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**REDACTED – FOR PUBLIC INSPECTION**

February 27, 2015

**Via ECFS**

Marlene H. Dortch, Secretary  
Federal Communications Commission  
Office of the Secretary  
445 12th Street, SW  
Washington, DC 20554

**Re: WC Docket No. 05-25 RM-10593  
Special Access Data Collection  
Hospers Telephone Exchange Inc FRN: 0018596965**

Dear Ms. Dortch:

On behalf of **Hospers Telephone Exchange Inc**, Kiesling Associates hereby files redacted responses to the data collection pursuant to the Data Collection Protective Order in the above proceeding.<sup>1</sup> Confidential and Highly Confidential documents have been submitted in the Special Access Web Portal.

Please direct any questions regarding the filing to the undersigned.

Sincerely,

KIESLING ASSOCIATES LLP



Robert Umsted, CPA  
Regulatory Consultant  
515-223-0159  
[rumsted@kiesling.com](mailto:rumsted@kiesling.com)

<sup>1</sup> *Special Access for Price Cap Local Exchange Carriers; AT&T Corporation Petition for Rulemaking to Reform Regulation of Incumbent Local Exchange Carrier Rates for Interstate Special Access Services*, WC Docket No. 05-25, RM-10593, Order and Data Collection Protective Order, DA 14-1424 (rel. Oct. 1, 2014).

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**Section II.A.5: Provide a map showing the fiber routes that you (a) own or (b) lease pursuant to an IRU agreement that constitute your network, including the fiber Connections to Locations. In addition, include the locations of all Nodes used to interconnect with third party networks, and the year that each Node went live.**

REDACTED (Fiber Map)

REDACTED (Nodes File)

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**II.A.8. Explain your business rule(s) used to determine whether to build a Connection to a particular Location. Provide underlying assumptions.**

**a. Describe the business rules and other factors that determine where you build your Connections.**

REDACTED

**b. Explain how, if at all, business density is incorporated into your business rule, and if so, how you measure business density.**

REDACTED

**c. In areas where your business rule has been most successful, explain why. Provide examples of geographic regions (if any) where you generally were or are able to successfully deploy Connections, and where you generally have experienced or currently experience serious difficulties in deploying Connections, and, if you are able to provide examples of both kinds of regions, indicate what distinguishes these different regions.**

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**II.A.10 Provide data, maps, information, marketing materials, and/or documents identifying those geographic areas where you, or an affiliated company, advertised or marketed dedicated service over existing facilities, via leased facilities, or by building out new facilities as of December 31, 2013, or planned to advertise or market such services within 24 months of those dates.**

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**II.A.11 Part 2. Identify the business rules relied upon to determine whether to submit a bid in response to an RFP.**

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**II.A. 18. How do your terms and conditions compare with ILEC offerings?**

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**II.A.19. Provide the business justification for the *Term* or *Volume Commitments* associated with any *Tariff* or agreement you offer or have in effect with a customer for the sale of *Dedicated Services*.**

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**II.D.1. Describe your company's short term and long-range promotional and advertising strategies and objectives for winning new – or retaining current – customers for *Dedicated Services*. In your description, please describe the size (*e.g.*, companies with 500 employees or less, etc.), geographic scope (*e.g.*, national, southeast, Chicago, etc.), and type of customers your company targets or plans to target through these strategies.**

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**II.D.2. Identify where your company's policies are recorded on the following dedicated service related processes: (a) initiation of service; (b) service upgrades; and (c) service disconnections. For instance, identify where your company records recurring and non-recurring charges associated with the processes listed above. If recorded in a tariff, provide specific tariff section(s). If these policies are recorded in documents other than a tariff, list those documents and state whether they are publicly available. If they are publicly available, explain how to find them. For documents that are not publicly available, state whether they are conveyed to customers orally or in writing.**

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