 48.

²⁶ *See, e.g.*, 47 U.S.C. § 227(b)(1),(2); S. Rep. No. 102-178 at 3 (1991), reprinted in 1991 U.S.C.C.A.N. 1968, 1970; S. Rep. No. 109-76 at 1 (2005), reprinted in 2005 U.S.C.C.A.N. 319.

²⁷ *See generally Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991; Junk Fax Prevention Act of 2005*, Notice of Proposed Rulemaking and Order, 20 FCC Rcd 19758 (2005).

²⁸ *See, e.g., Am. Library Ass’n v. FCC*, 406 F.3d 689, 705 (D.C. Cir. 2005) (“[T]he Commission can only issue regulations on subjects over which it has been delegated authority by Congress.”); *ACLU v. FCC*, 823 F.2d 1554, 1571 (D.C. Cir. 1987) (where Congress has addressed a question with a “specific statutory provision,” the Commission lacks the authority to establish a contrary regulation on the same subject).

FCC notes in the *JFPA Order* that it “amend[s] the Commission’s rules on *unsolicited* facsimile advertisements as required by the [JFPA].”²⁹

Absent an express grant of jurisdiction from Congress, an agency is not free to promulgate new rules.³⁰ As the Supreme Court recently reminded another federal agency, an agency’s “power to execute laws does not include the power to revise clear statutory terms.” In interpreting ambiguous statutory language, an agency must operate “within the bounds of reasonable interpretation.”³¹ As neither the TCPA nor the JFPA directed the FCC to adopt rules requiring an opt-out message for solicited facsimiles, applying Section 64.1200(a)(iv)(4) to faxes sent with the “prior express invitation or permission” of the recipient is impermissible under the Commission’s statutory authority.

3. Applying Section 64.1200(a)(4)(iv) to solicited faxes raises significant First Amendment concerns.

The Supreme Court has established that lawful and truthful commercial speech may be subject to regulation only where the government can show that the proposed restriction directly advances a substantial government interest and that the rule “is not more extensive than is necessary to serve that interest.”³² The Commission cannot meet this standard by applying Section 64.1200(a)(4)(iv) to solicited fax advertisements.

Courts that have applied that test to *unsolicited* faxes under Section 227(b) have upheld the FCC’s requirements by recognizing the existence of “a substantial interest in restricting

²⁹ See, e.g., *JFPA Order* ¶ 1 (emphasis added); see also *id.* ¶ 2 (“[T]he TCPA prohibits the use of any telephone facsimile machine ... to send an ‘unsolicited advertisement.’”); *id.* ¶ 7 (“On December 9, 2005, the Commission released a Notice of Proposed Rulemaking proposing modifications to the Commission’s rules on unsolicited facsimile advertisements to implement the amendments required by the [JFPA].”).

³⁰ See *Chevron, U.S.A., Inc. v. Natural Res. Def. Council, Inc.*, 467 U.S. 837, 842-43 (1984); see also, e.g., *Am. Library Ass’n*, 406 F.3d at 705; *ACLU*, 823 F.2d at 1571.

³¹ *Util. Air Regulatory Grp. v. EPA*, 573 U.S. ___, 2014 U.S. LEXIS 4377, at *17, 19-20 (2014) (“[A]n agency interpretation that is ‘inconsisten[t] with the design and structure of the statute as a whole...does not merit deference.”); see also *City of Arlington, Tex. v. FCC*, 133 S.Ct 1863, 1869-71 (2013).

³² *Cent. Hudson Gas & Elec. Corp. v. Pub. Serv. Comm’n of N.Y.*, 447 U.S. 557, 566 (1980).

unsolicited fax advertisements in order to prevent the cost shifting and interference such unwanted advertising places on the recipient.”³³ But the Eighth Circuit found in *Nack* that interest had not been demonstrated in the context of *solicited* faxes.³⁴

The FCC has not established that its rule requiring solicited faxes to include opt-out notices satisfies the test established by the Supreme Court not to be “more extensive than is necessary” to advance a substantial governmental interest.³⁵ Indeed, the Commission has not attempted to build a record to justify application of this rule to solicited fax advertisements and has not explained how applying the opt-out notice requirement to solicited fax advertisements would directly advance an important government interest or why a less burdensome requirement could not serve that interest. For these reasons, the Commission should clarify that the rule does not apply to solicited fax advertisements.

B. In the Alternative, the FCC Should Issue a Declaratory Ruling that 47 U.S.C. § 227(b) Is Not the Statutory Basis of Section 64.1200(a)(4)(iv).

If the Commission declines to issue the declaratory ruling as set forth above, it should issue a declaratory ruling clarifying that Section 227(b) of the Communications Act is not the statutory basis for Section 64.1200(a)(4)(iv). Although the Commission cited eleven statutory provisions in the *JFPA Order* as the basis for the numerous amendments made to Section 64.1200, it failed to specify the statutory basis for Section 64.1200(a)(4)(iv).³⁶

³³ *Missouri v. Am. Blast Fax, Inc.*, 323 F.3d 649, 655 (8th Cir. 2003).

