

segments are quite long and therefore expensive to install, the consortium requested “Alternate IRUs” to help mitigate some of the capital expenses the hospital would be required to pay.

- The IRUs provided by Adesta are the most cost effective solution bid for the participating hospitals in De Witt and Dyersville.
- In the RFP Adesta stated, Adesta’s proposal includes pricing to facilitate the use of existing fibers in lieu of building new cable plant for the alternate link/IRU sites under the concept of an 20 year IRU agreement. In this model, Adesta would not be a party to the IRU Agreement, as they are not the owner of those facilities.
- The vendors/facility owners (McLeodUSA Telecomm. - DBA PAETEC Business Services) who can provide the IRUs chose to not bid directly to IRHTP; however, through relationships Adesta was able to secure an IRU bid.

USAC Approved Action:

Adesta can assign the winning bids for the hospitals in De Witt and Dyersville to the facility owner (McLeodUSA Telecomm. - DBA PAETEC Business Services).

6. How did IHA deal with any changes to the proposed bids and the final cost estimates in the contract of a service provider?

One scenario I am referring to is that the Best and Final Offer (BAFO) noted in the bid for Alcatel-Lucent on file (for RFP#01) was \$3,292,456 but the contract Total BOM was for \$3,502,346 and the aggregated Form 466A costs added up to a total of \$3,774,802. What is the cause for the difference between the initial bid, the contract total and the Form466A sum?

The difference between the Alcatel-Lucent Best and Final Offer bid of \$3,292,456 and the initial BOM of \$3,502,346 is the result of the need to change out various electronics (e.g. lasers) for uniformity, maintenance and sparing. The changes were needed to address moving from the bid design to the actual construction and implementation in the field.

Alcatel-Lucent has been issued six FCLs that resulted in increasing the total award (aggregate Form 466A sum). The FCLs following the initial FCL added electronics for six hospitals (Newton, Spirit Lake, Belmond, Clarion, Avera Health System and Sanford Health System), additional network electronics, 2 annual electronics maintenance and repair contracts, software upgrades, and spare electronics. FRN 66341 was competitively bid because the electronics were not part of the initial RFP 01 bid and award.

7. Alcatel-Lucent, MasTec, and Communication Technologies received multiple Funding Commitments and Disbursements from USAC, but it appears the contracts on file are associated with the initial funding commitment letters (ex. FRN 37533 for Alcatel-Lucent) and no new contracts were executed when the mentioned providers received further funding commitments. Can IHA describe the process used for selecting the same service provider for multiple funding commitments and what amendments were made or added, if any, to the already existing contracts, since no new ones appear to have been executed?

For Fiber construction and IRU’s Exhibit A / Schedule A of the initial agreement was modified either adding or removing sites that had been previously bid (Newton, Spirit Lake, Belmond, and

Clarion) or competitively bid (Sioux Center, Iowa Falls, Avera Health and Sanford Health). The revised Exhibits/Schedules were submitted to USAC as part of the 466A award package.

The cost of electronics at all additional sites was part of the initial bid from RFP 01. The agreement with Alcatel-Lucent allows for adding additional sites. The agreement also allows adding new electronics using the competitive bidding process (e.g. RFP 05 that bid was for new replacement electronics not on RFP 01).

- 8. The Iowa Hospital Association and Radiology Consultants of Iowa were listed as ineligible entities under Form 465 Attachment for RFP#00&01. Did these entities receive any services associated with the IRHTP (they are not listed in a NCW)? If so, what services did they receive and how did you make sure they paid their fair share for the services and did not receive USAC funding?**

We were required to list both ineligible providers (IHA and Radiology Consultants of Iowa (RCI)) on the Form 465 attachment. Because they were ineligible, both organizations were not placed on the NCW which ensured there would not be any FCC Rural Health Care Pilot Program funding. Both IHA and RCI have paid 100% of the costs to connect to and use the IRHTP network.

ATTACHMENT 14

AFFIDAVIT

STATE OF IOWA

}ss:

COUNTY OF POLK

The undersigned, Ric Lumbard, being duly sworn, hereby states as follows:

1. I am the Executive Director of the Iowa Communications Network (ICN).
2. I have personal knowledge of the information contained in this affidavit.

Tony Crandell

3. I am familiar with Tony Crandell, his company, Access Integration Specialists (AIS), and the work they have performed for the ICN.
4. Neither Mr. Crandell nor AIS are ICN consultants.
5. Mr. Crandell and AIS have performed discrete project management and quality assurance work on particular assignments as an independent contractor. This work involves assessing the technical requirements of a project, such as routing & installation of fiber and related equipment and the proper installation techniques.
6. Mr. Crandell has not been an ICN employee since 2002.
7. Mr. Crandell was not under the ICN's control and his services were performed solely on a discrete project-by-project basis.
8. Except to the extent necessary to carry out discrete assignments, neither ICN nor Mr. Crandell have any right, expectation, or practice of sharing information.
9. ICN and AIS have from time to time entered into contracts for the provision of project management and quality assurance services. But even during the terms of such contracts AIS's services were provided only as requested and limited to the particular projects to which it was assigned.
10. Mr. Crandell has no input into ICN's decisions except insofar as offering his technical

conclusions as to the discrete projects that he has been contracted to work on.

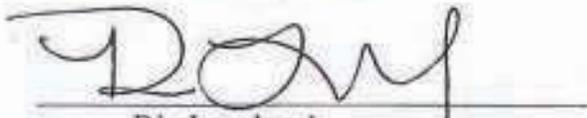
11. Neither Mr. Crandell nor AIS were hired to perform any activities on behalf of the ICN related to the application process for IRHTP's RFP for Meshed Ethernet Bandwidth Capability (the "Ethernet RFP"). No letter of agency or consultant agreement is in place between Mr. Crandell and ICN or between AIS and ICN.
12. Neither I nor, to my knowledge, any other ICN employee had any communications with Mr. Crandell in connection with his work on the Ethernet RFP.
13. Mr. Crandell has no role in developing ICN's responses to any RFP.
14. The ICN does not have any right, contractual or otherwise, to control Mr. Crandell's actions or decisions, except the right to direct him to carry out the discrete projects for which he is hired
15. ICN has never offered any reward, quid pro quo or incentive of any kind to Mr. Crandell to influence any contract award in ICN's favor.

ICN's Public Nature

16. The ICN is an agency of the State of Iowa acting under the authority of the Iowa Telecommunications and Technology Commission.
17. One of the ICN's missions is to promote rural broadband for health care entities in the state of Iowa. As such, our mission requires ICN employees to engage with health care entities to help them address their broadband needs and to serve as a resource to help them understand the technological challenges associated with such needs
18. The ICN is not a private commercial entity. The ICN does not make a profit and charges only enough to cover its own operating costs.
19. ICN's rates are typically less than private competitors because we are a not-for-profit entity and because we are the only entity to have built-out a state-wide fiber optic network in all 99 Iowa counties.
20. The ICN does not raise prices in situations where there is no viable private competitor. Rather, we offer the same low, publically posted prices regardless of the competition or lack thereof. This was the case on the Ethernet RFP, where we bid based on our usual rates despite the fact that any competitor would have had to build out their own new network and charge significantly more in order to recoup

the cost of installing new fiber. The ICN could have set its bid price much higher and still been lower than any plausible competition. We did not do so because it is our policy to offer the lowest economically viable prices that we can to our customers.

Further affiant says not.



Ric Lumbard

Signed and sworn by Ric Lumbard before me this 1 day of July, 2015

by 

Notary Public



ATTACHMENT 15

AFFIDAVIT

STATE OF IOWA

}ss:

COUNTY OF POLK

The undersigned, David Swanson, being duly sworn, hereby states as follows:

1. I am the Business Development Manager for the Iowa Communications Network (ICN).
2. I have personal knowledge of the information contained in this affidavit.
3. My duties with the ICN include facilitating the development of new customers and technical services to meet the networking needs of hospitals and clinics throughout Iowa.
4. I started working with what would become the IRHTP consortium shortly after the FCC announced the Rural Health Care Pilot Program in September of 2005. Initially Mercy Medical Center in Des Moines and the ICN discussed how a potential collaboration could extend the benefits of telehealth to all Iowans. The Iowa Hospital Association took over the lead role late in 2005. I helped the consortium develop their Pilot Program Proposal and subsequently helped develop RFPs to procure long term fiber leases, owned fiber assets, and network electronics. Separately, the ICN consults with hospitals and clinics concerning their broadband needs.
5. I assisted IRHTP to understand its broadband needs and technical requirements generally and in the context of some RFPs that ICN did not participate in. I did so as a public service, consistent with the ICN's mission to promote rural broadband for health care entities, because I am one of a relatively small number of individuals in the state of Iowa that understands the technical issues related to broadband in the healthcare sector.
6. I did not assist or participate in any way with IRHTP's RFP 12-005 (USAC RFP # 4) for Meshed Ethernet Bandwidth Capability ("Ethernet RFP").
7. No one affiliated with the IRHTP communicated with me in any way about the Ethernet RFP and the only knowledge I have about it is the information that IRHTP

made publically available when it posted the RFP and subsequent award.

8. Because ICN was the incumbent service provider prior to the Ethernet RFP, it was already familiar with the infrastructure and other pertinent facts that might impact its IRHTP bid.
9. Neither I nor ICN learned anything relevant to ICN's Ethernet RFP bid as a result of my work with the IRHTP.
10. The ICN's bid was based on publically available rates that any of its potential competitors could have accessed in advance.
11. My work with the IRHTP did not influence the ICN's bid in any way and ICN would have submitted the same bid at the same rates if I had never had any association with the IRHTP.

Further affiant says not.


David Swanson

Signed and sworn by David Swanson before me this 1st day of July, 2015

by 
Notary Public



ATTACHMENT 16

Iowa Communications Network

Response to

IRHTP RFP 12-005

May 25, 2012

Iowa Communications Network
400 East 14th St
Des Moines, Iowa 50319
ICN Contact: David Swanson
Phone: 515-725-4726
Email: David.Swanson@iowa.gov
Fax: 515-725- 4635



ICN RFP Response Table of Contents

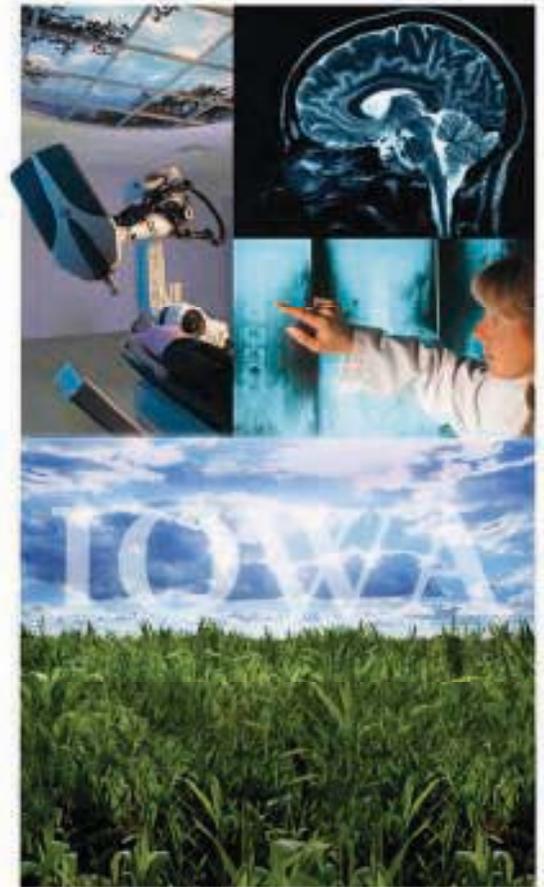
<u>Tab</u>	<u>TITLE</u>
A	Attachments 1, 2, 3, 4, Proposed Contract
B	RFP Chapters 1 and 2
C	RFP Response to Chapter 3
D	RFP Response to Chapter 4
E	RFP Chapter 5
F	Annex A: Network Maps and Information
G	Annex B: List of HCP owned Link-Segment Locations
H	Annex C: List of HCP Owned Switch Locations

**NOTICE TO VENDORS
REQUEST FOR PROPOSAL
IRHTP RFP 12-005**

**Meshed Ethernet Bandwidth and
Connectivity**

**Mr. Art Spies
Senior Vice President
Iowa Hospital Association
100 East Grand Avenue, Suite 100
Des Moines, IA 50309
spies@ihaonline.org**

**The Iowa Rural Health Telecommunications
Program (IRHTP) will be receiving sealed
bid proposals for RFP 12-005 until
3:00 p.m. CDST, May 25, 2012.**



**Healthcare
without limits™
faster
more reliable
co\$t effective**

Meshed Ethernet Bandwidth and Connectivity

THIS REQUEST FOR PROPOSAL CONSISTS OF FIVE CHAPTERS, THREE ANNEXES, AND FIVE ATTACHMENTS:

<u>CHAPTER</u>	<u>TITLE</u>
1	Administrative Issues
2	Contractual Terms
3	Technical Specifications
4	Testing Process and Procedures
5	Evaluation Process and Criteria
Annex A	Network Maps and Information
Annex B	List of HCP owned Link-Segment Locations
Annex C	List of HCP Owned Switch Locations
Attachment 1	Bid Proposal Compliance Form
Attachment 2	Authorization to Release Information
Attachment 3	Bid Proposal Submittal Form
Attachment 4	Certification Letter Format
Attachment 5	USAC Competitive Bidding Process

General Information

Iowa Rural Health Telecommunications Program

RFP 12-005

1.0 Introduction. The Iowa Rural Health Telecommunications Program (IRHTP) is a consortium of public and private hospitals seeking to solve the problem of isolation, travel, and limited resources that constrain health care delivery in rural Iowa and its surrounding region. To achieve this goal, IRHTP will leverage the expertise of the Iowa Hospital Association (IHA) as a health care collaborator, the capability of the Iowa Communications Network (ICN) in administering telecommunications services, and the Federal Communications Commission Rural Health Care Pilot Program in providing the funds to develop a statewide dedicated health care network. Previous RFPs and purchasing processes executed by IRHTP have established last mile fiber connections or IRU Capacity Agreements to 88 health care facilities in Iowa and South Dakota. This RFP seeks pricing and connectivity to integrate the sites listed into the IRHTP network; providing up to 1 Gb/s megabits of high speed Ethernet access, to a secure, dedicated, and financially sound network.

Specifically, the IRHTP is seeking bid proposals to provide pricing for Ethernet connectivity between consortium hospitals in increments of 30 Mbs, 60 Mbs, 90 Mbs, 100 Mbs, 200 Mbs, 500 Mbs, and 1Gb/s.

Current and Proposed System Information & Architecture. Previous outside plant RFPs were issued by the IRHTP consortium to provide a dark fiber path from consortium hospitals to an ICN Point of Presence (POP). These dark fiber paths known hereafter as “links-segments” that emanate from the HCP’s owned Alcatel-Lucent 7210 edge switch along the constructed hospital owned fiber link or a leased “IRU” to a point currently located in a ICN Point of Presence terminating in a HCP owned Alcatel 1692. (See Annex B – List of current Link segments).

Bandwidth Procurement. The Iowa Rural Health Telecommunications Program is soliciting proposals from qualified fiber optic network providers to cost out the various bandwidth circuits required to connect all of the IRHTP link-segments into a fully meshed Ethernet network ranging in increments from 30 Mbs to 1 Gb/s. It is the intent of the IRHTP to establish “Evergreen” (automatically renewing) 20 year contracts with the vendor. The bandwidth procured will take an HCP to any destination point requested on the IRHTP Network.

Vendor Must Reuse Existing FCC/USAC funded Infrastructure FCC USAC guidance stipulates that the successful vendor must use the FCC/USAC funded infrastructure to include HCP owned and constructed fiber, IRU’s and the health care provider (HCP) owned electronics. The successful vendor may relocate the HCP owned equipment from the ICN endpoints as desired.

Must Bid All Points. A vendor must bid Ethernet connections to all of the 88 points listed on this RFP. Bids that are received with missing end points will not be evaluated.

Responsible Party For Payment of Accounts. The Iowa Hospital Association will be the responsible party on behalf of IRHTP and the individual HCP’s to pay Vendor for the charges assessed under this RFP.



CHAPTER 1
ADMINISTRATIVE ISSUES

RFP 12-005

1.0 General. The Rural Health Care Program of the Universal Service Fund (USF), which is administered by the Universal Service Administrative Company (USAC), is a support program authorized by Congress and designed by the Federal Communications Commission (FCC) to provide reduced rates to rural health care providers (HCPs) for telecommunications services and Internet access charges related to the use of telemedicine & tele-health. The Iowa Rural Health Telecommunications Program (IRHTP) and the Iowa Hospital Association (IHA) received approval to proceed with the connection of 88 Iowa hospitals to the Iowa Communications Network using newly constructed or existing fiber optic cable facilities. IRHTP is seeking bid proposals for meshed Ethernet bandwidth and connectivity at 88 health care locations throughout the State of Iowa.

1.1 Notice. This project is subject to the USAC procurement rules. The IRHTP will submit a USAC Form 465, RFP, and supporting documentation to USAC who will review the documentation and will post the RFP on the USAC website. All RFPs will be open for response and bidding for a minimum of twenty eight (28) days after the posting. After documents are posted to the USAC website, the following process will commence:

1.2 Schedule and Submission of Proposal.

1.2.1 Questions and Answers. Vendors are invited to submit written questions and/or requests for interpretation/consideration/acceptance concerning this RFP on or before 4:00 p.m. CDST, Friday, **May 4, 2012**. Vendors with questions concerning this RFP may submit questions in writing via email to Art Spies at spiesa@ihaonline.org. Oral questions will not be accepted, and verbal communications shall not override written communications. Only written communications are binding on IRHTP. If the questions, requests for clarifications, or suggestions pertain to a specific section of the RFP, the page and section number(s) must be referenced. IRHTP will prepare a written response to all pertinent questions submitted by Vendors and will post questions and responses on the Iowa Hospital Association web page, www.ihaonline.org by the close of business on Friday, **May 11, 2012**. The IRHTP's written responses will be considered part of the RFP. If the IRHTP decides to adopt a suggestion, the IRHTP will issue an amendment to the RFP.

1.2.2 The IRHTP assumes no responsibility for verbal representations made by its consortium members and representatives unless such representations are confirmed in writing by the IRHTP and incorporated into this RFP.

1.2.3 Changes and Amendments. In the event it becomes necessary for IRHTP to amend, add to or delete any part of this RFP, the amendment will be posted on the IHA website. Vendor's bid proposal must include acknowledgment of all addenda issued by IRHTP. If the IRHTP amends the RFP after the closing date of receipt of proposals, the IRHTP may, in its sole discretion, allow Vendors to amend their bid proposals in response to the IRHTP's amendment.

1.2.4 Receipt of Bid Proposals. Bid Proposals must be received at IHA's office no later than 3:00 p.m. CDST Monday, **May 25, 2012**. **This requirement is a mandatory requirement and is not a minor deficiency subject to waiver by the IRHTP.** No bid proposals will be accepted after the date and time specified. A late bid proposal shall be returned unopened to the Vendor. Additionally, no bid proposal will be accepted by telephone, electronic mail or facsimile. **The bid proposals must be mailed (with mailing in sufficient time to arrive on or before this deadline requirement) or be delivered as follows:**

Mailing Address:

Iowa Hospital Association
Attn: Mr. Art Spies
100 East Grand Ave. Suite 100
Des Moines, Iowa 50309

Delivery To:

Iowa Hospital Association
Attn: Mr. Art Spies
100 East Grand Ave. Suite 100
Des Moines, Iowa 50309

If bid proposals are delivered by mail service, express courier, delivery service or company, or in person, it shall be the sole responsibility of the Vendor submitting the proposal to insure that such delivery takes place prior to the aforementioned deadline. There shall be no waiving of the deadline



due to missed deliveries on the part of the Vendor, Vendor's delivery staff or Vendor's choice of delivery service(s). Deliveries made directly to IHA must be placed with the IHA staff person able to accept such delivery.

1.2.5 Bid Proposal Opening. Bid Proposals will be opened at 3:00 p.m. CDST on **May 25, 2012**. The bid proposals and the evaluation documents created by the IRHTP will remain confidential until the evaluation committee has evaluated all bid proposals submitted in response to this RFP and the IRHTP has issued a notice of award. The bid proposals submitted and the evaluation documents created by the IRHTP may be available for inspection subject to FCC and USAC guidelines or other applicable law only after the selection process is complete.

1.2.5.1 Failure to comply with or supply any and all information requested to accompany bid proposals may be cause for rejection of the proposal as non-compliant.

1.2.5.2 All bid proposals shall be firm for a period of 90 days to allow the evaluation committee to fully evaluate all proposals and make an award deemed to be in the best interest of IRHTP.

1.2.5.3 By submitting a bid proposal the Vendor agrees to the terms and conditions contained within this RFP.

1.3 Proposal Submission & Format.

1.3.1 Bid Proposals shall be printed on 8.5" x 11" paper. The proposals should be in 3-ring binders with appropriate tabs for reference. The original bid proposal must be in a package CLEARLY MARKED "**IRHTP RFP 12-005 Proposal**" on the outer envelope or wrapping. This is necessary to insure that the response package is handled properly for verification against the RFP deadline. Lack of notation of the RFP number may affect the receipt timing and affect the evaluation process. Vendor should consider this item as a critical factor when submitting a response.

1.3.2 **To achieve a uniform review process and the maximum degree of comparability, proposals shall be organized in the following manner:**

1.3.2.1 **Title page** that includes the subject of the bid proposal, the RFP number being responded to (**12-005**), name of Vendor, address, name of designated contact person, telephone number, facsimile telephone number, E-mail address for Vendor's contact person (and, if applicable, the cellular telephone number of contact person) and the date

1.3.2.2 **Completed Bid Proposal Compliance Form (Attachment 1).**

1.3.2.3 **Completed Authorization to Release Information Form (Attachment 2).**

1.3.2.4 **Completed Bid Proposal Submittal Forms (Attachment 3).**

1.3.2.5 **Completed Certification Letter format (Attachment 4)**

1.3.3 Number of Copies. Vendors shall submit one (1) with original blue-ink signatures and three (3) copies; in addition four (4) soft copies of the bid proposal shall be provided on (4) CDs using Microsoft Word and Excel, if proposal contains spreadsheets.

1.4 Clarification of Proposals and Obtaining Information. IRHTP reserves the right to contact a Vendor after submission of bid proposals for the purpose of clarifying a bid proposal to ensure mutual understanding. This contact may include written questions, interviews, site visits, and a review of past performance if the Vendor has provided goods or services to the IRHTP or its consortium members, USAC, or the ICN or requests for corrective pages in the Vendor's bid proposal. This information may be used to evaluate the Vendor's bid proposal. However, the information received from the Vendor shall not be considered in the evaluation of a Vendor's bid proposal if the information materially alters the content of the bid proposal. IRHTP reserves the right to obtain information concerning any Vendor or any proposal from any source and to consider such information in evaluating the Vendor's bid proposal.

1.5 Waiver of Deficiencies. IRHTP reserves the right to waive minor deficiencies in a bid proposal if, in the judgment of IRHTP, the consortium's best interest will be served. The decision as to whether a deficiency will be waived or will require the rejection of a bid proposal will be solely within the discretion of IRHTP. There is no guarantee or assurance that any deficiency will be deemed minor and that a deficiency will be waived. Each Vendor is specifically notified that failure to comply with or respond to any part of this RFP requiring a response may result in rejection of the bid proposal as not responsive.

1.6 Cost of Bid Proposal. IRHTP is not responsible for any costs incurred by a Vendor, which are related to the preparation or delivery of the bid proposal, or any other activities carried out by the Vendor as it relates to this RFP. The costs of preparation and delivery of the bid proposal are solely the responsibility of the Vendor.

1.7 Bid Proposal Obligations. The contents of the bid proposal and any clarification thereto submitted by the successful Vendor shall become part of the contractual obligation and incorporated by reference into the ensuing Contract.

1.8 Bid Proposals Property of IRHTP. Except as otherwise stated herein, all bid proposals become the property of the IRHTP and shall not be returned to the Vendor unless all bid proposals are rejected. In the event all bid proposals are rejected, Vendors will be asked to send prepaid shipping instruments to the IRHTP for return of the bid proposals submitted. In the event no shipping instruments are received by the IRHTP, the bid proposals will be destroyed by the IRHTP. Additionally, the evaluation documents created by the IRHTP will be destroyed in the event all bid proposals are rejected. Otherwise, at the conclusion of the selection process, the contents of all bid proposals may be placed in the public domain and be opened to inspection by interested parties subject to appropriate FCC, USAC, and federal procurement regulations.

1.9 Rejection and Disqualification of Bid Proposals.

1.9.1 IRHTP reserves the right to reject any and all bid proposals, in whole and in part, received in response to this RFP at any time prior to the execution of a written Contract. Issuance of this RFP in no way constitutes a commitment by IRHTP to award the Contract. This RFP is designed to provide Vendors with the information necessary for the preparation of competitive bid proposals. This RFP process is for IRHTP's benefit and is intended to provide IRHTP with competitive information to assist in the selection of goods and services.

1.9.2 The IRHTP may reject a bid proposal outright and not evaluate the proposal for any one (1) of the following reasons:

1.9.2.1 Failure of Vendor to deliver the bid proposal by the due date and time.

1.9.2.2 Failure to include the Bid Proposal Compliance Form signed by an officer of the Vendor submitting the bid proposal (Attachment 1).

1.9.2.3 Failure to include the Authorization to Release Information Form (Attachment 2).

1.9.2.4 Failure to include a completed Bid Proposal Submittal Form (Attachment 3).

1.9.2.5 The Vendor states that a technical requirement cannot be met.

1.9.2.6 The Vendor's response materially changes a technical requirement.

1.9.2.7 The Vendor's response limits the rights of the IRHTP.

1.9.2.8 The Vendor fails to respond to the IRHTP's request for information, documents, or references.

1.9.2.9 The Vendor's exceptions to the contract terms and conditions described in Chapter 2 and Attachment 1 (Contractual Terms and Conditions) materially changes the terms and conditions of that section or the requirements of this RFP.

1.9.2.10 The Vendor provides misleading or inaccurate responses.

1.9.2.11 The Vendor's proposal is materially unbalanced.

1.9.2.12 The Vendor cannot certify operational readiness by 1 June 2012.

1.10 Public Records and Requests for Confidentiality.

1.10.1 The release of information by IRHTP to the public is subject to appropriate FCC, USAC, federal procurement regulations, and other applicable provisions of law relating to the release of records in the possession of the IRHTP. Vendors are encouraged to familiarize themselves with these provisions prior to submitting a bid proposal. All information submitted by a Vendor may be treated as public information by IRHTP unless the Vendor properly requests that information be treated as confidential at the time of submitting the bid proposal. **In the event the Vendor marks each page of its bid proposal as proprietary or confidential without adhering to the requirements of this Section, the IRHTP may reject the bid proposal as noncompliant.**

1.10.2 Any requests for confidential treatment of information must be included in a cover letter with the Vendor's bid proposal and must enumerate the specific grounds which support treatment of the material as confidential and must indicate why disclosure is not in the best interests of the public. The request must also include the name, address and telephone number of the person authorized by the Vendor to respond to any inquiries by IRHTP concerning the confidential status of the materials.

1.10.3 Any documents submitted which contain confidential information must be marked on the outside as containing confidential information, and each page upon which confidential information appears must be marked as containing confidential information. The confidential information must be clearly identifiable to the reader wherever it appears. All copies of the proposal submitted, as well as the original proposal, must be marked in this manner. **Failure to properly mark information as confidential shall relieve the IRHTP from any responsibility if the information is viewed by the public, a competitor, or is any way accidentally released.**

1.10.4 In addition to marking the material as confidential material where it appears, the Vendor must submit one (1) hard copy (printed) of the bid proposal from which the confidential information has been excised. This hard copy of the proposal MUST be clearly marked as "Excluding Confidential Materials". In addition to a hard copy, the Vendor must also include an electronic copy of the non-confidential portions of the proposal on CD-ROM using Microsoft Word and Excel as appropriate. The confidential material must be excised in such a way as to allow the public to determine the general nature of the material removed and to retain as much of the document as possible. The excised version must be submitted with the cover letter and may be made available for public inspection. This submittal is a mandatory requirement and is not subject to waiver. Failure to mark the confidential items and to provide the required one (1) copy with confidential information excised shall be defined as allowance for the entire proposal to be treated as a public record.

1.10.5 The Vendor's failure to request in the bid proposal confidential treatment of material pursuant to this Section and the relevant laws and administrative rules will be deemed by IRHTP as a waiver of any right to confidentiality which the Vendor may have had.

1.11 Restrictions on Gifts and Activities. No gifts or other activities will be accepted.

1.12 Restriction on Communication. Vendors should funnel all communications thru the Project Coordinator in order to receive the highest quality response from the consortium. Please refer to Chapter 2, section 1.2.2 regarding questions and answers.

1.13 Nonmaterial and Material Variances. The IRHTP reserves the right to waive or permit cure of nonmaterial variances in the bid proposal if, in the judgment of the IRHTP, it is in the IRHTP's best interest to do so. Nonmaterial variances include minor informalities that do not affect responsiveness; that are merely a matter of form or format; that do not change the relative standing or otherwise prejudice other Vendors; that do not change the meaning or scope of the RFP; or that do not reflect a material change in the services. In the event the IRHTP waives or permits cure of nonmaterial variances, such waiver or cure will not modify the RFP requirements or excuse the Vendor from full compliance with RFP specifications or other contract requirements if the Vendor is awarded the contract. The determination of materiality is in the sole discretion of the IRHTP

1.14 Copyrights. By submitting a bid proposal, the Vendor agrees that IRHTP may copy the bid proposal for purposes of facilitating the evaluation or to respond to requests for public records. The Vendor consents to such copying by submitting a proposal and warrants that such copying will not violate the rights of any third party. IRHTP will have the right to use ideas or adaptations of ideas, which are presented in the proposals. In the event the Vendor copyrights the bid proposal, the IRHTP may reject the bid proposal as noncompliant.

1.15 Conflict Between Terms. IRHTP reserves the right to accept or reject any exception taken by the Vendor to the terms and conditions of this RFP. Substantial variations between the Vendor's terms and conditions and those contained in this RFP may be grounds for rejection of the Vendor's bid proposal as non-responsive and non-compliant.

1.16 Release of Claims. With the submission of a bid proposal, Vendor agrees that it will not bring any claim or have any cause of action against IRHTP or it's consortium members based on any misunderstanding concerning the information provided herein or concerning IRHTP's failure, negligent or otherwise, to provide the Vendor with pertinent information as intended by this RFP.

1.17 Construction of RFP with Laws and Rules. Changes in applicable laws and rules may affect the award process or the resulting Contract. Vendors are responsible for ascertaining pertinent legal

requirements and restrictions. Vendors are encouraged to visit the USAC Rural Health Care Pilot Project website: <http://www.usac.org/rhc-pilot-program> and the FCC website, <http://www.fcc.gov/cgb/rural/rhcp.html#orders>.

1.18 RFP Copy. Copies of the RFP will be available on the USAC Rural Health Care Pilot Program web site at <http://www.usac.org/rhc-pilot-program/tools/search-postings.aspx>. In addition the RFP will also be available to vendors via the Iowa Hospital Association web site at <http://www.ihaonline.org> “click on members and groups and then click on IRHTP”. Vendors may also request a copy of the RFP electronic copy by contacting the Iowa Hospital Association (515) 288-1955 (copy requested will be issued via e-mail).

1.19 Downloading RFP from the Internet. The RFP, Amendments, and all responses to Vendor questions will be posted on the Iowa Hospital Association web site at <http://www.ihaonline.org>. Vendors are advised to check the IHA website periodically for amendments to this RFP as Vendors will not automatically receive Amendments and responses.

1.20 Definition of Contract. The full execution of a written contract shall constitute the making of a contract for services and no Vendor shall acquire any legal or equitable rights relative to the contract services until the Contract has been fully executed by the successful Vendor and the IRHTP.

1.21 Award Notice and Acceptance Period. The IRHTP will send an “Award Notice” to all Vendors submitting a timely bid proposal. Negotiation and acceptance of the contracts shall be completed with the successful Vendor no later than sixty (60) days after the Award Notice. If an apparent successful Vendor fails to negotiate and deliver the executed contract by that date, the IRHTP may, in its sole discretion, cancel the award and award the contract to the next highest ranked Vendor. The IRHTP reserves the right to continue negotiations after sixty days if, in IRHTP’s sole discretion, IRHTP deems it to be in the best interests of IRHTP to do so.

1.22 No Minimum Guaranteed. The IRHTP anticipates that the selected Vendor will provide services as requested by the IRHTP. The IRHTP will not guarantee any minimum compensation will be paid to the Vendor or any minimum usage of the Vendor’s services.

1.23 Criminal History and Background Investigation. The IRHTP reserves the right to conduct criminal history and other background investigations of the Vendor, its officers, directors, shareholders, or partners and personnel retained by the Vendor for the performance of the Contract.

1.24 Suspension and Debarment. IRHTP may review all vendors responding to this RFP to validate them against the FCC’s Suspension and Disbarment list <http://universalservice.org/sl/about/suspensions-debarments.aspx>,

Persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the Schools and Libraries Support Mechanism are subject to suspension and debarment from the program.

FCC rules provide that there are two stages to this process. First, when the FCC becomes aware that a person has been convicted of a crime or judged civilly liable for certain acts arising out of that person’s participation in the program, the FCC suspends that person from activities related to the program. The FCC issues a public Notice of Suspension and of Proposed Debarment. The notice of suspension informs the suspended person or other interested party that they have 30 days to oppose the proposed debarment. The second stage of this process is the actual debarment. The FCC will, absent extraordinary circumstances, provide notice of a decision to debar within 90 days of receiving any information from the person proposed for debarment

CHAPTER 2
CONTRACTUAL TERMS
RFP 12-005

2.1 Contractual Terms Generally.

2.1.1 The Contract, which the IRHTP expects to award, will be based upon the bid proposal submitted by the successful Vendor (Vendor awarded the Contract) and this solicitation. The Contract between the IRHTP and the Vendor shall be a combination of the specifications, terms and conditions of the Request for Proposal, the offer of the Vendor contained in its bid proposal, written clarifications or changes made in accordance with the provisions herein, and any other terms deemed necessary by the IRHTP.

2.1.2 Vendors should plan on negotiated terms being included in any Contract awarded as a result of this RFP. All costs associated with complying with these requirements should be included in any pricing quoted by the Vendor.

2.1.3 By submitting a bid proposal, each Vendor acknowledges its acceptance of these specifications, terms and conditions without change except as otherwise expressly stated in the appropriate section of the Bid Proposal Compliance Form (Attachment 1). If a Vendor takes exception to a provision, it must state the reason for the exception and set forth in Attachment 1 of its bid proposal the specific Contract language it proposes to include in place of the provision. Exceptions that materially change these terms or the requirements of the RFP may be deemed non-responsive by the IRHTP, in its sole discretion, resulting in possible disqualification of the bid proposal. The IRHTP reserves the right to either award a Contract without further negotiation with the successful Vendor or to negotiate Contract terms with the selected Vendor if the best interests of the IRHTP would be served.

2.2 Additional Cost Items Not In Contract. IRHTP is unaware of any additional Contract terms that would add cost. Notwithstanding, should any Contract items arise that would cost additional monies; those costs shall be borne by the Vendor.

2.3 Additional Vendor Information. The FCC's Fourteenth Order on Reconsideration (CC Docket No. 96-45, FCC 99-256, 11/3/1999) stipulated that telecommunications carriers are no longer required to be Eligible Telecommunications Carriers (ETC's) to participate in this program. All non-traditional telecommunications service providers may participate. Service providers intending on responding to this RFP must secure a Service Providers Identification Number (SPIN) from USAC. See the USAC website for details on how to secure a SPIN.

2.4 Bid Proposal Security & Performance Bond. Not Required

2.5 Vendor must acquire USAC SPIN and provide on Bid Proposal Compliance Form

2.6 Debarment, Suspension and Other Responsibility Matters. The Vendor and all of its sub-contractors shall certify that the company or corporation is not presently, or within the last three years, debarred, suspended, proposed for suspension, declared ineligible, or excluded from covered transactions by any government agency; or has not been reported to or questioned by a consumer protection office regarding its business practices; or it or its officers or directors are not presently or within the last three years, indicted for or otherwise criminally or civilly charged by a government entity for the commission of a public offense related to its business; or has not, within the last three years, had any government transactions terminated for cause or default; or within the last three years, has been terminated from or denied extension of a contract for any of the reasons above in addition to the Vendor's failure to maintain compliance of contract specifications or has failed to bargain or negotiate in good faith, conflicts not clearly specified or contained in the contract.

CHAPTER 3
TECHNICAL SPECIFICATIONS
RFP 12-005

MANDATORY NETWORK REQUIREMENTS

3.0 Mandatory Requirements. The purpose of this Section is to identify the mandatory requirements and conditions a bid proposal **must** fulfill before any consideration will be given. Each mandatory requirement requires a positive response by providing confirmation of compliance and information describing how the Vendor doesn't meet, meets or exceeds the mandatory requirement. **VENDOR MUST RESPOND TO ALL SECTIONS (AND SUB-SECTIONS) OF CHAPTER 3 TO HAVE ITS BID PROPOSAL CONSIDERED.**

- 3.0.1 Vendor shall provide the following general background information of Vendor.
- 3.0.2 Name, address, telephone number, fax number and e-mail address of the Vendor including all d/b/as' or assumed names or other operating names of the Vendor.

Vendor is the State of Iowa, Iowa Telecommunications and Technology Commission (ITTC) dba, Iowa Communications Network (ICN)
Grimes State Office Building
400 East 14th St.
Des Moines, Iowa 50319
Phone: 515-725-4692
Fax: 515-725-4635
Email: David.Swanson@iowa.gov
- 3.0.3 Form of business entity, i.e., corporation, partnership, proprietorship, limited Liability Company.

The ITTC/ICN is a legal subdivision of the State of Iowa.
- 3.0.4 State of incorporation (if a corporation). If a limited liability company, state of formation.

N/A. The ITTC/ICN is a legal subdivision of the State of Iowa.
- 3.0.5 Identify and specify the location(s) and telephone numbers of the major offices and other facilities that relate to the Vendor's performance under the terms of this RFP.

The ICN is headquartered at:

Grimes State Office Building
400 East 14th St.
Des Moines, Iowa 50319
515-725-4692
- 3.0.6 Local office addresses and phone number.

Grimes State Office Building
400 East 14th St.
Des Moines, Iowa 50319
515-725-4692
- 3.0.7 Number of employees.

Approximately 85
- 3.0.8 Type of business.

Telecommunications service provider
- 3.0.9 Name, address and telephone number of the Vendor's representative to contact regarding all contractual and technical matters concerning this proposal.

David Swanson
Grimes State Office Building
400 East 14th St.

Des Moines, Iowa 50319
515-725-4726

- 3.0.10 Name, address and telephone number of the Vendor's representative to contact regarding scheduling and other arrangements.

David Swanson
Grimes State Office Building
400 East 14th St.
Des Moines, Iowa 50319
515-725-4726

- 3.0.11 Identify the Vendor's accounting firm.

Auditor, State of Iowa

- 3.0.12 The successful Vendor will be required to register to do business in Iowa. If already registered, provide the date of the Vendor's registration to do business in Iowa.

Not applicable, the ICN is a legal subdivision of the State of Iowa.

- 3.0.13 Vendor must provide the following legal or administrative information.

3.0.13.1 During the last five (5) years, describe any damages or penalties or anything of value traded or given up by Vendor under any of its existing or past contracts as it relates to services performed that are similar to the services contemplated by this RFP and the resulting Contract. If so, indicate the reason for the penalty or exchange of property or services and the estimated account of the cost of that incident to the Vendor.

The ICN has not paid out any damages related to customer data services. The ICN does on occasion issue credits to customers for downtime related to LEC services and contracts not meeting service level commitments.

