



**VIA ECFS**

June 23, 2015

**EX PARTE**

Ms. Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 12th Street, SW, Room TW-A325  
Washington, DC 20554

Re: *Technology Transitions*, GN Docket No. 13-5; *AT&T Petition to Launch a Proceeding Concerning the TDM-to-IP Transition*, GN Docket No. 12-353; *Petition of USTelecom for Forbearance Pursuant to 47 U.S.C. § 160(c) from Enforcement of Obsolete Incumbent LEC Legacy Regulations that Inhibit Deployment of Next-Generation Networks*, WC Docket No. 14-192; *Petition of Granite Telecommunications, LLC for Declaratory Ruling*, WC Docket No. 15-114

Dear Ms. Dortch:

Granite Telecommunications, LLC (“Granite”) hereby files in the above-referenced dockets the enclosed letters from 183 of Granite’s customers supporting the Commission’s effort to preserve and promote the competitive choices in telecommunications.

Entities advocating to keep telecommunications competitive include a dozen or so of the most prevalent, respected and well-known multi-site companies in the country, such as Starbucks, Simon Properties, Sears Holding Company, Bed Bath & Beyond and Panera Bread, which operate throughout the United States with thousands of employees and locations and many millions (or billions) in revenue. Letter writers also include dozens of other entities, such as Brookdale Senior Living, Brooks Brothers, CrabTree & Evelyn, Pier 1 Imports and Agrium Advanced Technologies, which do business in many states at several hundred sites apiece with hundreds of employees and revenue in the tens of millions of dollars. We also include letters from over one hundred smaller multisite companies, such as Craft Works Restaurants, Carr Properties, Enervest LLC, Campbell Oil Company and the Washington Metropolitan Area Transit Authority (“WMATA”), which often operate regionally or within a limited number of states, with more modest revenues, yet share the need for competitive telecommunications products and services.

Collectively, the 183 entities conduct business at over 60,000 locations in all fifty states, where they employ tens of thousands of employees and have annual revenues of hundreds of billions of

dollars. These companies represent 4% of the 4,800 businesses to whom Granite provides service.

Illustrative of the concerns raised by these companies are the ones described by John Trainor, Vice President, Chief Information Officer of Aaron's Inc., a 2,100 store retailer with locations in 49 states that employs 17,000 full time employees who "work hard to maintain great relationships with our customers and often do that with phone calls." See Aaron's letter, Tab 2. Trainor continues:

[T]o make those phone calls, we have very few options at the "last mile" beyond the options provided by the incumbent provider. We receive a good bit of our connection service from companies like Granite Telecommunications, LLC. Without competitive access to these connections we would take a step backwards – going back to the monopoly situation from years ago.

Id. Other similar sentiments were expressed by each of the following companies:

*Brookdale Senior Living Solutions* – The largest owner and manager of assisted living facilities with over \$4 billion in revenue and over 10,000 employees. Chief Information Officer Scott Ranson urges the Commission, "The transition [to new technologies] should not be used as a basis to re-monopolize the telecommunications market." See Tab 18.

*Panera Bread* – A large and well-known chain restaurant with over 900 locations. Vice President William C. Breyer writes: "We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place." See Tab 110.

*Brooks Brothers* – Established retailer with over 400 locations worldwide. Executive Vice President and Chief Information Officer Sahal Laher writes: "We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition." See Tab 19.

*Washington Metropolitan Area Transit Authority (WMATA)* – WMATA is the transit provider for the National Capital Region. Twenty percent of WMATA's peak period commuters are federal employees. Jeff Marcon, WMATA Office of Network Communications Services, urges the Commission to support the continued viability of competitors such as Granite. See Tab 177.

Sears Holdings – Located in all 50 states, reported revenue of over \$31 billion, ranked number 99 of the Fortune 500 companies. Stuart C. Ironside, Senior Manager – IT Network Contracts, Financials, SLAs & TEM states that “at most of our business locations, the only viable ‘last mile’ network connection continues to the one provided by the incumbent provider.” Sears/Kmart support an FCC determination that will ensure competitive choice. See Tab 143.