³⁴ See *Nack*, 715 F.3d at 687 (“[T]he analysis and conclusion as set forth in *American Blast Fax* would not necessarily be the same if applied to the agency’s extension of authority over solicited advertisements.”); see also H.R. Rep. No. 102-317, 1991 WL 245201, at *10 (1991) (recognizing concerns regarding governmental restrictions on commercial speech).

³⁵ *Hudson Gas*, 447 U.S. at 566.

³⁶ See *JFPA Order* ¶ 64 (adopting order “pursuant to the authority contained in sections 1-4, 201, 202, 217, 227, 258, 303(r), and 332 of the Communications Act of 1934, as amended”).

A declaratory ruling confirming that Section 227(b) is not the statutory basis for Section 64.1200(a)(4)(iv) would benefit the FCC, as it would eliminate the need for parties to continue to file petitions with the Commission to resolve this ongoing issue. A declaratory ruling would also benefit the courts and the public by clarifying that solicited fax advertisements sent with the recipient's "prior express invitation or permission" do not provide a basis for a private action under the TCPA. Clarifying that there is no private right of action for violations of this rule section would also help to ensure fair treatment for businesses acting in good faith that could otherwise be subject to potentially devastating class action lawsuits based merely on sending fax advertisements to recipients who had given "prior express invitation or permission" to receive them, or invited the sender to provide them.

By clarifying that Section 64.1200(a)(4)(iv) is not grounded in the Commission's authority under Section 227(b), the Commission has the opportunity to ensure fair treatment for the parties impacted by this rule while also upholding the Commission's interests.³⁷ Clarifying the statutory basis for the rule section would enable the Commission to implement and achieve the rule's objective more effectively while not subjecting small businesses or other organizations to class action lawsuits with staggering penalties. Without the requested clarification, courts will be left to guess at the Commission's jurisdictional authority and intent for the rule, injecting greater uncertainty into the many pending lawsuits that have arisen as a result of the ambiguity of Section 64.1200(a)(4)(iv) and potentially depriving defendants of a valid defense.

³⁷ Cf. *Home Box Office, Inc. v. FCC*, 567 F.2d 9, 35 (D.C. Cir. 1977) (requiring agencies to articulate the basis for their rules can "assist judicial review" and help to ensure "fair treatment for persons affected by rule.").

C. **In the Alternative, the FCC Should Grant CARFAX a Retroactive Waiver To Provide Business with Certainty that Sending Consented-To Fax Advertisements Will Not Subject Them to Massive Financial Penalties.**

If the Commission declines to issue either of the declaratory orders requested in this Petition, CARFAX respectfully requests that the Commission nonetheless grant a retroactive waiver of Section 64.1200(a)(4)(iv) for any solicited fax sent by CARFAX after the effective date of the regulation. Section 1.3 of the Commission's rules permits the Commission to grant a waiver for good cause shown,³⁸ and generally the Commission may grant a waiver of its rules in a particular case if the relief requested would not undermine the policy objective of the rule in question and would otherwise serve the public interest.³⁹ Furthermore, courts have found that waiver of a Commission regulation is appropriate if special circumstances warrant a deviation from the general rule and such deviation would better serve the public interest than would strict adherence to the general rule.⁴⁰ The circumstances of this case meet this standard.

Granting a waiver to CARFAX is in the public interest. The TCPA and the Commission's TCPA rules were intended "to allow consumers to stop *unwanted* faxes in the future."⁴¹ The fax advertisement that CARFAX sent, on the other hand, was sent with the "prior express invitation and permission" to a recipient that had entered into an agreement with CARFAX. The recipient was also aware of how to reach CARFAX in the event it desired to opt out of future fax communications.

CARFAX's service provides consumers with important product safety information and is a significant tool in assisting purchasers of used vehicles to determine whether the vehicle that they are considering buying has a history of routine service maintenance. In addition, businesses

³⁸ 47 C.F.R. § 1.3.

³⁹ See *WAIT Radio v. FCC*, 418 F.2d 1153 (D.C. Cir. 1969); 47 C.F.R. § 1.925.

⁴⁰ See *Ne. Cellular Tel. Co. v. FCC*, 897 F.2d 1164, 1166 (D.C. Cir. 1990).

⁴¹ *JFPA Order* ¶ 48.

that repair and sell motor vehicles rely on CARFAX's services to provide their customers with informed, high-quality products and services. Requiring strict compliance with Section 64.1200(a)(4)(iv) with respect to solicited faxes, and exposing CARFAX and other good faith actors to significant class action liability would be inequitable, unduly burdensome, and contrary to the public interest. As discussed above, in light of the ambiguity and confusion regarding the scope and applicability of Section 64.1200(a)(4)(iv), denial of a waiver could also impose substantial harm on CARFAX and other organizations.

As a final matter, to the extent that the Commission determines that any declaratory ruling, waiver, or other relief may be warranted for fax advertisements that are sent without the "prior express invitation or permission" of the recipient but are sent to a recipient with whom the sender has an established business relationship, CARFAX respectfully requests that it be granted such relief on the bases described in this Petition.