3.0.13.2 During the last five (5) years, describe any order, judgment or decree of any Federal or State authority barring, suspending or otherwise limiting the right of the Vendor to engage in any business, practice or activity.

There have not been any federal or state judgments against the ICN in the past five years.

3.1 Link-Segments.

3.1.1 A link-segment is generally defined as the fiber optic facility beginning at the health care providers (HCP) Alcatel-Lucent 7210 edge switch and continuing on until terminated on the Alcatel-Lucent 1692 aggregation switch currently at a designated ICN aggregation point.

The ICN understands how the IRHTP network is configured.

3.1.2 Each link-segment constructed or provided as part of this project is engineered and tested for a minimum of one gigabit of throughput from the local hospital to the specified ICN aggregation point.

The ICN understands how the IRHTP network is configured.

3.2 Handoff. Methodology of the handoff will be negotiated with the successful vendor at contract signing.

The ICN acknowledges the network handoffs will be negotiated at contract signing.

3.3 Vendor Requirements.

3.3.1 The Vendor must submit a detailed overview of the proposed network, and how the vendor proposes to implement the installation, testing, and handoff of the new service.

The ICN proposes to utilize the IRHTP and ICN networks as currently configured and operating including 1 gigabit optical links to each healthcare location via AL7210s, optical aggregation with AL 1692s, and 1 gigabit service termination and 10 gigabit core termination with AL7450s. AL7450s will be interconnected with 10 gigabit links via DWDM wavelengths supplied by ADVA DWDM transport systems. Layer 3 services including Internet will be routed via existing AL7710s. The IRHTP network will continue to function as depicted in network drawings in Annex A except as necessary to regroom or provide further operational benefit to IRHTP and the ICN. Installation, testing,



troubleshooting, network maintenance, and turn-up of any new equipment, software, or customer services will follow ICN standard practices and procedures as currently implemented on the IRHTP network.

- 3.3.2 The Vendor must detail the process on how the HCP will accomplish an incremental change of bandwidth and the respective change in billing process.

Customers may either forward emails to the ICN service representative for incremental changes in Ethernet bandwidth or log into the IRHTP Web Portal for self service. If an ICN representative initiates an order, orders will be queued and completed according to established ICN processes. Generally all bandwidth adjustments are input by an ICN representative, managed by an ICN project manager, and completed by ICN Operations within 14 business days. Upon completion of the order service change information is forwarded to ICN Finance to adjust the bandwidth billing. Self service changes utilizing the IRHTP Web Portal are generally implemented within five to 10 seconds and an email is forwarded to the ICN representative and ICN Finance. Adjustments to the billing occur in the next billing cycle.

- 3.3.3 Vendor must fulfill all of the requirements of chapter 4, Testing Process and Procedures.

The ICN will fulfill all requirements of Chapter 4 per responses in the following chapter.

- 3.3.4 The Vendor must detail the process for issuing reimbursements for lost service.

All rate disputes and requests for credit must be submitted to ICN Finance within 30 days of the healthcare entity receiving its monthly invoice which contains the service interval in question. ICN Finance will request details of service outage(s) from ICN Operations and communicate proposed service credits to the affected customer. Credits will appear on customer bills in the month following completion of the credit request inquiry.

- 3.3.5 All installation charges resulting from the implementation of this RFP 12-005 and all other fees and taxes or other charges other than the monthly cost per increment must be imbedded in the monthly rate. IRHTP will pay no other costs other than the costs submitted on the 12-005 Bid Submittal form.

The monthly charges listed in Attachment 3 to this RFP response are all inclusive for the health care sites currently connected to the IRHTP network. Individual hospitals not currently connected to the network may be responsible for a standard \$500 ICN installation fee as mandated under the ITTC approved rate structure.

- 3.4 Local Hospital.** IRHTP has designated a local on-site coordinator at each participating hospital. The on-site coordinator has designated the location of the fiber termination within the building. Any service turn-up must be coordinated with this on-site coordinator.

The ICN will work with each on-site coordinator regarding service implementations.

- 3.5 Change Orders.** The vendor must submit a firm fixed price for each site bid for each increment listed on the Bid Submittal Form. There are no funds set aside or budgeted for contingencies or change orders.

The ICN has submitted pricing for each site via Attachment 3 to this RFP.

- 3.6 Value Engineering.** If the vendor determines that there exists an opportunity to increase the value of the network by modifying or changing the design as was depicted in the bid submission narrative, the IRHTP will consider that change even though the change may increase overall cost. The IRHTP is not bound to accept any Value Engineering proposals. Examples of a Value Engineering is, but not limited to: “A Innovative Bandwidth Capacity Pricing Plan”.

The ICN is providing an optional service for the IRHTP consortium to consider. The optional service provides the consortium with the ability to purchase Core Bandwidth between each of the core MPLS switches and a full one (1) Gigabit of bandwidth to each of the listed healthcare providers. Core Bandwidth must be purchased in 10 Gigabit increments but can be allocated to any core link. A core link is defined as a MPLS/Ethernet connection between two core MPLS switches. The cost for Core Bandwidth per 10 Gigabit core link is \$4167.

CHAPTER 4

TESTING PROCESS AND PROCEDURES

RFP 12-005

4.0 Connections shall terminate on Vendor provided equipment located at the respective HCP end points and the ICN POP(s).

The ICN acknowledges this requirement.

4.1 The existing IRHTTP network is a combination of physical Layer 0 and 1 fiber backbone and wavelengths, Layer 2/3 carrier Ethernet transport and IP/MPLS switches, and Layer 3 logical (IP services) core routers. As the first mile extension of the IRHTTP network, this access network must adhere to established architectural parameters and services frameworks. In particular, to provide consistent access to the IRHTTP network, access circuits must be a combination of these same elements of Layer 0 and 1 connectivity and Layer 2 transport capabilities. Without all of these elements, the access circuit will not function correctly with the IRHTTP network.

The IRHTTP network is configured to provide sufficient throughput and gateway routing capabilities. Ethernet traffic may enter the network at any authorized transport switch and be carried through the IRHTTP network for delivery to the destination.

In addition to adequate physical space, conditioned power, environmental control, and controlled security the HCP end points will also provide (at its expense and not a part of this RFP) an Alcatel Lucent 7210 edge switch.

The transport connection itself must provide a minimum of 1Gbs of bandwidth. Each individual HCP will order a specified amount of symmetrical Ethernet service they desire in increments of 30Mbs, 60Mbs, 90Mbs, 100 Mbs, 200 Mbs, 500 Mbs or 1 Gb/s. Any transport technology chosen must be capable of passing 802.1Q VLAN tags through the access connections and the IRHTTP network.

The customer interface from the AL 7210 edge switch at the HCP end points shall be a copper cable connected to a 10/100/1000 Ethernet port with a minimum bandwidth throughput configuration of 1 Gb/s.

Switching decisions at the edge switch will be made based on currently configured VLAN's.

The ICN acknowledges these requirements. At this time the ICN will not be providing costs for a 90Mb Ethernet service.

4.2 Test and Acceptance. Vendor will be required to coordinate all testing of circuits with the appropriate parties.

Vendors are required to fully describe their service / performance level agreements in their bid submissions. These service / performance agreements must minimally meet the criteria explicitly defined in the RFP requirements. Service and performance level details will be considered material criteria for awarding contracts.

As specific contracts are awarded under this program, a testing and acceptance process as outlined below will be performed by the ICN on behalf of IRHTTP for each specific contract awarded based on the information provided in the proposal of the winning Vendor(s).

This testing and acceptance process will be consistent with customary and normal industry procedures and practices used to validate and verify the technology used to deliver the required bandwidth and the needs of the users of the access connections.

Upon the successful verification of service / performance criteria as outlined in the bid via completion of the testing and acceptance process, a formal acceptance document will be issued to the bidder by the IRHTTP.

Vendors may invoice IRHTTP for services as described in Attachment 3 of the RFP on a monthly basis.

If the vendor has already tested a link segment that is in operation, he need not retest said link segment.



The RFC 2544 standard, established by the Internet Engineering Task Force (IETF) standards body, is the de facto methodology that outlines the tests required to measure and prove performance criteria for carrier Ethernet networks. The standard provides an out-of-service benchmarking methodology to evaluate the performance of network devices using throughput, back-to-back, packet loss and latency tests, with each test validating a specific part of an SLA. This methodology defines the frame size, test duration and number of test iterations. Once completed, these tests will provide performance metrics of the Ethernet network under test.

In order to ensure that an Ethernet network is capable of supporting a variety of services (such as VoIP, video, etc.), the RFC 2544 test suite supports seven pre-defined frame sizes (64, 128, 256, 512, 1024, 1280 and 1518 bytes) to simulate various traffic conditions. Each frame size will be tested.

The ICN acknowledges this requirement and will continue to install services according to ICN/industry standard practices.

4.3 Test and Accept Documentation Process:

1. Notification of circuit availability will be sent by Vendor to IRHTP test and accept resource.
2. IRHTP Ticket Number will be issued
3. Within 3 business days IRHTP will arrange for a circuit test date. Notification will be sent via email to Vendor contact provided in RFP response.
4. After a formal notification has been sent to the IRHTP, the IRHTP test and accept technician will be dispatched to verify circuit compliance to RFC 2544 testing criteria
5. IRHTP will have 10 business days to test and accept or deny the above test findings.
6. The Vendor tester shall have two additional attempts to correct any non-compliance issues with the circuit before IRHTP will decline the circuit all together without any obligations.
7. Upon acceptance or denial of any circuit the IRHTP will notify the Vendor contact listed in RFP response of the results via e mail within 5 business days of test results.

The ICN acknowledges this requirement and will work with the IRHTP representative to complete any further installations required.

4.4 Service Capabilities and Configurations.

4.4.1 Service Availability, Packet Loss and Latency. Availability shall be defined as the percentage of total time that service is operative when measured over 30 day calendar month (720 hour) period.

Ethernet service will be considered inoperative when service is degraded to a level in which the packets are not passed between the customer side of the layer 2 switch located at the HCP end point and the IRHTP side of the layer 2 switch at the selected ICN POP.

The ICN acknowledges this requirement.

4.4.2 The end-to-end availability test standard for Ethernet service specified for the connection is 99.5%:

The response time by the Vendor shall be no greater than 3 hours from notification by the network operator or the end point IT department of a service interruption.

Vendor shall provide proactive notification and update the network managers hourly on progress attempts to fix the incident. Vendor shall also provide IRHTP with an escalation contact list.

Performance is noted in terms of packet loss and latency.

Packet Loss Ratio is defined as the percentage of in-profile Ethernet frames not reliably delivered between the HCP layer 2 edge switch to the ingress/egress point of the IRHTP Network layer 2 switch over a given measurement interval.

The ICN acknowledges this requirement.

4.4.2 Packet Loss Ratio shall be no more than 0.5% when tested end to end.

Latency is defined as the average time it takes a packet to travel from the customer layer 2 edge switch to the ingress/egress point of the IRHTP network layer 2 switch over a given measurement interval.

The ICN acknowledges this requirement.



4.4.3 Latency shall be no more than 60 micro seconds when tested end to end.

These requirements will be explicitly included in the contract with the successful vendor(s).

Industry standard latency for resiliency is measured in milliseconds. Targeted latency across the IRHTP shall therefore be less than 60 milliseconds.

4.4.4 Regulatory Approval. Vendor acknowledges that it has all relevant local, state, and federal regulatory approval for all services, features, equipment, discounts, and promotions proposed.

The ICN acknowledges it meets this requirement.

4.4.5 Disaster Recovery. Vendor shall provide in their RFP response a detailed written outline of relevant infrastructure, systems and contingency processes in place to provide disaster recovery capabilities for the Services offered in their bid response.

The IRHTP network is connected to various ICN POPs throughout the state. All IRHTP core and distribution sites are located in facilities equipped with redundant power and generators. In addition, all IRHTP core switches are located in ICN POPs with multiple fiber links to adjacent ICN POPs. DWDM hardware provides a linear optical connection to each adjacent IRHTP MPLS core switch. Each MPLS core switch has a primary and redundant 10 gigabit connection providing a logical network ring for resiliency.

The ICN currently has nine parts warehouses located around the state, providing the ability to stock replacement components closer to end users, and decreasing the total time to complete repair of failed IRHTP components.

4.4.6 Installation Intervals. Vendor shall state the installation timeline for each location where Ethernet connections are proposed. IRHTP requires that the installation interval for connectivity not exceed 30 days from contract signature. Vendors shall indicate guarantees and/or remedies provided to IRHTP if the installation intervals are exceeded. In the event a fiber optic cable must be extended into an ICN POP or HCP end point, vendor shall incorporate the estimated time required to extend fiber optic service to the Vendor's location within the required 30 day period. All ICN POPs and HCP end points will provide a minimum 2" inner duct already in place to the public ROW at no charge to the Vendor.

The majority of the sites listed have already been installed. The ICN acknowledges this installation requirement.

4.4.7 Maintenance and Monitoring. Maintenance and monitoring shall be provided on a 7 x24 x 365 bases.

The ICN provides network monitoring via the ICN NOC on a 7x24x365 basis.

4.4.8 Network Operations Center (NOC). Vendor shall describe in detail their NOC capabilities that will be utilized in providing support for the Ethernet connections they are bidding.

Included in this information shall be hours of operation, skill levels and responsibilities of staff, trouble ticket system, level of proactive monitoring, end user notification capabilities, and any other relevant information deemed appropriate for the analysis of the Vendor's bid.

The ICN provides network monitoring via the ICN NOC on a 7x24x365 basis. Currently the ICN NOC is located at Joint Forces Headquarters (JFHQ) armory at Camp Dodge in Johnston, Iowa. Staffing provides specialists in voice, video conferencing, and data services. All alarms are viewed from a "single pane of glass" and coordinated with various technical experts to minimize customer impact. The ICN utilizes HP Service Desk to track all service installation, repair, and maintenance issues.

4.4.9 Out of Service Credits. Vendor agrees to credit the HCP in the amount of three times the prorated monthly charge (based on hours of non compliance down time not to include advance notice planned outages for maintenance) for service outages calculated on a thirty-day month (720 hours).

A service outage is defined as an outage of service of thirty minutes or more for any twenty four-hour periods.

Issuance of credit process should be described in detail by Vendor in the RFP response.

The ICN will provide credits for service outages submitted by each healthcare provider as long as the credit request is submitted to ICN Finance within 30 days of the healthcare entity receiving its monthly invoice which contains the service interval in question. ICN Finance will request details of service outage(s) from ICN Operations and communicate proposed



service credits to the affected customer. Credits will appear on customer bills in the month following completion of the credit request inquiry.

4.4.10 Service Level Agreements. Vendor shall include their written SLA for the service proposed. As a minimum, describe the guaranteed layer 2 circuit loss, jitter, and latency allowances within the Service Level Agreement and how that level of service explicitly complies with the specification criteria outlined in the RFP. Service and performance level details will be considered material criteria for awarding contracts.

Please see the standard ICN SLA attached to this RFP response.

4.4.11 Scalability. IRHTP requires the ability to scale up or down the bandwidth, without penalty during the entire twenty (20) year Agreement contract period. For bid evaluation purposes, the period for any changes in bandwidth, either up or down, will be in periods of not less than 30 days, for each increment. The base level bandwidth however shall not decrease below 30Mbps during the 20-year contract period.

If the bandwidth is temporarily increased above 30 Mbps, it may be decreased back to the 30 Mbps base level within the required timeline window stated above, at the discretion of each HCP or IRHTP.

Vendor shall include in their response whether or not their implementation and billing system can accommodate this flexibility and if so what a) Non Recurring Charges (NRC) may apply and b) what the order and implementation timelines are to accommodate incremental bandwidth changes (both up and down). The Vendor must be capable of billing for the incremental bandwidth changes (both up and down) over the 30 Mbps base level increment on a 30-day billing cycle.

Customers may either forward emails to the ICN service representative for incremental changes in Ethernet bandwidth or log into the IRHTP Web Portal for self service. Generally all bandwidth adjustments are input by an ICN representative, managed by an ICN project manager, and completed by ICN Operations within 14 business days. Upon completion of the order, service change information is forwarded to ICN Finance to adjust the bandwidth billing. Self service changes utilizing the IRHTP Web Portal are generally implemented within five to 10 seconds and an email is forwarded to the ICN representative and ICN Finance. Adjustments to the billing occur in the next 30 day billing cycle. ICN Finance will bill a \$40 NRC for each bandwidth change. All sites may change bandwidths, both up and down, according to the MRC fees outlined in Attachment 3.

4.4.12 FAILURE TO MEET STANDARDS. Failure to meet the aforementioned testing and installations standards will result in an immediate termination of the contract.

The ICN acknowledges the installation and testing standards previously discussed in this section.

4.4.13 Vendor Support. To assure each location receives appropriate levels of service and account leadership, describe how you will support each location.

IRHTP requires an account team committed to providing quality service and prompt response at all times. Provide the roles and responsibilities of each account team member, pre and post sale, in a hierarchical format including their management staff. Phone numbers, pager numbers, fax numbers, email and postal addresses should be included on the hierarchy for escalation purposes. Account team members should include, at a minimum, a billing representative, an order representative, a technical support representative and a management level representative.

The ICN account team will include:

Technical Sales Representative: David Swanson, 515-725-4726, David.Swanson@iowa.gov

Engineer: Mike Dunn, 515-725-4788, Mike.Dunn@iowa.gov

Project Manager: Jody Cox, 515-725-2091, Jody.Cox@iowa.gov

Manager of Business Services, Administration Division: 515-725-4761, Phil.Groner@iowa.gov

ICN Finance: Diane Kroll, 515-725-4629, Diane.Kroll@iowa.gov

4.4.14 Vendors Project Manager. Vendor will assign a Project Manager to the project that will act as the Single Point of Contact for IRHTP. The Project Manager will manage the overall project ordering, provisioning, installation, testing, turn-up, trouble-shooting, and bill reconciliation. Project Manager should have a minimum of 1-year experience managing projects of this type.



The ICN Project Manager for all IRHTP related installs will be Jody Cox, 515-725-2091,
Jody.Cox@iowa.gov

- 4.4.15 Vendor agrees.** Vendor must make a positive statement agreeing to meet all of the aforementioned testing process and procedures.

The ICN acknowledges it will meet these requirements.

CHAPTER 5
EVALUATION CRITERIA
RFP 12-005

5.1 Award Process.

- 5.1.1 An evaluation committee assigned by personnel within the IRHTP will review the bid proposals. The evaluation committee will consider all information provided when making its recommendations and may consider relevant information from other sources.
- 5.1.2 The evaluation committee will make its recommendation to the IRHTP Project Coordinator indicating the committee's choice. The IRHTP Steering Committee will select the Vendor to receive the award. The IRHTP Steering Committee is not bound by the evaluation committee's recommendation. All Vendors submitting Bid Proposals will receive notification of the award.
- 5.1.3 All applicable contracting requirements imposed by this RFP and Iowa law shall be met by the Vendor. The successful Vendor must, in a timely manner, enter into a Contract with the IRHTP to implement the service contemplated by this RFP. Failure of a successful Vendor to agree to the terms of a Contract within a timely manner may be grounds for the IRHTP to award to the next compliant Vendor.

5.2 Evaluation Criteria

- 5.2.1 A Bid Proposal will not be evaluated if all of the Mandatory Requirements identified in Chapter 3 and Chapter 4 are not met and/or fulfilled.
- 5.2.2 The IRHTP may award a Contract to the most responsible Vendor meeting the requirements of this RFP and which, in the sole discretion of the IRHTP, provides the best value to the project after considering price and compliance with the provisions of Chapter 3.
- 5.2.3 The IRHTP will award only one contract.

5.3 Evaluation Criteria Scoring – Total of a possible 100 points

- 5.3.1 Cost Breakdown (Vendor must bid all sites) 50 points**
- 5.3.2 Vendors certified ability to provide service upon contract signing. 50 points**

5.3.2.1.Overall Project Experience

IRHTP will take into consideration the number of like construction projects completed thus far by the vendor.

5.3.2.2. Grasp of the Project and Design

Contractor demonstrates a clear understanding and grasp of the project. Response is clearly written and organized.

5.3.2.3. Vendor's Capabilities

Vendor has the necessary manpower and resources to accomplish the Work on schedule. Technical ability.

5.3.2.4. Credibility

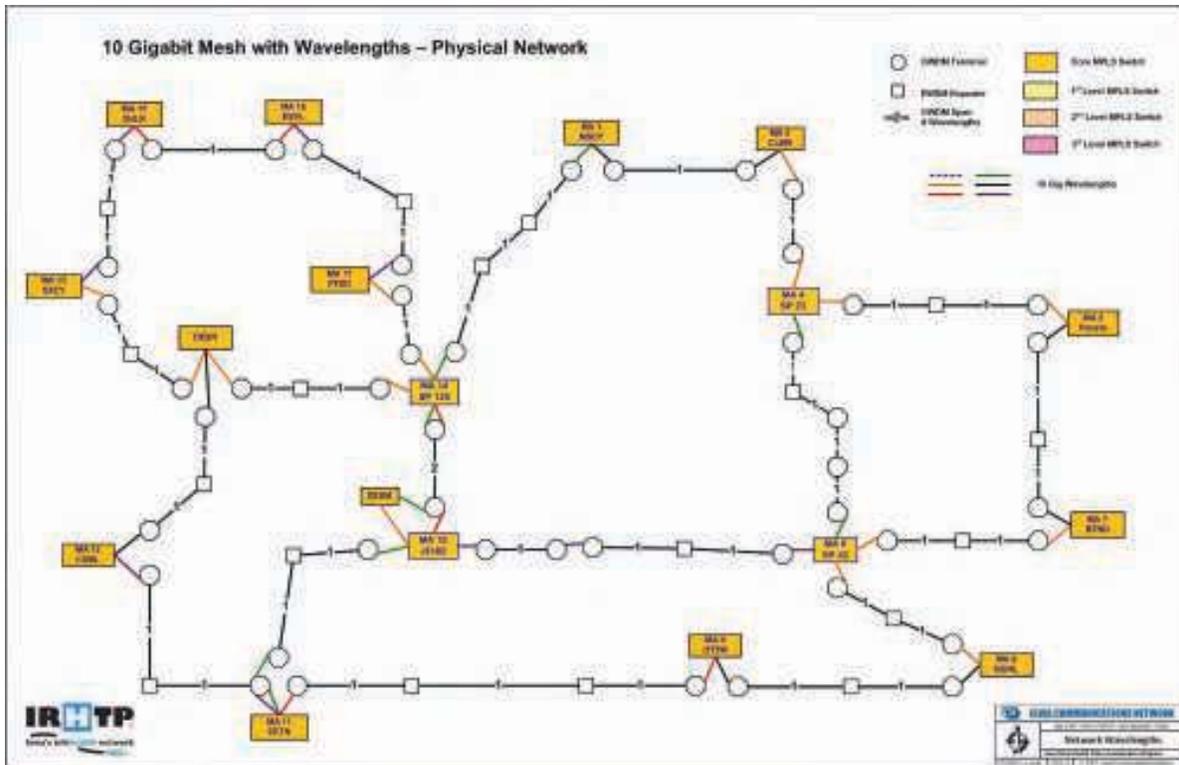
Vendor's current reputation with established organizations within the industry will be evaluated.

5.3.2.5. Vendor Agrees To:

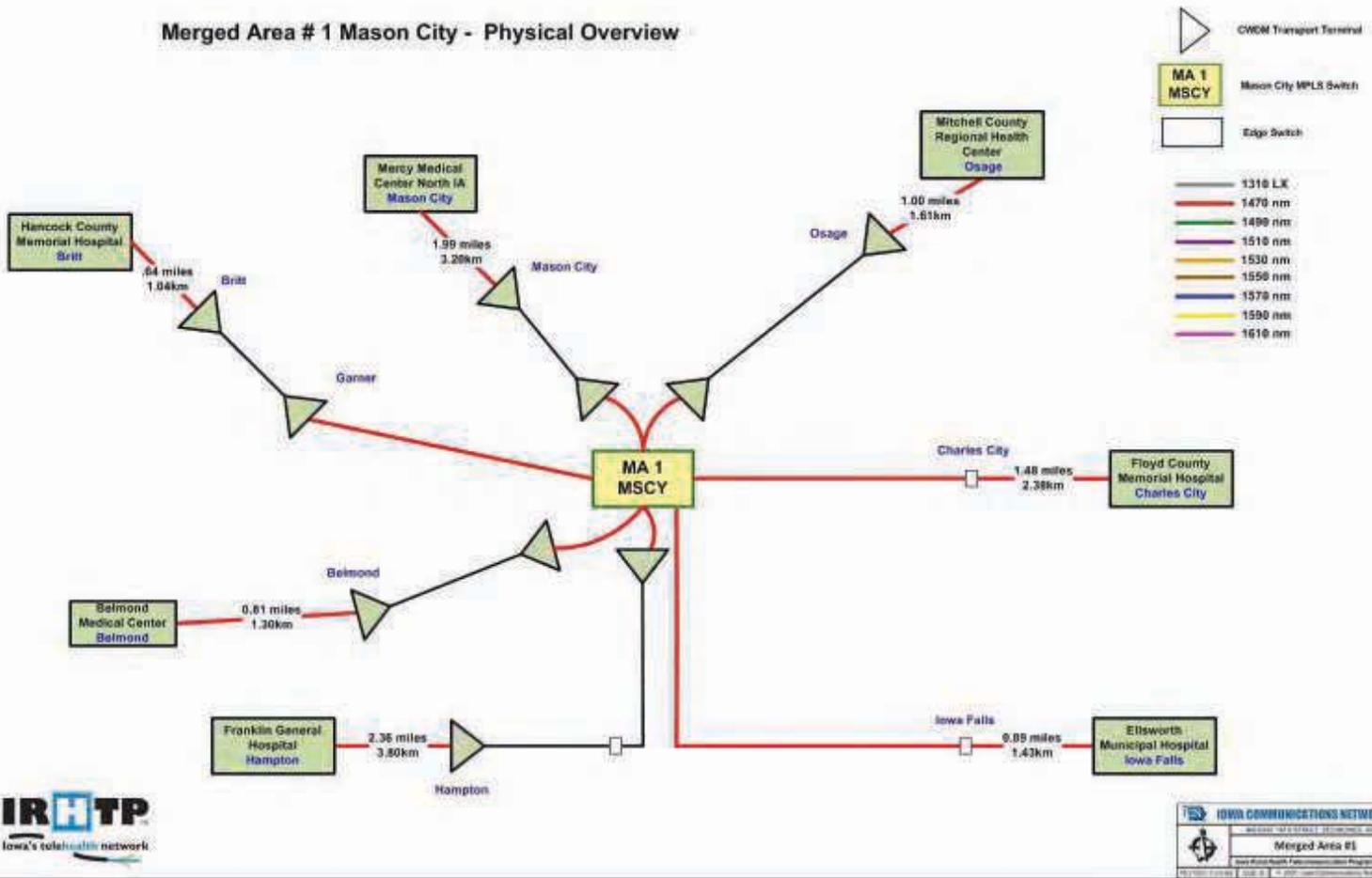
- a. Submit invoices in accordance with USAC and IRHTC requirements.
- b. Proactively engage with the final audit team at no additional cost



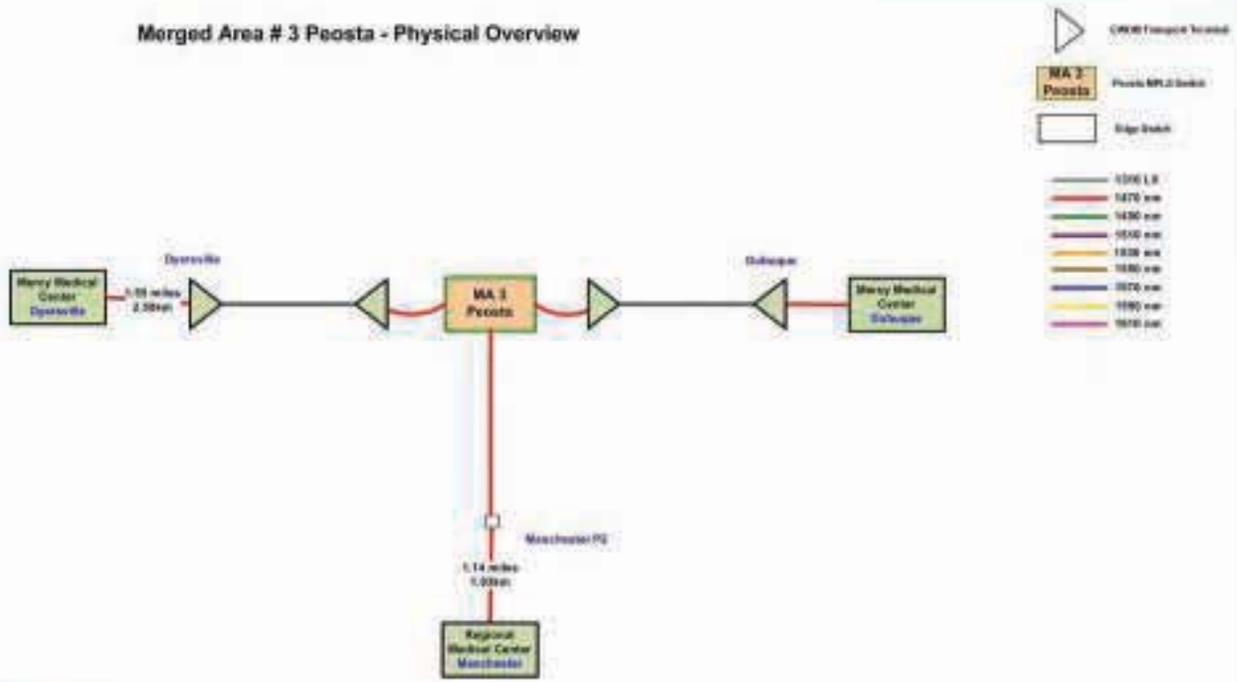
ANNEX A
NETWORK MAPS AND INFORMATION
RFP 12-005



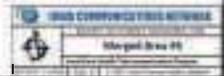
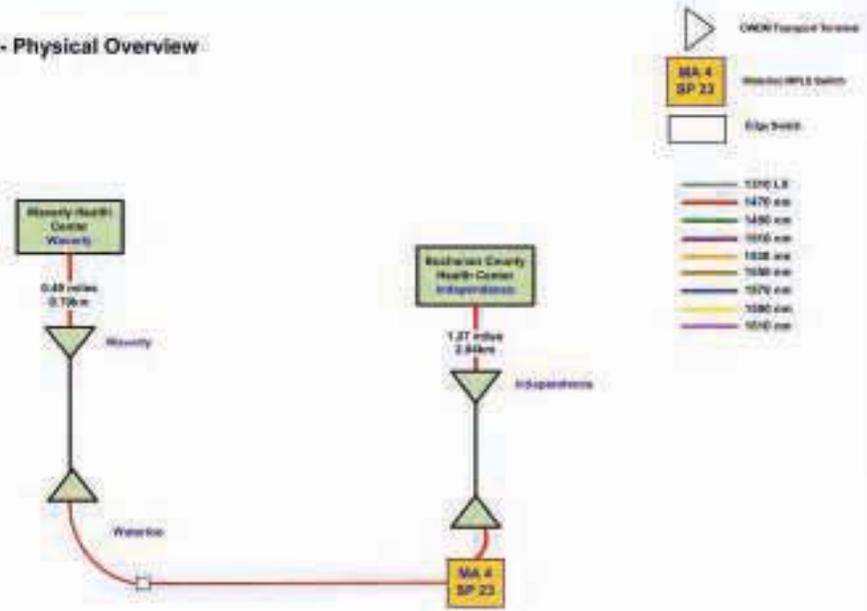
Merged Area # 1 Mason City - Physical Overview



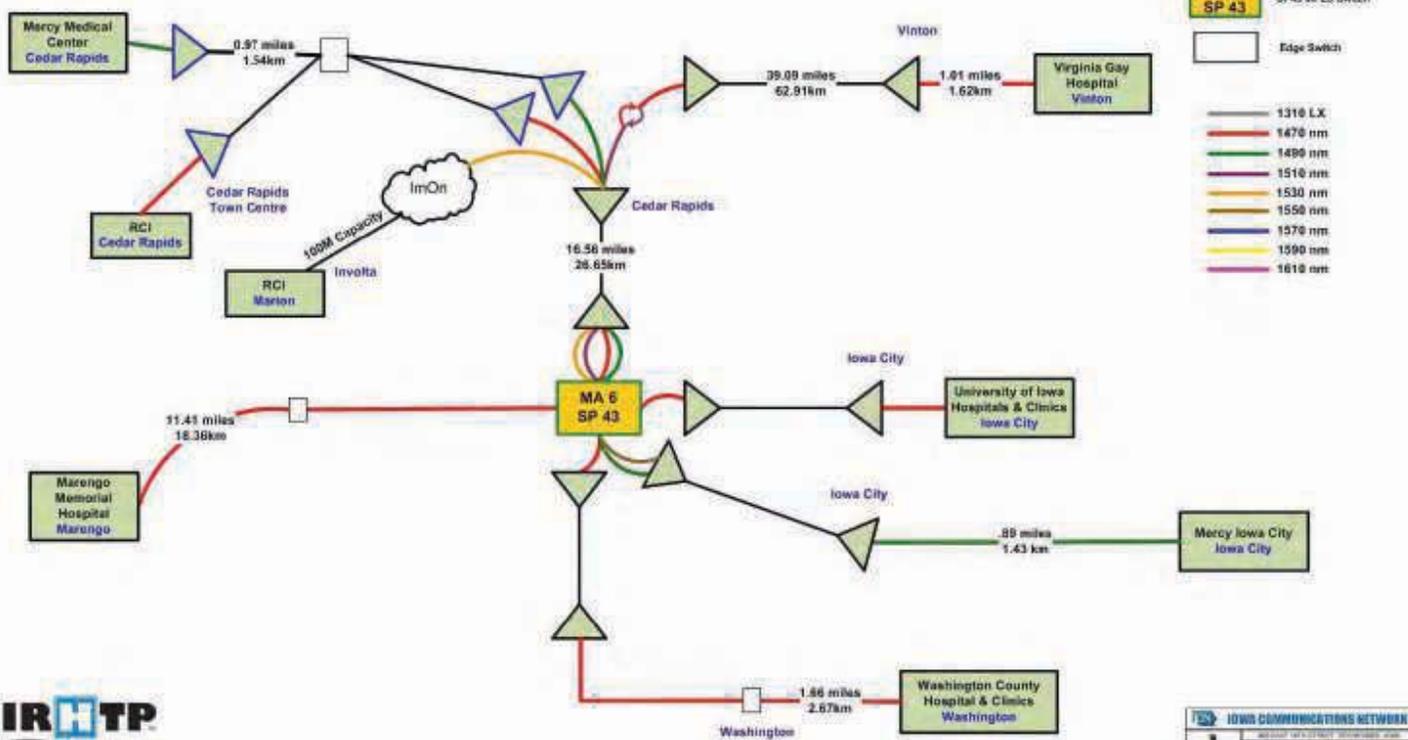
Merged Area # 3 Poosta - Physical Overview



Merged Area # 4 SP 23 Independence - Physical Overview

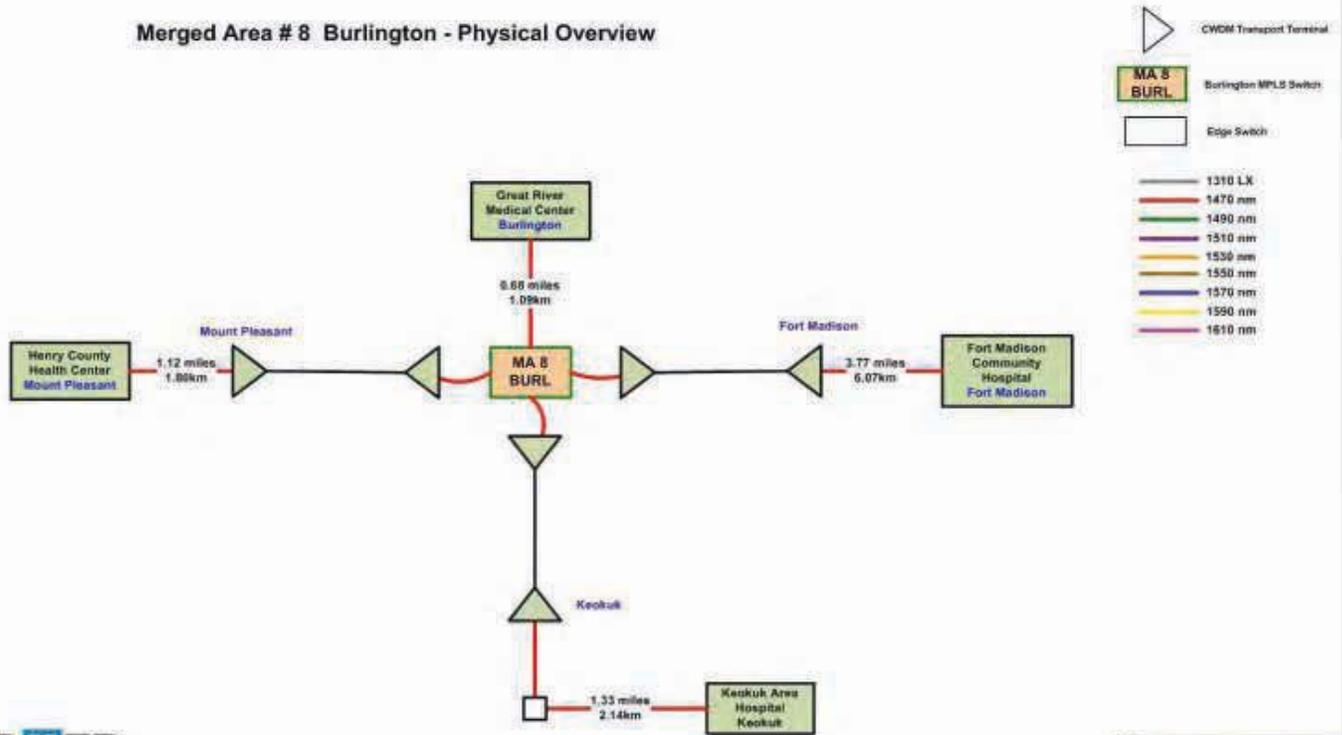


Merged Area # 5 & 6 SP 43 Iowa City - Physical Overview



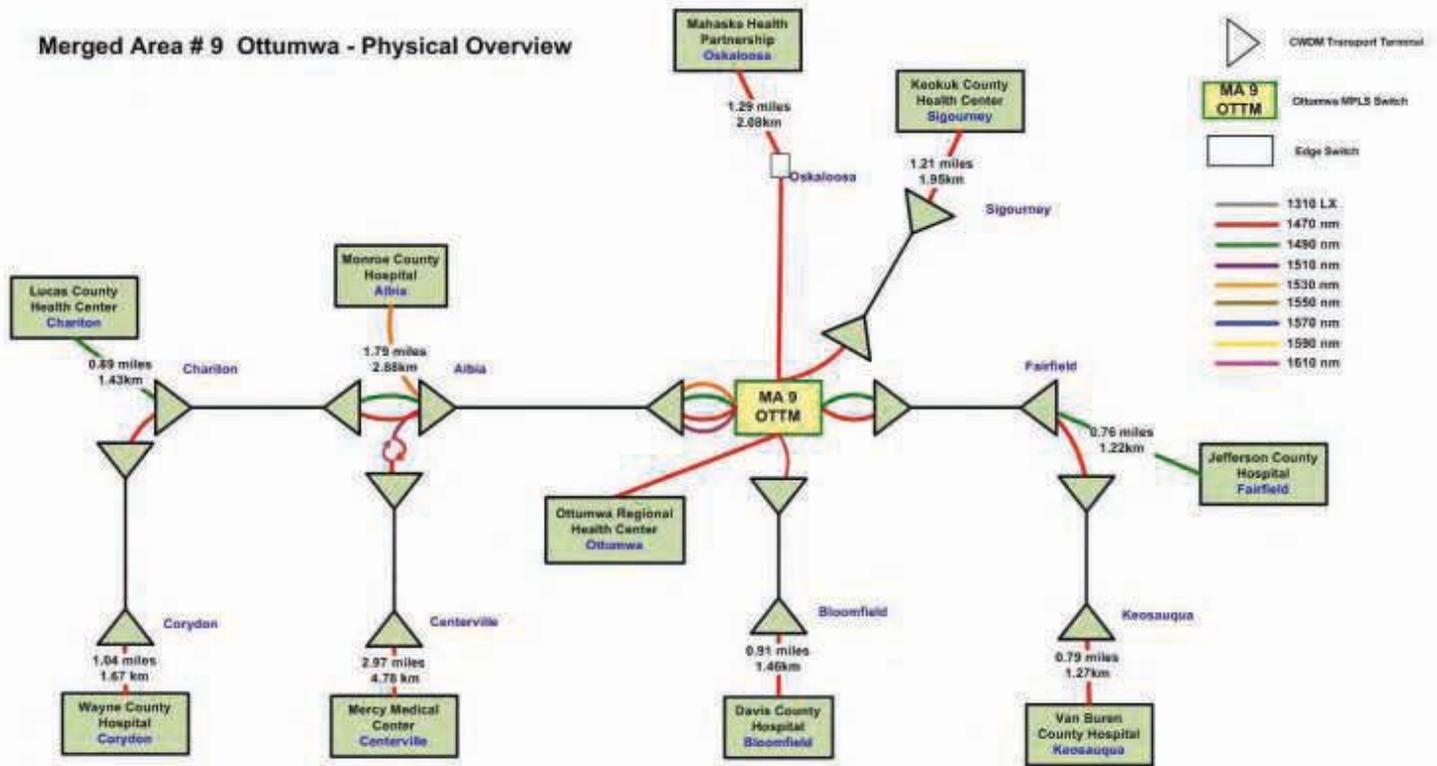
IOWA COMMUNICATIONS NETWORK	
4022007 10/10/2007 10:00:00 AM	
Merged Area #5	
Iowa Telehealth Network	
© 2007 Iowa Telehealth Network	