Ascena Retail Group – Includes the brands Dressbarn, Maurices, Justice, Catherines and LaneBryant, has over 3,900 locations worldwide and revenues exceeding \$4.5 billion. Manager of Network Operations Kristy Ramey writes: “Competition contributes to industry growth, new jobs, and typically results in costs savings and convenience for the consumer.” See Tab 12.

The lack of competitive options that these companies and ones like them would experience if Granite and other CLECs lose access to wholesale facilities is also apparent from other recent materials submitted by Granite, including the data reflecting the relatively small number of lines / bandwidth per location used by these and other customers (76% of customer locations have 4 or fewer voice lines) and spread broadly across very many wire centers (6,938 wire centers serve 20 lines or fewer).<sup>1</sup> At 85% of their locations, cable is not available without construction.<sup>2</sup> At over 78% of Granite customer locations, the customer is either the only building tenant or shares space with just one other tenant, and at most locations they simply do not employ enough people to justify the substantial spend that would be required to build a viable alternative the incumbent carrier’s facilities.<sup>3</sup>

Given the customers’ heavy dependence on facilities provided by incumbent carriers, Steven C. Salop, Professor of Economics and Law at Georgetown University Law Center & Jeffrey E. Primbrey, Vice President, Charles River Associates, recently explained what is at stake economically for customers of Granite and other CLECs.<sup>4</sup> Based on the substantial value created by competitive carriers like Granite and the risk that incumbent carriers will increase their prices if competitors cannot provide an alternative, Professor Salop believes the harm would be \$4.4 billion to \$10.1 billion each year.<sup>5</sup>

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<sup>1</sup> See Ex Parte Letter from Granite Telecommunications, LLC to Marlene H. Dortch, FCC, *Technology Transitions*, GN Docket No. 13-5 *et al.*, at 5-6 (June 3, 2015).

<sup>2</sup> Id. at 8-9.

<sup>3</sup> Id. at 10-11.

<sup>4</sup> See Ex Parte Letter from Granite Telecommunications, LLC to Marlene H. Dortch, FCC, *Technology Transitions*, GN Docket No. 13-5 *et al.* (June 12, 2015).

<sup>5</sup> Id. at 7-8.

Marlene H. Dortch  
June 23, 2015  
Page 4 of 4

As the enclosed letters plainly demonstrate, the Commission should not allow incumbent LECs to use the technical transition to eliminate existing competition, including competition provided through wholesale commercial agreements.

Please contact me if you have questions regarding this filing.

Very truly yours,

/s/ Michael B. Galvin

Michael B. Galvin  
General Counsel

Attachments

cc:     *By email:*  
          Matt DelNero  
          Carol Matthey  
          Daniel Kahn  
          Pamela Arluk  
          Bakari Middleton  
          Michele Berlove  
          Deena Shetler  
          David Zesiger  
          John Visclosky  
          Virginia Metallo  
          Randy Clark  
          Jodi Donovan-May  
          Jean Ann Collins  
          Heather Hendrickson  
          Thomas Jones  
          Eric Branfman  
          *By hand delivery:*  
          Samuel J. Kline  
          Paula Foley



**KEEPING TELECOM COMPETITIVE  
CUSTOMER LETTERS**

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# **Tab 1**



**336381 Coffee Café, Inc DBA Dunkin Donuts/Baskin Robbins**  
**P.O. Box 672677 Marietta, GA 30006**  
678-458-9866  
678-298-9300

June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

At most of our business locations, the only viable "last mile" network connection continues to be the one provided by the incumbent provider. Competitive providers, like Granite Telecommunications, LLC, depend on those connections to serve us and many other business customers like us. Without competitive access to these connections, the monopoly once held by the incumbent providers over the business market would be restored.

We wholeheartedly embrace a transition to new technologies, including internet protocol. However, the transition should not be used as a basis to re-monopolize the telecommunications market. We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place.

Very truly yours,

Name: Shams Charania  
Title: Vice President  
336381 Coffee Café, Inc

## **Tab 2**



309 East Paces Ferry Rd  
Atlanta, GA 30309

June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We are a 2100 store retailer with small stores in many large and small communities across the nation. Through our company and franchise stores, we employ over 17,000 full time associates across the nation. Those associates work hard to maintain great relationships with our customers and often do that with phone calls.

In order to make those phone calls, we have very few options at the "last mile" beyond the options provided by the incumbent provider. We receive a good bit of our connection services from companies like Granite Telecommunications, LLC. Without competitive access to these connections, we would take a step backwards – going back to a monopoly situation from years ago.