III. CONCLUSION

For the reasons stated above, CARFAX respectfully requests that the Commission issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) of the Commission's rules does not apply to solicited fax advertisements. In the alternative, CARFAX respectfully requests that the Commission clarify that the statutory basis for Section 64.1200(a)(4)(iv) is not 47 U.S.C. § 227(b). In the event the Commission declines to issue a declaratory ruling, as requested in this petition, CARFAX respectfully requests that the Commission nonetheless grant CARFAX a retroactive waiver of Section 64.1200(a)(4)(iv) from the effective date of the regulation for any solicited fax sent by CARFAX. To the extent that the Commission determines that any declaratory ruling, waiver, or other relief may be warranted for fax advertisements that are sent without the "prior express invitation or permission" of the recipient but are sent to a recipient

with whom the sender has an established business relationship, CARFAX respectfully requests that it be granted such relief on the bases described in this Petition.

Respectfully submitted,

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July 11, 2014

**UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF MISSOURI
EASTERN DIVISION**

BECK SIMMONS LLC, individually and)
on behalf of all other similarly-situated,)
)
Plaintiff,)
)
vs.)
)
FRANCOTYP-POSTALIA, INC.,)
)
Defendant.)

Case No.: 4:14-cv-01161-HEA

**DEFENDANT FRANCOTYP-POSTALIA, INC.’S
REPLY IN SUPPORT OF ITS MOTION TO STAY**

The Court should follow the Eighth Circuit’s direction in *Nack v. Walberg*, 715 F.3d 680 (2013), and stay this case until the Federal Communications Commission rules on FP’s Petition for Declaratory Ruling or Waiver (a copy of which is attached hereto as Exhibit A and which is being filed contemporaneously with the filing of this Reply) and the other similar petitions for declaratory relief that are currently pending before the FCC (collectively, the “Related Petitions”).¹

Plaintiff, on behalf of itself and a putative class, seeks to recover statutory damages for alleged violations of a regulation, found at 47 C.F.R. § 64.1200(a)(4)(iv), that was promulgated by the FCC under the TCPA (the “Regulation”). In particular, Plaintiff alleges that the Regulation prohibits the sending of solicited faxes without language that informs the recipient of how it can opt-out of receiving future faxes. (*See* Plaintiff’s First Amended Class Action

¹ As FP noted in its Motion to Stay and Memorandum in Support, there are over twenty other petitions currently pending before the FCC seeking a declaratory ruling that the opt-out notice regulation is not valid with respect to solicited facsimile advertisements. (Doc. 22, at 2; Doc. 23, at 3 n.1.) The Related Petitions also seek individual retroactive judicially binding waivers in the event that the FCC does not rule that opt-out notices are not required for solicited fax advertisements.

Complaint (the “Amended Complaint” or “Am. Compl.”), Doc. 14, ¶ 34 (seeking recovery on behalf of all recipients of faxes sent by FP “which did not display a proper opt out notice”); *see also* ¶¶ 16-19, 21, 25, 26, 35(xi), 46-48.)

As the Eighth Circuit has noted, however, the Regulation is inconsistent with the statutory language of the TCPA and therefore there is a serious question as to whether the Regulation is valid and can form the basis for a civil claim under the TCPA. *Nack*, 715 F.3d at 682. Accordingly, courts in this district and around the country have stayed class action proceedings to allow defendants to pursue proceedings before the FCC to determine whether the Regulation is valid.

In its Memorandum in Opposition, Plaintiff does not argue that the rationale articulated by the *Nack* court is inapplicable to this case, nor does Plaintiff cite any case where a court has denied a stay is a situation analogous to the circumstances in this case. Instead, Plaintiff argues that this Court should rely on statements made by the FCC before the issuance of the *Nack* opinion to find that the Regulation is valid and speculates that the Related Petitions are unlikely to be successful. While Plaintiff also claims that it would be prejudiced by a stay, that claim is supported only by unfounded and inaccurate speculation that relevant documents may be in the hands of unnamed third-parties and that those parties might not preserve such documents. As discussed below, courts have routinely rejected similar assertions of prejudice and, in this case, there is no basis to conclude that any third-parties have evidence related to Plaintiff’s claims.

ARGUMENT

I. A Stay Is Appropriate Under *Nack* And Related Authority.

While Plaintiff refers to the Eighth Circuit’s decision in *Nack v. Walburg*, it ignores the substance of the direction provided in that case. In *Nack*, the court observed that the statutory text of the TCPA “does not expressly impose [opt-out notice] limitations or requirements on the

sending of solicited or consented-to fax advertisements.” 715 F.3d at 683. Accordingly, the Eighth Circuit recognized that it is “questionable whether the regulation at issue (thus interpreted [to apply to solicited faxes]) properly could apply to permissive faxes or could have been promulgated under the statutory section that authorizes a private cause of action.” *Id.* at 682.

Though the Eighth Circuit held that it lacked jurisdiction to interpret the TCPA in a manner contrary to the Regulation promulgated by the FCC due to the constraints imposed by the Hobbs Act, the court strongly suggested that the *Nack* defendants move to stay the case upon remand to the Eastern District. *Id.* at 686-7. Following the Eighth Circuit’s suggestion, the *Nack* defendant filed a motion to stay and Judge Fleissig stayed the case pending a ruling on the petitions filed with the FCC. *See Nack v. Walburg*, Case No. 4:10CV00478, 2013 WL 4860104, at *1-2 (E.D. Mo. Sept. 12, 2013) (rejecting the argument that a stay of unlimited length would prejudice plaintiff and holding “[i]n light of the Eighth Circuit’s suggestion, this Court will follow suit” and stay the case).