Merged Area # 8 Burlington - Physical Overview

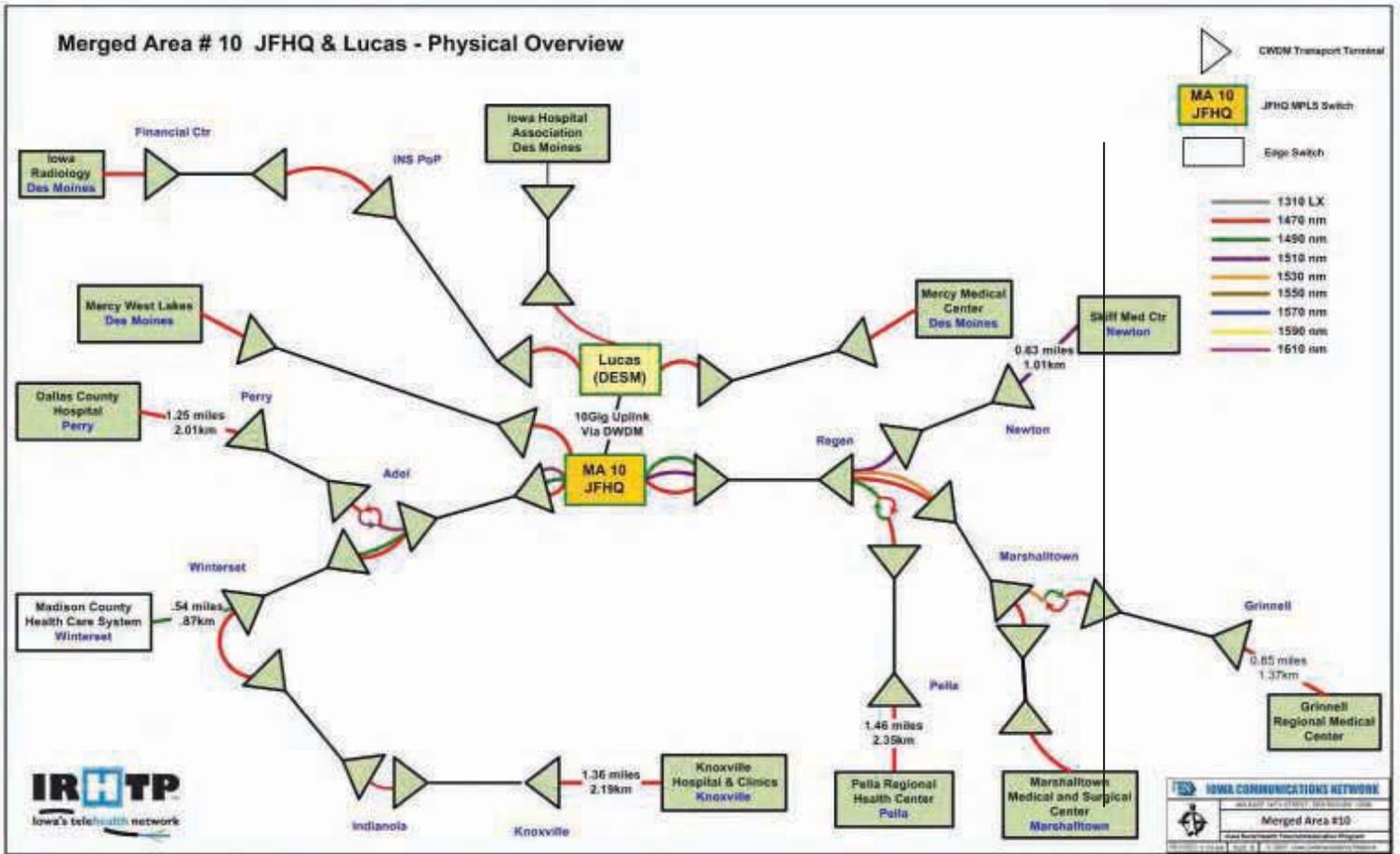


IOWA COMMUNICATIONS NETWORK
 Merged Area #8
 Iowa RuralHealth Telemedicine Program
 2018-2019

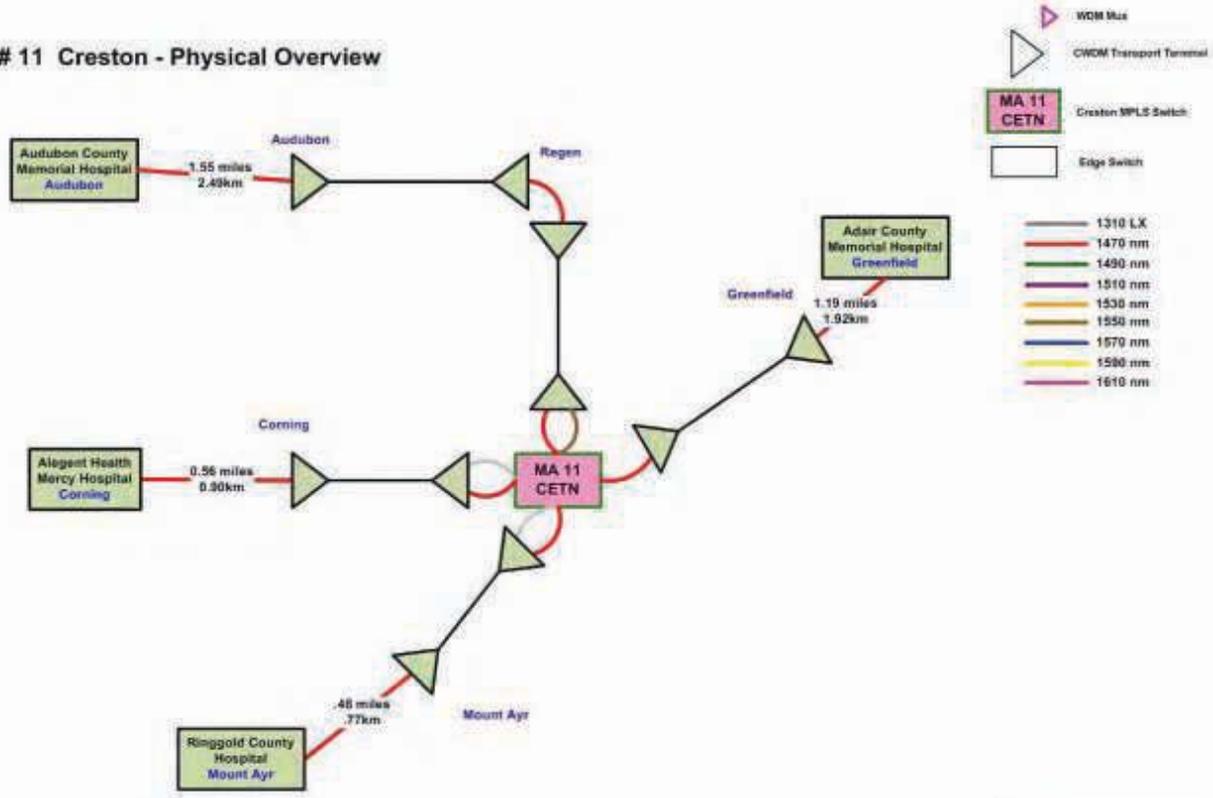
Merged Area # 9 Ottumwa - Physical Overview



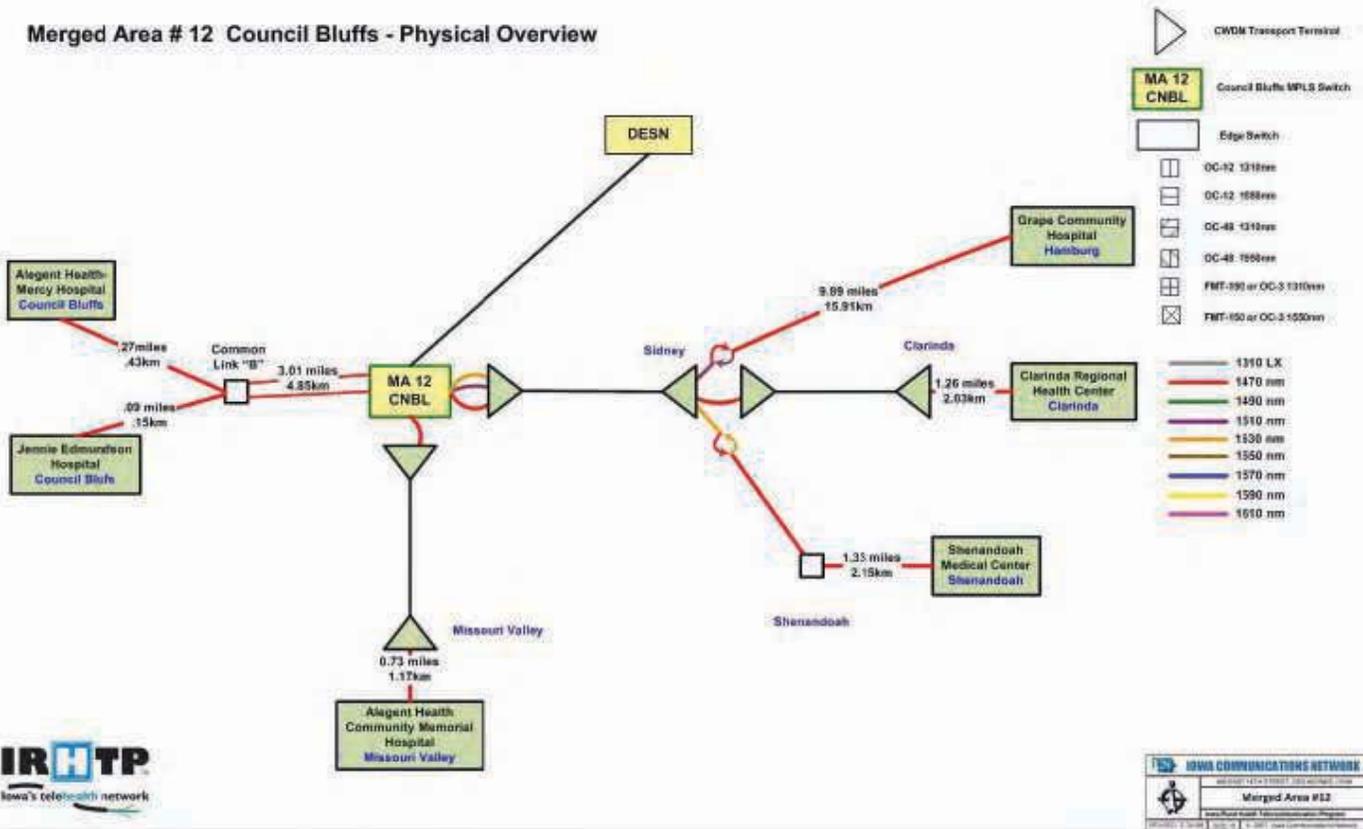
Merged Area # 10 JFHQ & Lucas - Physical Overview

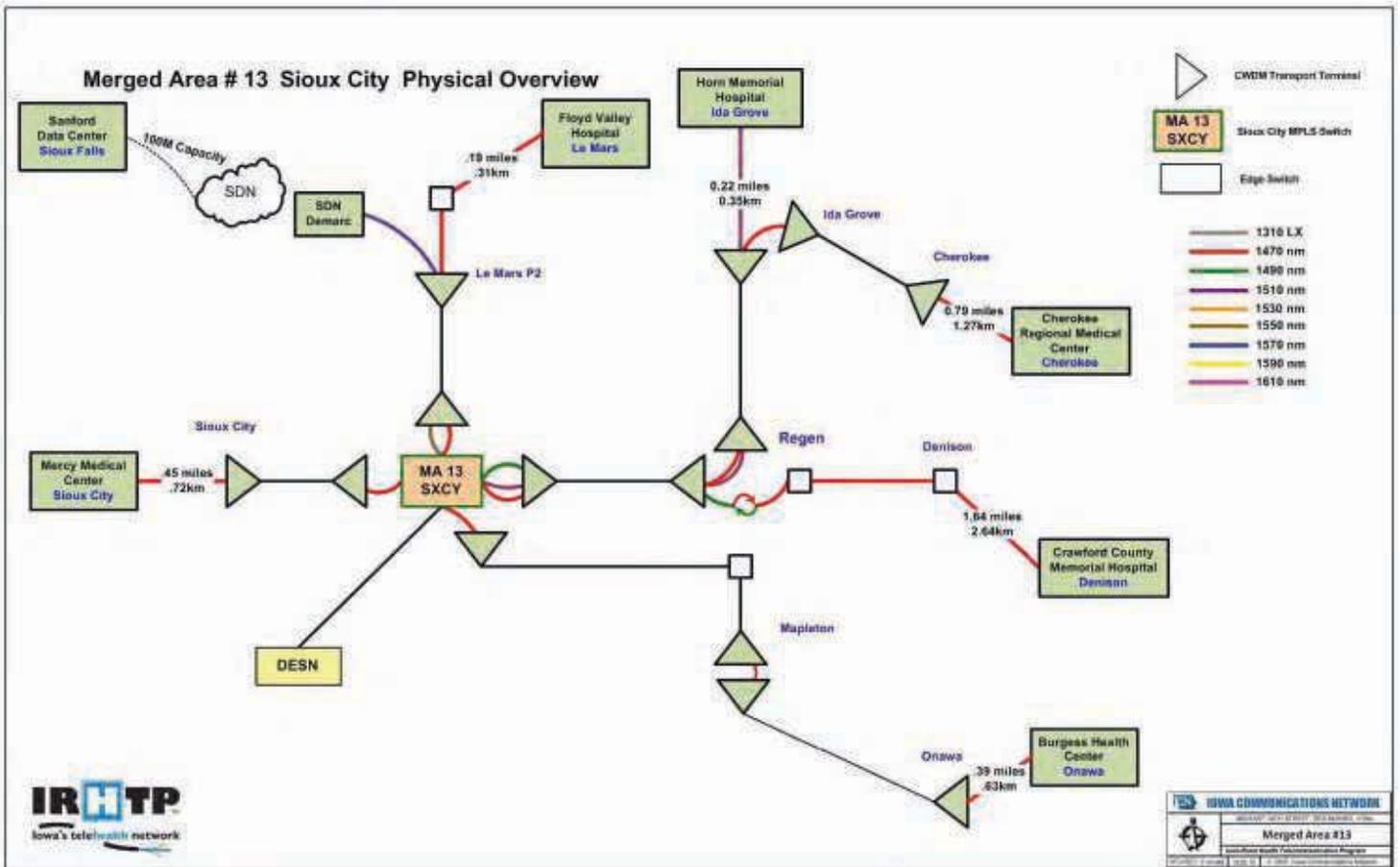


Merged Area # 11 Creston - Physical Overview

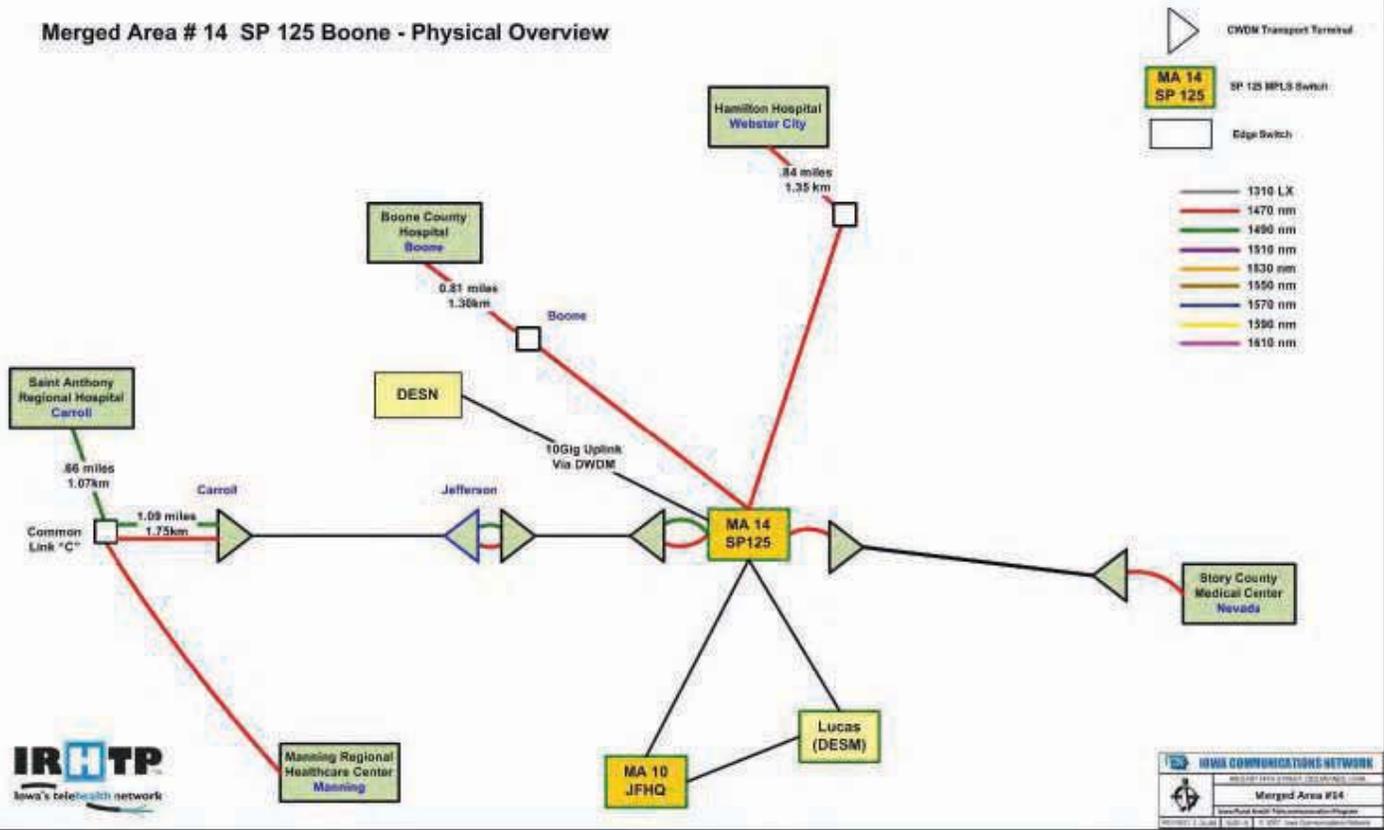


Merged Area # 12 Council Bluffs - Physical Overview

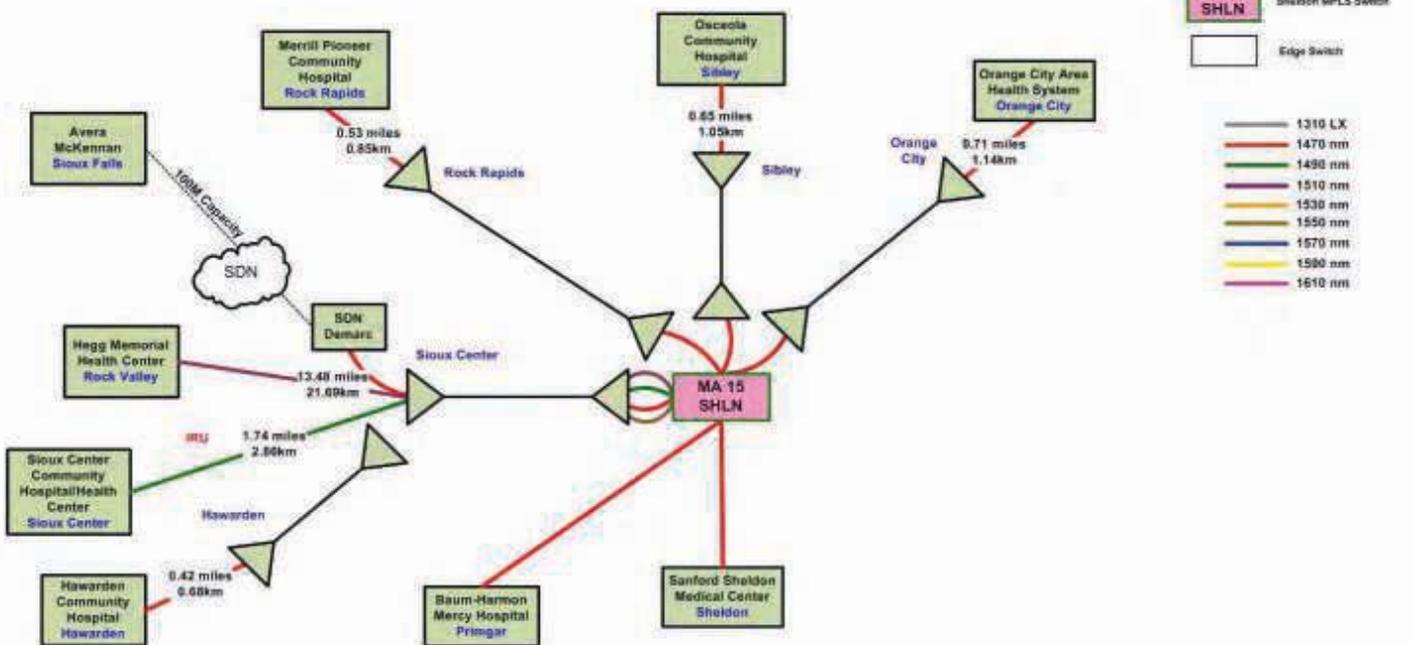




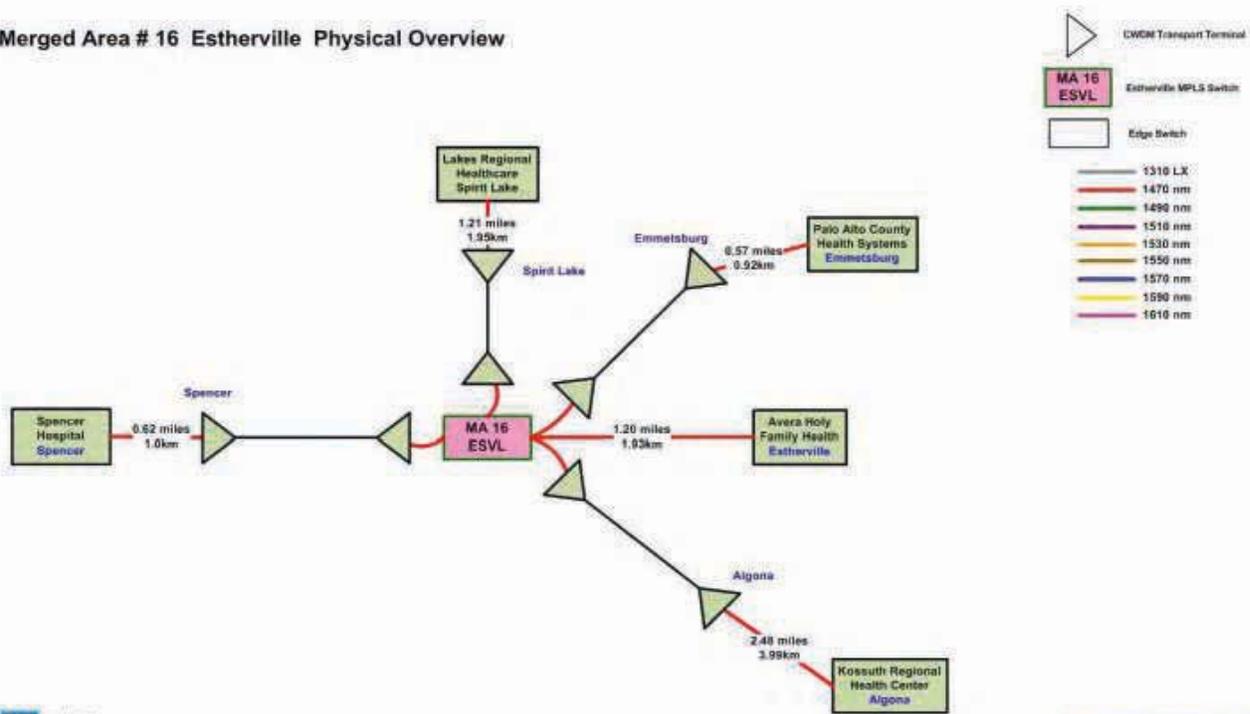
Merged Area # 14 SP 125 Boone - Physical Overview



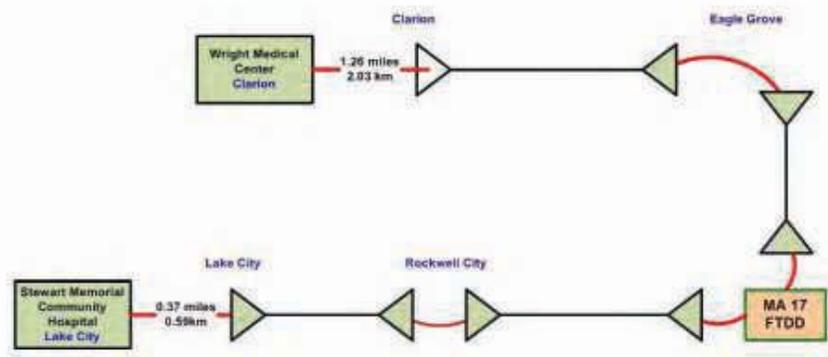
Merged Area # 15 Sheldon - Physical Overview



Merged Area # 16 Estherville Physical Overview



Merged Area # 17 Fort Dodge - Physical Overview



 CWDM Transport Terminal
 MA 17 FTDD Fort Dodge MPLS Switch
 Edge Switch



IOWA COMMUNICATIONS NETWORK
 Merged Area #17
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ANNEX B – LIST OF HCP OWNED LINK-SEGMENTS AND THEIR LOCATIONS

RFP 12-005

SID	HCP	HCP Address	Distance	Distance	Aggregation Point Address
1.1	Mitchell County Regional Health Center	616 N. 8th St, Osage, IA 50461	1.0 mi	1.61 km	Osage Community High School 820 Sawyer Drive, Osage, Iowa
1.2	Floyd County Medical Center	800 11th St., Charles City IA 50616	1.48 mi	2.38 km	Northern Iowa Area CC, 200 Harwood Drive, Charles City, Iowa
1.3	Ellsworth Municipal Hospital	110 Rocksylvania Ave, Iowa Falls, IA 50126	.89 mi	1.43 km	Ellsworth Comm. College 1100 College Avenue, Iowa Falls, Iowa
1.4	Franklin General Hospital	1720 Central AveE., Hampton, IA 50441	2.36 mi	3.80 km	Hampton-Dumont HS 101 12th Ave NW, Hampton, Iowa
1.5	Belmond Medical Center	403 1st St SE, Belmond, IA 50421	.81 m i	1.30 km	Belmond-Klemme HS, 411 10 th Ave NE, Belmond, IA 50421
1.6	Hancock County Memorial Hospital	532 1st St NW, Britt, IA 50423	.64 mi	1.04 km	West Hancock HS 420 9th St SW Britt, Iowa
1.7	Mercy Medical Center-N. Iowa- East Campus	1000 4th St SW, Mason City, IA 50401.	1.99 mi	3.20 km	NIACC, 500 College Drive, Mason City, IA
2.1	Regional Health Services of Howard County	235 8th Ave W., Cresco, IA 52136	1.44 mi	2.32 km	Howard Winneshiek HS 1000 Schroder Dr., Cresco, Iowa
2.2	Winneshiek Medical Center	901 Montgomery St., Decorah, IA 53101	4.25 mi	6.84 km	Luther College 700 College Drive, Decorah Iowa
2.3	Central Community Hospital	901 Davidson St. NW, Elkader, IA 52043	.36 mi	.58 km	AEA 1 - 1400 2nd St NW Elkader, Iowa
2.4	Palmer Lutheran Health Center, Inc.	112 Jefferson St., West Union, IA 52175	3.92 mi	6.31 km	Splice Point B110-4 West of West Union Iowa
2.5	Mercy Medical Center - New Hampton	308 N Maple Ave., New Hampton, IA 50659	.75 mi	1.21 km	New Hampton High School 710 West Main New Hampton
2.6	Veterans Memorial Hospital	40 1st Ave. SE, Waukon, IA 52172	1.08 mi	1.74 km	Waukon High School 10589 3rd St. NW, Waukon, IA
3.1	Mercy Medical Center-Dubuque	250 Mercy Dr., Dubuque, IA 52001	.8 mi	1.29 km	NE Iowa Comm College, 10250 Sundown Rd., Peosta, IA

SID	HCP	HCP Address	Distance		Aggregation Point Address
3.2	Regional Medical Center	709 W. Main St., #359, Manchester, IA 52057	1.14 mi	1.83 km	West Delaware HS 701 New Street Manchester, Iowa
3.3	Mercy Medical Center - Dyersville	1111 3rd St.SW, Dyersville, IA 52040	1.55 mi	2.50 km	Beckman HS 1325 9th St SE Dyersville, Iowa
4.1	Waverly Health Center	312 9th St SW, Waverly, IA 50677	0.49 mi	2.04 km	Waverly Shell Rock HS 1405 4th Ave. Waverly, Iowa
4.2	Buchanan County Health Center	1600 1st St E., Independence, IA, 50644	1.27 mi	2.04 km	Independence HS 1207 1st St West Independence, Iowa
5.1	Virginia Gay Hospital	502 N 9th Ave., Vinton, IA 52349	1.01 mi	1.62 km	Kirkwood Learning Center 111 West 3rd St Vinton, Iowa
5.2	Mercy Medical Center-Cedar Rapids	701 10th St. SE, Cedar Rapids, IA 52403	.97 mi	1.54 km	Splice point 43, west of Iowa City on I-80
6.1	University of Iowa Hospitals & Clinics	200 Hawkins Dr., Iowa City, IA 52242	0 mi	0 km	Splice point 43, west of Iowa City on I-80
6.2	Mercy Iowa City	500 E. Market St., Iowa City, IA 52245	.89 mi	1.43 km	Splice point 43, west of Iowa City on I-80
6.3	Washington County Hospital	400 E. Polk St., Washington, IA 52353	1.66 mi	2.67 km	Iowa National Guard Armory 501 Highway 1 S Washington, Iowa
6.4	Marengo Memorial Hospital	300 W. May St., Marengo, IA 52301	11.41 mi	18.36 km	Williamsburg Public Library 214 West State St Williamsburg, IA
7.1	Mercy Medical Center-Clinton	1410 N 4th St., Clinton, IA 52732	.61 mi	.98km	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.3	Genesis Health System	1227 E. Rusholme St., Davenport, IA 52803	1.72 mi	2.77 km	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.4	Genesis Plaza	2535 Maplecrest Rd., Bettendorf, IA, 52722	.78 mi	1.40 km	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.5	Genesis-Bettendorf Imaging Center	4017 Devils Glen Rd., Bettendorf, IA 52722	.47 mi	.76 km	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.7	Genesis Health System - DeWitt	1118 11th St., DeWitt, IA, 52742	.84 mi	1.35 km	DeWitt High School 331 East 8th Street. DeWitt, Iowa
8.1	Great River Medical Ctr	1221 S. Gear Ave, W. Burlington, IA 52655	.68 mi	1.09 km	Southeastern IA Comm. College, 1500 Agency Rd., W. Burlington, IA

SID	HCP	HCP Address	Distance		Aggregation Point Address
8.2	Fort Madison Community Hospital	5445 Ave. O #174, Fort Madison, IA 52627	3.77 mi	6.07 km	Fort Madison High School 2001 Avenue B Fort Madison, Iowa
8.3	Keokuk Area Hospital	1600 Morgan St., Keokuk, IA 52632	1.33 mi	2.14 km	Iowa National Guard Armory 170 Boulevard Road Keokuk, Iowa
8.4	Henry County Health Center	407 S. White St., Mt Pleasant, IA 52641	1.12 mi	1.80 km	Iowa Wesleyan College 601 North Main St Mount Pleasant, Iowa
9.1	Mahaska Health Partnership	1229 C Ave. East, Oskaloosa, IA 52577	1.29 mi	2.08 km	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.2	Keokuk County Health Center	23019 Highway 149, Sigourney, IA 52591	1.21 mi	1.95 km	Sigourney High School 907 East Pleasant Valley Sigourney, Iowa
9.3	Jefferson County Hospital	400 Highland St., Fairfield, IA 52556	.75 mi	1.22 km	Fairfield High school 403 S 20th Street Fairfield, Iowa
9.4	Van Buren County Hospital	304 Franklin St., Keosauqua, IA 52565	.79 mi	1.27 km	Van Buren Community HS 405 4th Street Keosauqua, Iowa
9.5	Davis County Hospital	509 N. Madison, Bloomfield, IA 52537	.91 mi	1.46 km	Old Davis County High School 900 East North Street Bloomfield, Iowa
9.7	Mercy Medical Center -Centerville	19898 St., St Josephs Dr. Centerville, IA 52544	2.92 mi	4.78 km	Centerville High School 600 CHS Drive Centerville, Iowa
9.8	Wayne County Hospital	417 S. East Street, Corydon, IA 50060	1.04 mi	1.67 km	Wayne County High School 102 North DeKalb St., Corydon, Iowa
9.9	Lucas County Hospital	1200 N 7th St, Chariton, IA 50049	.89 mi	1.43 km	Chariton High School 140 East Albia Road, Chariton, Iowa
9.9	Monroe County Hospital	6580 165th St, Albia, IA 52531	1.79 mi	2.88 km	Albia, High School 503 B Avenue East, Albia Iowa
10.1	Mercy Medical Center-Des Moines	1111 6th Ave, Des Moines, IA 50309	.51 mi	.82 km	Lucas State Office Building, Des Moines, IA 50319
10.2	Skiff Medical Center Newton	204 N. 4th Ave. E, Newton, IA	.63 mi	1.01 km	DMACC Newton Campus 600 North 2nd Ave. Newton, Iowa
10.3	Marshalltown Medical and Surgical Center	Three S. 4th Ave, Marshalltown, IA 50158	.4 mi	.64 km	JFHQ, Camp Dodge, Johnston, IA

SID	HCP	HCP Address	Distance		Aggregation Point Address
10.4	Pella Regional Health Center	404 Jefferson St. Pella, IA 50219	1.46 mi	2.35 km	Central College 812 University St Pella Iowa
10.5	Knoxville Hospital & Clinics	1002 S. Lincoln St. Knoxville, IA 50138	1.36 mi	2.19 km	Veterans Hospital 1515 West Pleasant Knoxville Iowa
10.6	Madison County Health Care System	300 W. Hutchings St. Winterset, IA 50273	.54 mi	.87 km	Winterset High School 624 Husky Drive Knoxville, Iowa
10.7	Mercy Medical Center, West Lakes	1601 60th St. West Des Moines, IA 50266	0 mi	0 km	JFHQ, Camp Dodge, Johnston, IA
10.9	Dallas County Hospital	610 10th St. Perry, IA 50220	1.25 mi	2.01 km	Perry High School 1102 Willis Avenue Perry, Iowa
11.1	Adair County Memorial Hospital	609 SE Kent, Greenfield, IA 50849	1.19 mi	1.92 km	Nodaway Valley High School 410 Northwest 2nd Street Greenfield, Iowa
11.3	Ringgold County Hospital	504 N. Cleveland, Mt. Ayr, IA 50854	.48 mi	.77 km	Mt Ayr High School 1001 East Columbus Street Mt Ayr Iowa
11.4	Alegent Health Mercy Hospital - Corning	603 Rosary Drive, Corning, IA 50841	.56 mi	.77 km	Corning High School 905 8th St. Corning , Iowa
11.6	Audubon County Memorial Hospital	515 Pacific St, Audubon, IA 50025	1.55 mi	2.49 km	Audubon High School 800 3rd Ave. Audubon, Iowa
12.1	Grape Community Hospital	2959 US Hwy 275, Hamburg, IA 51640	9.89 mi	15.91 km	Sidney High School 2754 Knox Road Sidney, Iowa
12.2	Clarinda Regional Health Center	823 S. 17th St., Clarinda, IA 51632	1.26 mi	2.03 km	Iowa Western Community College 923 East Washington Clarinda, Iowa
12.3	Shenandoah Medical Center	300 Pershing Ave., Shenandoah, IA 51601	1.33 mi	2.15 km	Iowa National Guard Armory 601 Ferguson Road Shenandoah, Iowa
12.4	Alegent Health Community Memorial Hospital	631 North 8th St., Missouri Valley, IA 51555	.73 mi	1.17 km	Missouri Valley High School 605 Lincoln Way Missouri Valley, Iowa
12.5	Jennie Edmundson Hospital	933 E. Pierce St., #2C, Council Bluffs, IA 51503	.09 mi	.15 km	Iowa Western Comm. College, 2700 College Rd., Council Bluffs, IA
12.6	Alegent Health Mercy Hospital - Council Bluffs	800 Mercy Drive Council Bluffs, IA 51503	.73 mi	1.17km	Iowa Western Comm. College, 2700 College Rd., Council Bluffs, IA

