



Received & Inspected

JAN 05 2016

FCC Mail Room

December 28, 2015

Marlene H. Dortch, Secretary
Federal Communications Commission
445 12th Street SW
Washington, D.C. 20554

**RE: Telecommunications Relay Services and Speech-to-Speech Services for
Individuals with Hearing and Speech Disabilities, CG Docket Nos. 03-123 and 10-51.**

Dear Ms. Dortch:

Pursuant to paragraph 5 of the Commission’s Second Protective Order in the above-referenced proceedings, Convo Communications, LLC (“Convo”) submits two copies of the attached REDACTED – FOR PUBLIC INSPECTION version of the December 23, 2015 Convo *Ex Parte* redacting the company-sensitive proprietary information the Commission requested from small providers regarding the compensation of their executives.

The Commission staff made a preliminary determination that Convo’s detailed information about its executive compensation met the requirements set forth in the Second Protective Order to be designated as Highly Confidential. A copy of the December 23, 2015 Convo *Ex Parte* stamped as a Highly Confidential Document has been sent under separate cover.

Convo’s *ex parte* presentation constitutes highly sensitive commercial information that falls within Exemption 4 of the Freedom of Information Act (“FOIA”). Consequently, Convo requests that this material be withheld from public inspection.

Sincerely,

/s/

DOCKET FILE COPY ORIGINAL

Jeff Rosen
General Counsel

Attachment

No. of Copies rec'd 10
List ABCDE



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Ms. Marlene Dortch, Secretary
 Federal Communications Commission
 445 12th Street, S.W.
 Washington, DC 20554

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Re: Telecommunications Relay Services and Speech-to-Speech Services for Individuals with Hearing and Speech Disabilities, CG Docket No. 03-123; CG Docket No. 10-51

Dear Ms. Dortch:

Convo Communications, LLC (“Convo”) is filing this *ex parte* with the Federal Communications Commission (“Commission”) providing information requested from small providers regarding the compensation of their executives.

1. Convo’s expenditures for 2014, 2015, and 2016 on executive compensation (fully loaded) to the extent attributed to VRS:

2014	2015	2016 (Projected)
[REDACTED]	[REDACTED]	[REDACTED]

2. The number of executives reflected in these expenditures:

Convo has four executives: Jarrod Musano, Chief Executive Officer (“CEO”); Evan Winegard, Chief Financial Officer (“CFO”) and Chief Operating Officer (“COO”); Wayne Betts Jr., Chief of User Experience (“CUX”); and Jeff Rosen, General Counsel and Chief Strategic Officer (“CSO”). Their compensation was/is as follows:

	2014	2015	2016
Jarrod Musano	[REDACTED]	[REDACTED]	[REDACTED]
Evan Winegard	[REDACTED]	[REDACTED]	[REDACTED]
Wayne Betts	[REDACTED]	[REDACTED]	[REDACTED]
Jeff Rosen	[REDACTED]	[REDACTED]	[REDACTED]

¹ [REDACTED]

Convo executives have the same employee benefits as are available to all other Convo personnel who qualify for such benefits. Convo qualified employees including its executives pay [REDACTED] of the premiums for major medical health insurance and [REDACTED] premium for dental and vision insurance. The 401k match for Convo qualified employees is [REDACTED] percent of deferral, up to a maximum of [REDACTED] percent of their compensation. Convo executives do not receive any company benefits that are not available to its other employees. Convo executives do not receive compensation additional to their salary to help pay for company benefits.



3. How many Convo executives are dedicated to VRS and how many of them allocate their time to VRS and other lines of business:

All of Convo's executives have been fully dedicated to operating Convo's VRS and none of their salaries have been allocated to other lines of business.

4. Which categories of cost data in Convo's costs information include expenditures for Convo executives' compensation and benefits or portions of them:

In Convo's cost filings with the TRS Fund Administrator Rolka Loubé Associates, information about Convo's compensation of its executives is reported in the cost category of "Annual Administrative Expenses." The compensation [REDACTED] is reported in C1 - Finance/Accounting, [REDACTED] in C2 - Legal/Regulatory, and [REDACTED] in C10 - Other Corporate Overhead. Convo's costs of benefits and payroll taxes for all its executives are also reported in "Annual Administrative Expenses" cost category.

We hope that the above information is helpful. We will continue to readily provide the Commission with any requested financial information as part of Convo's commitment to be fully transparent about its operational costs.

Respectfully submitted,

/s/

Jeff Rosen
General Counsel
Convo Communications, LLC
2028 E Ben White Blvd #240-2168

REDACTED – FOR PUBLIC INSPECTION

Austin, TX 78741
(240) 560-4396
jeff@convorelay.com

cc: Gregory Hlibok, Chief
Disability Rights Office



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