Plaintiff does not distinguish the decisions by the Eighth Circuit or Judge Flessing in the *Nack* case, or the other cases where courts have stayed trial court proceedings to allow the FCC to address the validity of its Regulation. *See, e.g., Physicians Heathsource, Inc. v. Purdue Pharma L.P.*, No. 3:12-CV-1208, 2014 WL 518992, *2-3 (D. Conn. Feb. 3, 2014) (noting that “although I am inclined to agree with the defendants that the FCC lacks authority to regulate solicited faxes pursuant to § 227(b) of the TCPA,” concluding that the Hobbs Act might prevent resolution of that issue by the district court and therefore holding that a stay pending the FCC’s decision regarding the validity of the opt-out Regulation was “the wiser course of action”); *St. Louis Heart Center, Inc. v. Gilead Palo Alto, Inc.*, Case No. 4:13-cv-958, 2013 WL 5436651, at *1-2 (E.D. Mo. Sept. 27, 2013) (granting defendants’ motion to stay “[i]n light of the Eighth

Circuit’s suggestion in *Nack*, and in the interests of reaching consistent results in similar TCPA cases”); *Raitport v. Harbour Capital Corp.*, Case No. 09-cv-156, 2013 WL 4883765, at *1 (D. N.H. Sept. 12, 2013) (noting the conflict between the language in the TCPA referring only to unsolicited facsimiles and the scope of the FCC’s Regulation, finding a lack of jurisdiction to resolve the issue because Congress provided for administrative review and holding that “[g]iven the substantial effect that the outcome of the pending [FCC] administrative proceedings will have on disposition of the pending issues in this case, particularly with respect to certification of the proposed class, this litigation shall be stayed pending a final decision in those matters”); *Burik v. Staples Contract and Commercial, Inc.*, No. 1:12-cv-10806 (Doc. No. 90) (D. Mass. filed Aug. 9, 2013) (granting motion to stay pending the FCC’s decision on the validity of the Regulation).

Instead of addressing the logic underpinning the decisions to stay similar cases, much of Plaintiff’s opposition is devoted to discussing the history of the regulations issued by the FCC under the TCPA. Plaintiff’s historical arguments, and its reliance on statements made by the FCC *before* the issuance of the *Nack* decision in 2013 (including Plaintiff’s discussion of a 2006 FCC Order relating to the Junk Fax Prevention Act (the “JFPA Order”), a decision dismissing the first petition filed by Anda, Inc. with the FCC for declaratory ruling (the “Anda Order”) and the FCC’s amicus brief in *Nack*) ignore one critical point – the Eighth Circuit had all of that information before it when it decided *Nack* and the Court nonetheless questioned the Regulation’s validity and suggested that a stay should be imposed until the FCC ruled on the

issue.² *See Nack*, 715 F.3d at 683-684 (discussing the JFPA Order, the Anda Order and the FCC's amicus brief).

Plaintiff cites to only two TCPA cases where the court denied a stay, and a stay was denied in those cases primarily because the defendant had not filed a petition seeking a ruling by the FCC. *See Kaye v. Amicus Mediation & Arbitration Group, Inc.*, No. 13-347, Order (Doc. No. 87) (D. Conn. filed May 27, 2014); *Physicians HealthSource, Inc. v. Stryker Corp.*, No. 12-cv-729 (Doc. No. 160) (W.D. Mich. filed Sept. 8, 2014). In this case, by contrast, FP is seeking a ruling from the FCC.³ (*See Ex. A.*)

Finally, contrary to Plaintiff's claims, the FCC is likely to decide the issue concerning the validity of its Regulation. FCC precedent and court rulings indicate that the FCC is more likely to address an issue when many petitions have been filed seeking a ruling on that issue. *See, e.g. Physicians Heathsource, Inc.*, 2014 WL 518992, at *2 (finding that it "stands to reason" that the more petitions that are filed with the FCC challenging the Regulation, the more likely it is that the FCC will rule and address the issue on the merits); *In re Southwestern Bell Mobile Sys., Inc.*, Memorandum Opinion and Order, 14 FCC Rcd 19,898, 19,900 ¶ 5 (1999) (issuing a declaratory

² Contrary to Plaintiff's claim, the FCC did not deny Anda, Inc.'s first petition on the merits. Rather, the FCC dismissed the petition due to a procedural issue. (*See* May 2, 2012 Order, In re Junk Fax Prevention Act, available at Doc. 27-4; *Nack*, 715 F.3d at 684.) As Plaintiff acknowledges, Anda, Inc.'s second petition is pending before the FCC.