SID	HCP	HCP Address	Distance		Aggregation Point Address
13.1	Horn Memorial Hospital	701 E. 2nd St, Ida Grove, IA 51445	.22 mi	.35 km	Iowa Western Community College 900 Montgomery Drive Ida Grove, Iowa
13.2	Cherokee Regional Health Center	300 Sioux Valley Dr., Cherokee, IA 51012	.79 mi	1.27 km	Cherokee High School 600 West Bluff Street Cherokee, Iowa
13.3	Crawford County Memorial Hospital	2020 1st Ave S., Denison, IA 51442	1.64 mi	2.64 km	Iowa Western Tech Comm. College 11 North 5th St Denison, Iowa
13.4	Burgess Health Center	1600 Diamond St., Onawa, IA, 51040	.39 mi	.63 km	West Monona High School 1314 15th Street Onawa, Iowa
13.5	Mercy Medical Center-Sioux City	801 5th St., Sioux City, IA 51101	.45 mi	.72 km	Western Iowa Tech Comm. College 4647 Stone Ave., Sioux City, IA
13.6	Floyd Valley Hospital	714 Lincoln St NE, Hwy 3 East, LeMars, IA 51031	.19 mi	.31 km	Gehlen Catholic High School 709 Plymouth St NE LeMars, Iowa
14.1	Story County Medical Center	630 6th St., Nevada, IA 50201	10.6 mi	17.06 km	Via Maintenance Splice MS-1107
14.2	Manning Regional Healthcare Center	410 Main St., Manning, IA 51455	1.09 mi	1.75 km	DMACC Carroll Campus 906 North Grant Road Carroll, Iowa
14.3	St. Anthony Regional Hospital	311 S. Clark St., Carroll, IA 51401	.66 mi	1.07 km	DMACC Carroll Campus 906 North Grant Road Carroll, Iowa
14.4	Boone County Hospital	1015 Union St., Boone, IA 50036	.81 mi	1.30 km	DMACC Boone Campus 1125 Hancock Drive Boone, Iowa
15.1	Osceola Community Hospital, Inc.	9th Ave N., Sibley, IA 51249	.65 mi	1.05 km	Sibley-Ocheyedan Schools 120 11th Ave. NE Sibley, Iowa
15.2	Orange City Area Health System	1000 Lincoln Circle SE, Orange City, IA 51041	.71 mi	1.1 km	Northwestern College 101 7th St SW Orange City, Iowa
15.3	Baum-Harmon Mercy Hospital	255 N. Welch Ave., Primghar, IA.,51245	0 mi	0 km	Northwest Iowa Community College 603 West Park Street Sheldon, IA
15.4	Sanford Sheldon Medical Center	118 N. 7th Ave, Sheldon, Ia 51201	1.93 mi	3.10 km	Iowa National Guard Armory 920 Western Avenue, Sheldon, Iowa
15.5	Hawarden Community Hospital	1111 11th st., Hawarden, IA 51023	.42 mi	.68 km	Hawarden Library 803 10th Street Hawarden, Iowa

	HCP	HCP Address	Distance		Aggregation Point Address
15.6	Sioux Center Community Hospital/Health Center	605 S. Main Ave., Sioux Center, IA 51250	1.74 mi	2.80 km	AEA 4 Highway 18 North, Rock Valley, Iowa
15.7	Hegg Memorial Health Center	1202 21st. Ave., Rock Valley, IA 51247	13.48 mi	21.69 km	AEA 4 Highway 18 North, Rock Valley, Iowa
15.8	Sanford Hospital-Rock Rapids	801 Greene St., Rock Rapids, IA 51246	.53 mi	.85 km	Rock Valley High School 1712 20th Ave. Rock Valley, Iowa
15.9	Avera McKennan Hospital	2920 West 10 th Street Sioux Falls, SD	0 mi	0 km	Northwest Iowa Community College, 603 West Park Street, Sheldon, Iowa
15.92	Sanford Health	1305 W 18 th St Sioux Falls, SD	0 mi	0 km	Western Iowa Tech Comm. College 4647 Stone Ave, Sioux City, Iowa
16.1	Lakes Regional Health Care	2301 Hwy 71, Spirit Lake, IA	1.21mi	1.95 km	Spirit Lake High School 2701 Hill Avenue, Spirit Lake, Iowa
16.2	Palo Alto County Health System	3201 1st St., Emmetsburg, IA 50536	.57 mi	.92 km	Iowa Lakes Comm. College 3200 College Drive, Emmetsburg, Iowa
16.3	Avera Holy Family Health	826 N. 8th St., Estherville, IA 51334	1.20 mi	1.93 km	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
16.4	Kossuth Regional Health Center	1515 S. Phillips St., Algona, IA 50511	2.48 mi	3.99 km	Iowa Lakes Comm. College 2111 Highway 169 N, Algona, Iowa
16.5	Spencer Hospital	1200 1st Ave. E., Spencer, IA 51301	.62 mi	1.0 km	Iowa Lakes Comm. College 1900 Grand Avenue, Spencer, Iowa
17.1	Van Diest Medical Center	2350 Hospital Drive Webster City, IA 50595	.84 mi	1.35 km	Link Splice 125 East of Boone, Iowa
17.2	Stewart Memorial Community Hospital	1301 W. Main St., Lake City, IA 51449	.37 mi	.59 km	Southern Cal Comm. High School 709 West Main St., Lake City, Iowa
17.3	Wright Medical Center	1316 S. Main St., Clarion, IA	1.26 mi	2.03 km	Clarion Goldfield Middle School 300 3rd Ave NE Clarion, Iowa

ANNEX C - LIST of HCP OWNED SWITCHES AND LOCATIONS

RFP 12-005

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
1.1	Mitchell County Regional Health Center	616 N. 8th St, Osage, IA 50461	Osage Community High School 820 Sawyer Drive Osage, Iowa	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.2	Floyd County Medical Center	800 11th St., Charles City IA 50616	Northern Iowa Area CC 200 Harwood Drive Charles City, Iowa	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.3	Ellsworth Municipal Hospital	110 Rocksylvana Ave, Iowa Falls, IA 50126	Ellsworth Comm College 1100 College Avenue Iowa Falls, Iowa	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.4	Franklin General Hospital	1720 Central Ave E., Hampton, IA 50441	Hampton-Dumont HS 101 12th Ave NW Hampton, Iowa	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.5	Belmond Medical Center	403 1st St SE, Belmond, IA 50421	Belmond-Klemme HS 411 10 th Ave NE, Belmond, IA 50421	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.6	Hancock County Memorial Hospital	532 1st St NW, Britt, IA 50423	West Hancock HS 420 9th St SW Britt, Iowa	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.7	Mercy Medical Center-N. Iowa-East Campus	1000 4th St SW, Mason City, IA 50401.	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
2.1	Regional Health Services of Howard County	235 8th Ave W., Cresco, IA 52136	Howard Winneshiek HS 1000 Schroder Dr. Cresco, Iowa	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
2.2	Winneshiek Medical Center	901 Montgomery St., Decorah, IA 53101	Luther College 700 College Drive Decorah Iowa	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
2.3	Central Community Hospital	901 Davidson St. NW, Elkader, IA 52043	AEA 1 - 1400 2nd St NW Elkader, Iowa	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
2.4	Palmer Lutheran Health Center, Inc.	112 Jefferson St., West Union, IA 52175	Splice Point B110-4 West of West Union Iowa	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
2.5	Mercy Medical Center - New Hampton	308 N Maple Ave., New Hampton, IA 50659	New Hampton High School, 710 West Main, New Hampton, IA	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
2.6	Veterans Memorial Hospital	40 1st Ave. SE, Waukon, IA 52172	Waukon High School 10589 3rd St. NW, Waukon, IA	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
3.1	Mercy Medical Center-Dubuque	250 Mercy Dr., Dubuque, IA 52001	North East Iowa Community College 10250 Sundown Road Peosta, Iowa	North East Iowa Community College 10250 Sundown Road Peosta, Iowa
3.2	Regional Medical Center	709 W. Main St., #359, Manchester, IA 52057	West Delaware HS 701 New Street Manchester, Iowa	North East Iowa Community College 10250 Sundown Road Peosta, Iowa
3.3	Mercy Medical Center - Dyersville	1111 3rd St.SW, Dyersville, IA 52040	Beckman HS 1325 9th St SE Dyersville, Iowa	North East Iowa Community College 10250 Sundown Road Peosta, Iowa
4.1	Waverly Health Center	312 9th St SW, Waverly, IA 50677	Waverly Shell Rock HS 1405 4th Ave. Waverly, Iowa	Splice Point 23 near Waterloo, Iowa
4.2	Buchanan County Health Center	1600 1st St E., Independence, IA, 50644	Independence HS 1207 1st St West Independence, Iowa	Splice Point 23 near Waterloo, Iowa
5.1	Virginia Gay Hospital	502 N 9th Ave., Vinton, IA 52349	Kirkwood Learning Center 111 West 3rd St Vinton, Iowa	Kirkwood College 6301 Kirkwood Blvd SW Cedar Rapids, Iowa
5.2	Mercy Medical Center-Cedar Rapids	701 10th St. SE, Cedar Rapids, IA 52403	Splice Point 43 West of Iowa City on I- 80	Splice Point 43 West of Iowa City on I-80
6.1	University of Iowa Hospitals & Clinics	200 Hawkins Dr., Iowa City, IA 52242	Kirkwood Comm. College, 1816 Lower Muscatine Rd Iowa City, IA	Splice Point 43 West of Iowa City on I-80
6.2	Mercy Iowa City	500 E. Market St., Iowa City, IA 52245	Kirkwood Comm. College, 1816 Lower Muscatine Rd Iowa City, IA	Splice Point 43 West of Iowa City on I-80
6.3	Washington County Hospital	400 E. Polk St., Washington, IA 52353	Iowa National Guard Armory 501 Highway 1 S Washington, Iowa	Splice Point 43 West of Iowa City on I-80
6.4	Marengo Memorial Hospital	300 W. May St., Marengo, IA 52301	Williamsburg Public Library 214 West State St Williamsburg, IA	Splice Point 43 West of Iowa City on I-80
7.1	Mercy Medical Center-Clinton	1410 N 4th St., Clinton, IA 52732	Eastern Iowa Comm. College, 1000 Lincoln Blvd, Clinton, IA	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.3	Genesis Health System	1227 E. Rusholme St., Davenport, IA 52803	St. Ambrose Univ., 518 W. Locust St. Davenport, IA	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.4	Genesis Plaza	2535 Maplecrest Rd., Bettendorf, IA, 52722	Eastern Iowa Community College 500 Belmont Road Bettendorf Iowa	Eastern Iowa Community College, 500 Belmont Road, Bettendorf Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
7.5	Genesis-Bettendorf Imaging Center	4017 Devils Glen Rd., Bettendorf, IA 52722	Eastern Iowa Community College 500 Belmont Road Bettendorf Iowa	Eastern Iowa Community College 500 Belmont Road Bettendorf Iowa
7.7	Genesis Health System - DeWitt	1118 11th St., DeWitt, IA, 52742	DeWitt High School 331 East 8th Street. DeWitt, Iowa	Eastern Iowa Community College 500 Belmont Road Bettendorf Iowa
8.1	Great River Medical Center	1221 S. Gear Ave, W. Burlington, IA 52655	South Eastern Iowa Community College 1500 Agency Road West Burlington, IA	South Eastern Iowa Community College 1500 Agency Road West Burlington, IA
8.2	Fort Madison Community Hospital	5445 Ave. O #174, Fort Madison, IA 52627	Fort Madison High School 2001 Avenue B Fort Madison, Iowa	South Eastern Iowa Community College 1500 Agency Road West Burlington, IA
8.3	Keokuk Area Hospital	1600 Morgan St., Keokuk, IA 52632	Iowa National Guard Armory 170 Boulevard Road Keokuk, Iowa	South Eastern Iowa Community College 1500 Agency Road West Burlington, IA
8.4	Henry County Health Center	407 S. White St., Mt Pleasant, IA 52641	Iowa Wesleyan College 601 North Main St Mount Pleasant, Iowa	South Eastern Iowa Community College 1500 Agency Road West Burlington, IA
9.1	Mahaska Health Partnership	1229 C Ave. East, Oskaloosa, IA 52577	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa	Indian Hills Comm. College, 525 Grandview Ave., Ottumwa, Iowa
9.2	Keokuk County Health Center	23019 Highway 149, Sigourney, IA 52591	Sigourney High School 907 East Pleasant Valley Sigourney, Iowa	Indian Hills Comm. College, 525 Grandview Ave., Ottumwa, Iowa
9.3	Jefferson County Hospital	400 Highland St., Fairfield, IA 52556	Fairfield High school 403 S 20th Street Fairfield, Iowa	Indian Hills Comm. College, 525 Grandview Ave., Ottumwa, Iowa
9.4	Van Buren County Hospital	304 Franklin St., Keosauqua, IA 52565	Van Buren Community HS 405 4th Street Keosauqua, Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.5	Davis County Hospital	509 N. Madison, Bloomfield, IA 52537	Old Davis County High School 900 East North Street Bloomfield, Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.7	Mercy Medical Center -Centerville	19898 St., St Josephs Dr., Centerville, IA 52544	Centerville High School 600 CHS Drive Centerville, Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.8	Wayne County Hospital	417 S. East Street, Corydon, IA 50060	Wayne County High School 102 North DeKalb St., Corydon, Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.9	Lucas County Hospital	1200 N 7th St, Chariton, IA 50049	Chariton High School 140 East Albia Road, Chariton, Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.9	Monroe County Hospital	6580 165th St, Albia, IA 52531	Albia, High School 503 B Avenue East, Albia Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
10.1	Mercy Medical Center-Des Moines	1111 6th Ave, Des Moines, IA 50309	Lucas State Office Bldg Des Moines, Iowa 50319	Lucas State Office Bldg Des Moines, Iowa 50319
10.2	Skiff Medical Center Newton	204 N. 4th Ave. E, Newton, IA	DMACC Newton Campus 600 North 2nd Ave. Newton, Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.3	Marshalltown Medical and Surgical Center	Three S. 4th Ave, Marshalltown, IA 50158	JFHQ Johnston IA or Lucas State Office Bldg Des Moines, Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.4	Pella Regional Health Center	404 Jefferson St., Pella, IA 50219	Central College 812 University St Pella Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.5	Knoxville Hospital & Clinics	1002 S. Lincoln St., Knoxville, IA 50138	Veterans Hospital 1515 West Pleasant Knoxville Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.6	Madison County Health Care System	300 W. Hutchings St., Winterset, IA 50273	Winterset High School 624 Husky Drive Knoxville, Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.7	Mercy Medical Center, West Lakes	1601 60th St, West Des Moines, IA 50266	JFHQ Johnston IA or Lucas State Office Bldg Des Moines, Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.9	Dallas County Hospital	610 10th St., Perry, IA 50220	Perry High School 1102 Willis Avenue Perry, Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
11.1	Adair County Memorial Hospital	609 SE Kent, Greenfield, IA 50849	Nodaway Valley High School 410 Northwest 2nd Street Greenfield, Iowa	Southwestern Community College, 2520 College Drive, Creston, Iowa
11.3	Ringgold County Hospital	504 N. Cleveland, Mt. Ayr, IA 50854	Mt Ayr High School 1001 East Columbus Street Mt Ayr Iowa	Southwestern Community College, 2520 College Drive, Creston, Iowa
11.4	Alegent Health Mercy Hospital - Corning	603 Rosary Drive, Corning, IA 50841	Corning High School 905 8th St. Corning, Iowa	Southwestern Community College, 2520 College Drive, Creston, Iowa
11.6	Audubon County Memorial Hospital	515 Pacific St, Audubon, IA 50025	Audubon High School 800 3rd Ave. Audubon, Iowa	Southwestern Community College, 2520 College Drive, Creston, Iowa
12.1	Grape Community Hospital	2959 US Hwy 275, Hamburg, IA 51640	Sidney High School 2754 Knox Road Sidney, Iowa	Iowa Western Community College, 2700 College Road, Council Bluffs, Iowa
12.2	Clarinda Regional Health Center	823 S. 17th St., Clarinda, IA 51632	Iowa Western Community College 923 East Washington Clarinda, Iowa	Iowa Western Community College, 2700 College Road, Council Bluffs, Iowa
12.3	Shenandoah Medical Center	300 Pershing Ave., Shenandoah, IA 51601	Iowa National Guard Armory, 601 Ferguson Road, Shenandoah, Iowa	Iowa Western Community College, 2700 College Road, Council Bluffs, Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
12.4	Alegent Health Community Memorial Hospital	631 North 8th St., Missouri Valley, IA 51555	Missouri Valley High School 605 Lincoln Way Missouri Valley, Iowa	Iowa Western Community College, 2700 College Road Council Bluffs, Iowa
12.5	Jennie Edmundson Hospital	933 E. Pierce St., #2C, Council Bluffs, IA 51503	Iowa Western Community College 2700 College Road Council Bluffs, IA	Iowa Western Community College, 2700 College Road Council Bluffs, Iowa
12.6	Alegent Health Mercy Hospital - Council Bluffs	800 Mercy Drive Council Bluffs, IA 51503	Iowa Western Community College 2700 College Road Council Bluffs, IA	Iowa Western Community College, 2700 College Road Council Bluffs, Iowa
13.1	Horn Memorial Hospital	701 E. 2nd St, Ida Grove, IA 51445	Iowa Western Community College 900 Montgomery Drive Ida Grove, IA	Western Iowa Tech Comm. College, 4647 Stone Ave, Sioux City, Iowa
13.2	Cherokee Regional Health Center	300 Sioux Valley Dr., Cherokee, IA 51012	Cherokee High School 600 West Bluff Street Cherokee, Iowa	Western Iowa Tech Comm. College, 4647 Stone Ave, Sioux City, Iowa
13.3	Crawford County Memorial Hospital	2020 1st Ave S., Denison, IA 51442	Iowa Western Tech Comm. College 11 North 5th St Denison, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave, Sioux City, Iowa
13.4	Burgess Health Center	1600 Diamond St., Onawa, IA, 51040	West Monona High School 1314 15th Street Onawa, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave, Sioux City, Iowa
13.5	Mercy Medical Center-Sioux City	801 5th St., Sioux City, IA 51101	Western Iowa Tech Comm. College 4647 Stone Ave, Sioux City, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave Sioux City, Iowa
13.6	Floyd Valley Hospital	714 Lincoln St NE, Hwy 3 East, LeMars, IA 51031	Gehlen Catholic High School 709 Plymouth St NE, LeMars, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave Sioux City, Iowa
14.1	Story County Medical Center	630 6th St., Nevada, IA 50201	Via Maintenance Splice MS-1107	Splice Point 125 East of Boone, Iowa
14.2	Manning Regional Healthcare Center	410 Main St., Manning, IA 51455	DMACC Carroll Campus 906 North Grant Road Carroll, Iowa	Splice Point 125 East of Boone, Iowa
14.3	St. Anthony Regional Hospital	311 S. Clark St., Carroll, IA 51401	DMACC Carroll Campus 906 North Grant Road Carroll, Iowa	Splice Point 125 East of Boone, Iowa
14.4	Boone County Hospital	1015 Union St., Boone, IA 50036	DMACC Boone Campus 1125 Hancock Drive Boone, Iowa	Splice Point 125 East of Boone, Iowa
15.1	Osceola Community Hospital, Inc.	9th Ave N., Sibley, IA 51249	Sibley-Ocheyedan Schools 120 11th Ave. NE Sibley, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.2	Orange City Area Health System	1000 Lincoln Circle SE, Orange City, IA 51041	Northwestern College 101 7th St SW Orange City, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
15.3	Baum-Harmon Mercy Hospital	255 N. Welch Ave., Primghar, IA.,51245	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.4	Sanford Sheldon Medical Center	118 N. 7th Ave, Sheldon, IA 51201	Iowa National Guard Armory 920 Western Avenue, Sheldon, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.5	Hawarden Community Hospital	1111 11th St., Hawarden, IA 51023	Hawarden Library 803 10th Street Hawarden, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.6	Sioux Center Community Hospital/Health Center	605 S. Main Ave., Sioux Center, IA 51250	AEA 4 Highway 18 North, Rock Valley, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave Sioux City, Iowa
15.7	Hegg Memorial Health Center	1202 21st. Ave., Rock Valley, IA 51247	AEA 4 Highway 18 North, Rock Valley, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.8	Sanford Health-Rock Rapids	801 Greene St., Rock Rapids, IA 51246	Rock Valley High School 1712 20th Ave. Rock Valley, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave Sioux City, Iowa
15.9	Avera McKennan Hospital	2920 West 10 th Street Sioux Falls, SD	AEA 4 Highway 18 North, Rock Valley, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.92	Sanford Health	1305 West 18 th St Sioux Falls, SD	Gehlen Catholic High School,709 Plymouth St NE LeMars, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave Sioux City, Iowa
16.1	Lakes Regional Health Care	2301 Hwy 71, Spirit Lake, IA	Spirit Lake High School 2701 Hill Avenue Spirit Lake, Iowa	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
16.2	Palo Alto County Health System	3201 1st St., Emmetsburg, IA 50536	Iowa Lakes Comm. College 3200 College Drive Emmetsburg, Iowa	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
16.3	Avera Holy Family Health	826 N. 8th St., Estherville, IA 51334	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
16.4	Kossuth Regional Health Center	1515 S. Phillips St., Algona, IA 50511	Iowa Lakes Comm. College 2111 Highway 169 N Algona, Iowa	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
16.5	Spencer Hospital	1200 1st Ave. E., Spencer, IA 51301	Iowa Lakes Comm. College 1900 Grand Avenue Spencer, Iowa	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
17.1	Van Diest Medical Center	2350 Hospital Drive Webster City, IA 50595	Link Splice 125 East of Boone, Iowa	Iowa Central Community College 1 Triton Circle Fort Dodge, Iowa
17.2	Stewart Memorial Community Hospital	1301 W. Main St., Lake City, IA 51449	Southern Cal Comm. High School 709 West Main St Lake City, Iowa	Iowa Central Community College 1 Triton Circle Fort Dodge, Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
17.3	Wright Medical Center	1316 S. Main St., Clarion, IA	Clarion Goldfield Middle School 300 3rd Ave NE Clarion, Iowa	Iowa Central Community College 1 Triton Circle, Fort Dodge, Iowa

ATTACHMENT 1
BID PROPOSAL COMPLIANCE FORM
RFP 12-005

Vendor affirms that the information contained in the bid proposal is true and accurately portrays all aspects of the goods or services or both contemplated by this RFP. The Vendor is aware that any substantive misinformation or misrepresentation may disqualify the bid proposal from further consideration.

Vendor hereby certifies total compliance with all other terms, conditions and specifications of this RFP except as expressly stated below:

Chapter 1, Administrative Issue _____

Chapter 2, Contractual Terms & Conditions (includes Attachment 1) _____

Chapter 3, Technical Specifications _____

Chapter 4, Testing Process and Procedures _____

Chapter 5 Evaluation Criteria _____

I certify that I have the authority to bind the Vendor indicated below to the specific terms and conditions imposed in this RFP and offered in this bid proposal, and that by my signature on this document I specifically agree to all of the waivers, restrictions and requirements of this RFP as conditions precedent to submitting this proposal. I further state that in making this bid proposal that the Vendor has not consulted with others for the purpose of restricting competition or violating State or Federal anti-trust laws and has not knowingly made any false statements in this proposal.

Authorized Signature: _____

Printed Name: Dave Lingren

Title: Executive Director

Telephone: 515-725-4795

Fax Number: 515-725-4727

E-Mail: Dave.Lingren@iowa.gov

Business Name: Iowa Communications Network

Address: 400 East 14th St

Des Moines, Iowa 50319

Federal ID Number: 51-0656767

USAC SPIN: **143003005**

ATTACHMENT 2

AUTHORIZATION TO RELEASE INFORMATION

RFP 12-005

Iowa Communications Network (Name of Vendor) hereby authorizes any person or entity, public or private, having any information concerning the Vendor's background, including but not limited to its performance history regarding its prior rendering of services similar to those detailed in this RFP, to release such information to the IRHTP.

The Vendor acknowledges that it may not agree with the information and opinions given by such person or entity in response to a reference request. The Vendor acknowledges that the information and opinions given by such person or entity may hurt its chances to receive contract awards from the IRHTP or may otherwise hurt its reputation or operations. The Vendor is willing to take that risk. The Vendor agrees to release all persons, entities, and the IRHTP from any liability whatsoever that may be incurred in releasing this information or using this information.

Iowa Communications Network
Printed Name of Vendor

Signature of Authorized Representative

Date

**ATTACHMENT 3
 BID SUBMITTAL FORM**

RFP 12-005

Note: The Bid Submittal Form consists of six (6) pages. Each page must be signed by an officer of the company and dated:

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
1	Adair County Memorial Hospital	609 SE Kent, Greenfield, IA 50849	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
2	Alegent Health Community Memorial Hospital	631 North 8th St., Missouri Valley, IA 51555	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
3	Alegent Health Mercy Hospital - Council Bluffs	800 Mercy Drive, Council Bluffs, IA 51503	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
4	Alegent Health Mercy Hospital - Corning	603 Rosary Drive, Corning, IA 50841	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
5	Audubon County Memorial Hospital	515 Pacific St, Audubon, IA 50025	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550
6	Avera Holy Family Health	826 N. 8th St., Estherville, IA 51334	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
7	Avera McKennan	2920 West 10 th Street., Sioux Falls, SD	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
8	Baum-Harmon Mercy Hospital	255 N. Welch Ave., Primghar, IA.,51245	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
9	Boone County Hospital	1015 Union St., Boone, IA 50036	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
10	Buchanan County Health Center	1600 1st St. E, Independence, IA, 50644	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
11	Burgess Health Center	1600 Diamond St., Onawa, IA, 51040	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
12	Central Community Hospital	901 Davidson St. NW, Elkader, IA 52043	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550
13	Cherokee Regional Health Center	300 Sioux Valley Dr., Cherokee, IA 51012	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550

SIGNATURE _____ DATE _____

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
14	Clarinda Regional Health Center	823 S. 17th St., Clarinda, IA 51632	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550
15	Crawford County Memorial Hospital	2020 1st Ave S., Denison, IA 51442	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550
16	Davis County Hospital	509 N. Madison, Bloomfield, IA 52537	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
17	Ellsworth Municipal Hospital	110 Rocksylvania Ave, Iowa Falls, IA 50126	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
18	Floyd County Medical Center	800 11th St., Charles City, IA 50616	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
19	Floyd Valley Hospital	714 Lincoln St NE, Hwy 3 East, LeMars, IA 51031	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
20	Fort Madison Community Hospital	5445 Ave. O #174, Fort Madison, IA 52627	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
21	Franklin General Hospital	1720 Central Ave E, Hampton, IA 50441	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
22	Genesis Health System	1227 E. Rusholme St., Davenport, IA 52803	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
23	Genesis Health System - DeWitt	1118 11th St., DeWitt, IA, 52742	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
24	Genesis Plaza	2535 Maplecrest Rd., Bettendorf, IA, 52722	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
25	Genesis-Bettendorf Imaging Center	4017 Devils Glen Rd., Bettendorf, IA 52722	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
26	Grape Community Hospital	2959 US Hwy 275, Hamburg, IA 51640	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
27	Great River Medical Ctr	1221 S. Gear Ave, W. Burlington, IA 52655	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
28	Van Diest Hospital	800 Ohio St., Webster City, IA 50595	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
SIGNATURE _____			DATE _____						

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
29	Hancock County Memorial Hospital.	532 1st St NW, Britt, IA 50423	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
30	Hawarden Community Hospital	1111 11th st., Hawarden, IA 51023	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
31	Hegg Memorial Health Center	1202 21st. Ave., Rock Valley, IA 51247	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
32	Henry County Health Center	407 S. White St., Mt Pleasant, IA 52641	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
33	Horn Memorial Hospital	701 E. 2nd St, Ida Grove, IA 51445	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550
34	Jefferson County Hospital	400 Highland St., Fairfield, IA 52556	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
35	Jennie Edmundson Hospital	933 E. Pierce St., #2C, Council Bluffs, IA 51503	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
36	Keokuk Area Hospital	1600 Morgan St., Keokuk, IA 52632	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
37	Knoxville Hospital & Clinics	1002 S. Lincoln St., Knoxville, IA 50138	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550
38	Kossuth Regional Health Center	1515 S. Phillips St., Algona, IA 50511	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
39	Lucas County Health Center	1200 N 7th St, Chariton, IA 50049	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
40	Madison County Health Care System	300 W. Hutchings St., Winterset, IA 50273	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
41	Mahaska Health Partnership	1229 C Ave. East, Oskaloosa, IA 52577	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
42	Manning Regional Healthcare Center	410 Main St., Manning, IA 51455	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
43	Marengo Memorial Hospital	300 W. May St., Marengo, IA 52301	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
SIGNATURE _____			DATE _____						

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
44	Marshalltown Medical and Surgical Center	Three S. 4th Ave, Marshalltown, IA 50158	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550
45	Mercy Medical Center, West Lakes	1601 60th St, West Des Moines, IA 50266	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
46	Mercy Iowa City	500 E. Market St., Iowa City, IA 52245	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
47	Mercy Medical Center-Cedar Rapids	701 10th St. SE, Cedar Rapids, IA 52403	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
48	Mercy Medical Center-Centerville	19898 St., St Josephs Dr., Centerville, IA 52544	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
49	Mercy Medical Center-Clinton	1410 N 4th St., Clinton, IA 52732	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
50	Mercy Medical Center-Des Moines	1111 6th Ave, Des Moines, IA 50309	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
51	Mercy Medical Center-Dubuque	250 Mercy Dr., Dubuque, IA 52001	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
52	Mercy Medical Center-Dyersville	1111 3rd St SW, Dyersville, IA 52040	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
53	Mercy Medical Center-New Hampton	308 N Maple Ave, New Hampton, IA 50659	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
54	Mercy Medical Center-N. Iowa-East Campus	1000 4th St SW, Mason City, IA 50401.	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
55	Mercy Medical Center-Sioux City	801 5th St., Sioux City, IA 51101	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
56	Mitchell County Regional Health Center	616 N 8th St., Osage, IA 50461	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
57	Monroe County Hospital	6580 165th St, Albia, IA 52531	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
58	Orange City Area Health System	1000 Lincoln Circle SE, Orange City, IA 51041	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
SIGNATURE _____			DATE _____						

Line									
#	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
59	Osceola Community Hospital, Inc.	9th Ave N., Sibley, IA 51249	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
60	Palmer Lutheran Health Center, Inc	112 Jefferson St., West Union, IA 52175	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
61	Palo Alto County Health System	3201 1st St., Emmetsburg, IA 50536	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
62	Pella Regional Health Center	404 Jefferson St., Pella, IA 50219	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550
63	Regional Health Services of Howard Co.	235 8th Ave W., Cresco, IA 52136	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
64	Regional Medical Center	709 W. Main St., #359. Manchester, IA 52057	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
65	Ringgold County Hospital	504 N. Cleveland, Mt. Ayr, IA 50854	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
66	Sanford Health	1305 West 18 th St, Sioux Fall, SD	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
67	Sanford Hospital-Rock Rapids	801 Greene St., Rock Rapids, IA 51246	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
68	Sanford Sheldon Medical Center	118 N. 7th Ave, Sheldon, Ia 51201	\$350	\$425	No Bid	\$500	\$625	\$1350	\$2100
69	Shenandoah Medical Center	300 Pershing Ave., Shenandoah, IA 51601	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550
70	Sioux Center Community Hospital/Health Center	605 S. Main Ave., Sioux Center, IA 51250	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
71	Spencer Hospital	1200 1st Ave. E., Spencer, IA 51301	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
72	St. Anthony Regional Hospital	311 S. Clark St., Carroll, IA 51401	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
SIGNATURE _____ DATE _____									

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
73	Stewart Memorial Community Hospital	1301 W. Main St., Lake City, IA 51449	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
74	Story County Medical Center	630 6th St., Nevada, IA 50201	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
75	University of Iowa Hospitals & Clinics	200 Hawkins Dr., Iowa City, IA 52242	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
76	Van Buren County Hospital	304 Franklin St., Keosauqua, IA 52565	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
77	Veterans Memorial Hospital	40 1st Ave SE., Waukon, IA 52172	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
78	Virginia Gay Hospital	502 N 9th Ave., Vinton, IA 52349	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
79	Waverly Health Center	312 9th St. SW, Waverly, IA 50677	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
80	Wayne County Hospital	417 S. East Street, Corydon, IA 50060	\$800	\$875	No Bid	\$950	\$1075	\$1800	\$2550
81	Winneshiek Medical Center	901 Montgomery St., Decorah, IA 52101	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
82	Dallas County Hospital	610 10th St., Perry, IA 50220	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
83	Washington County Hospital	400 E. Polk St., Washington, IA 52353	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
84	Lakes Regional Health Care	2301 Hwy 71, Spirit Lake, IA	\$500	\$575	No Bid	\$650	\$775	\$1500	\$2250
85	Skiff Medical Center	204 N. 4th Ave. E, Newton, IA	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
86	Wright Medical Center	1316 S. Main St., Clarion, IA	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
87	Keokuk County Health Center	1312 S. Stuart St., Sigourney, IA	\$600	\$675	No Bid	\$750	\$875	\$1600	\$2350
88	Belmond Medical Center	403 1st St. SE, Belmond, IA 50421	\$700	\$775	No Bid	\$850	\$975	\$1700	\$2450
	SIGNATURE _____ DATE _____								

ATTACHMENT 4

**CERTIFICATION OF VENDOR
RFP 12-005**

(VENDOR LETTERHEAD)

I, _____ [name of corporate officer], on behalf of _____ [Vendor name] (SPIN _____) certify and swear under the penalty of perjury, that to the best of my knowledge, information and belief, all federal Rural Health Care Pilot Program support provided to us will be used only for eligible Pilot Program purposes for which the support is intended, as described in the Pilot Program Order (WC Docket 02-60; FCC 07-498, released November 19, 2007), and consistent with related FCC orders, section 254(h)(2)(A) of the Telecommunications Act of 1934, as amended, and Parts 54.601 *et. seq.* of the FCC's rules.

(Signature)

Name

Title

Date

NOTARIZED BY:



ATTACHMENT 5

USAC RURAL HEALTH CARE PILOT PROGRAM PROCESS

RFP 12-005

Competitive Bidding Requirement Overview

The RHCPP Selection Order requires the selected participants to conduct a competitive bidding process to select the most cost-effective vendor for design, evaluation, and deployment of the broadband network. To satisfy the competitive bidding requirement, among other things, selected participants must submit an FCC Form 465 that includes a description of services for which the health care provider(s) is seeking support and wait at least 28 days from the date on which this information is posted on USAC's website before making commitments with the selected service provider.

Please also see the [Wireline Competition Bureau's Letter to Program Participants on December 20, 2007](#).

Please feel free to address any concerns to RHCPilot@usac.org or call 800-229-5476.

Vendor Eligibility

All vendors that provide services or equipment eligible for funding under the Pilot Program may submit bids for Pilot Program projects. To receive RHCPP support, vendors also need to obtain a Service Provider Identification Number (SPIN) from USAC.

All telecommunications providers, Internet service providers, and other vendors may receive up to 85% of eligible Pilot Program costs. Network design firms and various types of construction companies may also participate. Project participants may choose to self-provision for these services and/or equipment in that they may do their own design work and/or network deployment, subject to the FCC's competitive bidding requirements. This program will refer to all of these entities collectively as Vendors.

Eligible Pilot Program costs include, but are not limited to:

- the non-recurring costs for design, engineering, materials, and construction of fiber facilities and other broadband infrastructure;
- the non-recurring costs of engineering, furnishing (i.e., as delivered from the manufacturer), and installing network equipment;
- the recurring and non-recurring costs of operating and maintaining the constructed network once the network is operational; and
- carrier-provided transmission services and the costs for subscribing to such facilities and services.

All vendors that supply these services or equipment may submit bids for Pilot Program projects. Vendors interested in submitting bids should familiarize themselves with the [2007 Rural Health Care Pilot Program Selection Order](#), which details the RHCPP network components eligible and ineligible for support. Additional information concerning the Pilot Program is available on the [FCC's Rural Health Care Pilot Program page](#).

All vendors (including self-provisioning project entities) must have a Service Provider Identification Number (SPIN), issued by USAC, to receive support for providing discounted service and equipment to eligible RHCPP project participants. If a vendor already has a SPIN, this number is good for all USF programs including the RHCPP. Vendors must ensure they have completed Box 8 of FCC Form 498. Vendors may edit this form if they have already obtained a SPIN. For questions concerning eligibility, please call the Rural Health Care Call Center at 1-800-229-5476. For questions about obtaining a SPIN, please contact [Client Services Bureau](#) at 1-888-641-8722. Vendors that need to apply for a SPIN can go to USAC's [E-File](#) page.



Prior to receiving any RHCPP support, all vendors must complete a certification stating they will comply with RHCPP rules and use funding only for the purposes intended. A sample template of this certification is available for download. This certification should be submitted to the Project Coordinator.

Searching service requests or Request for Proposal (Online)

To search for and view Pilot Program service requests (e.g., RFP) postings, vendors will go directly to the RHCPP website [search postings](#) page.

Rural Health Care Pilot Program Project Detail

Vendors may view the posted service requests (e.g., RFP) and associated documents on the [Search Postings](#) page of the RHCPP website. Posted information includes:

- Services requested in PDF Format (e.g., RFP)
- Participating entities/HCPs
- Project Coordinator's name, location, and contact information
- Date Posted to USAC website
- Allowable Contract Date

Provide bids for requested service

After USAC posts a RHCPP Project's *Description of Services Requested & Certification Form* (Form 465) and associated supporting information, all vendors may view the information and provide bids.

The open competitive bidding process is a minimum of 28 days from the date USAC posts a Form 465 on USAC's website. During this minimum 28-day window, vendors may contact the Project Coordinator (or alternate point of contact (POC), if specified) to submit a bid for their service needs. RHCPP Participants must evaluate all bids and select the most cost-effective service or facility provider available. In selecting the most cost-effective bid, in addition to price, the FCC's [2007 Rural Health Care Pilot Program Selection Order](#) requires Participants to consider non-cost evaluation factors that include prior experience, including past performance; personnel qualifications, including technical excellence; management capability, including solicitation compliance; and environmental objectives (if appropriate). Additional discussion of the cost effective standard can be found in paragraphs 78 to 79 of the [2007 Rural Health Care Pilot Program Selection Order](#). Project Coordinators may conduct bidding rounds that exceed 28 days and may have multiple rounds of selection.

Vendors can search for requests for services on the RHCPP [Search Postings](#) page.

NOTE: Vendors or service providers participating in the competitive bid process are prohibited from assisting with or filling out a selected participants' service request (e.g., FCC Form 465 and related materials).

Sign a contract for service

Vendors may enter into a contract with Participants after the minimum 28-day posting requirement has been met.

It is the Participant's responsibility to determine the most cost-effective service and select an eligible vendor before signing a contract. **Participants that enter into an agreement before completion of the 28-day posting requirement are in violation of the FCC's competitive bidding rules for the Rural Health Care Pilot Program and will not receive support.**

In addition:



- (1) Vendors participating in competitive bidding process are prohibited from assisting or filling out the RHCPP Participant's Form 465 – see footnote 281 of the [2007 RHCPP Selection Order](#).
- (2) Vendors must complete an RHCPP certification. This requirement is found in paragraph 93 of the [2007 RHCPP Selection Order](#). The template for this certification is available for [download](#).
- (3) Vendors must retain records for 5 years. This requirement is stated in footnote 277 of the [2007 RHCPP Selection Order](#).

Receive Funding Commitment Letter

When USAC has approved a request for service support (the *Internet Service Funding Request and Certification Form 466-A*, and associated attachments), USAC will send the Project Coordinator and the vendor a Funding Commitment Letter (FCL).

The FCL indicates that the project is eligible for the support specified in the letter contingent upon submitting a *Connection Certification Form* (Form 467).

Funding Commitment Letter Contents

The FCL includes the following information:

- Health Care Provider (HCP) Number, a unique five-digit code assigned to each Pilot project
- HCP Contact Name (person designated as the Project Coordinator)
- HCP Name and Address of the project location supported
- Service Provider Identification Number (SPIN)
- Vendor Name
- Funding Year
- Copy of Approved Network Cost Worksheet
- List of sites where service is being provided
- Type of Service Agreement (e.g., contract, tariff)
- Eligible Support Start Date: first date the project can receive support based on the *Description of Services Requested & Certification Form* (Form 465)
- Support End Date, last day service is eligible for support during the funding year
- Estimated Months of Support
- Non-Recurring Support Amount
- Monthly Recurring Support Amount
- Estimated Total Support Amount
- Funding Request Number, a unique five-digit code assigned by USAC for each project, vendor, and service combination.
- Approved Network Cost Worksheet Items

What to Do When You Receive the FCL

Vendors should validate the SPIN on the FCL. This ensures that future support provided by the vendor is credited to the correct SPIN. If the SPIN is incorrect, please contact the Rural Health Care Pilot Program at 1-800-229-5476.

Health care provider support can only be provided after the vendor receives the Support Acknowledgement Letter from USAC.



Receive Support Acknowledgement Letter

USAC sends a Support Acknowledgement Letter to the Project Coordinator (PC) and vendor.