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

We wholeheartedly embrace a transition to new technologies, including internet protocol. However, the transition should not be used as a basis to re-monopolize the telecommunications market. We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place.

Very truly yours,

A handwritten signature in blue ink, appearing to read "John Trainor".

John Trainor  
Vice President, Chief Information Officer

# **Tab 3**



350 Passaic Avenue, 2<sup>nd</sup> Floor  
Fairfield, NJ 07004  
Tel 973 808 9525

June 8, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

At most of our business locations, the only viable “last mile” network connection continues to be the one provided by the incumbent provider. Competitive providers, like Granite Telecommunications, LLC, depend on those connections to serve us and many other business customers like us. Without competitive access to these connections, the monopoly once held by the incumbent providers over the business market would be restored.

We wholeheartedly embrace a transition to new technologies, including internet protocol. However, the transition should not be used as a basis to re-monopolize the telecommunications market. We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place.

Very truly yours,

A handwritten signature in black ink that reads "Bill Clark". The signature is written in a cursive, slightly slanted style.

Bill Clark  
IT Director  
973-287-4901

# **Tab 4**



2915 Rocky Mountain Avenue  
Loveland, CO 80538

June 5<sup>th</sup>, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

At most of our business locations, the only viable "last mile" network connection continues to be the one provided by the incumbent provider. Competitive providers, like Granite Telecommunications depend on those connections to serve us and many other business customers like us. Without competitive access to these connections, the monopoly once held by the incumbent providers over the business market would be restored.

We wholeheartedly embrace a transition to new technologies, including internet protocol. However, the transition should not be used as a basis to re-monopolize the telecommunications market. We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place.

Very truly yours,

A handwritten signature in black ink, appearing to read "James A. Porter, Jr.", written over a horizontal line.

Name: James A. Porter, Jr.

Title: I.T. Manager

Agrium Advanced Technologies, Inc.

# **Tab 5**



June 8, 2015

**Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554**

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

At most of our business locations, the only viable "last mile" network connection continues to be the one provided by the incumbent provider. Competitive providers, like Granite Telecommunications, LLC, depend on those connections to serve us and many other business customers like us. Without competitive access to these connections, the monopoly once held by the incumbent providers over the business market would be restored.

We wholeheartedly embrace a transition to new technologies, including internet protocol. However, the transition should not be used as a basis to re-monopolize the telecommunications market. We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place.

Very truly yours,

A handwritten signature in black ink, appearing to read "Jeremy Tanarungsekul", written over a horizontal line.

Jeremy Tanarungsekul  
Alumni Hall  
Director of IT & Operations

{999999-006/00012766-1}

**Alumni Hall Stores \* 11217 Outlet Drive \* Knoxville, TN 37932 \* (865) 671-1117**

# **Tab 6**



AMERICAN  
BLUE RIBBON  
HOLDINGS

June 5, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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We wholeheartedly embrace a transition to new technologies, including internet protocol. However, the transition should not be used as a basis to re-monopolize the telecommunications market. We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place.

Very truly yours,

Name: *Matthew Underwood*  
Title: *WAN Analyst*

# **Tab 7**

**American Bureau of Shipping  
16855 Northchase Drive  
Houston, TX 77060**

June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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We wholeheartedly embrace a transition to new technologies, including internet protocol. However, the transition should not be used as a basis to re-monopolize the telecommunications market. We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place.

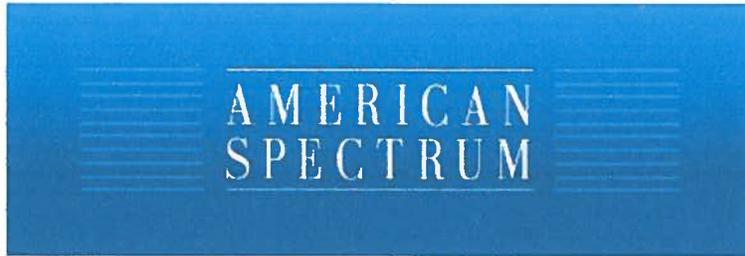
Very truly yours,



Name: Mark Avila

Title: Systems Network Engineer II

# **Tab 8**



12000 Westheimer Rd Suite 230 Houston TX 77077

May \_5\_, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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We wholeheartedly embrace a transition to new technologies, including internet protocol. However, the transition should not be used as a basis to re-monopolize the telecommunications market. We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place.