³ Plaintiff argues that FP will not be impacted by a ruling by the FCC on the opt-out issue because FP has not alleged as an affirmative defense or otherwise proven that it only sent faxes with permission. But FP is not required to allege the invalidity of the Regulation as an affirmative defense or offer proof as to the nature of the faxes that it sent at this stage of the litigation. Plaintiff admits it seeks to recover for violations of the TCPA for failure to include an opt-out notice (*see* Pl's Mem. in Opp'n at 1-2) and FP has denied that it is liable to Plaintiff in any way, including specific denials that it sent faxes without permission or that its failure to include an opt-out notice on solicited faxes is unlawful. (*See, e.g.*, Defendant FP's Answer To Plaintiff's First Amended Class Action Petition, at Answer to ¶¶ 1 ("FP denies it has a practice of sending unsolicited facsimile advertisements"), 5, 19 ("FP denies that the failure to include such a notice on solicited or consented-to faxes is unlawful"), 20, 21, 25, 46, 47, 48.)

ruling because there was “substantial uncertainty whether and to what extent” pending class action lawsuits were precluded by the Communications Act and pointing to the “extensive comments filed by interested parties” as evidence of that uncertainty). In fact, the United States District Court for the Northern District of Illinois recently granted a stay in a similar case brought under the TCPA after the United States filed an acknowledgement of a challenge to the Regulation on First Amendment grounds, which contained a representation that the FCC was “actively considering” the defendants’ petition challenging the Regulation and supported the request for a stay. *Whiteamire Clinic v. Quill Corp.*, Case No. 1:12-cv-05490 (Doc. 170) (N.D. Ill. filed Apr. 9, 2014) (order granting motion to stay because defendants had demonstrated FCC was actively considering the petitions challenging the Regulation), Doc. 140 (filed Jan. 30, 2014) (the United States’ initial filing representing that the “FCC is actively considering” the defendants’ petition challenging the Regulation); *see also id.* (Doc. 182) (filed Sept. 24, 2014) (where the United States’ status report notifies the Court that “the FCC is actively considering Defendants’ petition, but has not yet ruled on it”).

II. Plaintiff Will Not Be Prejudiced By A Stay

Plaintiff’s arguments that it would suffer prejudice if a stay were entered is based on speculation that (1) a final resolution of the opt-out issue could take years and FP is unlikely to succeed in the end; and (2) there could be important evidence in the hands of unidentified third parties that could be lost. Plaintiff is wrong on both points.

As an initial matter, courts have rejected arguments opposing entry of a stay based on the time that it might take the FCC to rule on the validity of the Regulation because such a concern is dwarfed by the fact that the FCC’s decision on the Petitions might dramatically impact the

proper scope of pending TCPA class action lawsuits.⁴ *See, e.g., Physicians Heathsource, Inc.*, 2014 WL 518992, at *3 (rejecting plaintiff’s arguments “that the case cannot be stayed until the issue of ‘consent’ to receive the faxes has been resolved and that FCC proceedings would be futile because the FCC has already resolved these issues against the defendants” and instead granting motion to stay); *Nack v. Walburg*, 2013 WL 4860104, at *1-2 (E.D. Mo. Sept. 12, 2013) (rejecting plaintiff’s argument that “entering a potentially lengthy stay would unduly prejudice the class, especially since the FCC has already made its position clear both in its regulations and in its amicus brief to the Eighth Circuit” and granting motion to stay).

Plaintiff is also incorrect when it asserts that valuable evidence is in the hands of unknown third-parties because “FP likely bought a list of fax numbers and hired a fax broadcaster to transmit its faxes.” (Mem. in Opp’n at 11.) In fact, there is no basis to conclude that FP ever hired a third-party to send fax advertisements on its behalf. (*See* Declaration of Kevin A. Pietras, attached hereto as Exhibit B, at ¶ 2.) Indeed, Plaintiff is a former customer of FP and the fax attached to Plaintiff’s Amended Complaint bears a header indicating that it was sent from one of FP’s phone lines. (*Id.* at ¶¶ 3-4.) Thus, there are no third-party fax broadcasters that have evidence relevant to this case, and FP has already collected and will preserve the available documents and data relating to any faxes sent by it during the alleged class period. Because there are no third-parties that have evidence relevant to Plaintiff’s claims, Plaintiff’s speculation regarding the existence of such evidence is not a basis for denial of the requested stay. *See Physicians Heathsource, Inc.*, 2014 WL 518992, at *3 (granting a stay over the plaintiff’s objections that evidence might be lost during the pendency of the stay “given the

⁴ If the stay does end up lasting for “years,” as Plaintiff speculates, Plaintiff could file a motion seeking to modify or lift the stay.

defendants' express acknowledgment of their evidence-preservation obligations"); *St. Louis Heart Center, Inc.*, 2013 WL 5436651, at *1-2 (rejecting claims that plaintiff would be prejudiced because evidence could be lost, noting defendants were preserving all relevant data and granting stay).

Finally, Plaintiff's claims of prejudice are belied by the fact that it waited over two years to file this action. The fax on which Plaintiff bases its claim was sent to Plaintiff on October 31, 2011 (*see* Am. Compl., Doc. 14, at 20) and Plaintiff did not file this lawsuit until April 29, 2014 (*see* Plaintiff's Original Class Action Petition, Doc. 1-1, at 1). Thus, while Plaintiff now claims that it is concerned that witness' memories might fade if a stay were granted and that it should be allowed to take discovery while recollections are fresh, Plaintiff already waited two years to file its claim and there is no evidence to support a claim that any witness' memory will fade any more during the pendency of a stay.