After receiving the *Connection Certification Form* (Form 467), USAC creates a Support Acknowledgement Letter, which is sent to the PC and vendor.

The Support Acknowledgement Letter provides a detailed report of the approved service(s) and support information.

Health Care Provider (HCP) Support Acknowledgement Letter Contents

The HCP Support Acknowledgement Letter includes the following information:

- Funding Year: 2007, 2008, etc.
- Pilot Project Number (Also known as a HCP Number): unique five-digit number assigned to each Pilot Project
- Funding Request Number: a unique five-digit code assigned by USAC for each Pilot Project, vendor and service combination.
- Billing Account Number: account code for a Pilot Project credited with USF support
- Pilot Project Name: name of project being supported
- Pilot Project Address: address of the project being supported
- Pilot Project Mailing Organization and Address if different than above
- Service Provider Identification Number (SPIN) – number issued by USAC to a vendor
- Vendor name: name of vendor providing service or equipment to project
- Service: type of service or equipment provided
- Support Start Date: first date HCP can receive support based on the *Description of Services Requested & Certification Form* (Form 465)
- Support End Date: last day service is eligible for support during the funding year
- Support Date: month and year for support amount
- Support Amount: support for the month (\$)
- Total: total support for the funding year (\$)

This letter verifies that a Form 467 has been received. The support is credited to the Billing Account Number shown on the Support Acknowledgement Letter. A sample [Support Acknowledgement Letter](#) is available for download.

What to Do When You Receive the Support Acknowledgement Letter

The Support Acknowledgement Letter will be sent to the PC and vendor when the *Connection Certification Form* (FCC Form 467) is processed by USAC.

Once the vendor receives the letter, it can bill the project for services completed. The entity that receives the bill and pays for the service is defined as the "billed entity."

USAC requests that vendors check the SPIN on the Support Acknowledgement Letter to make sure it is correct.

Participants should check that the service provided was actually working or installed and is being billed for the time period on the Support Acknowledgement Letter. Be sure that the Billing Account Number listed on



the letter is the same Billing Account Number attached to the service and PC location or PC mailing organization and address. This ensures support is credited to the entity paying for the service. If you are unsure whether the Billing Account Number is correct or if you find an error on the Support Acknowledgement Letter, please contact the Rural Health Care Pilot Program at 1-800-229-5476 and do not start applying program discounts.

Send invoice to USAC

Once the vendor provides the service and invoices the project, the Project Coordinator (PC) for each Pilot Project is responsible for approving invoices for the vendor's use. These invoices are based on the approved Funding Commitment Letter. The vendor then signs and returns these pre-filled invoices to USAC.

The Project Coordinator shall also confirm and demonstrate to USAC that the selected participant's 15 percent minimum funding contribution has been provided to the service provider for each invoice. USAC also will review invoices to ensure network deployments are proceeding according to the Participants' network plans.

Where and When to Send Invoices

Project Coordinators can mail or fax USAC a copy of the [RHCPP Invoice](#):

Universal Service Administrative Company
Rural Health Care Program
100 S. Jefferson Road
Whippany, NJ 07981

Fax Number: 973-599-6514 (to the attention of the project coach)

Bi-Monthly Invoicing Cycle

Invoices received from the 1st through the 15th of the month will be processed by the 20th of the month. Invoices received from the 16th through the 31st of the month will be processed by the 5th of the following month.

Example

If an invoice is received January 29 it will be processed during the first five days of February. If an invoice is received February 1, it will be processed by February 20. The date the invoice is received by USAC will be used to determine when the invoice will be processed, not the date mailed by the project coordinator. Once an invoice is processed by USAC, it will take about 10 days to issue payment. If payment has not been received within 45 days of invoicing USAC, please call 1-800-229-5476 to be sure the invoice was received and is being processed.

Invoice Formatting

USAC has designed a sample invoice format that project coordinators and vendors may use in the RHCPP. The [RHCPP Invoice](#) consists of a header and individual invoice line items for each Pilot Program service credited. Support amounts are based on monthly submissions of actual incurred expenses.

Note

USAC has developed an administrative process to streamline the invoice submission and approval process. Please contact the Project Coordinator for additional information on this process.



Vendor Letterhead

Certification of [Vendor]

I, _____ [name of corporate officer], on behalf of
_____ [Vendor name] (SPIN _____) certify and swear under the penalty of
perjury, that to the best of my knowledge, information and belief, all federal Rural Health
Care Pilot Program support provided to us will be used only for eligible Pilot Program
purposes for which the support is intended, as described in the Pilot Program Order (WC
Docket 02-60; FCC 07-498, released November 19, 2007), and consistent with related
FCC orders, section 254(h)(2)(A) of the Telecommunications Act of 1934, as amended,
and Parts 54.601 *et. seq.* of the FCC's rules.

(signature)

Name

Title

Date

NOTARIZED BY:



ANNEX A
BID PROPOSAL COMPLIANCE FORM Page 1 of 2
RFP HCF-01

Vendor affirms that the information contained in the bid proposal is true and accurately portrays all aspects of the goods or services or both contemplated by this RFP. The Vendor is aware that any substantive misinformation or misrepresentation may disqualify the bid proposal from further consideration.

Vendor hereby certifies total compliance with all other terms, conditions and specifications of this RFP except as expressly stated below: (Form may be reproduced if additional space is needed.)

Chapter 1, Administrative Issues

Chapter 2, Contractual Terms

Chapter 3 IRHTP Hospital Ethernet Connections to IRHTP Network

Chapter 4 Internet Services for IRHTP Hospitals and other Sites

Chapter 5– Ethernet Connectivity

Chapter 6 Testing Process and Procedures

Chapter 7 Evaluation Process and Criteria

ANNEX A
BID PROPOSAL COMPLIANCE FORM Page 2 of 2
RFP HCF-01

I certify that I have the authority to bind the Vendor indicated below to the specific terms and conditions imposed in this RFP and offered in this bid proposal, and that by my signature on this document I specifically agree to all of the waivers, restrictions and requirements of this RFP as conditions precedent to submitting this proposal. I further state that in making this bid proposal that the Vendor has not consulted with others for the purpose of restricting competition or violating State or Federal anti-trust laws and has not knowingly made any false statements in this proposal.

Authorized Signature: 

Printed Name: Phil Groner

Title: Manager of Business Services

Telephone: 515-725-4761

Fax Number: 515-725-4727

E-Mail: Phil.Groner@iowa.gov

Business Name: Iowa Communications Network

Address: 400 East 14th St, Des Moines, Iowa 50319

Des Moines, Iowa 50319

Federal ID Number: 51-0656767

USAC SPIN: 143003005

ANNEX B

AUTHORIZATION TO RELEASE INFORMATION

RFP HCF-01

Iowa Communications Network hereby authorizes any person or entity, public or private, having any information concerning the Vendor's background, including but not limited to its performance history regarding its prior rendering of services similar to those detailed in this RFP, to release such information to the IRHTP.

The Vendor acknowledges that it may not agree with the information and opinions given by such person or entity in response to a reference request. The Vendor acknowledges that the information and opinions given by such person or entity may hurt its chances to receive contract awards from the IRHTP or may otherwise hurt its reputation or operations. The Vendor is willing to take that risk. The Vendor agrees to release all persons, entities, and the IRHTP from any liability whatsoever that may be incurred in releasing this information or using this information.

Iowa Communications Network

Printed Name of Vendor



Signature of Authorized Representative

1-23-14

Date



ANNEX C

CERTIFICATION LETTER FORMAT
RFP HCF-01

(VENDOR LETTERHEAD)

I, Phil Groner, on behalf of Iowa Communications Network (SPIN I43003005) certify and swear under the penalty of perjury, that to the best of my knowledge, information and belief, all federal Healthcare Connect Fund Program support provided to us will be used only for eligible Healthcare Connect Fund Program purposes for which the support is intended, as described.

(Signature)

Name

MANAGER OF BUSINESS SERVICES

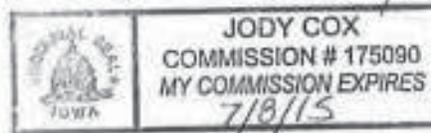
Title

1-23-14

Date

NOTARIZED BY

Date 1/23/14



DAVID LINGREN, EXECUTIVE DIRECTOR

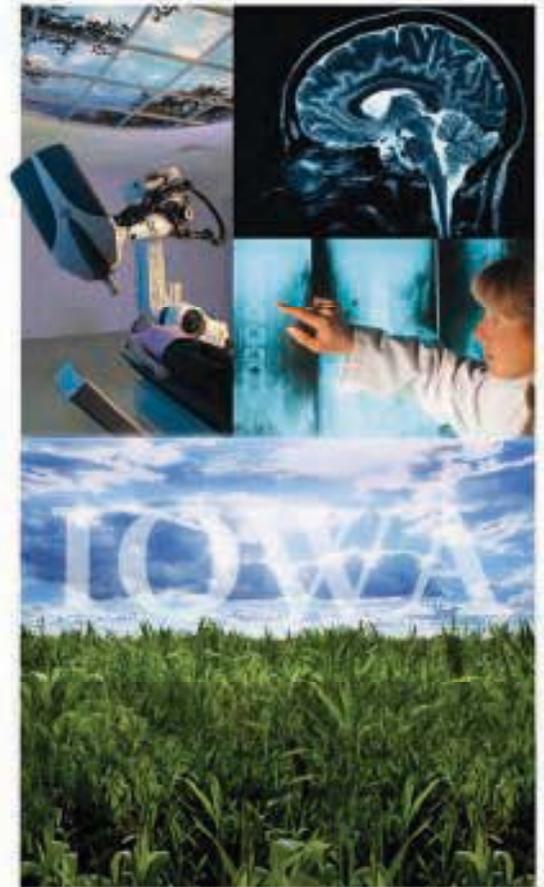
ATTACHMENT 17

**NOTICE TO VENDORS
REQUEST FOR PROPOSAL
IRHTP RFP 12-005**

**Meshed Ethernet Bandwidth and
Connectivity**

**Mr. Art Spies
Senior Vice President
Iowa Hospital Association
100 East Grand Avenue, Suite 100
Des Moines, IA 50309
spies@ihaonline.org**

**The Iowa Rural Health Telecommunications
Program (IRHTP) will be receiving sealed
bid proposals for RFP 12-005 until
3:00 p.m. CDST, May 25, 2012.**



**Healthcare
without limits™
faster
more reliable
co\$t effective**

Meshed Ethernet Bandwidth and Connectivity

THIS REQUEST FOR PROPOSAL CONSISTS OF FIVE CHAPTERS, THREE ANNEXES, AND FIVE ATTACHMENTS:

<u>CHAPTER</u>	<u>TITLE</u>
1	Administrative Issues
2	Contractual Terms
3	Technical Specifications
4	Testing Process and Procedures
5	Evaluation Process and Criteria
Annex A	Network Maps and Information
Annex B	List of HCP owned Link-Segment Locations
Annex C	List of HCP Owned Switch Locations
Attachment 1	Bid Proposal Compliance Form
Attachment 2	Authorization to Release Information
Attachment 3	Bid Proposal Submittal Form
Attachment 4	Certification Letter Format
Attachment 5	USAC Competitive Bidding Process

General Information

Iowa Rural Health Telecommunications Program

RFP 12-005

1.0 Introduction. The Iowa Rural Health Telecommunications Program (IRHTP) is a consortium of public and private hospitals seeking to solve the problem of isolation, travel, and limited resources that constrain health care delivery in rural Iowa and its surrounding region. To achieve this goal, IRHTP will leverage the expertise of the Iowa Hospital Association (IHA) as a health care collaborator, the capability of the Iowa Communications Network (ICN) in administering telecommunications services, and the Federal Communications Commission Rural Health Care Pilot Program in providing the funds to develop a statewide dedicated health care network. Previous RFPs and purchasing processes executed by IRHTP have established last mile fiber connections or IRU Capacity Agreements to 88 health care facilities in Iowa and South Dakota. This RFP seeks pricing and connectivity to integrate the sites listed into the IRHTP network; providing up to 1 Gb/s megabits of high speed Ethernet access, to a secure, dedicated, and financially sound network.

Specifically, the IRHTP is seeking bid proposals to provide pricing for Ethernet connectivity between consortium hospitals in increments of 30 Mbs, 60 Mbs, 90 Mbs, 100 Mbs, 200 Mbs, 500 Mbs, and 1Gb/s.

Current and Proposed System Information & Architecture. Previous outside plant RFPs were issued by the IRHTP consortium to provide a dark fiber path from consortium hospitals to an ICN Point of Presence (POP). These dark fiber paths known hereafter as “links-segments” that emanate from the HCP’s owned Alcatel-Lucent 7210 edge switch along the constructed hospital owned fiber link or a leased “IRU” to a point currently located in a ICN Point of Presence terminating in a HCP owned Alcatel 1692. (See Annex B – List of current Link segments).

Bandwidth Procurement. The Iowa Rural Health Telecommunications Program is soliciting proposals from qualified fiber optic network providers to cost out the various bandwidth circuits required to connect all of the IRHTP link-segments into a fully meshed Ethernet network ranging in increments from 30 Mbs to 1 Gb/s. It is the intent of the IRHTP to establish “Evergreen” (automatically renewing) 20 year contracts with the vendor. The bandwidth procured will take an HCP to any destination point requested on the IRHTP Network.

Vendor Must Reuse Existing FCC/USAC funded Infrastructure FCC USAC guidance stipulates that the successful vendor must use the FCC/USAC funded infrastructure to include HCP owned and constructed fiber, IRU’s and the health care provider (HCP) owned electronics. The successful vendor may relocate the HCP owned equipment from the ICN endpoints as desired.

Must Bid All Points. A vendor must bid Ethernet connections to all of the 88 points listed on this RFP. Bids that are received with missing end points will not be evaluated.

Responsible Party For Payment of Accounts. The Iowa Hospital Association will be the responsible party on behalf of IRHTP and the individual HCP’s to pay Vendor for the charges assessed under this RFP.



CHAPTER 1
ADMINISTRATIVE ISSUES

RFP 12-005

1.0 General. The Rural Health Care Program of the Universal Service Fund (USF), which is administered by the Universal Service Administrative Company (USAC), is a support program authorized by Congress and designed by the Federal Communications Commission (FCC) to provide reduced rates to rural health care providers (HCPs) for telecommunications services and Internet access charges related to the use of telemedicine & tele-health. The Iowa Rural Health Telecommunications Program (IRHTP) and the Iowa Hospital Association (IHA) received approval to proceed with the connection of 88 Iowa hospitals to the Iowa Communications Network using newly constructed or existing fiber optic cable facilities. IRHTP is seeking bid proposals for meshed Ethernet bandwidth and connectivity at 88 health care locations throughout the State of Iowa.

1.1 Notice. This project is subject to the USAC procurement rules. The IRHTP will submit a USAC Form 465, RFP, and supporting documentation to USAC who will review the documentation and will post the RFP on the USAC website. All RFPs will be open for response and bidding for a minimum of twenty eight (28) days after the posting. After documents are posted to the USAC website, the following process will commence:

1.2 Schedule and Submission of Proposal.

1.2.1 Questions and Answers. Vendors are invited to submit written questions and/or requests for interpretation/consideration/acceptance concerning this RFP on or before 4:00 p.m. CDST, Friday, **May 4, 2012**. Vendors with questions concerning this RFP may submit questions in writing via email to Art Spies at spiesa@ihaonline.org. Oral questions will not be accepted, and verbal communications shall not override written communications. Only written communications are binding on IRHTP. If the questions, requests for clarifications, or suggestions pertain to a specific section of the RFP, the page and section number(s) must be referenced. IRHTP will prepare a written response to all pertinent questions submitted by Vendors and will post questions and responses on the Iowa Hospital Association web page, www.ihaonline.org by the close of business on Friday, **May 11, 2012**. The IRHTP's written responses will be considered part of the RFP. If the IRHTP decides to adopt a suggestion, the IRHTP will issue an amendment to the RFP.

1.2.2 The IRHTP assumes no responsibility for verbal representations made by its consortium members and representatives unless such representations are confirmed in writing by the IRHTP and incorporated into this RFP.

1.2.3 Changes and Amendments. In the event it becomes necessary for IRHTP to amend, add to or delete any part of this RFP, the amendment will be posted on the IHA website. Vendor's bid proposal must include acknowledgment of all addenda issued by IRHTP. If the IRHTP amends the RFP after the closing date of receipt of proposals, the IRHTP may, in its sole discretion, allow Vendors to amend their bid proposals in response to the IRHTP's amendment.

1.2.4 Receipt of Bid Proposals. Bid Proposals must be received at IHA's office no later than 3:00 p.m. CDST Monday, **May 25, 2012**. **This requirement is a mandatory requirement and is not a minor deficiency subject to waiver by the IRHTP.** No bid proposals will be accepted after the date and time specified. A late bid proposal shall be returned unopened to the Vendor. Additionally, no bid proposal will be accepted by telephone, electronic mail or facsimile. **The bid proposals must be mailed (with mailing in sufficient time to arrive on or before this deadline requirement) or be delivered as follows:**

Mailing Address:

Iowa Hospital Association
Attn: Mr. Art Spies
100 East Grand Ave. Suite 100
Des Moines, Iowa 50309

Delivery To:

Iowa Hospital Association
Attn: Mr. Art Spies
100 East Grand Ave. Suite 100
Des Moines, Iowa 50309

If bid proposals are delivered by mail service, express courier, delivery service or company, or in person, it shall be the sole responsibility of the Vendor submitting the proposal to insure that such delivery takes place prior to the aforementioned deadline. There shall be no waiving of the deadline



due to missed deliveries on the part of the Vendor, Vendor's delivery staff or Vendor's choice of delivery service(s). Deliveries made directly to IHA must be placed with the IHA staff person able to accept such delivery.

1.2.5 Bid Proposal Opening. Bid Proposals will be opened at 3:00 p.m. CDST on **May 25, 2012**. The bid proposals and the evaluation documents created by the IRHTP will remain confidential until the evaluation committee has evaluated all bid proposals submitted in response to this RFP and the IRHTP has issued a notice of award. The bid proposals submitted and the evaluation documents created by the IRHTP may be available for inspection subject to FCC and USAC guidelines or other applicable law only after the selection process is complete.

1.2.5.1 Failure to comply with or supply any and all information requested to accompany bid proposals may be cause for rejection of the proposal as non-compliant.

1.2.5.2 All bid proposals shall be firm for a period of 90 days to allow the evaluation committee to fully evaluate all proposals and make an award deemed to be in the best interest of IRHTP.

1.2.5.3 By submitting a bid proposal the Vendor agrees to the terms and conditions contained within this RFP.

1.3 Proposal Submission & Format.

1.3.1 Bid Proposals shall be printed on 8.5" x 11" paper. The proposals should be in 3-ring binders with appropriate tabs for reference. The original bid proposal must be in a package CLEARLY MARKED **"IRHTP RFP 12-005 Proposal"** on the outer envelope or wrapping. This is necessary to insure that the response package is handled properly for verification against the RFP deadline. Lack of notation of the RFP number may affect the receipt timing and affect the evaluation process. Vendor should consider this item as a critical factor when submitting a response.

1.3.2 **To achieve a uniform review process and the maximum degree of comparability, proposals shall be organized in the following manner:**

1.3.2.1 **Title page** that includes the subject of the bid proposal, the RFP number being responded to (**12-005**), name of Vendor, address, name of designated contact person, telephone number, facsimile telephone number, E-mail address for Vendor's contact person (and, if applicable, the cellular telephone number of contact person) and the date

1.3.2.2 **Completed Bid Proposal Compliance Form (Attachment 1).**

1.3.2.3 **Completed Authorization to Release Information Form (Attachment 2).**

1.3.2.4 **Completed Bid Proposal Submittal Forms (Attachment 3).**

1.3.2.5 **Completed Certification Letter format (Attachment 4)**

1.3.3 Number of Copies. Vendors shall submit one (1) with original blue-ink signatures and three (3) copies; in addition four (4) soft copies of the bid proposal shall be provided on (4) CDs using Microsoft Word and Excel, if proposal contains spreadsheets.

1.4 Clarification of Proposals and Obtaining Information. IRHTP reserves the right to contact a Vendor after submission of bid proposals for the purpose of clarifying a bid proposal to ensure mutual understanding. This contact may include written questions, interviews, site visits, and a review of past performance if the Vendor has provided goods or services to the IRHTP or its consortium members, USAC, or the ICN or requests for corrective pages in the Vendor's bid proposal. This information may be used to evaluate the Vendor's bid proposal. However, the information received from the Vendor shall not be considered in the evaluation of a Vendor's bid proposal if the information materially alters the content of the bid proposal. IRHTP reserves the right to obtain information concerning any Vendor or any proposal from any source and to consider such information in evaluating the Vendor's bid proposal.

1.5 Waiver of Deficiencies. IRHTP reserves the right to waive minor deficiencies in a bid proposal if, in the judgment of IRHTP, the consortium's best interest will be served. The decision as to whether a deficiency will be waived or will require the rejection of a bid proposal will be solely within the discretion of IRHTP. There is no guarantee or assurance that any deficiency will be deemed minor and that a deficiency will be waived. Each Vendor is specifically notified that failure to comply with or respond to any part of this RFP requiring a response may result in rejection of the bid proposal as not responsive.



1.6 Cost of Bid Proposal. IRHTP is not responsible for any costs incurred by a Vendor, which are related to the preparation or delivery of the bid proposal, or any other activities carried out by the Vendor as it relates to this RFP. The costs of preparation and delivery of the bid proposal are solely the responsibility of the Vendor.

1.7 Bid Proposal Obligations. The contents of the bid proposal and any clarification thereto submitted by the successful Vendor shall become part of the contractual obligation and incorporated by reference into the ensuing Contract.

1.8 Bid Proposals Property of IRHTP. Except as otherwise stated herein, all bid proposals become the property of the IRHTP and shall not be returned to the Vendor unless all bid proposals are rejected. In the event all bid proposals are rejected, Vendors will be asked to send prepaid shipping instruments to the IRHTP for return of the bid proposals submitted. In the event no shipping instruments are received by the IRHTP, the bid proposals will be destroyed by the IRHTP. Additionally, the evaluation documents created by the IRHTP will be destroyed in the event all bid proposals are rejected. Otherwise, at the conclusion of the selection process, the contents of all bid proposals may be placed in the public domain and be opened to inspection by interested parties subject to appropriate FCC, USAC, and federal procurement regulations.

1.9 Rejection and Disqualification of Bid Proposals.

1.9.1 IRHTP reserves the right to reject any and all bid proposals, in whole and in part, received in response to this RFP at any time prior to the execution of a written Contract. Issuance of this RFP in no way constitutes a commitment by IRHTP to award the Contract. This RFP is designed to provide Vendors with the information necessary for the preparation of competitive bid proposals. This RFP process is for IRHTP's benefit and is intended to provide IRHTP with competitive information to assist in the selection of goods and services.

1.9.2 The IRHTP may reject a bid proposal outright and not evaluate the proposal for any one (1) of the following reasons:

1.9.2.1 Failure of Vendor to deliver the bid proposal by the due date and time.

1.9.2.2 Failure to include the Bid Proposal Compliance Form signed by an officer of the Vendor submitting the bid proposal (Attachment 1).

1.9.2.3 Failure to include the Authorization to Release Information Form (Attachment 2).

1.9.2.4 Failure to include a completed Bid Proposal Submittal Form (Attachment 3).

1.9.2.5 The Vendor states that a technical requirement cannot be met.

1.9.2.6 The Vendor's response materially changes a technical requirement.

1.9.2.7 The Vendor's response limits the rights of the IRHTP.

1.9.2.8 The Vendor fails to respond to the IRHTP's request for information, documents, or references.

1.9.2.9 The Vendor's exceptions to the contract terms and conditions described in Chapter 2 and Attachment 1 (Contractual Terms and Conditions) materially changes the terms and conditions of that section or the requirements of this RFP.

1.9.2.10 The Vendor provides misleading or inaccurate responses.

1.9.2.11 The Vendor's proposal is materially unbalanced.

1.9.2.12 The Vendor cannot certify operational readiness by 1 June 2012.

1.10 Public Records and Requests for Confidentiality.

1.10.1 The release of information by IRHTP to the public is subject to appropriate FCC, USAC, federal procurement regulations, and other applicable provisions of law relating to the release of records in the possession of the IRHTP. Vendors are encouraged to familiarize themselves with these provisions prior to submitting a bid proposal. All information submitted by a Vendor may be treated as public information by IRHTP unless the Vendor properly requests that information be treated as confidential at the time of submitting the bid proposal. **In the event the Vendor marks each page of its bid proposal as proprietary or confidential without adhering to the requirements of this Section, the IRHTP may reject the bid proposal as noncompliant.**



1.10.2 Any requests for confidential treatment of information must be included in a cover letter with the Vendor's bid proposal and must enumerate the specific grounds which support treatment of the material as confidential and must indicate why disclosure is not in the best interests of the public. The request must also include the name, address and telephone number of the person authorized by the Vendor to respond to any inquiries by IRHTP concerning the confidential status of the materials.

1.10.3 Any documents submitted which contain confidential information must be marked on the outside as containing confidential information, and each page upon which confidential information appears must be marked as containing confidential information. The confidential information must be clearly identifiable to the reader wherever it appears. All copies of the proposal submitted, as well as the original proposal, must be marked in this manner. **Failure to properly mark information as confidential shall relieve the IRHTP from any responsibility if the information is viewed by the public, a competitor, or is any way accidentally released.**

1.10.4 In addition to marking the material as confidential material where it appears, the Vendor must submit one (1) hard copy (printed) of the bid proposal from which the confidential information has been excised. This hard copy of the proposal MUST be clearly marked as "Excluding Confidential Materials". In addition to a hard copy, the Vendor must also include an electronic copy of the non-confidential portions of the proposal on CD-ROM using Microsoft Word and Excel as appropriate. The confidential material must be excised in such a way as to allow the public to determine the general nature of the material removed and to retain as much of the document as possible. The excised version must be submitted with the cover letter and may be made available for public inspection. This submittal is a mandatory requirement and is not subject to waiver. Failure to mark the confidential items and to provide the required one (1) copy with confidential information excised shall be defined as allowance for the entire proposal to be treated as a public record.

1.10.5 The Vendor's failure to request in the bid proposal confidential treatment of material pursuant to this Section and the relevant laws and administrative rules will be deemed by IRHTP as a waiver of any right to confidentiality which the Vendor may have had.

1.11 Restrictions on Gifts and Activities. No gifts or other activities will be accepted.

1.12 Restriction on Communication. Vendors should funnel all communications thru the Project Coordinator in order to receive the highest quality response from the consortium. Please refer to Chapter 2, section 1.2.2 regarding questions and answers.

1.13 Nonmaterial and Material Variances. The IRHTP reserves the right to waive or permit cure of nonmaterial variances in the bid proposal if, in the judgment of the IRHTP, it is in the IRHTP's best interest to do so. Nonmaterial variances include minor informalities that do not affect responsiveness; that are merely a matter of form or format; that do not change the relative standing or otherwise prejudice other Vendors; that do not change the meaning or scope of the RFP; or that do not reflect a material change in the services. In the event the IRHTP waives or permits cure of nonmaterial variances, such waiver or cure will not modify the RFP requirements or excuse the Vendor from full compliance with RFP specifications or other contract requirements if the Vendor is awarded the contract. The determination of materiality is in the sole discretion of the IRHTP

1.14 Copyrights. By submitting a bid proposal, the Vendor agrees that IRHTP may copy the bid proposal for purposes of facilitating the evaluation or to respond to requests for public records. The Vendor consents to such copying by submitting a proposal and warrants that such copying will not violate the rights of any third party. IRHTP will have the right to use ideas or adaptations of ideas, which are presented in the proposals. In the event the Vendor copyrights the bid proposal, the IRHTP may reject the bid proposal as noncompliant.

1.15 Conflict Between Terms. IRHTP reserves the right to accept or reject any exception taken by the Vendor to the terms and conditions of this RFP. Substantial variations between the Vendor's terms and conditions and those contained in this RFP may be grounds for rejection of the Vendor's bid proposal as non-responsive and non-compliant.

1.16 Release of Claims. With the submission of a bid proposal, Vendor agrees that it will not bring any claim or have any cause of action against IRHTP or it's consortium members based on any misunderstanding concerning the information provided herein or concerning IRHTP's failure, negligent or otherwise, to provide the Vendor with pertinent information as intended by this RFP.

1.17 Construction of RFP with Laws and Rules. Changes in applicable laws and rules may affect the award process or the resulting Contract. Vendors are responsible for ascertaining pertinent legal

requirements and restrictions. Vendors are encouraged to visit the USAC Rural Health Care Pilot Project website: <http://www.usac.org/rhc-pilot-program> and the FCC website, <http://www.fcc.gov/cgb/rural/rhcp.html#orders>.

1.18 RFP Copy. Copies of the RFP will be available on the USAC Rural Health Care Pilot Program web site at <http://www.usac.org/rhc-pilot-program/tools/search-postings.aspx>. In addition the RFP will also be available to vendors via the Iowa Hospital Association web site at <http://www.ihaonline.org> “click on members and groups and then click on IRHTP”. Vendors may also request a copy of the RFP electronic copy by contacting the Iowa Hospital Association (515) 288-1955 (copy requested will be issued via e-mail).

1.19 Downloading RFP from the Internet. The RFP, Amendments, and all responses to Vendor questions will be posted on the Iowa Hospital Association web site at <http://www.ihaonline.org>. Vendors are advised to check the IHA website periodically for amendments to this RFP as Vendors will not automatically receive Amendments and responses.

1.20 Definition of Contract. The full execution of a written contract shall constitute the making of a contract for services and no Vendor shall acquire any legal or equitable rights relative to the contract services until the Contract has been fully executed by the successful Vendor and the IRHTP.

1.21 Award Notice and Acceptance Period. The IRHTP will send an “Award Notice” to all Vendors submitting a timely bid proposal. Negotiation and acceptance of the contracts shall be completed with the successful Vendor no later than sixty (60) days after the Award Notice. If an apparent successful Vendor fails to negotiate and deliver the executed contract by that date, the IRHTP may, in its sole discretion, cancel the award and award the contract to the next highest ranked Vendor. The IRHTP reserves the right to continue negotiations after sixty days if, in IRHTP’s sole discretion, IRHTP deems it to be in the best interests of IRHTP to do so.

1.22 No Minimum Guaranteed. The IRHTP anticipates that the selected Vendor will provide services as requested by the IRHTP. The IRHTP will not guarantee any minimum compensation will be paid to the Vendor or any minimum usage of the Vendor’s services.

1.23 Criminal History and Background Investigation. The IRHTP reserves the right to conduct criminal history and other background investigations of the Vendor, its officers, directors, shareholders, or partners and personnel retained by the Vendor for the performance of the Contract.

1.24 Suspension and Debarment. IRHTP may review all vendors responding to this RFP to validate them against the FCC’s Suspension and Disbarment list <http://universalservice.org/sl/about/suspensions-debarments.aspx>,

Persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the Schools and Libraries Support Mechanism are subject to suspension and debarment from the program.

FCC rules provide that there are two stages to this process. First, when the FCC becomes aware that a person has been convicted of a crime or judged civilly liable for certain acts arising out of that person’s participation in the program, the FCC suspends that person from activities related to the program. The FCC issues a public Notice of Suspension and of Proposed Debarment. The notice of suspension informs the suspended person or other interested party that that they have 30 days to oppose the proposed debarment. The second stage of this process is the actual debarment. The FCC will, absent extraordinary circumstances, provide notice of a decision to debar within 90 days of receiving any information from the person proposed for debarment



CHAPTER 2
CONTRACTUAL TERMS
RFP 12-005

2.1 Contractual Terms Generally.

2.1.1 The Contract, which the IRHTP expects to award, will be based upon the bid proposal submitted by the successful Vendor (Vendor awarded the Contract) and this solicitation. The Contract between the IRHTP and the Vendor shall be a combination of the specifications, terms and conditions of the Request for Proposal, the offer of the Vendor contained in its bid proposal, written clarifications or changes made in accordance with the provisions herein, and any other terms deemed necessary by the IRHTP.

2.1.2 Vendors should plan on negotiated terms being included in any Contract awarded as a result of this RFP. All costs associated with complying with these requirements should be included in any pricing quoted by the Vendor.

2.1.3 By submitting a bid proposal, each Vendor acknowledges its acceptance of these specifications, terms and conditions without change except as otherwise expressly stated in the appropriate section of the Bid Proposal Compliance Form (Attachment 1). If a Vendor takes exception to a provision, it must state the reason for the exception and set forth in Attachment 1 of its bid proposal the specific Contract language it proposes to include in place of the provision. Exceptions that materially change these terms or the requirements of the RFP may be deemed non-responsive by the IRHTP, in its sole discretion, resulting in possible disqualification of the bid proposal. The IRHTP reserves the right to either award a Contract without further negotiation with the successful Vendor or to negotiate Contract terms with the selected Vendor if the best interests of the IRHTP would be served.

2.2 Additional Cost Items Not In Contract. IRHTP is unaware of any additional Contract terms that would add cost. Notwithstanding, should any Contract items arise that would cost additional monies; those costs shall be borne by the Vendor.

2.3 Additional Vendor Information. The FCC's Fourteenth Order on Reconsideration (CC Docket No. 96-45, FCC 99-256, 11/3/1999) stipulated that telecommunications carriers are no longer required to be Eligible Telecommunications Carriers (ETC's) to participate in this program. All non-traditional telecommunications service providers may participate. Service providers intending on responding to this RFP must secure a Service Providers Identification Number (SPIN) from USAC. See the USAC website for details on how to secure a SPIN.

2.4 Bid Proposal Security & Performance Bond. Not Required

2.5 Vendor must acquire USAC SPIN and provide on Bid Proposal Compliance Form

2.6 Debarment, Suspension and Other Responsibility Matters. The Vendor and all of its sub-contractors shall certify that the company or corporation is not presently, or within the last three years, debarred, suspended, proposed for suspension, declared ineligible, or excluded from covered transactions by any government agency; or has not been reported to or questioned by a consumer protection office regarding its business practices; or it or its officers or directors are not presently or within the last three years, indicted for or otherwise criminally or civilly charged by a government entity for the commission of a public offense related to its business; or has not, within the last three years, had any government transactions terminated for cause or default; or within the last three years, has been terminated from or denied extension of a contract for any of the reasons above in addition to the Vendor's failure to maintain compliance of contract specifications or has failed to bargain or negotiate in good faith, conflicts not clearly specified or contained in the contract.

CHAPTER 3
TECHNICAL SPECIFICATIONS
RFP 12-005

MANDATORY NETWORK REQUIREMENTS

3.0 Mandatory Requirements. The purpose of this Section is to identify the mandatory requirements and conditions a bid proposal **must** fulfill before any consideration will be given. Each mandatory requirement requires a positive response by providing confirmation of compliance and information describing how the Vendor doesn't meet, meets or exceeds the mandatory requirement. **VENDOR MUST RESPOND TO ALL SECTIONS (AND SUB-SECTIONS) OF CHAPTER 3 TO HAVE ITS BID PROPOSAL CONSIDERED.**

- 3.0.1 Vendor shall provide the following general background information of Vendor.
- 3.0.2 Name, address, telephone number, fax number and e-mail address of the Vendor including all d/b/as' or assumed names or other operating names of the Vendor.
- 3.0.3 Form of business entity, i.e., corporation, partnership, proprietorship, limited Liability Company.
- 3.0.4 State of incorporation (if a corporation). If a limited liability company, state of formation.
- 3.0.5 Identify and specify the location(s) and telephone numbers of the major offices and other facilities that relate to the Vendor's performance under the terms of this RFP.
- 3.0.6 Local office addresses and phone number.
- 3.0.7 Number of employees.
- 3.0.8 Type of business.
- 3.0.9 Name, address and telephone number of the Vendor's representative to contact regarding all contractual and technical matters concerning this proposal.
- 3.0.10 Name, address and telephone number of the Vendor's representative to contact regarding scheduling and other arrangements.
- 3.0.11 Identify the Vendor's accounting firm.
- 3.0.12 The successful Vendor will be required to register to do business in Iowa. If already registered, provide the date of the Vendor's registration to do business in Iowa.
- 3.0.13 Vendor must provide the following legal or administrative information.
 - 3.0.13.1 During the last five (5) years, describe any damages or penalties or anything of value traded or given up by Vendor under any of its existing or past contracts as it relates to services performed that are similar to the services contemplated by this RFP and the resulting Contract. If so, indicate the reason for the penalty or exchange of property or services and the estimated account of the cost of that incident to the Vendor.
 - 3.0.13.2 During the last five (5) years, describe any order, judgment or decree of any Federal or State authority barring, suspending or otherwise limiting the right of the Vendor to engage in any business, practice or activity.

3.1 Link-Segments.

- 3.1.1 A link-segment is generally defined as the fiber optic facility beginning at the health care providers (HCP) Alcatel-Lucent 7210 edge switch and continuing on until terminated on the Alcatel-Lucent 1692 aggregation switch currently at a designated ICN aggregation point.
- 3.1.2 Each link-segment constructed or provided as part of this project is engineered and tested for a minimum of one gigabit of throughput from the local hospital to the specified ICN aggregation point.



3.2 Handoff. Methodology of the handoff will be negotiated with the successful vendor at contract signing.

3.3 Vendor Requirements.

3.3.1 The Vendor must submit a detailed overview of the proposed network, and how the vendor proposes to implement the installation, testing, and handoff of the new service.

3.3.2 The Vendor must detail the process on how the HCP will accomplish an incremental change of bandwidth and the respective change in billing process.

3.3.3 Vendor must fulfill all of the requirements of chapter 4, Testing Process and Procedures.

3.3.4 The Vendor must detail the process for issuing reimbursements for lost service.

3.3.5 All installation charges resulting from the implementation of this RFP 12-005 and all other fees and taxes or other charges other than the monthly cost per increment must be imbedded in the monthly rate. IRHTP will pay no other costs other than the costs submitted on the 12-005 Bid Submittal form.

3.4 Local Hospital. IRHTP has designated a local on-site coordinator at each participating hospital. The on-site coordinator has designated the location of the fiber termination within the building. Any service turn-up must be coordinated with this on-site coordinator.

3.5 Change Orders. The vendor must submit a firm fixed price for each site bid for each increment listed on the Bid Submittal Form. There are no funds set aside or budgeted for contingencies or change orders.

3.6 Value Engineering. If the vendor determines that there exists an opportunity to increase the value of the network by modifying or changing the design as was depicted in the bid submission narrative, the IRHTP will consider that change even though the change may increase overall cost. The IRHTP is not bound to accept any Value Engineering proposals. Examples of a Value Engineering is, but not limited to: “A Innovative Bandwidth Capacity Pricing Plan”.

CHAPTER 4

TESTING PROCESS AND PROCEDURES

RFP 12-005

4.0 Connections shall terminate on Vendor provided equipment located at the respective HCP end points and the ICN POP(s).

4.1 The existing IRHTP network is a combination of physical Layer 0 and 1 fiber backbone and wavelengths, Layer 2/3 carrier Ethernet transport and IP/MPLS switches, and Layer 3 logical (IP services) core routers. As the first mile extension of the IRHTP network, this access network must adhere to established architectural parameters and services frameworks. In particular, to provide consistent access to the IRHTP network, access circuits must be a combination of these same elements of Layer 0 and 1 connectivity and Layer 2 transport capabilities. Without all of these elements, the access circuit will not function correctly with the IRHTP network.

The IRHTP network is configured to provide sufficient throughput and gateway routing capabilities. Ethernet traffic may enter the network at any authorized transport switch and be carried through the IRHTP network for delivery to the destination.

In addition to adequate physical space, conditioned power, environmental control, and controlled security the HCP end points will also provide (at its expense and not a part of this RFP) an Alcatel Lucent 7210 edge switch.