Very truly yours,

A handwritten signature in blue ink that reads "Victoria Jackson". The signature is written over a horizontal line.

Name: Victoria Jackson  
Title: Office manager

# **Tab 9**



Improving the Fabric of Healthcare

1105 Lakewood Parkway Suite 210 – Alpharetta GA 30009

June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Very truly yours,

A handwritten signature in blue ink that reads "Virgil Avery". The signature is written in a cursive style and is positioned above a horizontal line.

Name: Virgil Avery

Title: Infrastructure Manager

# **Tab 10**



www.anthonyscoalfiredpizza.com

June 8<sup>th</sup>, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Very truly yours,

A handwritten signature in blue ink that reads 'Samuel G. Weiss'. The signature is written in a cursive style and is positioned above a horizontal line.

Name: Samuel G. Weiss  
Title: Vice President

# **Tab 11**

Apparel Sewn Right  
Kathryn Russell  
1222 E. 38<sup>th</sup> Street, Chattanooga, TN 37421

June 5, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

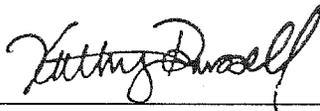
Re: Keeping Telecom Competitive

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Very truly yours,



---

Name: Kathryn Russell  
Title: Managing Consultant

# **Tab 12**



June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

At most of our business locations, the only viable "last mile" network connection continues to be the one provided by the incumbent provider. Competitive providers, like Granite Telecommunications, LLC, depend on those connections to serve us and many other business customers like us. Without competitive access to these connections, the monopoly once held by the incumbent providers over the business market would be restored.

We wholeheartedly embrace a transition to new technologies, including internet protocol. However, the transition should not be used as a basis to re-monopolize the telecommunications market. We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place.

Very truly yours,

Name: Kristy Ramey

Title: manager, Network Operations

# **Tab 13**



June 5th 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Very truly yours,

---

Mike Haske  
VP, Director of Technology

# **Tab 14**

June 10, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Very truly yours,



\_\_\_\_\_  
Name: John Wismont  
Title: Controller

# **Tab 15**

Bed Bath & Beyond  
650 Liberty Ave  
Union, NJ 07083  
908-688-0888



June 8, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Very truly yours,

Name:

Title:

  
*My Voice DATA Comm*

# **Tab 16**



June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

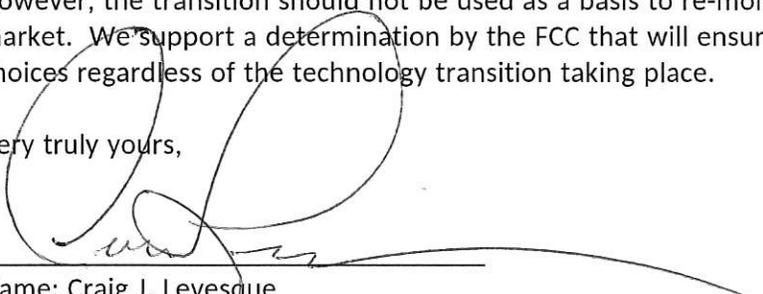
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Very truly yours,



\_\_\_\_\_  
Name: Craig J. Levesque  
Title: Director of Information Technology

# **Tab 17**

BRENDON'S CATCH 23  
505 SOUTH 4<sup>TH</sup> STREET  
LOUISVILLE, KY. 40202  
502.909.3323

May 30, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

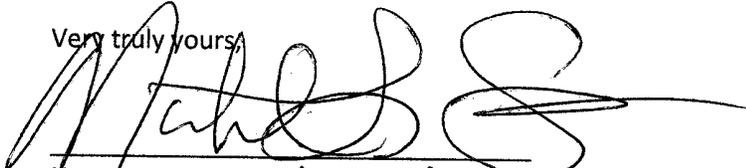
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Very truly yours,



Name: Michael L. Cooper  
Title: Operations Mgr.

# **Tab 18**



June 4, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

To Whom It May Concern:

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Very truly yours,

A handwritten signature in blue ink, appearing to read "Scott Ranson", is written over a horizontal line.

