Exhibit C Voice Phase Down Alternative

AdTec
your e-rate solution

Discount %	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
90	70	50	40	40	40
80	60	40	40	40	40
70	50	40	40	40	40
60	40	40	40	40	40
50	30	30	30	30	30
40	20	20	20	20	20
30	10	20	20	20	20
25	5	20	20	20	20
20	0	20	20	20	20