The transport connection itself must provide a minimum of 1Gbs of bandwidth. Each individual HCP will order a specified amount of symmetrical Ethernet service they desire in increments of 30Mbs, 60Mbs, 90Mbs, 100 Mbs, 200 Mbs, 500 Mbs or 1 Gb/s. Any transport technology chosen must be capable of passing 802.1Q VLAN tags through the access connections and the IRHTP network.

The customer interface from the AL 7210 edge switch at the HCP end points shall be a copper cable connected to a 10/100/1000 Ethernet port with a minimum bandwidth throughput configuration of 1 Gb/s.

Switching decisions at the edge switch will be made based on currently configured VLAN's.

4.2 Test and Acceptance. Vendor will be required to coordinate all testing of circuits with the appropriate parties.

Vendors are required to fully describe their service / performance level agreements in their bid submissions. These service / performance agreements must minimally meet the criteria explicitly defined in the RFP requirements. Service and performance level details will be considered material criteria for awarding contracts.

As specific contracts are awarded under this program, a testing and acceptance process as outlined below will be performed by the ICN on behalf of IRHTP for each specific contract awarded based on the information provided in the proposal of the winning Vendor(s).

This testing and acceptance process will be consistent with customary and normal industry procedures and practices used to validate and verify the technology used to deliver the required bandwidth and the needs of the users of the access connections.

Upon the successful verification of service / performance criteria as outlined in the bid via completion of the testing and acceptance process, a formal acceptance document will be issued to the bidder by the IRHTP.

Vendors may invoice IRHTP for services as described in Attachment 3 of the RFP on a monthly basis.

If the vendor has already tested a link segment that is in operation, he need not retest said link segment.

The RFC 2544 standard, established by the Internet Engineering Task Force (IETF) standards body, is the de facto methodology that outlines the tests required to measure and prove performance criteria for carrier Ethernet networks. The standard provides an out-of-service benchmarking methodology to evaluate the



performance of network devices using throughput, back-to-back, packet loss and latency tests, with each test validating a specific part of an SLA. This methodology defines the frame size, test duration and number of test iterations. Once completed, these tests will provide performance metrics of the Ethernet network under test.

In order to ensure that an Ethernet network is capable of supporting a variety of services (such as VoIP, video, etc.), the RFC 2544 test suite supports seven pre-defined frame sizes (64, 128, 256, 512, 1024, 1280 and 1518 bytes) to simulate various traffic conditions. Each frame size will be tested.

4.3 Test and Accept Documentation Process:

1. Notification of circuit availability will be sent by Vendor to IRHTP test and accept resource.
2. IRHTP Ticket Number will be issued
3. Within 3 business days IRHTP will arrange for a circuit test date. Notification will be sent via email to Vendor contact provided in RFP response.
4. After a formal notification has been sent to the IRHTP, the IRHTP test and accept technician will be dispatched to verify circuit compliance to RFC 2544 testing criteria
5. IRHTP will have 10 business days to test and accept or deny the above test findings.
6. The Vendor tester shall have two additional attempts to correct any non-compliance issues with the circuit before IRHTP will decline the circuit all together without any obligations.
7. Upon acceptance or denial of any circuit the IRHTP will notify the Vendor contact listed in RFP response of the results via e mail within 5 business days of test results

4.4 Service Capabilities and Configurations.

4.4.1 Service Availability, Packet Loss and Latency. Availability shall be defined as the percentage of total time that service is operative when measured over 30 day calendar month (720 hour) period.

Ethernet service will be considered inoperative when service is degraded to a level in which the packets are not passed between the customer side of the layer 2 switch located at the HCP end point and the IRHTP side of the layer 2 switch at the selected ICN POP.

4.4.2 The end-to-end availability test standard for Ethernet service specified for the connection is 99.5%:

The response time by the Vendor shall be no greater than 3 hours from notification by the network operator or the end point IT department of a service interruption.

Vendor shall provide proactive notification and update the network managers hourly on progress attempts to fix the incident. Vendor shall also provide IRHTP with an escalation contact list.

Performance is noted in terms of packet loss and latency.

Packet Loss Ratio is defined as the percentage of in-profile Ethernet frames not reliably delivered between the HCP layer 2 edge switch to the ingress/egress point of the IRHTP Network layer 2 switch over a given measurement interval.

4.4.2 Packet Loss Ratio shall be no more than 0.5% when tested end to end.

Latency is defined as the average time it takes a packet to travel from the customer layer 2 edge switch to the ingress/egress point of the IRHTP network layer 2 switch over a given measurement interval.

4.4.3 Latency shall be no more than 60 micro seconds when tested end to end.

These requirements will be explicitly included in the contract with the successful vendor(s).

4.4.4 Regulatory Approval. Vendor acknowledges that it has all relevant local, state, and federal regulatory approval for all services, features, equipment, discounts, and promotions proposed.

4.4.5 Disaster Recovery. Vendor shall provide in their RFP response a detailed written outline of relevant infrastructure, systems and contingency processes in place to provide disaster recovery capabilities for the Services offered in their bid response.



4.4.6 Installation Intervals. Vendor shall state the installation timeline for each location where Ethernet connections are proposed. IRHTP requires that the installation interval for connectivity not exceed 30 days from contract signature. Vendors shall indicate guarantees and/or remedies provided to IRHTP if the installation intervals are exceeded. In the event a fiber optic cable must be extended into an ICN POP or HCP end point, vendor shall incorporate the estimated time required to extend fiber optic service to the Vendor's location within the required 30 day period. All ICN POPs and HCP end points will provide a minimum 2" inner duct already in place to the public ROW at no charge to the Vendor.

4.4.7 Maintenance and Monitoring. Maintenance and monitoring shall be provided on a 7 x24 x 365 bases.

4.4.8 Network Operations Center (NOC). Vendor shall describe in detail their NOC capabilities that will be utilized in providing support for the Ethernet connections they are bidding.

Included in this information shall be hours of operation, skill levels and responsibilities of staff, trouble ticket system, level of proactive monitoring, end user notification capabilities, and any other relevant information deemed appropriate for the analysis of the Vendor's bid.

4.4.9 Out of Service Credits. Vendor agrees to credit the HCP in the amount of three times the prorated monthly charge (based on hours of non compliance down time not to include advance notice planned outages for maintenance) for service outages calculated on a thirty-day month (720 hours).

A service outage is defined as an outage of service of thirty minutes or more for any twenty four-hour periods.

Issuance of credit process should be described in detail by Vendor in the RFP response.

4.4.10 Service Level Agreements. Vendor shall include their written SLA for the service proposed. As a minimum, describe the guaranteed layer 2 circuit loss, jitter, and latency allowances within the Service Level Agreement and how that level of service explicitly complies with the specification criteria outlined in the RFP. Service and performance level details will be considered material criteria for awarding contracts.

4.4.11 Scalability. IRHTP requires the ability to scale up or down the bandwidth, without penalty during the entire twenty (20) year Agreement contract period. For bid evaluation purposes, the period for any changes in bandwidth, either up or down, will be in periods of not less than 30 days, for each increment. The base level bandwidth however shall not decrease below 30Mbps during the 20-year contract period.

If the bandwidth is temporarily increased above 30 Mbps, it may be decreased back to the 30 Mbps base level within the required timeline window stated above, at the discretion of each HCP or IRHTP.

Vendor shall include in their response whether or not their implementation and billing system can accommodate this flexibility and if so what a) Non Recurring Charges (NRC) may apply and b) what the order and implementation timelines are to accommodate incremental bandwidth changes (both up and down). The Vendor must be capable of billing for the incremental bandwidth changes (both up and down) over the 30 Mbps base level increment on a 30-day billing cycle.

4.4.12 FAILURE TO MEET STANDARDS. Failure to meet the aforementioned testing and installations standards will result in an immediate termination of the contract.

4.4.13 Vendor Support. To assure each location receives appropriate levels of service and account leadership, describe how you will support each location.

IRHTP requires an account team committed to providing quality service and prompt response at all times. Provide the roles and responsibilities of each account team member, pre and post sale, in a hierarchical format including their management staff. Phone numbers, pager numbers, fax numbers, email and postal addresses should be included on the hierarchy for escalation purposes. Account team members should include, at a minimum, a billing representative, an order representative, a technical support representative and a management level representative.

4.4.14 Vendors Project Manager. Vendor will assign a Project Manager to the project that will act as the Single Point of Contact for IRHTP. The Project Manager will manage the overall project ordering,



provisioning, installation, testing, turn-up, trouble-shooting, and bill reconciliation. Project Manager should have a minimum of 1-year experience managing projects of this type.

4.4.15 Vendor agrees. Vendor must make a positive statement agreeing to meet all of the aforementioned testing process and procedures.

CHAPTER 5
EVALUATION CRITERIA
RFP 12-005

5.1 Award Process.

- 5.1.1 An evaluation committee assigned by personnel within the IRHTP will review the bid proposals. The evaluation committee will consider all information provided when making its recommendations and may consider relevant information from other sources.
- 5.1.2 The evaluation committee will make its recommendation to the IRHTP Project Coordinator indicating the committee's choice. The IRHTP Steering Committee will select the Vendor to receive the award. The IRHTP Steering Committee is not bound by the evaluation committee's recommendation. All Vendors submitting Bid Proposals will receive notification of the award.
- 5.1.3 All applicable contracting requirements imposed by this RFP and Iowa law shall be met by the Vendor. The successful Vendor must, in a timely manner, enter into a Contract with the IRHTP to implement the service contemplated by this RFP. Failure of a successful Vendor to agree to the terms of a Contract within a timely manner may be grounds for the IRHTP to award to the next compliant Vendor.

5.2 Evaluation Criteria

- 5.2.1 A Bid Proposal will not be evaluated if all of the Mandatory Requirements identified in Chapter 3 and Chapter 4 are not met and/or fulfilled.
- 5.2.2 The IRHTP may award a Contract to the most responsible Vendor meeting the requirements of this RFP and which, in the sole discretion of the IRHTP, provides the best value to the project after considering price and compliance with the provisions of Chapter 3.
- 5.2.3 The IRHTP will award only one contract.

5.3 Evaluation Criteria Scoring – Total of a possible 100 points

5.3.1 Cost Breakdown (Vendor must bid all sites) 50 points

5.3.2 Vendors certified ability to provide service upon contract signing. 50 points

5.3.2.1.Overall Project Experience

IRHTP will take into consideration the number of like construction projects completed thus far by the vendor.

5.3.2.2. Grasp of the Project and Design

Contractor demonstrates a clear understanding and grasp of the project. Response is clearly written and organized.

5.3.2.3. Vendor's Capabilities

Vendor has the necessary manpower and resources to accomplish the Work on schedule. Technical ability.

5.3.2.4. Credibility

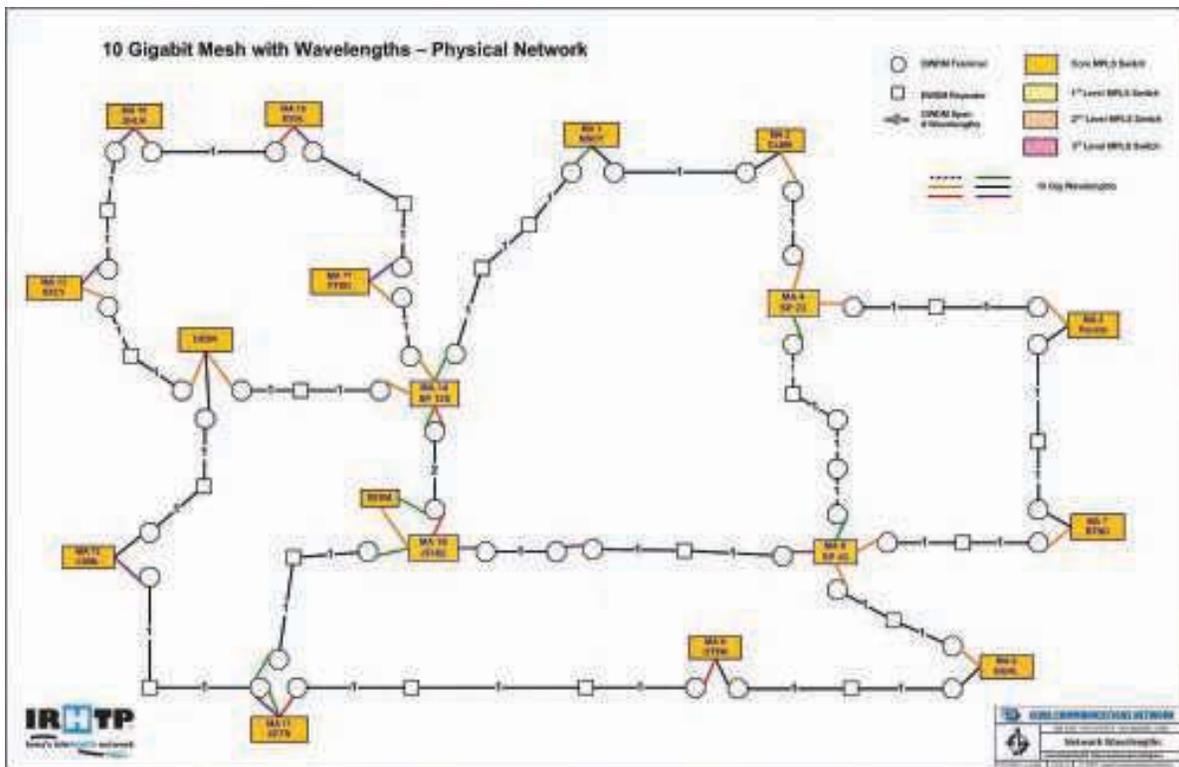
Vendor's current reputation with established organizations within the industry will be evaluated.

5.3.2.5. Vendor Agrees To:

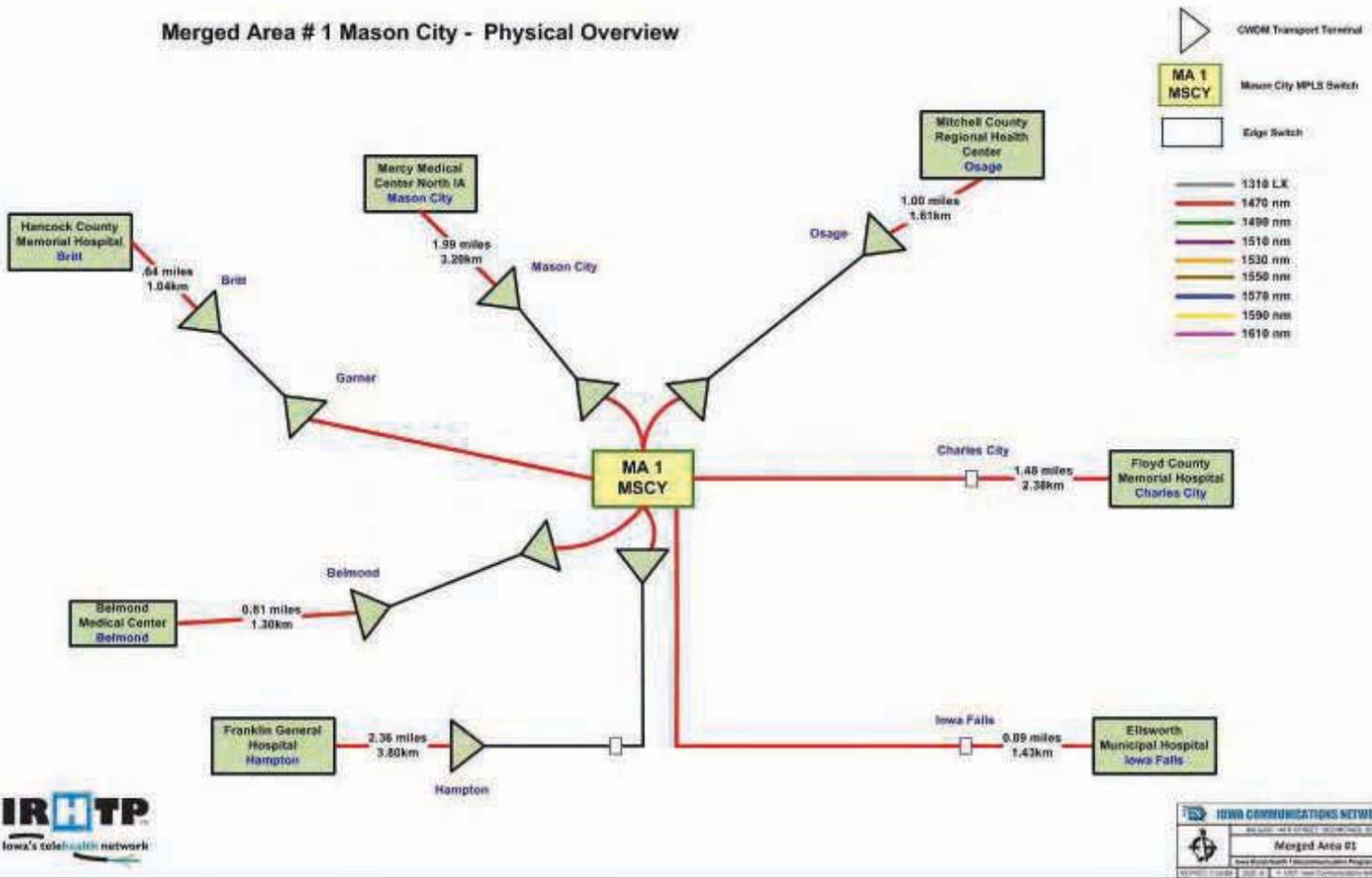
- a. Submit invoices in accordance with USAC and IRHTC requirements.
- b. Proactively engage with the final audit team at no additional cost



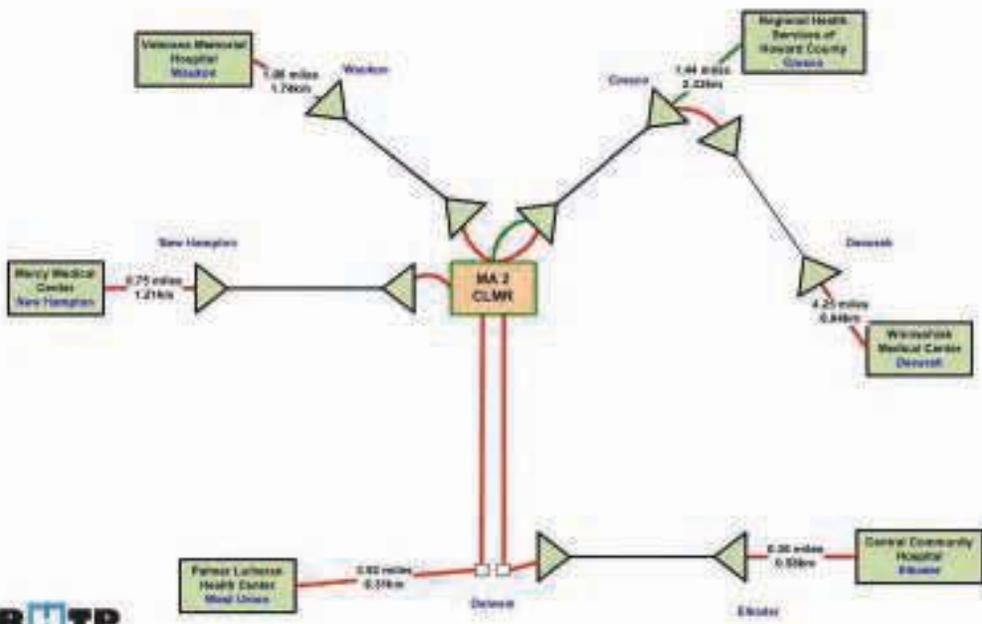
ANNEX A
NETWORK MAPS AND INFORMATION
RFP 12-005



Merged Area # 1 Mason City - Physical Overview



Merged Area # 2 Calmar - Physical Overview



Legend:

- CCMR Hospital Symbol
- MA 2 CLMR
- Color (MPLS) Path
- Edge (MPLS)

Line Styles:

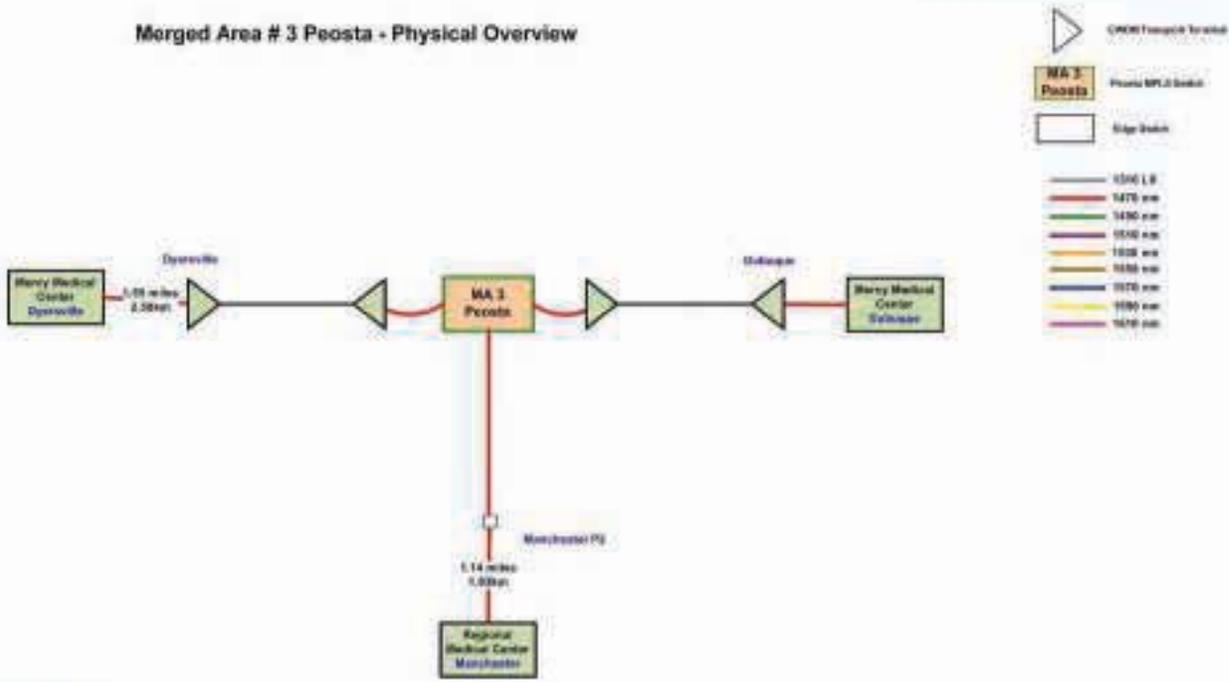
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- 1510 m
- 1524 m
- 1550 m
- 1570 m
- 1590 m
- 1610 m



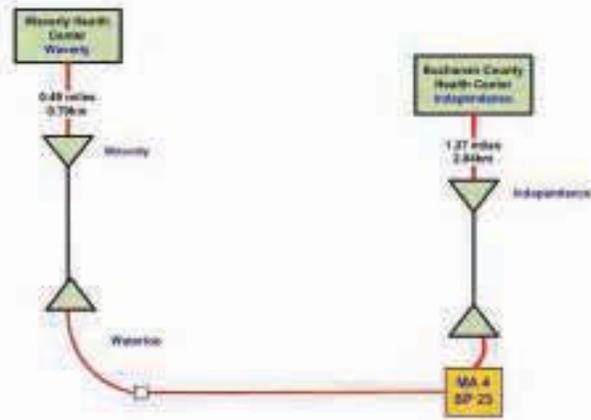
IRTP COMMUNICATIONS OFFICE

Merged Area #2

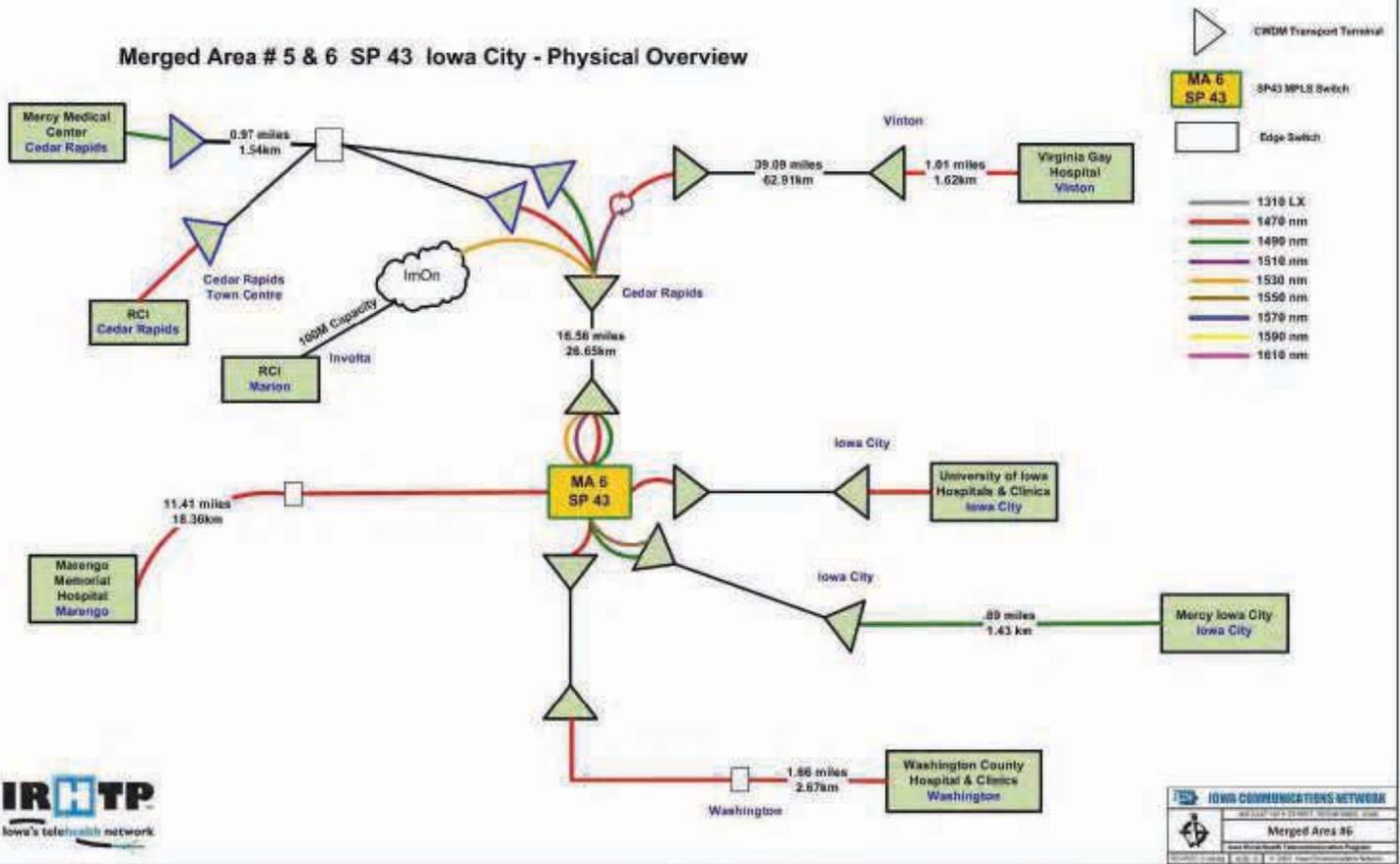
Merged Area # 3 Peosta - Physical Overview



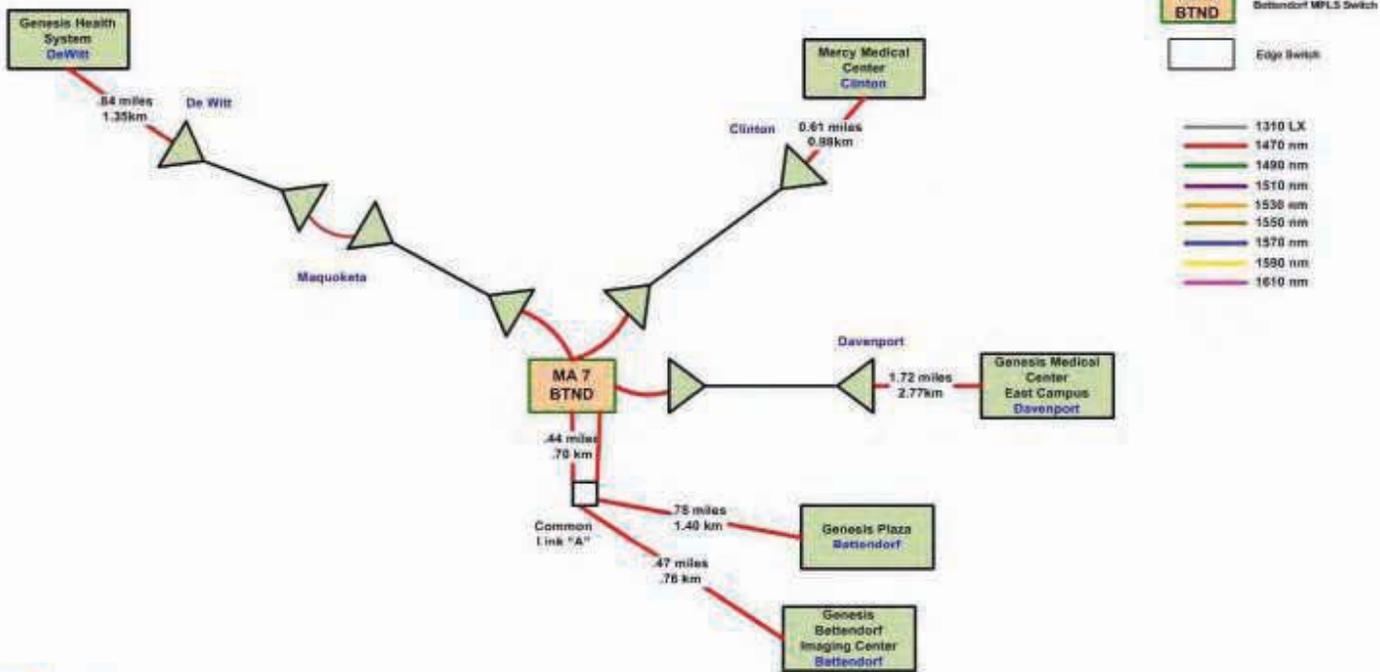
Merged Area # 4 SP 23 Independence - Physical Overview



Merged Area # 5 & 6 SP 43 Iowa City - Physical Overview

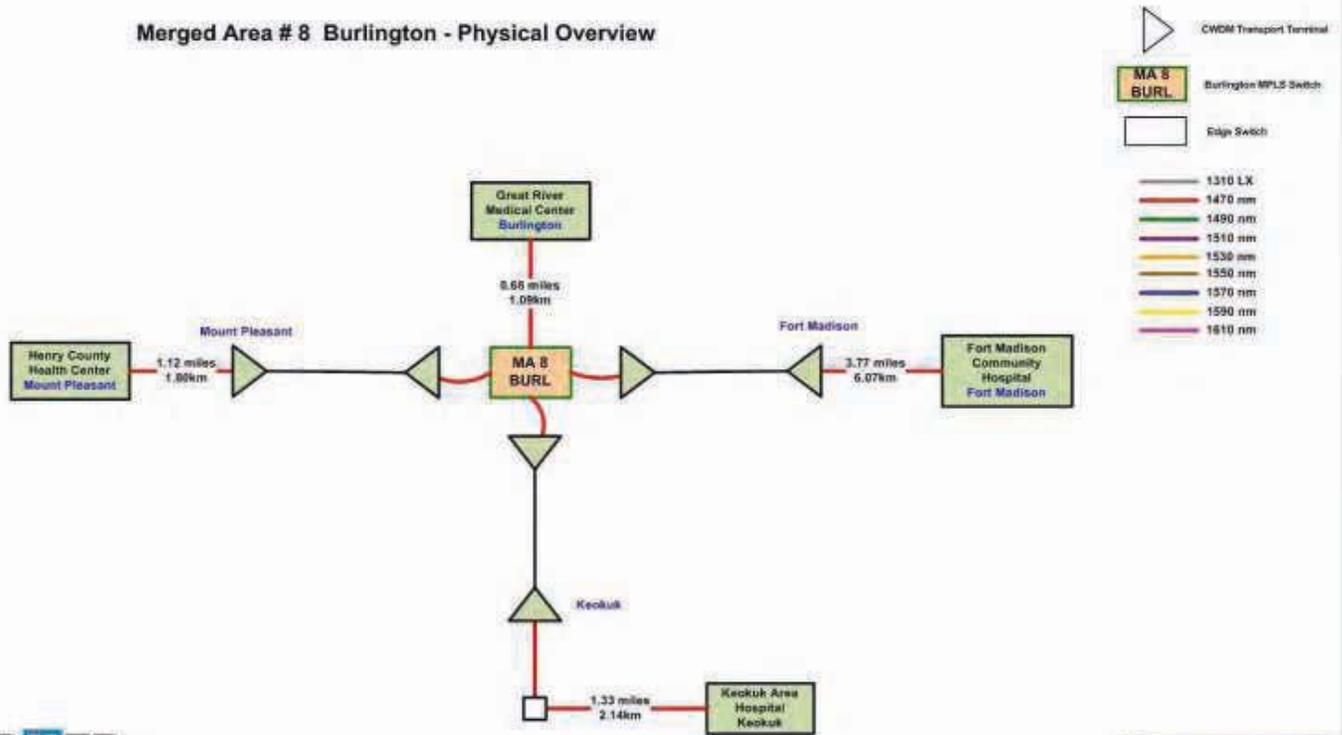


Merged Area # 7 Bettendorf - Physical Overview

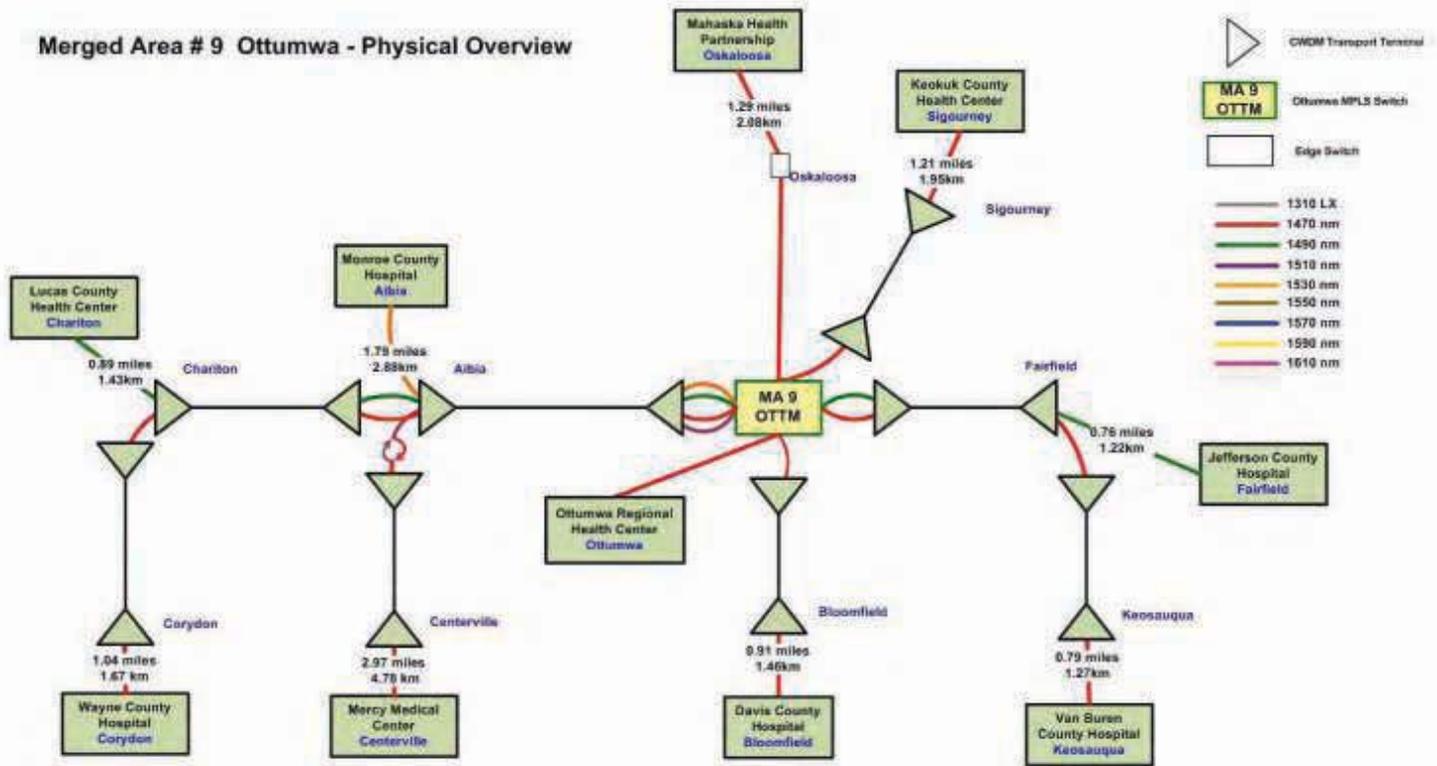


IOWA COMMUNICATIONS NETWORK	
Merged Area #7	
<small> 1000 North Brady Street, Bettendorf, IA 52008 563-321-1111 www.ircn.com </small>	

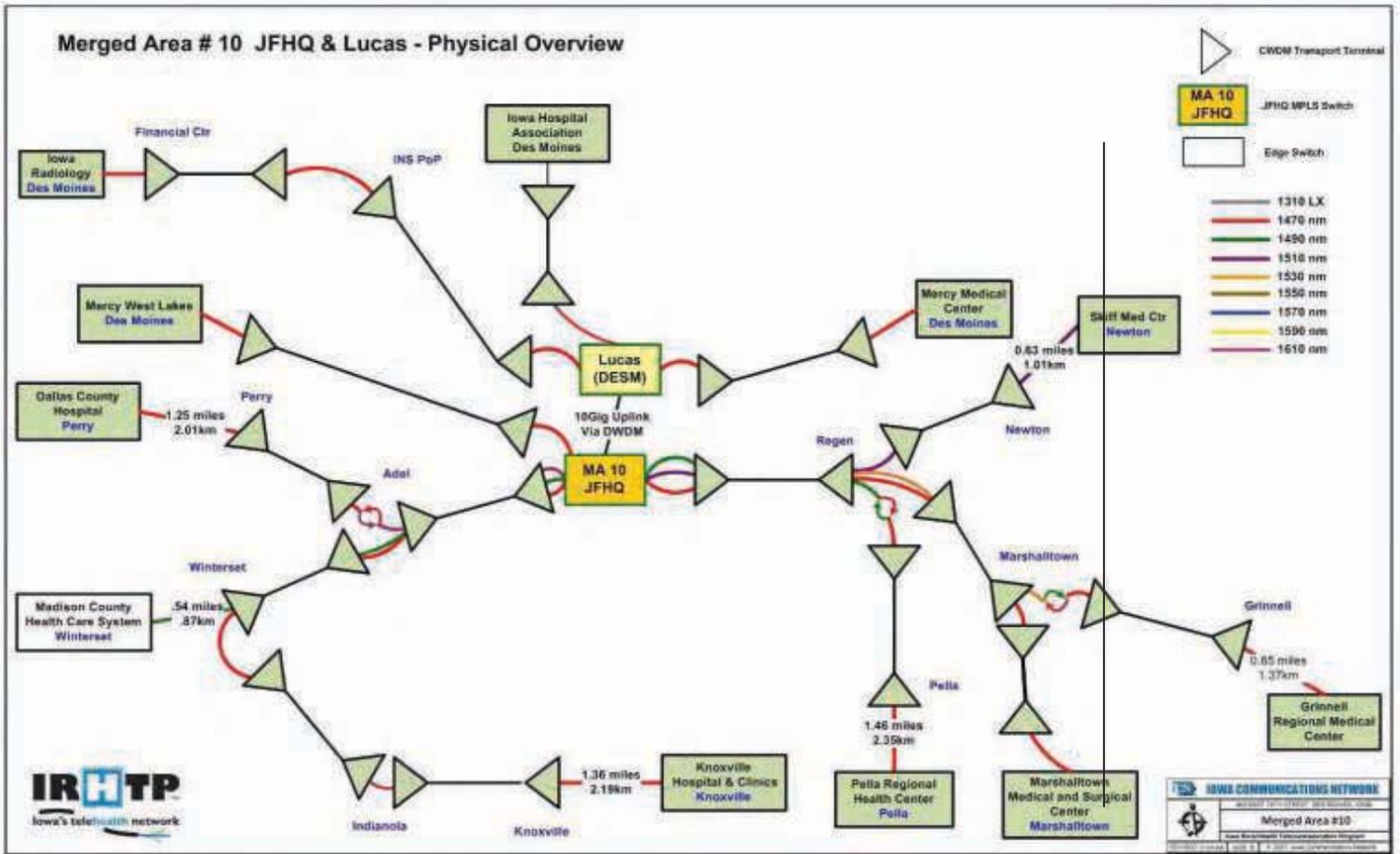
Merged Area # 8 Burlington - Physical Overview