CONCLUSION

For the reasons stated above and in FP's Motion to Stay and its Memorandum in Support, FP requests that the Court enter an order staying this case pending (1) the disposition of the related pending TCPA petitions for declaratory judgment filed with the FCC; (2) the disposition of the Petition for Declaratory Ruling or Waiver that FP has filed with the FCC; and (3) any rulings by the Federal Court of Appeals appealing from the FCC's final dispositions of those petitions.

HEPLERBROOM LLC

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ATTORNEYS FOR **DEFENDANT**

PROOF OF SERVICE

I hereby certify that I electronically filed on this 14th day of October, 2014, the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the following:

- Max Margulis; ATTORNEY FOR **PLAINTIFF**

and mailed by first class mail, postage prepaid, and by depositing in a U.S. Post Office mail box, a copy of the document to the following non-registered participant:

ATTORNEY FOR **PLAINTIFF**
Brian J. Wanca
Anderson + Wanca
3701 Algonquin Road, Suite 760
Rolling Meadows, Illinois 60008

/s/ Michael L. Young

EXHIBIT A

**Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, DC 20554**

In the Matter of:)	
)	
Petition of FP Mailing Solutions, Inc.	)	CG Docket no. 02-278
For Declaratory Ruling to Clarify Scope	)	CG Docket no. 05-338
or Statutory Basis For Rule)	
64.1200(a)(3)(iv) or for Waiver)	

PETITION FOR DECLARATORY RULING OR WAIVER

Pursuant to Section 1.2 of the Federal Communications Commission (“the Commission”) rules, Francotyp-Postalia, Inc. (“FP”), requests that the Commission issue a declaratory ruling clarifying that Section 64.1200(a)(4)(iv) (“the Rule”) of the Commission’s regulations does not apply to fax advertisements sent with the prior express consent or permission of the recipient. In the alternative, FP requests that the Commission clarify that the statutory basis for Section 64.1200(a)(4)(iv) is not 47 U.S.C. § 227(b), which would mean that there would be no private right of action stemming from a violation of the Rule.

If the Commission declines to issue the rulings requested above, FP requests that, pursuant to Section 1.3 of the Commission’s rules, the Commission grant a retroactive waiver of Section 64.1200(a)(4)(iv) with respect to faxes that have been transmitted by FP with the prior express consent or permission of the recipients or their agents.

INTRODUCTION

47 U.S.C. § 227(b) codifies, in part, the Telephone Consumer Protection Act (“TCPA”). The plain language and scope of Section 227(b) is expressly limited to *unsolicited* faxes, which the statute defines to exclude faxes sent with consent. Thus, no regulation adopted under Section 227(b) properly could extend to *solicited* faxes.

However, the scope and applicability of the Rule are unclear as it contains confusing and inconsistent language regarding the applicability of the opt-out notice requirements. This confusion and uncertainty has led to numerous legal disputes and the filing of many petitions with the Commission requesting the same types of relief sought by FP. FP therefore urges the Commission to resolve this uncertainty by clarifying that the Rule does *not* apply to solicited fax advertisements.

In the alternative, FP requests that the Commission issue a declaratory ruling that Section 227(b) of the TCPA is not the statutory basis for the Rule. Such a ruling would clarify the Commission's authority for this Rule, while making clear that solicited faxes sent without the opt-out notification language requirements listed in the Rule cannot form the basis of a civil action under the TCPA.

Finally, if the Commission declines to provide the declaratory rulings requested above, FP requests that the Commission grant a retroactive waiver of Section 64.1200(a)(4)(iv) from the effective date of the Rule for any fax transmitted by or on behalf of FP with the consent of the recipient. Subjecting FP to class action lawsuits brought by plaintiffs who agreed to receive the fax transmissions would not serve the Commission's goals, the public interest, or the legislative intent of the TCPA.

BACKGROUND

FP is a defendant in a putative class action lawsuit, alleging violations of the TCPA, which is currently pending in the United States District Court for the Eastern District of Missouri, Case No. 4:14-cv-01161 (the "Missouri Litigation"). The plaintiff in that case seeks to recover damages on behalf of itself and others similarly situated on the grounds that FP sent solicited faxes without the opt-out notices allegedly required by Section 64.1200(a)(4)(iv). In particular, the plaintiff seeks to recover on behalf of all persons who received a fax that did not

contain the opt-out notice, regardless of whether the fax was solicited or if FP had a business relationship with the recipient. In support of its allegations, the plaintiff attached to its complaint an exemplar fax sent to the plaintiff that does not contain the opt-out notice.

Plaintiff's complaint was the first complaint that FP had ever received alleging a purported failure to comply with the TCPA. When FP was served with the complaint in the Missouri Litigation, it immediately reviewed its current practices and then drafted language that complies with the opt-out requirement to include on every fax that it sends its customers. The fax attached to the plaintiff's complaint was sent from FP's offices to the plaintiff (who was a former customer of FP) and FP has never hired a third-party to send faxes on its behalf. FP understands the importance of complying with the FCC's rules and has implemented procedures going forward to ensure its compliance.