Scott Ranson, CIO

# **Tab 19**



100 Phoenix Ave.  
Enfield, CT 06082  
123.456.7890  
[email@brooksbrothers.com](mailto:email@brooksbrothers.com)  
[www.brooksbrothers.com](http://www.brooksbrothers.com)

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

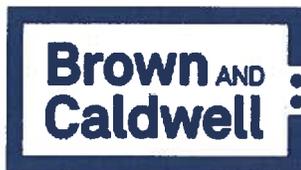
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Very truly yours,

Name: Sahal Laher  
Title: EVP-CIO

# **Tab 20**



June 5<sup>th</sup>, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Very truly yours,

A handwritten signature in black ink, appearing to be "D. H. [unclear]", written over a horizontal line.

Name:

Title: *IS MANAGER - TELECOM*

# **Tab 21**

June 8, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,



---

Name: Brad Swain

Title: Technical Service mgr

# **Tab 22**

June 1, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

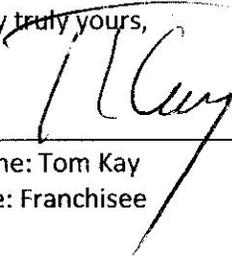
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Very truly yours,



---

Name: Tom Kay  
Title: Franchisee

BUDGET BLINDS OF EAST FORT LAUDERDALE

office: 954.636.8222

fax: 954.653.4167

3954 NE 5TH AVENUE

OAKLAND PARK, FL 33334

[www.BudgetBlinds.com/eastfortlauderdale](http://www.BudgetBlinds.com/eastfortlauderdale)  
An Independently Owned and Operated Franchise



**Budget  
Blinds**

a style for every point of view

# **Tab 23**



June 6, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Regards,

Gary V. Sawina

Vice President of Operations & Development

Caerus Hospitality Partners, LLC  
2211 N.W. Military Highway – Suite 130  
San Antonio, TX. 78213  
[gsawina@cearushospitality.com](mailto:gsawina@cearushospitality.com)  
(210) 451-0840

# **Tab 24**

**Café La France  
100 Gaspee Street  
Providence, RI 02903**

June 5<sup>th</sup>, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

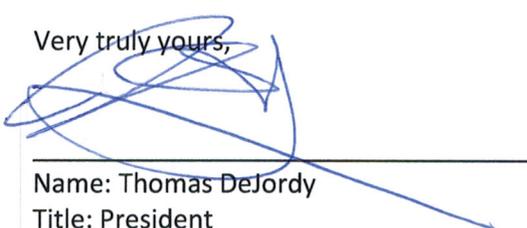
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Very truly yours,



---

Name: Thomas DeJordy  
Title: President

# **Tab 25**



7977 Hills and Dales Rd NE

Massillon, OH 44646

June 5<sup>th</sup>, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

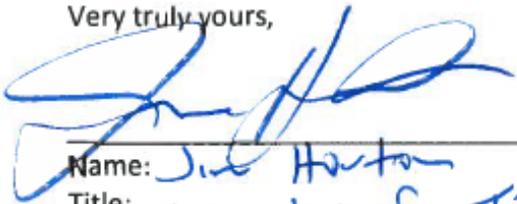
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Very truly yours,



Name: Jim Horton  
Title: Director of IT

# **Tab 26**



# CAPITOL CARPET & TILE

*Commercial Flooring Contractors*

President  
500 Industrial Way  
Boynton Beach FL 33426

June 2, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Very truly yours,

---

Name: Lou Morano

Title: President

# **Tab 27**



Carefusion/BD  
7000 Cardinal Place  
Dublin, OH 43017

June 5<sup>th</sup>, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,

A handwritten signature in black ink, appearing to read "Dane Andon", written over a horizontal line.

Name: Dane Andon

Title: Manager, Global Telecommunications

# **Tab 28**



June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,

A handwritten signature in black ink, appearing to read "Brian Wilson", written over a horizontal line.

Name: Brian Wilson  
Title: IT Specialist

Carr Properties  
1776 Eye Street, NW Suite 500  
Washington, DC 20006

# **Tab 29**



June 5, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,

A handwritten signature in black ink, appearing to read 'Eric Benishko', is written over a horizontal line.