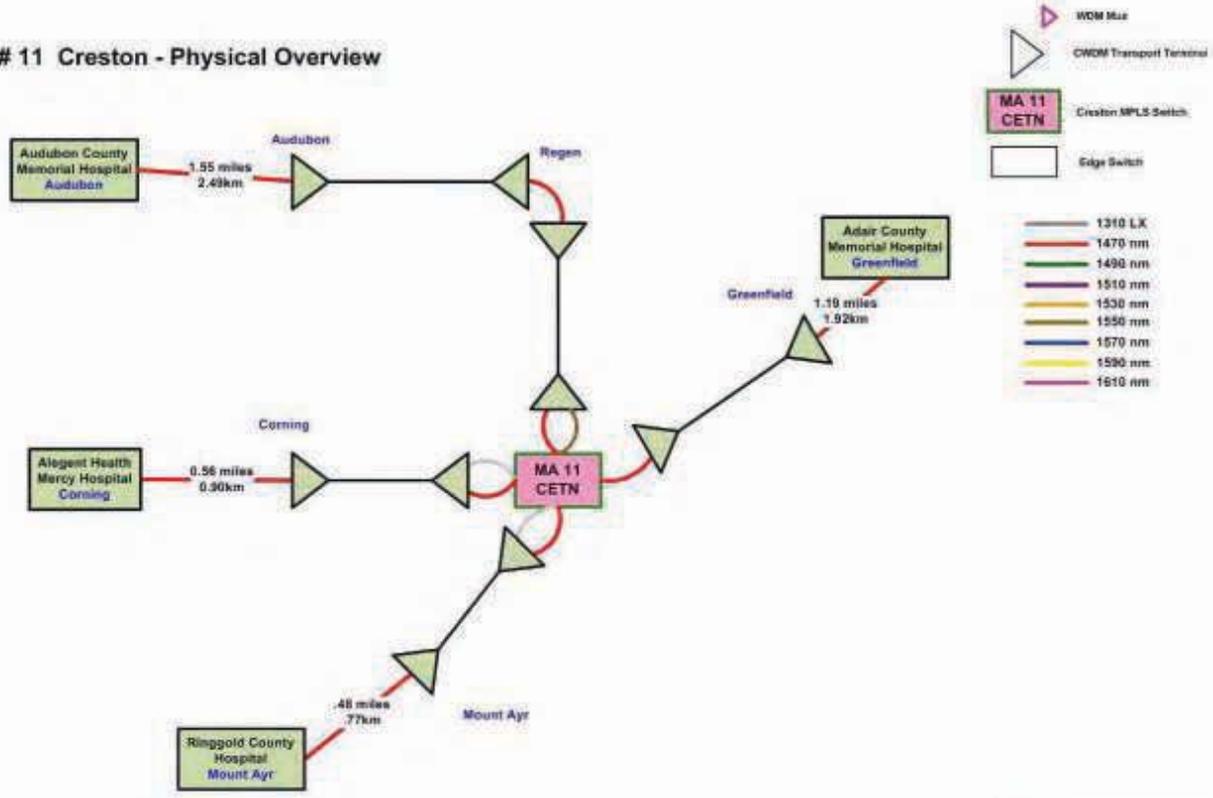
Merged Area # 9 Ottumwa - Physical Overview



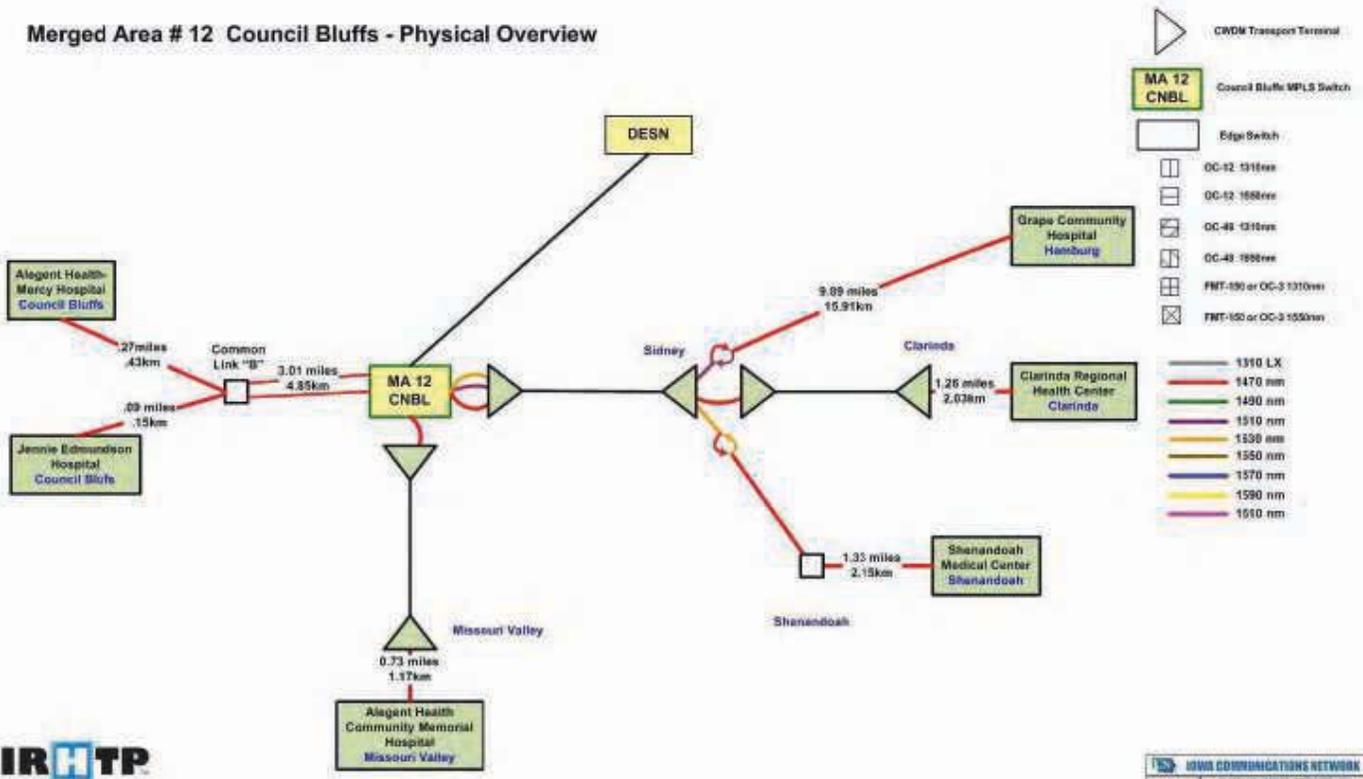
Merged Area # 10 JFHQ & Lucas - Physical Overview

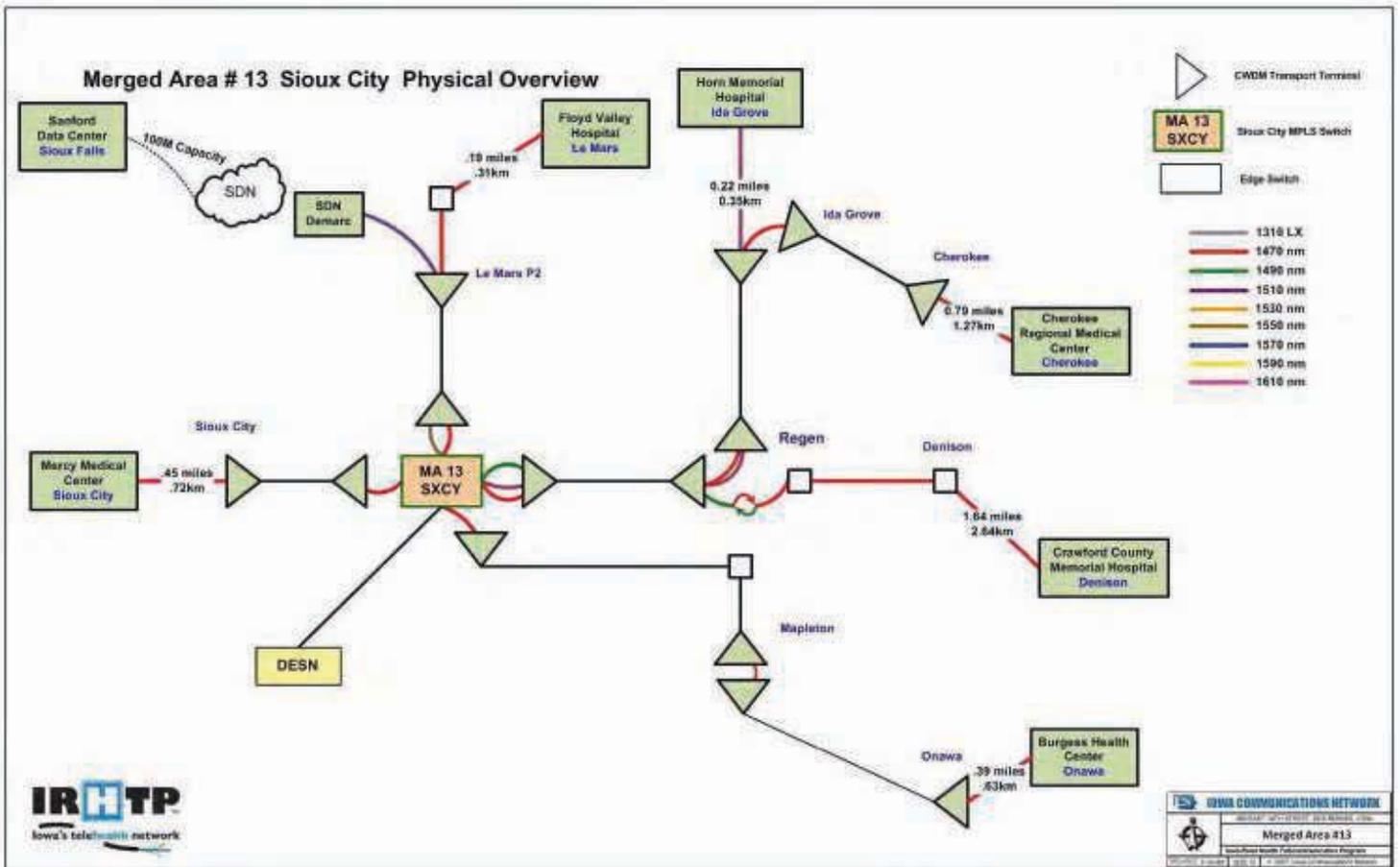


Merged Area # 11 Creston - Physical Overview

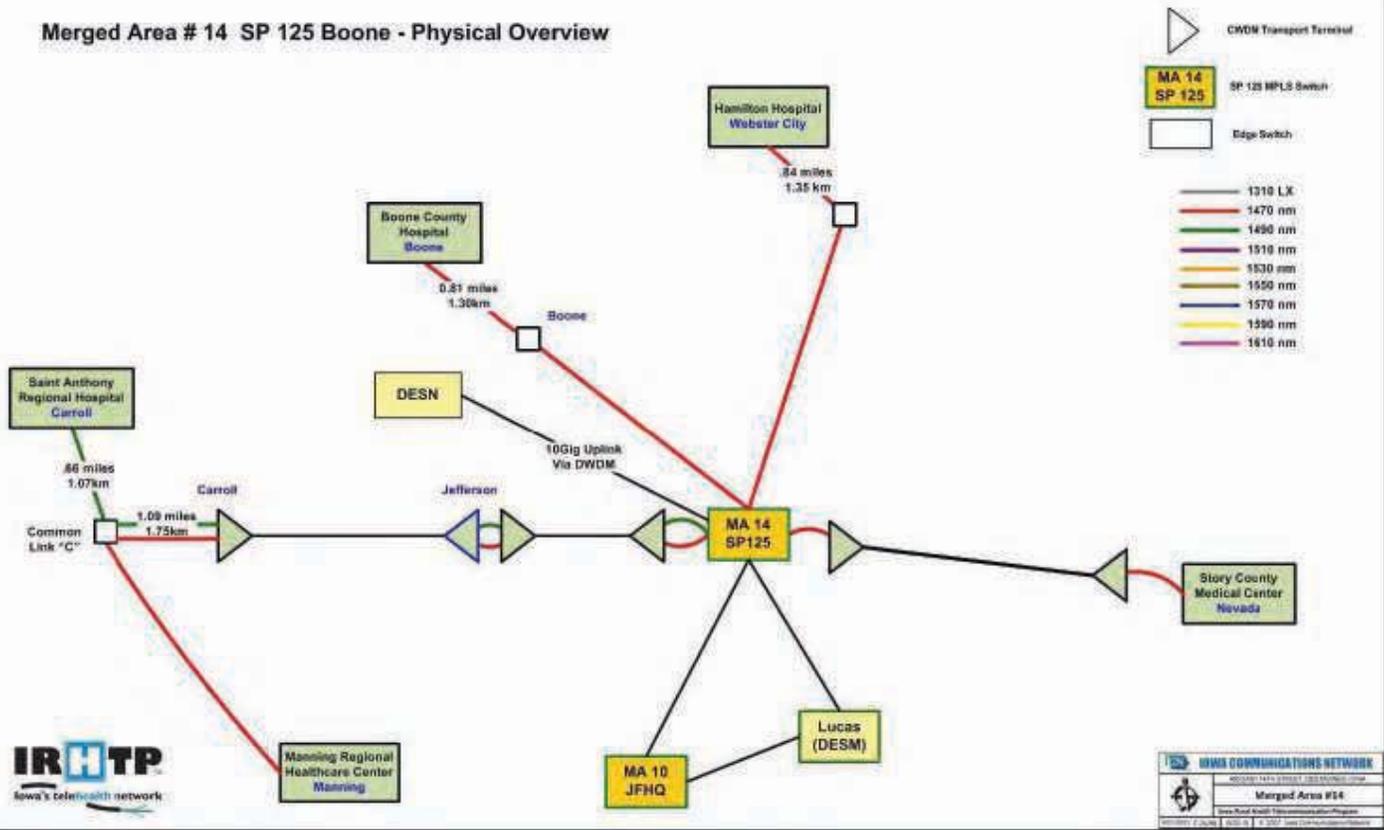


Merged Area # 12 Council Bluffs - Physical Overview

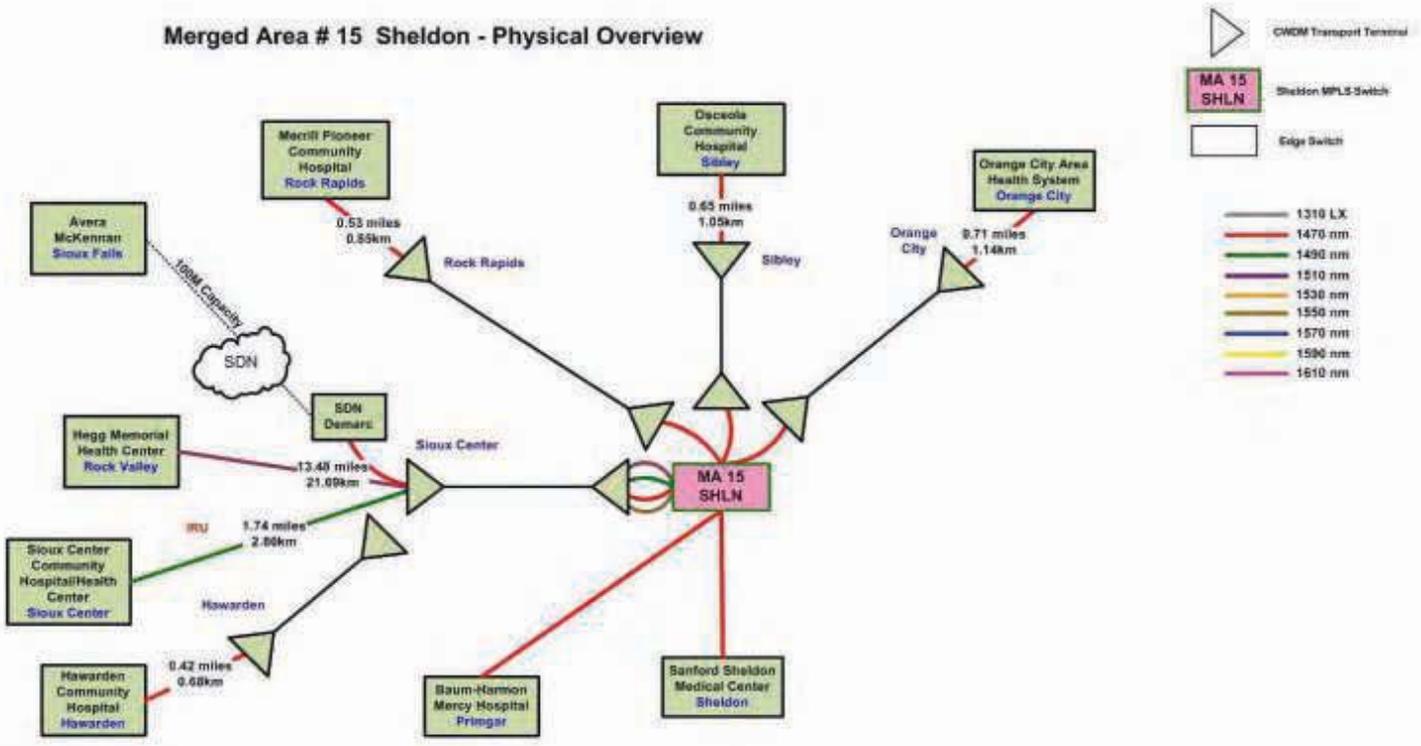




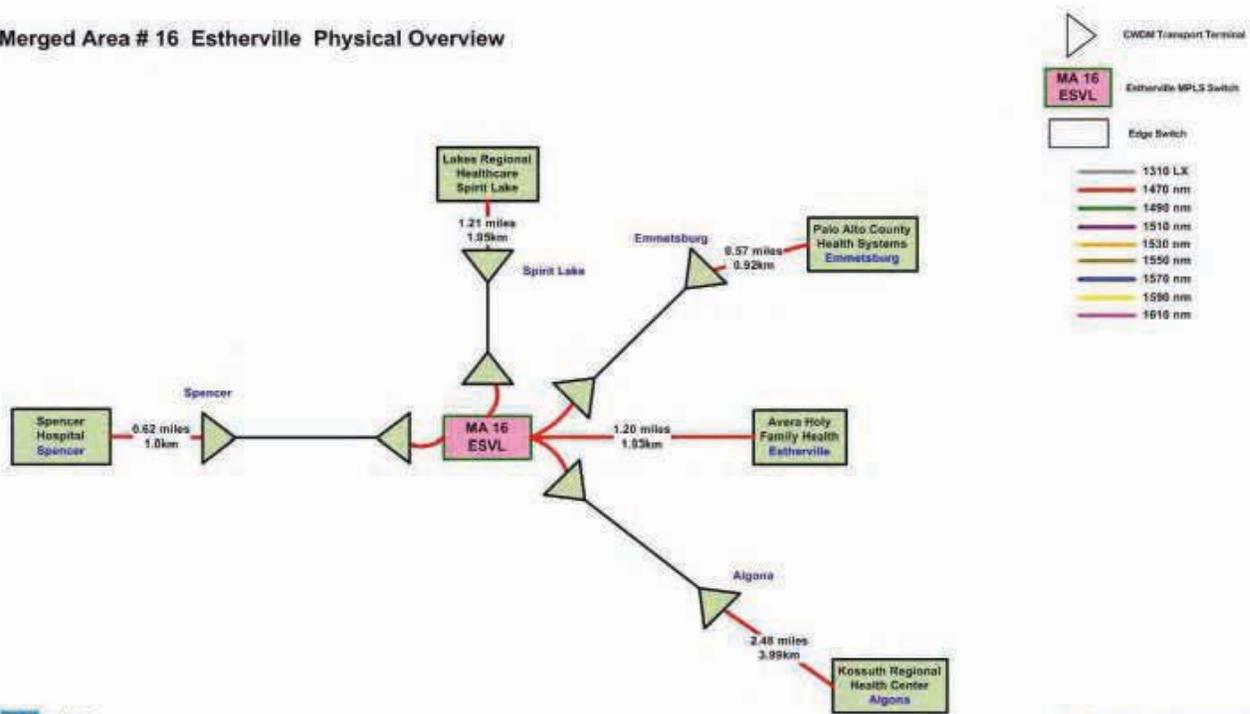
Merged Area # 14 SP 125 Boone - Physical Overview



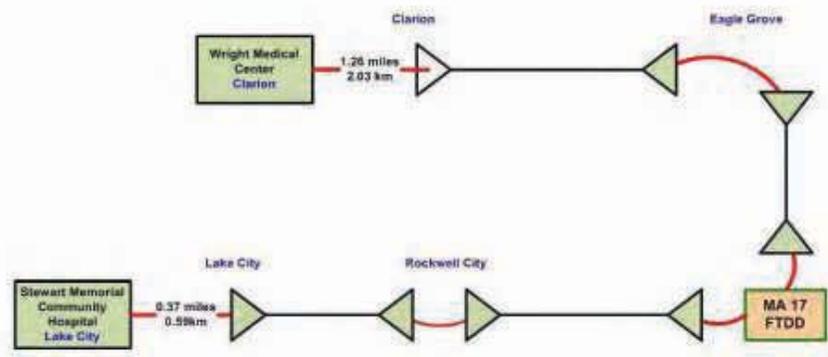
Merged Area # 15 Sheldon - Physical Overview



Merged Area # 16 Estherville Physical Overview



Merged Area # 17 Fort Dodge - Physical Overview



 CWDM Transport Terminal
 MA 17 FTDD Fort Dodge MPLS Switch
 Edge Switch

 1310 LX
 1470 nm
 1490 nm
 1510 nm
 1530 nm
 1550 nm
 1570 nm
 1590 nm
 1610 nm



 IOWA COMMUNICATIONS NETWORK
 Merged Area #17
 Iowa's telehealth network

ANNEX B – LIST OF HCP OWNED LINK-SEGMENTS AND THEIR LOCATIONS

RFP 12-005

SID	HCP	HCP Address	Distance	Distance	Aggregation Point Address
1.1	Mitchell County Regional Health Center	616 N. 8th St, Osage, IA 50461	1.0 mi	1.61 km	Osage Community High School 820 Sawyer Drive, Osage, Iowa
1.2	Floyd County Medical Center	800 11th St., Charles City IA 50616	1.48 mi	2.38 km	Northern Iowa Area CC, 200 Harwood Drive, Charles City, Iowa
1.3	Ellsworth Municipal Hospital	110 Rocksylvania Ave, Iowa Falls, IA 50126	.89 mi	1.43 km	Ellsworth Comm. College 1100 College Avenue, Iowa Falls, Iowa
1.4	Franklin General Hospital	1720 Central AveE., Hampton, IA 50441	2.36 mi	3.80 km	Hampton-Dumont HS 101 12th Ave NW, Hampton, Iowa
1.5	Belmond Medical Center	403 1st St SE, Belmond, IA 50421	.81 m i	1.30 km	Belmond-Klemme HS, 411 10 th Ave NE, Belmond, IA 50421
1.6	Hancock County Memorial Hospital	532 1st St NW, Britt, IA 50423	.64 mi	1.04 km	West Hancock HS 420 9th St SW Britt, Iowa
1.7	Mercy Medical Center-N. Iowa- East Campus	1000 4th St SW, Mason City, IA 50401.	1.99 mi	3.20 km	NIACC, 500 College Drive, Mason City, IA
2.1	Regional Health Services of Howard County	235 8th Ave W., Cresco, IA 52136	1.44 mi	2.32 km	Howard Winneshiek HS 1000 Schroder Dr., Cresco, Iowa
2.2	Winneshiek Medical Center	901 Montgomery St., Decorah, IA 53101	4.25 mi	6.84 km	Luther College 700 College Drive, Decorah Iowa
2.3	Central Community Hospital	901 Davidson St. NW, Elkader, IA 52043	.36 mi	.58 km	AEA 1 - 1400 2nd St NW Elkader, Iowa
2.4	Palmer Lutheran Health Center, Inc.	112 Jefferson St., West Union, IA 52175	3.92 mi	6.31 km	Splice Point B110-4 West of West Union Iowa
2.5	Mercy Medical Center - New Hampton	308 N Maple Ave., New Hampton, IA 50659	.75 mi	1.21 km	New Hampton High School 710 West Main New Hampton
2.6	Veterans Memorial Hospital	40 1st Ave. SE, Waukon, IA 52172	1.08 mi	1.74 km	Waukon High School 10589 3rd St. NW, Waukon, IA
3.1	Mercy Medical Center-Dubuque	250 Mercy Dr., Dubuque, IA 52001	.8 mi	1.29 km	NE Iowa Comm College, 10250 Sundown Rd., Peosta, IA

SID	HCP	HCP Address	Distance		Aggregation Point Address
3.2	Regional Medical Center	709 W. Main St., #359, Manchester, IA 52057	1.14 mi	1.83 km	West Delaware HS 701 New Street Manchester, Iowa
3.3	Mercy Medical Center - Dyersville	1111 3rd St.SW, Dyersville, IA 52040	1.55 mi	2.50 km	Beckman HS 1325 9th St SE Dyersville, Iowa
4.1	Waverly Health Center	312 9th St SW, Waverly, IA 50677	0.49 mi	2.04 km	Waverly Shell Rock HS 1405 4th Ave. Waverly, Iowa
4.2	Buchanan County Health Center	1600 1st St E., Independence, IA, 50644	1.27 mi	2.04 km	Independence HS 1207 1st St West Independence, Iowa
5.1	Virginia Gay Hospital	502 N 9th Ave., Vinton, IA 52349	1.01 mi	1.62 km	Kirkwood Learning Center 111 West 3rd St Vinton, Iowa
5.2	Mercy Medical Center-Cedar Rapids	701 10th St. SE, Cedar Rapids, IA 52403	.97 mi	1.54 km	Splice point 43, west of Iowa City on I-80
6.1	University of Iowa Hospitals & Clinics	200 Hawkins Dr., Iowa City, IA 52242	0 mi	0 km	Splice point 43, west of Iowa City on I-80
6.2	Mercy Iowa City	500 E. Market St., Iowa City, IA 52245	.89 mi	1.43 km	Splice point 43, west of Iowa City on I-80
6.3	Washington County Hospital	400 E. Polk St., Washington, IA 52353	1.66 mi	2.67 km	Iowa National Guard Armory 501 Highway 1 S Washington, Iowa
6.4	Marengo Memorial Hospital	300 W. May St., Marengo, IA 52301	11.41 mi	18.36 km	Williamsburg Public Library 214 West State St Williamsburg, IA
7.1	Mercy Medical Center-Clinton	1410 N 4th St., Clinton, IA 52732	.61 mi	.98km	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.3	Genesis Health System	1227 E. Rusholme St., Davenport, IA 52803	1.72 mi	2.77 km	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.4	Genesis Plaza	2535 Maplecrest Rd., Bettendorf, IA, 52722	.78 mi	1.40 km	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.5	Genesis-Bettendorf Imaging Center	4017 Devils Glen Rd., Bettendorf, IA 52722	.47 mi	.76 km	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.7	Genesis Health System - DeWitt	1118 11th St., DeWitt, IA, 52742	.84 mi	1.35 km	DeWitt High School 331 East 8th Street. DeWitt, Iowa
8.1	Great River Medical Ctr	1221 S. Gear Ave, W. Burlington, IA 52655	.68 mi	1.09 km	Southeastern IA Comm. College, 1500 Agency Rd., W. Burlington, IA

SID	HCP	HCP Address	Distance		Aggregation Point Address
8.2	Fort Madison Community Hospital	5445 Ave. O #174, Fort Madison, IA 52627	3.77 mi	6.07 km	Fort Madison High School 2001 Avenue B Fort Madison, Iowa
8.3	Keokuk Area Hospital	1600 Morgan St., Keokuk, IA 52632	1.33 mi	2.14 km	Iowa National Guard Armory 170 Boulevard Road Keokuk, Iowa
8.4	Henry County Health Center	407 S. White St., Mt Pleasant, IA 52641	1.12 mi	1.80 km	Iowa Wesleyan College 601 North Main St Mount Pleasant, Iowa
9.1	Mahaska Health Partnership	1229 C Ave. East, Oskaloosa, IA 52577	1.29 mi	2.08 km	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.2	Keokuk County Health Center	23019 Highway 149, Sigourney, IA 52591	1.21 mi	1.95 km	Sigourney High School 907 East Pleasant Valley Sigourney, Iowa
9.3	Jefferson County Hospital	400 Highland St., Fairfield, IA 52556	.75 mi	1.22 km	Fairfield High school 403 S 20th Street Fairfield, Iowa
9.4	Van Buren County Hospital	304 Franklin St., Keosauqua, IA 52565	.79 mi	1.27 km	Van Buren Community HS 405 4th Street Keosauqua, Iowa
9.5	Davis County Hospital	509 N. Madison, Bloomfield, IA 52537	.91 mi	1.46 km	Old Davis County High School 900 East North Street Bloomfield, Iowa
9.7	Mercy Medical Center -Centerville	19898 St., St Josephs Dr. Centerville, IA 52544	2.92 mi	4.78 km	Centerville High School 600 CHS Drive Centerville, Iowa
9.8	Wayne County Hospital	417 S. East Street, Corydon, IA 50060	1.04 mi	1.67 km	Wayne County High School 102 North DeKalb St., Corydon, Iowa
9.9	Lucas County Hospital	1200 N 7th St, Chariton, IA 50049	.89 mi	1.43 km	Chariton High School 140 East Albia Road, Chariton, Iowa
9.9	Monroe County Hospital	6580 165th St, Albia, IA 52531	1.79 mi	2.88 km	Albia, High School 503 B Avenue East, Albia Iowa
10.1	Mercy Medical Center-Des Moines	1111 6th Ave, Des Moines, IA 50309	.51 mi	.82 km	Lucas State Office Building, Des Moines, IA 50319
10.2	Skiff Medical Center Newton	204 N. 4th Ave. E, Newton, IA	.63 mi	1.01 km	DMACC Newton Campus 600 North 2nd Ave. Newton, Iowa
10.3	Marshalltown Medical and Surgical Center	Three S. 4th Ave, Marshalltown, IA 50158	.4 mi	.64 km	JFHQ, Camp Dodge, Johnston, IA

SID	HCP	HCP Address	Distance		Aggregation Point Address
10.4	Pella Regional Health Center	404 Jefferson St. Pella, IA 50219	1.46 mi	2.35 km	Central College 812 University St Pella Iowa
10.5	Knoxville Hospital & Clinics	1002 S. Lincoln St. Knoxville, IA 50138	1.36 mi	2.19 km	Veterans Hospital 1515 West Pleasant Knoxville Iowa
10.6	Madison County Health Care System	300 W. Hutchings St. Winterset, IA 50273	.54 mi	.87 km	Winterset High School 624 Husky Drive Knoxville, Iowa
10.7	Mercy Medical Center, West Lakes	1601 60th St. West Des Moines, IA 50266	0 mi	0 km	JFHQ, Camp Dodge, Johnston, IA
10.9	Dallas County Hospital	610 10th St. Perry, IA 50220	1.25 mi	2.01 km	Perry High School 1102 Willis Avenue Perry, Iowa
11.1	Adair County Memorial Hospital	609 SE Kent, Greenfield, IA 50849	1.19 mi	1.92 km	Nodaway Valley High School 410 Northwest 2nd Street Greenfield, Iowa
11.3	Ringgold County Hospital	504 N. Cleveland, Mt. Ayr, IA 50854	.48 mi	.77 km	Mt Ayr High School 1001 East Columbus Street Mt Ayr Iowa
11.4	Alegent Health Mercy Hospital - Corning	603 Rosary Drive, Corning, IA 50841	.56 mi	.77 km	Corning High School 905 8th St. Corning , Iowa
11.6	Audubon County Memorial Hospital	515 Pacific St, Audubon, IA 50025	1.55 mi	2.49 km	Audubon High School 800 3rd Ave. Audubon, Iowa
12.1	Grape Community Hospital	2959 US Hwy 275, Hamburg, IA 51640	9.89 mi	15.91 km	Sidney High School 2754 Knox Road Sidney, Iowa
12.2	Clarinda Regional Health Center	823 S. 17th St., Clarinda, IA 51632	1.26 mi	2.03 km	Iowa Western Community College 923 East Washington Clarinda, Iowa
12.3	Shenandoah Medical Center	300 Pershing Ave., Shenandoah, IA 51601	1.33 mi	2.15 km	Iowa National Guard Armory 601 Ferguson Road Shenandoah, Iowa
12.4	Alegent Health Community Memorial Hospital	631 North 8th St., Missouri Valley, IA 51555	.73 mi	1.17 km	Missouri Valley High School 605 Lincoln Way Missouri Valley, Iowa
12.5	Jennie Edmundson Hospital	933 E. Pierce St., #2C, Council Bluffs, IA 51503	.09 mi	.15 km	Iowa Western Comm. College, 2700 College Rd., Council Bluffs, IA
12.6	Alegent Health Mercy Hospital - Council Bluffs	800 Mercy Drive Council Bluffs, IA 51503	.73 mi	1.17km	Iowa Western Comm. College, 2700 College Rd., Council Bluffs, IA

SID	HCP	HCP Address	Distance		Aggregation Point Address
13.1	Horn Memorial Hospital	701 E. 2nd St, Ida Grove, IA 51445	.22 mi	.35 km	Iowa Western Community College 900 Montgomery Drive Ida Grove, Iowa
13.2	Cherokee Regional Health Center	300 Sioux Valley Dr., Cherokee, IA 51012	.79 mi	1.27 km	Cherokee High School 600 West Bluff Street Cherokee, Iowa
13.3	Crawford County Memorial Hospital	2020 1st Ave S., Denison, IA 51442	1.64 mi	2.64 km	Iowa Western Tech Comm. College 11 North 5th St Denison, Iowa
13.4	Burgess Health Center	1600 Diamond St., Onawa, IA, 51040	.39 mi	.63 km	West Monona High School 1314 15th Street Onawa, Iowa
13.5	Mercy Medical Center-Sioux City	801 5th St., Sioux City, IA 51101	.45 mi	.72 km	Western Iowa Tech Comm. College 4647 Stone Ave., Sioux City, IA
13.6	Floyd Valley Hospital	714 Lincoln St NE, Hwy 3 East, LeMars, IA 51031	.19 mi	.31 km	Gehlen Catholic High School 709 Plymouth St NE LeMars, Iowa
14.1	Story County Medical Center	630 6th St., Nevada, IA 50201	10.6 mi	17.06 km	Via Maintenance Splice MS-1107
14.2	Manning Regional Healthcare Center	410 Main St., Manning, IA 51455	1.09 mi	1,75 km	DMACC Carroll Campus 906 North Grant Road Carroll, Iowa
14.3	St. Anthony Regional Hospital	311 S. Clark St., Carroll, IA 51401	.66 mi	1.07 km	DMACC Carroll Campus 906 North Grant Road Carroll, Iowa
14.4	Boone County Hospital	1015 Union St., Boone, IA 50036	.81 mi	1.30 km	DMACC Boone Campus 1125 Hancock Drive Boone, Iowa
15.1	Osceola Community Hospital, Inc.	9th Ave N., Sibley, IA 51249	.65 mi	1.05 km	Sibley-Ocheyedan Schools 120 11th Ave. NE Sibley, Iowa
15.2	Orange City Area Health System	1000 Lincoln Circle SE, Orange City, IA 51041	.71 mi	1.1 km	Northwestern College 101 7th St SW Orange City, Iowa
15.3	Baum-Harmon Mercy Hospital	255 N. Welch Ave., Primghar, IA.,51245	0 mi	0 km	Northwest Iowa Community College 603 West Park Street Sheldon, IA
15.4	Sanford Sheldon Medical Center	118 N. 7th Ave, Sheldon, Ia 51201	1.93 mi	3.10 km	Iowa National Guard Armory 920 Western Avenue, Sheldon, Iowa
15.5	Hawarden Community Hospital	1111 11th st., Hawarden, IA 51023	.42 mi	.68 km	Hawarden Library 803 10th Street Hawarden, Iowa

	HCP	HCP Address	Distance		Aggregation Point Address
15.6	Sioux Center Community Hospital/Health Center	605 S. Main Ave., Sioux Center, IA 51250	1.74 mi	2.80 km	AEA 4 Highway 18 North, Rock Valley, Iowa
15.7	Hegg Memorial Health Center	1202 21st. Ave., Rock Valley, IA 51247	13.48 mi	21.69 km	AEA 4 Highway 18 North, Rock Valley, Iowa
15.8	Sanford Hospital-Rock Rapids	801 Greene St., Rock Rapids, IA 51246	.53 mi	.85 km	Rock Valley High School 1712 20th Ave. Rock Valley, Iowa
15.9	Avera McKennan Hospital	2920 West 10 th Street Sioux Falls, SD	0 mi	0 km	Northwest Iowa Community College, 603 West Park Street, Sheldon, Iowa
15.92	Sanford Health	1305 W 18 th St Sioux Falls, SD	0 mi	0 km	Western Iowa Tech Comm. College 4647 Stone Ave, Sioux City, Iowa
16.1	Lakes Regional Health Care	2301 Hwy 71, Spirit Lake, IA	1.21mi	1.95 km	Spirit Lake High School 2701 Hill Avenue, Spirit Lake, Iowa
16.2	Palo Alto County Health System	3201 1st St., Emmetsburg, IA 50536	.57 mi	.92 km	Iowa Lakes Comm. College 3200 College Drive, Emmetsburg, Iowa
16.3	Avera Holy Family Health	826 N. 8th St., Estherville, IA 51334	1.20 mi	1.93 km	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
16.4	Kossuth Regional Health Center	1515 S. Phillips St., Algona, IA 50511	2.48 mi	3.99 km	Iowa Lakes Comm. College 2111 Highway 169 N, Algona, Iowa
16.5	Spencer Hospital	1200 1st Ave. E., Spencer, IA 51301	.62 mi	1.0 km	Iowa Lakes Comm. College 1900 Grand Avenue, Spencer, Iowa
17.1	Van Diest Medical Center	2350 Hospital Drive Webster City, IA 50595	.84 mi	1.35 km	Link Splice 125 East of Boone, Iowa
17.2	Stewart Memorial Community Hospital	1301 W. Main St., Lake City, IA 51449	.37 mi	.59 km	Southern Cal Comm. High School 709 West Main St., Lake City, Iowa
17.3	Wright Medical Center	1316 S. Main St., Clarion, IA	1.26 mi	2.03 km	Clarion Goldfield Middle School 300 3rd Ave NE Clarion, Iowa