ARGUMENT

I. THE COMMISSION SHOULD ISSUE A DECLARATORY RULING TO CLARIFY THE RULE.

The Commission has discretion to issue a declaratory ruling where, as here, such a ruling would remove unnecessary uncertainty. 5 U.S.C. § 554(e), 47 C.F.R. § 1.2(a). The uncertainty as to scope and statutory basis of the Rule is demonstrated by the numerous filings in federal district courts and before the Commission questioning the validity of the Rule. Private lawsuits that rely on the Rule unnecessarily burden defendants and the courts with claims Congress never intended to create. The Commission should therefore issue a declaratory ruling to clarify the scope and statutory basis of the Rule.

A. The Commission Should Issue A Declaratory Ruling To Clarify That The Rule Does Not Apply To Solicited Faxes.

The Commission should clarify that the Rule applies only to unsolicited faxes because the Rule and other guidance from the Commission is ambiguous. In addition, excluding solicited

faxes from the TCPA's ambit aligns with the legislative intent and plain language of the TCPA; namely, to regulate unsolicited faxes. The Rule states, in pertinent part:

No person or entity may: . . .

Use a telephone facsimile machine, computer or other device to send an **unsolicited** advertisement to a telephone facsimile machine, unless -- . . .

A facsimile advertisement that is sent to a recipient that **has provided prior express invitation or permission** to the sender must include an opt-out notice that complies with the requirements in paragraph a(4)(iii) of this section.

47 C.F.R. § 64.1200(a)(4)(iv) (emphasis added).

The Rule does not make sense on its face. Because the Rule begins by limiting the scope to unsolicited faxes, yet later refers to faxes sent with express permission, it is unclear whether the Rule is intended to apply to both solicited as well as unsolicited faxes.

An order issued by the FCC discussing the Rule after the Junk Fax Prevention Act was enacted only adds to the confusion. *In re Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991*; Junk Fax Prevention Act of 2005, Report and Order and Third Order on Reconsideration, 21 FCC Rcd 3787 (2006) (the "Order"). The Order first explains that "the opt-out notice requirement only applies to communications that constitute unsolicited advertisements." *Id.* at 42 n.154. Later, in a paragraph addressing the issue of faxes sent based on consent received prior to the effective date of the rules, the Order states that an opt-out notice would be required "to allow consumers to stop unwanted faxes in the future." *Id.* at ¶ 48. Given these contradictions, there is legitimate uncertainty regarding whether Section 64.1200(a)(4)(iv) was intended to apply to solicited faxes. Entities such as FP should not be required to defend costly and time-consuming putative class action lawsuits, which seek millions of dollars in damages, where those lawsuits are based on an ambiguous and contradictory regulation.

The Commission also should clarify that the Rule does not apply to fax advertisements that were sent with the permission or consent of the recipient because such an interpretation comports with the text and legislative history of the TCPA. Indeed, both the text and the legislative history make clear that the TCPA's opt-out requirements apply only to unsolicited advertisements. *See* 47 U.S.C. § 227(b)(1)&(2); *id.* § 227(a)(5) (definition of "unsolicited advertisement," expressly excludes any fax advertisement sent with the recipient's "prior express invitation or permission."); *see also*, S. Rep. No. 102-178 at 3 (1991), *as reprinted in* 1991 U.S.C.C.A.N. 1968, 1970 ("The bill as introduced proposed to ban artificial or prerecorded messages to residential consumers and to emergency lines, and to place restrictions on *unsolicited* advertisements delivered via fax machine.") (emphasis added); S. Rep. No. 109-76 at 1 (2005), *as reprinted in* 2005 U.S.C.C.A.N. 319, 319 (Congress, when enacting the Junk Fax Protection Act meant to "[c]reate a limited [existing business relationship] statutory exception to the current prohibition against the faxing of unsolicited advertisements," and for only those "unsolicited advertisements," to require "notice of a recipient's ability to opt out of receiving any future faxes containing unsolicited advertisements."). Thus, there is no indication in the legislative history that Congress intended to regulate solicited fax advertisements.

Moreover, interpreting the Rule to apply to solicited fax advertisements would render it invalid. When it limited Section 227(b) to unsolicited fax advertisements, Congress restricted the Commission's jurisdiction to that particular type of communication. *See Am. Library Ass'n v. FCC*, 406 F.3d 689, 705 (D.C. Cir. 2005) ("[T]he Commission can only issue regulations on subjects over which it has been delegated authority by Congress . . ."). Accordingly, the Commission did not obtain the jurisdiction to regulate *solicited* faxes when Congress passed a statute regulating *unsolicited* faxes. Thus, the Rule is invalid to the extent it purports to regulate

solicited faxes and is promulgated pursuant to the Commission's authority under Section 227. The Commission should construe the Rule to apply only to unsolicited faxes and thereby avoid exceeding the jurisdictional grant provided by Congress in Section 227(b).