Name:

Title:

# **Tab 30**



June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

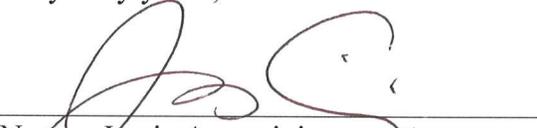
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Very truly yours,



\_\_\_\_\_  
Name: Jamie Armanini  
Title: Manager of Telecommunications

# **Tab 31**



June 8, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,

---

Name: Gary Fiorito  
Title: CIO

# **Tab 32**



» 4841 Summer Avenue  
Memphis, Tennessee 38122  
901.345.8525  
www.citygear.com

June 8, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

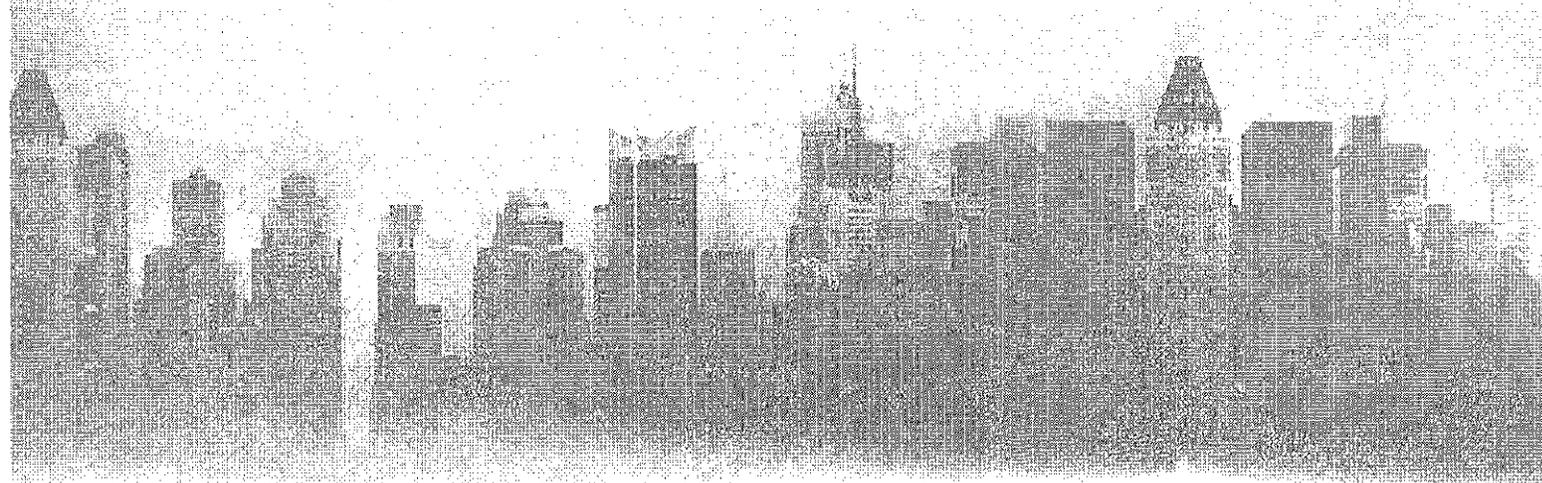
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Very truly yours,

A handwritten signature in black ink, appearing to read "Chris Flynn", written over a horizontal line.

Name: Christopher R. Flynn  
Title: CIO, City Gear LLC



# **Tab 33**



June 8<sup>th</sup>, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,

Name: Jason Franks  
Title: IT Director

# **Tab 34**

June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,



Name: Ryan Maddox

Title: Information Technology Purchasing Assistant

# **Tab 35**



Community Loans of America, Inc.  
8601 Dunwoody Place, Ste 406  
Atlanta, GA 30350

May 10, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,

A handwritten signature in black ink, appearing to read "Richard Cartmel", written over a horizontal line.

Name: Richard Cartmel  
Title: Voice IT Specialist

# **Tab 36**

---

**Community  
Newspapers,  
Incorporated**

June 8, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

At most of our business locations, the only viable "last mile" network connection continues to be the one provided by the incumbent provider. Competitive providers, like Granite Telecommunications, LLC, depend on those connections to serve us and many other business customers like us. Without competitive access to these connections, the monopoly once held by the incumbent providers over the business market would be restored.