ANNEX C - LIST of HCP OWNED SWITCHES AND LOCATIONS

RFP 12-005

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
1.1	Mitchell County Regional Health Center	616 N. 8th St, Osage, IA 50461	Osage Community High School 820 Sawyer Drive Osage, Iowa	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.2	Floyd County Medical Center	800 11th St., Charles City IA 50616	Northern Iowa Area CC 200 Harwood Drive Charles City, Iowa	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.3	Ellsworth Municipal Hospital	110 Rocksylvana Ave, Iowa Falls, IA 50126	Ellsworth Comm College 1100 College Avenue Iowa Falls, Iowa	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.4	Franklin General Hospital	1720 Central Ave E., Hampton, IA 50441	Hampton-Dumont HS 101 12th Ave NW Hampton, Iowa	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.5	Belmond Medical Center	403 1st St SE, Belmond, IA 50421	Belmond-Klemme HS 411 10 th Ave NE, Belmond, IA 50421	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.6	Hancock County Memorial Hospital	532 1st St NW, Britt, IA 50423	West Hancock HS 420 9th St SW Britt, Iowa	North Iowa Area Comm College, 500 College Drive Mason City, Iowa
1.7	Mercy Medical Center-N. Iowa-East Campus	1000 4th St SW, Mason City, IA 50401.	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
2.1	Regional Health Services of Howard County	235 8th Ave W., Cresco, IA 52136	Howard Winneshiek HS 1000 Schroder Dr. Cresco, Iowa	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
2.2	Winneshiek Medical Center	901 Montgomery St., Decorah, IA 53101	Luther College 700 College Drive Decorah Iowa	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
2.3	Central Community Hospital	901 Davidson St. NW, Elkader, IA 52043	AEA 1 - 1400 2nd St NW Elkader, Iowa	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
2.4	Palmer Lutheran Health Center, Inc.	112 Jefferson St., West Union, IA 52175	Splice Point B110-4 West of West Union Iowa	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
2.5	Mercy Medical Center - New Hampton	308 N Maple Ave., New Hampton, IA 50659	New Hampton High School, 710 West Main, New Hampton, IA	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
2.6	Veterans Memorial Hospital	40 1st Ave. SE, Waukon, IA 52172	Waukon High School 10589 3rd St. NW, Waukon, IA	North East Iowa Community College 1625 Iowa 150 Calmar, Iowa
3.1	Mercy Medical Center-Dubuque	250 Mercy Dr., Dubuque, IA 52001	North East Iowa Community College 10250 Sundown Road Peosta, Iowa	North East Iowa Community College 10250 Sundown Road Peosta, Iowa
3.2	Regional Medical Center	709 W. Main St., #359, Manchester, IA 52057	West Delaware HS 701 New Street Manchester, Iowa	North East Iowa Community College 10250 Sundown Road Peosta, Iowa
3.3	Mercy Medical Center - Dyersville	1111 3rd St.SW, Dyersville, IA 52040	Beckman HS 1325 9th St SE Dyersville, Iowa	North East Iowa Community College 10250 Sundown Road Peosta, Iowa
4.1	Waverly Health Center	312 9th St SW, Waverly, IA 50677	Waverly Shell Rock HS 1405 4th Ave. Waverly, Iowa	Splice Point 23 near Waterloo, Iowa
4.2	Buchanan County Health Center	1600 1st St E., Independence, IA, 50644	Independence HS 1207 1st St West Independence, Iowa	Splice Point 23 near Waterloo, Iowa
5.1	Virginia Gay Hospital	502 N 9th Ave., Vinton, IA 52349	Kirkwood Learning Center 111 West 3rd St Vinton, Iowa	Kirkwood College 6301 Kirkwood Blvd SW Cedar Rapids, Iowa
5.2	Mercy Medical Center-Cedar Rapids	701 10th St. SE, Cedar Rapids, IA 52403	Splice Point 43 West of Iowa City on I- 80	Splice Point 43 West of Iowa City on I-80
6.1	University of Iowa Hospitals & Clinics	200 Hawkins Dr., Iowa City, IA 52242	Kirkwood Comm. College, 1816 Lower Muscatine Rd Iowa City, IA	Splice Point 43 West of Iowa City on I-80
6.2	Mercy Iowa City	500 E. Market St., Iowa City, IA 52245	Kirkwood Comm. College, 1816 Lower Muscatine Rd Iowa City, IA	Splice Point 43 West of Iowa City on I-80
6.3	Washington County Hospital	400 E. Polk St., Washington, IA 52353	Iowa National Guard Armory 501 Highway 1 S Washington, Iowa	Splice Point 43 West of Iowa City on I-80
6.4	Marengo Memorial Hospital	300 W. May St., Marengo, IA 52301	Williamsburg Public Library 214 West State St Williamsburg, IA	Splice Point 43 West of Iowa City on I-80
7.1	Mercy Medical Center-Clinton	1410 N 4th St., Clinton, IA 52732	Eastern Iowa Comm. College, 1000 Lincoln Blvd, Clinton, IA	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.3	Genesis Health System	1227 E. Rusholme St., Davenport, IA 52803	St. Ambrose Univ., 518 W. Locust St. Davenport, IA	Eastern Iowa Community College, 500 Belmont Road, Bettendorf, Iowa
7.4	Genesis Plaza	2535 Maplecrest Rd., Bettendorf, IA, 52722	Eastern Iowa Community College 500 Belmont Road Bettendorf Iowa	Eastern Iowa Community College, 500 Belmont Road, Bettendorf Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
7.5	Genesis-Bettendorf Imaging Center	4017 Devils Glen Rd., Bettendorf, IA 52722	Eastern Iowa Community College 500 Belmont Road Bettendorf Iowa	Eastern Iowa Community College 500 Belmont Road Bettendorf Iowa
7.7	Genesis Health System - DeWitt	1118 11th St., DeWitt, IA, 52742	DeWitt High School 331 East 8th Street. DeWitt, Iowa	Eastern Iowa Community College 500 Belmont Road Bettendorf Iowa
8.1	Great River Medical Center	1221 S. Gear Ave, W. Burlington, IA 52655	South Eastern Iowa Community College 1500 Agency Road West Burlington, IA	South Eastern Iowa Community College 1500 Agency Road West Burlington, IA
8.2	Fort Madison Community Hospital	5445 Ave. O #174, Fort Madison, IA 52627	Fort Madison High School 2001 Avenue B Fort Madison, Iowa	South Eastern Iowa Community College 1500 Agency Road West Burlington, IA
8.3	Keokuk Area Hospital	1600 Morgan St., Keokuk, IA 52632	Iowa National Guard Armory 170 Boulevard Road Keokuk, Iowa	South Eastern Iowa Community College 1500 Agency Road West Burlington, IA
8.4	Henry County Health Center	407 S. White St., Mt Pleasant, IA 52641	Iowa Wesleyan College 601 North Main St Mount Pleasant, Iowa	South Eastern Iowa Community College 1500 Agency Road West Burlington, IA
9.1	Mahaska Health Partnership	1229 C Ave. East, Oskaloosa, IA 52577	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa	Indian Hills Comm. College, 525 Grandview Ave., Ottumwa, Iowa
9.2	Keokuk County Health Center	23019 Highway 149, Sigourney, IA 52591	Sigourney High School 907 East Pleasant Valley Sigourney, Iowa	Indian Hills Comm. College, 525 Grandview Ave., Ottumwa, Iowa
9.3	Jefferson County Hospital	400 Highland St., Fairfield, IA 52556	Fairfield High school 403 S 20th Street Fairfield, Iowa	Indian Hills Comm. College, 525 Grandview Ave., Ottumwa, Iowa
9.4	Van Buren County Hospital	304 Franklin St., Keosauqua, IA 52565	Van Buren Community HS 405 4th Street Keosauqua, Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.5	Davis County Hospital	509 N. Madison, Bloomfield, IA 52537	Old Davis County High School 900 East North Street Bloomfield, Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.7	Mercy Medical Center -Centerville	19898 St., St Josephs Dr., Centerville, IA 52544	Centerville High School 600 CHS Drive Centerville, Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.8	Wayne County Hospital	417 S. East Street, Corydon, IA 50060	Wayne County High School 102 North DeKalb St., Corydon, Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.9	Lucas County Hospital	1200 N 7th St, Chariton, IA 50049	Chariton High School 140 East Albia Road, Chariton, Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa
9.9	Monroe County Hospital	6580 165th St, Albia, IA 52531	Albia, High School 503 B Avenue East, Albia Iowa	Indian Hills Comm. College 525 Grandview Ave. Ottumwa, Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
10.1	Mercy Medical Center-Des Moines	1111 6th Ave, Des Moines, IA 50309	Lucas State Office Bldg Des Moines, Iowa 50319	Lucas State Office Bldg Des Moines, Iowa 50319
10.2	Skiff Medical Center Newton	204 N. 4th Ave. E, Newton, IA	DMACC Newton Campus 600 North 2nd Ave. Newton, Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.3	Marshalltown Medical and Surgical Center	Three S. 4th Ave, Marshalltown, IA 50158	JFHQ Johnston IA or Lucas State Office Bldg Des Moines, Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.4	Pella Regional Health Center	404 Jefferson St., Pella, IA 50219	Central College 812 University St Pella Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.5	Knoxville Hospital & Clinics	1002 S. Lincoln St., Knoxville, IA 50138	Veterans Hospital 1515 West Pleasant Knoxville Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.6	Madison County Health Care System	300 W. Hutchings St., Winterset, IA 50273	Winterset High School 624 Husky Drive Knoxville, Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.7	Mercy Medical Center, West Lakes	1601 60th St, West Des Moines, IA 50266	JFHQ Johnston IA or Lucas State Office Bldg Des Moines, Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
10.9	Dallas County Hospital	610 10th St., Perry, IA 50220	Perry High School 1102 Willis Avenue Perry, Iowa	JFHQ, Camp Dodge, Johnston, Iowa 50131
11.1	Adair County Memorial Hospital	609 SE Kent, Greenfield, IA 50849	Nodaway Valley High School 410 Northwest 2nd Street Greenfield, Iowa	Southwestern Community College, 2520 College Drive, Creston, Iowa
11.3	Ringgold County Hospital	504 N. Cleveland, Mt. Ayr, IA 50854	Mt Ayr High School 1001 East Columbus Street Mt Ayr Iowa	Southwestern Community College, 2520 College Drive, Creston, Iowa
11.4	Alegent Health Mercy Hospital - Corning	603 Rosary Drive, Corning, IA 50841	Corning High School 905 8th St. Corning, Iowa	Southwestern Community College, 2520 College Drive, Creston, Iowa
11.6	Audubon County Memorial Hospital	515 Pacific St, Audubon, IA 50025	Audubon High School 800 3rd Ave. Audubon, Iowa	Southwestern Community College, 2520 College Drive, Creston, Iowa
12.1	Grape Community Hospital	2959 US Hwy 275, Hamburg, IA 51640	Sidney High School 2754 Knox Road Sidney, Iowa	Iowa Western Community College, 2700 College Road, Council Bluffs, Iowa
12.2	Clarinda Regional Health Center	823 S. 17th St., Clarinda, IA 51632	Iowa Western Community College 923 East Washington Clarinda, Iowa	Iowa Western Community College, 2700 College Road, Council Bluffs, Iowa
12.3	Shenandoah Medical Center	300 Pershing Ave., Shenandoah, IA 51601	Iowa National Guard Armory, 601 Ferguson Road, Shenandoah, Iowa	Iowa Western Community College, 2700 College Road, Council Bluffs, Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
12.4	Alegent Health Community Memorial Hospital	631 North 8th St., Missouri Valley, IA 51555	Missouri Valley High School 605 Lincoln Way Missouri Valley, Iowa	Iowa Western Community College, 2700 College Road Council Bluffs, Iowa
12.5	Jennie Edmundson Hospital	933 E. Pierce St., #2C, Council Bluffs, IA 51503	Iowa Western Community College 2700 College Road Council Bluffs, IA	Iowa Western Community College, 2700 College Road Council Bluffs, Iowa
12.6	Alegent Health Mercy Hospital - Council Bluffs	800 Mercy Drive Council Bluffs, IA 51503	Iowa Western Community College 2700 College Road Council Bluffs, IA	Iowa Western Community College, 2700 College Road Council Bluffs, Iowa
13.1	Horn Memorial Hospital	701 E. 2nd St, Ida Grove, IA 51445	Iowa Western Community College 900 Montgomery Drive Ida Grove, IA	Western Iowa Tech Comm. College, 4647 Stone Ave, Sioux City, Iowa
13.2	Cherokee Regional Health Center	300 Sioux Valley Dr., Cherokee, IA 51012	Cherokee High School 600 West Bluff Street Cherokee, Iowa	Western Iowa Tech Comm. College, 4647 Stone Ave, Sioux City, Iowa
13.3	Crawford County Memorial Hospital	2020 1st Ave S., Denison, IA 51442	Iowa Western Tech Comm. College 11 North 5th St Denison, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave, Sioux City, Iowa
13.4	Burgess Health Center	1600 Diamond St., Onawa, IA, 51040	West Monona High School 1314 15th Street Onawa, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave, Sioux City, Iowa
13.5	Mercy Medical Center-Sioux City	801 5th St., Sioux City, IA 51101	Western Iowa Tech Comm. College 4647 Stone Ave, Sioux City, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave Sioux City, Iowa
13.6	Floyd Valley Hospital	714 Lincoln St NE, Hwy 3 East, LeMars, IA 51031	Gehlen Catholic High School 709 Plymouth St NE, LeMars, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave Sioux City, Iowa
14.1	Story County Medical Center	630 6th St., Nevada, IA 50201	Via Maintenance Splice MS-1107	Splice Point 125 East of Boone, Iowa
14.2	Manning Regional Healthcare Center	410 Main St., Manning, IA 51455	DMACC Carroll Campus 906 North Grant Road Carroll, Iowa	Splice Point 125 East of Boone, Iowa
14.3	St. Anthony Regional Hospital	311 S. Clark St., Carroll, IA 51401	DMACC Carroll Campus 906 North Grant Road Carroll, Iowa	Splice Point 125 East of Boone, Iowa
14.4	Boone County Hospital	1015 Union St., Boone, IA 50036	DMACC Boone Campus 1125 Hancock Drive Boone, Iowa	Splice Point 125 East of Boone, Iowa
15.1	Osceola Community Hospital, Inc.	9th Ave N., Sibley, IA 51249	Sibley-Ocheyedan Schools 120 11th Ave. NE Sibley, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.2	Orange City Area Health System	1000 Lincoln Circle SE, Orange City, IA 51041	Northwestern College 101 7th St SW Orange City, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
15.3	Baum-Harmon Mercy Hospital	255 N. Welch Ave., Primghar, IA.,51245	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.4	Sanford Sheldon Medical Center	118 N. 7th Ave, Sheldon, IA 51201	Iowa National Guard Armory 920 Western Avenue, Sheldon, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.5	Hawarden Community Hospital	1111 11th St., Hawarden, IA 51023	Hawarden Library 803 10th Street Hawarden, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.6	Sioux Center Community Hospital/Health Center	605 S. Main Ave., Sioux Center, IA 51250	AEA 4 Highway 18 North, Rock Valley, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave Sioux City, Iowa
15.7	Hegg Memorial Health Center	1202 21st. Ave., Rock Valley, IA 51247	AEA 4 Highway 18 North, Rock Valley, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.8	Sanford Health-Rock Rapids	801 Greene St., Rock Rapids, IA 51246	Rock Valley High School 1712 20th Ave. Rock Valley, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave Sioux City, Iowa
15.9	Avera McKennan Hospital	2920 West 10 th Street Sioux Falls, SD	AEA 4 Highway 18 North, Rock Valley, Iowa	Northwest Iowa Community College 603 West Park Street Sheldon, Iowa
15.92	Sanford Health	1305 West 18 th St Sioux Falls, SD	Gehlen Catholic High School,709 Plymouth St NE LeMars, Iowa	Western Iowa Tech Comm. College 4647 Stone Ave Sioux City, Iowa
16.1	Lakes Regional Health Care	2301 Hwy 71, Spirit Lake, IA	Spirit Lake High School 2701 Hill Avenue Spirit Lake, Iowa	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
16.2	Palo Alto County Health System	3201 1st St., Emmetsburg, IA 50536	Iowa Lakes Comm. College 3200 College Drive Emmetsburg, Iowa	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
16.3	Avera Holy Family Health	826 N. 8th St., Estherville, IA 51334	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
16.4	Kossuth Regional Health Center	1515 S. Phillips St., Algona, IA 50511	Iowa Lakes Comm. College 2111 Highway 169 N Algona, Iowa	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
16.5	Spencer Hospital	1200 1st Ave. E., Spencer, IA 51301	Iowa Lakes Comm. College 1900 Grand Avenue Spencer, Iowa	Iowa Lakes Comm. College 300 South 18th Street Estherville, Iowa
17.1	Van Diest Medical Center	2350 Hospital Drive Webster City, IA 50595	Link Splice 125 East of Boone, Iowa	Iowa Central Community College 1 Triton Circle Fort Dodge, Iowa
17.2	Stewart Memorial Community Hospital	1301 W. Main St., Lake City, IA 51449	Southern Cal Comm. High School 709 West Main St Lake City, Iowa	Iowa Central Community College 1 Triton Circle Fort Dodge, Iowa

SID	HCP	HCP Address	Aggregation Point Address	MPLS Switch Location
17.3	Wright Medical Center	1316 S. Main St., Clarion, IA	Clarion Goldfield Middle School 300 3rd Ave NE Clarion, Iowa	Iowa Central Community College 1 Triton Circle, Fort Dodge, Iowa

ATTACHMENT 1
BID PROPOSAL COMPLIANCE FORM
RFP 12-005

Vendor affirms that the information contained in the bid proposal is true and accurately portrays all aspects of the goods or services or both contemplated by this RFP. The Vendor is aware that any substantive misinformation or misrepresentation may disqualify the bid proposal from further consideration.

Vendor hereby certifies total compliance with all other terms, conditions and specifications of this RFP except as expressly stated below:

Chapter 1, Administrative Issue _____

Chapter 2, Contractual Terms & Conditions (includes Attachment 1) _____

Chapter 3, Technical Specifications _____

Chapter 4, Testing Process and Procedures _____

Chapter 5 Evaluation Criteria _____

I certify that I have the authority to bind the Vendor indicated below to the specific terms and conditions imposed in this RFP and offered in this bid proposal, and that by my signature on this document I specifically agree to all of the waivers, restrictions and requirements of this RFP as conditions precedent to submitting this proposal. I further state that in making this bid proposal that the Vendor has not consulted with others for the purpose of restricting competition or violating State or Federal anti-trust laws and has not knowingly made any false statements in this proposal.

Authorized Signature: _____

Printed Name: _____

Title: _____

Telephone: _____

Fax Number: _____

E-Mail: _____

Business Name: _____

Address: _____

Federal ID Number: _____

USAC SPIN: _____

ATTACHMENT 2

AUTHORIZATION TO RELEASE INFORMATION

RFP 12-005

_____ (Name of Vendor) hereby authorizes any person or entity, public or private, having any information concerning the Vendor's background, including but not limited to its performance history regarding its prior rendering of services similar to those detailed in this RFP, to release such information to the IRHTP.

The Vendor acknowledges that it may not agree with the information and opinions given by such person or entity in response to a reference request. The Vendor acknowledges that the information and opinions given by such person or entity may hurt its chances to receive contract awards from the IRHTP or may otherwise hurt its reputation or operations. The Vendor is willing to take that risk. The Vendor agrees to release all persons, entities, and the IRHTP from any liability whatsoever that may be incurred in releasing this information or using this information.

Printed Name of Vendor

Signature of Authorized Representative

Date

**ATTACHMENT 3
 BID SUBMITTAL FORM**

RFP 12-005

Note: The Bid Submittal Form consists of six (6) pages. Each page must be signed by an officer of the company and dated:

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
1	Adair County Memorial Hospital	609 SE Kent, Greenfield, IA 50849							
2	Alegent Health Community Memorial Hospital	631 North 8th St., Missouri Valley, IA 51555							
3	Alegent Health Mercy Hospital - Council Bluffs	800 Mercy Drive, Council Bluffs, IA 51503							
4	Alegent Health Mercy Hospital - Corning	603 Rosary Drive, Corning, IA 50841							
5	Audubon County Memorial Hospital	515 Pacific St, Audubon, IA 50025							
6	Avera Holy Family Health	826 N. 8th St., Estherville, IA 51334							
7	Avera McKennan	2920 West 10 th Street., Sioux Falls, SD							
8	Baum-Harmon Mercy Hospital	255 N. Welch Ave., Primghar, IA.,51245							
9	Boone County Hospital	1015 Union St., Boone, IA 50036							
10	Buchanan County Health Center	1600 1st St. E, Independence, IA, 50644							
11	Burgess Health Center	1600 Diamond St., Onawa, IA, 51040							
12	Central Community Hospital	901 Davidson St. NW, Elkader, IA 52043							
13	Cherokee Regional Health Center	300 Sioux Valley Dr., Cherokee, IA 51012							
SIGNATURE _____			DATE _____						

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
14	Clarinda Regional Health Center	823 S. 17th St., Clarinda, IA 51632							
15	Crawford County Memorial Hospital	2020 1st Ave S., Denison, IA 51442							
16	Davis County Hospital	509 N. Madison, Bloomfield, IA 52537							
17	Ellsworth Municipal Hospital	110 Rocksylvana Ave, Iowa Falls, IA 50126							
18	Floyd County Medical Center	800 11th St., Charles City, IA 50616							
19	Floyd Valley Hospital	714 Lincoln St NE, Hwy 3 East, LeMars, IA 51031							
20	Fort Madison Community Hospital	5445 Ave. O #174, Fort Madison, IA 52627							
21	Franklin General Hospital	1720 Central Ave E, Hampton, IA 50441							
22	Genesis Health System	1227 E. Rusholme St., Davenport, IA 52803							
23	Genesis Health System - DeWitt	1118 11th St., DeWitt, IA, 52742							
24	Genesis Plaza	2535 Maplecrest Rd., Bettendorf, IA, 52722							
25	Genesis-Bettendorf Imaging Center	4017 Devils Glen Rd., Bettendorf, IA 52722							
26	Grape Community Hospital	2959 US Hwy 275, Hamburg, IA 51640							
27	Great River Medical Ctr	1221 S. Gear Ave, W. Burlington, IA 52655							
28	Van Diest Hospital	800 Ohio St., Webster City, IA 50595							
SIGNATURE _____			DATE _____						

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
29	Hancock County Memorial Hospital.	532 1st St NW, Britt, IA 50423							
30	Hawarden Community Hospital	1111 11th st., Hawarden, IA 51023							
31	Hegg Memorial Health Center	1202 21st. Ave., Rock Valley, IA 51247							
32	Henry County Health Center	407 S. White St., Mt Pleasant, IA 52641							
33	Horn Memorial Hospital	701 E. 2nd St, Ida Grove, IA 51445							
34	Jefferson County Hospital	400 Highland St., Fairfield, IA 52556							
35	Jennie Edmundson Hospital	933 E. Pierce St., #2C, Council Bluffs, IA 51503							
36	Keokuk Area Hospital	1600 Morgan St., Keokuk, IA 52632							
37	Knoxville Hospital & Clinics	1002 S. Lincoln St., Knoxville, IA 50138							
38	Kossuth Regional Health Center	1515 S. Phillips St., Algona, IA 50511							
39	Lucas County Health Center	1200 N 7th St, Chariton, IA 50049							
40	Madison County Health Care System	300 W. Hutchings St., Winterset, IA 50273							
41	Mahaska Health Partnership	1229 C Ave. East, Oskaloosa, IA 52577							
42	Manning Regional Healthcare Center	410 Main St., Manning, IA 51455							
43	Marengo Memorial Hospital	300 W. May St., Marengo, IA 52301							
SIGNATURE _____			DATE _____						

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
44	Marshalltown Medical and Surgical Center	Three S. 4th Ave, Marshalltown, IA 50158							
45	Mercy Medical Center, West Lakes	1601 60th St, West Des Moines, IA 50266							
46	Mercy Iowa City	500 E. Market St., Iowa City, IA 52245							
47	Mercy Medical Center-Cedar Rapids	701 10th St. SE, Cedar Rapids, IA 52403							
48	Mercy Medical Center-Centerville	19898 St., St Josephs Dr., Centerville, IA 52544							
49	Mercy Medical Center-Clinton	1410 N 4th St., Clinton, IA 52732							
50	Mercy Medical Center-Des Moines	1111 6th Ave, Des Moines, IA 50309							
51	Mercy Medical Center-Dubuque	250 Mercy Dr., Dubuque, IA 52001							
52	Mercy Medical Center-Dyersville	1111 3rd St SW, Dyersville, IA 52040							
53	Mercy Medical Center-New Hampton	308 N Maple Ave, New Hampton, IA 50659							
54	Mercy Medical Center-N. Iowa-East Campus	1000 4th St SW, Mason City, IA 50401.							
55	Mercy Medical Center-Sioux City	801 5th St., Sioux City, IA 51101							
56	Mitchell County Regional Health Center	616 N 8th St., Osage, IA 50461							
57	Monroe County Hospital	6580 165th St, Albia, IA 52531							
58	Orange City Area Health System	1000 Lincoln Circle SE, Orange City, IA 51041							
SIGNATURE _____			DATE _____						

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
59	Osceola Community Hospital, Inc.	9th Ave N., Sibley, IA 51249							
60	Palmer Lutheran Health Center, Inc	112 Jefferson St., West Union, IA 52175							
61	Palo Alto County Health System	3201 1st St., Emmetsburg, IA 50536							
62	Pella Regional Health Center	404 Jefferson St., Pella, IA 50219							
63	Regional Health Services of Howard Co.	235 8th Ave W., Cresco, IA 52136							
64	Regional Medical Center	709 W. Main St., #359. Manchester, IA 52057							
65	Ringgold County Hospital	504 N. Cleveland, Mt. Ayr, IA 50854							
66	Sanford Health	1305 West 18 th St, Sioux Fall, SD							
67	Sanford Hospital-Rock Rapids	801 Greene St., Rock Rapids, IA 51246							
68	Sanford Sheldon Medical Center	118 N. 7th Ave, Sheldon, Ia 51201							
69	Shenandoah Medical Center	300 Pershing Ave., Shenandoah, IA 51601							
70	Sioux Center Community Hospital/Health Center	605 S. Main Ave., Sioux Center, IA 51250							
71	Spencer Hospital	1200 1st Ave. E., Spencer, IA 51301							
72	St. Anthony Regional Hospital	311 S. Clark St., Carroll, IA 51401							
SIGNATURE _____ DATE _____									

Line #	HCP name	HCP Address	30 Mbs	60 Mbs	90 Mbs	100 Mbs	200 Mbs	500 Mbs	1 Gb/s
73	Stewart Memorial Community Hospital	1301 W. Main St., Lake City, IA 51449							
74	Story County Medical Center	630 6th St., Nevada, IA 50201							
75	University of Iowa Hospitals & Clinics	200 Hawkins Dr., Iowa City, IA 52242							
76	Van Buren County Hospital	304 Franklin St., Keosauqua, IA 52565							
77	Veterans Memorial Hospital	40 1st Ave SE., Waukon, IA 52172							
78	Virginia Gay Hospital	502 N 9th Ave., Vinton, IA 52349							
79	Waverly Health Center	312 9th St. SW, Waverly, IA 50677							
80	Wayne County Hospital	417 S. East Street, Corydon, IA 50060							
81	Winneshiek Medical Center	901 Montgomery St., Decorah, IA 52101							
82	Dallas County Hospital	610 10th St., Perry, IA 50220							
83	Washington County Hospital	400 E. Polk St., Washington, IA 52353							
84	Lakes Regional Health Care	2301 Hwy 71, Spirit Lake, IA							
85	Skiff Medical Center	204 N. 4th Ave. E, Newton, IA							
86	Wright Medical Center	1316 S. Main St., Clarion, IA							
87	Keokuk County Health Center	1312 S. Stuart St., Sigourney, IA							
88	Belmond Medical Center	403 1st St. SE, Belmond, IA 50421							
	SIGNATURE _____ DATE _____								

ATTACHMENT 4

**CERTIFICATION OF VENDOR
RFP 12-005**

(VENDOR LETTERHEAD)

I, _____ [name of corporate officer], on behalf of _____ [Vendor name] (SPIN _____) certify and swear under the penalty of perjury, that to the best of my knowledge, information and belief, all federal Rural Health Care Pilot Program support provided to us will be used only for eligible Pilot Program purposes for which the support is intended, as described in the Pilot Program Order (WC Docket 02-60; FCC 07-498, released November 19, 2007), and consistent with related FCC orders, section 254(h)(2)(A) of the Telecommunications Act of 1934, as amended, and Parts 54.601 *et. seq.* of the FCC's rules.

(Signature)

Name

Title

Date

NOTARIZED BY:



ATTACHMENT 5

USAC RURAL HEALTH CARE PILOT PROGRAM PROCESS

RFP 12-005

Competitive Bidding Requirement Overview

The RHCPP Selection Order requires the selected participants to conduct a competitive bidding process to select the most cost-effective vendor for design, evaluation, and deployment of the broadband network. To satisfy the competitive bidding requirement, among other things, selected participants must submit an FCC Form 465 that includes a description of services for which the health care provider(s) is seeking support and wait at least 28 days from the date on which this information is posted on USAC's website before making commitments with the selected service provider.

Please also see the [Wireline Competition Bureau's Letter to Program Participants on December 20, 2007](#).

Please feel free to address any concerns to RHCPilot@usac.org or call 800-229-5476.

Vendor Eligibility

All vendors that provide services or equipment eligible for funding under the Pilot Program may submit bids for Pilot Program projects. To receive RHCPP support, vendors also need to obtain a Service Provider Identification Number (SPIN) from USAC.

All telecommunications providers, Internet service providers, and other vendors may receive up to 85% of eligible Pilot Program costs. Network design firms and various types of construction companies may also participate. Project participants may choose to self-provision for these services and/or equipment in that they may do their own design work and/or network deployment, subject to the FCC's competitive bidding requirements. This program will refer to all of these entities collectively as Vendors.

Eligible Pilot Program costs include, but are not limited to:

- the non-recurring costs for design, engineering, materials, and construction of fiber facilities and other broadband infrastructure;
- the non-recurring costs of engineering, furnishing (i.e., as delivered from the manufacturer), and installing network equipment;
- the recurring and non-recurring costs of operating and maintaining the constructed network once the network is operational; and
- carrier-provided transmission services and the costs for subscribing to such facilities and services.

All vendors that supply these services or equipment may submit bids for Pilot Program projects. Vendors interested in submitting bids should familiarize themselves with the [2007 Rural Health Care Pilot Program Selection Order](#), which details the RHCPP network components eligible and ineligible for support. Additional information concerning the Pilot Program is available on the [FCC's Rural Health Care Pilot Program page](#).

All vendors (including self-provisioning project entities) must have a Service Provider Identification Number (SPIN), issued by USAC, to receive support for providing discounted service and equipment to eligible RHCPP project participants. If a vendor already has a SPIN, this number is good for all USF programs including the RHCPP. Vendors must ensure they have completed Box 8 of FCC Form 498. Vendors may edit this form if they have already obtained a SPIN. For questions concerning eligibility, please call the Rural Health Care Call Center at 1-800-229-5476. For questions about obtaining a SPIN, please contact [Client Services Bureau](#) at 1-888-641-8722. Vendors that need to apply for a SPIN can go to USAC's [E-File](#) page.



Prior to receiving any contract award, vendors must complete certification stating they will comply with the following rules and conditions only for the purpose intended. Failure to complete certification is prohibited or do not load certification should be attributed to the project coordinator.

Searching service requests or Request for Proposal (Online)

To search for and view Pilot Program service requests (e.g., RFP) postings, vendors will go directly to the RHCPP website [search postings](#) page.

Project Description Pilot Program Project Detail

Vendors may view the posted service requests (e.g., RFP) and associated documents on the [Search Postings](#) page of the RHCPP website. Posted information includes:

- Services requested in PDF Format (e.g., RFP)
- Participating entities/HCPs
- Project Coordinator's name, location, and contact information
- Date Posted to USAC website
- Allowable Contract Date

Provide bids for requested service

After USAC posts a RHCPP Project's *Description of Services Requested & Certification Form* (Form 465) and associated supporting information, all vendors may view the information and provide bids.

The open competitive bidding process is a minimum of 28 days from the date USAC posts a Form 465 on USAC's website. During this minimum 28-day window, vendors may contact the Project Coordinator (or alternate point of contact (POC), if specified) to submit a bid for their service needs. RHCPP Participants must evaluate all bids and select the most cost-effective service or facility provider available. In selecting the most cost-effective bid, in addition to price, the FCC's [2007 Rural Health Care Pilot Program Selection Order](#) requires Participants to consider non-cost evaluation factors that include prior experience, including past performance; personnel qualifications, including technical excellence; management capability, including solicitation compliance; and environmental objectives (if appropriate). Additional discussion of the cost effective standard can be found in paragraphs 78 to 79 of the [2007 Rural Health Care Pilot Program Selection Order](#). Project Coordinators may conduct bidding rounds that exceed 28 days and may have multiple rounds of selection.

Vendors can search for requests for services on the RHCPP [Search Postings](#) page.

Eligible Vendor or service provider participating in the competitive bid process are prohibited from soliciting, offering or filling out a selected participant's service request (e.g., RFP) or any and related certification.

Sign a contract for service

Vendors may enter into a contract with Participants after the minimum 28-day posting requirement has been met.

It is the Participant's responsibility to determine the most cost-effective service and select an eligible vendor before signing a contract. **Participants that enter into an agreement before completion of the 28-day posting requirement are in violation of the FCC's competitive bidding rules for the Rural Health Care Pilot Program and will not receive support.**

In addition:



- (1) Vendors participating in competitive bidding process are prohibited from assisting or filling out the RHCPP Participant's Form 465 – see footnote 281 of the [2007 RHCPP Selection Order](#).
- (2) Vendors must complete an RHCPP certification. This requirement is found in paragraph 93 of the [2007 RHCPP Selection Order](#). The template for this certification is available for [download](#).
- (3) Vendors must retain records for 5 years. This requirement is stated in footnote 277 of the [2007 RHCPP Selection Order](#).

Receive Funding Commitment Letter

When USAC has approved a request for service support (the *Internet Service Funding Request and Certification Form 466-A*, and associated attachments), USAC will send the Project Coordinator and the vendor a Funding Commitment Letter (FCL).

The FCL indicates that the project is eligible for the support specified in the letter contingent upon submitting a *Connection Certification Form* (Form 467).

Funding Commitment Letter Contents

The FCL includes the following information:

- Health Care Provider (HCP) Number, a unique five-digit code assigned to each Pilot project
- HCP Contact Name (person designated as the Project Coordinator)
- HCP Name and Address of the project location supported
- Service Provider Identification Number (SPIN)
- Vendor Name
- Funding Year
- Copy of Approved Network Cost Worksheet
- List of sites where service is being provided
- Type of Service Agreement (e.g., contract, tariff)
- Eligible Support Start Date: first date the project can receive support based on the *Description of Services Requested & Certification Form* (Form 465)
- Support End Date, last day service is eligible for support during the funding year
- Estimated Months of Support
- Non-Recurring Support Amount
- Monthly Recurring Support Amount
- Estimated Total Support Amount
- Funding Request Number, a unique five-digit code assigned by USAC for each project, vendor, and service combination.
- Approved Network Cost Worksheet Items

What to Do When You Receive the FCL

Vendors should validate the SPIN on the FCL. This ensures that future support provided by the vendor is credited to the correct SPIN. If the SPIN is incorrect, please contact the Rural Health Care Pilot Program at 1-800-229-5476.

Health care provider support can only be provided after the vendor receives the Support Acknowledgement Letter from USAC.



Receive Support Acknowledgement Letter

USAC sends a Support Acknowledgement Letter to the Project Coordinator (PC) and vendor.

After receiving the *Connection Certification Form* (Form 467), USAC creates a Support Acknowledgement Letter, which is sent to the PC and vendor.

The Support Acknowledgement Letter provides a detailed report of the approved service(s) and support information.

Health Care Provider (HCP) Support Acknowledgement Letter Contents

The HCP Support Acknowledgement Letter includes the following information:

- Funding Year: 2007, 2008, etc.
- Pilot Project Number (Also known as a HCP Number): unique five-digit number assigned to each Pilot Project
- Funding Request Number: a unique five-digit code assigned by USAC for each Pilot Project, vendor and service combination.
- Billing Account Number: account code for a Pilot Project credited with USF support
- Pilot Project Name: name of project being supported
- Pilot Project Address: address of the project being supported
- Pilot Project Mailing Organization and Address if different than above
- Service Provider Identification Number (SPIN) – number issued by USAC to a vendor
- Vendor name: name of vendor providing service or equipment to project
- Service: type of service or equipment provided
- Support Start Date: first date HCP can receive support based on the *Description of Services Requested & Certification Form* (Form 465)
- Support End Date: last day service is eligible for support during the funding year
- Support Date: month and year for support amount
- Support Amount: support for the month (\$)
- Total: total support for the funding year (\$)

This letter verifies that a Form 467 has been received. The support is credited to the Billing Account Number shown on the Support Acknowledgement Letter. A sample [Support Acknowledgement Letter](#) is available for download.

What to Do When You Receive the Support Acknowledgement Letter

The Support Acknowledgement Letter will be sent to the PC and vendor when the *Connection Certification Form* (FCC Form 467) is processed by USAC.

Once the vendor receives the letter, it can bill the project for services completed. The entity that receives the bill and pays for the service is defined as the "billed entity."

USAC requests that vendors check the SPIN on the Support Acknowledgement Letter to make sure it is correct.

Participants should check that the service provided was actually working or installed and is being billed for the time period on the Support Acknowledgement Letter. Be sure that the Billing Account Number listed on



the letter is the same Billing Account Number attached to the service and PC location or PC mailing organization and address. This ensures support is credited to the entity paying for the service. If you are unsure whether the Billing Account Number is correct or if you find an error on the Support Acknowledgement Letter, please contact the Rural Health Care Pilot Program at 1-800-229-5476 and do not start applying program discounts.

Send invoice to USAC

Once the vendor provides the service and invoices the project, the Project Coordinator (PC) for each Pilot Project is responsible for approving invoices for the vendor's use. These invoices are based on the approved Funding Commitment Letter. The vendor then signs and returns these pre-filled invoices to USAC.

The Project Coordinator shall also confirm and demonstrate to USAC that the selected participant's 15 percent minimum funding contribution has been provided to the service provider for each invoice. USAC also will review invoices to ensure network deployments are proceeding according to the Participants' network plans.

Where and When to Send Invoices

Project Coordinators can mail or fax USAC a copy of the [RHCPP Invoice](#):

Universal Service Administrative Company
Rural Health Care Program
100 S. Jefferson Road
Whippany, NJ 07981

Fax Number: 973-599-6514 (to the attention of the project coach)

Bi-Monthly Invoicing Cycle

Invoices received from the 1st through the 15th of the month will be processed by the 20th of the month. Invoices received from the 16th through the 31st of the month will be processed by the 5th of the following month.

Example

If an invoice is received January 29 it will be processed during the first five days of February. If an invoice is received February 1, it will be processed by February 20. The date the invoice is received by USAC will be used to determine when the invoice will be processed, not the date mailed by the project coordinator. Once an invoice is processed by USAC, it will take about 10 days to issue payment. If payment has not been received within 45 days of invoicing USAC, please call 1-800-229-5476 to be sure the invoice was received and is being processed.

Invoice Formatting

USAC has designed a sample invoice format that project coordinators and vendors may use in the RHCPP. The [RHCPP Invoice](#) consists of a header and individual invoice line items for each Pilot Program service credited. Support amounts are based on monthly submissions of actual incurred expenses.

Note

USAC has developed an administrative process to streamline the invoice submission and approval process. Please contact the Project Coordinator for additional information on this process.



Vendor Letterhead

Certification of [Vendor]

I, _____ [name of corporate officer], on behalf of
_____ [Vendor name] (SPIN _____) certify and swear under the penalty of
perjury, that to the best of my knowledge, information and belief, all federal Rural Health
Care Pilot Program support provided to us will be used only for eligible Pilot Program
purposes for which the support is intended, as described in the Pilot Program Order (WC
Docket 02-60; FCC 07-498, released November 19, 2007), and consistent with related
FCC orders, section 254(h)(2)(A) of the Telecommunications Act of 1934, as amended,
and Parts 54.601 *et. seq.* of the FCC's rules.

(signature)

Name

Title

Date

NOTARIZED BY:

