

John L. Flynn
Tel +1 202 639 6007
jflynn@jenner.com

December 17, 2015

VIA ECFS

Ms. Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Re: *Applications of Charter Communications, Inc., Time Warner Cable Inc., and Advance/Newhouse Partnership for Consent to the Transfer of Control of Cable Television Relay Service Applications*, MB Docket No. 15-149¹

Dear Ms. Dortch:

On December 15, 2015, representatives of Charter Communications, Inc. (“Charter”) met with the Federal Communications Commission (“Commission”) staff copied at the bottom of this letter to discuss the transaction referenced above.

Participating for Charter were Jonathan Hargis, Executive Vice President and Chief Marketing Officer; David Andreski, Vice President, Market Analysis and Forecast (by telephone); Catherine Bohigian, Executive Vice President, Government Affairs; Alex Hoehn-Saric, Senior Vice President, Government Affairs; Christianna Barnhart, Vice President, Regulatory Affairs (by telephone); and Jessica Hertz and the undersigned of Jenner & Block LLP. This letter provides an overview of the issues discussed at the meeting.

During the meeting, Charter discussed its December 11, 2015 submission to the Commission on Charter’s residential pricing and packaging methodology, and how it will be

¹ See Applications of Charter Communications, Inc., Time Warner Cable Inc., and Advance/Newhouse Partnership for Consent to the Transfer of Control of Cable Television Relay Service Applications, MB Docket No. 15-149 (June 25, 2015).

Ms. Marlene H. Dortch

December 17, 2015

Page 2

employed upon the closing of the proposed mergers with Time Warner Cable (“TWC”) and Bright House Networks, LLC (“BHN”).

Charter explained that its pricing and packaging strategies are focused on maximizing customer relationships and on providing customers with simple pricing and terms, including no modem fees, no contracts or term commitments, and no additional fees common in the industry. Charter also discussed its national uniform retail rate pricing, whereby Charter customers pay the same rates for each tier of service and bundle of services regardless of the geographic market. This national model has the pro-consumer effect that customers across Charter’s footprint receive the benefit of the pricing in the most competitive local market, and likewise promotes efficiency of Charter’s operations and marketing of services.

Charter explained that this same methodology will be applied throughout the New Charter footprint, and that Charter expects that most customers over time will transition to New Charter packages. Charter emphasized that current TWC and BHN customers who prefer to retain their services on their existing pricing packages may do so. Finally, Charter confirmed that its pricing strategy is the same for standalone broadband pricing as it is for bundled services, and that Charter currently has no plans to increase the price of its standalone broadband offering.

Please contact me if you have any questions.

Sincerely,

/s/ John L. Flynn

John L. Flynn

cc: Owen Kendler
Elizabeth McIntyre
Joel Rabinovitz
Elizabeth Cuttner
Adam Copeland
Bakari Middleton
Christian Hoefly
Jamila Bess Johnson
Jessica Campbell
Jim Bird
Katherine LoPiccalo
Michael Ray
Octavian Carare
Omar Nayeem
Peter Shroyer

Ms. Marlene H. Dortch
December 17, 2015
Page 3

Susan Singer
John Castle
Kiley Naas