

# K12 Consultants

125 Avella Road  
Hickory, PA 15340

CC Docket NO. 02-6          Filed 03/18/2015

Contact: Hugh Manning, K12 Consultants (LOA attached),  
on behalf of Troup County School District, entity 127310

Phone:            724-350-4380, email [Hugh@k12-consultants.com](mailto:Hugh@k12-consultants.com)  
Office:            125 Avella Road, Hickory, PA 15340

USAC conducted a PQA, SL-2013-01-Case-033 and ultimately stated that “It was determined that you failed to comply with all FCC, state and local procurement/competitive bidding requirements because there was no bidding process involved with your vendor selection.”

The district appealed this determination, and the appeal was denied for the same reason. The Decision on Appeal is enclosed, along with the appeal itself.

The district has recently engaged K12 Consultants in this matter, and our review of district actions is most compelling and supportive of our claim here that, in fact, the district DID conduct a competitive bid process.

Our principle assertion is that the district representative MISTAKENLY indicated that there was no bid process, when asked during the PQA evaluation. The district representative assumed that the “bid process” meant a formal RFP, which of course there was none.

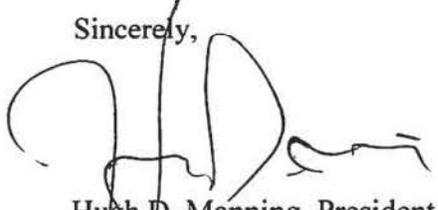
1. The following information illustrates that a bid process certainly occurred without question. Note that District policy is to select the lowest price offering, which was the only criteria in this bid process. Further, the vendor selected was actually the lowest price of the vendors evaluated. So, in addition to the fact that there was a bid process, the district’s actions lead to the selection of the lowest price option as a separate matter. For these two reasons, we request that this demand for repayment be set aside.
2. The district properly posted the Form 470 Application Number: 111760000989445 which included Cell service, relevant portion follows:

Service	Quantity and/or Capacity
Cell Phone service to district	265 cell phones over 24 sites

3. The district received bids, included in the appeal document, from ATT and Sprint which were evaluated along with a recent bill from their current vendor Verizon.

4. Verizon was selected because it was the lowest price. All vendors were evaluated as can be seen in the Appeal supportive documentation.
5. IF the district representative had simply said "yes" about a bidding process, this denial would not have happened in the first place.

Sincerely,



3/27/15

Hugh D. Manning, President  
K12 Consultants