We wholeheartedly embrace a transition to new technologies, including internet protocol. However, the transition should not be used as a basis to re-monopolize the telecommunications market. We support a determination by the FCC that will ensure that we will have competitive choices regardless of the technology transition taking place.

Very truly yours,



Mark W. Major  
Vice President and Chief Financial Officer

# **Tab 37**



**2605 Maitland Center Parkway, Suite A  
Maitland, FL 32751  
(407) 741-8600**

June 1, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Very truly yours,

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Susie Willoughby  
Telecommunications Coordinator  
Concord Management Ltd.  
2605 Maitland Center Pkwy., Suite A  
Maitland, FL 32751  
Phone: (407) 741-8668  
Fax: (407) 371-6107

# **Tab 38**

Connect Hearing Inc.  
215 Shuman Blvd., Suite 401  
Naperville, IL. 60563

June 16, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,



Name: Kevin Hennager

Title: Sr. Purchasing / Finance Application Specialist

# **Tab 39**



June 09, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,

*Larry Shaw II*

Name: Larry Shaw II  
Title: Manager, IT

# **Tab 40**



**CORAL CAY RESTAURANTS, LLC**  
**1100 Biscayne Blvd. Suite 5501**  
**Miami FL 33132**

June 9th, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

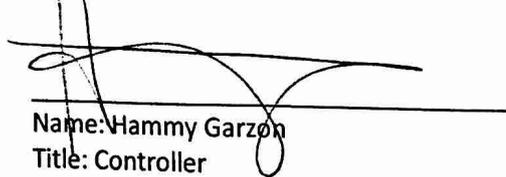
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Very truly yours,



Name: Hammy Garzon  
Title: Controller

# **Tab 41**

**Cordell Practice Management Group**  
**11737 Administration Drive Suite 100, St. Louis, MO 63146**

June 10, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

We write to support the ongoing efforts of the Federal Communications Commission to preserve and promote competition within the telecommunications marketplace. We do so because competitive telecom creates cost and efficiency savings as well as providing improved service. Competition contributes to industry growth, new jobs, and typically results in cost savings and convenience for the consumer.

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Very truly yours,



---

Name: Daniel R. Arnold  
Title: Senior IT Manager

# **Tab 42**



## Cotti Foods

A Taco Bell, Wendy's and Pieology Franchisee  
29889 Santa Margarita Pkwy  
Rancho Santa Margarita, CA 92688

June 9th, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

Re: Keeping Telecom Competitive

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Very truly yours,

---

Name: Holden Capriotti  
Title: Chief Financial Officer

# **Tab 43**

# Crabtree & Evelyn®

June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

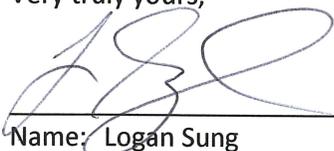
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Very truly yours,



Name: Logan Sung

Title: Senior Manager of Information Technology



Crabtree & Evelyn, Ltd.

102 Peake Brook Road Woodstock, CT 06281 USA

TEL: (860) 928 2761 [crabtree-evelyn.com](http://crabtree-evelyn.com)

# **Tab 44**



201 West Main Street, Suite 301  
Chattanooga, TN 37408  
p: 423.424.2000 · f: 423.752.1973

8001 Arista Place, Suite 500  
Broomfield, CO 80021  
p: 303.664.4000 · f: 303.664.4199

---

June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

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Very truly yours,

A handwritten signature in blue ink, appearing to read "Stacey Yannett", is written over a horizontal line.

Name: Stacey Yannett  
Craftworks Restaurants & Breweries, Inc.  
Title: IT Services Manager

# **Tab 45**



637 N 12<sup>TH</sup> STREET • WEST COLUMBIA, SOUTH CAROLINA 29169 • (803) 791-5195 • FAX (803) 794-8375

June 9, 2015

Federal Communications Commission  
445 12<sup>th</sup> Street SW  
Washington DC 20554

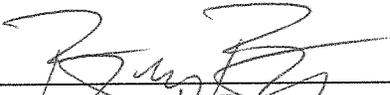
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Very truly yours,

  
Name: Brad Bolton  
Title: IT Director