Finally, interpreting the Rule to apply to solicited faxes would raise significant constitutional concerns. Imposing an opt-out notice requirement on consensual communications between fax senders and recipients would be inconsistent with the First Amendment. Assessing potentially massive statutory damages under circumstances where the recipient has expressly invited or consented to the fax also raises substantial Due Process concerns. Accordingly, the Rule should be interpreted in a manner that avoids these constitutional concerns.

B. Alternatively, The Commission Should Issue A Declaratory Ruling To Clarify That 47 U.S.C. § 227(b) Is Not The Statutory Basis For The Rule.

If the Commission declines to interpret Section 64.1200(a)(4)(iv) to exclude fax advertisements for which the sender has obtained prior express consent, the Commission should issue a declaratory ruling that Section 227(b) of the TCPA is not the statutory basis for the Rule as a means of clarifying the Commission's authority to promulgate the Rule and also make clear that the Rule cannot form the basis of a private lawsuit.

The statutory basis for Section 64.1200(a)(4)(iv) is not clear. The Commission cited eleven different statutory provisions in the Order as authority for the multiple amendments it made to Section 64.1200, including the amendment to Section 64.1200(a)(4)(iv). It is therefore unclear if the Commission meant to rely on the authority conferred by Section 227 (which contains the private right of action provisions) in promulgating Section 64.1200(a)(4)(iv), or on one of the other cited statutory provisions. A clarification by the Commission that its basis for promulgating Section 64.1200(a)(4)(iv) was a statutory provision other than Section 227(b)

would serve both the Commission's interests and promote the public's interest in fairness and justice.

By making it clear that Section 64.1200(a)(4)(iv) is not based on the jurisdictional grant found in Section 227(b), the Commission could assist businesses by removing the threat of massive class action lawsuits based solely on their communications with consenting consumers. At the same time, articulating a different statutory basis for the rule would preserve the Commission's ability to enforce the rule as appropriate using its broad, flexible enforcement powers. Purported violations of the rule which result in no actual harm could then still be addressed, but would not be the subject of civil claims seeking multi-millions of dollars in statutory damages. In contrast, declining to clarify the statutory basis of Section 64.1200(a)(4)(iv) leaves the courts to guess at the basis for the Commission's exercise of jurisdiction, complicating the class action suits that are pending around the country and prejudicing litigants who otherwise would have a clear defense.

The Commission therefore should, in the alternative, issue a declaration clarifying that the statutory provision the Commission relied on in promulgating Section 64.1200 (a)(4)(iv) of its rules was *not* section 227(b).

II. FP SHOULD BE GRANTED A RETROACTIVE WAIVER.

Finally, in the alternative to the requests for declaratory rulings contained in Section I, FP respectfully requests that the Commission waive strict compliance with Section 64.1200(a)(4)(iv) with respect to the FP faxes discussed herein and that would otherwise be the subject of claims raised in of the Missouri Litigation. The Commission should grant a retroactive waiver where, as here, "[t]he underlying purpose of the rule(s) would not be served" or the factual circumstances mandate a waiver to avoid application of the rule that would be "inequitable, unduly burdensome or contrary to the public interest." 47 C.F.R. § 1.925(b)(3)(i)-

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Proceedings		
	Name	Subject
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	05-338	In the Matter of Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991 Junk Fax Prevention Act of 2005. ...
Contact Info		
Name of Filer: Francotyp-Postalia, Inc.		
Email Address: pgreenwalt@schiffhardin.com		
Attorney/Author Name: Paul E. Greenwalt		
Lawfirm Name (required if represented by counsel): Schiff Hardin LLP		
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Address For: Law Firm		
Address Line 1: 233 South Wacker Drive		
Address Line 2: Suite 6600		
City: Chicago		
State: ILLINOIS		
Zip: 60606		
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File Name	Custom Description	Size
FP - FCC Petition to File.pdf	Petition for Declaratory Ruling or Waiver	25 KB
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EXHIBIT B

**UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF MISSOURI
EASTERN DIVISION**

BECK SIMMONS LLC, individual and on)	
behalf of all others similarly-situated,)	
)	
Plaintiff,	)	Case No. 4:14-cv-1161
)	
v.)	
)	
FRANCOTYP-POSTALIA, INC.,)	
)	
Defendant.)	

DECLARATION OF KEVIN A. PIETRAS

I, Kevin A. Pietras, declare and state as follows:

1. I am employed by Francotyp-Postalia, Inc. ("FP") and hold the position of Director of Marketing and Product Management. I have been FP's Director of Marketing and Product Management since November 2008 and have been employed by FP since February 2005.

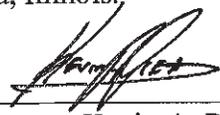
2. During my tenure, FP has never hired a third-party to send faxes on its behalf and I am not aware of FP hiring a third-party to send faxes on its behalf before I joined FP.

3. The fax that is attached to Plaintiff's Amended Class Action Petition (Doc. 14, at 20-21) was sent from one of FP's in-house phone numbers (800-341-5141).

4. FP obtained Plaintiff's fax number because Plaintiff was an FP customer.

5. I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 14 day of October, 2014, at Aurora, Illinois.



Kevin A. Pietras